



Information:

LMTD : 01-09-2024 To 20-09-2024

MTD : 01-09-2025 To 20-09-2025

LMTD Sales

15,993.67 L

MTD Sales

12,554.78 L

Growth

-21.50 %

A2A Growth

-28.08 %

Info: Only A2A Branch are listed below and sales values are in Lacs

A2A Growth% - Color Legend

&lt;0

0-5

5-10

10-20

&gt;20

| Sales Zone /Branch                              | AJITHKUMA R.K                    | BALAJI.M                         | DURAIRAJ.T                        | FRANCISPR ABHU.B                | JAGADEESA N.M                      | JEGANRAJ.S                       | MURUGAN.K                          | OTHERS                         | RANJITHKU MAR.A                 |
|-------------------------------------------------|----------------------------------|----------------------------------|-----------------------------------|---------------------------------|------------------------------------|----------------------------------|------------------------------------|--------------------------------|---------------------------------|
| <b>Total</b>                                    | L:180.10<br>C:145.52<br>G:-19.2% | L:386.08<br>C:328.28<br>G:-15.0% | L:4199.31<br>C:3803.70<br>G:-9.4% | L:192.65<br>C:215.25<br>G:11.7% | L:4039.78<br>C:2442.45<br>G:-39.5% | L:770.64<br>C:604.17<br>G:-21.6% | L:5342.85<br>C:3130.85<br>G:-41.4% | L:48.98<br>C:28.90<br>G:-41.0% | L:499.70<br>C:564.04<br>G:12.9% |
| <b>CHENNAI-01</b>                               |                                  |                                  |                                   |                                 |                                    |                                  |                                    |                                |                                 |
| L:2175.06<br>C:1576.44<br>G:-27.5%              | L:27.60<br>C:23.99<br>G:-13.1%   | L:56.27<br>C:53.61<br>G:-4.7%    | L:551.02<br>C:478.87<br>G:-13.1%  | L:35.03<br>C:25.71<br>G:-26.6%  | L:521.28<br>C:346.65<br>G:-33.5%   | L:95.03<br>C:78.43<br>G:-17.5%   | L:823.62<br>C:504.37<br>G:-38.8%   | L:5.73<br>C:3.57<br>G:-37.8%   | L:59.49<br>C:61.24<br>G:2.9%    |
| <b>CH40</b><br>L:43.34<br>C:44.53<br>G:2.7%     | L:2.28<br>C:3.13<br>G:37.0%      | L:0.00<br>C:0.01<br>G:0.0%       | L:28.43<br>C:33.55<br>G:18.0%     | L:0.39<br>C:0.50<br>G:27.5%     | L:0.73<br>C:2.94<br>G:302.4%       | L:0.26<br>C:0.15<br>G:-42.4%     | L:2.60<br>C:1.97<br>G:-24.2%       | L:0.00<br>C:0.00<br>G:-64.9%   | L:8.64<br>C:2.28<br>G:-73.6%    |
| <b>MRM1</b><br>L:45.83<br>C:45.21<br>G:-1.3%    | L:0.55<br>C:0.72<br>G:32.7%      | L:0.66<br>C:1.47<br>G:124.4%     | L:12.30<br>C:19.48<br>G:58.4%     | L:0.64<br>C:0.93<br>G:45.8%     | L:12.58<br>C:7.09<br>G:-43.7%      | L:1.75<br>C:2.21<br>G:26.3%      | L:17.19<br>C:12.10<br>G:-29.6%     | L:0.20<br>C:0.12<br>G:-38.8%   | L:-0.04<br>C:1.09<br>G:-3011.6% |
| <b>MC10</b><br>L:22.48<br>C:22.13<br>G:-1.5%    | L:1.09<br>C:0.69<br>G:-37.1%     | L:0.00<br>C:0.00<br>G:0.0%       | L:20.04<br>C:17.72<br>G:-11.6%    | L:0.42<br>C:0.08<br>G:-81.2%    | L:0.00<br>C:0.03<br>G:0.0%         | L:0.00<br>C:0.01<br>G:0.0%       | L:0.92<br>C:3.04<br>G:229.4%       | L:0.00<br>C:0.00<br>G:0.0%     | L:0.00<br>C:0.56<br>G:0.0%      |
| <b>CH37</b><br>L:27.59<br>C:26.41<br>G:-4.3%    | L:0.39<br>C:0.40<br>G:3.3%       | L:0.64<br>C:1.03<br>G:59.5%      | L:6.83<br>C:11.19<br>G:63.8%      | L:0.43<br>C:0.34<br>G:-21.0%    | L:9.40<br>C:5.07<br>G:-46.0%       | L:0.85<br>C:1.57<br>G:84.1%      | L:7.45<br>C:5.11<br>G:-31.4%       | L:0.13<br>C:0.06<br>G:-55.0%   | L:1.47<br>C:1.64<br>G:11.8%     |
| <b>CH35</b><br>L:44.48<br>C:42.30<br>G:-4.9%    | L:0.59<br>C:0.79<br>G:32.8%      | L:1.35<br>C:0.96<br>G:-29.0%     | L:15.61<br>C:18.16<br>G:16.4%     | L:1.13<br>C:0.85<br>G:-24.7%    | L:9.53<br>C:7.74<br>G:-18.8%       | L:1.68<br>C:1.76<br>G:4.9%       | L:13.94<br>C:8.74<br>G:-37.3%      | L:0.11<br>C:0.14<br>G:21.5%    | L:0.54<br>C:3.17<br>G:489.9%    |
| <b>CH42</b><br>L:93.89<br>C:84.39<br>G:-10.1%   | L:1.04<br>C:0.64<br>G:-38.6%     | L:3.60<br>C:4.37<br>G:21.4%      | L:17.47<br>C:18.91<br>G:8.3%      | L:0.79<br>C:0.90<br>G:13.8%     | L:26.38<br>C:21.30<br>G:-19.3%     | L:7.06<br>C:6.16<br>G:-12.8%     | L:34.97<br>C:29.47<br>G:-15.7%     | L:0.16<br>C:0.22<br>G:33.2%    | L:2.42<br>C:2.43<br>G:0.6%      |
| <b>TKM1</b><br>L:39.65<br>C:34.29<br>G:-13.5%   | L:0.68<br>C:0.41<br>G:-40.0%     | L:0.36<br>C:0.91<br>G:155.2%     | L:16.95<br>C:13.44<br>G:-20.7%    | L:0.46<br>C:0.71<br>G:52.0%     | L:9.82<br>C:6.90<br>G:-29.7%       | L:1.61<br>C:1.58<br>G:-2.0%      | L:8.67<br>C:9.16<br>G:5.7%         | L:0.07<br>C:0.09<br>G:25.3%    | L:1.03<br>C:1.09<br>G:5.9%      |
| <b>CH45</b><br>L:70.76<br>C:60.09<br>G:-15.1%   | L:1.05<br>C:0.96<br>G:-8.2%      | L:1.47<br>C:1.66<br>G:13.0%      | L:16.28<br>C:15.40<br>G:-5.4%     | L:0.84<br>C:0.47<br>G:-43.5%    | L:15.79<br>C:13.99<br>G:-11.4%     | L:4.47<br>C:3.43<br>G:-23.3%     | L:28.69<br>C:22.03<br>G:-23.2%     | L:0.17<br>C:0.09<br>G:-48.2%   | L:2.02<br>C:2.07<br>G:2.7%      |
| <b>CH16</b><br>L:154.24<br>C:122.54<br>G:-20.6% | L:1.80<br>C:1.17<br>G:-35.2%     | L:3.55<br>C:4.26<br>G:20.2%      | L:21.56<br>C:31.83<br>G:47.6%     | L:2.22<br>C:1.96<br>G:-11.7%    | L:45.51<br>C:29.74<br>G:-34.7%     | L:8.17<br>C:6.47<br>G:-20.8%     | L:67.72<br>C:41.77<br>G:-38.3%     | L:0.44<br>C:0.24<br>G:-46.6%   | L:3.27<br>C:5.10<br>G:56.1%     |
| <b>GUD2</b><br>L:66.79<br>C:51.05<br>G:-23.6%   | L:0.56<br>C:0.52<br>G:-7.3%      | L:1.51<br>C:1.52<br>G:0.5%       | L:23.04<br>C:18.12<br>G:-21.4%    | L:0.59<br>C:0.65<br>G:10.5%     | L:14.94<br>C:8.39<br>G:-43.8%      | L:3.73<br>C:2.44<br>G:-34.5%     | L:19.76<br>C:14.93<br>G:-24.4%     | L:0.13<br>C:0.07<br>G:-49.9%   | L:2.52<br>C:4.41<br>G:74.8%     |
| <b>CH14</b><br>L:169.08<br>C:127.83<br>G:-24.4% | L:3.06<br>C:1.53<br>G:-50.1%     | L:4.67<br>C:3.41<br>G:-27.0%     | L:39.34<br>C:38.11<br>G:-3.1%     | L:5.19<br>C:3.38<br>G:-34.9%    | L:38.13<br>C:26.15<br>G:-31.4%     | L:4.22<br>C:3.03<br>G:-28.2%     | L:68.62<br>C:48.01<br>G:-30.0%     | L:0.24<br>C:0.22<br>G:-10.2%   | L:5.60<br>C:4.00<br>G:-28.6%    |
| <b>CH11</b><br>L:88.83<br>C:66.42<br>G:-25.2%   | L:0.56<br>C:1.24<br>G:122.3%     | L:2.04<br>C:2.22<br>G:8.6%       | L:20.53<br>C:12.86<br>G:-37.4%    | L:0.78<br>C:1.12<br>G:43.1%     | L:20.41<br>C:11.76<br>G:-42.4%     | L:3.31<br>C:2.16<br>G:-34.7%     | L:39.70<br>C:32.85<br>G:-17.2%     | L:0.11<br>C:0.16<br>G:52.0%    | L:1.39<br>C:2.05<br>G:47.3%     |
| <b>CH38</b><br>L:58.99<br>C:44.03<br>G:-25.3%   | L:0.84<br>C:0.64<br>G:-23.7%     | L:2.81<br>C:2.50<br>G:-11.2%     | L:17.09<br>C:15.09<br>G:-11.7%    | L:0.52<br>C:0.91<br>G:75.4%     | L:12.52<br>C:10.40<br>G:-16.9%     | L:3.47<br>C:2.35<br>G:-32.2%     | L:19.66<br>C:9.59<br>G:-51.2%      | L:0.25<br>C:0.12<br>G:-50.5%   | L:1.82<br>C:2.43<br>G:33.4%     |



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-21.50 %

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|------------------------------------------------|------------------------------|------------------------------|--------------------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|-------------------------------|------------------------------|
| <b>CH30</b><br>L:76.28<br>C:56.57<br>G:-25.8%  | L:0.63<br>C:0.97<br>G:52.8%  | L:1.96<br>C:1.71<br>G:-12.9% | L:18.53<br>C:19.37<br>G:4.5%   | L:0.79<br>C:0.50<br>G:-36.8%  | L:20.16<br>C:10.03<br>G:-50.2% | L:2.42<br>C:1.86<br>G:-23.1%  | L:27.49<br>C:18.63<br>G:-32.2% | L:0.13<br>C:0.05<br>G:-62.5%  | L:4.17<br>C:3.47<br>G:-16.9% |
| <b>CH26</b><br>L:21.05<br>C:15.29<br>G:-27.4%  | L:0.48<br>C:0.28<br>G:-40.9% | L:0.48<br>C:0.75<br>G:56.5%  | L:5.17<br>C:4.42<br>G:-14.4%   | L:0.12<br>C:0.13<br>G:8.6%    | L:5.13<br>C:3.17<br>G:-38.2%   | L:0.90<br>C:0.86<br>G:-4.4%   | L:8.30<br>C:5.43<br>G:-34.6%   | L:0.03<br>C:0.02<br>G:-47.7%  | L:0.46<br>C:0.24<br>G:-48.3% |
| <b>CH28</b><br>L:93.87<br>C:67.67<br>G:-27.9%  | L:0.77<br>C:0.71<br>G:-7.4%  | L:2.87<br>C:2.73<br>G:-5.0%  | L:14.12<br>C:15.62<br>G:10.6%  | L:1.73<br>C:1.51<br>G:-12.9%  | L:21.72<br>C:17.93<br>G:-17.5% | L:4.44<br>C:4.47<br>G:0.5%    | L:46.68<br>C:21.86<br>G:-53.2% | L:0.38<br>C:0.27<br>G:-27.4%  | L:1.14<br>C:2.57<br>G:125.5% |
| <b>SKL1</b><br>L:56.11<br>C:38.57<br>G:-31.3%  | L:0.77<br>C:0.40<br>G:-47.7% | L:1.58<br>C:1.16<br>G:-26.5% | L:14.67<br>C:10.96<br>G:-25.3% | L:0.87<br>C:0.49<br>G:-43.4%  | L:15.81<br>C:8.75<br>G:-44.7%  | L:2.41<br>C:1.46<br>G:-39.4%  | L:18.83<br>C:14.34<br>G:-23.9% | L:0.17<br>C:0.04<br>G:-74.0%  | L:0.99<br>C:0.96<br>G:-2.9%  |
| <b>CH05</b><br>L:126.04<br>C:86.61<br>G:-31.3% | L:1.46<br>C:0.55<br>G:-62.5% | L:5.61<br>C:5.52<br>G:-1.6%  | L:21.37<br>C:14.89<br>G:-30.3% | L:3.77<br>C:1.07<br>G:-71.6%  | L:33.83<br>C:24.08<br>G:-28.8% | L:7.06<br>C:5.17<br>G:-26.8%  | L:51.44<br>C:32.98<br>G:-35.9% | L:0.31<br>C:0.16<br>G:-47.5%  | L:1.19<br>C:2.19<br>G:83.6%  |
| <b>CH19</b><br>L:113.48<br>C:76.44<br>G:-32.6% | L:0.74<br>C:0.74<br>G:0.5%   | L:2.33<br>C:2.75<br>G:18.3%  | L:16.66<br>C:15.07<br>G:-9.5%  | L:1.77<br>C:0.91<br>G:-48.6%  | L:27.71<br>C:18.91<br>G:-31.8% | L:5.78<br>C:5.49<br>G:-5.2%   | L:56.89<br>C:30.18<br>G:-47.0% | L:0.34<br>C:0.21<br>G:-38.4%  | L:1.25<br>C:2.19<br>G:74.3%  |
| <b>AVD1</b><br>L:89.18<br>C:59.57<br>G:-33.2%  | L:0.75<br>C:0.76<br>G:2.2%   | L:1.24<br>C:1.34<br>G:8.0%   | L:23.18<br>C:17.58<br>G:-24.2% | L:1.14<br>C:1.12<br>G:-1.6%   | L:24.82<br>C:12.52<br>G:-49.5% | L:2.64<br>C:1.50<br>G:-43.2%  | L:33.52<br>C:20.98<br>G:-37.4% | L:0.45<br>C:0.22<br>G:-49.8%  | L:1.46<br>C:3.55<br>G:143.6% |
| <b>GU D1</b><br>L:83.33<br>C:54.13<br>G:-35.0% | L:0.77<br>C:0.89<br>G:14.4%  | L:2.58<br>C:2.10<br>G:-18.7% | L:14.75<br>C:10.83<br>G:-26.6% | L:1.38<br>C:1.50<br>G:8.5%    | L:21.41<br>C:14.34<br>G:-33.0% | L:3.79<br>C:3.34<br>G:-11.9%  | L:36.25<br>C:18.20<br>G:-49.8% | L:0.18<br>C:0.12<br>G:-30.6%  | L:2.22<br>C:2.83<br>G:27.2%  |
| <b>CH29</b><br>L:18.16<br>C:11.73<br>G:-35.4%  | L:0.63<br>C:0.60<br>G:-3.9%  | L:0.79<br>C:0.37<br>G:-53.0% | L:7.61<br>C:2.19<br>G:-71.2%   | L:0.18<br>C:0.08<br>G:-55.6%  | L:4.44<br>C:1.47<br>G:-66.9%   | L:1.39<br>C:1.38<br>G:-0.2%   | L:2.83<br>C:5.42<br>G:91.2%    | L:0.04<br>C:0.02<br>G:-50.6%  | L:0.25<br>C:0.19<br>G:-24.7% |
| <b>CH39</b><br>L:58.38<br>C:37.54<br>G:-35.7%  | L:0.66<br>C:0.63<br>G:-4.3%  | L:1.40<br>C:1.52<br>G:8.0%   | L:15.64<br>C:6.65<br>G:-57.5%  | L:0.56<br>C:0.68<br>G:21.3%   | L:11.97<br>C:8.37<br>G:-30.1%  | L:2.53<br>C:3.92<br>G:55.2%   | L:24.31<br>C:13.82<br>G:-43.1% | L:0.09<br>C:0.15<br>G:74.3%   | L:1.23<br>C:1.80<br>G:46.8%  |
| <b>CH08</b><br>L:155.16<br>C:98.69<br>G:-36.4% | L:1.34<br>C:1.25<br>G:-6.6%  | L:4.40<br>C:3.01<br>G:-31.5% | L:34.91<br>C:22.73<br>G:-34.9% | L:4.73<br>C:2.16<br>G:-54.3%  | L:37.69<br>C:29.17<br>G:-22.6% | L:8.12<br>C:5.99<br>G:-26.3%  | L:59.01<br>C:29.82<br>G:-49.5% | L:0.79<br>C:0.42<br>G:-46.5%  | L:4.15<br>C:4.11<br>G:-1.0%  |
| <b>MC09</b><br>L:11.49<br>C:7.13<br>G:-38.0%   | L:0.32<br>C:0.27<br>G:-16.7% | L:0.00<br>C:0.00<br>G:0.0%   | L:9.83<br>C:6.82<br>G:-30.6%   | L:0.05<br>C:0.02<br>G:-57.3%  | L:0.23<br>C:0.01<br>G:-94.4%   | L:0.03<br>C:0.00<br>G:-100.0% | L:1.01<br>C:0.00<br>G:-100.0%  | L:0.01<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%   |
| <b>CGL1</b><br>L:58.88<br>C:36.44<br>G:-38.1%  | L:0.72<br>C:0.45<br>G:-37.4% | L:1.89<br>C:1.11<br>G:-41.3% | L:18.26<br>C:15.94<br>G:-12.7% | L:0.85<br>C:0.42<br>G:-50.5%  | L:11.79<br>C:8.78<br>G:-25.6%  | L:2.40<br>C:0.99<br>G:-58.6%  | L:19.70<br>C:7.50<br>G:-61.9%  | L:0.09<br>C:0.06<br>G:-30.2%  | L:3.17<br>C:1.19<br>G:-62.6% |
| <b>CH07</b><br>L:126.09<br>C:74.54<br>G:-40.9% | L:0.77<br>C:1.22<br>G:58.7%  | L:3.52<br>C:2.46<br>G:-30.1% | L:34.59<br>C:22.67<br>G:-34.5% | L:0.80<br>C:0.84<br>G:4.6%    | L:29.67<br>C:18.87<br>G:-36.4% | L:5.38<br>C:5.07<br>G:-5.7%   | L:47.77<br>C:21.39<br>G:-55.2% | L:0.23<br>C:0.13<br>G:-41.2%  | L:3.35<br>C:1.89<br>G:-43.7% |
| <b>CH22</b><br>L:81.51<br>C:45.62<br>G:-44.0%  | L:0.54<br>C:0.53<br>G:-3.4%  | L:1.61<br>C:1.93<br>G:19.5%  | L:12.65<br>C:12.92<br>G:2.1%   | L:0.51<br>C:0.70<br>G:37.0%   | L:23.39<br>C:12.15<br>G:-48.0% | L:3.05<br>C:2.75<br>G:-9.6%   | L:38.56<br>C:12.86<br>G:-66.6% | L:0.29<br>C:0.08<br>G:-71.6%  | L:0.90<br>C:1.69<br>G:86.6%  |
| <b>KNR1</b><br>L:65.67<br>C:35.07<br>G:-46.6%  | L:1.38<br>C:0.73<br>G:-47.4% | L:1.36<br>C:0.86<br>G:-37.0% | L:21.57<br>C:12.91<br>G:-40.2% | L:1.31<br>C:0.77<br>G:-41.1%  | L:15.11<br>C:6.59<br>G:-56.3%  | L:1.98<br>C:0.86<br>G:-56.4%  | L:19.90<br>C:12.18<br>G:-38.8% | L:0.17<br>C:0.07<br>G:-59.6%  | L:2.90<br>C:0.10<br>G:-96.6% |
| <b>MC02</b><br>L:14.43<br>C:3.61<br>G:-75.0%   | L:0.37<br>C:0.17<br>G:-53.2% | L:0.00<br>C:0.00<br>G:0.0%   | L:12.01<br>C:3.44<br>G:-71.4%  | L:0.05<br>C:0.00<br>G:-100.0% | L:0.63<br>C:0.00<br>G:-100.0%  | L:0.13<br>C:0.00<br>G:-100.0% | L:1.23<br>C:0.00<br>G:-100.0%  | L:0.01<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%   |



