



# TN Product Manager A2A Report 24/08/2025 8:17 PM

Information:

**LMTD :** 01-08-2024 To 24-08-2024

**MTD :** 01-08-2025 To 24-08-2025

**LMTD Sales**

20,161.31 L

**MTD Sales**

20,864.37 L

**Growth**

3.49 %

**A2A Growth**

-4.29 %

Info: Only A2A Branch are listed below and sales values are in Lacs

A2A Growth% - Color Legend

<0

0-5

5-10

10-20

>20

| Sales Zone /Branch                              | AJITHKUMA R.K                   | BALAJI.M                        | DURAIRAJ.T                         | FRANCISPR ABHU.B                | JAGADEESA N.M                     | JEGANRAJ.S                      | MURUGAN.K                         | OTHERS                         | RANJITHKU MAR.A                 |
|-------------------------------------------------|---------------------------------|---------------------------------|------------------------------------|---------------------------------|-----------------------------------|---------------------------------|-----------------------------------|--------------------------------|---------------------------------|
| <b>Total</b>                                    | L:210.08<br>C:193.70<br>G:-7.8% | L:434.80<br>C:432.99<br>G:-0.4% | L:6087.64<br>C:5381.65<br>G:-11.6% | L:232.35<br>C:263.35<br>G:13.3% | L:4823.65<br>C:4742.12<br>G:-1.7% | L:897.30<br>C:874.51<br>G:-2.5% | L:6487.42<br>C:6216.23<br>G:-4.2% | L:59.22<br>C:49.89<br>G:-15.8% | L:621.59<br>C:848.65<br>G:36.5% |
| <b>CHENNAI-01</b>                               |                                 |                                 |                                    |                                 |                                   |                                 |                                   |                                |                                 |
| L:3064.74<br>C:2672.41<br>G:-12.8%              | L:39.36<br>C:30.49<br>G:-22.5%  | L:73.95<br>C:69.51<br>G:-6.0%   | L:957.00<br>C:696.93<br>G:-27.2%   | L:52.43<br>C:34.77<br>G:-33.7%  | L:644.88<br>C:637.65<br>G:-1.1%   | L:111.74<br>C:105.06<br>G:-6.0% | L:1107.23<br>C:997.35<br>G:-9.9%  | L:7.17<br>C:5.18<br>G:-27.7%   | L:70.98<br>C:95.48<br>G:34.5%   |
|                                                 |                                 |                                 |                                    |                                 |                                   |                                 |                                   |                                |                                 |
| <b>CH45</b><br>L:82.15<br>C:100.05<br>G:21.8%   | L:0.93<br>C:0.95<br>G:2.4%      | L:2.23<br>C:1.98<br>G:-10.8%    | L:17.96<br>C:24.70<br>G:37.5%      | L:1.01<br>C:0.66<br>G:-35.1%    | L:22.13<br>C:24.96<br>G:12.8%     | L:3.64<br>C:4.66<br>G:28.0%     | L:31.16<br>C:37.74<br>G:21.1%     | L:0.25<br>C:0.07<br>G:-71.5%   | L:2.85<br>C:4.32<br>G:51.9%     |
| <b>MRM1</b><br>L:75.59<br>C:87.26<br>G:15.4%    | L:0.89<br>C:0.84<br>G:-5.5%     | L:1.07<br>C:1.52<br>G:41.4%     | L:30.00<br>C:27.38<br>G:-8.8%      | L:1.71<br>C:1.85<br>G:7.9%      | L:13.50<br>C:16.54<br>G:22.5%     | L:3.59<br>C:3.23<br>G:-9.9%     | L:22.91<br>C:31.44<br>G:37.2%     | L:0.15<br>C:0.19<br>G:25.5%    | L:1.76<br>C:4.27<br>G:143.1%    |
| <b>TKM1</b><br>L:48.44<br>C:54.96<br>G:13.5%    | L:0.60<br>C:0.55<br>G:-9.1%     | L:0.77<br>C:1.32<br>G:71.0%     | L:23.15<br>C:22.85<br>G:-1.3%      | L:0.77<br>C:1.21<br>G:56.9%     | L:10.82<br>C:10.02<br>G:-7.4%     | L:2.16<br>C:2.48<br>G:14.8%     | L:8.25<br>C:14.74<br>G:78.6%      | L:0.09<br>C:0.09<br>G:-2.0%    | L:1.82<br>C:1.71<br>G:-6.4%     |
| <b>CH30</b><br>L:135.84<br>C:146.85<br>G:8.1%   | L:1.99<br>C:0.84<br>G:-57.6%    | L:2.11<br>C:2.11<br>G:0.1%      | L:31.74<br>C:44.64<br>G:40.7%      | L:1.08<br>C:1.09<br>G:1.0%      | L:29.59<br>C:31.73<br>G:7.2%      | L:3.84<br>C:3.49<br>G:-9.1%     | L:61.34<br>C:53.75<br>G:-12.4%    | L:0.15<br>C:0.06<br>G:-61.5%   | L:4.00<br>C:9.14<br>G:128.4%    |
| <b>GUD2</b><br>L:88.68<br>C:95.17<br>G:7.3%     | L:0.84<br>C:0.72<br>G:-14.2%    | L:1.68<br>C:1.92<br>G:14.3%     | L:35.67<br>C:31.77<br>G:-10.9%     | L:0.88<br>C:0.43<br>G:-51.4%    | L:16.95<br>C:19.76<br>G:16.6%     | L:2.94<br>C:3.22<br>G:9.8%      | L:27.60<br>C:33.65<br>G:21.9%     | L:0.16<br>C:0.08<br>G:-49.2%   | L:1.94<br>C:3.60<br>G:85.5%     |
| <b>CH37</b><br>L:45.54<br>C:46.83<br>G:2.8%     | L:0.79<br>C:0.60<br>G:-24.5%    | L:0.40<br>C:0.93<br>G:129.2%    | L:16.03<br>C:15.65<br>G:-2.4%      | L:1.60<br>C:0.59<br>G:-63.3%    | L:11.11<br>C:14.13<br>G:27.1%     | L:1.36<br>C:1.26<br>G:-7.1%     | L:13.07<br>C:11.97<br>G:-8.4%     | L:0.21<br>C:0.09<br>G:-57.4%   | L:0.97<br>C:1.62<br>G:67.5%     |
| <b>CH14</b><br>L:199.92<br>C:197.35<br>G:-1.3%  | L:2.71<br>C:1.64<br>G:-39.4%    | L:5.37<br>C:7.32<br>G:36.3%     | L:60.53<br>C:54.38<br>G:-10.2%     | L:5.59<br>C:3.05<br>G:-45.4%    | L:38.98<br>C:43.60<br>G:11.8%     | L:4.96<br>C:3.72<br>G:-25.0%    | L:78.51<br>C:74.56<br>G:-5.0%     | L:0.44<br>C:0.53<br>G:19.4%    | L:2.83<br>C:8.55<br>G:201.7%    |
| <b>CH28</b><br>L:110.26<br>C:108.72<br>G:-1.4%  | L:1.16<br>C:0.98<br>G:-15.4%    | L:3.32<br>C:3.45<br>G:4.0%      | L:22.60<br>C:17.80<br>G:-21.2%     | L:1.23<br>C:2.59<br>G:110.7%    | L:29.94<br>C:31.50<br>G:5.2%      | L:4.52<br>C:5.64<br>G:24.8%     | L:44.02<br>C:42.65<br>G:-3.1%     | L:0.46<br>C:0.38<br>G:-16.4%   | L:3.01<br>C:3.72<br>G:23.5%     |
| <b>MC10</b><br>L:30.70<br>C:29.70<br>G:-3.3%    | L:1.44<br>C:0.86<br>G:-40.2%    | L:0.00<br>C:0.08<br>G:0.0%      | L:27.78<br>C:25.23<br>G:-9.2%      | L:0.28<br>C:0.18<br>G:-36.2%    | L:0.03<br>C:0.40<br>G:1323.9%     | L:0.00<br>C:0.01<br>G:0.0%      | L:1.17<br>C:2.57<br>G:120.2%      | L:0.00<br>C:0.00<br>G:0.0%     | L:0.00<br>C:0.36<br>G:0.0%      |
| <b>GUD1</b><br>L:100.70<br>C:97.01<br>G:-3.7%   | L:1.60<br>C:0.69<br>G:-56.9%    | L:3.52<br>C:3.01<br>G:-14.3%    | L:29.82<br>C:16.21<br>G:-45.7%     | L:2.60<br>C:1.93<br>G:-25.8%    | L:22.19<br>C:26.51<br>G:19.5%     | L:4.61<br>C:4.02<br>G:-12.9%    | L:33.78<br>C:38.69<br>G:14.5%     | L:0.19<br>C:0.20<br>G:7.4%     | L:2.40<br>C:5.76<br>G:139.7%    |
| <b>KNR1</b><br>L:68.13<br>C:65.61<br>G:-3.7%    | L:1.27<br>C:1.05<br>G:-17.0%    | L:1.21<br>C:1.02<br>G:-15.8%    | L:23.18<br>C:27.16<br>G:17.2%      | L:0.88<br>C:0.86<br>G:-2.2%     | L:14.62<br>C:10.07<br>G:-31.1%    | L:2.21<br>C:1.49<br>G:-32.6%    | L:22.96<br>C:21.42<br>G:-6.7%     | L:0.14<br>C:0.07<br>G:-50.0%   | L:1.67<br>C:2.47<br>G:47.8%     |
| <b>CH05</b><br>L:193.37<br>C:174.14<br>G:-9.9%  | L:1.17<br>C:1.30<br>G:11.3%     | L:6.09<br>C:4.89<br>G:-19.8%    | L:37.54<br>C:33.37<br>G:-11.1%     | L:5.39<br>C:1.62<br>G:-70.0%    | L:46.46<br>C:48.93<br>G:5.3%      | L:9.94<br>C:7.10<br>G:-28.6%    | L:83.91<br>C:73.20<br>G:-12.8%    | L:0.33<br>C:0.17<br>G:-47.8%   | L:2.54<br>C:3.56<br>G:40.4%     |
| <b>CH11</b><br>L:117.90<br>C:105.88<br>G:-10.2% | L:0.98<br>C:0.46<br>G:-53.1%    | L:2.72<br>C:2.97<br>G:9.2%      | L:37.20<br>C:11.96<br>G:-67.8%     | L:1.83<br>C:0.92<br>G:-50.1%    | L:22.11<br>C:20.75<br>G:-6.1%     | L:4.23<br>C:3.93<br>G:-7.0%     | L:47.68<br>C:63.44<br>G:33.1%     | L:0.09<br>C:0.18<br>G:107.6%   | L:1.05<br>C:1.25<br>G:19.6%     |



Information:  
LMTD : 01-08-2024 To 24-08-2024  
MTD : 01-08-2025 To 24-08-2025

LMTD Sales  
20,161.31 L

MTD Sales  
20,864.37 L

Growth  
3.49 %

A2A Growth  
-4.29 %

| Sales Zone /Branch                       | AJITHKUMA R.K                | BALAJI.M                      | DURAIRAJ.T                     | FRANCISPR ABHU.B              | JAGADEESA N.M                  | JEGANRAJ.S                    | MURUGAN.K                      | OTHERS                        | RANJITHKU MAR.A               |
|------------------------------------------|------------------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|-------------------------------|-------------------------------|
| CH35<br>L:78.91<br>C:70.34<br>G:-10.9%   | L:1.00<br>C:1.42<br>G:42.0%  | L:1.72<br>C:1.78<br>G:3.8%    | L:31.70<br>C:25.47<br>G:-19.7% | L:2.23<br>C:0.36<br>G:-83.7%  | L:15.49<br>C:15.15<br>G:-2.2%  | L:2.48<br>C:2.92<br>G:18.0%   | L:21.70<br>C:19.50<br>G:-10.2% | L:0.11<br>C:0.12<br>G:7.7%    | L:2.48<br>C:3.61<br>G:45.4%   |
| CH08<br>L:192.18<br>C:170.73<br>G:-11.2% | L:1.79<br>C:2.44<br>G:36.5%  | L:4.84<br>C:5.06<br>G:4.6%    | L:39.84<br>C:37.30<br>G:-6.4%  | L:5.70<br>C:4.24<br>G:-25.5%  | L:46.90<br>C:46.89<br>G:0.0%   | L:8.14<br>C:7.61<br>G:-6.5%   | L:79.71<br>C:61.63<br>G:-22.7% | L:0.95<br>C:0.80<br>G:-15.8%  | L:4.31<br>C:4.76<br>G:10.6%   |
| CH16<br>L:227.68<br>C:197.80<br>G:-13.1% | L:1.36<br>C:1.36<br>G:-0.2%  | L:4.79<br>C:3.27<br>G:-31.8%  | L:40.70<br>C:40.14<br>G:-1.4%  | L:2.41<br>C:2.33<br>G:-3.3%   | L:64.60<br>C:52.69<br>G:-18.4% | L:11.05<br>C:8.65<br>G:-21.7% | L:96.82<br>C:81.15<br>G:-16.2% | L:0.72<br>C:0.24<br>G:-66.4%  | L:5.22<br>C:7.96<br>G:52.4%   |
| AVD1<br>L:127.24<br>C:107.57<br>G:-15.5% | L:0.84<br>C:1.10<br>G:30.9%  | L:2.87<br>C:2.45<br>G:-14.8%  | L:36.26<br>C:34.01<br>G:-6.2%  | L:2.06<br>C:1.65<br>G:-19.9%  | L:28.06<br>C:28.05<br>G:0.0%   | L:3.59<br>C:2.34<br>G:-35.0%  | L:50.44<br>C:30.92<br>G:-38.7% | L:0.53<br>C:0.41<br>G:-23.3%  | L:2.59<br>C:6.67<br>G:156.9%  |
| CH07<br>L:150.23<br>C:125.12<br>G:-16.7% | L:1.38<br>C:1.48<br>G:7.4%   | L:4.49<br>C:3.59<br>G:-20.1%  | L:43.57<br>C:28.95<br>G:-33.5% | L:1.51<br>C:1.53<br>G:1.4%    | L:31.25<br>C:31.49<br>G:0.8%   | L:5.19<br>C:8.24<br>G:58.8%   | L:57.90<br>C:46.54<br>G:-19.6% | L:0.31<br>C:0.11<br>G:-65.0%  | L:4.64<br>C:3.19<br>G:-31.2%  |
| CH19<br>L:165.35<br>C:137.01<br>G:-17.1% | L:1.01<br>C:1.16<br>G:15.1%  | L:4.93<br>C:4.23<br>G:-14.3%  | L:23.94<br>C:20.29<br>G:-15.2% | L:5.09<br>C:1.61<br>G:-68.3%  | L:35.02<br>C:34.54<br>G:-1.4%  | L:7.34<br>C:6.17<br>G:-16.0%  | L:83.34<br>C:66.42<br>G:-20.3% | L:0.44<br>C:0.31<br>G:-29.8%  | L:4.24<br>C:2.27<br>G:-46.5%  |
| CH38<br>L:76.61<br>C:63.45<br>G:-17.2%   | L:1.33<br>C:0.98<br>G:-26.4% | L:3.51<br>C:2.56<br>G:-27.0%  | L:24.78<br>C:18.44<br>G:-25.6% | L:0.73<br>C:1.14<br>G:57.2%   | L:17.44<br>C:15.00<br>G:-14.0% | L:3.95<br>C:4.07<br>G:3.1%    | L:22.99<br>C:19.05<br>G:-17.1% | L:0.29<br>C:0.17<br>G:-40.3%  | L:1.59<br>C:2.03<br>G:27.5%   |
| SKL1<br>L:71.56<br>C:57.38<br>G:-19.8%   | L:0.71<br>C:0.47<br>G:-33.8% | L:1.90<br>C:1.41<br>G:-25.9%  | L:25.55<br>C:14.07<br>G:-45.0% | L:1.14<br>C:0.99<br>G:-13.2%  | L:15.94<br>C:18.66<br>G:17.0%  | L:2.19<br>C:1.67<br>G:-23.6%  | L:23.16<br>C:18.82<br>G:-18.7% | L:0.15<br>C:0.09<br>G:-38.8%  | L:0.82<br>C:1.20<br>G:46.5%   |
| CH22<br>L:108.75<br>C:86.77<br>G:-20.2%  | L:1.25<br>C:0.55<br>G:-56.4% | L:2.90<br>C:2.30<br>G:-20.6%  | L:25.08<br>C:14.30<br>G:-43.0% | L:0.39<br>C:1.14<br>G:193.3%  | L:23.81<br>C:26.49<br>G:11.3%  | L:3.01<br>C:4.15<br>G:37.9%   | L:50.27<br>C:33.06<br>G:-34.2% | L:0.35<br>C:0.20<br>G:-42.8%  | L:1.70<br>C:4.57<br>G:169.4%  |
| CH40<br>L:70.96<br>C:54.40<br>G:-23.3%   | L:5.21<br>C:3.45<br>G:-33.7% | L:0.03<br>C:0.20<br>G:540.1%  | L:47.51<br>C:31.80<br>G:-33.1% | L:0.68<br>C:0.05<br>G:-93.0%  | L:1.74<br>C:3.40<br>G:95.8%    | L:0.84<br>C:0.67<br>G:-21.1%  | L:5.88<br>C:12.55<br>G:113.4%  | L:0.02<br>C:0.01<br>G:-68.9%  | L:9.05<br>C:2.29<br>G:-74.7%  |
| MC09<br>L:15.84<br>C:12.08<br>G:-23.8%   | L:0.67<br>C:0.41<br>G:-39.0% | L:0.01<br>C:0.00<br>G:-100.0% | L:12.88<br>C:11.54<br>G:-10.4% | L:0.05<br>C:0.11<br>G:109.7%  | L:0.50<br>C:0.01<br>G:-97.1%   | L:0.09<br>C:0.00<br>G:-100.0% | L:1.27<br>C:0.00<br>G:-100.0%  | L:0.01<br>C:0.00<br>G:-100.0% | L:0.35<br>C:0.00<br>G:-100.0% |
| CH26<br>L:37.32<br>C:26.55<br>G:-28.9%   | L:0.35<br>C:0.52<br>G:47.1%  | L:0.89<br>C:1.01<br>G:13.9%   | L:10.35<br>C:7.35<br>G:-29.0%  | L:0.58<br>C:0.34<br>G:-42.0%  | L:8.82<br>C:5.52<br>G:-37.4%   | L:1.05<br>C:1.91<br>G:81.6%   | L:14.93<br>C:9.63<br>G:-35.5%  | L:0.08<br>C:0.02<br>G:-80.5%  | L:0.27<br>C:0.25<br>G:-4.6%   |
| CH42<br>L:181.99<br>C:129.16<br>G:-29.0% | L:2.00<br>C:1.08<br>G:-45.8% | L:5.24<br>C:5.13<br>G:-2.2%   | L:61.10<br>C:26.42<br>G:-56.8% | L:2.31<br>C:1.44<br>G:-37.6%  | L:39.27<br>C:30.83<br>G:-21.5% | L:6.66<br>C:6.43<br>G:-3.5%   | L:62.26<br>C:55.94<br>G:-10.1% | L:0.26<br>C:0.32<br>G:21.8%   | L:2.89<br>C:1.58<br>G:-45.4%  |
| CH39<br>L:87.24<br>C:50.08<br>G:-42.6%   | L:0.72<br>C:0.67<br>G:-6.5%  | L:1.89<br>C:1.36<br>G:-27.7%  | L:38.27<br>C:7.82<br>G:-79.6%  | L:0.81<br>C:0.48<br>G:-39.9%  | L:14.01<br>C:13.95<br>G:-0.4%  | L:3.29<br>C:3.28<br>G:-0.3%   | L:27.21<br>C:20.75<br>G:-23.7% | L:0.08<br>C:0.19<br>G:124.6%  | L:0.96<br>C:1.57<br>G:62.8%   |
| CGL1<br>L:102.43<br>C:53.54<br>G:-47.7%  | L:1.10<br>C:1.10<br>G:-0.5%  | L:2.40<br>C:1.85<br>G:-22.7%  | L:52.77<br>C:17.31<br>G:-67.2% | L:0.65<br>C:0.29<br>G:-55.7%  | L:18.27<br>C:12.32<br>G:-32.6% | L:2.96<br>C:1.29<br>G:-56.5%  | L:21.91<br>C:16.33<br>G:-25.4% | L:0.05<br>C:0.04<br>G:-7.2%   | L:2.33<br>C:3.01<br>G:28.9%   |
| CH29<br>L:44.01<br>C:15.43<br>G:-64.9%   | L:1.38<br>C:0.56<br>G:-59.4% | L:0.99<br>C:0.76<br>G:-23.4%  | L:23.59<br>C:4.13<br>G:-82.5%  | L:1.00<br>C:0.09<br>G:-90.9%  | L:4.46<br>C:3.32<br>G:-25.6%   | L:1.79<br>C:1.37<br>G:-23.1%  | L:10.31<br>C:4.97<br>G:-51.8%  | L:0.15<br>C:0.04<br>G:-73.3%  | L:0.34<br>C:0.19<br>G:-46.0%  |
| MC02<br>L:29.20<br>C:5.48<br>G:-81.2%    | L:0.90<br>C:0.25<br>G:-71.7% | L:0.04<br>C:0.01<br>G:-66.1%  | L:25.91<br>C:4.52<br>G:-82.6%  | L:0.24<br>C:0.00<br>G:-100.0% | L:0.84<br>C:0.43<br>G:-48.9%   | L:0.11<br>C:0.01<br>G:-90.5%  | L:0.81<br>C:0.26<br>G:-67.8%   | L:0.01<br>C:0.00<br>G:-88.6%  | L:0.34<br>C:0.00<br>G:-100.0% |

