



# TN Product Manager A2A Report 19/09/2025 11:56 PM

Information:

**LMTD :** 01-09-2024 To 19-09-2024  
**MTD :** 01-09-2025 To 19-09-2025

**LMTD Sales**  
**15,244.42 L**

**MTD Sales**  
**12,059.86 L**

**Growth**  
**-20.89 %**

**A2A Growth**  
**-27.42 %**

Info: Only A2A Branch are listed below and sales values are in Lacs

A2A Growth% - Color Legend

<0      0-5      5-10      10-20      >20

| Sales Zone /Branch                              | AJITHKUMA R.K                    | BALAJI.M                         | DURAIRAJ.T                        | FRANCISPR ABHU.B                | JAGADEESA N.M                      | JEGANRAJ.S                       | MURUGAN.K                          | OTHERS                         | RANJITHKU MAR.A                 |
|-------------------------------------------------|----------------------------------|----------------------------------|-----------------------------------|---------------------------------|------------------------------------|----------------------------------|------------------------------------|--------------------------------|---------------------------------|
| <b>Total</b>                                    | L:170.36<br>C:137.39<br>G:-19.4% | L:375.23<br>C:317.84<br>G:-15.3% | L:3826.97<br>C:3558.41<br>G:-7.0% | L:184.24<br>C:207.44<br>G:12.6% | L:3931.77<br>C:2387.02<br>G:-39.3% | L:747.19<br>C:585.29<br>G:-21.7% | L:5156.11<br>C:3064.32<br>G:-40.6% | L:47.54<br>C:28.21<br>G:-40.7% | L:484.79<br>C:546.04<br>G:12.6% |
| <b>CHENNAI-01</b>                               |                                  |                                  |                                   |                                 |                                    |                                  |                                    |                                |                                 |
| L:2051.65<br>C:1497.69<br>G:-27.0%              | L:26.55<br>C:22.37<br>G:-15.7%   | L:54.28<br>C:50.75<br>G:-6.5%    | L:488.53<br>C:428.42<br>G:-12.3%  | L:32.90<br>C:24.92<br>G:-24.2%  | L:505.04<br>C:336.54<br>G:-33.4%   | L:91.96<br>C:75.57<br>G:-17.8%   | L:789.02<br>C:496.28<br>G:-37.1%   | L:5.53<br>C:3.45<br>G:-37.5%   | L:57.85<br>C:59.38<br>G:2.6%    |
| <b>CH40</b><br>L:32.15<br>C:34.69<br>G:7.9%     | L:2.14<br>C:2.45<br>G:14.6%      | L:0.00<br>C:0.01<br>G:0.0%       | L:17.69<br>C:24.39<br>G:37.9%     | L:0.09<br>C:0.50<br>G:467.4%    | L:0.73<br>C:2.94<br>G:302.2%       | L:0.26<br>C:0.15<br>G:-42.4%     | L:2.60<br>C:1.97<br>G:-24.2%       | L:0.00<br>C:0.00<br>G:-64.9%   | L:8.64<br>C:2.28<br>G:-73.6%    |
| <b>MRM1</b><br>L:44.95<br>C:44.30<br>G:-1.4%    | L:0.53<br>C:0.72<br>G:35.6%      | L:0.47<br>C:1.43<br>G:205.8%     | L:12.12<br>C:19.33<br>G:59.5%     | L:0.63<br>C:0.89<br>G:41.8%     | L:12.58<br>C:7.09<br>G:-43.6%      | L:1.35<br>C:2.16<br>G:59.2%      | L:17.19<br>C:11.48<br>G:-33.2%     | L:0.20<br>C:0.12<br>G:-40.0%   | L:-0.12<br>C:1.09<br>G:-1033.1% |
| <b>MC10</b><br>L:22.02<br>C:21.44<br>G:-2.6%    | L:1.09<br>C:0.65<br>G:-40.1%     | L:0.00<br>C:0.00<br>G:0.0%       | L:19.65<br>C:17.06<br>G:-13.2%    | L:0.35<br>C:0.08<br>G:-77.6%    | L:0.00<br>C:0.03<br>G:0.0%         | L:0.00<br>C:0.01<br>G:0.0%       | L:0.92<br>C:3.04<br>G:229.4%       | L:0.00<br>C:0.00<br>G:0.0%     | L:0.00<br>C:0.56<br>G:0.0%      |
| <b>CH35</b><br>L:42.58<br>C:38.72<br>G:-9.1%    | L:0.57<br>C:0.73<br>G:26.9%      | L:1.35<br>C:0.92<br>G:-31.3%     | L:15.01<br>C:14.85<br>G:-1.0%     | L:1.10<br>C:0.85<br>G:-22.3%    | L:8.55<br>C:7.74<br>G:-9.5%        | L:1.57<br>C:1.67<br>G:5.8%       | L:13.78<br>C:8.74<br>G:-36.6%      | L:0.11<br>C:0.13<br>G:25.4%    | L:0.54<br>C:3.09<br>G:475.6%    |
| <b>CH37</b><br>L:26.83<br>C:24.13<br>G:-10.1%   | L:0.39<br>C:0.39<br>G:-0.5%      | L:0.58<br>C:1.03<br>G:78.4%      | L:6.83<br>C:9.42<br>G:37.9%       | L:0.38<br>C:0.22<br>G:-43.8%    | L:9.04<br>C:4.75<br>G:-47.4%       | L:0.85<br>C:1.52<br>G:78.4%      | L:7.17<br>C:5.11<br>G:-28.7%       | L:0.13<br>C:0.06<br>G:-54.1%   | L:1.47<br>C:1.64<br>G:11.8%     |
| <b>CH42</b><br>L:90.48<br>C:80.73<br>G:-10.8%   | L:1.00<br>C:0.61<br>G:-39.4%     | L:3.55<br>C:4.10<br>G:15.6%      | L:15.59<br>C:18.13<br>G:16.3%     | L:0.75<br>C:0.89<br>G:17.8%     | L:25.43<br>C:19.58<br>G:-23.0%     | L:7.01<br>C:5.80<br>G:-17.2%     | L:34.57<br>C:29.54<br>G:-14.5%     | L:0.15<br>C:0.20<br>G:28.6%    | L:2.42<br>C:1.87<br>G:-22.4%    |
| <b>TKM1</b><br>L:38.14<br>C:33.38<br>G:-12.5%   | L:0.66<br>C:0.37<br>G:-43.8%     | L:0.33<br>C:0.90<br>G:177.3%     | L:15.77<br>C:13.34<br>G:-15.4%    | L:0.46<br>C:0.64<br>G:39.0%     | L:9.82<br>C:6.75<br>G:-31.3%       | L:1.57<br>C:1.51<br>G:-3.5%      | L:8.44<br>C:8.69<br>G:3.0%         | L:0.07<br>C:0.08<br>G:20.4%    | L:1.03<br>C:1.09<br>G:5.9%      |
| <b>CH45</b><br>L:67.56<br>C:56.89<br>G:-15.8%   | L:0.97<br>C:0.90<br>G:-6.6%      | L:1.28<br>C:1.47<br>G:14.7%      | L:14.41<br>C:14.15<br>G:-1.8%     | L:0.72<br>C:0.47<br>G:-33.8%    | L:15.79<br>C:13.09<br>G:-17.1%     | L:4.05<br>C:3.18<br>G:-21.5%     | L:28.17<br>C:21.73<br>G:-22.9%     | L:0.17<br>C:0.08<br>G:-50.0%   | L:2.02<br>C:1.82<br>G:-9.9%     |
| <b>CH16</b><br>L:144.06<br>C:115.12<br>G:-20.1% | L:1.78<br>C:1.01<br>G:-43.2%     | L:3.11<br>C:3.35<br>G:7.5%       | L:20.94<br>C:27.50<br>G:31.4%     | L:2.13<br>C:1.84<br>G:-13.8%    | L:42.59<br>C:29.05<br>G:-31.8%     | L:8.05<br>C:6.05<br>G:-24.9%     | L:61.91<br>C:41.18<br>G:-33.5%     | L:0.41<br>C:0.23<br>G:-43.7%   | L:3.12<br>C:4.91<br>G:57.1%     |
| <b>CH30</b><br>L:68.53<br>C:53.88<br>G:-21.4%   | L:0.62<br>C:0.93<br>G:49.3%      | L:1.93<br>C:1.97<br>G:2.0%       | L:12.60<br>C:16.58<br>G:31.6%     | L:0.79<br>C:0.55<br>G:-30.5%    | L:19.04<br>C:9.78<br>G:-48.6%      | L:2.36<br>C:1.91<br>G:-18.8%     | L:26.88<br>C:18.63<br>G:-30.7%     | L:0.12<br>C:0.05<br>G:-63.6%   | L:4.17<br>C:3.47<br>G:-16.9%    |
| <b>GUD2</b><br>L:61.43<br>C:47.64<br>G:-22.4%   | L:0.53<br>C:0.45<br>G:-15.8%     | L:1.46<br>C:1.49<br>G:2.4%       | L:19.72<br>C:14.93<br>G:-24.3%    | L:0.53<br>C:0.67<br>G:25.5%     | L:14.61<br>C:8.04<br>G:-44.9%      | L:3.60<br>C:2.35<br>G:-34.9%     | L:19.08<br>C:15.24<br>G:-20.1%     | L:0.13<br>C:0.07<br>G:-48.2%   | L:1.77<br>C:4.41<br>G:149.8%    |
| <b>CH14</b><br>L:161.35<br>C:120.58<br>G:-25.3% | L:3.03<br>C:1.47<br>G:-51.4%     | L:4.57<br>C:3.41<br>G:-25.5%     | L:35.78<br>C:31.97<br>G:-10.7%    | L:5.02<br>C:3.28<br>G:-34.6%    | L:37.69<br>C:25.75<br>G:-31.7%     | L:4.13<br>C:3.03<br>G:-26.6%     | L:65.29<br>C:47.46<br>G:-27.3%     | L:0.23<br>C:0.21<br>G:-9.1%    | L:5.60<br>C:4.00<br>G:-28.6%    |
| <b>CH26</b><br>L:19.60<br>C:14.49<br>G:-26.1%   | L:0.46<br>C:0.27<br>G:-42.5%     | L:0.48<br>C:0.71<br>G:48.5%      | L:4.82<br>C:3.70<br>G:-23.1%      | L:0.12<br>C:0.13<br>G:8.6%      | L:5.03<br>C:3.17<br>G:-37.1%       | L:0.72<br>C:0.83<br>G:15.8%      | L:7.49<br>C:5.43<br>G:-27.5%       | L:0.03<br>C:0.02<br>G:-41.4%   | L:0.46<br>C:0.24<br>G:-48.3%    |