## Information:

LMTD : 01-09-2024 To 20-09-2024

MTD : 01-09-2025 To 20-09-2025

LMTD Sales

15,993.67 L

MTD Sales

12,554.78 L

Growth

-21.50 %

A2A Growth

-28.08 %

| Sales Zone /Branch                       | AJITHKUMA R.K                  | BALAJI.M                      | DURAIRAJ.T                       | FRANCISPR ABHU.B               | JAGADEESA N.M                    | JEGANRAJ.S                     | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A              |
|------------------------------------------|--------------------------------|-------------------------------|----------------------------------|--------------------------------|----------------------------------|--------------------------------|----------------------------------|------------------------------|------------------------------|
| CHENNAI-02                               |                                |                               |                                  |                                |                                  |                                |                                  |                              |                              |
| L:2068.15<br>C:1450.72<br>G:-29.9%       | L:31.11<br>C:25.61<br>G:-17.7% | L:39.76<br>C:37.78<br>G:-5.0% | L:709.36<br>C:578.04<br>G:-18.5% | L:32.46<br>C:25.55<br>G:-21.3% | L:446.84<br>C:255.90<br>G:-42.7% | L:70.87<br>C:50.19<br>G:-29.2% | L:684.18<br>C:423.83<br>G:-38.1% | L:5.07<br>C:2.67<br>G:-47.2% | L:48.50<br>C:51.15<br>G:5.5% |
| CH12<br>L:101.35<br>C:94.28<br>G:-7.0%   | L:1.69<br>C:1.39<br>G:-17.8%   | L:2.63<br>C:2.80<br>G:6.6%    | L:27.38<br>C:32.75<br>G:19.6%    | L:2.07<br>C:2.15<br>G:4.1%     | L:24.55<br>C:19.38<br>G:-21.0%   | L:3.19<br>C:2.83<br>G:-11.4%   | L:35.39<br>C:29.31<br>G:-17.2%   | L:0.28<br>C:0.25<br>G:-9.4%  | L:4.17<br>C:3.41<br>G:-18.3% |
| MJR1<br>L:76.58<br>C:70.38<br>G:-8.1%    | L:1.43<br>C:2.32<br>G:62.5%    | L:1.82<br>C:1.77<br>G:-2.9%   | L:26.27<br>C:29.11<br>G:10.8%    | L:1.99<br>C:1.05<br>G:-47.2%   | L:16.44<br>C:10.88<br>G:-33.8%   | L:3.65<br>C:2.18<br>G:-40.2%   | L:22.83<br>C:19.72<br>G:-13.6%   | L:0.15<br>C:0.09<br>G:-41.5% | L:2.02<br>C:3.26<br>G:61.8%  |
| UKI1<br>L:40.90<br>C:36.07<br>G:-11.8%   | L:0.86<br>C:0.84<br>G:-2.7%    | L:0.64<br>C:0.68<br>G:7.3%    | L:19.01<br>C:19.41<br>G:2.2%     | L:1.52<br>C:0.87<br>G:-42.8%   | L:7.61<br>C:5.27<br>G:-30.7%     | L:1.00<br>C:0.93<br>G:-7.8%    | L:8.42<br>C:7.00<br>G:-16.9%     | L:0.07<br>C:0.05<br>G:-33.8% | L:1.77<br>C:1.02<br>G:-42.5% |
| CH34<br>L:83.36<br>C:72.85<br>G:-12.6%   | L:1.13<br>C:1.59<br>G:41.0%    | L:1.75<br>C:2.21<br>G:26.3%   | L:26.92<br>C:33.66<br>G:25.0%    | L:0.69<br>C:1.18<br>G:70.4%    | L:18.39<br>C:9.93<br>G:-46.0%    | L:3.41<br>C:3.81<br>G:11.7%    | L:28.39<br>C:18.31<br>G:-35.5%   | L:0.37<br>C:0.20<br>G:-45.3% | L:2.31<br>C:1.95<br>G:-15.4% |
| PON1<br>L:35.62<br>C:31.10<br>G:-12.7%   | L:0.41<br>C:0.59<br>G:44.2%    | L:0.70<br>C:0.63<br>G:-10.3%  | L:7.56<br>C:13.84<br>G:83.1%     | L:0.23<br>C:0.68<br>G:188.7%   | L:10.35<br>C:3.96<br>G:-61.7%    | L:1.27<br>C:1.02<br>G:-19.6%   | L:12.67<br>C:8.09<br>G:-36.1%    | L:0.06<br>C:0.05<br>G:-22.2% | L:2.37<br>C:2.23<br>G:-5.8%  |
| CH44<br>L:60.54<br>C:52.59<br>G:-13.1%   | L:1.02<br>C:1.15<br>G:12.7%    | L:1.37<br>C:0.81<br>G:-41.0%  | L:21.51<br>C:24.61<br>G:14.4%    | L:0.97<br>C:0.40<br>G:-58.8%   | L:14.53<br>C:8.30<br>G:-42.9%    | L:2.64<br>C:1.37<br>G:-48.2%   | L:16.70<br>C:14.81<br>G:-11.3%   | L:0.11<br>C:0.09<br>G:-20.9% | L:1.68<br>C:1.06<br>G:-37.0% |
| GPD1<br>L:62.04<br>C:49.78<br>G:-19.8%   | L:0.98<br>C:0.46<br>G:-52.6%   | L:1.16<br>C:2.35<br>G:102.6%  | L:30.32<br>C:22.82<br>G:-24.7%   | L:1.38<br>C:1.39<br>G:0.8%     | L:10.22<br>C:7.03<br>G:-31.2%    | L:1.51<br>C:1.20<br>G:-20.5%   | L:13.68<br>C:9.24<br>G:-32.5%    | L:0.17<br>C:0.04<br>G:-78.0% | L:2.64<br>C:5.26<br>G:99.7%  |
| CH21<br>L:143.38<br>C:110.02<br>G:-23.3% | L:2.11<br>C:2.59<br>G:22.4%    | L:3.36<br>C:2.88<br>G:-14.2%  | L:60.86<br>C:44.34<br>G:-27.1%   | L:1.28<br>C:1.44<br>G:12.5%    | L:25.30<br>C:15.25<br>G:-39.7%   | L:3.34<br>C:2.75<br>G:-17.5%   | L:41.05<br>C:31.11<br>G:-24.2%   | L:0.29<br>C:0.14<br>G:-53.7% | L:5.79<br>C:9.52<br>G:64.4%  |
| CH43<br>L:65.01<br>C:48.01<br>G:-26.1%   | L:0.87<br>C:0.41<br>G:-53.2%   | L:1.49<br>C:2.60<br>G:73.9%   | L:15.07<br>C:13.10<br>G:-13.0%   | L:0.76<br>C:0.74<br>G:-1.9%    | L:15.88<br>C:11.31<br>G:-28.8%   | L:5.92<br>C:3.68<br>G:-37.9%   | L:23.64<br>C:15.16<br>G:-35.9%   | L:0.30<br>C:0.18<br>G:-41.9% | L:1.08<br>C:0.85<br>G:-21.3% |
| CH03<br>L:189.73<br>C:139.20<br>G:-26.6% | L:1.52<br>C:2.36<br>G:55.8%    | L:3.58<br>C:2.53<br>G:-29.3%  | L:44.10<br>C:50.44<br>G:14.4%    | L:2.78<br>C:2.21<br>G:-20.5%   | L:49.74<br>C:30.97<br>G:-37.7%   | L:6.46<br>C:3.50<br>G:-45.7%   | L:77.77<br>C:40.87<br>G:-47.5%   | L:0.40<br>C:0.20<br>G:-49.9% | L:3.39<br>C:6.12<br>G:80.3%  |
| CH24<br>L:91.70<br>C:67.13<br>G:-26.8%   | L:0.63<br>C:1.10<br>G:73.0%    | L:2.26<br>C:1.76<br>G:-22.3%  | L:27.86<br>C:24.72<br>G:-11.3%   | L:0.46<br>C:1.57<br>G:241.4%   | L:20.60<br>C:9.45<br>G:-54.1%    | L:3.62<br>C:2.65<br>G:-26.8%   | L:35.04<br>C:24.77<br>G:-29.3%   | L:0.35<br>C:0.16<br>G:-53.9% | L:0.88<br>C:0.96<br>G:9.3%   |
| CH20<br>L:100.91<br>C:73.70<br>G:-27.0%  | L:0.96<br>C:0.83<br>G:-13.6%   | L:1.25<br>C:0.97<br>G:-21.9%  | L:38.75<br>C:33.28<br>G:-14.1%   | L:2.42<br>C:1.20<br>G:-50.4%   | L:18.13<br>C:12.05<br>G:-33.5%   | L:2.72<br>C:2.13<br>G:-21.5%   | L:33.87<br>C:21.57<br>G:-36.3%   | L:0.13<br>C:0.14<br>G:5.6%   | L:2.68<br>C:1.52<br>G:-43.3% |
| CH18<br>L:113.92<br>C:82.78<br>G:-27.3%  | L:2.30<br>C:0.72<br>G:-68.7%   | L:3.64<br>C:3.30<br>G:-9.3%   | L:29.24<br>C:24.52<br>G:-16.1%   | L:1.61<br>C:1.59<br>G:-0.9%    | L:30.07<br>C:18.80<br>G:-37.5%   | L:5.15<br>C:3.72<br>G:-27.7%   | L:40.01<br>C:26.95<br>G:-32.7%   | L:0.29<br>C:0.11<br>G:-61.5% | L:1.61<br>C:3.07<br>G:90.7%  |
| CH23<br>L:31.73<br>C:22.12<br>G:-30.3%   | L:0.52<br>C:0.28<br>G:-47.0%   | L:0.52<br>C:0.83<br>G:61.4%   | L:9.70<br>C:8.08<br>G:-16.7%     | L:0.56<br>C:0.33<br>G:-40.5%   | L:5.86<br>C:3.23<br>G:-44.9%     | L:1.02<br>C:0.48<br>G:-53.2%   | L:12.33<br>C:7.71<br>G:-37.5%    | L:0.08<br>C:0.03<br>G:-63.6% | L:1.14<br>C:1.15<br>G:0.7%   |
| CH41<br>L:62.59<br>C:43.35<br>G:-30.7%   | L:0.72<br>C:0.59<br>G:-18.8%   | L:1.42<br>C:0.82<br>G:-42.2%  | L:17.20<br>C:14.76<br>G:-14.2%   | L:1.65<br>C:0.83<br>G:-49.7%   | L:16.25<br>C:8.44<br>G:-48.1%    | L:2.22<br>C:1.89<br>G:-15.0%   | L:22.44<br>C:15.54<br>G:-30.7%   | L:0.19<br>C:0.10<br>G:-49.8% | L:0.50<br>C:0.38<br>G:-22.5% |

## Information:

LMTD : 01-09-2024 To 20-09-2024

MTD : 01-09-2025 To 20-09-2025

LMTD Sales

15,993.67 L

MTD Sales

12,554.78 L

Growth

-21.50 %

A2A Growth

-28.08 %

| Sales Zone /Branch                              | AJITHKUMA R.K                 | BALAJI.M                       | DURAIRAJ.T                      | FRANCISPR ABHU.B               | JAGADEESA N.M                    | JEGANRAJ.S                    | MURUGAN.K                        | OTHERS                        | RANJITHKU MAR.A               |
|-------------------------------------------------|-------------------------------|--------------------------------|---------------------------------|--------------------------------|----------------------------------|-------------------------------|----------------------------------|-------------------------------|-------------------------------|
| <b>CH15</b><br>L:231.28<br>C:158.60<br>G:-31.4% | L:3.80<br>C:3.60<br>G:-5.5%   | L:2.63<br>C:4.21<br>G:59.9%    | L:86.51<br>C:66.30<br>G:-23.4%  | L:3.44<br>C:3.06<br>G:-11.0%   | L:43.49<br>C:26.10<br>G:-40.0%   | L:7.96<br>C:6.34<br>G:-20.4%  | L:77.33<br>C:46.52<br>G:-39.8%   | L:0.51<br>C:0.32<br>G:-38.2%  | L:5.62<br>C:2.16<br>G:-61.6%  |
| <b>CH33</b><br>L:75.51<br>C:50.39<br>G:-33.3%   | L:2.23<br>C:1.20<br>G:-46.3%  | L:1.91<br>C:1.87<br>G:-1.9%    | L:24.51<br>C:18.93<br>G:-22.8%  | L:1.05<br>C:1.02<br>G:-3.1%    | L:16.80<br>C:10.68<br>G:-36.4%   | L:1.99<br>C:1.92<br>G:-3.5%   | L:26.14<br>C:13.75<br>G:-47.4%   | L:0.13<br>C:0.11<br>G:-18.7%  | L:0.75<br>C:0.92<br>G:21.8%   |
| <b>CH06</b><br>L:82.23<br>C:50.68<br>G:-38.4%   | L:1.13<br>C:0.29<br>G:-74.3%  | L:1.38<br>C:0.48<br>G:-65.3%   | L:13.24<br>C:14.79<br>G:11.7%   | L:1.60<br>C:0.54<br>G:-66.0%   | L:25.01<br>C:12.18<br>G:-51.3%   | L:2.99<br>C:1.47<br>G:-50.8%  | L:35.64<br>C:20.36<br>G:-42.9%   | L:0.29<br>C:0.11<br>G:-62.8%  | L:0.94<br>C:0.46<br>G:-50.8%  |
| <b>MC05</b><br>L:41.45<br>C:25.04<br>G:-39.6%   | L:0.81<br>C:0.48<br>G:-40.1%  | L:0.00<br>C:0.00<br>G:0.0%     | L:39.63<br>C:24.50<br>G:-38.2%  | L:0.26<br>C:0.04<br>G:-86.3%   | L:0.52<br>C:0.03<br>G:-95.1%     | L:0.03<br>C:0.00<br>G:-100.0% | L:0.20<br>C:0.00<br>G:-100.0%    | L:0.00<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%    |
| <b>CH27</b><br>L:27.61<br>C:16.51<br>G:-40.2%   | L:0.29<br>C:0.23<br>G:-18.9%  | L:0.78<br>C:0.86<br>G:10.1%    | L:7.06<br>C:3.15<br>G:-55.4%    | L:0.45<br>C:0.82<br>G:84.6%    | L:8.08<br>C:3.36<br>G:-58.4%     | L:1.38<br>C:1.21<br>G:-12.0%  | L:9.05<br>C:6.45<br>G:-28.7%     | L:0.10<br>C:0.01<br>G:-85.4%  | L:0.42<br>C:0.40<br>G:-4.6%   |
| <b>MC06</b><br>L:31.03<br>C:18.32<br>G:-41.0%   | L:0.57<br>C:0.51<br>G:-10.3%  | L:0.18<br>C:0.02<br>G:-89.8%   | L:24.53<br>C:12.74<br>G:-48.0%  | L:0.44<br>C:0.22<br>G:-51.1%   | L:1.04<br>C:1.46<br>G:40.1%      | L:0.24<br>C:0.06<br>G:-75.4%  | L:3.72<br>C:2.49<br>G:-33.0%     | L:0.01<br>C:0.00<br>G:-68.3%  | L:0.30<br>C:0.82<br>G:174.1%  |
| <b>CH31</b><br>L:47.61<br>C:25.30<br>G:-46.9%   | L:0.44<br>C:0.46<br>G:5.0%    | L:0.48<br>C:0.50<br>G:6.0%     | L:14.63<br>C:11.95<br>G:-18.3%  | L:1.31<br>C:0.37<br>G:-71.9%   | L:9.96<br>C:3.08<br>G:-69.1%     | L:1.01<br>C:0.93<br>G:-8.1%   | L:18.64<br>C:7.35<br>G:-60.6%    | L:0.17<br>C:0.06<br>G:-64.6%  | L:0.98<br>C:0.61<br>G:-38.2%  |
| <b>CH36</b><br>L:37.35<br>C:18.46<br>G:-50.6%   | L:1.07<br>C:0.41<br>G:-61.8%  | L:1.13<br>C:0.70<br>G:-37.7%   | L:12.70<br>C:5.68<br>G:-55.3%   | L:0.33<br>C:0.55<br>G:64.0%    | L:5.90<br>C:3.83<br>G:-35.1%     | L:1.83<br>C:1.43<br>G:-21.9%  | L:13.74<br>C:5.64<br>G:-58.9%    | L:0.05<br>C:0.04<br>G:-27.4%  | L:0.60<br>C:0.18<br>G:-69.2%  |
| <b>CH09</b><br>L:94.16<br>C:45.67<br>G:-51.5%   | L:1.62<br>C:0.53<br>G:-67.5%  | L:0.78<br>C:1.18<br>G:51.3%    | L:40.44<br>C:14.48<br>G:-64.2%  | L:1.42<br>C:0.74<br>G:-47.5%   | L:20.44<br>C:9.72<br>G:-52.4%    | L:1.67<br>C:1.60<br>G:-4.3%   | L:26.36<br>C:15.64<br>G:-40.7%   | L:0.19<br>C:0.10<br>G:-49.5%  | L:1.24<br>C:1.67<br>G:35.2%   |
| <b>CH32</b><br>L:23.80<br>C:11.19<br>G:-53.0%   | L:0.30<br>C:0.10<br>G:-67.9%  | L:0.30<br>C:0.23<br>G:-22.7%   | L:7.87<br>C:2.92<br>G:-62.9%    | L:0.15<br>C:0.01<br>G:-91.5%   | L:3.02<br>C:2.38<br>G:-21.1%     | L:0.59<br>C:0.41<br>G:-30.9%  | L:11.41<br>C:5.13<br>G:-55.0%    | L:0.05<br>C:0.02<br>G:-61.1%  | L:0.11<br>C:0.00<br>G:-100.0% |
| <b>CH17</b><br>L:92.42<br>C:31.34<br>G:-66.1%   | L:1.38<br>C:0.27<br>G:-80.2%  | L:2.54<br>C:0.72<br>G:-71.6%   | L:16.49<br>C:8.37<br>G:-49.3%   | L:1.67<br>C:0.56<br>G:-66.5%   | L:27.71<br>C:8.71<br>G:-68.5%    | L:3.90<br>C:0.67<br>G:-82.9%  | L:36.61<br>C:10.09<br>G:-72.4%   | L:0.30<br>C:0.09<br>G:-69.4%  | L:1.82<br>C:1.86<br>G:1.8%    |
| <b>MC08</b><br>L:18.76<br>C:4.84<br>G:-74.2%    | L:0.21<br>C:0.09<br>G:-56.5%  | L:0.00<br>C:0.00<br>G:0.0%     | L:18.53<br>C:4.44<br>G:-76.0%   | L:0.00<br>C:0.00<br>G:0.0%     | L:0.02<br>C:0.00<br>G:-99.6%     | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%       | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.31<br>G:0.0%    |
| <b>CH01</b><br>L:5.56<br>C:1.04<br>G:-81.3%     | L:0.11<br>C:0.23<br>G:115.4%  | L:0.06<br>C:0.04<br>G:-34.1%   | L:1.48<br>C:0.35<br>G:-76.5%    | L:0.00<br>C:0.00<br>G:0.0%     | L:0.95<br>C:0.12<br>G:-87.3%     | L:0.16<br>C:0.01<br>G:-91.0%  | L:1.10<br>C:0.28<br>G:-74.7%     | L:0.00<br>C:0.00<br>G:0.0%    | L:1.69<br>C:0.00<br>G:-100.0% |
| <b>NORTH ARCOT</b>                              |                               |                                |                                 |                                |                                  |                               |                                  |                               |                               |
| L:1276.40<br>C:972.16<br>G:-23.8%               | L:22.22<br>C:20.46<br>G:-7.9% | L:29.65<br>C:25.88<br>G:-12.7% | L:461.88<br>C:459.55<br>G:-0.5% | L:28.85<br>C:24.88<br>G:-13.8% | L:264.81<br>C:162.46<br>G:-38.7% | L:41.20<br>C:37.94<br>G:-7.9% | L:379.14<br>C:189.58<br>G:-50.0% | L:3.95<br>C:2.51<br>G:-36.4%  | L:44.69<br>C:48.91<br>G:9.5%  |
| <b>VNB1</b><br>L:33.23<br>C:37.27<br>G:12.2%    | L:0.83<br>C:0.88<br>G:6.1%    | L:0.46<br>C:1.16<br>G:152.9%   | L:16.13<br>C:19.91<br>G:23.5%   | L:0.55<br>C:0.85<br>G:56.3%    | L:6.92<br>C:4.71<br>G:-31.9%     | L:1.08<br>C:1.50<br>G:39.1%   | L:6.61<br>C:6.12<br>G:-7.4%      | L:0.11<br>C:0.09<br>G:-16.3%  | L:0.55<br>C:2.04<br>G:270.8%  |
| <b>ABR1</b><br>L:42.99<br>C:47.51<br>G:10.5%    | L:0.62<br>C:0.86<br>G:38.0%   | L:0.95<br>C:1.14<br>G:19.7%    | L:16.22<br>C:20.31<br>G:25.2%   | L:0.51<br>C:1.03<br>G:99.7%    | L:8.89<br>C:9.26<br>G:4.2%       | L:1.68<br>C:1.05<br>G:-37.6%  | L:10.95<br>C:9.97<br>G:-8.9%     | L:0.13<br>C:0.13<br>G:1.3%    | L:3.04<br>C:3.76<br>G:23.8%   |