## Information:

**LMTD :** 01-08-2024 To 24-08-2024  
**MTD :** 01-08-2025 To 24-08-2025

**LMTD Sales**  
**20,161.31 L**

**MTD Sales**  
**20,864.37 L**

**Growth**  
**3.49 %**

**A2A Growth**  
**-4.29 %**

| Sales Zone /Branch                              | AJITHKUMA R.K                 | BALAJI.M                     | DURAIRAJ.T                       | FRANCISPR ABHU.B               | JAGADEESA N.M                   | JEGANRAJ.S                    | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A               |
|-------------------------------------------------|-------------------------------|------------------------------|----------------------------------|--------------------------------|---------------------------------|-------------------------------|----------------------------------|------------------------------|-------------------------------|
| <b>CHENNAI-02</b>                               |                               |                              |                                  |                                |                                 |                               |                                  |                              |                               |
| L:2700.08<br>C:2317.43<br>G:-14.2%              | L:30.50<br>C:29.15<br>G:-4.4% | L:46.41<br>C:48.34<br>G:4.2% | L:988.04<br>C:760.15<br>G:-23.1% | L:39.76<br>C:25.82<br>G:-35.1% | L:527.96<br>C:497.27<br>G:-5.8% | L:79.25<br>C:72.69<br>G:-8.3% | L:921.17<br>C:812.11<br>G:-11.8% | L:6.41<br>C:3.79<br>G:-40.8% | L:60.58<br>C:68.10<br>G:12.4% |
| <b>CH31</b><br>L:30.75<br>C:36.64<br>G:19.1%    | L:0.49<br>C:0.38<br>G:-22.2%  | L:1.21<br>C:0.82<br>G:-32.0% | L:6.94<br>C:12.76<br>G:84.0%     | L:0.45<br>C:0.22<br>G:-51.3%   | L:7.79<br>C:8.35<br>G:7.2%      | L:0.61<br>C:1.00<br>G:63.4%   | L:12.24<br>C:11.66<br>G:-4.8%    | L:0.16<br>C:0.06<br>G:-59.7% | L:0.86<br>C:1.38<br>G:59.5%   |
| <b>CH27</b><br>L:32.71<br>C:38.17<br>G:16.7%    | L:0.31<br>C:0.80<br>G:154.5%  | L:0.71<br>C:0.74<br>G:4.7%   | L:10.44<br>C:10.61<br>G:1.6%     | L:0.50<br>C:0.67<br>G:33.4%    | L:8.70<br>C:8.01<br>G:-7.9%     | L:1.69<br>C:1.12<br>G:-33.7%  | L:9.85<br>C:15.74<br>G:59.8%     | L:0.10<br>C:0.04<br>G:-61.4% | L:0.41<br>C:0.45<br>G:9.2%    |
| <b>UKI1</b><br>L:54.76<br>C:63.89<br>G:16.7%    | L:1.04<br>C:2.05<br>G:97.8%   | L:0.56<br>C:0.51<br>G:-9.2%  | L:25.38<br>C:30.63<br>G:20.7%    | L:1.20<br>C:0.87<br>G:-28.0%   | L:11.15<br>C:11.38<br>G:2.1%    | L:1.04<br>C:0.91<br>G:-12.9%  | L:13.26<br>C:13.87<br>G:4.6%     | L:0.13<br>C:0.06<br>G:-51.5% | L:0.99<br>C:3.60<br>G:262.2%  |
| <b>CH44</b><br>L:87.09<br>C:91.70<br>G:5.3%     | L:1.18<br>C:1.21<br>G:2.8%    | L:1.96<br>C:1.84<br>G:-6.5%  | L:29.48<br>C:38.43<br>G:30.4%    | L:1.13<br>C:0.52<br>G:-53.8%   | L:20.48<br>C:15.40<br>G:-24.8%  | L:2.89<br>C:2.21<br>G:-23.3%  | L:26.86<br>C:29.80<br>G:10.9%    | L:0.09<br>C:0.12<br>G:32.0%  | L:3.01<br>C:2.16<br>G:-28.4%  |
| <b>CH34</b><br>L:107.17<br>C:111.78<br>G:4.3%   | L:1.64<br>C:1.84<br>G:12.3%   | L:2.18<br>C:2.85<br>G:30.8%  | L:45.87<br>C:40.66<br>G:-11.4%   | L:0.83<br>C:0.91<br>G:9.7%     | L:21.09<br>C:22.73<br>G:7.7%    | L:2.93<br>C:3.61<br>G:23.4%   | L:30.03<br>C:34.56<br>G:15.1%    | L:0.42<br>C:0.31<br>G:-26.4% | L:2.20<br>C:4.32<br>G:96.6%   |
| <b>CH06</b><br>L:102.31<br>C:104.15<br>G:1.8%   | L:0.74<br>C:0.58<br>G:-22.4%  | L:1.65<br>C:1.24<br>G:-25.1% | L:20.33<br>C:32.16<br>G:58.2%    | L:2.55<br>C:0.86<br>G:-66.2%   | L:30.40<br>C:27.46<br>G:-9.7%   | L:4.33<br>C:2.45<br>G:-43.4%  | L:41.45<br>C:37.62<br>G:-9.3%    | L:0.33<br>C:0.24<br>G:-26.4% | L:0.52<br>C:1.55<br>G:197.6%  |
| <b>MJR1</b><br>L:126.70<br>C:127.35<br>G:0.5%   | L:1.50<br>C:2.40<br>G:60.7%   | L:2.61<br>C:2.18<br>G:-16.7% | L:39.42<br>C:48.95<br>G:24.2%    | L:2.64<br>C:0.83<br>G:-68.4%   | L:22.80<br>C:23.87<br>G:4.7%    | L:4.00<br>C:3.56<br>G:-11.1%  | L:51.19<br>C:40.46<br>G:-21.0%   | L:0.24<br>C:0.17<br>G:-26.0% | L:2.30<br>C:4.92<br>G:113.8%  |
| <b>CH15</b><br>L:274.32<br>C:268.03<br>G:-2.3%  | L:4.03<br>C:4.50<br>G:11.7%   | L:4.63<br>C:5.06<br>G:9.3%   | L:89.00<br>C:82.19<br>G:-7.7%    | L:4.67<br>C:4.14<br>G:-11.4%   | L:60.01<br>C:60.04<br>G:0.0%    | L:7.17<br>C:11.87<br>G:65.4%  | L:98.41<br>C:93.69<br>G:-4.8%    | L:0.68<br>C:0.64<br>G:-6.5%  | L:5.70<br>C:5.91<br>G:3.5%    |
| <b>CH43</b><br>L:77.66<br>C:74.03<br>G:-4.7%    | L:0.84<br>C:0.62<br>G:-26.9%  | L:2.09<br>C:2.33<br>G:11.5%  | L:16.00<br>C:16.72<br>G:4.6%     | L:1.41<br>C:0.52<br>G:-63.3%   | L:22.44<br>C:18.93<br>G:-15.7%  | L:4.79<br>C:4.77<br>G:-0.6%   | L:28.90<br>C:27.09<br>G:-6.3%    | L:0.38<br>C:0.27<br>G:-29.6% | L:0.81<br>C:2.79<br>G:245.2%  |
| <b>CH03</b><br>L:257.22<br>C:237.64<br>G:-7.6%  | L:2.02<br>C:1.96<br>G:-2.8%   | L:5.03<br>C:4.62<br>G:-8.2%  | L:60.53<br>C:66.33<br>G:9.6%     | L:4.16<br>C:2.84<br>G:-31.7%   | L:56.54<br>C:60.75<br>G:7.4%    | L:8.32<br>C:6.53<br>G:-21.5%  | L:113.31<br>C:87.76<br>G:-22.5%  | L:0.49<br>C:0.23<br>G:-53.4% | L:6.82<br>C:6.62<br>G:-2.9%   |
| <b>CH12</b><br>L:147.76<br>C:135.64<br>G:-8.2%  | L:1.30<br>C:1.78<br>G:37.3%   | L:2.97<br>C:2.71<br>G:-8.9%  | L:45.77<br>C:36.25<br>G:-20.8%   | L:2.03<br>C:1.84<br>G:-9.1%    | L:28.56<br>C:30.63<br>G:7.3%    | L:5.37<br>C:4.11<br>G:-23.4%  | L:57.91<br>C:53.69<br>G:-7.3%    | L:0.46<br>C:0.39<br>G:-14.2% | L:3.39<br>C:4.23<br>G:24.9%   |
| <b>CH18</b><br>L:137.04<br>C:123.52<br>G:-9.9%  | L:2.56<br>C:0.87<br>G:-65.9%  | L:3.47<br>C:4.20<br>G:21.2%  | L:32.30<br>C:26.44<br>G:-18.1%   | L:2.67<br>C:1.86<br>G:-30.4%   | L:35.61<br>C:34.79<br>G:-2.3%   | L:8.08<br>C:6.20<br>G:-23.3%  | L:49.18<br>C:45.55<br>G:-7.4%    | L:0.26<br>C:0.12<br>G:-54.8% | L:2.90<br>C:3.49<br>G:20.4%   |
| <b>CH20</b><br>L:142.39<br>C:123.39<br>G:-13.3% | L:1.32<br>C:1.44<br>G:9.4%    | L:1.09<br>C:3.28<br>G:201.7% | L:71.58<br>C:41.50<br>G:-42.0%   | L:1.82<br>C:1.11<br>G:-38.8%   | L:19.67<br>C:23.21<br>G:18.0%   | L:3.34<br>C:3.02<br>G:-9.6%   | L:39.15<br>C:46.18<br>G:18.0%    | L:0.20<br>C:0.17<br>G:-15.3% | L:4.22<br>C:3.46<br>G:-18.1%  |
| <b>CH23</b><br>L:60.35<br>C:51.97<br>G:-13.9%   | L:0.76<br>C:0.46<br>G:-39.8%  | L:1.02<br>C:1.35<br>G:32.0%  | L:21.94<br>C:15.11<br>G:-31.2%   | L:0.49<br>C:0.15<br>G:-69.3%   | L:12.64<br>C:12.86<br>G:1.7%    | L:1.65<br>C:1.82<br>G:10.2%   | L:19.88<br>C:18.98<br>G:-4.5%    | L:0.10<br>C:0.06<br>G:-40.2% | L:1.87<br>C:1.20<br>G:-36.2%  |
| <b>CH33</b><br>L:103.86<br>C:88.77<br>G:-14.5%  | L:1.07<br>C:1.38<br>G:28.5%   | L:1.45<br>C:2.34<br>G:61.9%  | L:41.18<br>C:30.15<br>G:-26.8%   | L:1.18<br>C:0.81<br>G:-31.9%   | L:22.69<br>C:20.50<br>G:-9.6%   | L:3.09<br>C:3.11<br>G:0.8%    | L:30.85<br>C:29.29<br>G:-5.0%    | L:0.20<br>C:0.10<br>G:-52.8% | L:2.15<br>C:1.09<br>G:-49.1%  |

## Information:

**LMTD :** 01-08-2024 To 24-08-2024  
**MTD :** 01-08-2025 To 24-08-2025

**LMTD Sales**  
**20,161.31 L**

**MTD Sales**  
**20,864.37 L**

**Growth**  
**3.49 %**

**A2A Growth**  
**-4.29 %**

| Sales Zone /Branch                              | AJITHKUMA R.K                 | BALAJI.M                      | DURAIRAJ.T                      | FRANCISPR ABHU.B               | JAGADEESA N.M                  | JEGANRAJ.S                    | MURUGAN.K                       | OTHERS                        | RANJITHKU MAR.A               |
|-------------------------------------------------|-------------------------------|-------------------------------|---------------------------------|--------------------------------|--------------------------------|-------------------------------|---------------------------------|-------------------------------|-------------------------------|
| <b>CH41</b><br>L:100.36<br>C:80.83<br>G:-19.5%  | L:0.99<br>C:0.53<br>G:-46.6%  | L:1.73<br>C:1.84<br>G:6.0%    | L:36.67<br>C:16.46<br>G:-55.1%  | L:1.40<br>C:1.10<br>G:-22.0%   | L:20.31<br>C:18.41<br>G:-9.4%  | L:2.59<br>C:2.10<br>G:-19.0%  | L:32.32<br>C:37.09<br>G:14.7%   | L:0.20<br>C:0.04<br>G:-78.0%  | L:4.13<br>C:3.26<br>G:-20.9%  |
| <b>CH21</b><br>L:197.52<br>C:157.66<br>G:-20.2% | L:1.40<br>C:1.49<br>G:6.2%    | L:2.87<br>C:2.61<br>G:-9.3%   | L:94.61<br>C:58.91<br>G:-37.7%  | L:1.71<br>C:2.22<br>G:30.0%    | L:29.95<br>C:28.11<br>G:-6.1%  | L:4.15<br>C:3.47<br>G:-16.3%  | L:55.22<br>C:53.90<br>G:-2.4%   | L:0.47<br>C:0.26<br>G:-44.1%  | L:7.14<br>C:6.69<br>G:-6.4%   |
| <b>CH36</b><br>L:49.37<br>C:38.35<br>G:-22.3%   | L:0.76<br>C:0.50<br>G:-34.2%  | L:0.91<br>C:1.26<br>G:38.5%   | L:18.59<br>C:6.83<br>G:-63.2%   | L:0.54<br>C:0.06<br>G:-88.6%   | L:6.79<br>C:7.25<br>G:6.8%     | L:1.13<br>C:1.20<br>G:6.3%    | L:19.79<br>C:20.25<br>G:2.3%    | L:0.10<br>C:0.05<br>G:-46.9%  | L:0.76<br>C:0.94<br>G:23.7%   |
| <b>GPDI</b><br>L:103.11<br>C:79.78<br>G:-22.6%  | L:1.26<br>C:0.90<br>G:-28.8%  | L:1.43<br>C:1.85<br>G:29.6%   | L:42.08<br>C:40.09<br>G:-4.7%   | L:0.86<br>C:1.23<br>G:44.1%    | L:15.86<br>C:11.82<br>G:-25.4% | L:1.80<br>C:1.62<br>G:-10.0%  | L:37.78<br>C:17.32<br>G:-54.1%  | L:0.25<br>C:0.05<br>G:-78.3%  | L:1.79<br>C:4.89<br>G:172.9%  |
| <b>MC05</b><br>L:52.64<br>C:40.01<br>G:-24.0%   | L:1.09<br>C:1.09<br>G:-0.3%   | L:0.10<br>C:0.00<br>G:-100.0% | L:50.30<br>C:38.12<br>G:-24.2%  | L:0.72<br>C:0.15<br>G:-79.2%   | L:0.02<br>C:0.06<br>G:208.9%   | L:0.07<br>C:0.00<br>G:-100.0% | L:0.03<br>C:0.59<br>G:1987.5%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.29<br>C:0.00<br>G:-100.0% |
| <b>CH32</b><br>L:29.36<br>C:21.70<br>G:-26.1%   | L:0.28<br>C:0.14<br>G:-51.6%  | L:0.08<br>C:0.26<br>G:213.6%  | L:10.16<br>C:5.35<br>G:-47.3%   | L:1.13<br>C:0.24<br>G:-78.4%   | L:2.97<br>C:3.34<br>G:12.5%    | L:0.60<br>C:0.73<br>G:20.2%   | L:14.03<br>C:11.62<br>G:-17.2%  | L:0.08<br>C:0.02<br>G:-77.3%  | L:0.02<br>C:0.00<br>G:-100.0% |
| <b>MC06</b><br>L:30.29<br>C:19.85<br>G:-34.5%   | L:0.82<br>C:0.72<br>G:-11.5%  | L:0.14<br>C:0.11<br>G:-21.0%  | L:23.07<br>C:15.10<br>G:-34.5%  | L:0.52<br>C:0.06<br>G:-89.2%   | L:1.33<br>C:1.38<br>G:3.5%     | L:0.30<br>C:0.11<br>G:-62.7%  | L:3.63<br>C:1.86<br>G:-48.6%    | L:0.02<br>C:0.00<br>G:-73.6%  | L:0.47<br>C:0.50<br>G:6.1%    |
| <b>CH24</b><br>L:111.38<br>C:66.02<br>G:-40.7%  | L:0.66<br>C:0.28<br>G:-58.1%  | L:2.23<br>C:1.89<br>G:-15.1%  | L:29.43<br>C:17.49<br>G:-40.6%  | L:1.40<br>C:0.57<br>G:-59.1%   | L:23.61<br>C:16.18<br>G:-31.5% | L:2.54<br>C:3.51<br>G:38.6%   | L:47.98<br>C:25.08<br>G:-47.7%  | L:0.41<br>C:0.16<br>G:-60.8%  | L:3.13<br>C:0.86<br>G:-72.6%  |
| <b>CH09</b><br>L:135.26<br>C:78.29<br>G:-42.1%  | L:1.03<br>C:0.64<br>G:-37.3%  | L:1.42<br>C:1.44<br>G:1.5%    | L:73.04<br>C:18.27<br>G:-75.0%  | L:1.31<br>C:0.95<br>G:-27.4%   | L:18.24<br>C:16.64<br>G:-8.8%  | L:2.20<br>C:2.00<br>G:-8.8%   | L:36.32<br>C:35.36<br>G:-2.6%   | L:0.29<br>C:0.11<br>G:-60.9%  | L:1.42<br>C:2.86<br>G:102.2%  |
| <b>CH17</b><br>L:111.40<br>C:53.04<br>G:-52.4%  | L:1.09<br>C:0.50<br>G:-54.0%  | L:2.72<br>C:0.89<br>G:-67.5%  | L:27.49<br>C:11.01<br>G:-59.9%  | L:2.39<br>C:1.07<br>G:-55.1%   | L:27.30<br>C:14.67<br>G:-46.3% | L:4.20<br>C:1.62<br>G:-61.4%  | L:43.58<br>C:22.22<br>G:-49.0%  | L:0.37<br>C:0.11<br>G:-69.7%  | L:2.26<br>C:0.95<br>G:-58.3%  |
| <b>MC08</b><br>L:21.34<br>C:3.34<br>G:-84.4%    | L:0.21<br>C:0.08<br>G:-61.2%  | L:0.00<br>C:0.00<br>G:0.0%    | L:21.10<br>C:3.01<br>G:-85.7%   | L:0.03<br>C:0.00<br>G:-100.0%  | L:0.00<br>C:0.00<br>G:-100.0%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.24<br>G:0.0%      | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%    |
| <b>CH01</b><br>L:15.96<br>C:1.90<br>G:-88.1%    | L:0.10<br>C:0.00<br>G:-100.0% | L:0.12<br>C:0.12<br>G:0.2%    | L:5.33<br>C:0.61<br>G:-88.5%    | L:0.02<br>C:0.01<br>G:-18.7%   | L:1.02<br>C:0.50<br>G:-50.8%   | L:0.35<br>C:0.03<br>G:-92.7%  | L:8.00<br>C:0.62<br>G:-92.3%    | L:0.00<br>C:0.00<br>G:-100.0% | L:1.01<br>C:0.00<br>G:-100.0% |
| <b>NORTH ARCOT</b>                              |                               |                               |                                 |                                |                                |                               |                                 |                               |                               |
| L:1543.21<br>C:1613.32<br>G:4.5%                | L:26.96<br>C:26.25<br>G:-2.7% | L:30.05<br>C:31.41<br>G:4.5%  | L:662.11<br>C:644.72<br>G:-2.6% | L:38.58<br>C:33.93<br>G:-12.1% | L:295.34<br>C:324.62<br>G:9.9% | L:51.75<br>C:49.09<br>G:-5.2% | L:382.70<br>C:425.00<br>G:11.1% | L:4.61<br>C:4.92<br>G:6.9%    | L:51.11<br>C:73.38<br>G:43.6% |
| <b>BGR1</b><br>L:26.90<br>C:39.24<br>G:45.9%    | L:0.65<br>C:0.73<br>G:11.6%   | L:0.76<br>C:1.05<br>G:39.2%   | L:14.15<br>C:18.81<br>G:32.9%   | L:0.28<br>C:0.88<br>G:219.2%   | L:4.07<br>C:10.21<br>G:151.0%  | L:1.00<br>C:1.90<br>G:89.1%   | L:4.97<br>C:4.73<br>G:-4.7%     | L:0.04<br>C:0.11<br>G:195.7%  | L:0.98<br>C:0.81<br>G:-17.3%  |
| <b>VNB1</b><br>L:41.97<br>C:56.42<br>G:34.4%    | L:0.91<br>C:1.26<br>G:38.4%   | L:0.26<br>C:0.47<br>G:84.0%   | L:19.97<br>C:27.51<br>G:37.8%   | L:1.06<br>C:1.10<br>G:4.0%     | L:7.52<br>C:11.81<br>G:57.0%   | L:1.61<br>C:1.86<br>G:15.6%   | L:9.41<br>C:9.88<br>G:5.0%      | L:0.16<br>C:0.15<br>G:-6.0%   | L:1.08<br>C:2.38<br>G:120.7%  |
| <b>ARC2</b><br>L:55.65<br>C:67.45<br>G:21.2%    | L:0.90<br>C:0.69<br>G:-23.8%  | L:0.90<br>C:0.64<br>G:-28.8%  | L:24.88<br>C:20.93<br>G:-15.9%  | L:0.74<br>C:0.43<br>G:-42.6%   | L:8.74<br>C:12.40<br>G:41.9%   | L:1.30<br>C:1.32<br>G:1.1%    | L:16.12<br>C:28.89<br>G:79.3%   | L:0.08<br>C:0.15<br>G:83.9%   | L:1.97<br>C:1.99<br>G:0.9%    |