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**Growth**  
**-20.89 %**

**A2A Growth**  
**-27.42 %**

| Sales Zone /Branch                             | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B              | JAGADEESA N.M                  | JEGANRAJ.S                    | MURUGAN.K                      | OTHERS                        | RANJITHKU MAR.A              |
|------------------------------------------------|------------------------------|------------------------------|--------------------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|-------------------------------|------------------------------|
| <b>CH11</b><br>L:86.53<br>C:63.95<br>G:-26.1%  | L:0.54<br>C:1.21<br>G:121.9% | L:2.04<br>C:1.90<br>G:-7.0%  | L:20.23<br>C:11.26<br>G:-44.3% | L:0.70<br>C:1.12<br>G:58.5%   | L:19.89<br>C:11.63<br>G:-41.5% | L:3.10<br>C:2.13<br>G:-31.3%  | L:38.62<br>C:32.57<br>G:-15.6% | L:0.11<br>C:0.16<br>G:54.3%   | L:1.29<br>C:1.97<br>G:52.4%  |
| <b>CH38</b><br>L:56.67<br>C:41.85<br>G:-26.1%  | L:0.79<br>C:0.62<br>G:-22.2% | L:2.72<br>C:2.38<br>G:-12.4% | L:15.86<br>C:13.78<br>G:-13.1% | L:0.52<br>C:0.88<br>G:69.2%   | L:12.32<br>C:10.08<br>G:-18.2% | L:3.38<br>C:2.26<br>G:-33.2%  | L:19.10<br>C:9.31<br>G:-51.2%  | L:0.24<br>C:0.12<br>G:-50.3%  | L:1.74<br>C:2.43<br>G:39.8%  |
| <b>CH05</b><br>L:118.27<br>C:84.27<br>G:-28.7% | L:1.42<br>C:0.53<br>G:-62.4% | L:5.39<br>C:4.92<br>G:-8.6%  | L:17.36<br>C:13.71<br>G:-21.0% | L:3.32<br>C:1.03<br>G:-68.8%  | L:33.07<br>C:23.91<br>G:-27.7% | L:6.93<br>C:4.88<br>G:-29.5%  | L:49.29<br>C:32.93<br>G:-33.2% | L:0.30<br>C:0.16<br>G:-47.8%  | L:1.19<br>C:2.19<br>G:83.6%  |
| <b>CH28</b><br>L:90.68<br>C:63.81<br>G:-29.6%  | L:0.76<br>C:0.71<br>G:-7.4%  | L:2.71<br>C:2.49<br>G:-8.4%  | L:13.63<br>C:13.93<br>G:2.2%   | L:1.63<br>C:1.45<br>G:-11.2%  | L:21.45<br>C:17.24<br>G:-19.6% | L:4.44<br>C:4.18<br>G:-6.0%   | L:44.55<br>C:21.00<br>G:-52.9% | L:0.36<br>C:0.26<br>G:-27.3%  | L:1.14<br>C:2.57<br>G:125.5% |
| <b>CH19</b><br>L:105.33<br>C:74.11<br>G:-29.6% | L:0.69<br>C:0.73<br>G:5.7%   | L:2.33<br>C:2.62<br>G:12.7%  | L:14.37<br>C:14.79<br>G:2.9%   | L:1.64<br>C:0.85<br>G:-48.0%  | L:26.71<br>C:18.03<br>G:-32.5% | L:5.55<br>C:5.30<br>G:-4.5%   | L:52.47<br>C:29.39<br>G:-44.0% | L:0.32<br>C:0.20<br>G:-37.0%  | L:1.25<br>C:2.19<br>G:74.3%  |
| <b>SKL1</b><br>L:52.97<br>C:37.24<br>G:-29.7%  | L:0.70<br>C:0.38<br>G:-45.5% | L:1.58<br>C:1.16<br>G:-26.5% | L:13.29<br>C:9.91<br>G:-25.4%  | L:0.83<br>C:0.49<br>G:-40.9%  | L:14.47<br>C:8.74<br>G:-39.6%  | L:2.41<br>C:1.45<br>G:-39.9%  | L:18.55<br>C:14.10<br>G:-24.0% | L:0.17<br>C:0.04<br>G:-73.2%  | L:0.99<br>C:0.96<br>G:-2.9%  |
| <b>CGL1</b><br>L:51.93<br>C:34.84<br>G:-32.9%  | L:0.69<br>C:0.43<br>G:-37.3% | L:1.89<br>C:1.08<br>G:-43.0% | L:12.79<br>C:14.71<br>G:15.0%  | L:0.84<br>C:0.42<br>G:-49.9%  | L:11.52<br>C:8.48<br>G:-26.4%  | L:2.40<br>C:0.97<br>G:-59.7%  | L:18.54<br>C:7.50<br>G:-59.5%  | L:0.09<br>C:0.06<br>G:-25.7%  | L:3.17<br>C:1.19<br>G:-62.6% |
| <b>GU D1</b><br>L:78.74<br>C:52.47<br>G:-33.4% | L:0.73<br>C:0.87<br>G:18.7%  | L:2.50<br>C:2.06<br>G:-17.8% | L:12.22<br>C:9.50<br>G:-22.2%  | L:1.37<br>C:1.46<br>G:6.2%    | L:20.12<br>C:14.11<br>G:-29.9% | L:3.51<br>C:3.32<br>G:-5.2%   | L:35.88<br>C:18.20<br>G:-49.3% | L:0.17<br>C:0.12<br>G:-30.0%  | L:2.22<br>C:2.83<br>G:27.2%  |
| <b>CH08</b><br>L:146.05<br>C:96.36<br>G:-34.0% | L:1.26<br>C:1.22<br>G:-3.5%  | L:4.33<br>C:3.01<br>G:-30.3% | L:30.53<br>C:21.94<br>G:-28.1% | L:4.57<br>C:2.06<br>G:-54.9%  | L:36.36<br>C:28.21<br>G:-22.4% | L:8.01<br>C:5.70<br>G:-28.8%  | L:56.22<br>C:29.69<br>G:-47.2% | L:0.77<br>C:0.41<br>G:-46.2%  | L:4.01<br>C:4.11<br>G:2.6%   |
| <b>CH39</b><br>L:56.12<br>C:36.87<br>G:-34.3%  | L:0.62<br>C:0.62<br>G:0.6%   | L:1.31<br>C:1.49<br>G:13.9%  | L:14.50<br>C:6.55<br>G:-54.8%  | L:0.56<br>C:0.68<br>G:21.3%   | L:11.75<br>C:8.15<br>G:-30.7%  | L:2.41<br>C:3.92<br>G:62.6%   | L:23.66<br>C:13.50<br>G:-42.9% | L:0.08<br>C:0.14<br>G:76.3%   | L:1.23<br>C:1.80<br>G:46.8%  |
| <b>AVD1</b><br>L:87.47<br>C:55.98<br>G:-36.0%  | L:0.72<br>C:0.76<br>G:5.5%   | L:1.18<br>C:1.29<br>G:9.2%   | L:21.73<br>C:15.29<br>G:-29.6% | L:1.12<br>C:1.05<br>G:-6.0%   | L:24.70<br>C:12.30<br>G:-50.2% | L:2.64<br>C:1.50<br>G:-43.2%  | L:33.49<br>C:20.03<br>G:-40.2% | L:0.44<br>C:0.22<br>G:-50.7%  | L:1.46<br>C:3.55<br>G:143.6% |
| <b>MC09</b><br>L:11.11<br>C:6.92<br>G:-37.7%   | L:0.30<br>C:0.26<br>G:-11.6% | L:0.00<br>C:0.00<br>G:0.0%   | L:9.48<br>C:6.62<br>G:-30.1%   | L:0.05<br>C:0.02<br>G:-57.3%  | L:0.23<br>C:0.01<br>G:-94.4%   | L:0.03<br>C:0.00<br>G:-100.0% | L:1.01<br>C:0.00<br>G:-100.0%  | L:0.01<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%   |
| <b>CH07</b><br>L:120.02<br>C:72.41<br>G:-39.7% | L:0.75<br>C:1.14<br>G:52.0%  | L:3.43<br>C:2.46<br>G:-28.4% | L:32.73<br>C:21.32<br>G:-34.9% | L:0.75<br>C:0.84<br>G:11.5%   | L:29.19<br>C:18.22<br>G:-37.6% | L:5.25<br>C:4.94<br>G:-6.0%   | L:44.34<br>C:21.52<br>G:-51.5% | L:0.22<br>C:0.13<br>G:-42.5%  | L:3.35<br>C:1.84<br>G:-45.2% |
| <b>CH22</b><br>L:76.48<br>C:43.97<br>G:-42.5%  | L:0.52<br>C:0.52<br>G:0.7%   | L:1.61<br>C:1.93<br>G:19.5%  | L:10.62<br>C:12.09<br>G:13.8%  | L:0.47<br>C:0.73<br>G:55.6%   | L:22.47<br>C:11.81<br>G:-47.4% | L:2.88<br>C:2.70<br>G:-6.2%   | L:37.07<br>C:12.99<br>G:-64.9% | L:0.27<br>C:0.08<br>G:-71.5%  | L:0.57<br>C:1.12<br>G:97.9%  |
| <b>CH29</b><br>L:17.48<br>C:9.82<br>G:-43.8%   | L:0.62<br>C:0.57<br>G:-8.3%  | L:0.79<br>C:0.30<br>G:-61.8% | L:7.35<br>C:2.19<br>G:-70.2%   | L:0.18<br>C:0.08<br>G:-55.6%  | L:4.33<br>C:1.47<br>G:-66.0%   | L:1.39<br>C:1.31<br>G:-5.2%   | L:2.53<br>C:3.77<br>G:49.1%    | L:0.04<br>C:0.02<br>G:-54.8%  | L:0.25<br>C:0.10<br>G:-60.0% |
| <b>KNR1</b><br>L:62.27<br>C:33.39<br>G:-46.4%  | L:1.30<br>C:0.71<br>G:-45.8% | L:1.36<br>C:0.86<br>G:-37.0% | L:19.16<br>C:12.17<br>G:-36.5% | L:1.23<br>C:0.75<br>G:-39.1%  | L:14.91<br>C:6.38<br>G:-57.2%  | L:1.96<br>C:0.83<br>G:-57.6%  | L:19.30<br>C:11.53<br>G:-40.2% | L:0.17<br>C:0.07<br>G:-60.5%  | L:2.90<br>C:0.10<br>G:-96.6% |
| <b>MC02</b><br>L:13.86<br>C:3.43<br>G:-75.2%   | L:0.35<br>C:0.15<br>G:-56.3% | L:0.00<br>C:0.00<br>G:0.0%   | L:11.76<br>C:3.28<br>G:-72.1%  | L:0.04<br>C:0.00<br>G:-100.0% | L:0.63<br>C:0.00<br>G:-100.0%  | L:0.13<br>C:0.00<br>G:-100.0% | L:0.93<br>C:0.00<br>G:-100.0%  | L:0.01<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%   |