## Information:

LMTD : 01-09-2024 To 20-09-2024

MTD : 01-09-2025 To 20-09-2025

LMTD Sales

15,993.67 L

MTD Sales

12,554.78 L

Growth

-21.50 %

A2A Growth

-28.08 %

| Sales Zone /Branch                              | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A              |
|-------------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|------------------------------|
| <b>BGR1</b><br>L:27.45<br>C:28.32<br>G:3.2%     | L:0.71<br>C:0.52<br>G:-26.9% | L:0.46<br>C:1.09<br>G:137.0% | L:14.16<br>C:16.39<br>G:15.8%  | L:0.34<br>C:0.70<br>G:108.4% | L:5.24<br>C:4.76<br>G:-9.0%    | L:1.05<br>C:1.30<br>G:23.5%  | L:4.86<br>C:3.30<br>G:-32.1%   | L:0.05<br>C:0.08<br>G:45.4%  | L:0.59<br>C:0.18<br>G:-69.3% |
| <b>ANI1</b><br>L:29.28<br>C:26.55<br>G:-9.3%    | L:0.52<br>C:0.53<br>G:1.2%   | L:0.71<br>C:0.57<br>G:-20.0% | L:9.21<br>C:10.44<br>G:13.4%   | L:0.45<br>C:0.26<br>G:-43.2% | L:7.84<br>C:6.42<br>G:-18.2%   | L:1.10<br>C:1.54<br>G:39.6%  | L:7.14<br>C:6.01<br>G:-15.8%   | L:0.14<br>C:0.06<br>G:-58.5% | L:2.16<br>C:0.72<br>G:-66.5% |
| <b>WJP1</b><br>L:40.86<br>C:34.36<br>G:-15.9%   | L:0.90<br>C:0.65<br>G:-27.9% | L:0.81<br>C:0.62<br>G:-23.3% | L:17.12<br>C:18.12<br>G:5.8%   | L:0.36<br>C:0.59<br>G:60.6%  | L:8.94<br>C:5.17<br>G:-42.2%   | L:1.28<br>C:0.60<br>G:-52.8% | L:10.09<br>C:5.97<br>G:-40.8%  | L:0.16<br>C:0.10<br>G:-39.4% | L:1.19<br>C:2.54<br>G:113.6% |
| <b>TRR1</b><br>L:73.75<br>C:61.88<br>G:-16.1%   | L:1.38<br>C:1.32<br>G:-4.0%  | L:2.78<br>C:1.97<br>G:-29.1% | L:25.54<br>C:30.73<br>G:20.3%  | L:1.35<br>C:1.16<br>G:-14.2% | L:16.51<br>C:12.27<br>G:-25.7% | L:3.03<br>C:2.43<br>G:-19.8% | L:20.30<br>C:8.59<br>G:-57.7%  | L:0.21<br>C:0.18<br>G:-14.5% | L:2.67<br>C:3.23<br>G:21.3%  |
| <b>KPM2</b><br>L:155.17<br>C:129.95<br>G:-16.3% | L:2.44<br>C:2.70<br>G:10.6%  | L:2.49<br>C:2.98<br>G:19.9%  | L:63.58<br>C:69.33<br>G:9.0%   | L:1.95<br>C:2.70<br>G:37.9%  | L:27.65<br>C:14.04<br>G:-49.2% | L:4.39<br>C:4.16<br>G:-5.3%  | L:46.22<br>C:25.28<br>G:-45.3% | L:0.54<br>C:0.24<br>G:-55.0% | L:5.91<br>C:8.51<br>G:44.1%  |
| <b>ARC2</b><br>L:55.60<br>C:44.92<br>G:-19.2%   | L:0.82<br>C:1.37<br>G:67.7%  | L:1.93<br>C:1.09<br>G:-43.3% | L:19.96<br>C:22.58<br>G:13.1%  | L:0.73<br>C:0.94<br>G:28.3%  | L:11.66<br>C:7.29<br>G:-37.5%  | L:1.53<br>C:1.00<br>G:-34.5% | L:16.23<br>C:8.30<br>G:-48.9%  | L:0.11<br>C:0.10<br>G:-9.1%  | L:2.63<br>C:2.24<br>G:-14.8% |
| <b>SLG1</b><br>L:29.48<br>C:23.48<br>G:-20.4%   | L:0.51<br>C:0.51<br>G:0.4%   | L:0.32<br>C:0.51<br>G:57.4%  | L:8.51<br>C:12.40<br>G:45.8%   | L:0.54<br>C:1.09<br>G:100.0% | L:8.39<br>C:2.36<br>G:-71.9%   | L:0.81<br>C:1.07<br>G:31.8%  | L:8.81<br>C:3.54<br>G:-59.8%   | L:0.05<br>C:0.05<br>G:5.1%   | L:1.53<br>C:1.94<br>G:26.3%  |
| <b>VEL2</b><br>L:82.85<br>C:65.33<br>G:-21.1%   | L:1.43<br>C:0.95<br>G:-33.3% | L:2.35<br>C:2.11<br>G:-10.3% | L:28.73<br>C:29.22<br>G:1.7%   | L:2.18<br>C:1.55<br>G:-28.8% | L:19.50<br>C:10.93<br>G:-43.9% | L:5.09<br>C:4.36<br>G:-14.4% | L:20.82<br>C:13.00<br>G:-37.6% | L:0.24<br>C:0.15<br>G:-38.1% | L:2.52<br>C:3.06<br>G:21.6%  |
| <b>PTU1</b><br>L:17.15<br>C:13.52<br>G:-21.2%   | L:0.42<br>C:0.41<br>G:-0.7%  | L:0.25<br>C:0.19<br>G:-22.4% | L:7.66<br>C:7.57<br>G:-1.2%    | L:0.24<br>C:0.09<br>G:-60.5% | L:3.55<br>C:2.28<br>G:-35.9%   | L:0.52<br>C:0.58<br>G:13.2%  | L:3.93<br>C:2.30<br>G:-41.4%   | L:0.04<br>C:0.03<br>G:-27.2% | L:0.56<br>C:0.06<br>G:-89.4% |
| <b>CGM1</b><br>L:36.89<br>C:29.06<br>G:-21.2%   | L:0.74<br>C:0.64<br>G:-13.1% | L:0.31<br>C:0.25<br>G:-17.6% | L:21.22<br>C:17.07<br>G:-19.5% | L:0.68<br>C:0.46<br>G:-32.7% | L:5.46<br>C:5.92<br>G:8.4%     | L:0.69<br>C:1.08<br>G:55.3%  | L:7.14<br>C:3.36<br>G:-52.9%   | L:0.06<br>C:0.07<br>G:3.9%   | L:0.59<br>C:0.21<br>G:-64.3% |
| <b>SBR1</b><br>L:77.99<br>C:60.33<br>G:-22.7%   | L:1.37<br>C:0.95<br>G:-30.5% | L:1.53<br>C:1.74<br>G:13.6%  | L:21.33<br>C:18.24<br>G:-14.5% | L:2.86<br>C:1.75<br>G:-38.6% | L:16.83<br>C:14.16<br>G:-15.9% | L:2.06<br>C:1.80<br>G:-12.2% | L:28.77<br>C:18.28<br>G:-36.5% | L:0.51<br>C:0.21<br>G:-59.6% | L:2.73<br>C:3.18<br>G:16.7%  |
| <b>VEL1</b><br>L:67.62<br>C:51.38<br>G:-24.0%   | L:1.17<br>C:1.05<br>G:-10.3% | L:2.14<br>C:1.15<br>G:-46.0% | L:25.40<br>C:24.93<br>G:-1.8%  | L:1.70<br>C:1.76<br>G:3.2%   | L:18.31<br>C:10.03<br>G:-45.2% | L:2.97<br>C:2.29<br>G:-22.8% | L:13.82<br>C:7.64<br>G:-44.7%  | L:0.15<br>C:0.10<br>G:-34.1% | L:1.96<br>C:2.42<br>G:23.9%  |
| <b>VS11</b><br>L:44.73<br>C:33.57<br>G:-24.9%   | L:0.86<br>C:0.68<br>G:-21.2% | L:0.89<br>C:0.49<br>G:-45.1% | L:15.21<br>C:16.23<br>G:6.7%   | L:1.44<br>C:1.24<br>G:-13.7% | L:10.38<br>C:5.35<br>G:-48.4%  | L:1.38<br>C:1.67<br>G:20.6%  | L:13.44<br>C:6.82<br>G:-49.2%  | L:0.16<br>C:0.08<br>G:-47.1% | L:0.96<br>C:1.01<br>G:5.0%   |
| <b>TRL1</b><br>L:95.87<br>C:68.58<br>G:-28.5%   | L:1.09<br>C:0.89<br>G:-17.7% | L:3.07<br>C:3.36<br>G:9.3%   | L:23.06<br>C:17.56<br>G:-23.9% | L:3.24<br>C:2.19<br>G:-32.3% | L:25.38<br>C:14.17<br>G:-44.2% | L:3.23<br>C:3.22<br>G:-0.2%  | L:34.91<br>C:23.42<br>G:-32.9% | L:0.35<br>C:0.26<br>G:-24.1% | L:1.55<br>C:3.51<br>G:125.7% |
| <b>GDM1</b><br>L:45.31<br>C:31.68<br>G:-30.1%   | L:1.07<br>C:0.52<br>G:-51.9% | L:0.36<br>C:0.28<br>G:-20.9% | L:24.95<br>C:15.86<br>G:-36.4% | L:0.77<br>C:0.89<br>G:14.4%  | L:8.53<br>C:5.88<br>G:-31.0%   | L:0.60<br>C:0.83<br>G:37.2%  | L:5.99<br>C:6.69<br>G:11.6%    | L:0.20<br>C:0.11<br>G:-43.1% | L:2.83<br>C:0.63<br>G:-77.6% |
| <b>AKM1</b><br>L:57.96<br>C:39.13<br>G:-32.5%   | L:0.85<br>C:1.00<br>G:18.2%  | L:2.49<br>C:1.33<br>G:-46.7% | L:18.32<br>C:17.23<br>G:-5.9%  | L:1.17<br>C:1.60<br>G:36.5%  | L:13.00<br>C:5.91<br>G:-54.5%  | L:2.10<br>C:1.34<br>G:-36.0% | L:17.81<br>C:8.27<br>G:-53.6%  | L:0.18<br>C:0.09<br>G:-51.2% | L:2.04<br>C:2.35<br>G:15.2%  |
| <b>UG11</b><br>L:31.96<br>C:21.34<br>G:-33.2%   | L:0.83<br>C:0.77<br>G:-7.2%  | L:0.93<br>C:0.39<br>G:-58.4% | L:18.20<br>C:13.23<br>G:-27.3% | L:0.73<br>C:0.48<br>G:-34.8% | L:4.57<br>C:1.41<br>G:-69.2%   | L:0.82<br>C:0.60<br>G:-27.1% | L:5.15<br>C:2.80<br>G:-45.6%   | L:0.05<br>C:0.02<br>G:-50.4% | L:0.69<br>C:1.65<br>G:140.9% |



# TN Product Manager A2A Report 20/09/2025 11:56 PM



Information:

**LMTD :** 01-09-2024 To 20-09-2024

**MTD :** 01-09-2025 To 20-09-2025

**LMTD Sales**

**15,993.67 L**

**MTD Sales**

**12,554.78 L**

**Growth**

**-21.50 %**

**A2A Growth**

**-28.08 %**

| Sales Zone /Branch                             | AJITHKUMA R.K                  | BALAJI.M                       | DURAIRAJ.T                       | FRANCISPR ABHU.B             | JAGADEESA N.M                    | JEGANRAJ.S                     | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A               |
|------------------------------------------------|--------------------------------|--------------------------------|----------------------------------|------------------------------|----------------------------------|--------------------------------|----------------------------------|------------------------------|-------------------------------|
| <b>CYR1</b><br>L:36.54<br>C:22.63<br>G:-38.1%  | L:0.60<br>C:0.41<br>G:-31.5%   | L:1.33<br>C:0.33<br>G:-75.1%   | L:10.72<br>C:8.75<br>G:-18.4%    | L:0.88<br>C:0.46<br>G:-47.8% | L:9.86<br>C:5.76<br>G:-41.6%     | L:1.13<br>C:1.11<br>G:-1.4%    | L:10.92<br>C:3.48<br>G:-68.2%    | L:0.11<br>C:0.05<br>G:-54.3% | L:1.00<br>C:2.29<br>G:129.0%  |
| <b>CPT1</b><br>L:28.27<br>C:16.35<br>G:-42.2%  | L:0.67<br>C:0.72<br>G:7.2%     | L:0.64<br>C:0.73<br>G:14.6%    | L:10.64<br>C:6.51<br>G:-38.8%    | L:0.87<br>C:0.80<br>G:-8.2%  | L:6.56<br>C:1.72<br>G:-73.8%     | L:0.88<br>C:0.89<br>G:1.6%     | L:7.14<br>C:3.28<br>G:-54.1%     | L:0.09<br>C:0.05<br>G:-44.4% | L:0.79<br>C:1.66<br>G:110.7%  |
| <b>WJD1</b><br>L:92.96<br>C:50.48<br>G:-45.7%  | L:1.30<br>C:1.39<br>G:7.7%     | L:0.66<br>C:1.16<br>G:75.3%    | L:23.85<br>C:31.60<br>G:32.5%    | L:2.68<br>C:1.62<br>G:-39.4% | L:5.89<br>C:5.42<br>G:-8.0%      | L:1.53<br>C:1.60<br>G:4.6%     | L:56.11<br>C:7.06<br>G:-87.4%    | L:0.12<br>C:0.16<br>G:31.1%  | L:0.83<br>C:0.48<br>G:-42.6%  |
| <b>PLR1</b><br>L:27.95<br>C:13.96<br>G:-50.1%  | L:0.50<br>C:0.34<br>G:-31.7%   | L:0.95<br>C:0.15<br>G:-84.3%   | L:10.88<br>C:7.37<br>G:-32.2%    | L:0.64<br>C:0.28<br>G:-55.6% | L:6.16<br>C:2.26<br>G:-63.3%     | L:1.33<br>C:0.76<br>G:-42.8%   | L:6.93<br>C:2.75<br>G:-60.3%     | L:0.08<br>C:0.04<br>G:-50.5% | L:0.48<br>C:0.00<br>G:-100.0% |
| <b>TRT1</b><br>L:44.52<br>C:20.60<br>G:-53.7%  | L:0.60<br>C:0.37<br>G:-37.1%   | L:0.84<br>C:1.08<br>G:28.1%    | L:11.29<br>C:7.96<br>G:-29.5%    | L:1.98<br>C:0.41<br>G:-79.6% | L:8.79<br>C:4.95<br>G:-43.7%     | L:0.95<br>C:1.16<br>G:22.9%    | L:15.04<br>C:3.35<br>G:-77.7%    | L:0.12<br>C:0.07<br>G:-40.5% | L:4.91<br>C:1.24<br>G:-74.7%  |
| <b>SOUTH ARCOT</b>                             |                                |                                |                                  |                              |                                  |                                |                                  |                              |                               |
| L:1307.45<br>C:830.54<br>G:-36.5%              | L:15.42<br>C:10.11<br>G:-34.4% | L:25.71<br>C:19.79<br>G:-23.0% | L:391.68<br>C:300.70<br>G:-23.2% | L:15.50<br>C:16.12<br>G:4.0% | L:314.69<br>C:173.01<br>G:-45.0% | L:55.80<br>C:40.52<br>G:-27.4% | L:448.85<br>C:225.37<br>G:-49.8% | L:3.99<br>C:1.84<br>G:-54.0% | L:35.82<br>C:43.08<br>G:20.3% |
|                                                |                                |                                |                                  |                              |                                  |                                |                                  |                              |                               |
| <b>ULP1</b><br>L:71.24<br>C:58.41<br>G:-18.0%  | L:0.80<br>C:0.86<br>G:6.5%     | L:2.21<br>C:0.95<br>G:-57.0%   | L:28.61<br>C:23.17<br>G:-19.0%   | L:0.68<br>C:0.86<br>G:26.6%  | L:13.68<br>C:12.51<br>G:-8.6%    | L:1.88<br>C:3.06<br>G:62.9%    | L:21.30<br>C:14.99<br>G:-29.6%   | L:0.07<br>C:0.09<br>G:27.4%  | L:2.01<br>C:1.92<br>G:-4.0%   |
| <b>PRT1</b><br>L:49.79<br>C:40.19<br>G:-19.3%  | L:0.42<br>C:0.42<br>G:-0.2%    | L:1.10<br>C:0.76<br>G:-31.1%   | L:14.50<br>C:15.03<br>G:3.7%     | L:0.19<br>C:0.53<br>G:183.6% | L:11.16<br>C:8.33<br>G:-25.4%    | L:2.40<br>C:1.75<br>G:-27.0%   | L:18.56<br>C:10.41<br>G:-43.9%   | L:0.11<br>C:0.10<br>G:-14.3% | L:1.36<br>C:2.87<br>G:111.2%  |
| <b>VPM2</b><br>L:67.45<br>C:54.29<br>G:-19.5%  | L:0.59<br>C:0.70<br>G:20.0%    | L:1.54<br>C:1.17<br>G:-24.5%   | L:19.02<br>C:17.84<br>G:-6.2%    | L:0.61<br>C:1.26<br>G:105.7% | L:16.82<br>C:7.85<br>G:-53.3%    | L:3.80<br>C:2.16<br>G:-43.0%   | L:24.30<br>C:19.67<br>G:-19.1%   | L:0.09<br>C:0.06<br>G:-36.4% | L:0.68<br>C:3.59<br>G:430.3%  |
| <b>KLM1</b><br>L:67.78<br>C:54.18<br>G:-20.1%  | L:0.80<br>C:0.68<br>G:-14.9%   | L:1.32<br>C:1.12<br>G:-14.9%   | L:17.90<br>C:17.55<br>G:-1.9%    | L:1.04<br>C:1.55<br>G:50.2%  | L:16.09<br>C:12.19<br>G:-24.2%   | L:2.09<br>C:2.73<br>G:30.5%    | L:25.79<br>C:16.45<br>G:-36.2%   | L:0.18<br>C:0.09<br>G:-48.3% | L:2.57<br>C:1.80<br>G:-30.1%  |
| <b>KML1</b><br>L:34.71<br>C:26.68<br>G:-23.1%  | L:0.22<br>C:0.31<br>G:45.4%    | L:0.80<br>C:0.36<br>G:-54.7%   | L:6.41<br>C:9.66<br>G:50.9%      | L:0.47<br>C:0.51<br>G:9.6%   | L:11.45<br>C:5.49<br>G:-52.0%    | L:1.93<br>C:1.21<br>G:-37.6%   | L:12.92<br>C:8.71<br>G:-32.6%    | L:0.17<br>C:0.02<br>G:-87.3% | L:0.35<br>C:0.40<br>G:14.2%   |
| <b>CUD1</b><br>L:133.11<br>C:90.82<br>G:-31.8% | L:1.92<br>C:1.04<br>G:-45.5%   | L:3.63<br>C:2.72<br>G:-25.2%   | L:42.02<br>C:41.22<br>G:-1.9%    | L:1.43<br>C:2.05<br>G:43.3%  | L:33.75<br>C:14.30<br>G:-57.6%   | L:7.81<br>C:6.15<br>G:-21.3%   | L:39.73<br>C:18.24<br>G:-54.1%   | L:0.37<br>C:0.20<br>G:-46.3% | L:2.44<br>C:4.91<br>G:101.1%  |
| <b>CDM1</b><br>L:85.51<br>C:57.35<br>G:-32.9%  | L:1.85<br>C:0.50<br>G:-72.9%   | L:1.77<br>C:2.10<br>G:18.6%    | L:27.41<br>C:19.12<br>G:-30.2%   | L:1.02<br>C:0.62<br>G:-39.1% | L:19.27<br>C:11.61<br>G:-39.7%   | L:3.83<br>C:2.52<br>G:-34.2%   | L:28.02<br>C:17.51<br>G:-37.5%   | L:0.28<br>C:0.10<br>G:-62.8% | L:2.08<br>C:3.27<br>G:57.2%   |
| <b>POY1</b><br>L:115.93<br>C:77.19<br>G:-33.4% | L:0.58<br>C:0.64<br>G:10.8%    | L:2.22<br>C:2.16<br>G:-2.6%    | L:13.33<br>C:18.86<br>G:41.4%    | L:1.21<br>C:1.62<br>G:33.1%  | L:36.98<br>C:20.90<br>G:-43.5%   | L:7.10<br>C:4.85<br>G:-31.8%   | L:52.80<br>C:24.28<br>G:-54.0%   | L:0.70<br>C:0.36<br>G:-48.9% | L:1.00<br>C:3.53<br>G:251.9%  |
| <b>NVL2</b><br>L:74.79<br>C:43.78<br>G:-41.5%  | L:0.72<br>C:0.44<br>G:-39.4%   | L:2.41<br>C:1.98<br>G:-18.1%   | L:21.90<br>C:11.40<br>G:-48.0%   | L:1.20<br>C:1.31<br>G:9.5%   | L:17.56<br>C:13.89<br>G:-20.9%   | L:3.94<br>C:3.23<br>G:-17.8%   | L:23.80<br>C:8.86<br>G:-62.8%    | L:0.19<br>C:0.14<br>G:-27.4% | L:3.07<br>C:2.54<br>G:-17.4%  |
| <b>POY2</b><br>L:95.63<br>C:55.59<br>G:-41.9%  | L:0.69<br>C:0.52<br>G:-24.5%   | L:1.70<br>C:1.95<br>G:14.3%    | L:20.66<br>C:14.73<br>G:-28.7%   | L:0.63<br>C:0.95<br>G:49.9%  | L:24.23<br>C:13.06<br>G:-46.1%   | L:5.20<br>C:3.88<br>G:-25.5%   | L:39.36<br>C:19.62<br>G:-50.1%   | L:0.48<br>C:0.23<br>G:-51.4% | L:2.68<br>C:0.64<br>G:-76.0%  |