# TN Product Manager A2A Report 24/08/2025 8:17 PM

Information:

**LMTD :** 01-08-2024 To 24-08-2024

**MTD :** 01-08-2025 To 24-08-2025

LMTD Sales

20,161.31 L

MTD Sales

20,864.37 L

Growth

3.49 %

A2A Growth

-4.29 %

| Sales Zone /Branch                             | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A               |
|------------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|-------------------------------|
| <b>TRR1</b><br>L:98.45<br>C:117.61<br>G:19.5%  | L:2.31<br>C:1.35<br>G:-41.6% | L:3.12<br>C:2.56<br>G:-17.9% | L:44.77<br>C:44.29<br>G:-1.1%  | L:1.73<br>C:1.63<br>G:-5.9%  | L:19.82<br>C:27.38<br>G:38.2%  | L:4.66<br>C:4.69<br>G:0.8%   | L:18.96<br>C:27.94<br>G:47.3%  | L:0.31<br>C:0.42<br>G:38.3%  | L:2.76<br>C:7.34<br>G:166.0%  |
| <b>AKM1</b><br>L:70.79<br>C:84.50<br>G:19.4%   | L:1.09<br>C:1.29<br>G:17.7%  | L:2.44<br>C:1.91<br>G:-21.7% | L:21.97<br>C:24.20<br>G:10.2%  | L:2.00<br>C:2.78<br>G:38.7%  | L:12.05<br>C:18.76<br>G:55.7%  | L:1.82<br>C:1.94<br>G:6.6%   | L:27.37<br>C:27.72<br>G:1.3%   | L:0.24<br>C:0.32<br>G:30.5%  | L:1.81<br>C:5.60<br>G:209.2%  |
| <b>GDM1</b><br>L:48.35<br>C:56.92<br>G:17.7%   | L:0.90<br>C:0.93<br>G:2.4%   | L:0.46<br>C:1.13<br>G:149.1% | L:26.59<br>C:27.05<br>G:1.7%   | L:0.71<br>C:0.92<br>G:29.8%  | L:8.16<br>C:11.76<br>G:44.2%   | L:0.77<br>C:0.69<br>G:-10.4% | L:8.11<br>C:12.60<br>G:55.5%   | L:0.19<br>C:0.15<br>G:-20.8% | L:2.49<br>C:1.70<br>G:-31.4%  |
| <b>PLR1</b><br>L:29.54<br>C:34.73<br>G:17.6%   | L:0.39<br>C:0.46<br>G:16.7%  | L:0.53<br>C:1.47<br>G:175.1% | L:12.88<br>C:13.19<br>G:2.4%   | L:0.46<br>C:0.46<br>G:0.7%   | L:7.84<br>C:6.85<br>G:-12.6%   | L:1.83<br>C:1.29<br>G:-29.1% | L:5.37<br>C:8.55<br>G:59.1%    | L:0.09<br>C:0.12<br>G:33.6%  | L:0.16<br>C:2.34<br>G:1403.4% |
| <b>CPT1</b><br>L:34.47<br>C:40.27<br>G:16.8%   | L:0.84<br>C:0.84<br>G:-0.3%  | L:1.00<br>C:1.04<br>G:3.5%   | L:13.66<br>C:13.19<br>G:-3.5%  | L:1.04<br>C:1.30<br>G:25.1%  | L:8.19<br>C:9.15<br>G:11.7%    | L:1.33<br>C:1.26<br>G:-5.7%  | L:7.22<br>C:11.02<br>G:52.7%   | L:0.10<br>C:0.18<br>G:84.9%  | L:1.09<br>C:2.30<br>G:111.1%  |
| <b>ANI1</b><br>L:34.15<br>C:39.62<br>G:16.0%   | L:0.61<br>C:0.67<br>G:10.8%  | L:0.67<br>C:0.70<br>G:5.0%   | L:13.38<br>C:13.71<br>G:2.5%   | L:0.48<br>C:0.33<br>G:-32.4% | L:9.92<br>C:9.36<br>G:-5.6%    | L:2.14<br>C:1.21<br>G:-43.5% | L:5.88<br>C:9.88<br>G:68.1%    | L:0.16<br>C:0.13<br>G:-16.3% | L:0.92<br>C:3.63<br>G:294.9%  |
| <b>KPM2</b><br>L:179.39<br>C:197.78<br>G:10.3% | L:2.77<br>C:4.87<br>G:76.0%  | L:1.79<br>C:3.70<br>G:106.3% | L:94.70<br>C:100.75<br>G:6.4%  | L:1.94<br>C:3.68<br>G:89.6%  | L:27.48<br>C:25.31<br>G:-7.9%  | L:4.26<br>C:4.27<br>G:0.2%   | L:39.30<br>C:45.49<br>G:15.8%  | L:0.47<br>C:0.43<br>G:-7.9%  | L:6.68<br>C:9.28<br>G:38.8%   |
| <b>SBR1</b><br>L:81.65<br>C:85.92<br>G:5.2%    | L:1.44<br>C:1.41<br>G:-2.2%  | L:1.65<br>C:1.26<br>G:-23.5% | L:34.03<br>C:25.64<br>G:-24.7% | L:3.40<br>C:2.81<br>G:-17.4% | L:11.80<br>C:24.30<br>G:106.0% | L:2.57<br>C:2.29<br>G:-10.9% | L:23.44<br>C:23.16<br>G:-1.2%  | L:0.44<br>C:0.30<br>G:-32.0% | L:2.87<br>C:4.74<br>G:65.3%   |
| <b>UGI1</b><br>L:39.63<br>C:41.38<br>G:4.4%    | L:0.94<br>C:0.98<br>G:4.4%   | L:0.54<br>C:0.47<br>G:-12.2% | L:24.94<br>C:20.76<br>G:-16.8% | L:1.20<br>C:1.30<br>G:8.5%   | L:3.56<br>C:5.45<br>G:53.2%    | L:1.03<br>C:0.84<br>G:-18.5% | L:5.58<br>C:9.15<br>G:64.0%    | L:0.06<br>C:0.10<br>G:69.9%  | L:1.79<br>C:2.32<br>G:29.7%   |
| <b>CYR1</b><br>L:41.41<br>C:42.94<br>G:3.7%    | L:0.61<br>C:0.76<br>G:24.9%  | L:0.96<br>C:1.09<br>G:13.7%  | L:17.86<br>C:17.75<br>G:-0.6%  | L:0.70<br>C:1.09<br>G:55.3%  | L:7.91<br>C:6.76<br>G:-14.6%   | L:1.41<br>C:1.27<br>G:-9.5%  | L:10.45<br>C:13.01<br>G:24.5%  | L:0.10<br>C:0.12<br>G:18.1%  | L:1.41<br>C:1.09<br>G:-22.6%  |
| <b>TRL1</b><br>L:109.76<br>C:113.00<br>G:2.9%  | L:1.71<br>C:1.36<br>G:-20.5% | L:3.52<br>C:3.51<br>G:-0.3%  | L:30.90<br>C:35.74<br>G:15.7%  | L:4.04<br>C:2.51<br>G:-37.8% | L:27.13<br>C:24.73<br>G:-8.8%  | L:4.12<br>C:3.67<br>G:-11.0% | L:35.19<br>C:35.62<br>G:1.2%   | L:0.43<br>C:0.39<br>G:-10.7% | L:2.72<br>C:5.47<br>G:101.2%  |
| <b>WJP1</b><br>L:53.42<br>C:54.91<br>G:2.8%    | L:0.91<br>C:0.68<br>G:-25.1% | L:0.92<br>C:0.84<br>G:-8.7%  | L:29.22<br>C:25.35<br>G:-13.3% | L:0.53<br>C:0.95<br>G:78.5%  | L:8.63<br>C:11.56<br>G:33.9%   | L:0.91<br>C:1.08<br>G:17.8%  | L:10.81<br>C:11.80<br>G:9.1%   | L:0.18<br>C:0.19<br>G:1.6%   | L:1.30<br>C:2.47<br>G:90.1%   |
| <b>SLG1</b><br>L:41.95<br>C:42.36<br>G:1.0%    | L:0.62<br>C:0.98<br>G:57.4%  | L:0.35<br>C:0.77<br>G:123.1% | L:18.33<br>C:20.30<br>G:10.7%  | L:1.00<br>C:1.21<br>G:20.6%  | L:8.41<br>C:3.84<br>G:-54.4%   | L:0.82<br>C:1.27<br>G:55.3%  | L:10.87<br>C:12.11<br>G:11.5%  | L:0.05<br>C:0.07<br>G:49.3%  | L:1.50<br>C:1.81<br>G:20.4%   |
| <b>VEL1</b><br>L:96.47<br>C:95.24<br>G:-1.3%   | L:1.55<br>C:1.18<br>G:-23.7% | L:3.02<br>C:2.26<br>G:-24.9% | L:34.35<br>C:36.20<br>G:5.4%   | L:2.41<br>C:2.12<br>G:-11.9% | L:18.81<br>C:18.15<br>G:-3.5%  | L:4.60<br>C:4.30<br>G:-6.6%  | L:27.55<br>C:26.92<br>G:-2.3%  | L:0.23<br>C:0.24<br>G:5.7%   | L:3.96<br>C:3.86<br>G:-2.5%   |
| <b>CGM1</b><br>L:55.91<br>C:54.98<br>G:-1.7%   | L:0.90<br>C:0.89<br>G:-0.3%  | L:0.18<br>C:0.79<br>G:338.3% | L:34.01<br>C:23.86<br>G:-29.8% | L:1.04<br>C:0.69<br>G:-34.2% | L:8.14<br>C:13.04<br>G:60.2%   | L:0.86<br>C:1.13<br>G:30.9%  | L:9.71<br>C:12.20<br>G:25.7%   | L:0.09<br>C:0.14<br>G:62.9%  | L:0.98<br>C:2.23<br>G:127.3%  |
| <b>VSI1</b><br>L:65.59<br>C:62.26<br>G:-5.1%   | L:1.25<br>C:0.60<br>G:-52.0% | L:0.68<br>C:0.88<br>G:30.6%  | L:24.08<br>C:18.34<br>G:-23.8% | L:2.80<br>C:2.02<br>G:-27.9% | L:13.31<br>C:10.71<br>G:-19.5% | L:2.23<br>C:2.28<br>G:2.5%   | L:20.23<br>C:25.43<br>G:25.7%  | L:0.19<br>C:0.21<br>G:9.9%   | L:0.82<br>C:1.78<br>G:116.9%  |
| <b>TRT1</b><br>L:52.56<br>C:47.82<br>G:-9.0%   | L:0.47<br>C:0.47<br>G:0.9%   | L:1.04<br>C:0.25<br>G:-76.0% | L:12.42<br>C:14.12<br>G:13.7%  | L:1.75<br>C:1.34<br>G:-23.3% | L:17.53<br>C:13.54<br>G:-22.7% | L:1.81<br>C:1.37<br>G:-24.1% | L:15.50<br>C:13.64<br>G:-12.0% | L:0.20<br>C:0.13<br>G:-35.2% | L:1.85<br>C:2.95<br>G:59.4%   |

Information:

**LMTD :** 01-08-2024 To 24-08-2024

**MTD :** 01-08-2025 To 24-08-2025

**LMTD Sales**

20,161.31 L

**MTD Sales**

20,864.37 L

**Growth**

3.49 %

**A2A Growth**

-4.29 %

| Sales Zone /Branch                              | AJITHKUMA R.K                  | BALAJI.M                      | DURAIRAJ.T                       | FRANCISPR ABHU.B               | JAGADEESA N.M                   | JEGANRAJ.S                    | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A               |
|-------------------------------------------------|--------------------------------|-------------------------------|----------------------------------|--------------------------------|---------------------------------|-------------------------------|--------------------------------|------------------------------|-------------------------------|
| <b>PTU1</b><br>L:23.15<br>C:20.75<br>G:-10.4%   | L:0.39<br>C:0.45<br>G:16.4%    | L:0.29<br>C:0.21<br>G:-25.2%  | L:12.23<br>C:11.10<br>G:-9.3%    | L:0.55<br>C:0.22<br>G:-59.7%   | L:3.98<br>C:3.36<br>G:-15.5%    | L:0.98<br>C:0.46<br>G:-53.1%  | L:4.29<br>C:4.60<br>G:7.2%     | L:0.03<br>C:0.03<br>G:17.9%  | L:0.42<br>C:0.30<br>G:-27.1%  |
| <b>VEL2</b><br>L:119.26<br>C:100.51<br>G:-15.7% | L:1.88<br>C:1.30<br>G:-30.7%   | L:2.72<br>C:2.83<br>G:3.9%    | L:41.80<br>C:39.00<br>G:-6.7%    | L:3.14<br>C:1.55<br>G:-50.7%   | L:25.44<br>C:23.41<br>G:-8.0%   | L:5.12<br>C:5.05<br>G:-1.4%   | L:34.54<br>C:24.28<br>G:-29.7% | L:0.28<br>C:0.28<br>G:-0.5%  | L:4.33<br>C:2.81<br>G:-35.2%  |
| <b>WJD1</b><br>L:74.45<br>C:61.57<br>G:-17.3%   | L:2.03<br>C:1.40<br>G:-31.4%   | L:1.34<br>C:0.51<br>G:-61.7%  | L:37.12<br>C:35.65<br>G:-4.0%    | L:4.71<br>C:1.17<br>G:-75.2%   | L:10.06<br>C:8.72<br>G:-13.3%   | L:2.66<br>C:1.94<br>G:-27.2%  | L:13.89<br>C:10.49<br>G:-24.5% | L:0.29<br>C:0.32<br>G:11.7%  | L:2.34<br>C:1.38<br>G:-41.0%  |
| <b>ABR1</b><br>L:68.35<br>C:55.14<br>G:-19.3%   | L:0.89<br>C:0.70<br>G:-21.2%   | L:0.92<br>C:1.04<br>G:12.7%   | L:23.84<br>C:17.28<br>G:-27.5%   | L:0.86<br>C:1.44<br>G:67.9%    | L:16.87<br>C:14.06<br>G:-16.6%  | L:1.92<br>C:1.72<br>G:-10.2%  | L:17.96<br>C:15.88<br>G:-11.6% | L:0.20<br>C:0.22<br>G:14.1%  | L:4.89<br>C:2.79<br>G:-42.9%  |
| <b>SOUTH ARCOT</b>                              |                                |                               |                                  |                                |                                 |                               |                                |                              |                               |
| L:1503.92<br>C:1549.04<br>G:3.0%                | L:14.94<br>C:13.05<br>G:-12.6% | L:26.76<br>C:30.07<br>G:12.4% | L:507.80<br>C:450.99<br>G:-11.2% | L:18.05<br>C:14.40<br>G:-20.2% | L:331.96<br>C:387.73<br>G:16.8% | L:60.52<br>C:65.96<br>G:9.0%  | L:500.81<br>C:519.11<br>G:3.7% | L:4.48<br>C:3.52<br>G:-21.5% | L:38.61<br>C:64.21<br>G:66.3% |
|                                                 |                                |                               |                                  |                                |                                 |                               |                                |                              |                               |
| <b>TRK1</b><br>L:90.03<br>C:121.95<br>G:35.5%   | L:0.89<br>C:1.12<br>G:24.9%    | L:1.58<br>C:2.56<br>G:62.1%   | L:39.43<br>C:43.97<br>G:11.5%    | L:2.43<br>C:1.77<br>G:-27.3%   | L:17.35<br>C:25.62<br>G:47.7%   | L:1.42<br>C:2.39<br>G:68.3%   | L:24.82<br>C:37.40<br>G:50.7%  | L:0.21<br>C:0.24<br>G:16.8%  | L:1.90<br>C:6.88<br>G:263.3%  |
| <b>POY2</b><br>L:117.57<br>C:155.73<br>G:32.5%  | L:0.91<br>C:0.87<br>G:-3.6%    | L:1.91<br>C:2.87<br>G:50.6%   | L:24.21<br>C:34.41<br>G:42.1%    | L:0.38<br>C:1.20<br>G:212.3%   | L:28.92<br>C:40.72<br>G:40.8%   | L:5.95<br>C:8.14<br>G:36.9%   | L:52.89<br>C:62.68<br>G:18.5%  | L:0.60<br>C:0.47<br>G:-22.0% | L:1.81<br>C:4.37<br>G:141.7%  |
| <b>KML1</b><br>L:40.76<br>C:52.58<br>G:29.0%    | L:0.24<br>C:0.38<br>G:56.9%    | L:0.92<br>C:0.41<br>G:-55.5%  | L:7.66<br>C:14.20<br>G:85.4%     | L:0.34<br>C:0.38<br>G:13.1%    | L:12.39<br>C:16.38<br>G:32.1%   | L:2.16<br>C:1.97<br>G:-8.7%   | L:16.12<br>C:17.49<br>G:8.5%   | L:0.12<br>C:0.06<br>G:-53.3% | L:0.80<br>C:1.31<br>G:63.4%   |
| <b>POY1</b><br>L:128.53<br>C:159.01<br>G:23.7%  | L:0.63<br>C:0.90<br>G:42.6%    | L:2.81<br>C:4.62<br>G:64.4%   | L:17.45<br>C:18.67<br>G:7.0%     | L:0.60<br>C:1.40<br>G:133.0%   | L:38.87<br>C:48.89<br>G:25.8%   | L:6.79<br>C:9.29<br>G:36.9%   | L:57.97<br>C:70.23<br>G:21.1%  | L:0.82<br>C:0.76<br>G:-6.6%  | L:2.59<br>C:4.26<br>G:64.1%   |
| <b>CDM1</b><br>L:105.82<br>C:116.00<br>G:9.6%   | L:1.57<br>C:0.97<br>G:-38.3%   | L:2.06<br>C:2.82<br>G:36.9%   | L:36.99<br>C:31.56<br>G:-14.7%   | L:0.98<br>C:1.63<br>G:67.4%    | L:21.76<br>C:27.67<br>G:27.2%   | L:4.61<br>C:4.99<br>G:8.3%    | L:33.08<br>C:38.35<br>G:15.9%  | L:0.32<br>C:0.23<br>G:-28.4% | L:4.47<br>C:7.80<br>G:74.5%   |
| <b>VCM1</b><br>L:49.42<br>C:53.47<br>G:8.2%     | L:0.37<br>C:0.31<br>G:-17.1%   | L:0.71<br>C:0.41<br>G:-43.0%  | L:11.02<br>C:11.05<br>G:0.3%     | L:0.32<br>C:0.24<br>G:-24.1%   | L:13.39<br>C:12.26<br>G:-8.4%   | L:2.49<br>C:1.47<br>G:-40.8%  | L:18.20<br>C:22.75<br>G:25.0%  | L:0.07<br>C:0.04<br>G:-37.8% | L:2.86<br>C:4.95<br>G:73.4%   |
| <b>VPM2</b><br>L:76.32<br>C:79.31<br>G:3.9%     | L:0.70<br>C:0.48<br>G:-32.3%   | L:1.90<br>C:1.79<br>G:-5.8%   | L:25.37<br>C:11.30<br>G:-55.5%   | L:1.16<br>C:0.53<br>G:-54.4%   | L:15.48<br>C:22.75<br>G:46.9%   | L:3.01<br>C:3.29<br>G:9.1%    | L:27.50<br>C:36.12<br>G:31.3%  | L:0.13<br>C:0.15<br>G:18.1%  | L:1.06<br>C:2.91<br>G:174.4%  |
| <b>ULP1</b><br>L:85.80<br>C:86.38<br>G:0.7%     | L:1.05<br>C:1.07<br>G:1.6%     | L:1.95<br>C:1.41<br>G:-27.9%  | L:38.98<br>C:35.59<br>G:-8.7%    | L:0.78<br>C:0.95<br>G:21.8%    | L:22.38<br>C:23.01<br>G:2.8%    | L:2.63<br>C:2.69<br>G:2.5%    | L:16.75<br>C:18.93<br>G:13.0%  | L:0.10<br>C:0.09<br>G:-11.6% | L:1.19<br>C:2.65<br>G:122.7%  |
| <b>CUD1</b><br>L:163.53<br>C:161.89<br>G:-1.0%  | L:1.23<br>C:1.02<br>G:-17.0%   | L:3.35<br>C:3.54<br>G:5.6%    | L:60.03<br>C:54.82<br>G:-8.7%    | L:2.22<br>C:1.81<br>G:-18.6%   | L:30.42<br>C:38.96<br>G:28.1%   | L:10.59<br>C:10.32<br>G:-2.5% | L:52.46<br>C:46.58<br>G:-11.2% | L:0.41<br>C:0.49<br>G:18.1%  | L:2.81<br>C:4.35<br>G:54.5%   |
| <b>KKI2</b><br>L:102.29<br>C:100.14<br>G:-2.1%  | L:0.90<br>C:0.74<br>G:-17.8%   | L:1.79<br>C:1.96<br>G:9.6%    | L:34.76<br>C:27.11<br>G:-22.0%   | L:1.59<br>C:0.82<br>G:-48.5%   | L:19.43<br>C:28.20<br>G:45.2%   | L:4.93<br>C:4.99<br>G:1.4%    | L:35.05<br>C:31.16<br>G:-11.1% | L:0.30<br>C:0.16<br>G:-46.3% | L:3.54<br>C:4.99<br>G:40.9%   |
| <b>TDM1</b><br>L:72.39<br>C:68.95<br>G:-4.8%    | L:0.61<br>C:0.76<br>G:24.6%    | L:1.39<br>C:0.63<br>G:-54.2%  | L:30.89<br>C:26.67<br>G:-13.7%   | L:0.55<br>C:0.22<br>G:-60.4%   | L:14.40<br>C:15.84<br>G:10.0%   | L:1.72<br>C:1.30<br>G:-24.7%  | L:20.47<br>C:20.23<br>G:-1.2%  | L:0.18<br>C:0.06<br>G:-67.4% | L:2.18<br>C:3.24<br>G:48.7%   |