## Information:

**LMTD :** 01-09-2024 To 19-09-2024  
**MTD :** 01-09-2025 To 19-09-2025

**LMTD Sales**  
**15,244.42 L**

**MTD Sales**  
**12,059.86 L**

**Growth**  
**-20.89 %**

**A2A Growth**  
**-27.42 %**

| Sales Zone /Branch                              | AJITHKUMA R.K                  | BALAJI.M                      | DURAIRAJ.T                       | FRANCISPR ABHU.B               | JAGADEESA N.M                    | JEGANRAJ.S                     | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A              |
|-------------------------------------------------|--------------------------------|-------------------------------|----------------------------------|--------------------------------|----------------------------------|--------------------------------|----------------------------------|------------------------------|------------------------------|
| <b>CHENNAI-02</b>                               |                                |                               |                                  |                                |                                  |                                |                                  |                              |                              |
| L:1929.88<br>C:1401.53<br>G:-27.4%              | L:28.83<br>C:23.82<br>G:-17.4% | L:38.52<br>C:36.95<br>G:-4.1% | L:623.13<br>C:544.37<br>G:-12.6% | L:30.99<br>C:24.78<br>G:-20.0% | L:431.51<br>C:250.43<br>G:-42.0% | L:68.23<br>C:48.68<br>G:-28.7% | L:656.42<br>C:419.18<br>G:-36.1% | L:4.93<br>C:2.62<br>G:-46.9% | L:47.32<br>C:50.70<br>G:7.1% |
| <b>CH12</b><br>L:95.26<br>C:90.46<br>G:-5.0%    | L:1.43<br>C:1.33<br>G:-7.0%    | L:2.59<br>C:2.76<br>G:6.7%    | L:24.32<br>C:29.93<br>G:23.1%    | L:2.05<br>C:2.03<br>G:-0.8%    | L:24.18<br>C:19.08<br>G:-21.1%   | L:2.93<br>C:2.80<br>G:-4.5%    | L:33.32<br>C:28.93<br>G:-13.2%   | L:0.27<br>C:0.25<br>G:-9.0%  | L:4.17<br>C:3.34<br>G:-19.9% |
| <b>PON1</b><br>L:31.57<br>C:29.83<br>G:-5.5%    | L:0.32<br>C:0.58<br>G:79.5%    | L:0.58<br>C:0.62<br>G:8.7%    | L:5.90<br>C:12.78<br>G:116.6%    | L:0.11<br>C:0.72<br>G:529.0%   | L:8.79<br>C:3.63<br>G:-58.7%     | L:1.18<br>C:0.90<br>G:-24.0%   | L:12.26<br>C:8.43<br>G:-31.2%    | L:0.05<br>C:0.05<br>G:-7.4%  | L:2.37<br>C:2.12<br>G:-10.5% |
| <b>MJR1</b><br>L:74.16<br>C:68.85<br>G:-7.2%    | L:0.88<br>C:2.29<br>G:160.7%   | L:1.73<br>C:1.77<br>G:2.1%    | L:25.18<br>C:27.87<br>G:10.7%    | L:1.95<br>C:1.04<br>G:-46.5%   | L:16.22<br>C:10.88<br>G:-32.9%   | L:3.43<br>C:2.04<br>G:-40.6%   | L:22.61<br>C:19.60<br>G:-13.3%   | L:0.15<br>C:0.09<br>G:-40.8% | L:2.02<br>C:3.26<br>G:61.8%  |
| <b>CH44</b><br>L:56.39<br>C:50.10<br>G:-11.1%   | L:1.00<br>C:0.68<br>G:-32.1%   | L:1.37<br>C:0.81<br>G:-41.0%  | L:18.92<br>C:23.24<br>G:22.9%    | L:0.91<br>C:0.39<br>G:-57.1%   | L:14.20<br>C:7.87<br>G:-44.5%    | L:2.64<br>C:1.28<br>G:-51.4%   | L:15.57<br>C:14.68<br>G:-5.7%    | L:0.10<br>C:0.08<br>G:-20.2% | L:1.68<br>C:1.06<br>G:-37.0% |
| <b>UKI1</b><br>L:40.15<br>C:35.13<br>G:-12.5%   | L:0.85<br>C:0.83<br>G:-2.4%    | L:0.48<br>C:0.68<br>G:41.2%   | L:18.86<br>C:18.59<br>G:-1.4%    | L:1.52<br>C:0.83<br>G:-45.7%   | L:7.46<br>C:5.26<br>G:-29.6%     | L:1.00<br>C:0.88<br>G:-11.8%   | L:8.13<br>C:7.00<br>G:-13.9%     | L:0.07<br>C:0.05<br>G:-31.9% | L:1.77<br>C:1.02<br>G:-42.5% |
| <b>CH34</b><br>L:80.99<br>C:68.94<br>G:-14.9%   | L:1.10<br>C:1.54<br>G:40.4%    | L:1.69<br>C:2.09<br>G:23.9%   | L:25.27<br>C:31.41<br>G:24.3%    | L:0.64<br>C:1.15<br>G:78.4%    | L:17.92<br>C:9.11<br>G:-49.1%    | L:3.32<br>C:3.64<br>G:9.4%     | L:28.38<br>C:17.85<br>G:-37.1%   | L:0.37<br>C:0.20<br>G:-46.5% | L:2.31<br>C:1.95<br>G:-15.4% |
| <b>GPD1</b><br>L:59.20<br>C:48.54<br>G:-18.0%   | L:0.95<br>C:0.45<br>G:-52.3%   | L:1.16<br>C:2.30<br>G:98.1%   | L:28.33<br>C:22.10<br>G:-22.0%   | L:1.34<br>C:1.36<br>G:1.0%     | L:9.88<br>C:7.03<br>G:-28.8%     | L:1.50<br>C:1.17<br>G:-22.4%   | L:13.24<br>C:9.11<br>G:-31.2%    | L:0.17<br>C:0.04<br>G:-77.6% | L:2.64<br>C:4.99<br>G:89.5%  |
| <b>CH21</b><br>L:129.00<br>C:105.17<br>G:-18.5% | L:1.83<br>C:2.12<br>G:15.6%    | L:3.34<br>C:2.72<br>G:-18.5%  | L:50.45<br>C:40.63<br>G:-19.5%   | L:0.96<br>C:1.42<br>G:48.3%    | L:24.71<br>C:14.87<br>G:-39.8%   | L:3.31<br>C:2.67<br>G:-19.2%   | L:38.32<br>C:31.09<br>G:-18.9%   | L:0.29<br>C:0.13<br>G:-53.3% | L:5.79<br>C:9.52<br>G:64.4%  |
| <b>CH20</b><br>L:91.76<br>C:72.74<br>G:-20.7%   | L:0.88<br>C:0.81<br>G:-7.1%    | L:1.23<br>C:0.94<br>G:-23.7%  | L:31.91<br>C:32.55<br>G:2.0%     | L:2.41<br>C:1.20<br>G:-50.1%   | L:18.13<br>C:11.88<br>G:-34.5%   | L:2.66<br>C:2.13<br>G:-20.1%   | L:31.74<br>C:21.57<br>G:-32.0%   | L:0.13<br>C:0.14<br>G:6.9%   | L:2.68<br>C:1.52<br>G:-43.3% |
| <b>CH03</b><br>L:177.65<br>C:136.29<br>G:-23.3% | L:1.42<br>C:2.30<br>G:62.3%    | L:3.51<br>C:2.53<br>G:-27.9%  | L:37.67<br>C:48.21<br>G:28.0%    | L:2.67<br>C:2.20<br>G:-17.8%   | L:47.28<br>C:30.72<br>G:-35.0%   | L:6.25<br>C:3.44<br>G:-45.0%   | L:75.06<br>C:40.58<br>G:-45.9%   | L:0.39<br>C:0.20<br>G:-49.1% | L:3.39<br>C:6.12<br>G:80.3%  |
| <b>CH43</b><br>L:62.91<br>C:47.16<br>G:-25.0%   | L:0.86<br>C:0.41<br>G:-52.6%   | L:1.47<br>C:2.58<br>G:75.1%   | L:14.26<br>C:12.92<br>G:-9.4%    | L:0.75<br>C:0.68<br>G:-9.5%    | L:14.90<br>C:10.91<br>G:-26.8%   | L:5.79<br>C:3.48<br>G:-39.9%   | L:23.51<br>C:15.16<br>G:-35.5%   | L:0.29<br>C:0.17<br>G:-40.8% | L:1.08<br>C:0.85<br>G:-21.3% |
| <b>CH18</b><br>L:107.10<br>C:79.95<br>G:-25.4%  | L:2.26<br>C:0.71<br>G:-68.5%   | L:3.54<br>C:3.30<br>G:-6.7%   | L:24.50<br>C:22.82<br>G:-6.8%    | L:1.57<br>C:1.58<br>G:1.0%     | L:28.89<br>C:18.38<br>G:-36.4%   | L:4.96<br>C:3.69<br>G:-25.5%   | L:39.49<br>C:26.28<br>G:-33.5%   | L:0.28<br>C:0.11<br>G:-61.9% | L:1.61<br>C:3.07<br>G:90.7%  |
| <b>CH15</b><br>L:211.56<br>C:151.71<br>G:-28.3% | L:3.61<br>C:3.16<br>G:-12.5%   | L:2.60<br>C:4.12<br>G:58.3%   | L:74.11<br>C:61.51<br>G:-17.0%   | L:3.40<br>C:2.81<br>G:-17.4%   | L:42.75<br>C:25.78<br>G:-39.7%   | L:7.27<br>C:6.13<br>G:-15.7%   | L:71.70<br>C:45.74<br>G:-36.2%   | L:0.51<br>C:0.31<br>G:-38.2% | L:5.62<br>C:2.16<br>G:-61.6% |
| <b>CH24</b><br>L:87.60<br>C:62.06<br>G:-29.2%   | L:0.62<br>C:1.08<br>G:72.2%    | L:2.23<br>C:1.67<br>G:-25.1%  | L:27.06<br>C:20.20<br>G:-25.3%   | L:0.46<br>C:1.50<br>G:226.0%   | L:19.29<br>C:9.09<br>G:-52.9%    | L:3.51<br>C:2.58<br>G:-26.3%   | L:33.37<br>C:24.83<br>G:-25.6%   | L:0.34<br>C:0.16<br>G:-52.4% | L:0.72<br>C:0.96<br>G:32.0%  |
| <b>CH33</b><br>L:70.56<br>C:49.51<br>G:-29.8%   | L:2.21<br>C:1.19<br>G:-46.5%   | L:1.88<br>C:1.79<br>G:-4.4%   | L:20.82<br>C:18.58<br>G:-10.8%   | L:1.05<br>C:1.02<br>G:-3.1%    | L:16.29<br>C:10.31<br>G:-36.7%   | L:1.91<br>C:1.86<br>G:-2.6%    | L:25.51<br>C:13.75<br>G:-46.1%   | L:0.13<br>C:0.10<br>G:-18.9% | L:0.75<br>C:0.92<br>G:21.8%  |