## Information:

LMTD : 01-09-2024 To 20-09-2024

MTD : 01-09-2025 To 20-09-2025

LMTD Sales

15,993.67 L

MTD Sales

12,554.78 L

Growth

-21.50 %

A2A Growth

-28.08 %

| Sales Zone /Branch                             | AJITHKUMA R.K                  | BALAJI.M                       | DURAIRAJ.T                       | FRANCISPR ABHU.B              | JAGADEESA N.M                    | JEGANRAJ.S                       | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A                 |
|------------------------------------------------|--------------------------------|--------------------------------|----------------------------------|-------------------------------|----------------------------------|----------------------------------|----------------------------------|------------------------------|---------------------------------|
| <b>TRK1</b><br>L:92.52<br>C:52.07<br>G:-43.7%  | L:1.03<br>C:0.63<br>G:-38.8%   | L:1.41<br>C:0.89<br>G:-36.7%   | L:36.64<br>C:22.34<br>G:-39.0%   | L:1.81<br>C:1.28<br>G:-29.2%  | L:19.62<br>C:11.13<br>G:-43.3%   | L:2.83<br>C:0.91<br>G:-68.0%     | L:24.74<br>C:13.14<br>G:-46.9%   | L:0.16<br>C:0.10<br>G:-38.1% | L:4.29<br>C:1.65<br>G:-61.4%    |
| <b>VCM1</b><br>L:41.29<br>C:23.22<br>G:-43.7%  | L:0.33<br>C:0.29<br>G:-10.7%   | L:0.80<br>C:0.46<br>G:-42.0%   | L:10.08<br>C:5.02<br>G:-50.2%    | L:0.23<br>C:0.32<br>G:42.7%   | L:11.32<br>C:7.10<br>G:-37.2%    | L:1.60<br>C:1.09<br>G:-32.1%     | L:14.90<br>C:6.07<br>G:-59.2%    | L:0.10<br>C:0.05<br>G:-50.4% | L:1.93<br>C:2.81<br>G:45.7%     |
| <b>VPM1</b><br>L:33.90<br>C:18.87<br>G:-44.3%  | L:0.31<br>C:0.38<br>G:20.9%    | L:0.47<br>C:0.36<br>G:-23.2%   | L:11.63<br>C:7.03<br>G:-39.5%    | L:0.40<br>C:0.20<br>G:-49.9%  | L:8.56<br>C:4.82<br>G:-43.7%     | L:1.36<br>C:1.17<br>G:-13.9%     | L:10.06<br>C:4.17<br>G:-58.5%    | L:0.07<br>C:0.04<br>G:-37.9% | L:1.03<br>C:0.69<br>G:-33.2%    |
| <b>TVM2</b><br>L:56.64<br>C:31.21<br>G:-44.9%  | L:1.47<br>C:0.64<br>G:-56.7%   | L:0.67<br>C:0.25<br>G:-63.3%   | L:26.42<br>C:20.19<br>G:-23.6%   | L:0.46<br>C:0.79<br>G:71.9%   | L:9.04<br>C:1.85<br>G:-79.5%     | L:1.56<br>C:0.24<br>G:-84.7%     | L:15.34<br>C:5.35<br>G:-65.1%    | L:0.11<br>C:0.02<br>G:-78.8% | L:1.55<br>C:1.88<br>G:21.3%     |
| <b>SJI1</b><br>L:89.48<br>C:48.45<br>G:-45.9%  | L:0.88<br>C:0.85<br>G:-3.5%    | L:0.84<br>C:0.31<br>G:-63.2%   | L:27.36<br>C:20.39<br>G:-25.5%   | L:0.98<br>C:0.97<br>G:-1.1%   | L:21.81<br>C:8.10<br>G:-62.9%    | L:2.30<br>C:0.48<br>G:-79.2%     | L:33.13<br>C:12.60<br>G:-62.0%   | L:0.26<br>C:0.07<br>G:-72.1% | L:1.92<br>C:4.68<br>G:144.1%    |
| <b>TVM1</b><br>L:41.33<br>C:22.31<br>G:-46.0%  | L:0.49<br>C:0.18<br>G:-61.9%   | L:0.30<br>C:0.20<br>G:-34.2%   | L:18.85<br>C:9.17<br>G:-51.3%    | L:0.76<br>C:0.30<br>G:-60.0%  | L:8.78<br>C:4.19<br>G:-52.2%     | L:0.74<br>C:0.66<br>G:-11.2%     | L:10.27<br>C:5.76<br>G:-43.9%    | L:0.12<br>C:0.05<br>G:-61.4% | L:1.02<br>C:1.79<br>G:75.0%     |
| <b>KKI2</b><br>L:80.42<br>C:42.44<br>G:-47.2%  | L:1.84<br>C:0.41<br>G:-77.5%   | L:1.45<br>C:1.65<br>G:14.0%    | L:26.30<br>C:13.81<br>G:-47.5%   | L:1.61<br>C:0.42<br>G:-73.7%  | L:15.85<br>C:9.10<br>G:-42.6%    | L:3.34<br>C:3.23<br>G:-3.2%      | L:25.11<br>C:11.10<br>G:-55.8%   | L:0.32<br>C:0.07<br>G:-77.9% | L:4.61<br>C:2.63<br>G:-43.0%    |
| <b>TDM1</b><br>L:75.94<br>C:33.48<br>G:-55.9%  | L:0.49<br>C:0.61<br>G:23.9%    | L:1.06<br>C:0.41<br>G:-61.6%   | L:22.64<br>C:14.18<br>G:-37.4%   | L:0.78<br>C:0.56<br>G:-28.0%  | L:18.73<br>C:6.58<br>G:-64.9%    | L:2.08<br>C:1.21<br>G:-41.7%     | L:28.71<br>C:8.42<br>G:-70.7%    | L:0.21<br>C:0.04<br>G:-82.2% | L:1.24<br>C:1.49<br>G:20.1%     |
| <b>SOUTH-01</b>                                |                                |                                |                                  |                               |                                  |                                  |                                  |                              |                                 |
| L:2770.38<br>C:1999.51<br>G:-27.8%             | L:28.68<br>C:17.90<br>G:-37.6% | L:75.56<br>C:59.23<br>G:-21.6% | L:673.13<br>C:594.45<br>G:-11.7% | L:29.57<br>C:48.57<br>G:64.3% | L:733.45<br>C:433.02<br>G:-41.0% | L:152.49<br>C:117.35<br>G:-23.0% | L:949.68<br>C:591.82<br>G:-37.7% | L:9.56<br>C:5.31<br>G:-44.5% | L:118.25<br>C:131.86<br>G:11.5% |
| <b>KSM1</b><br>L:44.92<br>C:47.86<br>G:6.6%    | L:0.33<br>C:0.37<br>G:10.6%    | L:0.76<br>C:1.05<br>G:37.8%    | L:15.25<br>C:21.08<br>G:38.2%    | L:0.38<br>C:0.60<br>G:56.1%   | L:11.86<br>C:9.44<br>G:-20.4%    | L:2.44<br>C:2.53<br>G:3.8%       | L:11.79<br>C:9.70<br>G:-17.8%    | L:0.12<br>C:0.09<br>G:-26.1% | L:1.98<br>C:3.01<br>G:51.8%     |
| <b>SDI1</b><br>L:65.58<br>C:68.64<br>G:4.7%    | L:0.30<br>C:0.35<br>G:16.6%    | L:1.48<br>C:1.99<br>G:35.1%    | L:11.29<br>C:14.53<br>G:28.7%    | L:0.12<br>C:0.87<br>G:620.4%  | L:24.18<br>C:23.46<br>G:-3.0%    | L:2.76<br>C:4.75<br>G:72.1%      | L:22.00<br>C:16.70<br>G:-24.1%   | L:0.17<br>C:0.21<br>G:25.4%  | L:3.29<br>C:5.78<br>G:75.7%     |
| <b>VNR1</b><br>L:35.66<br>C:35.92<br>G:0.7%    | L:0.78<br>C:0.43<br>G:-45.0%   | L:1.95<br>C:0.45<br>G:-76.7%   | L:5.90<br>C:14.70<br>G:149.3%    | L:0.47<br>C:1.11<br>G:137.8%  | L:11.52<br>C:5.85<br>G:-49.2%    | L:2.79<br>C:1.84<br>G:-34.0%     | L:11.04<br>C:8.71<br>G:-21.1%    | L:0.13<br>C:0.07<br>G:-46.0% | L:1.07<br>C:2.74<br>G:156.7%    |
| <b>ERL2</b><br>L:0.00<br>C:46.61<br>G:0.0%     | L:0.00<br>C:0.52<br>G:0.0%     | L:0.00<br>C:1.18<br>G:0.0%     | L:0.00<br>C:13.16<br>G:0.0%      | L:0.00<br>C:1.37<br>G:0.0%    | L:0.00<br>C:8.36<br>G:0.0%       | L:0.00<br>C:2.67<br>G:0.0%       | L:0.00<br>C:15.70<br>G:0.0%      | L:0.00<br>C:0.15<br>G:0.0%   | L:0.00<br>C:3.50<br>G:0.0%      |
| <b>PKD1</b><br>L:48.48<br>C:45.05<br>G:-7.1%   | L:0.25<br>C:0.35<br>G:42.4%    | L:1.21<br>C:0.48<br>G:-60.2%   | L:7.33<br>C:11.72<br>G:59.8%     | L:0.19<br>C:1.19<br>G:527.1%  | L:12.76<br>C:11.92<br>G:-6.6%    | L:2.91<br>C:1.99<br>G:-31.8%     | L:21.92<br>C:15.75<br>G:-28.1%   | L:0.18<br>C:0.10<br>G:-44.4% | L:1.73<br>C:1.56<br>G:-9.5%     |
| <b>RPM1</b><br>L:124.17<br>C:113.71<br>G:-8.4% | L:0.45<br>C:0.33<br>G:-27.6%   | L:2.72<br>C:2.42<br>G:-10.8%   | L:9.84<br>C:12.82<br>G:30.3%     | L:0.79<br>C:1.78<br>G:126.3%  | L:39.30<br>C:26.08<br>G:-33.6%   | L:7.37<br>C:5.56<br>G:-24.5%     | L:56.46<br>C:55.14<br>G:-2.3%    | L:0.05<br>C:0.32<br>G:540.1% | L:7.19<br>C:9.25<br>G:28.6%     |
| <b>TKS2</b><br>L:85.22<br>C:76.53<br>G:-10.2%  | L:0.65<br>C:0.67<br>G:3.5%     | L:3.82<br>C:4.01<br>G:5.0%     | L:22.31<br>C:29.00<br>G:30.0%    | L:0.96<br>C:2.14<br>G:121.3%  | L:25.28<br>C:16.53<br>G:-34.6%   | L:5.88<br>C:4.67<br>G:-20.6%     | L:22.41<br>C:14.17<br>G:-36.7%   | L:0.39<br>C:0.19<br>G:-51.3% | L:3.52<br>C:5.15<br>G:46.3%     |



Information:

LMTD : 01-09-2024 To 20-09-2024

MTD : 01-09-2025 To 20-09-2025

LMTD Sales

15,993.67 L

MTD Sales

12,554.78 L

Growth

-21.50 %

A2A Growth

-28.08 %

| Sales Zone /Branch                              | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                       | OTHERS                       | RANJITHKU MAR.A               |
|-------------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|---------------------------------|------------------------------|-------------------------------|
| <b>NGR1</b><br>L:162.15<br>C:144.71<br>G:-10.8% | L:2.29<br>C:1.64<br>G:-28.1% | L:4.80<br>C:4.27<br>G:-11.1% | L:63.57<br>C:52.51<br>G:-17.4% | L:2.08<br>C:3.02<br>G:45.1%  | L:31.36<br>C:25.03<br>G:-20.2% | L:8.71<br>C:7.49<br>G:-14.0% | L:38.23<br>C:34.00<br>G:-11.1%  | L:0.33<br>C:0.24<br>G:-27.2% | L:10.79<br>C:16.51<br>G:53.1% |
| <b>KYR1</b><br>L:30.57<br>C:26.70<br>G:-12.6%   | L:0.54<br>C:0.37<br>G:-31.4% | L:1.50<br>C:1.44<br>G:-4.1%  | L:9.25<br>C:9.32<br>G:0.7%     | L:0.20<br>C:0.46<br>G:129.5% | L:8.42<br>C:5.75<br>G:-31.7%   | L:2.41<br>C:2.37<br>G:-1.7%  | L:7.23<br>C:5.12<br>G:-29.3%    | L:0.18<br>C:0.06<br>G:-68.6% | L:0.83<br>C:1.82<br>G:119.2%  |
| <b>UDN1</b><br>L:35.75<br>C:30.30<br>G:-15.2%   | L:0.32<br>C:0.27<br>G:-18.1% | L:0.68<br>C:0.53<br>G:-22.0% | L:3.85<br>C:8.67<br>G:125.0%   | L:0.68<br>C:0.76<br>G:11.9%  | L:11.08<br>C:6.33<br>G:-42.8%  | L:1.32<br>C:1.51<br>G:14.3%  | L:14.87<br>C:11.13<br>G:-25.2%  | L:0.22<br>C:0.11<br>G:-51.9% | L:2.72<br>C:1.00<br>G:-63.3%  |
| <b>ASM1</b><br>L:31.26<br>C:26.47<br>G:-15.3%   | L:0.50<br>C:0.30<br>G:-39.2% | L:1.03<br>C:1.01<br>G:-1.9%  | L:7.59<br>C:9.11<br>G:20.0%    | L:0.37<br>C:1.42<br>G:280.0% | L:9.32<br>C:5.30<br>G:-43.1%   | L:1.84<br>C:1.78<br>G:-3.3%  | L:8.73<br>C:6.69<br>G:-23.3%    | L:0.16<br>C:0.10<br>G:-41.9% | L:1.71<br>C:0.75<br>G:-56.0%  |
| <b>VLV1</b><br>L:72.09<br>C:60.88<br>G:-15.5%   | L:1.12<br>C:0.76<br>G:-31.7% | L:2.46<br>C:1.80<br>G:-26.8% | L:25.31<br>C:20.55<br>G:-18.8% | L:1.05<br>C:1.46<br>G:38.7%  | L:14.91<br>C:11.37<br>G:-23.7% | L:2.96<br>C:2.59<br>G:-12.5% | L:21.39<br>C:18.40<br>G:-14.0%  | L:0.30<br>C:0.12<br>G:-60.6% | L:2.59<br>C:3.83<br>G:48.2%   |
| <b>TKY1</b><br>L:50.33<br>C:42.25<br>G:-16.1%   | L:0.58<br>C:0.45<br>G:-23.0% | L:2.07<br>C:0.75<br>G:-64.1% | L:16.81<br>C:15.95<br>G:-5.1%  | L:0.63<br>C:1.14<br>G:81.0%  | L:12.53<br>C:6.24<br>G:-50.2%  | L:3.63<br>C:1.98<br>G:-45.4% | L:10.14<br>C:12.48<br>G:23.1%   | L:0.09<br>C:0.07<br>G:-22.0% | L:3.84<br>C:3.19<br>G:-16.8%  |
| <b>VNR2</b><br>L:118.28<br>C:99.16<br>G:-16.2%  | L:1.51<br>C:1.14<br>G:-24.9% | L:4.22<br>C:2.74<br>G:-35.1% | L:30.80<br>C:46.03<br>G:49.4%  | L:1.35<br>C:2.91<br>G:116.5% | L:28.16<br>C:18.89<br>G:-32.9% | L:7.14<br>C:6.20<br>G:-13.3% | L:38.40<br>C:14.22<br>G:-63.0%  | L:0.34<br>C:0.18<br>G:-48.7% | L:6.35<br>C:6.85<br>G:7.9%    |
| <b>MMT1</b><br>L:45.51<br>C:38.09<br>G:-16.3%   | L:0.42<br>C:0.37<br>G:-11.9% | L:2.28<br>C:1.33<br>G:-41.7% | L:11.33<br>C:9.25<br>G:-18.4%  | L:0.17<br>C:0.69<br>G:309.2% | L:14.43<br>C:9.61<br>G:-33.4%  | L:4.18<br>C:3.45<br>G:-17.5% | L:10.05<br>C:10.24<br>G:1.8%    | L:0.13<br>C:0.07<br>G:-43.8% | L:2.51<br>C:3.08<br>G:22.4%   |
| <b>TUT2</b><br>L:117.58<br>C:96.20<br>G:-18.2%  | L:1.54<br>C:0.75<br>G:-51.0% | L:2.84<br>C:2.42<br>G:-14.9% | L:36.72<br>C:27.50<br>G:-25.1% | L:1.07<br>C:2.75<br>G:157.1% | L:25.97<br>C:21.96<br>G:-15.4% | L:4.92<br>C:4.13<br>G:-16.1% | L:39.46<br>C:30.94<br>G:-21.6%  | L:0.53<br>C:0.46<br>G:-13.2% | L:4.54<br>C:5.29<br>G:16.4%   |
| <b>SGT1</b><br>L:26.50<br>C:21.30<br>G:-19.6%   | L:0.68<br>C:0.38<br>G:-44.5% | L:0.49<br>C:0.53<br>G:8.4%   | L:13.30<br>C:12.93<br>G:-2.8%  | L:0.32<br>C:0.38<br>G:19.2%  | L:5.45<br>C:3.45<br>G:-36.7%   | L:1.20<br>C:1.16<br>G:-2.9%  | L:4.75<br>C:2.30<br>G:-51.6%    | L:0.07<br>C:0.05<br>G:-29.9% | L:0.24<br>C:0.13<br>G:-45.7%  |
| <b>MAR1</b><br>L:97.85<br>C:76.65<br>G:-21.7%   | L:0.70<br>C:0.42<br>G:-39.7% | L:2.66<br>C:2.92<br>G:9.9%   | L:25.96<br>C:18.09<br>G:-30.3% | L:0.54<br>C:1.31<br>G:142.0% | L:22.98<br>C:14.46<br>G:-37.1% | L:5.57<br>C:5.43<br>G:-2.5%  | L:33.16<br>C:27.72<br>G:-16.4%  | L:0.31<br>C:0.30<br>G:-3.6%  | L:5.95<br>C:5.99<br>G:0.6%    |
| <b>RND1</b><br>L:93.18<br>C:72.42<br>G:-22.3%   | L:1.42<br>C:0.41<br>G:-71.4% | L:2.34<br>C:1.93<br>G:-17.2% | L:20.42<br>C:18.26<br>G:-10.6% | L:1.32<br>C:1.95<br>G:47.6%  | L:24.24<br>C:15.71<br>G:-35.2% | L:6.03<br>C:4.75<br>G:-21.3% | L:35.65<br>C:24.32<br>G:-31.8%  | L:0.31<br>C:0.15<br>G:-51.1% | L:1.45<br>C:4.94<br>G:241.4%  |
| <b>TUT1</b><br>L:307.15<br>C:233.82<br>G:-23.9% | L:2.77<br>C:2.21<br>G:-20.1% | L:6.34<br>C:8.03<br>G:26.6%  | L:72.61<br>C:61.55<br>G:-15.2% | L:9.18<br>C:7.93<br>G:-13.6% | L:75.18<br>C:56.36<br>G:-25.0% | L:9.83<br>C:9.10<br>G:-7.4%  | L:115.98<br>C:74.55<br>G:-35.7% | L:1.60<br>C:0.77<br>G:-51.6% | L:13.66<br>C:13.32<br>G:-2.5% |
| <b>KGL1</b><br>L:35.98<br>C:27.38<br>G:-23.9%   | L:0.69<br>C:0.41<br>G:-41.0% | L:0.95<br>C:0.81<br>G:-15.4% | L:15.38<br>C:12.86<br>G:-16.4% | L:0.27<br>C:0.55<br>G:100.9% | L:6.96<br>C:2.84<br>G:-59.2%   | L:1.90<br>C:1.47<br>G:-22.8% | L:7.19<br>C:5.06<br>G:-29.6%    | L:0.12<br>C:0.07<br>G:-40.4% | L:2.52<br>C:3.33<br>G:32.0%   |
| <b>TCN1</b><br>L:64.39<br>C:48.41<br>G:-24.8%   | L:0.62<br>C:0.45<br>G:-27.3% | L:2.82<br>C:1.58<br>G:-43.8% | L:13.13<br>C:13.38<br>G:1.9%   | L:1.36<br>C:1.08<br>G:-21.0% | L:18.20<br>C:10.80<br>G:-40.6% | L:4.69<br>C:4.66<br>G:-0.7%  | L:20.97<br>C:13.60<br>G:-35.1%  | L:0.32<br>C:0.12<br>G:-62.6% | L:2.27<br>C:2.73<br>G:20.2%   |
| <b>PDI1</b><br>L:42.96<br>C:31.68<br>G:-26.3%   | L:0.52<br>C:0.31<br>G:-41.0% | L:1.48<br>C:0.96<br>G:-35.0% | L:10.18<br>C:9.36<br>G:-8.0%   | L:0.39<br>C:0.57<br>G:43.8%  | L:15.78<br>C:9.09<br>G:-42.4%  | L:3.31<br>C:2.73<br>G:-17.5% | L:9.12<br>C:7.31<br>G:-19.9%    | L:0.17<br>C:0.07<br>G:-60.4% | L:2.00<br>C:1.29<br>G:-35.7%  |
| <b>SVK1</b><br>L:81.30<br>C:58.81<br>G:-27.7%   | L:0.66<br>C:0.43<br>G:-35.4% | L:2.24<br>C:0.61<br>G:-72.8% | L:15.70<br>C:15.68<br>G:-0.1%  | L:0.39<br>C:1.38<br>G:250.1% | L:21.05<br>C:14.24<br>G:-32.4% | L:4.22<br>C:2.63<br>G:-37.5% | L:33.93<br>C:17.83<br>G:-47.4%  | L:0.22<br>C:0.10<br>G:-53.2% | L:2.88<br>C:5.91<br>G:104.9%  |