## Information:

LMTD : 01-08-2024 To 24-08-2024

MTD : 01-08-2025 To 24-08-2025

LMTD Sales

20,161.31 L

MTD Sales

20,864.37 L

Growth

3.49 %

A2A Growth

-4.29 %

| Sales Zone /Branch                             | AJITHKUMA R.K                 | BALAJI.M                      | DURAIRAJ.T                        | FRANCISPR ABHU.B              | JAGADEESA N.M                   | JEGANRAJ.S                      | MURUGAN.K                        | OTHERS                        | RANJITHKU MAR.A                 |
|------------------------------------------------|-------------------------------|-------------------------------|-----------------------------------|-------------------------------|---------------------------------|---------------------------------|----------------------------------|-------------------------------|---------------------------------|
| <b>KLM1</b><br>L:85.26<br>C:80.49<br>G:-5.6%   | L:0.87<br>C:1.30<br>G:50.1%   | L:1.34<br>C:1.60<br>G:19.8%   | L:22.98<br>C:22.43<br>G:-2.4%     | L:1.02<br>C:1.58<br>G:55.2%   | L:21.38<br>C:19.04<br>G:-10.9%  | L:3.81<br>C:3.11<br>G:-18.3%    | L:31.14<br>C:25.35<br>G:-18.6%   | L:0.25<br>C:0.14<br>G:-45.5%  | L:2.49<br>C:5.94<br>G:138.8%    |
| <b>VPM1</b><br>L:31.54<br>C:28.44<br>G:-9.8%   | L:0.31<br>C:0.36<br>G:14.8%   | L:0.31<br>C:0.43<br>G:41.4%   | L:11.84<br>C:10.53<br>G:-11.1%    | L:0.20<br>C:0.24<br>G:22.5%   | L:6.02<br>C:6.91<br>G:14.8%     | L:0.92<br>C:1.22<br>G:32.9%     | L:11.76<br>C:7.09<br>G:-39.7%    | L:0.11<br>C:0.08<br>G:-26.4%  | L:0.07<br>C:1.57<br>G:2316.4%   |
| <b>NVL2</b><br>L:81.23<br>C:70.48<br>G:-13.2%  | L:0.67<br>C:0.45<br>G:-33.3%  | L:1.79<br>C:1.43<br>G:-19.8%  | L:17.49<br>C:13.97<br>G:-20.1%    | L:1.37<br>C:0.52<br>G:-62.0%  | L:20.81<br>C:20.18<br>G:-3.0%   | L:3.75<br>C:4.76<br>G:26.8%     | L:32.31<br>C:26.22<br>G:-18.9%   | L:0.29<br>C:0.28<br>G:-2.6%   | L:2.75<br>C:2.67<br>G:-2.9%     |
| <b>SJI1</b><br>L:81.87<br>C:69.86<br>G:-14.7%  | L:0.96<br>C:0.97<br>G:1.0%    | L:0.57<br>C:0.60<br>G:5.1%    | L:38.35<br>C:28.75<br>G:-25.0%    | L:1.59<br>C:0.51<br>G:-67.9%  | L:13.37<br>C:14.00<br>G:4.7%    | L:0.93<br>C:1.73<br>G:85.8%     | L:22.86<br>C:20.81<br>G:-8.9%    | L:0.21<br>C:0.08<br>G:-60.6%  | L:3.04<br>C:2.42<br>G:-20.5%    |
| <b>TVM2</b><br>L:70.26<br>C:54.85<br>G:-21.9%  | L:1.00<br>C:0.55<br>G:-44.7%  | L:0.13<br>C:0.25<br>G:92.2%   | L:42.77<br>C:32.31<br>G:-24.5%    | L:0.46<br>C:0.12<br>G:-72.7%  | L:10.52<br>C:7.58<br>G:-27.9%   | L:0.63<br>C:1.09<br>G:73.3%     | L:13.77<br>C:11.53<br>G:-16.3%   | L:0.10<br>C:0.03<br>G:-72.4%  | L:0.89<br>C:1.38<br>G:55.3%     |
| <b>TVM1</b><br>L:49.33<br>C:37.14<br>G:-24.7%  | L:0.83<br>C:0.42<br>G:-50.1%  | L:0.84<br>C:0.86<br>G:2.1%    | L:22.23<br>C:15.40<br>G:-30.7%    | L:1.33<br>C:0.13<br>G:-90.0%  | L:9.52<br>C:5.81<br>G:-39.0%    | L:0.82<br>C:0.89<br>G:7.7%      | L:12.53<br>C:11.63<br>G:-7.2%    | L:0.15<br>C:0.07<br>G:-49.8%  | L:1.07<br>C:1.93<br>G:81.6%     |
| <b>PRT1</b><br>L:71.97<br>C:52.37<br>G:-27.2%  | L:1.20<br>C:0.41<br>G:-66.2%  | L:1.44<br>C:1.88<br>G:31.2%   | L:25.36<br>C:18.27<br>G:-27.9%    | L:0.74<br>C:0.35<br>G:-52.9%  | L:15.55<br>C:13.91<br>G:-10.5%  | L:3.37<br>C:2.30<br>G:-31.6%    | L:21.11<br>C:14.56<br>G:-31.0%   | L:0.11<br>C:0.09<br>G:-23.0%  | L:3.11<br>C:0.59<br>G:-80.9%    |
| <b>SOUTH-01</b>                                |                               |                               |                                   |                               |                                 |                                 |                                  |                               |                                 |
| L:3372.84<br>C:3308.73<br>G:-1.9%              | L:32.91<br>C:29.82<br>G:-9.4% | L:78.33<br>C:72.49<br>G:-7.4% | L:1035.76<br>C:928.53<br>G:-10.4% | L:26.69<br>C:53.36<br>G:99.9% | L:821.32<br>C:783.90<br>G:-4.6% | L:172.84<br>C:160.15<br>G:-7.3% | L:1030.70<br>C:1049.13<br>G:1.8% | L:12.36<br>C:9.30<br>G:-24.7% | L:161.95<br>C:222.05<br>G:37.1% |
| <b>TKS2</b><br>L:113.69<br>C:157.12<br>G:38.2% | L:1.07<br>C:1.55<br>G:44.5%   | L:4.23<br>C:4.91<br>G:16.2%   | L:33.24<br>C:44.37<br>G:33.5%     | L:0.87<br>C:2.63<br>G:201.2%  | L:30.32<br>C:40.50<br>G:33.6%   | L:7.63<br>C:9.82<br>G:28.8%     | L:31.00<br>C:38.55<br>G:24.4%    | L:0.50<br>C:0.54<br>G:6.5%    | L:4.82<br>C:14.23<br>G:195.1%   |
| <b>ASM1</b><br>L:42.09<br>C:56.05<br>G:33.2%   | L:0.73<br>C:0.56<br>G:-23.9%  | L:1.39<br>C:1.09<br>G:-21.8%  | L:11.61<br>C:13.11<br>G:12.9%     | L:0.16<br>C:1.96<br>G:1094.1% | L:12.00<br>C:11.76<br>G:-1.9%   | L:1.94<br>C:2.62<br>G:35.1%     | L:12.51<br>C:21.43<br>G:71.3%    | L:0.25<br>C:0.24<br>G:-4.1%   | L:1.49<br>C:3.28<br>G:119.9%    |
| <b>TKS1</b><br>L:102.55<br>C:124.87<br>G:21.8% | L:0.86<br>C:0.79<br>G:-8.5%   | L:1.80<br>C:4.43<br>G:146.1%  | L:27.58<br>C:35.19<br>G:27.6%     | L:0.43<br>C:1.72<br>G:300.2%  | L:32.68<br>C:32.31<br>G:-1.1%   | L:6.62<br>C:8.20<br>G:23.8%     | L:27.60<br>C:33.65<br>G:21.9%    | L:0.48<br>C:0.69<br>G:42.9%   | L:4.49<br>C:7.89<br>G:75.6%     |
| <b>STU2</b><br>L:32.22<br>C:38.28<br>G:18.8%   | L:0.30<br>C:0.35<br>G:15.5%   | L:0.94<br>C:0.62<br>G:-34.1%  | L:6.01<br>C:8.29<br>G:38.1%       | L:0.17<br>C:0.65<br>G:275.1%  | L:10.89<br>C:9.11<br>G:-16.3%   | L:2.35<br>C:1.77<br>G:-24.7%    | L:10.60<br>C:13.67<br>G:29.0%    | L:0.21<br>C:0.11<br>G:-48.5%  | L:0.74<br>C:3.70<br>G:399.1%    |
| <b>PKD1</b><br>L:70.15<br>C:83.09<br>G:18.4%   | L:0.39<br>C:0.48<br>G:25.2%   | L:1.09<br>C:1.38<br>G:26.4%   | L:17.40<br>C:23.15<br>G:33.0%     | L:0.18<br>C:0.53<br>G:198.8%  | L:22.77<br>C:22.98<br>G:0.9%    | L:2.65<br>C:3.39<br>G:27.9%     | L:24.20<br>C:27.68<br>G:14.4%    | L:0.22<br>C:0.22<br>G:-0.8%   | L:1.26<br>C:3.28<br>G:161.7%    |
| <b>UDN1</b><br>L:38.04<br>C:44.94<br>G:18.1%   | L:0.30<br>C:0.26<br>G:-10.5%  | L:1.05<br>C:1.19<br>G:13.6%   | L:6.37<br>C:11.93<br>G:87.4%      | L:0.28<br>C:0.94<br>G:230.7%  | L:13.43<br>C:11.41<br>G:-15.1%  | L:1.44<br>C:1.78<br>G:23.6%     | L:13.65<br>C:16.08<br>G:17.8%    | L:0.26<br>C:0.16<br>G:-38.7%  | L:1.26<br>C:1.19<br>G:-5.8%     |
| <b>SDI1</b><br>L:41.38<br>C:48.27<br>G:16.6%   | L:0.31<br>C:0.52<br>G:67.7%   | L:1.81<br>C:0.61<br>G:-66.5%  | L:8.67<br>C:10.59<br>G:22.3%      | L:0.13<br>C:0.65<br>G:419.5%  | L:14.03<br>C:16.78<br>G:19.6%   | L:2.06<br>C:1.82<br>G:-12.0%    | L:12.18<br>C:14.10<br>G:15.8%    | L:0.19<br>C:0.15<br>G:-20.0%  | L:2.02<br>C:3.06<br>G:51.2%     |
| <b>KGL1</b><br>L:44.35<br>C:51.09<br>G:15.2%   | L:0.76<br>C:0.63<br>G:-17.3%  | L:0.96<br>C:1.08<br>G:13.2%   | L:17.16<br>C:21.73<br>G:26.6%     | L:0.18<br>C:0.86<br>G:373.1%  | L:9.35<br>C:7.81<br>G:-16.5%    | L:2.10<br>C:1.97<br>G:-5.9%     | L:11.53<br>C:11.06<br>G:-4.1%    | L:0.15<br>C:0.15<br>G:-0.9%   | L:2.15<br>C:5.80<br>G:169.3%    |



## Information:

LMTD : 01-08-2024 To 24-08-2024

MTD : 01-08-2025 To 24-08-2025

LMTD Sales

20,161.31 L

MTD Sales

20,864.37 L

Growth

3.49 %

A2A Growth

-4.29 %

| Sales Zone /Branch                             | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                      | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                     | MURUGAN.K                       | OTHERS                       | RANJITHKU MAR.A                |
|------------------------------------------------|------------------------------|------------------------------|---------------------------------|------------------------------|--------------------------------|--------------------------------|---------------------------------|------------------------------|--------------------------------|
| <b>RPM1</b><br>L:89.40<br>C:102.73<br>G:14.9%  | L:0.33<br>C:0.60<br>G:81.0%  | L:3.36<br>C:2.07<br>G:-38.2% | L:12.24<br>C:10.03<br>G:-18.1%  | L:0.25<br>C:1.67<br>G:577.0% | L:33.07<br>C:40.13<br>G:21.4%  | L:4.99<br>C:6.12<br>G:22.7%    | L:29.89<br>C:34.22<br>G:14.5%   | L:0.30<br>C:0.37<br>G:26.6%  | L:4.98<br>C:7.51<br>G:50.9%    |
| <b>KYR1</b><br>L:39.54<br>C:42.48<br>G:7.4%    | L:0.48<br>C:0.55<br>G:13.8%  | L:1.04<br>C:1.18<br>G:13.2%  | L:12.40<br>C:12.72<br>G:2.6%    | L:0.19<br>C:0.64<br>G:244.5% | L:10.95<br>C:11.33<br>G:3.5%   | L:2.09<br>C:2.83<br>G:35.3%    | L:10.94<br>C:10.89<br>G:-0.4%   | L:0.23<br>C:0.13<br>G:-41.4% | L:1.22<br>C:2.20<br>G:80.9%    |
| <b>TUT1</b><br>L:363.74<br>C:390.22<br>G:7.3%  | L:3.12<br>C:3.69<br>G:18.4%  | L:8.53<br>C:6.94<br>G:-18.7% | L:100.91<br>C:105.13<br>G:4.2%  | L:8.68<br>C:10.28<br>G:18.4% | L:93.27<br>C:83.97<br>G:-10.0% | L:11.17<br>C:12.51<br>G:12.1%  | L:112.19<br>C:145.43<br>G:29.6% | L:1.83<br>C:1.07<br>G:-41.5% | L:24.04<br>C:21.19<br>G:-11.8% |
| <b>TKY1</b><br>L:60.75<br>C:62.81<br>G:3.4%    | L:0.59<br>C:0.55<br>G:-6.2%  | L:2.07<br>C:1.23<br>G:-40.6% | L:19.40<br>C:23.36<br>G:20.4%   | L:0.92<br>C:1.13<br>G:23.0%  | L:9.63<br>C:14.60<br>G:51.6%   | L:6.26<br>C:3.89<br>G:-37.7%   | L:15.73<br>C:14.80<br>G:-5.9%   | L:0.15<br>C:0.12<br>G:-16.9% | L:6.00<br>C:3.12<br>G:-48.1%   |
| <b>TVL1</b><br>L:339.75<br>C:350.31<br>G:3.1%  | L:1.97<br>C:2.24<br>G:13.3%  | L:4.43<br>C:6.27<br>G:41.4%  | L:105.42<br>C:101.40<br>G:-3.8% | L:1.86<br>C:6.59<br>G:254.8% | L:75.02<br>C:75.33<br>G:0.4%   | L:13.44<br>C:11.19<br>G:-16.7% | L:124.96<br>C:131.44<br>G:5.2%  | L:1.14<br>C:0.75<br>G:-33.8% | L:11.50<br>C:15.11<br>G:31.4%  |
| <b>VNR2</b><br>L:184.81<br>C:187.59<br>G:1.5%  | L:2.03<br>C:2.40<br>G:17.9%  | L:4.70<br>C:4.74<br>G:0.9%   | L:58.76<br>C:62.52<br>G:6.4%    | L:1.29<br>C:1.85<br>G:43.4%  | L:38.04<br>C:40.12<br>G:5.5%   | L:11.35<br>C:10.73<br>G:-5.5%  | L:58.27<br>C:50.56<br>G:-13.2%  | L:0.37<br>C:0.46<br>G:26.9%  | L:9.99<br>C:14.21<br>G:42.1%   |
| <b>ARM1</b><br>L:29.58<br>C:29.66<br>G:0.3%    | L:0.38<br>C:0.45<br>G:18.0%  | L:1.03<br>C:0.91<br>G:-11.7% | L:9.85<br>C:10.77<br>G:9.4%     | L:0.29<br>C:0.79<br>G:168.3% | L:6.83<br>C:3.95<br>G:-42.2%   | L:1.56<br>C:1.55<br>G:-0.9%    | L:8.93<br>C:7.83<br>G:-12.3%    | L:0.13<br>C:0.06<br>G:-57.2% | L:0.57<br>C:3.36<br>G:487.9%   |
| <b>ERL2</b><br>L:0.00<br>C:103.14<br>G:0.0%    | L:0.00<br>C:0.68<br>G:0.0%   | L:0.00<br>C:1.29<br>G:0.0%   | L:0.00<br>C:31.76<br>G:0.0%     | L:0.00<br>C:0.64<br>G:0.0%   | L:0.00<br>C:25.80<br>G:0.0%    | L:0.00<br>C:3.21<br>G:0.0%     | L:0.00<br>C:34.23<br>G:0.0%     | L:0.00<br>C:0.23<br>G:0.0%   | L:0.00<br>C:5.30<br>G:0.0%     |
| <b>KVT1</b><br>L:168.99<br>C:168.05<br>G:-0.6% | L:2.06<br>C:1.92<br>G:-6.8%  | L:4.60<br>C:5.67<br>G:23.2%  | L:42.69<br>C:41.67<br>G:-2.4%   | L:0.94<br>C:2.39<br>G:155.5% | L:44.59<br>C:44.56<br>G:-0.1%  | L:11.77<br>C:10.56<br>G:-10.3% | L:55.21<br>C:50.78<br>G:-8.0%   | L:0.68<br>C:0.46<br>G:-32.1% | L:6.45<br>C:10.04<br>G:55.7%   |
| <b>TCN1</b><br>L:88.65<br>C:87.49<br>G:-1.3%   | L:0.70<br>C:1.18<br>G:67.5%  | L:3.71<br>C:1.82<br>G:-51.1% | L:18.02<br>C:21.17<br>G:17.5%   | L:1.70<br>C:1.73<br>G:1.9%   | L:22.09<br>C:20.15<br>G:-8.8%  | L:8.41<br>C:5.01<br>G:-40.4%   | L:30.50<br>C:32.40<br>G:6.2%    | L:0.41<br>C:0.28<br>G:-30.5% | L:3.11<br>C:3.76<br>G:21.1%    |
| <b>TUT2</b><br>L:132.95<br>C:130.30<br>G:-2.0% | L:1.70<br>C:1.08<br>G:-36.5% | L:3.31<br>C:2.00<br>G:-39.8% | L:52.30<br>C:36.99<br>G:-29.3%  | L:0.75<br>C:1.38<br>G:83.1%  | L:25.81<br>C:29.61<br>G:14.7%  | L:4.16<br>C:4.82<br>G:15.9%    | L:37.87<br>C:42.37<br>G:11.9%   | L:0.48<br>C:0.30<br>G:-37.2% | L:6.56<br>C:11.76<br>G:79.2%   |
| <b>VLV1</b><br>L:111.93<br>C:107.83<br>G:-3.7% | L:1.18<br>C:1.30<br>G:9.8%   | L:2.70<br>C:2.22<br>G:-17.8% | L:38.57<br>C:37.10<br>G:-3.8%   | L:0.60<br>C:1.94<br>G:225.9% | L:23.12<br>C:20.15<br>G:-12.8% | L:4.32<br>C:3.93<br>G:-9.1%    | L:34.52<br>C:33.34<br>G:-3.4%   | L:0.39<br>C:0.29<br>G:-24.9% | L:6.53<br>C:7.56<br>G:15.7%    |
| <b>RND1</b><br>L:111.90<br>C:106.59<br>G:-4.7% | L:0.71<br>C:0.47<br>G:-33.2% | L:2.90<br>C:2.09<br>G:-28.0% | L:23.05<br>C:18.65<br>G:-19.1%  | L:1.82<br>C:1.60<br>G:-11.8% | L:31.42<br>C:31.21<br>G:-0.7%  | L:6.81<br>C:6.14<br>G:-9.9%    | L:41.66<br>C:39.24<br>G:-5.8%   | L:0.46<br>C:0.24<br>G:-47.6% | L:3.07<br>C:6.95<br>G:126.1%   |
| <b>SNL1</b><br>L:64.61<br>C:61.52<br>G:-4.8%   | L:0.72<br>C:0.55<br>G:-23.9% | L:1.41<br>C:1.28<br>G:-8.9%  | L:20.07<br>C:19.89<br>G:-0.9%   | L:0.15<br>C:0.63<br>G:316.4% | L:17.83<br>C:17.10<br>G:-4.1%  | L:3.66<br>C:2.28<br>G:-37.7%   | L:17.21<br>C:15.62<br>G:-9.2%   | L:0.22<br>C:0.12<br>G:-46.6% | L:3.34<br>C:4.05<br>G:21.1%    |
| <b>PDI1</b><br>L:47.52<br>C:44.96<br>G:-5.4%   | L:0.93<br>C:0.49<br>G:-47.6% | L:0.95<br>C:0.68<br>G:-28.7% | L:15.40<br>C:13.92<br>G:-9.7%   | L:0.16<br>C:0.53<br>G:228.8% | L:13.85<br>C:12.30<br>G:-11.2% | L:3.70<br>C:3.02<br>G:-18.5%   | L:10.61<br>C:11.54<br>G:8.8%    | L:0.19<br>C:0.11<br>G:-42.6% | L:1.71<br>C:2.39<br>G:39.5%    |
| <b>APK1</b><br>L:79.02<br>C:74.34<br>G:-5.9%   | L:0.65<br>C:0.68<br>G:3.8%   | L:1.61<br>C:1.62<br>G:0.6%   | L:14.91<br>C:17.52<br>G:17.5%   | L:0.93<br>C:1.61<br>G:73.5%  | L:24.28<br>C:19.73<br>G:-18.7% | L:3.96<br>C:4.22<br>G:6.5%     | L:28.91<br>C:21.01<br>G:-27.3%  | L:0.47<br>C:0.29<br>G:-38.3% | L:3.29<br>C:7.66<br>G:133.0%   |
| <b>SVK1</b><br>L:106.54<br>C:99.59<br>G:-6.5%  | L:1.43<br>C:0.89<br>G:-37.7% | L:2.35<br>C:2.34<br>G:-0.4%  | L:35.98<br>C:24.30<br>G:-32.5%  | L:0.87<br>C:1.45<br>G:66.7%  | L:26.20<br>C:20.07<br>G:-23.4% | L:5.83<br>C:4.82<br>G:-17.3%   | L:28.13<br>C:35.45<br>G:26.0%   | L:0.27<br>C:0.17<br>G:-35.5% | L:5.48<br>C:10.09<br>G:84.0%   |