## Information:

**LMTD :** 01-09-2024 To 19-09-2024  
**MTD :** 01-09-2025 To 19-09-2025

**LMTD Sales**  
**15,244.42 L**

**MTD Sales**  
**12,059.86 L**

**Growth**  
**-20.89 %**

**A2A Growth**  
**-27.42 %**

| Sales Zone /Branch                            | AJITHKUMA R.K                 | BALAJI.M                       | DURAIRAJ.T                     | FRANCISPR ABHU.B               | JAGADEESA N.M                    | JEGANRAJ.S                    | MURUGAN.K                        | OTHERS                        | RANJITHKU MAR.A               |
|-----------------------------------------------|-------------------------------|--------------------------------|--------------------------------|--------------------------------|----------------------------------|-------------------------------|----------------------------------|-------------------------------|-------------------------------|
| <b>CH41</b><br>L:59.94<br>C:41.99<br>G:-30.0% | L:0.71<br>C:0.55<br>G:-22.3%  | L:1.32<br>C:0.75<br>G:-43.6%   | L:15.55<br>C:13.79<br>G:-11.3% | L:1.65<br>C:0.82<br>G:-50.2%   | L:15.85<br>C:8.17<br>G:-48.5%    | L:2.19<br>C:1.89<br>G:-14.1%  | L:21.97<br>C:15.54<br>G:-29.3%   | L:0.19<br>C:0.10<br>G:-48.9%  | L:0.50<br>C:0.38<br>G:-22.5%  |
| <b>CH27</b><br>L:23.34<br>C:16.22<br>G:-30.5% | L:0.27<br>C:0.22<br>G:-18.5%  | L:0.72<br>C:0.83<br>G:14.8%    | L:4.84<br>C:3.15<br>G:-35.0%   | L:0.41<br>C:0.82<br>G:101.9%   | L:7.14<br>C:3.15<br>G:-55.9%     | L:1.30<br>C:1.21<br>G:-7.0%   | L:8.13<br>C:6.42<br>G:-21.0%     | L:0.10<br>C:0.01<br>G:-84.8%  | L:0.42<br>C:0.40<br>G:-5.4%   |
| <b>MC06</b><br>L:26.48<br>C:18.05<br>G:-31.8% | L:0.51<br>C:0.51<br>G:-0.8%   | L:0.18<br>C:0.02<br>G:-89.8%   | L:20.50<br>C:12.58<br>G:-38.6% | L:0.38<br>C:0.22<br>G:-43.2%   | L:1.03<br>C:1.46<br>G:41.5%      | L:0.17<br>C:0.06<br>G:-64.4%  | L:3.40<br>C:2.39<br>G:-29.7%     | L:0.01<br>C:0.00<br>G:-81.5%  | L:0.30<br>C:0.82<br>G:174.1%  |
| <b>CH23</b><br>L:31.37<br>C:20.78<br>G:-33.8% | L:0.52<br>C:0.28<br>G:-47.0%  | L:0.47<br>C:0.83<br>G:77.7%    | L:9.70<br>C:6.67<br>G:-31.2%   | L:0.56<br>C:0.33<br>G:-40.5%   | L:5.66<br>C:3.22<br>G:-43.1%     | L:0.90<br>C:0.48<br>G:-47.3%  | L:12.33<br>C:7.79<br>G:-36.8%    | L:0.08<br>C:0.03<br>G:-62.8%  | L:1.14<br>C:1.15<br>G:0.4%    |
| <b>MC05</b><br>L:39.45<br>C:24.43<br>G:-38.1% | L:0.76<br>C:0.48<br>G:-37.2%  | L:0.00<br>C:0.00<br>G:0.0%     | L:37.67<br>C:23.90<br>G:-36.6% | L:0.26<br>C:0.04<br>G:-86.3%   | L:0.52<br>C:0.03<br>G:-95.1%     | L:0.03<br>C:0.00<br>G:-100.0% | L:0.20<br>C:0.00<br>G:-100.0%    | L:0.00<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%    |
| <b>CH06</b><br>L:81.23<br>C:49.02<br>G:-39.6% | L:1.13<br>C:0.29<br>G:-74.5%  | L:1.38<br>C:0.48<br>G:-65.3%   | L:13.15<br>C:14.18<br>G:7.9%   | L:1.53<br>C:0.54<br>G:-64.6%   | L:24.61<br>C:12.17<br>G:-50.6%   | L:2.91<br>C:1.47<br>G:-49.4%  | L:35.29<br>C:19.33<br>G:-45.2%   | L:0.28<br>C:0.10<br>G:-63.3%  | L:0.94<br>C:0.46<br>G:-50.8%  |
| <b>CH32</b><br>L:19.10<br>C:10.96<br>G:-42.6% | L:0.27<br>C:0.08<br>G:-69.2%  | L:0.30<br>C:0.23<br>G:-22.7%   | L:3.81<br>C:2.75<br>G:-27.9%   | L:0.15<br>C:0.01<br>G:-91.5%   | L:2.71<br>C:2.38<br>G:-12.2%     | L:0.59<br>C:0.41<br>G:-30.9%  | L:11.11<br>C:5.08<br>G:-54.3%    | L:0.05<br>C:0.02<br>G:-61.1%  | L:0.11<br>C:0.00<br>G:-100.0% |
| <b>CH36</b><br>L:31.14<br>C:17.78<br>G:-42.9% | L:0.80<br>C:0.40<br>G:-50.2%  | L:1.13<br>C:0.68<br>G:-39.3%   | L:8.05<br>C:5.55<br>G:-31.0%   | L:0.12<br>C:0.53<br>G:334.0%   | L:5.42<br>C:3.43<br>G:-36.8%     | L:1.83<br>C:1.42<br>G:-22.3%  | L:13.36<br>C:5.55<br>G:-58.5%    | L:0.05<br>C:0.04<br>G:-29.4%  | L:0.37<br>C:0.18<br>G:-50.5%  |
| <b>CH31</b><br>L:43.93<br>C:24.85<br>G:-43.4% | L:0.41<br>C:0.44<br>G:8.3%    | L:0.45<br>C:0.50<br>G:12.3%    | L:13.52<br>C:11.86<br>G:-12.3% | L:1.13<br>C:0.37<br>G:-67.3%   | L:9.71<br>C:3.07<br>G:-68.4%     | L:1.01<br>C:0.93<br>G:-8.1%   | L:17.37<br>C:7.02<br>G:-59.6%    | L:0.16<br>C:0.06<br>G:-65.1%  | L:0.19<br>C:0.61<br>G:226.6%  |
| <b>CH09</b><br>L:86.55<br>C:43.92<br>G:-49.3% | L:1.59<br>C:0.52<br>G:-67.4%  | L:0.66<br>C:1.15<br>G:74.6%    | L:34.68<br>C:13.59<br>G:-60.8% | L:1.39<br>C:0.61<br>G:-55.8%   | L:20.31<br>C:9.71<br>G:-52.2%    | L:1.59<br>C:1.46<br>G:-8.3%   | L:24.90<br>C:15.11<br>G:-39.3%   | L:0.19<br>C:0.10<br>G:-49.3%  | L:1.24<br>C:1.67<br>G:34.9%   |
| <b>CH17</b><br>L:87.38<br>C:31.18<br>G:-64.3% | L:1.34<br>C:0.27<br>G:-80.1%  | L:2.43<br>C:0.72<br>G:-70.3%   | L:14.10<br>C:8.22<br>G:-41.7%  | L:1.62<br>C:0.56<br>G:-65.5%   | L:26.85<br>C:8.71<br>G:-67.5%    | L:3.88<br>C:0.67<br>G:-82.8%  | L:35.05<br>C:10.09<br>G:-71.2%   | L:0.29<br>C:0.09<br>G:-68.7%  | L:1.82<br>C:1.86<br>G:1.8%    |
| <b>MC08</b><br>L:18.73<br>C:4.84<br>G:-74.2%  | L:0.20<br>C:0.09<br>G:-53.9%  | L:0.00<br>C:0.00<br>G:0.0%     | L:18.52<br>C:4.44<br>G:-76.0%  | L:0.00<br>C:0.00<br>G:0.0%     | L:0.02<br>C:0.00<br>G:-99.6%     | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%       | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.31<br>G:0.0%    |
| <b>CH01</b><br>L:5.37<br>C:1.04<br>G:-80.7%   | L:0.11<br>C:0.23<br>G:115.4%  | L:0.06<br>C:0.04<br>G:-34.1%   | L:1.48<br>C:0.35<br>G:-76.5%   | L:0.00<br>C:0.00<br>G:0.0%     | L:0.77<br>C:0.12<br>G:-84.2%     | L:0.16<br>C:0.01<br>G:-91.0%  | L:1.10<br>C:0.28<br>G:-74.7%     | L:0.00<br>C:0.00<br>G:0.0%    | L:1.69<br>C:0.00<br>G:-100.0% |
| <b>NORTH ARCOT</b>                            |                               |                                |                                |                                |                                  |                               |                                  |                               |                               |
| L:1206.77<br>C:938.82<br>G:-22.2%             | L:20.78<br>C:19.78<br>G:-4.8% | L:29.07<br>C:25.63<br>G:-11.8% | L:418.44<br>C:433.77<br>G:3.7% | L:27.45<br>C:23.79<br>G:-13.3% | L:254.08<br>C:159.39<br>G:-37.3% | L:39.60<br>C:36.62<br>G:-7.5% | L:370.02<br>C:188.94<br>G:-48.9% | L:3.82<br>C:2.47<br>G:-35.3%  | L:43.51<br>C:48.42<br>G:11.3% |
| <b>ABR1</b><br>L:36.80<br>C:45.06<br>G:22.4%  | L:0.55<br>C:0.81<br>G:48.1%   | L:0.95<br>C:1.14<br>G:19.7%    | L:11.81<br>C:18.33<br>G:55.2%  | L:0.47<br>C:1.01<br>G:112.7%   | L:8.46<br>C:9.19<br>G:8.5%       | L:1.57<br>C:0.97<br>G:-38.3%  | L:9.83<br>C:9.72<br>G:-1.1%      | L:0.12<br>C:0.13<br>G:7.9%    | L:3.04<br>C:3.76<br>G:23.8%   |
| <b>VNB1</b><br>L:31.59<br>C:36.47<br>G:15.5%  | L:0.78<br>C:0.85<br>G:10.1%   | L:0.46<br>C:1.13<br>G:147.7%   | L:14.74<br>C:19.28<br>G:30.8%  | L:0.52<br>C:0.85<br>G:64.2%    | L:6.91<br>C:4.71<br>G:-31.9%     | L:1.08<br>C:1.49<br>G:37.9%   | L:6.44<br>C:6.02<br>G:-6.5%      | L:0.11<br>C:0.09<br>G:-15.6%  | L:0.55<br>C:2.04<br>G:270.8%  |



## TN Product Manager A2A Report 19/09/2025 11:56 PM

Information:

LMTD : 01-09-2024 To 19-09-2024

MTD : 01-09-2025 To 19-09-2025

LMTD Sales

15,244.42 L

MTD Sales

12,059.86 L

Growth

-20.89 %

A2A Growth

-27.42 %

| Sales Zone /Branch                              | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A              |
|-------------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|------------------------------|
| <b>BGR1</b><br>L:26.49<br>C:26.16<br>G:-1.3%    | L:0.69<br>C:0.48<br>G:-30.1% | L:0.42<br>C:1.09<br>G:157.3% | L:13.44<br>C:14.40<br>G:7.1%   | L:0.34<br>C:0.65<br>G:93.3%  | L:5.05<br>C:4.50<br>G:-11.0%   | L:1.05<br>C:1.30<br>G:23.5%  | L:4.86<br>C:3.49<br>G:-28.2%   | L:0.05<br>C:0.07<br>G:35.2%  | L:0.59<br>C:0.18<br>G:-69.3% |
| <b>WJP1</b><br>L:37.06<br>C:33.68<br>G:-9.1%    | L:0.85<br>C:0.62<br>G:-27.1% | L:0.81<br>C:0.62<br>G:-23.3% | L:15.39<br>C:17.53<br>G:13.9%  | L:0.36<br>C:0.54<br>G:51.5%  | L:8.14<br>C:5.17<br>G:-36.4%   | L:1.21<br>C:0.60<br>G:-50.9% | L:9.36<br>C:5.97<br>G:-36.2%   | L:0.14<br>C:0.10<br>G:-32.4% | L:0.81<br>C:2.54<br>G:215.0% |
| <b>ANI1</b><br>L:28.53<br>C:25.44<br>G:-10.8%   | L:0.52<br>C:0.52<br>G:0.9%   | L:0.68<br>C:0.57<br>G:-17.1% | L:9.05<br>C:9.43<br>G:4.2%     | L:0.45<br>C:0.26<br>G:-43.2% | L:7.35<br>C:6.42<br>G:-12.7%   | L:1.03<br>C:1.45<br>G:40.9%  | L:7.14<br>C:6.01<br>G:-15.8%   | L:0.13<br>C:0.06<br>G:-57.5% | L:2.16<br>C:0.72<br>G:-66.5% |
| <b>KPM2</b><br>L:143.14<br>C:124.79<br>G:-12.8% | L:2.32<br>C:2.61<br>G:12.5%  | L:2.51<br>C:2.95<br>G:17.1%  | L:53.78<br>C:64.74<br>G:20.4%  | L:1.72<br>C:2.57<br>G:49.3%  | L:26.22<br>C:13.85<br>G:-47.2% | L:4.26<br>C:4.14<br>G:-2.7%  | L:45.91<br>C:25.17<br>G:-45.2% | L:0.53<br>C:0.24<br>G:-54.1% | L:5.89<br>C:8.51<br>G:44.5%  |
| <b>TRR1</b><br>L:71.77<br>C:59.60<br>G:-17.0%   | L:1.29<br>C:1.26<br>G:-2.1%  | L:2.72<br>C:1.97<br>G:-27.6% | L:24.29<br>C:29.93<br>G:23.2%  | L:1.33<br>C:1.08<br>G:-19.2% | L:16.07<br>C:11.70<br>G:-27.2% | L:2.93<br>C:2.28<br>G:-22.3% | L:20.28<br>C:8.04<br>G:-60.4%  | L:0.20<br>C:0.17<br>G:-14.5% | L:2.67<br>C:3.17<br>G:19.0%  |
| <b>VEL2</b><br>L:79.26<br>C:65.43<br>G:-17.4%   | L:1.37<br>C:0.92<br>G:-32.7% | L:2.33<br>C:2.11<br>G:-9.4%  | L:27.20<br>C:28.66<br>G:5.3%   | L:2.09<br>C:1.57<br>G:-25.0% | L:18.69<br>C:11.15<br>G:-40.4% | L:4.75<br>C:4.22<br>G:-11.1% | L:20.40<br>C:13.40<br>G:-34.3% | L:0.23<br>C:0.15<br>G:-33.3% | L:2.19<br>C:3.25<br>G:48.2%  |
| <b>ARC2</b><br>L:52.62<br>C:43.42<br>G:-17.5%   | L:0.76<br>C:1.36<br>G:78.0%  | L:1.84<br>C:1.06<br>G:-42.5% | L:18.32<br>C:21.31<br>G:16.3%  | L:0.73<br>C:0.76<br>G:4.4%   | L:11.27<br>C:7.28<br>G:-35.4%  | L:1.44<br>C:1.00<br>G:-30.3% | L:15.75<br>C:8.30<br>G:-47.3%  | L:0.10<br>C:0.10<br>G:-5.5%  | L:2.39<br>C:2.24<br>G:-6.2%  |
| <b>VEL1</b><br>L:60.97<br>C:49.70<br>G:-18.5%   | L:1.00<br>C:1.00<br>G:-0.2%  | L:2.03<br>C:1.05<br>G:-48.3% | L:22.12<br>C:23.66<br>G:7.0%   | L:1.66<br>C:1.71<br>G:3.0%   | L:17.44<br>C:9.86<br>G:-43.5%  | L:2.89<br>C:2.26<br>G:-21.8% | L:11.82<br>C:7.64<br>G:-35.3%  | L:0.15<br>C:0.10<br>G:-32.0% | L:1.87<br>C:2.42<br>G:29.3%  |