## Information:

LMTD : 01-09-2024 To 20-09-2024

MTD : 01-09-2025 To 20-09-2025

LMTD Sales

15,993.67 L

MTD Sales

12,554.78 L

Growth

-21.50 %

A2A Growth

-28.08 %

| Sales Zone /Branch                              | AJITHKUMA R.K                 | BALAJI.M                       | DURAIRAJ.T                      | FRANCISPR ABHU.B              | JAGADEESA N.M                    | JEGANRAJ.S                      | MURUGAN.K                        | OTHERS                        | RANJITHKU MAR.A               |
|-------------------------------------------------|-------------------------------|--------------------------------|---------------------------------|-------------------------------|----------------------------------|---------------------------------|----------------------------------|-------------------------------|-------------------------------|
| <b>TKS1</b><br>L:88.69<br>C:64.12<br>G:-27.7%   | L:0.63<br>C:0.50<br>G:-19.4%  | L:2.18<br>C:2.85<br>G:30.3%    | L:17.69<br>C:20.83<br>G:17.8%   | L:0.73<br>C:1.62<br>G:122.2%  | L:31.20<br>C:14.27<br>G:-54.3%   | L:6.29<br>C:4.78<br>G:-24.0%    | L:27.26<br>C:13.04<br>G:-52.2%   | L:0.43<br>C:0.29<br>G:-33.4%  | L:2.28<br>C:5.95<br>G:161.0%  |
| <b>COL1</b><br>L:19.32<br>C:13.94<br>G:-27.8%   | L:0.19<br>C:0.10<br>G:-47.0%  | L:0.84<br>C:0.61<br>G:-27.3%   | L:3.60<br>C:2.93<br>G:-18.6%    | L:0.07<br>C:0.49<br>G:601.2%  | L:4.37<br>C:2.90<br>G:-33.8%     | L:1.62<br>C:1.10<br>G:-32.3%    | L:7.28<br>C:4.75<br>G:-34.8%     | L:0.11<br>C:0.07<br>G:-36.1%  | L:1.23<br>C:1.00<br>G:-19.0%  |
| <b>ARM1</b><br>L:35.66<br>C:25.63<br>G:-28.1%   | L:1.03<br>C:0.27<br>G:-73.4%  | L:1.15<br>C:0.49<br>G:-57.6%   | L:7.15<br>C:11.65<br>G:62.9%    | L:0.41<br>C:1.11<br>G:171.2%  | L:8.78<br>C:2.98<br>G:-66.1%     | L:1.62<br>C:1.17<br>G:-27.5%    | L:15.27<br>C:5.73<br>G:-62.5%    | L:0.17<br>C:0.03<br>G:-83.9%  | L:0.08<br>C:2.20<br>G:2499.5% |
| <b>VKM1</b><br>L:37.01<br>C:26.19<br>G:-29.2%   | L:0.55<br>C:0.26<br>G:-53.4%  | L:1.49<br>C:1.17<br>G:-21.9%   | L:5.57<br>C:6.56<br>G:17.8%     | L:0.20<br>C:0.54<br>G:175.4%  | L:11.77<br>C:8.05<br>G:-31.6%    | L:2.88<br>C:2.19<br>G:-23.9%    | L:14.03<br>C:7.22<br>G:-48.5%    | L:0.20<br>C:0.10<br>G:-48.9%  | L:0.32<br>C:0.10<br>G:-69.5%  |
| <b>STU2</b><br>L:33.06<br>C:22.67<br>G:-31.4%   | L:0.72<br>C:0.32<br>G:-55.9%  | L:0.75<br>C:0.53<br>G:-29.9%   | L:4.32<br>C:4.21<br>G:-2.6%     | L:0.44<br>C:0.61<br>G:37.7%   | L:8.99<br>C:3.95<br>G:-56.1%     | L:2.07<br>C:1.74<br>G:-15.7%    | L:14.36<br>C:8.60<br>G:-40.1%    | L:0.17<br>C:0.06<br>G:-65.9%  | L:1.23<br>C:2.65<br>G:116.1%  |
| <b>SNL1</b><br>L:53.17<br>C:35.12<br>G:-33.9%   | L:0.56<br>C:0.40<br>G:-29.0%  | L:1.55<br>C:1.09<br>G:-29.8%   | L:11.55<br>C:13.74<br>G:19.0%   | L:0.16<br>C:0.75<br>G:361.4%  | L:17.73<br>C:6.91<br>G:-61.0%    | L:5.42<br>C:2.89<br>G:-46.8%    | L:12.61<br>C:8.62<br>G:-31.6%    | L:0.16<br>C:0.06<br>G:-64.2%  | L:3.43<br>C:0.67<br>G:-80.3%  |
| <b>APK1</b><br>L:59.82<br>C:30.58<br>G:-48.9%   | L:0.51<br>C:0.40<br>G:-20.7%  | L:1.78<br>C:0.84<br>G:-53.0%   | L:10.52<br>C:7.43<br>G:-29.4%   | L:0.72<br>C:1.08<br>G:50.0%   | L:17.62<br>C:7.05<br>G:-60.0%    | L:4.04<br>C:1.89<br>G:-53.4%    | L:20.81<br>C:8.61<br>G:-58.6%    | L:0.35<br>C:0.09<br>G:-73.3%  | L:3.48<br>C:3.20<br>G:-8.0%   |
| <b>TVL1</b><br>L:330.74<br>C:134.86<br>G:-59.2% | L:2.66<br>C:0.74<br>G:-72.3%  | L:3.45<br>C:3.45<br>G:0.0%     | L:96.07<br>C:37.90<br>G:-60.5%  | L:1.14<br>C:2.17<br>G:90.0%   | L:74.58<br>C:24.32<br>G:-67.4%   | L:12.31<br>C:7.09<br>G:-42.4%   | L:129.46<br>C:56.29<br>G:-56.5%  | L:0.62<br>C:0.28<br>G:-55.1%  | L:10.46<br>C:2.63<br>G:-74.9% |
| <b>TVL2</b><br>L:35.65<br>C:12.80<br>G:-64.1%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.46<br>C:0.36<br>G:-21.2%   | L:1.15<br>C:0.70<br>G:-39.4%    | L:0.10<br>C:0.02<br>G:-83.3%  | L:14.18<br>C:2.28<br>G:-83.9%    | L:0.94<br>C:0.53<br>G:-44.0%    | L:18.33<br>C:7.63<br>G:-58.4%    | L:0.06<br>C:0.01<br>G:-84.2%  | L:0.43<br>C:1.27<br>G:198.2%  |
| <b>KVT1</b><br>L:218.52<br>C:64.02<br>G:-70.7%  | L:1.72<br>C:0.83<br>G:-51.6%  | L:7.67<br>C:2.58<br>G:-66.3%   | L:41.88<br>C:10.49<br>G:-74.9%  | L:0.96<br>C:1.39<br>G:44.5%   | L:61.57<br>C:21.22<br>G:-65.5%   | L:15.21<br>C:6.54<br>G:-57.0%   | L:81.34<br>C:19.56<br>G:-76.0%   | L:0.69<br>C:0.17<br>G:-74.8%  | L:7.46<br>C:1.23<br>G:-83.6%  |
| <b>ERL1</b><br>L:41.91<br>C:0.00<br>G:-100.0%   | L:0.46<br>C:0.00<br>G:-100.0% | L:1.08<br>C:0.00<br>G:-100.0%  | L:9.81<br>C:0.00<br>G:-100.0%   | L:0.34<br>C:0.00<br>G:-100.0% | L:11.71<br>C:0.00<br>G:-100.0%   | L:2.06<br>C:0.00<br>G:-100.0%   | L:14.07<br>C:0.00<br>G:-100.0%   | L:0.15<br>C:0.00<br>G:-100.0% | L:2.23<br>C:0.00<br>G:-100.0% |
| <b>SOUTH-03</b>                                 |                               |                                |                                 |                               |                                  |                                 |                                  |                               |                               |
| L:1724.44<br>C:1238.89<br>G:-28.2%              | L:12.53<br>C:11.84<br>G:-5.5% | L:54.98<br>C:41.55<br>G:-24.4% | L:339.03<br>C:373.93<br>G:10.3% | L:15.24<br>C:27.56<br>G:80.8% | L:511.68<br>C:312.18<br>G:-39.0% | L:109.75<br>C:80.43<br>G:-26.7% | L:626.13<br>C:340.66<br>G:-45.6% | L:6.82<br>C:4.38<br>G:-35.7%  | L:48.28<br>C:46.34<br>G:-4.0% |
| <b>PVI1</b><br>L:41.54<br>C:77.70<br>G:87.0%    | L:0.27<br>C:0.86<br>G:222.4%  | L:0.55<br>C:1.06<br>G:93.7%    | L:8.03<br>C:29.50<br>G:267.5%   | L:0.11<br>C:1.30<br>G:1102.8% | L:10.38<br>C:17.60<br>G:69.7%    | L:1.82<br>C:3.65<br>G:100.6%    | L:20.11<br>C:21.45<br>G:6.7%     | L:0.10<br>C:0.17<br>G:72.3%   | L:0.19<br>C:2.11<br>G:1004.9% |
| <b>MNM1</b><br>L:19.44<br>C:22.08<br>G:13.6%    | L:0.30<br>C:0.23<br>G:-23.8%  | L:1.28<br>C:0.35<br>G:-72.4%   | L:5.69<br>C:4.57<br>G:-19.7%    | L:0.14<br>C:0.32<br>G:132.7%  | L:4.56<br>C:3.37<br>G:-26.1%     | L:1.88<br>C:1.22<br>G:-35.0%    | L:4.83<br>C:11.46<br>G:137.5%    | L:0.05<br>C:0.05<br>G:1.3%    | L:0.72<br>C:0.51<br>G:-29.5%  |
| <b>TDI1</b><br>L:30.36<br>C:33.09<br>G:9.0%     | L:0.36<br>C:0.48<br>G:31.4%   | L:1.07<br>C:0.95<br>G:-11.4%   | L:11.16<br>C:14.25<br>G:27.7%   | L:0.52<br>C:1.18<br>G:130.0%  | L:6.25<br>C:4.27<br>G:-31.7%     | L:1.55<br>C:1.64<br>G:6.0%      | L:8.32<br>C:9.69<br>G:16.4%      | L:0.13<br>C:0.14<br>G:13.6%   | L:1.01<br>C:0.48<br>G:-52.6%  |
| <b>ADP1</b><br>L:32.89<br>C:34.39<br>G:4.6%     | L:0.49<br>C:0.72<br>G:48.1%   | L:1.58<br>C:0.59<br>G:-62.4%   | L:9.92<br>C:13.20<br>G:33.1%    | L:0.28<br>C:0.99<br>G:252.8%  | L:8.60<br>C:9.21<br>G:7.0%       | L:1.99<br>C:1.10<br>G:-44.7%    | L:8.26<br>C:6.15<br>G:-25.5%     | L:0.07<br>C:0.12<br>G:84.0%   | L:1.72<br>C:2.31<br>G:34.5%   |



Information:

LMTD : 01-09-2024 To 20-09-2024

MTD : 01-09-2025 To 20-09-2025

LMTD Sales

15,993.67 L

MTD Sales

12,554.78 L

Growth

-21.50 %

A2A Growth

-28.08 %

| Sales Zone /Branch                             | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                    | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A               |
|------------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|-------------------------------|--------------------------------|------------------------------|-------------------------------|
| <b>NTM1</b><br>L:27.40<br>C:27.26<br>G:-0.5%   | L:0.30<br>C:0.24<br>G:-21.1% | L:0.76<br>C:0.80<br>G:6.3%   | L:9.27<br>C:9.25<br>G:-0.2%    | L:0.26<br>C:0.20<br>G:-25.3% | L:10.28<br>C:7.73<br>G:-24.8%  | L:2.16<br>C:1.89<br>G:-12.3%  | L:3.56<br>C:6.96<br>G:95.1%    | L:0.06<br>C:0.07<br>G:18.7%  | L:0.76<br>C:0.13<br>G:-83.3%  |
| <b>PNV1</b><br>L:22.82<br>C:22.09<br>G:-3.2%   | L:0.19<br>C:0.25<br>G:34.7%  | L:1.21<br>C:0.63<br>G:-47.9% | L:4.43<br>C:3.77<br>G:-15.0%   | L:0.16<br>C:0.62<br>G:278.7% | L:4.92<br>C:5.74<br>G:16.8%    | L:1.13<br>C:1.18<br>G:4.7%    | L:10.61<br>C:7.79<br>G:-26.6%  | L:0.09<br>C:0.10<br>G:5.3%   | L:0.07<br>C:2.01<br>G:2587.3% |
| <b>MPA1</b><br>L:50.88<br>C:46.83<br>G:-8.0%   | L:0.43<br>C:0.60<br>G:41.0%  | L:1.74<br>C:2.21<br>G:26.6%  | L:10.99<br>C:12.12<br>G:10.3%  | L:0.40<br>C:2.71<br>G:582.3% | L:17.55<br>C:14.19<br>G:-19.1% | L:4.28<br>C:2.48<br>G:-42.2%  | L:13.93<br>C:8.50<br>G:-39.0%  | L:0.22<br>C:0.17<br>G:-19.1% | L:1.34<br>C:3.86<br>G:187.1%  |
| <b>TPT1</b><br>L:48.36<br>C:42.10<br>G:-12.9%  | L:0.38<br>C:0.48<br>G:24.4%  | L:2.24<br>C:1.10<br>G:-50.9% | L:10.52<br>C:11.49<br>G:9.3%   | L:0.96<br>C:1.25<br>G:29.8%  | L:13.39<br>C:10.38<br>G:-22.5% | L:3.01<br>C:3.11<br>G:3.2%    | L:16.47<br>C:11.90<br>G:-27.7% | L:0.19<br>C:0.16<br>G:-17.7% | L:1.20<br>C:2.25<br>G:86.7%   |
| <b>TMM1</b><br>L:62.05<br>C:49.99<br>G:-19.4%  | L:0.47<br>C:0.33<br>G:-30.1% | L:1.58<br>C:2.40<br>G:52.0%  | L:10.80<br>C:13.81<br>G:27.9%  | L:0.20<br>C:1.01<br>G:397.2% | L:18.99<br>C:10.77<br>G:-43.3% | L:4.70<br>C:4.08<br>G:-13.2%  | L:22.76<br>C:15.35<br>G:-32.6% | L:0.23<br>C:0.14<br>G:-38.9% | L:2.31<br>C:2.10<br>G:-9.1%   |
| <b>USL1</b><br>L:42.18<br>C:33.51<br>G:-20.6%  | L:0.45<br>C:0.37<br>G:-17.5% | L:1.28<br>C:0.73<br>G:-43.4% | L:8.89<br>C:12.60<br>G:41.8%   | L:0.44<br>C:0.79<br>G:82.2%  | L:11.70<br>C:7.50<br>G:-35.9%  | L:3.10<br>C:1.70<br>G:-45.1%  | L:14.68<br>C:8.74<br>G:-40.4%  | L:0.17<br>C:0.13<br>G:-26.7% | L:1.47<br>C:0.94<br>G:-36.3%  |
| <b>ATG1</b><br>L:84.54<br>C:67.00<br>G:-20.7%  | L:0.27<br>C:0.71<br>G:169.6% | L:3.07<br>C:1.59<br>G:-48.4% | L:8.49<br>C:16.34<br>G:92.3%   | L:0.27<br>C:1.47<br>G:440.6% | L:28.42<br>C:15.14<br>G:-46.7% | L:4.46<br>C:4.22<br>G:-5.3%   | L:36.87<br>C:25.17<br>G:-31.7% | L:0.29<br>C:0.16<br>G:-45.6% | L:2.39<br>C:2.21<br>G:-7.5%   |
| <b>MLR1</b><br>L:33.80<br>C:24.96<br>G:-26.1%  | L:0.31<br>C:0.09<br>G:-70.1% | L:0.60<br>C:0.63<br>G:6.1%   | L:7.75<br>C:5.51<br>G:-28.9%   | L:0.32<br>C:0.42<br>G:30.8%  | L:10.21<br>C:8.05<br>G:-21.1%  | L:1.92<br>C:1.42<br>G:-26.2%  | L:12.32<br>C:7.80<br>G:-36.7%  | L:0.10<br>C:0.11<br>G:4.6%   | L:0.28<br>C:0.93<br>G:232.7%  |
| <b>MDU2</b><br>L:109.65<br>C:80.37<br>G:-26.7% | L:0.60<br>C:0.52<br>G:-14.6% | L:4.30<br>C:3.14<br>G:-27.1% | L:10.45<br>C:18.29<br>G:75.1%  | L:0.52<br>C:1.47<br>G:180.7% | L:39.97<br>C:26.77<br>G:-33.0% | L:6.60<br>C:3.75<br>G:-43.1%  | L:44.72<br>C:23.90<br>G:-46.5% | L:0.61<br>C:0.35<br>G:-41.7% | L:1.88<br>C:2.18<br>G:15.7%   |
| <b>BTU1</b><br>L:26.38<br>C:19.08<br>G:-27.7%  | L:0.24<br>C:0.16<br>G:-34.3% | L:0.79<br>C:0.63<br>G:-19.8% | L:7.54<br>C:7.98<br>G:5.8%     | L:0.36<br>C:0.63<br>G:76.0%  | L:6.73<br>C:2.88<br>G:-57.3%   | L:1.89<br>C:1.02<br>G:-46.4%  | L:8.25<br>C:4.69<br>G:-43.2%   | L:0.08<br>C:0.04<br>G:-44.8% | L:0.49<br>C:1.05<br>G:114.9%  |
| <b>SVG1</b><br>L:43.27<br>C:30.75<br>G:-28.9%  | L:0.36<br>C:0.42<br>G:18.5%  | L:1.36<br>C:1.09<br>G:-19.6% | L:6.45<br>C:11.27<br>G:74.9%   | L:0.73<br>C:0.63<br>G:-13.3% | L:15.08<br>C:5.22<br>G:-65.4%  | L:2.85<br>C:1.94<br>G:-31.8%  | L:15.43<br>C:9.49<br>G:-38.5%  | L:0.17<br>C:0.04<br>G:-75.2% | L:0.84<br>C:0.63<br>G:-25.7%  |
| <b>ODM1</b><br>L:35.22<br>C:24.56<br>G:-30.3%  | L:0.37<br>C:0.30<br>G:-19.0% | L:0.66<br>C:0.78<br>G:17.3%  | L:12.22<br>C:13.43<br>G:9.9%   | L:0.53<br>C:0.43<br>G:-19.4% | L:5.97<br>C:4.89<br>G:-18.1%   | L:2.20<br>C:1.88<br>G:-14.4%  | L:11.75<br>C:1.80<br>G:-84.6%  | L:0.11<br>C:0.04<br>G:-63.0% | L:1.40<br>C:1.00<br>G:-28.5%  |
| <b>CBM1</b><br>L:50.39<br>C:34.86<br>G:-30.8%  | L:0.45<br>C:0.43<br>G:-4.3%  | L:1.38<br>C:1.75<br>G:26.8%  | L:13.87<br>C:12.38<br>G:-10.7% | L:0.25<br>C:0.82<br>G:226.6% | L:15.63<br>C:8.77<br>G:-43.9%  | L:2.82<br>C:2.62<br>G:-7.3%   | L:15.17<br>C:6.26<br>G:-58.8%  | L:0.16<br>C:0.09<br>G:-46.0% | L:0.66<br>C:1.76<br>G:168.4%  |
| <b>MDU4</b><br>L:48.25<br>C:31.97<br>G:-33.7%  | L:0.28<br>C:0.35<br>G:25.7%  | L:1.39<br>C:1.93<br>G:39.3%  | L:10.37<br>C:8.53<br>G:-17.7%  | L:0.31<br>C:0.84<br>G:174.9% | L:12.29<br>C:9.52<br>G:-22.5%  | L:2.46<br>C:2.25<br>G:-8.4%   | L:19.79<br>C:7.64<br>G:-61.4%  | L:0.20<br>C:0.15<br>G:-25.0% | L:1.17<br>C:0.77<br>G:-34.7%  |
| <b>CMR1</b><br>L:33.55<br>C:22.13<br>G:-34.0%  | L:0.58<br>C:0.39<br>G:-32.9% | L:0.46<br>C:0.25<br>G:-44.8% | L:16.32<br>C:13.61<br>G:-16.6% | L:0.46<br>C:0.62<br>G:34.7%  | L:6.18<br>C:3.51<br>G:-43.1%   | L:1.49<br>C:0.69<br>G:-53.5%  | L:6.14<br>C:2.30<br>G:-62.5%   | L:0.05<br>C:0.02<br>G:-44.9% | L:1.88<br>C:0.73<br>G:-61.2%  |
| <b>DKI1</b><br>L:79.68<br>C:51.88<br>G:-34.9%  | L:0.68<br>C:0.58<br>G:-15.1% | L:1.29<br>C:1.53<br>G:18.8%  | L:19.96<br>C:13.56<br>G:-32.1% | L:1.13<br>C:1.13<br>G:-0.6%  | L:15.98<br>C:11.33<br>G:-29.1% | L:2.90<br>C:2.35<br>G:-19.0%  | L:33.29<br>C:17.81<br>G:-46.5% | L:0.33<br>C:0.20<br>G:-39.9% | L:4.11<br>C:3.40<br>G:-17.3%  |
| <b>DGL1</b><br>L:139.19<br>C:88.23<br>G:-36.6% | L:0.78<br>C:0.42<br>G:-46.9% | L:4.96<br>C:4.19<br>G:-15.6% | L:15.83<br>C:15.37<br>G:-2.9%  | L:1.70<br>C:2.27<br>G:33.3%  | L:50.44<br>C:27.60<br>G:-45.3% | L:11.69<br>C:9.22<br>G:-21.1% | L:48.81<br>C:27.63<br>G:-43.4% | L:0.66<br>C:0.51<br>G:-22.3% | L:4.31<br>C:1.03<br>G:-76.1%  |