## Information:

LMTD : 01-08-2024 To 24-08-2024

MTD : 01-08-2025 To 24-08-2025

LMTD Sales

20,161.31 L

MTD Sales

20,864.37 L

Growth

3.49 %

A2A Growth

-4.29 %

| Sales Zone /Branch                              | AJITHKUMA R.K                 | BALAJI.M                      | DURAIRAJ.T                      | FRANCISPR ABHU.B               | JAGADEESA N.M                    | JEGANRAJ.S                       | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A               |
|-------------------------------------------------|-------------------------------|-------------------------------|---------------------------------|--------------------------------|----------------------------------|----------------------------------|----------------------------------|------------------------------|-------------------------------|
| <b>VNR1</b><br>L:51.09<br>C:45.82<br>G:-10.3%   | L:0.54<br>C:0.45<br>G:-16.6%  | L:1.29<br>C:0.82<br>G:-36.4%  | L:15.52<br>C:14.46<br>G:-6.8%   | L:0.27<br>C:0.70<br>G:159.2%   | L:11.87<br>C:10.52<br>G:-11.3%   | L:3.53<br>C:2.58<br>G:-26.9%     | L:15.97<br>C:13.58<br>G:-14.9%   | L:0.15<br>C:0.18<br>G:19.8%  | L:1.97<br>C:2.53<br>G:28.3%   |
| <b>COL1</b><br>L:23.17<br>C:20.50<br>G:-11.5%   | L:0.33<br>C:0.16<br>G:-52.7%  | L:0.50<br>C:0.65<br>G:28.1%   | L:4.73<br>C:4.76<br>G:0.8%      | L:0.10<br>C:0.32<br>G:218.3%   | L:5.36<br>C:6.48<br>G:20.8%      | L:2.10<br>C:1.82<br>G:-13.7%     | L:6.30<br>C:5.10<br>G:-19.2%     | L:0.08<br>C:0.09<br>G:7.4%   | L:3.65<br>C:1.15<br>G:-68.6%  |
| <b>KSM1</b><br>L:35.36<br>C:29.85<br>G:-15.6%   | L:0.55<br>C:0.29<br>G:-47.8%  | L:0.58<br>C:0.68<br>G:18.8%   | L:19.85<br>C:12.56<br>G:-36.7%  | L:0.17<br>C:0.41<br>G:149.7%   | L:4.59<br>C:5.73<br>G:24.8%      | L:2.06<br>C:1.91<br>G:-7.3%      | L:6.96<br>C:5.04<br>G:-27.6%     | L:0.08<br>C:0.08<br>G:-5.3%  | L:0.52<br>C:3.15<br>G:504.8%  |
| <b>MAR1</b><br>L:121.05<br>C:102.13<br>G:-15.6% | L:0.88<br>C:0.59<br>G:-33.4%  | L:2.00<br>C:2.72<br>G:35.9%   | L:29.58<br>C:28.99<br>G:-2.0%   | L:0.35<br>C:1.49<br>G:329.0%   | L:27.68<br>C:19.91<br>G:-28.1%   | L:7.50<br>C:6.06<br>G:-19.3%     | L:42.61<br>C:32.43<br>G:-23.9%   | L:0.45<br>C:0.37<br>G:-16.5% | L:10.00<br>C:9.56<br>G:-4.4%  |
| <b>TVL2</b><br>L:34.48<br>C:28.87<br>G:-16.3%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.45<br>C:0.49<br>G:8.5%    | L:1.33<br>C:0.13<br>G:-90.5%    | L:0.27<br>C:0.05<br>G:-79.9%   | L:12.08<br>C:7.96<br>G:-34.0%    | L:0.79<br>C:0.94<br>G:18.7%      | L:19.26<br>C:18.09<br>G:-6.1%    | L:0.10<br>C:0.05<br>G:-51.2% | L:0.20<br>C:1.17<br>G:497.7%  |
| <b>SGT1</b><br>L:41.63<br>C:30.53<br>G:-26.6%   | L:0.61<br>C:0.39<br>G:-36.3%  | L:0.61<br>C:0.87<br>G:41.0%   | L:22.50<br>C:14.60<br>G:-35.1%  | L:0.27<br>C:0.55<br>G:103.9%   | L:7.76<br>C:6.14<br>G:-20.8%     | L:1.69<br>C:1.40<br>G:-17.1%     | L:7.32<br>C:5.65<br>G:-22.8%     | L:0.13<br>C:0.09<br>G:-32.7% | L:0.73<br>C:0.85<br>G:15.3%   |
| <b>MMT1</b><br>L:60.93<br>C:44.68<br>G:-26.7%   | L:0.66<br>C:0.84<br>G:27.3%   | L:1.36<br>C:0.99<br>G:-27.6%  | L:23.68<br>C:13.60<br>G:-42.6%  | L:0.19<br>C:0.51<br>G:162.9%   | L:11.24<br>C:9.91<br>G:-11.8%    | L:4.26<br>C:3.61<br>G:-15.2%     | L:14.69<br>C:11.70<br>G:-20.4%   | L:0.16<br>C:0.12<br>G:-25.3% | L:4.68<br>C:3.41<br>G:-27.2%  |
| <b>NGR1</b><br>L:363.92<br>C:216.68<br>G:-40.5% | L:3.61<br>C:1.75<br>G:-51.6%  | L:6.09<br>C:4.43<br>G:-27.3%  | L:175.50<br>C:70.84<br>G:-59.6% | L:0.59<br>C:1.70<br>G:186.9%   | L:59.21<br>C:44.41<br>G:-25.0%   | L:15.20<br>C:10.38<br>G:-31.7%   | L:83.23<br>C:63.24<br>G:-24.0%   | L:0.67<br>C:0.43<br>G:-35.1% | L:19.82<br>C:19.51<br>G:-1.5% |
| <b>VKM1</b><br>L:80.25<br>C:34.64<br>G:-56.8%   | L:1.42<br>C:0.43<br>G:-69.7%  | L:2.17<br>C:1.03<br>G:-52.7%  | L:20.46<br>C:9.73<br>G:-52.4%   | L:0.32<br>C:0.69<br>G:115.3%   | L:24.69<br>C:7.71<br>G:-68.8%    | L:3.42<br>C:2.69<br>G:-21.5%     | L:24.94<br>C:10.32<br>G:-58.6%   | L:0.37<br>C:0.12<br>G:-67.0% | L:2.45<br>C:1.91<br>G:-21.7%  |
| <b>ERL1</b><br>L:56.85<br>C:1.72<br>G:-97.0%    | L:0.58<br>C:0.09<br>G:-85.3%  | L:1.30<br>C:0.18<br>G:-86.1%  | L:14.57<br>C:1.62<br>G:-88.9%   | L:0.37<br>C:0.13<br>G:-64.3%   | L:15.34<br>C:2.35<br>G:-84.7%    | L:2.02<br>C:0.59<br>G:-70.9%     | L:20.62<br>C:-3.40<br>G:-116.5%  | L:0.21<br>C:0.05<br>G:-74.2% | L:1.83<br>C:0.11<br>G:-94.2%  |
| <b>SOUTH-03</b>                                 |                               |                               |                                 |                                |                                  |                                  |                                  |                              |                               |
| L:2086.32<br>C:1879.48<br>G:-9.9%               | L:16.53<br>C:15.68<br>G:-5.1% | L:57.49<br>C:54.72<br>G:-4.8% | L:484.74<br>C:444.41<br>G:-8.3% | L:16.80<br>C:44.78<br>G:166.6% | L:590.31<br>C:526.39<br>G:-10.8% | L:120.84<br>C:107.27<br>G:-11.2% | L:727.28<br>C:605.20<br>G:-16.8% | L:8.52<br>C:7.79<br>G:-8.5%  | L:63.82<br>C:73.24<br>G:14.7% |
|                                                 |                               |                               |                                 |                                |                                  |                                  |                                  |                              |                               |
| <b>MLR1</b><br>L:47.22<br>C:65.90<br>G:39.6%    | L:0.25<br>C:0.17<br>G:-31.6%  | L:1.69<br>C:1.80<br>G:7.0%    | L:12.28<br>C:11.96<br>G:-2.6%   | L:0.33<br>C:1.32<br>G:304.4%   | L:13.66<br>C:18.18<br>G:33.1%    | L:3.30<br>C:2.71<br>G:-18.0%     | L:14.58<br>C:27.87<br>G:91.2%    | L:0.14<br>C:0.19<br>G:41.4%  | L:1.00<br>C:1.69<br>G:68.4%   |
| <b>DKI1</b><br>L:60.54<br>C:73.06<br>G:20.7%    | L:0.55<br>C:0.90<br>G:62.8%   | L:1.20<br>C:2.24<br>G:87.0%   | L:15.03<br>C:18.98<br>G:26.3%   | L:0.92<br>C:2.96<br>G:220.8%   | L:13.61<br>C:16.87<br>G:23.9%    | L:2.29<br>C:2.21<br>G:-3.4%      | L:22.10<br>C:23.74<br>G:7.4%     | L:0.27<br>C:0.31<br>G:16.3%  | L:4.57<br>C:4.85<br>G:6.1%    |
| <b>ADP1</b><br>L:44.57<br>C:50.23<br>G:12.7%    | L:0.85<br>C:0.77<br>G:-9.7%   | L:0.75<br>C:0.68<br>G:-10.0%  | L:14.11<br>C:20.65<br>G:46.4%   | L:0.51<br>C:1.43<br>G:180.4%   | L:11.25<br>C:12.99<br>G:15.4%    | L:2.64<br>C:2.10<br>G:-20.5%     | L:12.71<br>C:9.93<br>G:-21.9%    | L:0.09<br>C:0.16<br>G:81.6%  | L:1.66<br>C:1.54<br>G:-7.2%   |
| <b>TPT1</b><br>L:56.39<br>C:62.28<br>G:10.4%    | L:0.46<br>C:0.67<br>G:44.1%   | L:1.71<br>C:1.88<br>G:10.2%   | L:17.31<br>C:15.64<br>G:-9.7%   | L:0.70<br>C:1.58<br>G:123.8%   | L:16.79<br>C:19.93<br>G:18.7%    | L:4.80<br>C:5.06<br>G:5.5%       | L:13.82<br>C:15.24<br>G:10.3%    | L:0.20<br>C:0.26<br>G:29.5%  | L:0.59<br>C:2.02<br>G:242.3%  |
| <b>SVG1</b><br>L:53.80<br>C:57.98<br>G:7.8%     | L:0.42<br>C:0.50<br>G:18.8%   | L:0.96<br>C:1.44<br>G:49.5%   | L:9.66<br>C:16.22<br>G:67.9%    | L:0.85<br>C:1.90<br>G:123.5%   | L:16.55<br>C:14.33<br>G:-13.4%   | L:2.83<br>C:2.44<br>G:-13.7%     | L:20.22<br>C:19.04<br>G:-5.8%    | L:0.24<br>C:0.21<br>G:-13.0% | L:2.07<br>C:1.90<br>G:-8.1%   |



## Information:

LMTD : 01-08-2024 To 24-08-2024

MTD : 01-08-2025 To 24-08-2025

LMTD Sales

20,161.31 L

MTD Sales

20,864.37 L

Growth

3.49 %

A2A Growth

-4.29 %

| Sales Zone /Branch                              | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                   | JEGANRAJ.S                     | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A              |
|-------------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|---------------------------------|--------------------------------|----------------------------------|------------------------------|------------------------------|
| <b>TMM1</b><br>L:73.40<br>C:76.57<br>G:4.3%     | L:0.62<br>C:0.75<br>G:21.2%  | L:2.16<br>C:2.66<br>G:23.4%  | L:16.64<br>C:19.12<br>G:14.9%  | L:0.35<br>C:0.65<br>G:84.0%  | L:24.36<br>C:19.83<br>G:-18.6%  | L:5.55<br>C:5.17<br>G:-7.0%    | L:21.62<br>C:20.60<br>G:-4.7%    | L:0.28<br>C:0.26<br>G:-8.3%  | L:1.82<br>C:7.53<br>G:314.6% |
| <b>MDU2</b><br>L:133.14<br>C:138.18<br>G:3.8%   | L:0.76<br>C:0.72<br>G:-4.8%  | L:4.62<br>C:4.30<br>G:-6.8%  | L:23.54<br>C:21.49<br>G:-8.7%  | L:0.64<br>C:2.39<br>G:272.0% | L:40.64<br>C:44.03<br>G:8.3%    | L:8.68<br>C:7.60<br>G:-12.5%   | L:50.43<br>C:52.43<br>G:4.0%     | L:0.68<br>C:0.76<br>G:12.2%  | L:3.15<br>C:4.45<br>G:41.4%  |
| <b>MDU4</b><br>L:62.83<br>C:63.98<br>G:1.8%     | L:0.44<br>C:0.50<br>G:13.1%  | L:1.35<br>C:2.67<br>G:98.1%  | L:16.23<br>C:18.36<br>G:13.1%  | L:0.34<br>C:0.83<br>G:143.6% | L:14.67<br>C:19.69<br>G:34.2%   | L:1.97<br>C:3.20<br>G:62.8%    | L:26.72<br>C:17.36<br>G:-35.0%   | L:0.26<br>C:0.31<br>G:18.4%  | L:0.85<br>C:1.06<br>G:24.7%  |
| <b>NTM1</b><br>L:37.90<br>C:36.90<br>G:-2.6%    | L:0.51<br>C:0.45<br>G:-12.8% | L:0.97<br>C:0.63<br>G:-34.5% | L:19.17<br>C:16.83<br>G:-12.2% | L:0.35<br>C:0.35<br>G:-0.4%  | L:6.84<br>C:8.81<br>G:28.8%     | L:2.32<br>C:2.18<br>G:-6.3%    | L:7.47<br>C:6.60<br>G:-11.7%     | L:0.09<br>C:0.08<br>G:-5.9%  | L:0.16<br>C:0.97<br>G:507.0% |
| <b>MPA1</b><br>L:60.96<br>C:59.34<br>G:-2.7%    | L:0.57<br>C:0.90<br>G:57.8%  | L:2.53<br>C:0.97<br>G:-61.5% | L:16.83<br>C:16.98<br>G:0.9%   | L:0.35<br>C:3.25<br>G:817.6% | L:18.38<br>C:17.13<br>G:-6.8%   | L:3.27<br>C:3.13<br>G:-4.0%    | L:17.41<br>C:14.23<br>G:-18.3%   | L:0.32<br>C:0.21<br>G:-33.5% | L:1.30<br>C:2.54<br>G:95.7%  |
| <b>CBM1</b><br>L:77.17<br>C:73.05<br>G:-5.3%    | L:0.76<br>C:0.67<br>G:-11.8% | L:1.93<br>C:2.02<br>G:5.0%   | L:22.85<br>C:19.28<br>G:-15.7% | L:0.31<br>C:1.68<br>G:437.3% | L:20.81<br>C:22.44<br>G:7.8%    | L:4.85<br>C:5.39<br>G:11.3%    | L:21.55<br>C:17.71<br>G:-17.8%   | L:0.23<br>C:0.24<br>G:1.8%   | L:3.88<br>C:3.61<br>G:-6.8%  |
| <b>ATG1</b><br>L:90.88<br>C:85.82<br>G:-5.6%    | L:0.65<br>C:0.48<br>G:-25.9% | L:2.87<br>C:1.96<br>G:-31.7% | L:12.85<br>C:12.56<br>G:-2.3%  | L:0.65<br>C:3.30<br>G:406.7% | L:24.70<br>C:20.09<br>G:-18.7%  | L:4.59<br>C:4.86<br>G:5.8%     | L:39.89<br>C:38.95<br>G:-2.4%    | L:0.33<br>C:0.31<br>G:-6.5%  | L:4.34<br>C:3.32<br>G:-23.5% |
| <b>DGL1</b><br>L:168.93<br>C:157.85<br>G:-6.6%  | L:0.79<br>C:0.85<br>G:7.8%   | L:5.89<br>C:4.60<br>G:-21.9% | L:18.32<br>C:29.54<br>G:61.3%  | L:1.67<br>C:4.46<br>G:167.0% | L:60.57<br>C:52.15<br>G:-13.9%  | L:11.61<br>C:12.31<br>G:6.0%   | L:63.13<br>C:49.00<br>G:-22.4%   | L:0.90<br>C:0.86<br>G:-4.3%  | L:6.05<br>C:4.08<br>G:-32.6% |
| <b>BTU1</b><br>L:29.56<br>C:27.00<br>G:-8.7%    | L:0.40<br>C:0.19<br>G:-51.4% | L:0.99<br>C:0.66<br>G:-33.7% | L:6.92<br>C:5.45<br>G:-21.2%   | L:0.49<br>C:0.91<br>G:83.9%  | L:8.62<br>C:7.79<br>G:-9.6%     | L:2.29<br>C:2.02<br>G:-11.9%   | L:8.91<br>C:8.89<br>G:-0.2%      | L:0.08<br>C:0.08<br>G:-2.7%  | L:0.85<br>C:1.00<br>G:17.1%  |
| <b>TDI1</b><br>L:47.38<br>C:42.97<br>G:-9.3%    | L:0.50<br>C:0.76<br>G:51.7%  | L:0.95<br>C:1.15<br>G:20.2%  | L:16.95<br>C:15.15<br>G:-10.6% | L:0.95<br>C:2.09<br>G:119.7% | L:11.69<br>C:8.40<br>G:-28.1%   | L:2.15<br>C:2.85<br>G:32.2%    | L:13.06<br>C:10.82<br>G:-17.1%   | L:0.22<br>C:0.18<br>G:-16.1% | L:0.90<br>C:1.58<br>G:75.2%  |
| <b>BNR1</b><br>L:50.50<br>C:44.86<br>G:-11.2%   | L:0.62<br>C:0.50<br>G:-18.6% | L:1.43<br>C:0.93<br>G:-35.0% | L:17.14<br>C:13.79<br>G:-19.5% | L:0.30<br>C:1.16<br>G:292.4% | L:11.56<br>C:13.71<br>G:18.6%   | L:2.24<br>C:2.64<br>G:17.8%    | L:15.25<br>C:10.77<br>G:-29.4%   | L:0.10<br>C:0.13<br>G:34.1%  | L:1.86<br>C:1.22<br>G:-34.4% |
| <b>PNV1</b><br>L:32.23<br>C:28.50<br>G:-11.6%   | L:0.28<br>C:0.19<br>G:-33.8% | L:1.30<br>C:1.40<br>G:7.7%   | L:6.26<br>C:3.77<br>G:-39.7%   | L:0.29<br>C:0.79<br>G:172.7% | L:11.00<br>C:9.32<br>G:-15.3%   | L:1.51<br>C:1.58<br>G:4.4%     | L:9.94<br>C:10.15<br>G:2.0%      | L:0.14<br>C:0.11<br>G:-17.1% | L:1.50<br>C:1.19<br>G:-20.6% |
| <b>USL1</b><br>L:74.57<br>C:65.82<br>G:-11.7%   | L:0.89<br>C:0.62<br>G:-30.1% | L:1.48<br>C:1.52<br>G:2.8%   | L:23.79<br>C:18.88<br>G:-20.7% | L:0.51<br>C:1.16<br>G:126.6% | L:17.22<br>C:17.27<br>G:0.3%    | L:4.54<br>C:3.90<br>G:-14.1%   | L:22.85<br>C:19.94<br>G:-12.7%   | L:0.27<br>C:0.27<br>G:3.3%   | L:3.04<br>C:2.26<br>G:-25.6% |
| <b>SGP1</b><br>L:51.15<br>C:44.33<br>G:-13.3%   | L:0.42<br>C:0.39<br>G:-7.5%  | L:1.85<br>C:1.30<br>G:-29.7% | L:13.05<br>C:10.49<br>G:-19.6% | L:0.16<br>C:0.79<br>G:400.6% | L:13.08<br>C:10.74<br>G:-17.9%  | L:2.18<br>C:2.69<br>G:23.3%    | L:18.98<br>C:15.69<br>G:-17.3%   | L:0.14<br>C:0.14<br>G:-2.7%  | L:1.29<br>C:2.10<br>G:62.7%  |
| <b>CMR1</b><br>L:38.47<br>C:32.72<br>G:-15.0%   | L:0.60<br>C:0.55<br>G:-7.5%  | L:0.84<br>C:0.89<br>G:6.8%   | L:18.72<br>C:14.26<br>G:-23.9% | L:1.11<br>C:0.78<br>G:-29.9% | L:7.25<br>C:5.58<br>G:-23.0%    | L:1.43<br>C:0.97<br>G:-32.4%   | L:6.11<br>C:7.52<br>G:23.1%      | L:0.07<br>C:0.06<br>G:-20.8% | L:2.34<br>C:2.11<br>G:-9.7%  |
| <b>ODM1</b><br>L:38.67<br>C:31.85<br>G:-17.6%   | L:0.54<br>C:0.33<br>G:-39.2% | L:0.81<br>C:0.92<br>G:13.4%  | L:13.91<br>C:13.87<br>G:-0.2%  | L:0.52<br>C:0.82<br>G:58.4%  | L:7.10<br>C:5.79<br>G:-18.5%    | L:1.98<br>C:1.98<br>G:-0.2%    | L:10.93<br>C:7.27<br>G:-33.5%    | L:0.09<br>C:0.10<br>G:13.0%  | L:2.79<br>C:0.77<br>G:-72.4% |
| <b>MDU1</b><br>L:342.78<br>C:277.55<br>G:-19.0% | L:1.54<br>C:0.86<br>G:-44.3% | L:9.04<br>C:8.50<br>G:-5.9%  | L:51.88<br>C:51.52<br>G:-0.7%  | L:1.04<br>C:4.53<br>G:336.8% | L:104.29<br>C:84.30<br>G:-19.2% | L:20.74<br>C:16.33<br>G:-21.3% | L:148.13<br>C:101.30<br>G:-31.6% | L:1.67<br>C:1.51<br>G:-9.6%  | L:4.47<br>C:8.70<br>G:94.9%  |



