

MTD Sales
556.83 L

Brand Share %
19.45 %

Information:

MTD : 01-08-2025 To 20-08-2025

* Branch where in Brand Share % is less than Overall State's Brand Share **19.45 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	556.08	19.47 %
W-Disp	0.75	10.34 %
Total	556.83	19.45 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-01	118.93	20.19 %
TRICHY-01	96.93	23.05 %
SOUTH-01	89.01	18.99 %
CHENNAI-02	66.27	15.64 %
SOUTH ARCOT	48.45	21.29 %
WEST-02	41.05	26.72 %
SOUTH-03	39.25	13.94 %
NORTH ARCOT	36.49	20.38 %
WEST-01	19.01	19.09 %
KL-SOUTH	1.44	7.21 %
Total	556.83	19.45 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	118.93	20.27 %
Total	118.93	20.19 %

Branch *	MTD Sales L	Brand Share %
CH16	6.61	15.56 %
CH08	5.10	12.18 %
CH11	4.98	9.74 %
CH48	3.96	13.10 %
CH14	3.63	11.59 %
CH28	3.42	17.62 %
CH45	3.17	17.00 %
GUD1	2.66	13.85 %
SKL1	1.31	15.46 %
CGL1	1.05	14.10 %
TKM1	0.77	13.71 %
CH37	0.77	11.22 %
CH26	0.60	9.67 %
CZWH		0.00 %
MC02		0.00 %
WCHN		0.00 %
WHC3		0.00 %
Total	118.93	20.19 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	96.86	23.06 %
W-Disp	0.07	19.07 %
Total	96.93	23.05 %

Branch *	MTD Sales L	Brand Share %
TRY1	12.30	16.97 %
TNJ1	4.71	18.89 %
TVR2	4.08	16.47 %
MDI1	2.95	12.85 %
NGT1	2.64	10.99 %
TRY3	2.37	17.87 %
TYR1	1.01	17.40 %
NCK1	0.48	14.07 %
APM1	0.29	3.91 %
KRN1	0.29	10.10 %
NMM1	0.24	7.46 %
ORU1		0.00 %
Total	96.93	23.05 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	89.01	19.03 %
Total	89.01	18.99 %

Branch *	MTD Sales L	Brand Share %
TUT1	9.67	15.79 %
TVL1	7.93	14.18 %
KVT1	3.12	14.34 %
TKS2	2.07	18.76 %
NGR1	1.90	6.70 %
SVK1	1.32	8.61 %
SKD1	1.24	6.87 %
TKY1	1.04	17.53 %
TKS1	1.02	8.69 %
MMT1	0.83	16.48 %
MAR1	0.81	7.18 %
VKM1	0.77	15.97 %
SNL1	0.57	15.41 %
ARM1	0.28	8.05 %
RND1	0.24	1.26 %
SDI1	0.24	7.59 %
ERL1		0.00 %
KGL1		0.00 %
SGT1		0.00 %
WHTV		0.00 %
Total	89.01	18.99 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	66.20	15.65 %
W-Disp	0.07	9.39 %
Total	66.27	15.64 %

Branch *	MTD Sales L	Brand Share %
CH03	6.17	13.26 %
CH15	5.39	10.63 %
CH12	3.91	15.57 %
CH09	2.49	15.73 %
CH21	2.36	12.22 %
CH41	1.64	10.00 %
CH46	1.55	16.42 %
CH27	1.36	15.67 %
CH20	1.32	6.26 %
MJR1	1.25	5.79 %
CH06	0.54	2.78 %
CH24	0.53	3.47 %
CH31	0.52	7.97 %
CH34	0.27	1.63 %
CH32	0.24	3.23 %
CH36	0.24	2.42 %
CH01		0.00 %
Total	66.27	15.64 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	48.37	21.32 %
W-Disp	0.08	12.53 %
Total	48.45	21.29 %

Branch *	MTD Sales L	Brand Share %
POY1	6.78	17.34 %
NVL2	2.12	16.70 %
TDM1	1.69	19.14 %
KML1	1.53	16.34 %
KLM1	1.07	9.94 %
VPM2	0.73	6.66 %
TVM2	0.28	4.81 %
STP1	0.27	10.24 %
MKM1	0.24	3.97 %
WHNV		0.00 %
WHUT		0.00 %
Total	48.45	21.29 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	40.98	26.72 %
W-Disp	0.07	27.46 %
Total	41.05	26.72 %

Branch *	MTD Sales L	Brand Share %
ERD1	2.62	13.98 %
ATU1	0.79	16.03 %
NKL2	0.52	14.81 %
APN1	0.50	18.57 %
HSR2	0.27	6.94 %
KMM1	0.25	7.69 %
CMI1		0.00 %
PDR1		0.00 %
PMP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
WHPD		0.00 %
WZWH		0.00 %
Total	41.05	26.72 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	38.98	13.87 %
W-Disp	0.27	51.98 %
Total	39.25	13.94 %

Branch *	MTD Sales L	Brand Share %
ATG1	2.86	15.63 %
MDU2	2.62	13.63 %
KKD2	1.93	14.03 %
MDU3	1.64	13.60 %
MPA1	1.08	19.23 %
USL1	1.03	17.04 %
MDU6	0.81	4.99 %
MDU1	0.74	1.38 %
MNM1	0.55	15.66 %
PVI1	0.52	13.31 %
CBM1	0.49	12.89 %
PNV1	0.48	9.59 %
BNR1	0.29	17.11 %
TDI1	0.27	8.61 %
DKI1	0.24	3.14 %
NKI1	0.24	12.53 %
SZSD	0.09	14.26 %
TEN2	0.07	1.68 %
BTU1	0.06	3.37 %
CMR1		0.00 %
KPT1		0.00 %
MDU4		0.00 %
NTM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
SGP1		0.00 %
TEN1		0.00 %
WHMD		0.00 %
Total	39.25	13.94 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	36.49	20.46 %
Total	36.49	20.38 %

Branch *	MTD Sales L	Brand Share %
ARC2	2.65	13.88 %
VEL1	1.98	13.15 %
AKM1	1.82	17.75 %
KPM1	1.60	14.12 %
SBR1	1.42	12.96 %
VSI1	1.31	12.83 %
SLG1	0.83	17.15 %
CYR1	0.65	15.90 %
GDM1	0.59	13.15 %
ANI1	0.52	14.85 %
WJP1	0.29	10.20 %
CGM1		0.00 %
PTU1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
Total	36.49	20.38 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	18.81	19.06 %
W-Disp	0.20	22.35 %
Total	19.01	19.09 %

Branch *	MTD Sales L	Brand Share %
TPR2	0.77	9.54 %
GBM1	0.52	13.90 %
AVI1	0.48	17.72 %
SUL1	0.36	17.67 %
TPR3	0.36	14.23 %
UMP1	0.32	12.14 %
CBE1	0.27	4.72 %
DPM2	0.27	8.86 %
CBE6	0.25	6.47 %
TPR1	0.24	6.10 %
MPM1	0.07	2.66 %
CBE4		0.00 %
GDR1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SYM2		0.00 %
UAM1		0.00 %
WHCB		0.00 %
Total	19.01	19.09 %

KL-SOUTH

Property	MTD Sales L	Brand Share %
Air-Cond	1.44	7.26 %
Total	1.44	7.21 %

Branch *	MTD Sales L	Brand Share %
TVP1	0.87	6.79 %
PAS1	0.56	14.32 %
KLR1		0.00 %
Total	1.44	7.21 %