## Information:

LMTD : 01-09-2024 To 20-09-2024

MTD : 01-09-2025 To 20-09-2025

LMTD Sales

15,993.67 L

MTD Sales

12,554.78 L

Growth

-21.50 %

A2A Growth

-28.08 %

| Sales Zone /Branch                              | AJITHKUMA R.K                  | BALAJI.M                       | DURAIRAJ.T                      | FRANCISPR ABHU.B              | JAGADEESA N.M                    | JEGANRAJ.S                     | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A               |
|-------------------------------------------------|--------------------------------|--------------------------------|---------------------------------|-------------------------------|----------------------------------|--------------------------------|----------------------------------|------------------------------|-------------------------------|
| <b>MDU1</b><br>L:260.07<br>C:159.27<br>G:-38.8% | L:1.02<br>C:0.64<br>G:-36.9%   | L:8.23<br>C:5.59<br>G:-32.1%   | L:35.16<br>C:45.78<br>G:30.2%   | L:1.42<br>C:1.78<br>G:24.6%   | L:83.73<br>C:45.99<br>G:-45.1%   | L:16.04<br>C:11.08<br>G:-30.9% | L:103.36<br>C:43.96<br>G:-57.5%  | L:1.29<br>C:0.74<br>G:-42.2% | L:9.83<br>C:3.72<br>G:-62.2%  |
| <b>BNR1</b><br>L:44.37<br>C:27.14<br>G:-38.8%   | L:0.48<br>C:0.29<br>G:-39.0%   | L:1.20<br>C:0.41<br>G:-66.3%   | L:14.80<br>C:9.36<br>G:-36.8%   | L:0.31<br>C:0.62<br>G:99.7%   | L:10.75<br>C:6.14<br>G:-42.9%    | L:2.47<br>C:2.22<br>G:-10.2%   | L:13.56<br>C:6.29<br>G:-53.6%    | L:0.09<br>C:0.08<br>G:-11.0% | L:0.71<br>C:1.74<br>G:143.0%  |
| <b>SGP1</b><br>L:24.12<br>C:14.70<br>G:-39.0%   | L:0.11<br>C:0.25<br>G:129.2%   | L:1.22<br>C:0.56<br>G:-53.8%   | L:4.20<br>C:4.66<br>G:11.1%     | L:0.23<br>C:0.25<br>G:9.9%    | L:6.43<br>C:3.42<br>G:-46.8%     | L:1.61<br>C:1.31<br>G:-18.6%   | L:10.03<br>C:3.74<br>G:-62.7%    | L:0.08<br>C:0.04<br>G:-49.9% | L:0.22<br>C:0.47<br>G:116.0%  |
| <b>MDU3</b><br>L:70.11<br>C:42.24<br>G:-39.7%   | L:0.49<br>C:0.29<br>G:-40.0%   | L:1.50<br>C:1.41<br>G:-6.3%    | L:20.70<br>C:14.03<br>G:-32.2%  | L:0.34<br>C:0.50<br>G:46.4%   | L:16.73<br>C:12.85<br>G:-23.2%   | L:3.25<br>C:1.73<br>G:-46.9%   | L:26.02<br>C:9.61<br>G:-63.1%    | L:0.26<br>C:0.18<br>G:-31.1% | L:0.81<br>C:1.64<br>G:101.3%  |
| <b>KRR1</b><br>L:39.32<br>C:22.72<br>G:-42.2%   | L:0.29<br>C:0.24<br>G:-20.0%   | L:1.69<br>C:0.44<br>G:-73.9%   | L:2.67<br>C:5.72<br>G:114.0%    | L:0.60<br>C:0.49<br>G:-18.3%  | L:14.43<br>C:5.17<br>G:-64.2%    | L:2.52<br>C:1.10<br>G:-56.4%   | L:15.70<br>C:8.81<br>G:-43.9%    | L:0.30<br>C:0.02<br>G:-92.0% | L:1.12<br>C:0.74<br>G:-33.6%  |
| <b>TEN1</b><br>L:64.27<br>C:36.77<br>G:-42.8%   | L:0.77<br>C:0.34<br>G:-56.1%   | L:1.65<br>C:0.69<br>G:-58.3%   | L:17.24<br>C:13.58<br>G:-21.2%  | L:0.81<br>C:1.22<br>G:50.9%   | L:18.47<br>C:8.41<br>G:-54.5%    | L:2.98<br>C:1.68<br>G:-43.6%   | L:19.53<br>C:8.35<br>G:-57.2%    | L:0.24<br>C:0.13<br>G:-46.0% | L:2.59<br>C:2.38<br>G:-8.2%   |
| <b>KKD2</b><br>L:49.32<br>C:26.02<br>G:-47.2%   | L:0.09<br>C:0.18<br>G:110.4%   | L:1.44<br>C:1.27<br>G:-11.7%   | L:4.52<br>C:3.70<br>G:-18.1%    | L:0.24<br>C:0.56<br>G:135.5%  | L:13.62<br>C:6.00<br>G:-56.0%    | L:3.79<br>C:3.60<br>G:-5.0%    | L:24.44<br>C:9.14<br>G:-62.6%    | L:0.22<br>C:0.11<br>G:-51.6% | L:0.97<br>C:1.47<br>G:51.7%   |
| <b>MDU5</b><br>L:55.89<br>C:27.29<br>G:-51.2%   | L:0.43<br>C:0.45<br>G:4.6%     | L:3.17<br>C:2.21<br>G:-30.2%   | L:12.85<br>C:10.46<br>G:-18.5%  | L:1.03<br>C:0.54<br>G:-47.2%  | L:15.87<br>C:6.16<br>G:-61.2%    | L:4.89<br>C:2.94<br>G:-39.8%   | L:16.78<br>C:3.69<br>G:-78.0%    | L:0.20<br>C:0.07<br>G:-63.9% | L:0.68<br>C:0.75<br>G:10.7%   |
| <b>NKI1</b><br>L:55.16<br>C:17.93<br>G:-67.5%   | L:0.31<br>C:0.25<br>G:-19.6%   | L:1.33<br>C:0.64<br>G:-52.1%   | L:7.98<br>C:5.81<br>G:-27.2%    | L:0.20<br>C:0.50<br>G:146.9%  | L:18.12<br>C:3.60<br>G:-80.1%    | L:5.33<br>C:1.38<br>G:-74.2%   | L:20.65<br>C:4.62<br>G:-77.6%    | L:0.09<br>C:0.05<br>G:-51.5% | L:1.14<br>C:1.08<br>G:-5.2%   |
| <b>TRICHY-01</b>                                |                                |                                |                                 |                               |                                  |                                |                                  |                              |                               |
| L:1704.19<br>C:1258.37<br>G:-26.2%              | L:13.53<br>C:10.83<br>G:-19.9% | L:39.12<br>C:30.84<br>G:-21.2% | L:394.55<br>C:366.53<br>G:-7.1% | L:11.31<br>C:18.68<br>G:65.1% | L:428.58<br>C:270.51<br>G:-36.9% | L:81.06<br>C:65.71<br>G:-18.9% | L:673.72<br>C:428.72<br>G:-36.4% | L:5.57<br>C:3.07<br>G:-44.8% | L:56.74<br>C:63.48<br>G:11.9% |
| <b>ORU1</b><br>L:33.99<br>C:34.11<br>G:0.4%     | L:0.39<br>C:0.55<br>G:39.5%    | L:0.51<br>C:0.71<br>G:39.8%    | L:11.65<br>C:13.22<br>G:13.5%   | L:0.40<br>C:0.77<br>G:89.8%   | L:8.18<br>C:8.41<br>G:2.8%       | L:1.66<br>C:1.39<br>G:-16.2%   | L:10.48<br>C:8.55<br>G:-18.4%    | L:0.09<br>C:0.11<br>G:33.2%  | L:0.63<br>C:0.40<br>G:-36.0%  |
| <b>PDK1</b><br>L:32.20<br>C:31.94<br>G:-0.8%    | L:0.27<br>C:0.30<br>G:12.2%    | L:1.16<br>C:0.38<br>G:-67.0%   | L:2.79<br>C:8.27<br>G:196.3%    | L:0.11<br>C:0.80<br>G:607.4%  | L:7.47<br>C:6.42<br>G:-14.1%     | L:1.74<br>C:1.75<br>G:0.8%     | L:18.32<br>C:12.92<br>G:-29.5%   | L:0.12<br>C:0.08<br>G:-35.1% | L:0.23<br>C:1.03<br>G:348.7%  |
| <b>NGT1</b><br>L:57.28<br>C:56.54<br>G:-1.3%    | L:0.46<br>C:0.42<br>G:-9.7%    | L:1.39<br>C:2.02<br>G:45.6%    | L:8.62<br>C:16.46<br>G:90.8%    | L:0.67<br>C:0.94<br>G:41.0%   | L:18.61<br>C:11.03<br>G:-40.8%   | L:3.29<br>C:3.89<br>G:18.3%    | L:23.24<br>C:19.02<br>G:-18.2%   | L:0.23<br>C:0.20<br>G:-14.9% | L:0.75<br>C:2.56<br>G:241.0%  |
| <b>KRN1</b><br>L:32.25<br>C:31.54<br>G:-2.2%    | L:0.44<br>C:0.84<br>G:91.6%    | L:0.90<br>C:0.90<br>G:-0.8%    | L:10.14<br>C:17.61<br>G:73.7%   | L:0.39<br>C:0.73<br>G:90.0%   | L:6.88<br>C:5.28<br>G:-23.2%     | L:1.75<br>C:0.87<br>G:-50.0%   | L:10.56<br>C:4.32<br>G:-59.1%    | L:0.08<br>C:0.05<br>G:-35.9% | L:1.13<br>C:0.95<br>G:-16.0%  |
| <b>TYR1</b><br>L:62.22<br>C:56.27<br>G:-9.6%    | L:0.67<br>C:0.65<br>G:-3.3%    | L:0.98<br>C:0.92<br>G:-6.0%    | L:20.69<br>C:27.34<br>G:32.1%   | L:0.27<br>C:0.87<br>G:219.8%  | L:12.49<br>C:9.67<br>G:-22.5%    | L:3.78<br>C:2.96<br>G:-21.7%   | L:19.92<br>C:11.55<br>G:-42.0%   | L:0.09<br>C:0.06<br>G:-32.3% | L:3.32<br>C:2.24<br>G:-32.6%  |
| <b>TVR1</b><br>L:29.23<br>C:26.16<br>G:-10.5%   | L:0.25<br>C:0.24<br>G:-0.6%    | L:0.96<br>C:0.97<br>G:1.1%     | L:4.27<br>C:8.63<br>G:102.0%    | L:0.44<br>C:0.55<br>G:24.8%   | L:8.80<br>C:5.08<br>G:-42.3%     | L:1.12<br>C:1.02<br>G:-8.3%    | L:12.76<br>C:8.57<br>G:-32.8%    | L:0.11<br>C:0.08<br>G:-24.8% | L:0.53<br>C:1.01<br>G:90.8%   |



## Information:

LMTD : 01-09-2024 To 20-09-2024

MTD : 01-09-2025 To 20-09-2025

LMTD Sales

15,993.67 L

MTD Sales

12,554.78 L

Growth

-21.50 %

A2A Growth

-28.08 %

| Sales Zone /Branch                              | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                      | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A               |
|-------------------------------------------------|------------------------------|------------------------------|---------------------------------|------------------------------|--------------------------------|------------------------------|----------------------------------|------------------------------|-------------------------------|
| <b>MSI1</b><br>L:38.33<br>C:31.28<br>G:-18.4%   | L:0.57<br>C:0.58<br>G:1.7%   | L:0.71<br>C:0.64<br>G:-8.9%  | L:13.42<br>C:12.45<br>G:-7.2%   | L:0.58<br>C:0.75<br>G:28.1%  | L:10.28<br>C:5.81<br>G:-43.5%  | L:1.58<br>C:1.33<br>G:-16.0% | L:9.89<br>C:7.95<br>G:-19.6%     | L:0.09<br>C:0.07<br>G:-16.3% | L:1.21<br>C:1.70<br>G:40.5%   |
| <b>TTP1</b><br>L:47.25<br>C:38.51<br>G:-18.5%   | L:0.97<br>C:0.59<br>G:-38.9% | L:1.12<br>C:0.58<br>G:-48.0% | L:18.01<br>C:18.81<br>G:4.4%    | L:0.35<br>C:0.92<br>G:162.0% | L:8.07<br>C:5.07<br>G:-37.1%   | L:2.74<br>C:1.57<br>G:-42.9% | L:13.07<br>C:8.11<br>G:-37.9%    | L:0.09<br>C:0.07<br>G:-28.1% | L:2.81<br>C:2.78<br>G:-1.0%   |
| <b>TVR2</b><br>L:79.70<br>C:63.95<br>G:-19.8%   | L:0.62<br>C:0.48<br>G:-22.5% | L:2.04<br>C:2.34<br>G:15.0%  | L:14.01<br>C:14.82<br>G:5.8%    | L:0.26<br>C:0.64<br>G:152.3% | L:19.97<br>C:15.13<br>G:-24.3% | L:4.95<br>C:4.19<br>G:-15.4% | L:32.63<br>C:22.98<br>G:-29.6%   | L:0.28<br>C:0.19<br>G:-32.6% | L:4.92<br>C:3.17<br>G:-35.7%  |
| <b>PTK1</b><br>L:82.18<br>C:64.49<br>G:-21.5%   | L:0.45<br>C:0.40<br>G:-10.5% | L:2.58<br>C:1.07<br>G:-58.6% | L:11.51<br>C:14.42<br>G:25.2%   | L:0.65<br>C:0.65<br>G:0.6%   | L:21.42<br>C:14.43<br>G:-32.6% | L:5.30<br>C:2.83<br>G:-46.5% | L:33.90<br>C:24.65<br>G:-27.3%   | L:0.25<br>C:0.14<br>G:-41.9% | L:6.13<br>C:5.89<br>G:-3.8%   |
| <b>MDI1</b><br>L:52.37<br>C:40.53<br>G:-22.6%   | L:0.34<br>C:0.25<br>G:-27.8% | L:1.41<br>C:1.82<br>G:28.5%  | L:8.97<br>C:6.59<br>G:-26.5%    | L:0.39<br>C:0.47<br>G:19.9%  | L:14.01<br>C:13.48<br>G:-3.8%  | L:2.92<br>C:3.24<br>G:10.8%  | L:23.33<br>C:13.05<br>G:-44.1%   | L:0.23<br>C:0.11<br>G:-53.1% | L:0.77<br>C:1.53<br>G:99.5%   |
| <b>PBR2</b><br>L:103.20<br>C:78.52<br>G:-23.9%  | L:0.69<br>C:0.57<br>G:-17.5% | L:3.28<br>C:2.31<br>G:-29.8% | L:29.75<br>C:25.12<br>G:-15.6%  | L:0.90<br>C:1.20<br>G:33.9%  | L:25.76<br>C:18.02<br>G:-30.0% | L:4.50<br>C:4.10<br>G:-8.9%  | L:34.03<br>C:22.61<br>G:-33.6%   | L:0.29<br>C:0.09<br>G:-69.8% | L:3.99<br>C:4.51<br>G:13.0%   |
| <b>JKM1</b><br>L:48.17<br>C:35.93<br>G:-25.4%   | L:0.83<br>C:0.58<br>G:-30.1% | L:1.66<br>C:0.86<br>G:-48.3% | L:13.67<br>C:14.79<br>G:8.2%    | L:0.30<br>C:0.76<br>G:158.6% | L:11.13<br>C:7.65<br>G:-31.3%  | L:2.86<br>C:2.15<br>G:-24.8% | L:14.66<br>C:7.12<br>G:-51.5%    | L:0.16<br>C:0.09<br>G:-43.7% | L:2.92<br>C:1.94<br>G:-33.6%  |
| <b>AYR1</b><br>L:47.10<br>C:34.53<br>G:-26.7%   | L:0.38<br>C:0.44<br>G:14.7%  | L:0.89<br>C:0.49<br>G:-45.0% | L:13.78<br>C:14.97<br>G:8.6%    | L:0.30<br>C:0.40<br>G:32.3%  | L:8.62<br>C:7.47<br>G:-13.3%   | L:1.31<br>C:1.26<br>G:-3.3%  | L:20.23<br>C:8.11<br>G:-59.9%    | L:0.06<br>C:0.01<br>G:-89.4% | L:1.52<br>C:1.39<br>G:-8.9%   |
| <b>TRY1</b><br>L:370.19<br>C:266.31<br>G:-28.1% | L:1.65<br>C:1.65<br>G:-0.3%  | L:6.96<br>C:4.16<br>G:-40.1% | L:104.17<br>C:77.38<br>G:-25.7% | L:1.62<br>C:2.74<br>G:69.6%  | L:94.21<br>C:46.24<br>G:-50.9% | L:9.45<br>C:8.13<br>G:-14.0% | L:139.84<br>C:112.53<br>G:-19.5% | L:1.12<br>C:0.53<br>G:-53.0% | L:11.16<br>C:12.95<br>G:16.1% |
| <b>MVM1</b><br>L:90.61<br>C:62.92<br>G:-30.6%   | L:0.70<br>C:0.36<br>G:-48.9% | L:1.85<br>C:1.92<br>G:3.8%   | L:17.01<br>C:11.74<br>G:-31.0%  | L:0.44<br>C:0.99<br>G:123.7% | L:23.41<br>C:15.12<br>G:-35.4% | L:4.61<br>C:5.78<br>G:25.3%  | L:40.05<br>C:20.49<br>G:-48.8%   | L:0.44<br>C:0.25<br>G:-42.5% | L:2.09<br>C:6.27<br>G:200.2%  |
| <b>KUM1</b><br>L:111.23<br>C:71.64<br>G:-35.6%  | L:0.52<br>C:0.48<br>G:-6.6%  | L:1.90<br>C:1.56<br>G:-17.7% | L:20.98<br>C:16.98<br>G:-19.1%  | L:0.72<br>C:1.48<br>G:104.9% | L:27.11<br>C:15.45<br>G:-43.0% | L:5.83<br>C:4.52<br>G:-22.5% | L:52.69<br>C:27.36<br>G:-48.1%   | L:0.48<br>C:0.24<br>G:-49.0% | L:1.01<br>C:3.56<br>G:251.4%  |
| <b>KIK1</b><br>L:67.87<br>C:43.48<br>G:-35.9%   | L:0.42<br>C:0.17<br>G:-58.8% | L:1.37<br>C:1.12<br>G:-18.3% | L:6.50<br>C:5.33<br>G:-18.0%    | L:0.22<br>C:0.55<br>G:152.5% | L:24.86<br>C:12.21<br>G:-50.9% | L:4.97<br>C:4.00<br>G:-19.5% | L:27.52<br>C:17.63<br>G:-35.9%   | L:0.29<br>C:0.20<br>G:-30.5% | L:1.73<br>C:2.27<br>G:31.1%   |
| <b>TNJ2</b><br>L:92.13<br>C:58.69<br>G:-36.3%   | L:0.69<br>C:0.40<br>G:-41.8% | L:2.37<br>C:2.14<br>G:-9.8%  | L:17.35<br>C:12.94<br>G:-25.4%  | L:0.90<br>C:0.81<br>G:-9.5%  | L:21.88<br>C:14.84<br>G:-32.2% | L:6.49<br>C:3.58<br>G:-44.9% | L:37.53<br>C:20.14<br>G:-46.3%   | L:0.25<br>C:0.16<br>G:-35.7% | L:4.66<br>C:3.66<br>G:-21.4%  |
| <b>APM1</b><br>L:29.04<br>C:18.30<br>G:-37.0%   | L:0.25<br>C:0.20<br>G:-20.5% | L:0.83<br>C:0.46<br>G:-44.6% | L:7.89<br>C:4.31<br>G:-45.3%    | L:0.22<br>C:0.23<br>G:8.0%   | L:6.39<br>C:6.93<br>G:8.4%     | L:2.16<br>C:1.09<br>G:-49.3% | L:10.47<br>C:4.53<br>G:-56.7%    | L:0.04<br>C:0.03<br>G:-23.4% | L:0.80<br>C:0.51<br>G:-35.8%  |
| <b>TRY2</b><br>L:30.64<br>C:18.14<br>G:-40.8%   | L:0.04<br>C:0.08<br>G:77.2%  | L:0.48<br>C:0.22<br>G:-54.2% | L:1.88<br>C:1.12<br>G:-40.2%    | L:0.21<br>C:0.21<br>G:1.3%   | L:8.98<br>C:2.70<br>G:-69.9%   | L:0.66<br>C:0.49<br>G:-26.1% | L:17.36<br>C:12.81<br>G:-26.2%   | L:0.23<br>C:0.06<br>G:-75.0% | L:0.79<br>C:0.45<br>G:-42.9%  |
| <b>TNJ1</b><br>L:128.44<br>C:74.24<br>G:-42.2%  | L:1.58<br>C:0.39<br>G:-75.3% | L:2.73<br>C:2.52<br>G:-7.7%  | L:28.12<br>C:16.84<br>G:-40.1%  | L:0.85<br>C:0.91<br>G:6.8%   | L:30.72<br>C:18.35<br>G:-40.3% | L:5.94<br>C:4.56<br>G:-23.2% | L:55.12<br>C:28.33<br>G:-48.6%   | L:0.38<br>C:0.21<br>G:-45.2% | L:3.00<br>C:2.13<br>G:-28.9%  |
| <b>PBR1</b><br>L:38.57<br>C:20.35<br>G:-47.2%   | L:0.34<br>C:0.21<br>G:-38.1% | L:1.03<br>C:0.71<br>G:-30.8% | L:9.34<br>C:6.38<br>G:-31.6%    | L:0.13<br>C:0.28<br>G:118.0% | L:9.33<br>C:5.72<br>G:-38.7%   | L:1.46<br>C:1.00<br>G:-31.5% | L:16.12<br>C:5.41<br>G:-66.4%    | L:0.16<br>C:0.04<br>G:-77.1% | L:0.65<br>C:0.58<br>G:-10.3%  |