# TN Product Manager A2A Report 24/08/2025 8:17 PM

## Information:

**LMTD :** 01-08-2024 To 24-08-2024

**MTD :** 01-08-2025 To 24-08-2025

**LMTD Sales**

20,161.31 L

**MTD Sales**

20,864.37 L

**Growth**

3.49 %

**A2A Growth**

-4.29 %

| Sales Zone /Branch                             | AJITHKUMA R.K                 | BALAJI.M                      | DURAIRAJ.T                      | FRANCISPR ABHU.B              | JAGADEESA N.M                  | JEGANRAJ.S                     | MURUGAN.K                       | OTHERS                       | RANJITHKU MAR.A                |
|------------------------------------------------|-------------------------------|-------------------------------|---------------------------------|-------------------------------|--------------------------------|--------------------------------|---------------------------------|------------------------------|--------------------------------|
| <b>MNM1</b><br>L:37.51<br>C:28.93<br>G:-22.9%  | L:0.52<br>C:0.35<br>G:-32.0%  | L:0.81<br>C:0.74<br>G:-9.5%   | L:14.13<br>C:7.86<br>G:-44.4%   | L:0.24<br>C:1.07<br>G:344.6%  | L:9.38<br>C:7.51<br>G:-20.0%   | L:1.59<br>C:1.62<br>G:2.0%     | L:9.40<br>C:7.84<br>G:-16.6%    | L:0.09<br>C:0.14<br>G:43.9%  | L:1.34<br>C:1.80<br>G:34.9%    |
| <b>KRR1</b><br>L:53.16<br>C:38.51<br>G:-27.6%  | L:0.17<br>C:0.15<br>G:-14.6%  | L:1.58<br>C:1.14<br>G:-27.8%  | L:4.34<br>C:4.45<br>G:2.5%      | L:0.98<br>C:0.58<br>G:-40.7%  | L:18.25<br>C:13.22<br>G:-27.6% | L:3.53<br>C:1.93<br>G:-45.5%   | L:23.07<br>C:16.18<br>G:-29.9%  | L:0.43<br>C:0.05<br>G:-88.0% | L:0.82<br>C:0.82<br>G:-0.2%    |
| <b>KKD2</b><br>L:85.38<br>C:61.16<br>G:-28.4%  | L:0.19<br>C:0.91<br>G:380.6%  | L:1.81<br>C:3.48<br>G:92.1%   | L:12.98<br>C:4.60<br>G:-64.6%   | L:0.47<br>C:1.23<br>G:162.8%  | L:23.53<br>C:14.00<br>G:-40.5% | L:4.82<br>C:3.86<br>G:-20.0%   | L:39.54<br>C:29.69<br>G:-24.9%  | L:0.36<br>C:0.30<br>G:-16.8% | L:1.68<br>C:3.09<br>G:83.9%    |
| <b>MDU5</b><br>L:62.50<br>C:42.30<br>G:-32.3%  | L:0.78<br>C:0.65<br>G:-17.2%  | L:2.43<br>C:1.71<br>G:-29.8%  | L:15.46<br>C:14.82<br>G:-4.2%   | L:0.70<br>C:0.96<br>G:38.7%   | L:17.76<br>C:11.97<br>G:-32.6% | L:6.17<br>C:3.46<br>G:-44.0%   | L:17.46<br>C:8.29<br>G:-52.5%   | L:0.21<br>C:0.17<br>G:-19.0% | L:1.52<br>C:0.27<br>G:-82.3%   |
| <b>TEN1</b><br>L:93.20<br>C:62.60<br>G:-32.8%  | L:0.73<br>C:0.59<br>G:-19.9%  | L:1.88<br>C:1.51<br>G:-20.0%  | L:25.96<br>C:18.65<br>G:-28.2%  | L:0.81<br>C:1.57<br>G:94.5%   | L:25.85<br>C:14.26<br>G:-44.8% | L:3.32<br>C:1.75<br>G:-47.4%   | L:28.43<br>C:18.81<br>G:-33.8%  | L:0.29<br>C:0.18<br>G:-36.7% | L:5.92<br>C:5.28<br>G:-10.8%   |
| <b>MDU3</b><br>L:81.54<br>C:49.25<br>G:-39.6%  | L:0.70<br>C:0.32<br>G:-54.6%  | L:1.67<br>C:1.01<br>G:-39.4%  | L:28.42<br>C:9.24<br>G:-67.5%   | L:0.25<br>C:0.24<br>G:-3.1%   | L:20.88<br>C:16.06<br>G:-23.1% | L:3.63<br>C:1.34<br>G:-62.9%   | L:23.56<br>C:19.33<br>G:-17.9%  | L:0.33<br>C:0.20<br>G:-39.5% | L:2.09<br>C:1.49<br>G:-28.6%   |
| <b>TRICHY-01</b>                               |                               |                               |                                 |                               |                                |                                |                                 |                              |                                |
| L:2309.32<br>C:2329.61<br>G:0.9%               | L:15.69<br>C:15.41<br>G:-1.8% | L:45.96<br>C:53.86<br>G:17.2% | L:546.67<br>C:526.65<br>G:-3.7% | L:12.77<br>C:20.28<br>G:58.8% | L:590.55<br>C:611.24<br>G:3.5% | L:110.84<br>C:116.26<br>G:4.9% | L:904.67<br>C:878.79<br>G:-2.9% | L:7.73<br>C:6.93<br>G:-10.4% | L:74.44<br>C:100.17<br>G:34.6% |
| <b>TVR1</b><br>L:39.38<br>C:53.11<br>G:34.9%   | L:0.17<br>C:0.19<br>G:10.9%   | L:0.85<br>C:0.86<br>G:0.9%    | L:6.15<br>C:9.82<br>G:59.8%     | L:0.63<br>C:0.23<br>G:-63.4%  | L:9.73<br>C:13.31<br>G:36.8%   | L:1.48<br>C:2.00<br>G:34.8%    | L:19.05<br>C:24.12<br>G:26.6%   | L:0.14<br>C:0.18<br>G:29.2%  | L:1.18<br>C:2.41<br>G:104.0%   |
| <b>KRN1</b><br>L:37.49<br>C:48.64<br>G:29.7%   | L:0.66<br>C:1.11<br>G:67.6%   | L:0.38<br>C:1.52<br>G:299.9%  | L:17.70<br>C:21.13<br>G:19.4%   | L:0.37<br>C:0.62<br>G:65.6%   | L:8.66<br>C:9.14<br>G:5.6%     | L:1.28<br>C:1.85<br>G:44.9%    | L:7.70<br>C:11.05<br>G:43.5%    | L:0.08<br>C:0.11<br>G:37.2%  | L:0.66<br>C:2.11<br>G:217.7%   |
| <b>ORU1</b><br>L:42.61<br>C:53.93<br>G:26.6%   | L:0.48<br>C:0.66<br>G:39.9%   | L:0.95<br>C:1.38<br>G:45.3%   | L:10.71<br>C:18.20<br>G:70.0%   | L:0.46<br>C:0.85<br>G:83.9%   | L:11.57<br>C:14.59<br>G:26.1%  | L:3.10<br>C:3.33<br>G:7.4%     | L:14.08<br>C:14.06<br>G:-0.2%   | L:0.15<br>C:0.19<br>G:19.5%  | L:1.12<br>C:0.68<br>G:-39.4%   |
| <b>KIK1</b><br>L:61.78<br>C:77.27<br>G:25.1%   | L:0.26<br>C:0.26<br>G:0.1%    | L:1.95<br>C:1.85<br>G:-4.8%   | L:5.25<br>C:5.59<br>G:6.5%      | L:0.20<br>C:0.59<br>G:194.2%  | L:21.35<br>C:22.33<br>G:4.6%   | L:3.89<br>C:6.08<br>G:56.3%    | L:27.42<br>C:37.45<br>G:36.6%   | L:0.34<br>C:0.40<br>G:16.3%  | L:1.12<br>C:2.72<br>G:143.8%   |
| <b>TTP1</b><br>L:66.37<br>C:82.70<br>G:24.6%   | L:0.98<br>C:0.70<br>G:-28.5%  | L:1.29<br>C:1.32<br>G:2.0%    | L:27.65<br>C:33.51<br>G:21.2%   | L:0.38<br>C:0.92<br>G:144.5%  | L:11.41<br>C:16.41<br>G:43.8%  | L:3.29<br>C:2.22<br>G:-32.6%   | L:19.39<br>C:24.74<br>G:27.6%   | L:0.18<br>C:0.19<br>G:3.0%   | L:1.79<br>C:2.70<br>G:50.7%    |
| <b>TVR2</b><br>L:106.00<br>C:127.55<br>G:20.3% | L:0.74<br>C:0.62<br>G:-16.4%  | L:2.59<br>C:4.78<br>G:84.7%   | L:24.13<br>C:19.91<br>G:-17.5%  | L:0.43<br>C:1.03<br>G:137.8%  | L:28.26<br>C:32.60<br>G:15.4%  | L:6.14<br>C:6.62<br>G:7.8%     | L:39.19<br>C:56.06<br>G:43.1%   | L:0.41<br>C:0.40<br>G:-2.6%  | L:4.11<br>C:5.52<br>G:34.4%    |
| <b>MVM1</b><br>L:127.43<br>C:151.25<br>G:18.7% | L:0.73<br>C:0.51<br>G:-29.6%  | L:2.21<br>C:3.16<br>G:43.3%   | L:22.98<br>C:14.90<br>G:-35.1%  | L:0.79<br>C:1.02<br>G:29.3%   | L:34.95<br>C:48.18<br>G:37.8%  | L:8.50<br>C:9.91<br>G:16.6%    | L:53.65<br>C:66.56<br>G:24.1%   | L:0.67<br>C:0.72<br>G:7.0%   | L:2.94<br>C:6.28<br>G:113.5%   |
| <b>PKD1</b><br>L:46.19<br>C:52.51<br>G:13.7%   | L:0.23<br>C:0.33<br>G:42.2%   | L:1.16<br>C:0.79<br>G:-32.3%  | L:6.62<br>C:7.45<br>G:12.5%     | L:0.19<br>C:0.84<br>G:348.1%  | L:8.87<br>C:15.47<br>G:74.4%   | L:1.92<br>C:2.56<br>G:33.1%    | L:25.82<br>C:22.72<br>G:-12.0%  | L:0.17<br>C:0.14<br>G:-19.3% | L:1.21<br>C:2.22<br>G:83.7%    |
| <b>JKM1</b><br>L:68.29<br>C:77.08<br>G:12.9%   | L:0.79<br>C:0.82<br>G:3.4%    | L:1.55<br>C:1.96<br>G:26.3%   | L:22.31<br>C:19.02<br>G:-14.7%  | L:0.60<br>C:0.59<br>G:-2.0%   | L:19.76<br>C:21.65<br>G:9.6%   | L:4.43<br>C:4.92<br>G:11.2%    | L:14.97<br>C:24.58<br>G:64.1%   | L:0.23<br>C:0.24<br>G:1.9%   | L:3.65<br>C:3.31<br>G:-9.4%    |