| <b>PTU1</b><br>L:16.31<br>C:13.11<br>G:-19.6%   | L:0.38<br>C:0.41<br>G:8.3%   | L:0.22<br>C:0.19<br>G:-14.4% | L:7.34<br>C:7.17<br>G:-2.3%    | L:0.24<br>C:0.09<br>G:-60.5% | L:3.54<br>C:2.27<br>G:-35.9%   | L:0.49<br>C:0.58<br>G:19.1%  | L:3.58<br>C:2.30<br>G:-35.8%   | L:0.04<br>C:0.03<br>G:-23.9% | L:0.48<br>C:0.06<br>G:-87.7% |
| <b>VSII</b><br>L:41.65<br>C:32.95<br>G:-20.9%   | L:0.79<br>C:0.66<br>G:-16.9% | L:0.82<br>C:0.49<br>G:-40.2% | L:13.87<br>C:15.22<br>G:9.8%   | L:1.33<br>C:1.16<br>G:-12.7% | L:9.47<br>C:5.41<br>G:-42.8%   | L:1.38<br>C:1.61<br>G:16.9%  | L:12.87<br>C:7.36<br>G:-42.8%  | L:0.15<br>C:0.09<br>G:-42.6% | L:0.96<br>C:0.94<br>G:-2.1%  |
| <b>CGM1</b><br>L:35.95<br>C:28.03<br>G:-22.0%   | L:0.66<br>C:0.64<br>G:-3.2%  | L:0.31<br>C:0.23<br>G:-24.7% | L:20.53<br>C:16.44<br>G:-19.9% | L:0.68<br>C:0.45<br>G:-33.1% | L:5.30<br>C:5.70<br>G:7.7%     | L:0.69<br>C:0.93<br>G:34.5%  | L:7.14<br>C:3.36<br>G:-52.9%   | L:0.06<br>C:0.06<br>G:1.2%   | L:0.59<br>C:0.21<br>G:-64.3% |
| <b>SBR1</b><br>L:76.34<br>C:59.00<br>G:-22.7%   | L:1.26<br>C:0.91<br>G:-27.7% | L:1.53<br>C:1.72<br>G:12.0%  | L:20.43<br>C:17.46<br>G:-14.5% | L:2.81<br>C:1.72<br>G:-38.9% | L:16.78<br>C:13.95<br>G:-16.9% | L:2.06<br>C:1.80<br>G:-12.2% | L:28.30<br>C:18.28<br>G:-35.4% | L:0.50<br>C:0.20<br>G:-59.8% | L:2.67<br>C:2.95<br>G:10.6%  |
| <b>TRL1</b><br>L:89.61<br>C:66.23<br>G:-26.1%   | L:1.01<br>C:0.88<br>G:-13.1% | L:3.00<br>C:3.31<br>G:10.1%  | L:19.70<br>C:16.65<br>G:-15.5% | L:2.88<br>C:2.16<br>G:-24.8% | L:24.18<br>C:13.71<br>G:-43.3% | L:3.17<br>C:3.00<br>G:-5.4%  | L:33.78<br>C:22.76<br>G:-32.6% | L:0.33<br>C:0.26<br>G:-23.4% | L:1.55<br>C:3.51<br>G:125.7% |
| <b>SLG1</b><br>L:28.42<br>C:20.50<br>G:-27.9%   | L:0.50<br>C:0.47<br>G:-6.3%  | L:0.32<br>C:0.50<br>G:55.1%  | L:7.75<br>C:9.96<br>G:28.6%    | L:0.42<br>C:0.83<br>G:95.4%  | L:8.25<br>C:2.20<br>G:-73.4%   | L:0.77<br>C:1.01<br>G:30.4%  | L:8.81<br>C:3.54<br>G:-59.8%   | L:0.05<br>C:0.05<br>G:2.1%   | L:1.53<br>C:1.94<br>G:26.3%  |
| <b>AKM1</b><br>L:54.62<br>C:38.62<br>G:-29.3%   | L:0.83<br>C:0.98<br>G:19.0%  | L:2.44<br>C:1.42<br>G:-41.9% | L:15.28<br>C:17.11<br>G:12.0%  | L:1.16<br>C:1.60<br>G:38.5%  | L:12.99<br>C:5.88<br>G:-54.7%  | L:1.97<br>C:1.20<br>G:-38.8% | L:17.75<br>C:8.31<br>G:-53.2%  | L:0.18<br>C:0.09<br>G:-51.2% | L:2.04<br>C:2.03<br>G:-0.6%  |
| <b>GDM1</b><br>L:42.60<br>C:29.31<br>G:-31.2%   | L:0.96<br>C:0.49<br>G:-49.1% | L:0.36<br>C:0.28<br>G:-20.9% | L:22.79<br>C:13.99<br>G:-38.6% | L:0.77<br>C:0.84<br>G:8.5%   | L:8.21<br>C:5.45<br>G:-33.5%   | L:0.60<br>C:0.83<br>G:37.2%  | L:5.89<br>C:6.69<br>G:13.6%    | L:0.20<br>C:0.10<br>G:-46.4% | L:2.83<br>C:0.63<br>G:-77.6% |
| <b>UGI1</b><br>L:31.37<br>C:20.94<br>G:-33.2%   | L:0.77<br>C:0.74<br>G:-4.3%  | L:0.93<br>C:0.39<br>G:-58.4% | L:17.68<br>C:12.86<br>G:-27.3% | L:0.72<br>C:0.48<br>G:-33.4% | L:4.57<br>C:1.41<br>G:-69.2%   | L:0.82<br>C:0.60<br>G:-27.1% | L:5.15<br>C:2.80<br>G:-45.6%   | L:0.05<br>C:0.02<br>G:-50.4% | L:0.69<br>C:1.65<br>G:140.9% |