## Information:

LMTD : 01-09-2024 To 20-09-2024

MTD : 01-09-2025 To 20-09-2025

LMTD Sales

15,993.67 L

MTD Sales

12,554.78 L

Growth

-21.50 %

A2A Growth

-28.08 %

| Sales Zone /Branch                              | AJITHKUMA R.K                | BALAJI.M                      | DURAIRAJ.T                     | FRANCISPR ABHU.B              | JAGADEESA N.M                    | JEGANRAJ.S                     | MURUGAN.K                        | OTHERS                        | RANJITHKU MAR.A               |
|-------------------------------------------------|------------------------------|-------------------------------|--------------------------------|-------------------------------|----------------------------------|--------------------------------|----------------------------------|-------------------------------|-------------------------------|
| <b>WEST-01</b>                                  |                              |                               |                                |                               |                                  |                                |                                  |                               |                               |
| L:1095.30<br>C:820.07<br>G:-25.1%               | L:11.21<br>C:12.21<br>G:8.9% | L:30.50<br>C:28.08<br>G:-8.0% | L:210.31<br>C:228.81<br>G:8.8% | L:12.45<br>C:14.73<br>G:18.3% | L:372.81<br>C:215.23<br>G:-42.3% | L:85.82<br>C:67.06<br>G:-21.9% | L:327.35<br>C:197.41<br>G:-39.7% | L:3.23<br>C:2.41<br>G:-25.5%  | L:41.61<br>C:54.14<br>G:30.1% |
| <b>PPI1</b><br>L:16.64<br>C:28.46<br>G:71.1%    | L:0.36<br>C:0.62<br>G:71.7%  | L:0.65<br>C:0.66<br>G:1.6%    | L:4.95<br>C:14.84<br>G:199.9%  | L:0.36<br>C:0.57<br>G:58.4%   | L:4.70<br>C:5.35<br>G:13.7%      | L:1.54<br>C:1.62<br>G:5.6%     | L:3.51<br>C:3.23<br>G:-7.9%      | L:0.06<br>C:0.06<br>G:0.7%    | L:0.51<br>C:1.50<br>G:196.5%  |
| <b>CNR1</b><br>L:15.96<br>C:24.50<br>G:53.4%    | L:0.42<br>C:0.83<br>G:98.9%  | L:0.16<br>C:0.22<br>G:37.6%   | L:5.56<br>C:11.96<br>G:115.2%  | L:0.50<br>C:0.55<br>G:8.8%    | L:4.56<br>C:4.45<br>G:-2.3%      | L:0.89<br>C:1.52<br>G:72.0%    | L:3.20<br>C:2.95<br>G:-7.8%      | L:0.00<br>C:0.00<br>G:-61.5%  | L:0.69<br>C:2.01<br>G:193.3%  |
| <b>KGI1</b><br>L:30.54<br>C:35.11<br>G:15.0%    | L:1.11<br>C:0.79<br>G:-28.9% | L:0.51<br>C:0.77<br>G:53.4%   | L:15.04<br>C:21.49<br>G:42.9%  | L:0.55<br>C:0.37<br>G:-32.2%  | L:5.31<br>C:5.01<br>G:-5.7%      | L:1.22<br>C:0.57<br>G:-52.7%   | L:5.34<br>C:4.28<br>G:-19.9%     | L:0.00<br>C:0.01<br>G:0.0%    | L:1.47<br>C:1.81<br>G:23.6%   |
| <b>GDR1</b><br>L:23.42<br>C:24.80<br>G:5.9%     | L:0.27<br>C:0.86<br>G:216.9% | L:0.08<br>C:0.31<br>G:286.8%  | L:7.53<br>C:12.31<br>G:63.4%   | L:0.30<br>C:0.37<br>G:24.7%   | L:5.92<br>C:4.84<br>G:-18.1%     | L:0.77<br>C:0.31<br>G:-60.2%   | L:6.88<br>C:4.28<br>G:-37.8%     | L:0.01<br>C:0.00<br>G:-100.0% | L:1.66<br>C:1.53<br>G:-7.9%   |
| <b>PDM1</b><br>L:16.45<br>C:17.27<br>G:5.0%     | L:0.29<br>C:0.18<br>G:-36.4% | L:0.54<br>C:0.84<br>G:57.2%   | L:5.15<br>C:4.80<br>G:-6.7%    | L:0.11<br>C:0.11<br>G:-5.8%   | L:4.88<br>C:4.44<br>G:-9.0%      | L:1.58<br>C:1.17<br>G:-25.9%   | L:3.49<br>C:4.56<br>G:30.7%      | L:0.03<br>C:0.04<br>G:37.1%   | L:0.38<br>C:1.12<br>G:194.5%  |
| <b>SNR1</b><br>L:41.37<br>C:37.78<br>G:-8.7%    | L:0.29<br>C:0.29<br>G:-0.8%  | L:2.27<br>C:2.27<br>G:-0.1%   | L:3.10<br>C:5.55<br>G:78.9%    | L:0.30<br>C:0.97<br>G:220.1%  | L:20.32<br>C:15.24<br>G:-25.0%   | L:4.18<br>C:4.76<br>G:13.9%    | L:9.75<br>C:6.77<br>G:-30.6%     | L:0.17<br>C:0.14<br>G:-19.3%  | L:0.99<br>C:1.80<br>G:82.1%   |
| <b>SYM2</b><br>L:25.71<br>C:22.45<br>G:-12.7%   | L:0.36<br>C:0.18<br>G:-48.8% | L:0.89<br>C:1.17<br>G:30.6%   | L:5.56<br>C:5.54<br>G:-0.2%    | L:0.15<br>C:0.29<br>G:91.4%   | L:6.92<br>C:5.19<br>G:-24.9%     | L:1.76<br>C:1.34<br>G:-23.5%   | L:8.42<br>C:5.69<br>G:-32.4%     | L:0.10<br>C:0.09<br>G:-11.4%  | L:1.55<br>C:2.94<br>G:89.3%   |
| <b>KMR1</b><br>L:78.54<br>C:67.81<br>G:-13.7%   | L:0.72<br>C:1.25<br>G:74.0%  | L:3.14<br>C:2.73<br>G:-12.8%  | L:9.27<br>C:17.64<br>G:90.3%   | L:1.79<br>C:1.33<br>G:-25.4%  | L:28.45<br>C:15.53<br>G:-45.4%   | L:6.63<br>C:7.55<br>G:13.8%    | L:22.91<br>C:17.12<br>G:-25.3%   | L:0.09<br>C:0.23<br>G:162.6%  | L:5.54<br>C:4.42<br>G:-20.2%  |
| <b>UAM1</b><br>L:74.42<br>C:63.89<br>G:-14.2%   | L:0.48<br>C:1.23<br>G:155.6% | L:2.26<br>C:0.86<br>G:-61.9%  | L:18.32<br>C:22.51<br>G:22.9%  | L:1.49<br>C:0.92<br>G:-38.3%  | L:17.16<br>C:8.93<br>G:-48.0%    | L:3.82<br>C:4.38<br>G:14.5%    | L:26.60<br>C:18.52<br>G:-30.4%   | L:0.00<br>C:0.01<br>G:0.0%    | L:4.29<br>C:6.53<br>G:52.1%   |
| <b>KGM1</b><br>L:26.51<br>C:22.43<br>G:-15.4%   | L:0.34<br>C:0.42<br>G:24.4%  | L:0.47<br>C:0.47<br>G:0.1%    | L:7.79<br>C:9.06<br>G:16.3%    | L:0.87<br>C:0.39<br>G:-55.6%  | L:7.69<br>C:5.90<br>G:-23.2%     | L:2.15<br>C:1.62<br>G:-24.7%   | L:6.00<br>C:3.26<br>G:-45.6%     | L:0.07<br>C:0.07<br>G:4.2%    | L:1.14<br>C:1.25<br>G:9.0%    |
| <b>DPM2</b><br>L:32.13<br>C:25.14<br>G:-21.7%   | L:0.42<br>C:0.21<br>G:-50.6% | L:1.17<br>C:0.73<br>G:-37.6%  | L:7.65<br>C:7.01<br>G:-8.4%    | L:0.13<br>C:0.31<br>G:144.8%  | L:8.66<br>C:7.15<br>G:-17.4%     | L:3.03<br>C:2.59<br>G:-14.5%   | L:8.50<br>C:5.34<br>G:-37.1%     | L:0.12<br>C:0.08<br>G:-31.1%  | L:2.45<br>C:1.72<br>G:-29.9%  |
| <b>ANR1</b><br>L:12.57<br>C:9.66<br>G:-23.1%    | L:0.18<br>C:0.16<br>G:-11.9% | L:0.36<br>C:0.35<br>G:-3.9%   | L:1.60<br>C:2.12<br>G:32.2%    | L:0.02<br>C:0.27<br>G:1432.0% | L:3.15<br>C:2.69<br>G:-14.7%     | L:0.98<br>C:0.85<br>G:-13.5%   | L:6.26<br>C:2.51<br>G:-59.8%     | L:0.02<br>C:0.03<br>G:32.1%   | L:0.00<br>C:0.69<br>G:0.0%    |
| <b>UMP1</b><br>L:28.66<br>C:21.22<br>G:-25.9%   | L:0.16<br>C:0.06<br>G:-65.5% | L:0.87<br>C:0.55<br>G:-36.8%  | L:4.08<br>C:2.02<br>G:-50.4%   | L:0.14<br>C:0.23<br>G:62.6%   | L:11.58<br>C:8.87<br>G:-23.4%    | L:3.15<br>C:1.37<br>G:-56.5%   | L:7.50<br>C:6.10<br>G:-18.7%     | L:0.12<br>C:0.12<br>G:-3.1%   | L:1.06<br>C:1.91<br>G:80.5%   |
| <b>CBE2</b><br>L:199.48<br>C:146.22<br>G:-26.7% | L:1.74<br>C:1.80<br>G:3.5%   | L:3.88<br>C:4.48<br>G:15.3%   | L:32.63<br>C:38.79<br>G:18.9%  | L:1.55<br>C:2.48<br>G:59.6%   | L:71.84<br>C:39.98<br>G:-44.4%   | L:11.97<br>C:9.55<br>G:-20.2%  | L:69.39<br>C:40.54<br>G:-41.6%   | L:0.83<br>C:0.52<br>G:-36.9%  | L:5.64<br>C:8.08<br>G:43.4%   |
| <b>CBE3</b><br>L:21.54<br>C:15.60<br>G:-27.6%   | L:0.29<br>C:0.27<br>G:-6.1%  | L:0.62<br>C:0.51<br>G:-17.4%  | L:2.79<br>C:1.68<br>G:-39.6%   | L:0.19<br>C:0.67<br>G:254.0%  | L:7.92<br>C:4.06<br>G:-48.7%     | L:2.62<br>C:1.72<br>G:-34.3%   | L:6.64<br>C:4.23<br>G:-36.2%     | L:0.13<br>C:0.07<br>G:-48.2%  | L:0.34<br>C:2.37<br>G:594.8%  |



Information:

LMTD : 01-09-2024 To 20-09-2024

MTD : 01-09-2025 To 20-09-2025

LMTD Sales

15,993.67 L

MTD Sales

12,554.78 L

Growth

-21.50 %

A2A Growth

-28.08 %

| Sales Zone /Branch                             | AJITHKUMA R.K                  | BALAJI.M                      | DURAIRAJ.T                      | FRANCISPR ABHU.B              | JAGADEESA N.M                    | JEGANRAJ.S                     | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A               |
|------------------------------------------------|--------------------------------|-------------------------------|---------------------------------|-------------------------------|----------------------------------|--------------------------------|----------------------------------|------------------------------|-------------------------------|
| <b>TPR1</b><br>L:61.67<br>C:43.30<br>G:-29.8%  | L:0.58<br>C:0.40<br>G:-30.3%   | L:0.43<br>C:0.83<br>G:91.2%   | L:20.36<br>C:9.96<br>G:-51.1%   | L:1.24<br>C:0.24<br>G:-80.5%  | L:19.92<br>C:13.41<br>G:-32.7%   | L:4.40<br>C:2.84<br>G:-35.5%   | L:13.22<br>C:13.63<br>G:3.1%     | L:0.19<br>C:0.13<br>G:-29.6% | L:1.33<br>C:1.85<br>G:39.0%   |
| <b>GBM1</b><br>L:32.78<br>C:22.57<br>G:-31.2%  | L:0.39<br>C:0.44<br>G:12.5%    | L:0.34<br>C:0.11<br>G:-66.9%  | L:7.55<br>C:10.60<br>G:40.3%    | L:0.17<br>C:0.56<br>G:227.7%  | L:9.44<br>C:3.39<br>G:-64.1%     | L:1.20<br>C:0.54<br>G:-54.8%   | L:10.11<br>C:5.09<br>G:-49.6%    | L:0.13<br>C:0.06<br>G:-55.2% | L:3.45<br>C:1.77<br>G:-48.6%  |
| <b>SUL1</b><br>L:27.45<br>C:18.68<br>G:-31.9%  | L:0.31<br>C:0.29<br>G:-5.2%    | L:0.60<br>C:1.19<br>G:100.1%  | L:3.19<br>C:1.08<br>G:-66.1%    | L:0.42<br>C:0.46<br>G:10.6%   | L:8.12<br>C:8.30<br>G:2.1%       | L:3.84<br>C:2.96<br>G:-22.8%   | L:9.32<br>C:3.44<br>G:-63.1%     | L:0.07<br>C:0.06<br>G:-21.8% | L:1.58<br>C:0.91<br>G:-42.9%  |
| <b>PLI1</b><br>L:51.62<br>C:34.62<br>G:-32.9%  | L:0.38<br>C:0.18<br>G:-51.8%   | L:1.46<br>C:1.97<br>G:34.9%   | L:5.13<br>C:3.93<br>G:-23.4%    | L:0.33<br>C:0.75<br>G:128.9%  | L:22.92<br>C:9.90<br>G:-56.8%    | L:4.80<br>C:3.20<br>G:-33.4%   | L:14.84<br>C:12.44<br>G:-16.2%   | L:0.14<br>C:0.14<br>G:-1.6%  | L:1.61<br>C:2.10<br>G:30.9%   |
| <b>CBE1</b><br>L:42.07<br>C:27.78<br>G:-34.0%  | L:0.28<br>C:0.42<br>G:49.6%    | L:1.57<br>C:1.88<br>G:19.4%   | L:4.13<br>C:4.15<br>G:0.5%      | L:0.18<br>C:1.05<br>G:487.8%  | L:15.13<br>C:8.49<br>G:-43.9%    | L:4.10<br>C:4.04<br>G:-1.5%    | L:15.94<br>C:6.46<br>G:-59.5%    | L:0.27<br>C:0.15<br>G:-43.3% | L:0.47<br>C:1.15<br>G:143.9%  |
| <b>MPM1</b><br>L:38.21<br>C:23.84<br>G:-37.6%  | L:0.22<br>C:0.28<br>G:29.7%    | L:1.79<br>C:1.45<br>G:-18.9%  | L:3.13<br>C:5.49<br>G:75.4%     | L:0.25<br>C:0.48<br>G:92.2%   | L:14.62<br>C:6.15<br>G:-57.9%    | L:5.57<br>C:3.02<br>G:-45.7%   | L:12.36<br>C:5.21<br>G:-57.9%    | L:0.14<br>C:0.05<br>G:-61.7% | L:0.13<br>C:1.71<br>G:1199.6% |
| <b>AVI1</b><br>L:37.25<br>C:22.43<br>G:-39.8%  | L:0.34<br>C:0.28<br>G:-17.9%   | L:0.72<br>C:1.11<br>G:53.7%   | L:6.81<br>C:3.74<br>G:-45.0%    | L:0.31<br>C:0.45<br>G:43.4%   | L:14.32<br>C:6.34<br>G:-55.7%    | L:3.63<br>C:2.37<br>G:-34.6%   | L:10.42<br>C:5.73<br>G:-45.0%    | L:0.05<br>C:0.09<br>G:95.8%  | L:0.65<br>C:2.31<br>G:254.1%  |
| <b>TPR2</b><br>L:58.89<br>C:27.21<br>G:-53.8%  | L:0.67<br>C:0.22<br>G:-66.8%   | L:1.17<br>C:1.09<br>G:-6.6%   | L:18.56<br>C:7.53<br>G:-59.5%   | L:0.38<br>C:0.21<br>G:-43.8%  | L:17.16<br>C:8.71<br>G:-49.2%    | L:3.14<br>C:1.94<br>G:-38.2%   | L:15.99<br>C:6.57<br>G:-58.9%    | L:0.11<br>C:0.12<br>G:8.9%   | L:1.72<br>C:0.82<br>G:-52.5%  |
| <b>CBE4</b><br>L:101.42<br>C:37.31<br>G:-63.2% | L:0.61<br>C:0.53<br>G:-12.1%   | L:4.56<br>C:1.52<br>G:-66.8%  | L:10.42<br>C:5.00<br>G:-52.0%   | L:0.73<br>C:0.71<br>G:-3.5%   | L:42.11<br>C:12.89<br>G:-69.4%   | L:8.88<br>C:5.22<br>G:-41.1%   | L:30.80<br>C:9.47<br>G:-69.2%    | L:0.37<br>C:0.12<br>G:-66.4% | L:2.96<br>C:1.85<br>G:-37.6%  |
| <b>WEST-02</b>                                 |                                |                               |                                 |                               |                                  |                                |                                  |                              |                               |
| L:1538.72<br>C:1116.44<br>G:-27.4%             | L:17.79<br>C:12.55<br>G:-29.5% | L:34.52<br>C:31.54<br>G:-8.7% | L:468.36<br>C:422.82<br>G:-9.7% | L:12.23<br>C:13.45<br>G:10.0% | L:445.63<br>C:273.50<br>G:-38.6% | L:78.61<br>C:66.53<br>G:-15.4% | L:430.19<br>C:229.08<br>G:-46.8% | L:5.07<br>C:3.14<br>G:-38.0% | L:46.32<br>C:63.83<br>G:37.8% |
| <b>SGI1</b><br>L:26.64<br>C:36.59<br>G:37.4%   | L:0.38<br>C:0.69<br>G:82.5%    | L:0.42<br>C:0.91<br>G:115.2%  | L:13.01<br>C:16.19<br>G:24.4%   | L:0.17<br>C:0.42<br>G:139.8%  | L:6.59<br>C:6.92<br>G:4.9%       | L:1.11<br>C:1.56<br>G:40.9%    | L:4.03<br>C:9.53<br>G:136.2%     | L:0.00<br>C:0.07<br>G:0.0%   | L:0.91<br>C:0.30<br>G:-66.8%  |
| <b>PMP1</b><br>L:29.45<br>C:38.66<br>G:31.2%   | L:0.54<br>C:0.74<br>G:35.4%    | L:0.68<br>C:0.94<br>G:38.7%   | L:14.62<br>C:23.16<br>G:58.5%   | L:0.65<br>C:0.20<br>G:-69.3%  | L:4.90<br>C:5.10<br>G:3.9%       | L:1.47<br>C:1.32<br>G:-10.2%   | L:5.87<br>C:4.36<br>G:-25.8%     | L:0.06<br>C:0.07<br>G:11.6%  | L:0.66<br>C:2.77<br>G:320.2%  |
| <b>OML1</b><br>L:45.60<br>C:46.48<br>G:1.9%    | L:0.46<br>C:0.54<br>G:17.0%    | L:1.12<br>C:0.76<br>G:-32.3%  | L:17.66<br>C:24.12<br>G:36.6%   | L:0.50<br>C:0.88<br>G:77.6%   | L:13.54<br>C:9.25<br>G:-31.6%    | L:1.86<br>C:2.02<br>G:8.3%     | L:9.62<br>C:6.61<br>G:-31.3%     | L:0.18<br>C:0.12<br>G:-37.2% | L:0.66<br>C:2.19<br>G:231.2%  |
| <b>TRM1</b><br>L:74.26<br>C:72.33<br>G:-2.6%   | L:0.67<br>C:0.65<br>G:-3.5%    | L:1.84<br>C:2.33<br>G:26.6%   | L:25.91<br>C:33.52<br>G:29.3%   | L:0.56<br>C:0.41<br>G:-27.3%  | L:24.35<br>C:17.42<br>G:-28.5%   | L:3.69<br>C:3.38<br>G:-8.6%    | L:15.76<br>C:12.29<br>G:-22.0%   | L:0.36<br>C:0.20<br>G:-43.3% | L:1.11<br>C:2.14<br>G:92.4%   |
| <b>PLC1</b><br>L:29.42<br>C:26.09<br>G:-11.3%  | L:0.45<br>C:0.34<br>G:-24.7%   | L:0.90<br>C:0.54<br>G:-40.3%  | L:10.32<br>C:14.95<br>G:44.9%   | L:0.32<br>C:0.13<br>G:-59.4%  | L:6.69<br>C:4.55<br>G:-31.9%     | L:2.78<br>C:1.38<br>G:-50.4%   | L:7.09<br>C:3.21<br>G:-54.8%     | L:0.07<br>C:0.05<br>G:-25.7% | L:0.81<br>C:0.95<br>G:17.3%   |
| <b>KVP1</b><br>L:26.93<br>C:23.65<br>G:-12.2%  | L:0.51<br>C:0.23<br>G:-55.1%   | L:0.82<br>C:1.25<br>G:53.8%   | L:8.37<br>C:6.81<br>G:-18.7%    | L:0.14<br>C:0.20<br>G:45.1%   | L:8.54<br>C:6.91<br>G:-19.0%     | L:1.55<br>C:2.16<br>G:39.7%    | L:4.24<br>C:4.46<br>G:5.4%       | L:0.07<br>C:0.05<br>G:-30.0% | L:2.70<br>C:1.56<br>G:-42.1%  |