## Information:

LMTD : 01-08-2024 To 24-08-2024

MTD : 01-08-2025 To 24-08-2025

LMTD Sales

20,161.31 L

MTD Sales

20,864.37 L

Growth

3.49 %

A2A Growth

-4.29 %

| Sales Zone /Branch                              | AJITHKUMA R.K                 | BALAJI.M                      | DURAIRAJ.T                      | FRANCISPR ABHU.B              | JAGADEESA N.M                    | JEGANRAJ.S                    | MURUGAN.K                        | OTHERS                        | RANJITHKU MAR.A                |
|-------------------------------------------------|-------------------------------|-------------------------------|---------------------------------|-------------------------------|----------------------------------|-------------------------------|----------------------------------|-------------------------------|--------------------------------|
| <b>MDI1</b><br>L:115.08<br>C:127.72<br>G:11.0%  | L:0.59<br>C:0.31<br>G:-47.7%  | L:2.99<br>C:3.79<br>G:26.8%   | L:19.47<br>C:16.31<br>G:-16.2%  | L:0.52<br>C:0.45<br>G:-12.9%  | L:37.76<br>C:43.30<br>G:14.7%    | L:7.64<br>C:7.71<br>G:0.8%    | L:43.16<br>C:51.81<br>G:20.0%    | L:0.49<br>C:0.29<br>G:-41.2%  | L:2.46<br>C:3.76<br>G:52.6%    |
| <b>MSI1</b><br>L:48.69<br>C:53.70<br>G:10.3%    | L:0.63<br>C:0.85<br>G:33.9%   | L:0.84<br>C:1.27<br>G:51.7%   | L:13.50<br>C:18.82<br>G:39.3%   | L:0.49<br>C:0.86<br>G:75.5%   | L:13.92<br>C:15.24<br>G:9.5%     | L:1.82<br>C:1.84<br>G:0.8%    | L:14.91<br>C:13.48<br>G:-9.6%    | L:0.11<br>C:0.15<br>G:37.2%   | L:2.45<br>C:1.19<br>G:-51.4%   |
| <b>AYR1</b><br>L:54.48<br>C:58.52<br>G:7.4%     | L:0.89<br>C:0.47<br>G:-47.6%  | L:1.07<br>C:0.86<br>G:-19.2%  | L:17.77<br>C:23.09<br>G:30.0%   | L:0.32<br>C:0.60<br>G:88.9%   | L:8.82<br>C:13.15<br>G:49.0%     | L:1.66<br>C:1.37<br>G:-17.3%  | L:19.83<br>C:17.86<br>G:-10.0%   | L:0.05<br>C:0.02<br>G:-71.6%  | L:4.08<br>C:1.11<br>G:-72.9%   |
| <b>TYR1</b><br>L:85.68<br>C:91.45<br>G:6.7%     | L:0.76<br>C:0.73<br>G:-3.8%   | L:1.09<br>C:1.67<br>G:53.3%   | L:32.73<br>C:41.10<br>G:25.6%   | L:0.28<br>C:0.61<br>G:116.4%  | L:16.89<br>C:18.66<br>G:10.4%    | L:4.60<br>C:4.68<br>G:1.9%    | L:26.93<br>C:21.33<br>G:-20.8%   | L:0.13<br>C:0.13<br>G:-0.9%   | L:2.26<br>C:2.54<br>G:12.4%    |
| <b>PBR1</b><br>L:46.71<br>C:48.10<br>G:3.0%     | L:0.40<br>C:0.25<br>G:-37.5%  | L:0.89<br>C:1.02<br>G:15.4%   | L:13.77<br>C:10.54<br>G:-23.5%  | L:0.27<br>C:0.48<br>G:76.4%   | L:9.44<br>C:8.09<br>G:-14.3%     | L:2.19<br>C:1.60<br>G:-26.7%  | L:16.56<br>C:22.39<br>G:35.2%    | L:0.19<br>C:0.10<br>G:-47.5%  | L:3.01<br>C:3.64<br>G:21.1%    |
| <b>PBR2</b><br>L:155.46<br>C:159.29<br>G:2.5%   | L:1.29<br>C:0.98<br>G:-24.1%  | L:3.60<br>C:3.91<br>G:8.6%    | L:50.15<br>C:44.64<br>G:-11.0%  | L:0.63<br>C:1.03<br>G:64.2%   | L:38.49<br>C:47.91<br>G:24.5%    | L:6.52<br>C:6.54<br>G:0.4%    | L:49.27<br>C:44.61<br>G:-9.5%    | L:0.46<br>C:0.25<br>G:-45.6%  | L:5.04<br>C:9.41<br>G:86.7%    |
| <b>KUM1</b><br>L:156.58<br>C:154.79<br>G:-1.1%  | L:0.60<br>C:0.87<br>G:45.6%   | L:3.62<br>C:3.69<br>G:2.1%    | L:28.59<br>C:23.43<br>G:-18.0%  | L:0.71<br>C:1.49<br>G:109.4%  | L:41.60<br>C:42.43<br>G:2.0%     | L:9.39<br>C:9.94<br>G:5.9%    | L:66.92<br>C:66.78<br>G:-0.2%    | L:0.70<br>C:0.65<br>G:-6.9%   | L:4.46<br>C:5.50<br>G:23.2%    |
| <b>TNJ1</b><br>L:161.97<br>C:159.92<br>G:-1.3%  | L:1.14<br>C:1.70<br>G:48.8%   | L:2.86<br>C:2.99<br>G:4.7%    | L:33.58<br>C:41.91<br>G:24.8%   | L:0.83<br>C:1.21<br>G:46.4%   | L:42.03<br>C:38.23<br>G:-9.0%    | L:7.05<br>C:8.16<br>G:15.7%   | L:68.55<br>C:59.00<br>G:-13.9%   | L:0.50<br>C:0.42<br>G:-16.2%  | L:5.43<br>C:6.31<br>G:16.0%    |
| <b>PTK1</b><br>L:110.62<br>C:107.84<br>G:-2.5%  | L:0.50<br>C:0.40<br>G:-19.0%  | L:1.40<br>C:2.55<br>G:81.8%   | L:19.35<br>C:15.05<br>G:-22.2%  | L:0.33<br>C:0.61<br>G:81.9%   | L:32.57<br>C:28.41<br>G:-12.8%   | L:6.10<br>C:4.56<br>G:-25.2%  | L:42.92<br>C:44.99<br>G:4.8%     | L:0.34<br>C:0.36<br>G:5.9%    | L:7.11<br>C:10.92<br>G:53.5%   |
| <b>TNJ2</b><br>L:126.92<br>C:116.24<br>G:-8.4%  | L:1.04<br>C:0.47<br>G:-55.0%  | L:4.06<br>C:4.13<br>G:1.8%    | L:21.90<br>C:16.95<br>G:-22.6%  | L:0.68<br>C:0.93<br>G:37.8%   | L:36.53<br>C:31.76<br>G:-13.0%   | L:8.32<br>C:7.96<br>G:-4.4%   | L:48.99<br>C:50.73<br>G:3.5%     | L:0.40<br>C:0.33<br>G:-17.1%  | L:5.00<br>C:2.98<br>G:-40.5%   |
| <b>NGT1</b><br>L:85.12<br>C:77.03<br>G:-9.5%    | L:0.69<br>C:0.43<br>G:-37.7%  | L:1.64<br>C:1.30<br>G:-21.1%  | L:13.33<br>C:15.78<br>G:18.4%   | L:0.61<br>C:1.03<br>G:69.3%   | L:21.36<br>C:15.00<br>G:-29.8%   | L:5.18<br>C:3.08<br>G:-40.5%  | L:40.41<br>C:37.43<br>G:-7.4%    | L:0.30<br>C:0.36<br>G:20.9%   | L:1.61<br>C:2.62<br>G:62.9%    |
| <b>APM1</b><br>L:44.11<br>C:36.24<br>G:-17.8%   | L:0.28<br>C:0.26<br>G:-5.0%   | L:1.05<br>C:0.85<br>G:-19.1%  | L:10.22<br>C:6.36<br>G:-37.8%   | L:0.06<br>C:0.37<br>G:494.3%  | L:16.97<br>C:10.53<br>G:-38.0%   | L:3.28<br>C:2.69<br>G:-17.9%  | L:11.19<br>C:13.60<br>G:21.5%    | L:0.00<br>C:0.06<br>G:3178.4% | L:1.05<br>C:1.51<br>G:43.8%    |
| <b>TRY1</b><br>L:460.30<br>C:377.50<br>G:-18.0% | L:1.64<br>C:2.41<br>G:46.5%   | L:7.01<br>C:7.64<br>G:8.9%    | L:124.31<br>C:97.67<br>G:-21.4% | L:2.44<br>C:3.61<br>G:48.1%   | L:101.85<br>C:90.76<br>G:-10.9%  | L:11.21<br>C:15.77<br>G:40.7% | L:200.48<br>C:138.41<br>G:-31.0% | L:1.29<br>C:1.04<br>G:-19.7%  | L:10.07<br>C:20.19<br>G:100.4% |
| <b>TRY2</b><br>L:62.04<br>C:37.24<br>G:-40.0%   | L:0.21<br>C:0.08<br>G:-60.5%  | L:0.92<br>C:0.57<br>G:-38.1%  | L:4.50<br>C:5.48<br>G:21.7%     | L:0.55<br>C:0.31<br>G:-43.4%  | L:17.75<br>C:14.11<br>G:-20.5%   | L:1.85<br>C:0.86<br>G:-53.5%  | L:33.25<br>C:15.03<br>G:-54.8%   | L:0.38<br>C:0.22<br>G:-43.7%  | L:2.63<br>C:0.58<br>G:-78.1%   |
| <b>WEST-01</b>                                  |                               |                               |                                 |                               |                                  |                               |                                  |                               |                                |
| L:1485.04<br>C:1473.10<br>G:-0.8%               | L:13.27<br>C:16.90<br>G:27.3% | L:38.20<br>C:36.18<br>G:-5.3% | L:307.17<br>C:346.14<br>G:12.7% | L:11.78<br>C:18.96<br>G:61.0% | L:520.20<br>C:455.68<br>G:-12.4% | L:95.35<br>C:104.15<br>G:9.2% | L:440.42<br>C:411.00<br>G:-6.7%  | L:2.59<br>C:2.43<br>G:-6.3%   | L:56.05<br>C:81.67<br>G:45.7%  |
|                                                 |                               |                               |                                 |                               |                                  |                               |                                  |                               |                                |
| <b>PPI1</b><br>L:21.95<br>C:35.83<br>G:63.2%    | L:0.46<br>C:0.41<br>G:-11.7%  | L:0.58<br>C:0.35<br>G:-39.6%  | L:9.03<br>C:11.91<br>G:32.0%    | L:0.35<br>C:0.42<br>G:20.9%   | L:4.72<br>C:11.12<br>G:135.7%    | L:1.50<br>C:2.22<br>G:48.4%   | L:4.61<br>C:8.15<br>G:76.8%      | L:0.08<br>C:0.11<br>G:45.5%   | L:0.64<br>C:1.13<br>G:78.3%    |



Information:

**LMTD :** 01-08-2024 To 24-08-2024  
**MTD :** 01-08-2025 To 24-08-2025

**LMTD Sales**  
**20,161.31 L**

**MTD Sales**  
**20,864.37 L**

**Growth**  
**3.49 %**

**A2A Growth**  
**-4.29 %**

| Sales Zone /Branch                             | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                   | JEGANRAJ.S                    | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A               |
|------------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|---------------------------------|-------------------------------|--------------------------------|------------------------------|-------------------------------|
| <b>GBM1</b><br>L:32.75<br>C:43.57<br>G:33.0%   | L:0.41<br>C:0.56<br>G:36.1%  | L:0.28<br>C:0.37<br>G:32.4%  | L:10.70<br>C:19.46<br>G:81.9%  | L:0.20<br>C:0.67<br>G:242.5% | L:9.13<br>C:7.38<br>G:-19.2%    | L:0.71<br>C:0.26<br>G:-63.8%  | L:8.64<br>C:12.41<br>G:43.6%   | L:0.12<br>C:0.10<br>G:-14.5% | L:2.56<br>C:2.36<br>G:-7.7%   |
| <b>PDM1</b><br>L:24.64<br>C:32.25<br>G:30.9%   | L:0.27<br>C:0.33<br>G:20.5%  | L:1.16<br>C:1.59<br>G:37.0%  | L:6.87<br>C:6.77<br>G:-1.4%    | L:0.15<br>C:0.27<br>G:75.5%  | L:9.63<br>C:12.01<br>G:24.8%    | L:1.46<br>C:1.79<br>G:22.8%   | L:4.06<br>C:7.71<br>G:89.7%    | L:0.05<br>C:0.14<br>G:182.7% | L:0.99<br>C:1.65<br>G:67.0%   |
| <b>DPM2</b><br>L:39.52<br>C:47.62<br>G:20.5%   | L:0.37<br>C:0.38<br>G:4.0%   | L:1.46<br>C:0.80<br>G:-45.3% | L:10.12<br>C:8.32<br>G:-17.9%  | L:0.23<br>C:0.40<br>G:72.4%  | L:10.71<br>C:15.13<br>G:41.3%   | L:3.16<br>C:3.31<br>G:4.9%    | L:10.86<br>C:16.79<br>G:54.6%  | L:0.11<br>C:0.20<br>G:71.0%  | L:2.50<br>C:2.29<br>G:-8.4%   |
| <b>KGI1</b><br>L:47.75<br>C:56.95<br>G:19.3%   | L:1.28<br>C:1.18<br>G:-8.3%  | L:0.18<br>C:0.78<br>G:327.8% | L:28.24<br>C:32.68<br>G:15.7%  | L:0.85<br>C:0.86<br>G:2.2%   | L:7.56<br>C:7.80<br>G:3.3%      | L:1.26<br>C:2.15<br>G:71.1%   | L:5.40<br>C:6.55<br>G:21.4%    | L:0.00<br>C:0.00<br>G:0.0%   | L:2.99<br>C:4.94<br>G:65.2%   |
| <b>GDR1</b><br>L:33.67<br>C:39.82<br>G:18.3%   | L:0.54<br>C:0.64<br>G:17.0%  | L:0.51<br>C:0.45<br>G:-13.5% | L:15.36<br>C:23.36<br>G:52.1%  | L:0.31<br>C:0.37<br>G:21.2%  | L:7.75<br>C:5.24<br>G:-32.4%    | L:0.57<br>C:0.80<br>G:38.9%   | L:6.30<br>C:7.07<br>G:12.2%    | L:0.00<br>C:0.00<br>G:0.0%   | L:2.32<br>C:1.89<br>G:-18.5%  |
| <b>KMR1</b><br>L:116.24<br>C:133.72<br>G:15.0% | L:1.15<br>C:1.67<br>G:45.4%  | L:2.96<br>C:4.19<br>G:41.7%  | L:13.83<br>C:30.17<br>G:118.1% | L:0.71<br>C:1.47<br>G:108.3% | L:45.42<br>C:49.39<br>G:8.7%    | L:9.52<br>C:10.14<br>G:6.5%   | L:39.47<br>C:31.83<br>G:-19.4% | L:0.09<br>C:0.11<br>G:19.3%  | L:3.09<br>C:4.75<br>G:53.8%   |
| <b>KGM1</b><br>L:25.80<br>C:29.63<br>G:14.8%   | L:0.27<br>C:0.35<br>G:31.0%  | L:0.95<br>C:0.63<br>G:-33.7% | L:8.25<br>C:12.80<br>G:55.3%   | L:0.64<br>C:0.42<br>G:-34.5% | L:8.86<br>C:7.09<br>G:-19.9%    | L:2.29<br>C:1.76<br>G:-23.1%  | L:3.72<br>C:5.11<br>G:37.2%    | L:0.08<br>C:0.09<br>G:15.1%  | L:0.74<br>C:1.37<br>G:85.7%   |
| <b>AVI1</b><br>L:37.74<br>C:42.99<br>G:13.9%   | L:0.26<br>C:0.44<br>G:70.0%  | L:0.79<br>C:0.85<br>G:7.4%   | L:6.22<br>C:8.60<br>G:38.3%    | L:0.22<br>C:0.41<br>G:86.6%  | L:14.68<br>C:14.96<br>G:1.9%    | L:3.21<br>C:3.26<br>G:1.4%    | L:11.50<br>C:13.94<br>G:21.2%  | L:0.01<br>C:0.03<br>G:124.5% | L:0.84<br>C:0.51<br>G:-39.5%  |
| <b>ANR1</b><br>L:14.32<br>C:15.95<br>G:11.4%   | L:0.13<br>C:0.24<br>G:83.0%  | L:0.14<br>C:0.39<br>G:184.6% | L:5.32<br>C:4.28<br>G:-19.4%   | L:0.04<br>C:0.10<br>G:143.5% | L:3.25<br>C:5.91<br>G:82.0%     | L:0.89<br>C:1.19<br>G:33.2%   | L:4.42<br>C:3.42<br>G:-22.7%   | L:0.03<br>C:0.04<br>G:10.1%  | L:0.11<br>C:0.38<br>G:260.6%  |
| <b>MPM1</b><br>L:50.79<br>C:54.63<br>G:7.6%    | L:0.49<br>C:0.46<br>G:-5.8%  | L:1.63<br>C:2.02<br>G:23.7%  | L:7.92<br>C:10.56<br>G:33.3%   | L:0.28<br>C:1.00<br>G:258.7% | L:16.24<br>C:17.69<br>G:8.9%    | L:4.53<br>C:5.47<br>G:20.8%   | L:16.86<br>C:13.97<br>G:-17.1% | L:0.17<br>C:0.14<br>G:-16.0% | L:2.68<br>C:3.33<br>G:24.2%   |
| <b>SYM2</b><br>L:34.28<br>C:36.52<br>G:6.5%    | L:0.35<br>C:0.49<br>G:41.6%  | L:0.50<br>C:0.82<br>G:64.3%  | L:5.61<br>C:9.38<br>G:67.1%    | L:0.22<br>C:0.39<br>G:74.9%  | L:10.10<br>C:11.03<br>G:9.3%    | L:1.67<br>C:3.32<br>G:98.8%   | L:14.15<br>C:8.50<br>G:-39.9%  | L:0.16<br>C:0.11<br>G:-30.1% | L:1.53<br>C:2.48<br>G:62.2%   |
| <b>CBE2</b><br>L:269.79<br>C:273.12<br>G:1.2%  | L:1.49<br>C:2.61<br>G:75.6%  | L:7.12<br>C:7.46<br>G:4.8%   | L:46.56<br>C:50.16<br>G:7.7%   | L:1.11<br>C:2.91<br>G:162.3% | L:101.95<br>C:86.57<br>G:-15.1% | L:14.85<br>C:17.94<br>G:20.8% | L:89.69<br>C:87.12<br>G:-2.9%  | L:0.19<br>C:0.28<br>G:47.5%  | L:6.83<br>C:18.07<br>G:164.5% |
| <b>CNR1</b><br>L:42.41<br>C:42.50<br>G:0.2%    | L:0.84<br>C:0.68<br>G:-19.1% | L:0.55<br>C:0.86<br>G:54.7%  | L:16.70<br>C:19.82<br>G:18.7%  | L:1.02<br>C:0.94<br>G:-8.6%  | L:10.03<br>C:7.79<br>G:-22.3%   | L:1.47<br>C:1.71<br>G:16.5%   | L:6.44<br>C:5.52<br>G:-14.3%   | L:0.00<br>C:0.00<br>G:150.1% | L:5.36<br>C:5.18<br>G:-3.3%   |
| <b>CBE1</b><br>L:62.73<br>C:62.70<br>G:-0.1%   | L:0.37<br>C:0.59<br>G:60.5%  | L:0.96<br>C:2.04<br>G:112.5% | L:6.25<br>C:6.41<br>G:2.6%     | L:0.23<br>C:1.98<br>G:751.5% | L:25.72<br>C:22.33<br>G:-13.2%  | L:3.75<br>C:5.04<br>G:34.2%   | L:23.60<br>C:21.00<br>G:-11.0% | L:0.29<br>C:0.26<br>G:-12.1% | L:1.55<br>C:3.05<br>G:96.8%   |
| <b>TPR2</b><br>L:86.07<br>C:82.66<br>G:-4.0%   | L:0.72<br>C:0.62<br>G:-13.9% | L:0.91<br>C:1.57<br>G:72.4%  | L:18.29<br>C:14.28<br>G:-21.9% | L:0.33<br>C:0.29<br>G:-12.2% | L:28.50<br>C:28.65<br>G:0.5%    | L:5.21<br>C:5.74<br>G:10.1%   | L:29.92<br>C:26.50<br>G:-11.4% | L:0.10<br>C:0.03<br>G:-66.3% | L:2.10<br>C:4.98<br>G:137.7%  |
| <b>SUL1</b><br>L:43.61<br>C:41.88<br>G:-4.0%   | L:0.36<br>C:0.61<br>G:70.5%  | L:1.08<br>C:1.08<br>G:-0.2%  | L:3.76<br>C:4.66<br>G:24.0%    | L:0.12<br>C:0.94<br>G:688.8% | L:22.53<br>C:16.99<br>G:-24.6%  | L:2.67<br>C:4.97<br>G:86.1%   | L:11.93<br>C:11.46<br>G:-3.9%  | L:0.12<br>C:0.11<br>G:-9.7%  | L:1.03<br>C:1.06<br>G:2.7%    |
| <b>TPR1</b><br>L:73.10<br>C:63.93<br>G:-12.5%  | L:0.82<br>C:0.54<br>G:-33.5% | L:1.04<br>C:1.42<br>G:36.6%  | L:31.26<br>C:15.97<br>G:-48.9% | L:0.61<br>C:0.62<br>G:1.6%   | L:19.46<br>C:17.25<br>G:-11.3%  | L:3.07<br>C:3.94<br>G:28.2%   | L:15.87<br>C:20.79<br>G:31.0%  | L:0.06<br>C:0.11<br>G:95.1%  | L:0.91<br>C:3.28<br>G:259.0%  |