## Information:

LMTD : 01-09-2024 To 19-09-2024

MTD : 01-09-2025 To 19-09-2025

LMTD Sales

15,244.42 L

MTD Sales

12,059.86 L

Growth

-20.89 %

A2A Growth

-27.42 %

| Sales Zone /Branch                             | AJITHKUMA R.K                 | BALAJI.M                       | DURAIRAJ.T                       | FRANCISPR ABHU.B             | JAGADEESA N.M                    | JEGANRAJ.S                     | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A               |
|------------------------------------------------|-------------------------------|--------------------------------|----------------------------------|------------------------------|----------------------------------|--------------------------------|----------------------------------|------------------------------|-------------------------------|
| <b>CYR1</b><br>L:34.79<br>C:22.18<br>G:-36.2%  | L:0.60<br>C:0.40<br>G:-32.8%  | L:1.31<br>C:0.33<br>G:-74.7%   | L:10.59<br>C:8.40<br>G:-20.7%    | L:0.88<br>C:0.42<br>G:-52.3% | L:8.85<br>C:5.75<br>G:-35.0%     | L:0.90<br>C:1.07<br>G:18.9%    | L:10.56<br>C:3.48<br>G:-67.1%    | L:0.10<br>C:0.05<br>G:-51.7% | L:1.00<br>C:2.29<br>G:129.0%  |
| <b>CPT1</b><br>L:27.39<br>C:16.23<br>G:-40.8%  | L:0.65<br>C:0.72<br>G:9.6%    | L:0.64<br>C:0.73<br>G:14.6%    | L:10.40<br>C:6.38<br>G:-38.6%    | L:0.87<br>C:0.80<br>G:-8.2%  | L:6.09<br>C:1.72<br>G:-71.7%     | L:0.88<br>C:0.89<br>G:1.6%     | L:6.99<br>C:3.28<br>G:-53.1%     | L:0.09<br>C:0.05<br>G:-43.0% | L:0.79<br>C:1.66<br>G:110.7%  |
| <b>WJD1</b><br>L:90.00<br>C:48.61<br>G:-46.0%  | L:1.22<br>C:1.36<br>G:11.5%   | L:0.63<br>C:1.16<br>G:83.7%    | L:21.85<br>C:30.05<br>G:37.5%    | L:2.51<br>C:1.61<br>G:-35.7% | L:5.61<br>C:5.26<br>G:-6.2%      | L:1.48<br>C:1.48<br>G:0.5%     | L:55.77<br>C:7.06<br>G:-87.3%    | L:0.11<br>C:0.16<br>G:39.8%  | L:0.83<br>C:0.48<br>G:-42.6%  |
| <b>PLR1</b><br>L:26.90<br>C:13.07<br>G:-51.4%  | L:0.46<br>C:0.32<br>G:-29.2%  | L:0.95<br>C:0.12<br>G:-87.5%   | L:10.11<br>C:6.95<br>G:-31.2%    | L:0.61<br>C:0.24<br>G:-60.2% | L:6.02<br>C:2.05<br>G:-66.0%     | L:1.25<br>C:0.73<br>G:-41.3%   | L:6.93<br>C:2.61<br>G:-62.4%     | L:0.08<br>C:0.04<br>G:-53.0% | L:0.48<br>C:0.00<br>G:-100.0% |
| <b>TRT1</b><br>L:42.61<br>C:20.31<br>G:-52.3%  | L:0.57<br>C:0.37<br>G:-35.3%  | L:0.84<br>C:1.08<br>G:28.1%    | L:10.00<br>C:7.85<br>G:-21.5%    | L:1.91<br>C:0.39<br>G:-79.3% | L:8.61<br>C:4.79<br>G:-44.4%     | L:0.92<br>C:1.16<br>G:25.8%    | L:14.72<br>C:3.35<br>G:-77.2%    | L:0.12<br>C:0.07<br>G:-39.9% | L:4.91<br>C:1.24<br>G:-74.7%  |
| <b>SOUTH ARCOT</b>                             |                               |                                |                                  |                              |                                  |                                |                                  |                              |                               |
| L:1251.96<br>C:811.31<br>G:-35.2%              | L:14.02<br>C:9.76<br>G:-30.4% | L:25.23<br>C:19.33<br>G:-23.4% | L:366.08<br>C:285.57<br>G:-22.0% | L:14.83<br>C:15.97<br>G:7.7% | L:306.24<br>C:172.54<br>G:-43.7% | L:54.54<br>C:39.16<br>G:-28.2% | L:432.61<br>C:225.62<br>G:-47.8% | L:3.84<br>C:1.84<br>G:-52.0% | L:34.57<br>C:41.51<br>G:20.1% |
|                                                |                               |                                |                                  |                              |                                  |                                |                                  |                              |                               |
| <b>ULP1</b><br>L:68.43<br>C:57.58<br>G:-15.9%  | L:0.77<br>C:0.82<br>G:7.5%    | L:2.09<br>C:0.91<br>G:-56.3%   | L:26.94<br>C:22.60<br>G:-16.1%   | L:0.66<br>C:0.85<br>G:28.9%  | L:13.38<br>C:12.51<br>G:-6.5%    | L:1.83<br>C:2.99<br>G:63.2%    | L:20.68<br>C:14.87<br>G:-28.1%   | L:0.07<br>C:0.09<br>G:27.6%  | L:2.01<br>C:1.92<br>G:-4.0%   |
| <b>VPM2</b><br>L:63.80<br>C:53.23<br>G:-16.6%  | L:0.55<br>C:0.69<br>G:26.8%   | L:1.50<br>C:1.14<br>G:-24.2%   | L:16.82<br>C:16.88<br>G:0.4%     | L:0.61<br>C:1.26<br>G:105.7% | L:16.49<br>C:7.85<br>G:-52.4%    | L:3.55<br>C:2.10<br>G:-40.8%   | L:23.52<br>C:19.67<br>G:-16.4%   | L:0.09<br>C:0.06<br>G:-34.1% | L:0.68<br>C:3.59<br>G:430.3%  |
| <b>PRT1</b><br>L:49.29<br>C:39.79<br>G:-19.3%  | L:0.42<br>C:0.42<br>G:0.4%    | L:1.10<br>C:0.76<br>G:-31.1%   | L:14.35<br>C:14.94<br>G:4.1%     | L:0.19<br>C:0.53<br>G:183.6% | L:11.16<br>C:8.23<br>G:-26.3%    | L:2.40<br>C:1.75<br>G:-27.0%   | L:18.22<br>C:10.41<br>G:-42.9%   | L:0.11<br>C:0.10<br>G:-13.6% | L:1.36<br>C:2.65<br>G:95.4%   |
| <b>KLM1</b><br>L:65.73<br>C:52.57<br>G:-20.0%  | L:0.78<br>C:0.62<br>G:-20.3%  | L:1.28<br>C:1.12<br>G:-12.5%   | L:17.09<br>C:16.46<br>G:-3.7%    | L:1.02<br>C:1.54<br>G:51.6%  | L:15.56<br>C:12.19<br>G:-21.6%   | L:2.02<br>C:2.72<br>G:34.8%    | L:25.23<br>C:16.59<br>G:-34.3%   | L:0.17<br>C:0.09<br>G:-45.9% | L:2.57<br>C:1.23<br>G:-52.2%  |
| <b>KML1</b><br>L:33.87<br>C:26.90<br>G:-20.6%  | L:0.22<br>C:0.29<br>G:36.0%   | L:0.73<br>C:0.36<br>G:-50.6%   | L:6.41<br>C:9.66<br>G:50.9%      | L:0.47<br>C:0.51<br>G:9.6%   | L:10.96<br>C:5.46<br>G:-50.2%    | L:1.92<br>C:1.19<br>G:-37.9%   | L:12.65<br>C:8.99<br>G:-28.9%    | L:0.16<br>C:0.02<br>G:-86.8% | L:0.35<br>C:0.40<br>G:14.2%   |
| <b>POY1</b><br>L:109.91<br>C:75.64<br>G:-31.2% | L:0.36<br>C:0.60<br>G:64.8%   | L:2.22<br>C:2.23<br>G:0.6%     | L:10.84<br>C:16.52<br>G:52.5%    | L:1.16<br>C:1.59<br>G:36.5%  | L:36.07<br>C:21.68<br>G:-39.9%   | L:6.96<br>C:4.50<br>G:-35.4%   | L:50.62<br>C:25.08<br>G:-50.5%   | L:0.66<br>C:0.38<br>G:-43.2% | L:1.00<br>C:3.07<br>G:205.7%  |
| <b>CDM1</b><br>L:81.77<br>C:55.99<br>G:-31.5%  | L:1.13<br>C:0.49<br>G:-56.8%  | L:1.77<br>C:2.02<br>G:14.3%    | L:26.73<br>C:18.49<br>G:-30.8%   | L:1.00<br>C:0.62<br>G:-38.3% | L:18.68<br>C:11.45<br>G:-38.7%   | L:3.77<br>C:2.37<br>G:-36.9%   | L:26.57<br>C:17.22<br>G:-35.2%   | L:0.27<br>C:0.10<br>G:-60.7% | L:1.85<br>C:3.22<br>G:73.6%   |
| <b>CUD1</b><br>L:127.05<br>C:86.15<br>G:-32.2% | L:1.81<br>C:1.03<br>G:-43.2%  | L:3.54<br>C:2.64<br>G:-25.6%   | L:39.41<br>C:37.54<br>G:-4.8%    | L:1.34<br>C:2.01<br>G:50.4%  | L:32.50<br>C:13.91<br>G:-57.2%   | L:7.63<br>C:5.88<br>G:-22.9%   | L:38.01<br>C:18.01<br>G:-52.6%   | L:0.36<br>C:0.19<br>G:-45.1% | L:2.44<br>C:4.94<br>G:102.1%  |
| <b>POY2</b><br>L:90.24<br>C:54.94<br>G:-39.1%  | L:0.66<br>C:0.50<br>G:-24.5%  | L:1.70<br>C:1.78<br>G:4.6%     | L:18.37<br>C:14.59<br>G:-20.6%   | L:0.59<br>C:0.95<br>G:61.2%  | L:23.72<br>C:13.06<br>G:-44.9%   | L:5.15<br>C:3.83<br>G:-25.7%   | L:37.04<br>C:19.35<br>G:-47.8%   | L:0.46<br>C:0.23<br>G:-49.6% | L:2.54<br>C:0.64<br>G:-74.6%  |
| <b>NVL2</b><br>L:70.39<br>C:41.85<br>G:-40.5%  | L:0.71<br>C:0.41<br>G:-43.0%  | L:2.37<br>C:1.98<br>G:-16.6%   | L:18.99<br>C:9.60<br>G:-49.4%    | L:1.09<br>C:1.27<br>G:16.6%  | L:16.84<br>C:13.84<br>G:-17.8%   | L:3.93<br>C:3.22<br>G:-18.1%   | L:23.20<br>C:8.86<br>G:-61.8%    | L:0.19<br>C:0.14<br>G:-26.9% | L:3.07<br>C:2.54<br>G:-17.4%  |