Information:

LMTD : 01-09-2024 To 20-09-2024

MTD : 01-09-2025 To 20-09-2025

LMTD Sales

15,993.67 L

MTD Sales

12,554.78 L

Growth

-21.50 %

A2A Growth

-28.08 %

| Sales Zone /Branch                             | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                      | OTHERS                         | RANJITHKU MAR.A              |
|------------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|--------------------------------|------------------------------|
| <b>MCR1</b><br>L:46.59<br>C:40.31<br>G:-13.5%  | L:0.81<br>C:0.43<br>G:-46.5% | L:1.87<br>C:1.17<br>G:-37.3% | L:17.32<br>C:15.78<br>G:-8.9%  | L:0.51<br>C:0.45<br>G:-10.4% | L:12.89<br>C:11.35<br>G:-12.0% | L:2.84<br>C:2.03<br>G:-28.7% | L:8.09<br>C:5.97<br>G:-26.2%   | L:0.17<br>C:0.15<br>G:-7.2%    | L:2.08<br>C:2.96<br>G:42.3%  |
| <b>EDP1</b><br>L:22.70<br>C:19.20<br>G:-15.4%  | L:0.24<br>C:0.28<br>G:18.1%  | L:0.37<br>C:0.34<br>G:-7.3%  | L:6.21<br>C:9.07<br>G:45.9%    | L:0.36<br>C:0.10<br>G:-72.4% | L:7.96<br>C:4.17<br>G:-47.6%   | L:0.88<br>C:0.77<br>G:-12.9% | L:5.47<br>C:4.19<br>G:-23.4%   | L:0.08<br>C:0.05<br>G:-31.3%   | L:1.12<br>C:0.23<br>G:-79.4% |
| <b>SLM2</b><br>L:45.42<br>C:36.36<br>G:-19.9%  | L:0.43<br>C:0.47<br>G:9.5%   | L:1.32<br>C:0.53<br>G:-59.7% | L:8.44<br>C:11.71<br>G:38.7%   | L:0.38<br>C:0.27<br>G:-29.3% | L:15.39<br>C:9.39<br>G:-39.0%  | L:3.09<br>C:2.20<br>G:-28.8% | L:15.13<br>C:10.74<br>G:-29.0% | L:0.25<br>C:0.12<br>G:-51.9%   | L:0.99<br>C:0.92<br>G:-6.8%  |
| <b>HRR1</b><br>L:38.24<br>C:30.51<br>G:-20.2%  | L:0.92<br>C:0.67<br>G:-27.5% | L:0.32<br>C:1.16<br>G:259.3% | L:23.77<br>C:18.53<br>G:-22.1% | L:0.21<br>C:0.30<br>G:41.9%  | L:5.29<br>C:3.03<br>G:-42.8%   | L:2.10<br>C:1.51<br>G:-28.1% | L:4.95<br>C:3.29<br>G:-33.5%   | L:0.05<br>C:0.05<br>G:-6.0%    | L:0.63<br>C:1.98<br>G:214.9% |
| <b>VPD1</b><br>L:56.15<br>C:44.55<br>G:-20.7%  | L:0.64<br>C:0.45<br>G:-28.9% | L:1.36<br>C:0.87<br>G:-36.0% | L:22.06<br>C:16.10<br>G:-27.0% | L:0.76<br>C:1.17<br>G:54.3%  | L:13.26<br>C:11.18<br>G:-15.6% | L:2.51<br>C:3.08<br>G:22.6%  | L:14.04<br>C:9.36<br>G:-33.3%  | L:0.21<br>C:0.17<br>G:-18.6%   | L:1.31<br>C:2.15<br>G:63.9%  |
| <b>HSR2</b><br>L:95.55<br>C:75.76<br>G:-20.7%  | L:1.13<br>C:0.59<br>G:-47.7% | L:2.87<br>C:3.27<br>G:14.1%  | L:28.12<br>C:22.08<br>G:-21.5% | L:0.51<br>C:0.74<br>G:43.5%  | L:32.25<br>C:21.01<br>G:-34.9% | L:5.00<br>C:5.03<br>G:0.4%   | L:22.26<br>C:17.35<br>G:-22.1% | L:0.01<br>C:0.23<br>G:3812.2%  | L:3.40<br>C:5.47<br>G:61.1%  |
| <b>DPR1</b><br>L:28.66<br>C:21.63<br>G:-24.5%  | L:0.29<br>C:0.25<br>G:-15.2% | L:0.67<br>C:0.66<br>G:-1.6%  | L:9.39<br>C:7.73<br>G:-17.7%   | L:0.12<br>C:0.26<br>G:122.6% | L:5.30<br>C:5.60<br>G:5.7%     | L:1.26<br>C:0.86<br>G:-31.3% | L:9.77<br>C:3.73<br>G:-61.8%   | L:0.08<br>C:0.05<br>G:-36.1%   | L:1.78<br>C:2.49<br>G:39.6%  |
| <b>BMD1</b><br>L:34.06<br>C:25.40<br>G:-25.4%  | L:0.63<br>C:0.39<br>G:-38.2% | L:0.66<br>C:0.74<br>G:12.5%  | L:11.45<br>C:11.19<br>G:-2.2%  | L:0.10<br>C:0.30<br>G:188.4% | L:10.16<br>C:5.59<br>G:-45.0%  | L:2.00<br>C:1.94<br>G:-2.8%  | L:7.74<br>C:4.34<br>G:-44.0%   | L:0.11<br>C:0.06<br>G:-42.8%   | L:1.21<br>C:0.85<br>G:-30.0% |
| <b>VKL1</b><br>L:28.59<br>C:21.29<br>G:-25.5%  | L:0.40<br>C:0.33<br>G:-18.3% | L:0.64<br>C:0.46<br>G:-28.7% | L:7.89<br>C:7.06<br>G:-10.5%   | L:0.44<br>C:0.41<br>G:-7.8%  | L:8.46<br>C:6.32<br>G:-25.3%   | L:1.67<br>C:1.97<br>G:18.1%  | L:7.33<br>C:4.12<br>G:-43.8%   | L:0.12<br>C:0.07<br>G:-40.3%   | L:1.64<br>C:0.56<br>G:-66.2% |
| <b>HSR1</b><br>L:63.02<br>C:44.49<br>G:-29.4%  | L:0.53<br>C:0.29<br>G:-44.5% | L:2.23<br>C:1.04<br>G:-53.1% | L:15.59<br>C:16.12<br>G:3.4%   | L:0.19<br>C:0.74<br>G:290.3% | L:24.56<br>C:14.17<br>G:-42.3% | L:4.41<br>C:3.45<br>G:-21.8% | L:14.38<br>C:7.49<br>G:-47.9%  | L:0.00<br>C:0.11<br>G:25981.5% | L:1.14<br>C:1.07<br>G:-6.4%  |
| <b>ATU1</b><br>L:60.80<br>C:42.84<br>G:-29.5%  | L:0.87<br>C:0.34<br>G:-60.9% | L:1.30<br>C:1.30<br>G:0.0%   | L:21.54<br>C:18.90<br>G:-12.2% | L:0.55<br>C:0.47<br>G:-13.3% | L:18.53<br>C:10.26<br>G:-44.6% | L:2.10<br>C:2.49<br>G:18.4%  | L:13.62<br>C:7.49<br>G:-45.0%  | L:0.24<br>C:0.10<br>G:-57.3%   | L:2.05<br>C:1.48<br>G:-27.9% |
| <b>SLM3</b><br>L:76.06<br>C:51.85<br>G:-31.8%  | L:0.63<br>C:0.51<br>G:-18.9% | L:0.91<br>C:0.90<br>G:-1.4%  | L:25.15<br>C:16.70<br>G:-33.6% | L:0.46<br>C:0.53<br>G:15.6%  | L:22.69<br>C:13.75<br>G:-39.4% | L:3.54<br>C:2.50<br>G:-29.4% | L:21.05<br>C:11.23<br>G:-46.6% | L:0.28<br>C:0.16<br>G:-43.3%   | L:1.36<br>C:5.58<br>G:310.9% |
| <b>EPI1</b><br>L:42.57<br>C:28.56<br>G:-32.9%  | L:0.49<br>C:0.40<br>G:-19.9% | L:0.69<br>C:1.05<br>G:53.7%  | L:13.61<br>C:12.51<br>G:-8.1%  | L:0.42<br>C:0.32<br>G:-24.7% | L:13.14<br>C:6.64<br>G:-49.5%  | L:2.42<br>C:2.01<br>G:-17.0% | L:10.24<br>C:5.27<br>G:-48.5%  | L:0.16<br>C:0.08<br>G:-49.7%   | L:1.40<br>C:0.29<br>G:-79.4% |
| <b>TCG1</b><br>L:31.58<br>C:20.68<br>G:-34.5%  | L:0.27<br>C:0.16<br>G:-40.8% | L:1.02<br>C:0.44<br>G:-56.5% | L:4.38<br>C:5.38<br>G:22.9%    | L:0.18<br>C:0.25<br>G:33.0%  | L:10.59<br>C:7.23<br>G:-31.8%  | L:1.69<br>C:1.06<br>G:-37.1% | L:12.18<br>C:3.66<br>G:-69.9%  | L:0.14<br>C:0.07<br>G:-49.6%   | L:1.13<br>C:2.43<br>G:115.1% |
| <b>PDR1</b><br>L:24.08<br>C:15.15<br>G:-37.1%  | L:0.31<br>C:0.13<br>G:-58.7% | L:0.59<br>C:0.33<br>G:-45.0% | L:5.77<br>C:3.15<br>G:-45.5%   | L:0.18<br>C:0.22<br>G:23.7%  | L:7.66<br>C:5.49<br>G:-28.3%   | L:1.12<br>C:0.80<br>G:-28.9% | L:7.68<br>C:3.46<br>G:-54.9%   | L:0.15<br>C:0.10<br>G:-31.5%   | L:0.62<br>C:1.48<br>G:138.5% |
| <b>MTR1</b><br>L:55.77<br>C:34.91<br>G:-37.4%  | L:1.08<br>C:0.39<br>G:-63.6% | L:1.22<br>C:0.55<br>G:-55.0% | L:21.27<br>C:15.63<br>G:-26.5% | L:0.88<br>C:0.35<br>G:-59.5% | L:14.02<br>C:8.03<br>G:-42.7%  | L:4.42<br>C:2.49<br>G:-43.6% | L:10.19<br>C:5.67<br>G:-44.3%  | L:0.15<br>C:0.08<br>G:-47.7%   | L:2.55<br>C:1.71<br>G:-33.0% |
| <b>SLM1</b><br>L:154.50<br>C:95.77<br>G:-38.0% | L:1.78<br>C:0.61<br>G:-65.6% | L:2.52<br>C:1.75<br>G:-30.7% | L:52.26<br>C:45.07<br>G:-13.8% | L:0.96<br>C:0.66<br>G:-31.4% | L:39.87<br>C:14.33<br>G:-64.1% | L:5.90<br>C:4.85<br>G:-17.7% | L:48.93<br>C:23.21<br>G:-52.6% | L:0.43<br>C:0.19<br>G:-56.5%   | L:1.85<br>C:5.10<br>G:175.2% |



Information:

LMTD : 01-09-2024 To 20-09-2024  
MTD : 01-09-2025 To 20-09-2025

LMTD Sales  
15,993.67 L

MTD Sales  
12,554.78 L

Growth  
-21.50 %

A2A Growth  
-28.08 %

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A              |
|-----------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|------------------------------|
| <b>DPR2</b><br>L:33.24<br>C:20.59<br>G:-38.1% | L:0.39<br>C:0.24<br>G:-39.6% | L:0.61<br>C:1.08<br>G:76.3%  | L:12.89<br>C:9.37<br>G:-27.3%  | L:0.26<br>C:0.27<br>G:6.3%   | L:9.18<br>C:3.67<br>G:-60.0%   | L:1.46<br>C:1.45<br>G:-0.7%  | L:6.51<br>C:3.34<br>G:-48.7%   | L:0.12<br>C:0.03<br>G:-70.2% | L:1.84<br>C:1.14<br>G:-37.8% |
| <b>NKL2</b><br>L:79.31<br>C:47.93<br>G:-39.6% | L:0.49<br>C:0.64<br>G:29.0%  | L:0.87<br>C:1.00<br>G:14.0%  | L:17.48<br>C:13.25<br>G:-24.2% | L:0.18<br>C:0.90<br>G:386.5% | L:23.25<br>C:16.25<br>G:-30.1% | L:2.22<br>C:3.33<br>G:50.3%  | L:32.65<br>C:9.95<br>G:-69.5%  | L:0.36<br>C:0.15<br>G:-58.4% | L:1.80<br>C:2.48<br>G:37.4%  |
| <b>ERD2</b><br>L:85.08<br>C:50.04<br>G:-41.2% | L:0.52<br>C:0.88<br>G:69.6%  | L:2.04<br>C:2.40<br>G:17.6%  | L:11.17<br>C:5.72<br>G:-48.8%  | L:0.78<br>C:0.68<br>G:-12.8% | L:29.79<br>C:18.04<br>G:-39.5% | L:4.35<br>C:4.28<br>G:-1.5%  | L:33.44<br>C:15.45<br>G:-53.8% | L:0.52<br>C:0.24<br>G:-52.9% | L:2.47<br>C:2.34<br>G:-5.2%  |
| <b>RSP1</b><br>L:41.32<br>C:23.74<br>G:-42.5% | L:0.46<br>C:0.21<br>G:-55.3% | L:0.55<br>C:0.29<br>G:-46.5% | L:10.91<br>C:5.01<br>G:-54.1%  | L:0.30<br>C:0.50<br>G:66.4%  | L:11.37<br>C:7.39<br>G:-35.0%  | L:1.81<br>C:1.13<br>G:-37.5% | L:14.87<br>C:5.60<br>G:-62.4%  | L:0.16<br>C:0.09<br>G:-43.2% | L:0.89<br>C:3.52<br>G:297.1% |
| <b>KRI1</b><br>L:48.92<br>C:26.14<br>G:-46.6% | L:0.42<br>C:0.31<br>G:-25.6% | L:1.71<br>C:0.83<br>G:-51.6% | L:12.42<br>C:7.80<br>G:-37.2%  | L:0.19<br>C:0.24<br>G:28.3%  | L:14.17<br>C:6.14<br>G:-56.7%  | L:2.93<br>C:1.53<br>G:-47.9% | L:14.92<br>C:5.95<br>G:-60.1%  | L:0.02<br>C:0.05<br>G:204.2% | L:2.14<br>C:3.28<br>G:53.2%  |
| <b>ERD1</b><br>L:80.99<br>C:40.03<br>G:-50.6% | L:0.60<br>C:0.22<br>G:-64.0% | L:1.86<br>C:2.28<br>G:22.2%  | L:12.06<br>C:5.80<br>G:-51.9%  | L:0.61<br>C:0.78<br>G:27.2%  | L:22.12<br>C:10.12<br>G:-54.3% | L:4.40<br>C:2.83<br>G:-35.7% | L:37.18<br>C:15.10<br>G:-59.4% | L:0.37<br>C:0.11<br>G:-68.7% | L:1.79<br>C:2.80<br>G:56.7%  |
| <b>KMM1</b><br>L:33.21<br>C:14.89<br>G:-55.2% | L:0.43<br>C:0.17<br>G:-59.7% | L:0.56<br>C:0.38<br>G:-31.7% | L:7.30<br>C:4.40<br>G:-39.7%   | L:0.36<br>C:0.31<br>G:-12.9% | L:9.13<br>C:4.22<br>G:-53.8%   | L:2.02<br>C:1.11<br>G:-45.0% | L:10.98<br>C:2.63<br>G:-76.0%  | L:0.16<br>C:0.04<br>G:-74.4% | L:2.28<br>C:1.62<br>G:-28.9% |