## Information:

**LMTD :** 01-08-2024 To 24-08-2024  
**MTD :** 01-08-2025 To 24-08-2025

**LMTD Sales**  
**20,161.31 L**

**MTD Sales**  
**20,864.37 L**

**Growth**  
**3.49 %**

**A2A Growth**  
**-4.29 %**

| Sales Zone /Branch                            | AJITHKUMA R.K                  | BALAJI.M                      | DURAIRAJ.T                      | FRANCISPR ABHU.B              | JAGADEESA N.M                  | JEGANRAJ.S                    | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A               |
|-----------------------------------------------|--------------------------------|-------------------------------|---------------------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|------------------------------|-------------------------------|
| <b>UAM1</b><br>L:98.55<br>C:85.43<br>G:-13.3% | L:0.68<br>C:1.52<br>G:121.8%   | L:2.91<br>C:2.00<br>G:-31.3%  | L:31.21<br>C:26.22<br>G:-16.0%  | L:1.59<br>C:1.14<br>G:-28.4%  | L:24.40<br>C:15.73<br>G:-35.5% | L:5.17<br>C:6.21<br>G:20.1%   | L:27.95<br>C:24.19<br>G:-13.4% | L:0.00<br>C:0.01<br>G:0.0%   | L:4.64<br>C:8.41<br>G:81.4%   |
| <b>CBE3</b><br>L:32.52<br>C:26.08<br>G:-19.8% | L:0.31<br>C:0.34<br>G:7.1%     | L:0.45<br>C:0.35<br>G:-21.1%  | L:3.56<br>C:5.46<br>G:53.1%     | L:0.17<br>C:0.47<br>G:184.1%  | L:16.82<br>C:9.92<br>G:-41.0%  | L:2.91<br>C:1.97<br>G:-32.3%  | L:6.10<br>C:5.94<br>G:-2.6%    | L:0.13<br>C:0.07<br>G:-44.7% | L:2.06<br>C:1.55<br>G:-24.8%  |
| <b>UMP1</b><br>L:47.48<br>C:36.93<br>G:-22.2% | L:0.55<br>C:0.78<br>G:42.2%    | L:0.93<br>C:0.29<br>G:-69.0%  | L:4.27<br>C:3.48<br>G:-18.4%    | L:0.24<br>C:0.23<br>G:-5.1%   | L:19.58<br>C:11.12<br>G:-43.2% | L:2.57<br>C:2.00<br>G:-22.3%  | L:15.91<br>C:14.16<br>G:-11.0% | L:0.20<br>C:0.06<br>G:-68.8% | L:3.23<br>C:4.81<br>G:49.0%   |
| <b>SNR1</b><br>L:66.31<br>C:50.83<br>G:-23.3% | L:0.25<br>C:0.49<br>G:97.1%    | L:2.51<br>C:1.45<br>G:-42.2%  | L:4.62<br>C:6.17<br>G:33.4%     | L:0.34<br>C:1.09<br>G:222.6%  | L:30.91<br>C:21.77<br>G:-29.6% | L:5.65<br>C:5.52<br>G:-2.2%   | L:20.06<br>C:12.77<br>G:-36.3% | L:0.13<br>C:0.07<br>G:-50.3% | L:1.84<br>C:1.51<br>G:-18.1%  |
| <b>CBE4</b><br>L:94.19<br>C:72.03<br>G:-23.5% | L:0.49<br>C:0.64<br>G:31.5%    | L:4.63<br>C:2.39<br>G:-48.5%  | L:4.40<br>C:8.39<br>G:90.4%     | L:1.27<br>C:1.16<br>G:-8.0%   | L:39.17<br>C:27.76<br>G:-29.1% | L:8.67<br>C:8.00<br>G:-7.7%   | L:31.40<br>C:21.92<br>G:-30.2% | L:0.37<br>C:0.17<br>G:-54.2% | L:3.80<br>C:1.60<br>G:-57.8%  |
| <b>PLI1</b><br>L:88.82<br>C:65.55<br>G:-26.2% | L:0.42<br>C:0.34<br>G:-19.5%   | L:3.96<br>C:2.03<br>G:-48.7%  | L:8.83<br>C:6.83<br>G:-22.7%    | L:0.55<br>C:0.41<br>G:-25.3%  | L:33.09<br>C:25.04<br>G:-24.3% | L:8.58<br>C:5.45<br>G:-36.5%  | L:31.55<br>C:24.17<br>G:-23.4% | L:0.09<br>C:0.19<br>G:111.3% | L:1.75<br>C:1.10<br>G:-37.4%  |
| <b>WEST-02</b>                                |                                |                               |                                 |                               |                                |                               |                                |                              |                               |
| L:1788.57<br>C:1859.96<br>G:4.0%              | L:19.91<br>C:16.94<br>G:-14.9% | L:37.65<br>C:36.41<br>G:-3.3% | L:598.36<br>C:583.11<br>G:-2.5% | L:15.50<br>C:17.05<br>G:10.0% | L:501.13<br>C:517.65<br>G:3.3% | L:94.18<br>C:93.88<br>G:-0.3% | L:472.45<br>C:518.53<br>G:9.8% | L:5.35<br>C:6.01<br>G:12.5%  | L:44.05<br>C:70.37<br>G:59.8% |
| <b>SGI1</b><br>L:30.85<br>C:50.59<br>G:64.0%  | L:0.54<br>C:0.71<br>G:32.2%    | L:0.84<br>C:1.65<br>G:95.8%   | L:14.60<br>C:20.86<br>G:42.9%   | L:0.05<br>C:0.60<br>G:1176.0% | L:7.40<br>C:13.84<br>G:87.0%   | L:2.36<br>C:3.95<br>G:67.6%   | L:4.00<br>C:7.58<br>G:89.6%    | L:0.00<br>C:0.10<br>G:0.0%   | L:1.08<br>C:1.30<br>G:20.8%   |
| <b>SLM2</b><br>L:45.33<br>C:70.20<br>G:54.9%  | L:0.31<br>C:0.61<br>G:96.6%    | L:0.83<br>C:0.76<br>G:-9.0%   | L:11.13<br>C:15.35<br>G:38.0%   | L:0.24<br>C:0.19<br>G:-20.9%  | L:14.91<br>C:19.75<br>G:32.5%  | L:3.06<br>C:2.68<br>G:-12.5%  | L:13.95<br>C:28.37<br>G:103.4% | L:0.19<br>C:0.30<br>G:58.3%  | L:0.72<br>C:2.21<br>G:205.0%  |
| <b>MCR1</b><br>L:50.48<br>C:68.78<br>G:36.3%  | L:0.72<br>C:0.84<br>G:15.8%    | L:0.82<br>C:1.10<br>G:34.0%   | L:22.35<br>C:30.12<br>G:34.8%   | L:0.60<br>C:0.67<br>G:12.0%   | L:11.69<br>C:19.05<br>G:62.9%  | L:3.13<br>C:2.42<br>G:-22.8%  | L:10.62<br>C:12.19<br>G:14.9%  | L:0.15<br>C:0.29<br>G:93.4%  | L:0.40<br>C:2.10<br>G:430.7%  |
| <b>OML1</b><br>L:53.19<br>C:72.14<br>G:35.6%  | L:0.64<br>C:0.67<br>G:4.8%     | L:0.62<br>C:0.76<br>G:21.7%   | L:26.48<br>C:30.72<br>G:16.0%   | L:0.55<br>C:0.71<br>G:28.0%   | L:11.99<br>C:16.86<br>G:40.5%  | L:2.69<br>C:2.00<br>G:-25.8%  | L:9.47<br>C:19.67<br>G:107.8%  | L:0.17<br>C:0.23<br>G:36.6%  | L:0.58<br>C:0.53<br>G:-8.9%   |
| <b>TRM1</b><br>L:60.99<br>C:78.64<br>G:28.9%  | L:0.77<br>C:0.95<br>G:22.4%    | L:1.01<br>C:1.30<br>G:28.8%   | L:32.68<br>C:39.97<br>G:22.3%   | L:0.37<br>C:0.66<br>G:78.0%   | L:12.15<br>C:15.36<br>G:26.5%  | L:3.28<br>C:3.32<br>G:1.3%    | L:9.90<br>C:15.79<br>G:59.4%   | L:0.21<br>C:0.20<br>G:-0.7%  | L:0.63<br>C:1.10<br>G:75.3%   |
| <b>KVP1</b><br>L:34.08<br>C:42.95<br>G:26.0%  | L:0.61<br>C:0.35<br>G:-42.7%   | L:1.03<br>C:1.30<br>G:26.4%   | L:12.37<br>C:10.80<br>G:-12.7%  | L:0.32<br>C:0.30<br>G:-6.4%   | L:8.12<br>C:12.27<br>G:51.2%   | L:2.25<br>C:2.33<br>G:3.9%    | L:8.02<br>C:13.63<br>G:69.8%   | L:0.08<br>C:0.10<br>G:31.1%  | L:1.28<br>C:1.87<br>G:46.3%   |
| <b>PMP1</b><br>L:45.36<br>C:54.51<br>G:20.2%  | L:0.98<br>C:1.00<br>G:1.7%     | L:0.52<br>C:0.77<br>G:48.3%   | L:26.57<br>C:33.37<br>G:25.6%   | L:0.88<br>C:0.56<br>G:-36.3%  | L:6.21<br>C:9.26<br>G:49.1%    | L:1.26<br>C:1.71<br>G:35.6%   | L:8.28<br>C:5.06<br>G:-38.9%   | L:0.07<br>C:0.12<br>G:65.2%  | L:0.57<br>C:2.65<br>G:363.9%  |
| <b>TCG1</b><br>L:33.21<br>C:39.31<br>G:18.4%  | L:0.36<br>C:0.49<br>G:35.0%    | L:1.12<br>C:0.86<br>G:-23.1%  | L:6.77<br>C:10.55<br>G:56.0%    | L:0.31<br>C:0.59<br>G:89.9%   | L:12.41<br>C:13.28<br>G:7.1%   | L:1.25<br>C:1.07<br>G:-14.4%  | L:9.56<br>C:9.22<br>G:-3.6%    | L:0.20<br>C:0.16<br>G:-19.1% | L:1.24<br>C:3.09<br>G:148.2%  |
| <b>ATU1</b><br>L:74.98<br>C:84.18<br>G:12.3%  | L:0.75<br>C:0.58<br>G:-22.7%   | L:1.87<br>C:1.50<br>G:-19.8%  | L:25.27<br>C:25.24<br>G:-0.1%   | L:0.39<br>C:0.43<br>G:10.6%   | L:20.38<br>C:26.66<br>G:30.8%  | L:2.99<br>C:3.73<br>G:24.8%   | L:20.94<br>C:22.03<br>G:5.2%   | L:0.26<br>C:0.27<br>G:5.5%   | L:2.13<br>C:3.73<br>G:75.2%   |



## Information:

LMTD : 01-08-2024 To 24-08-2024

MTD : 01-08-2025 To 24-08-2025

LMTD Sales

20,161.31 L

MTD Sales

20,864.37 L

Growth

3.49 %

A2A Growth

-4.29 %

| Sales Zone /Branch                             | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                      | OTHERS                         | RANJITHKU MAR.A               |
|------------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|--------------------------------|-------------------------------|
| <b>VPD1</b><br>L:62.28<br>C:69.75<br>G:12.0%   | L:0.80<br>C:0.58<br>G:-26.9% | L:0.91<br>C:1.17<br>G:28.3%  | L:26.41<br>C:23.94<br>G:-9.4%  | L:1.02<br>C:0.77<br>G:-24.8% | L:15.03<br>C:21.06<br>G:40.1%  | L:4.14<br>C:3.32<br>G:-19.8% | L:12.53<br>C:15.98<br>G:27.5%  | L:0.26<br>C:0.34<br>G:29.6%    | L:1.17<br>C:2.59<br>G:120.4%  |
| <b>HSR2</b><br>L:107.45<br>C:119.89<br>G:11.6% | L:1.37<br>C:0.93<br>G:-32.2% | L:3.52<br>C:3.68<br>G:4.7%   | L:26.93<br>C:32.62<br>G:21.2%  | L:0.74<br>C:0.59<br>G:-20.6% | L:37.57<br>C:40.78<br>G:8.6%   | L:7.31<br>C:6.93<br>G:-5.1%  | L:27.21<br>C:27.55<br>G:1.3%   | L:0.01<br>C:0.34<br>G:6684.7%  | L:2.82<br>C:6.46<br>G:129.4%  |
| <b>HRR1</b><br>L:47.71<br>C:53.18<br>G:11.5%   | L:0.96<br>C:1.01<br>G:5.3%   | L:0.89<br>C:0.99<br>G:11.6%  | L:27.42<br>C:29.49<br>G:7.6%   | L:0.14<br>C:0.13<br>G:-8.8%  | L:6.25<br>C:8.02<br>G:28.3%    | L:1.37<br>C:2.77<br>G:102.0% | L:9.07<br>C:7.07<br>G:-22.1%   | L:0.08<br>C:0.10<br>G:21.5%    | L:1.51<br>C:3.59<br>G:137.4%  |
| <b>SLM3</b><br>L:81.82<br>C:90.95<br>G:11.2%   | L:0.78<br>C:0.66<br>G:-14.6% | L:1.23<br>C:1.40<br>G:14.5%  | L:26.38<br>C:31.44<br>G:19.2%  | L:0.28<br>C:0.64<br>G:132.2% | L:25.13<br>C:21.60<br>G:-14.1% | L:4.00<br>C:4.18<br>G:4.6%   | L:22.34<br>C:29.23<br>G:30.9%  | L:0.27<br>C:0.30<br>G:11.4%    | L:1.42<br>C:1.48<br>G:4.7%    |
| <b>PLC1</b><br>L:41.72<br>C:46.01<br>G:10.3%   | L:0.46<br>C:0.61<br>G:32.1%  | L:1.10<br>C:0.44<br>G:-60.0% | L:16.78<br>C:21.89<br>G:30.5%  | L:0.10<br>C:0.33<br>G:237.5% | L:9.46<br>C:10.51<br>G:11.2%   | L:2.30<br>C:3.46<br>G:50.3%  | L:9.91<br>C:7.73<br>G:-22.1%   | L:0.10<br>C:0.11<br>G:11.7%    | L:1.51<br>C:0.93<br>G:-38.3%  |
| <b>EPI1</b><br>L:52.73<br>C:54.20<br>G:2.8%    | L:1.28<br>C:0.70<br>G:-45.3% | L:0.92<br>C:0.81<br>G:-11.7% | L:23.68<br>C:20.15<br>G:-14.9% | L:0.52<br>C:0.41<br>G:-21.3% | L:13.35<br>C:15.06<br>G:12.8%  | L:1.92<br>C:2.59<br>G:34.9%  | L:9.74<br>C:13.51<br>G:38.7%   | L:0.16<br>C:0.17<br>G:6.1%     | L:1.16<br>C:0.79<br>G:-31.9%  |
| <b>DPR1</b><br>L:36.86<br>C:37.31<br>G:1.2%    | L:0.38<br>C:0.40<br>G:6.6%   | L:0.79<br>C:1.01<br>G:28.4%  | L:13.82<br>C:12.02<br>G:-13.0% | L:0.04<br>C:0.31<br>G:728.0% | L:9.28<br>C:9.03<br>G:-2.7%    | L:1.57<br>C:1.88<br>G:19.6%  | L:9.87<br>C:10.18<br>G:3.2%    | L:0.12<br>C:0.08<br>G:-29.5%   | L:1.00<br>C:2.39<br>G:139.0%  |
| <b>RSP1</b><br>L:49.17<br>C:49.11<br>G:-0.1%   | L:0.57<br>C:0.43<br>G:-24.8% | L:1.04<br>C:1.14<br>G:10.3%  | L:11.14<br>C:8.43<br>G:-24.4%  | L:0.40<br>C:0.71<br>G:78.1%  | L:18.43<br>C:18.79<br>G:2.0%   | L:2.36<br>C:2.25<br>G:-4.8%  | L:13.50<br>C:13.32<br>G:-1.3%  | L:0.20<br>C:0.21<br>G:5.5%     | L:1.53<br>C:3.82<br>G:149.1%  |
| <b>PDR1</b><br>L:24.10<br>C:23.70<br>G:-1.7%   | L:0.23<br>C:0.16<br>G:-32.8% | L:0.71<br>C:0.42<br>G:-41.3% | L:5.54<br>C:3.25<br>G:-41.4%   | L:0.07<br>C:0.27<br>G:285.3% | L:9.98<br>C:8.41<br>G:-15.8%   | L:0.84<br>C:1.38<br>G:64.6%  | L:5.92<br>C:7.81<br>G:31.8%    | L:0.16<br>C:0.17<br>G:7.7%     | L:0.65<br>C:1.85<br>G:184.2%  |
| <b>BMD1</b><br>L:46.31<br>C:45.42<br>G:-1.9%   | L:0.65<br>C:0.54<br>G:-17.0% | L:1.07<br>C:0.42<br>G:-60.7% | L:14.84<br>C:17.15<br>G:15.6%  | L:0.24<br>C:0.50<br>G:105.9% | L:14.88<br>C:11.82<br>G:-20.5% | L:2.56<br>C:1.37<br>G:-46.4% | L:10.44<br>C:10.80<br>G:3.5%   | L:0.17<br>C:0.12<br>G:-29.8%   | L:1.45<br>C:2.69<br>G:86.1%   |
| <b>DPR2</b><br>L:42.14<br>C:41.13<br>G:-2.4%   | L:0.71<br>C:0.34<br>G:-51.9% | L:0.91<br>C:1.05<br>G:15.8%  | L:19.81<br>C:15.82<br>G:-20.2% | L:0.28<br>C:0.82<br>G:193.5% | L:7.42<br>C:9.17<br>G:23.5%    | L:2.25<br>C:2.36<br>G:4.8%   | L:10.58<br>C:9.51<br>G:-10.1%  | L:0.09<br>C:0.11<br>G:12.2%    | L:0.08<br>C:1.95<br>G:2495.3% |
| <b>EDP1</b><br>L:36.51<br>C:35.39<br>G:-3.1%   | L:0.39<br>C:0.48<br>G:22.7%  | L:0.45<br>C:0.51<br>G:15.4%  | L:11.97<br>C:11.14<br>G:-7.0%  | L:0.51<br>C:0.07<br>G:-86.7% | L:9.19<br>C:7.56<br>G:-17.8%   | L:1.80<br>C:1.91<br>G:6.1%   | L:10.27<br>C:12.48<br>G:21.4%  | L:0.11<br>C:0.07<br>G:-32.9%   | L:1.80<br>C:1.16<br>G:-35.5%  |
| <b>KRI1</b><br>L:66.41<br>C:64.01<br>G:-3.6%   | L:0.66<br>C:0.61<br>G:-7.0%  | L:2.35<br>C:1.51<br>G:-35.8% | L:19.23<br>C:15.60<br>G:-18.9% | L:0.29<br>C:0.77<br>G:164.3% | L:21.50<br>C:19.85<br>G:-7.7%  | L:3.57<br>C:3.13<br>G:-12.3% | L:17.21<br>C:19.92<br>G:15.7%  | L:0.02<br>C:0.15<br>G:866.6%   | L:1.57<br>C:2.48<br>G:57.5%   |
| <b>HSR1</b><br>L:84.48<br>C:80.57<br>G:-4.6%   | L:0.58<br>C:0.31<br>G:-46.7% | L:1.87<br>C:2.11<br>G:12.4%  | L:20.45<br>C:16.28<br>G:-20.4% | L:0.27<br>C:0.59<br>G:121.2% | L:28.70<br>C:31.72<br>G:10.5%  | L:6.15<br>C:5.31<br>G:-13.6% | L:24.25<br>C:22.89<br>G:-5.6%  | L:0.00<br>C:0.18<br>G:12463.0% | L:2.21<br>C:1.18<br>G:-46.6%  |
| <b>SLM1</b><br>L:171.81<br>C:162.47<br>G:-5.4% | L:1.34<br>C:1.12<br>G:-16.5% | L:3.92<br>C:2.88<br>G:-26.6% | L:64.43<br>C:49.43<br>G:-23.3% | L:0.86<br>C:1.02<br>G:18.0%  | L:38.33<br>C:36.59<br>G:-4.5%  | L:7.67<br>C:8.02<br>G:4.5%   | L:51.67<br>C:58.69<br>G:13.6%  | L:0.46<br>C:0.50<br>G:8.6%     | L:3.13<br>C:4.24<br>G:35.6%   |
| <b>MTR1</b><br>L:92.14<br>C:81.56<br>G:-11.5%  | L:1.17<br>C:0.57<br>G:-50.9% | L:1.32<br>C:1.04<br>G:-21.3% | L:34.72<br>C:22.55<br>G:-35.0% | L:1.47<br>C:0.91<br>G:-38.3% | L:24.18<br>C:20.22<br>G:-16.4% | L:7.57<br>C:4.82<br>G:-36.3% | L:19.44<br>C:29.53<br>G:51.9%  | L:0.21<br>C:0.19<br>G:-7.4%    | L:2.08<br>C:1.73<br>G:-16.7%  |
| <b>ERD2</b><br>L:107.46<br>C:92.99<br>G:-13.5% | L:0.48<br>C:0.36<br>G:-26.1% | L:2.14<br>C:3.07<br>G:43.9%  | L:15.36<br>C:10.58<br>G:-31.1% | L:1.79<br>C:1.35<br>G:-24.6% | L:36.38<br>C:32.47<br>G:-10.7% | L:4.93<br>C:5.60<br>G:13.7%  | L:41.76<br>C:34.47<br>G:-17.5% | L:0.60<br>C:0.46<br>G:-24.0%   | L:4.03<br>C:4.63<br>G:15.1%   |



Information:  
LMTD : 01-08-2024 To 24-08-2024  
MTD : 01-08-2025 To 24-08-2025

LMTD Sales  
20,161.31 L

MTD Sales  
20,864.37 L

Growth  
3.49 %

A2A Growth  
-4.29 %

| Sales Zone /Branch                      | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                    | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A             |
|-----------------------------------------|------------------------------|------------------------------|-------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|-----------------------------|
| VKL1<br>L:36.48<br>C:27.91<br>G:-23.5%  | L:0.47<br>C:0.33<br>G:-31.0% | L:0.63<br>C:0.20<br>G:-67.9% | L:8.83<br>C:6.82<br>G:-22.9%  | L:0.70<br>C:0.78<br>G:11.2%  | L:12.11<br>C:8.01<br>G:-33.9%  | L:2.21<br>C:1.73<br>G:-21.5% | L:10.21<br>C:7.77<br>G:-23.9%  | L:0.16<br>C:0.10<br>G:-36.9% | L:1.16<br>C:2.17<br>G:87.8% |
| KMM1<br>L:39.38<br>C:30.00<br>G:-23.8%  | L:0.56<br>C:0.25<br>G:-55.7% | L:1.02<br>C:0.55<br>G:-46.0% | L:13.86<br>C:7.86<br>G:-43.3% | L:0.47<br>C:0.37<br>G:-20.4% | L:11.42<br>C:7.76<br>G:-32.0%  | L:1.83<br>C:2.44<br>G:33.5%  | L:8.70<br>C:8.71<br>G:0.1%     | L:0.20<br>C:0.12<br>G:-39.3% | L:1.35<br>C:1.95<br>G:44.7% |
| ERD1<br>L:133.14<br>C:93.13<br>G:-30.1% | L:0.38<br>C:0.36<br>G:-6.3%  | L:2.23<br>C:2.02<br>G:-9.5%  | L:18.53<br>C:9.66<br>G:-47.9% | L:1.60<br>C:1.02<br>G:-36.4% | L:47.29<br>C:32.89<br>G:-30.4% | L:5.58<br>C:5.23<br>G:-6.3%  | L:53.08<br>C:37.86<br>G:-28.7% | L:0.65<br>C:0.40<br>G:-38.7% | L:3.80<br>C:3.70<br>G:-2.7% |