## Information:

LMTD : 01-09-2024 To 19-09-2024

MTD : 01-09-2025 To 19-09-2025

LMTD Sales

15,244.42 L

MTD Sales

12,059.86 L

Growth

-20.89 %

A2A Growth

-27.42 %

| Sales Zone /Branch                             | AJITHKUMA R.K                  | BALAJI.M                       | DURAIRAJ.T                      | FRANCISPR ABHU.B              | JAGADEESA N.M                    | JEGANRAJ.S                       | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A                 |
|------------------------------------------------|--------------------------------|--------------------------------|---------------------------------|-------------------------------|----------------------------------|----------------------------------|----------------------------------|------------------------------|---------------------------------|
| <b>VCN1</b><br>L:39.41<br>C:22.88<br>G:-41.9%  | L:0.32<br>C:0.29<br>G:-8.2%    | L:0.80<br>C:0.46<br>G:-42.0%   | L:9.41<br>C:4.80<br>G:-49.0%    | L:0.23<br>C:0.32<br>G:42.7%   | L:10.70<br>C:6.98<br>G:-34.8%    | L:1.59<br>C:1.09<br>G:-31.7%     | L:14.62<br>C:6.07<br>G:-58.4%    | L:0.10<br>C:0.05<br>G:-46.7% | L:1.63<br>C:2.81<br>G:72.1%     |
| <b>TRK1</b><br>L:89.23<br>C:51.43<br>G:-42.4%  | L:1.00<br>C:0.61<br>G:-38.9%   | L:1.41<br>C:0.89<br>G:-37.1%   | L:35.72<br>C:21.74<br>G:-39.1%  | L:1.80<br>C:1.27<br>G:-29.7%  | L:19.10<br>C:11.16<br>G:-41.6%   | L:2.75<br>C:0.87<br>G:-68.2%     | L:23.06<br>C:13.14<br>G:-43.0%   | L:0.15<br>C:0.10<br>G:-36.2% | L:4.24<br>C:1.65<br>G:-61.0%    |
| <b>VPM1</b><br>L:30.86<br>C:17.46<br>G:-43.4%  | L:0.27<br>C:0.34<br>G:25.5%    | L:0.47<br>C:0.36<br>G:-23.2%   | L:9.77<br>C:5.79<br>G:-40.7%    | L:0.38<br>C:0.20<br>G:-47.1%  | L:8.29<br>C:4.82<br>G:-41.8%     | L:1.36<br>C:1.04<br>G:-23.5%     | L:9.23<br>C:4.17<br>G:-54.8%     | L:0.07<br>C:0.04<br>G:-34.3% | L:1.03<br>C:0.69<br>G:-33.2%    |
| <b>TVM1</b><br>L:38.59<br>C:21.79<br>G:-43.5%  | L:0.46<br>C:0.18<br>G:-59.9%   | L:0.30<br>C:0.20<br>G:-34.2%   | L:17.78<br>C:8.94<br>G:-49.7%   | L:0.61<br>C:0.30<br>G:-50.4%  | L:8.62<br>C:4.02<br>G:-53.3%     | L:0.66<br>C:0.60<br>G:-9.5%      | L:9.03<br>C:5.76<br>G:-36.1%     | L:0.11<br>C:0.05<br>G:-58.8% | L:1.02<br>C:1.74<br>G:70.0%     |
| <b>SJI1</b><br>L:87.22<br>C:47.91<br>G:-45.1%  | L:0.85<br>C:0.83<br>G:-2.9%    | L:0.84<br>C:0.29<br>G:-65.7%   | L:25.97<br>C:20.15<br>G:-22.4%  | L:0.95<br>C:0.96<br>G:1.3%    | L:21.81<br>C:8.10<br>G:-62.9%    | L:2.27<br>C:0.48<br>G:-78.9%     | L:32.56<br>C:12.60<br>G:-61.3%   | L:0.26<br>C:0.07<br>G:-71.7% | L:1.70<br>C:4.43<br>G:160.4%    |
| <b>TVM2</b><br>L:54.82<br>C:30.10<br>G:-45.1%  | L:1.45<br>C:0.61<br>G:-57.6%   | L:0.67<br>C:0.25<br>G:-63.3%   | L:25.46<br>C:19.11<br>G:-25.0%  | L:0.44<br>C:0.79<br>G:80.9%   | L:8.56<br>C:1.85<br>G:-78.4%     | L:1.56<br>C:0.24<br>G:-84.7%     | L:15.34<br>C:5.35<br>G:-65.1%    | L:0.11<br>C:0.02<br>G:-78.2% | L:1.22<br>C:1.88<br>G:53.2%     |
| <b>KKI2</b><br>L:77.84<br>C:41.74<br>G:-46.4%  | L:1.80<br>C:0.41<br>G:-77.0%   | L:1.41<br>C:1.58<br>G:12.2%    | L:25.19<br>C:13.60<br>G:-46.0%  | L:1.59<br>C:0.42<br>G:-73.8%  | L:15.17<br>C:8.96<br>G:-40.9%    | L:3.10<br>C:3.07<br>G:-1.0%      | L:24.67<br>C:11.00<br>G:-55.4%   | L:0.31<br>C:0.07<br>G:-78.5% | L:4.61<br>C:2.63<br>G:-43.0%    |
| <b>TDM1</b><br>L:73.53<br>C:33.37<br>G:-54.6%  | L:0.47<br>C:0.61<br>G:30.3%    | L:1.03<br>C:0.37<br>G:-63.9%   | L:20.83<br>C:14.18<br>G:-31.9%  | L:0.70<br>C:0.56<br>G:-19.9%  | L:18.63<br>C:6.47<br>G:-65.3%    | L:2.08<br>C:1.21<br>G:-41.7%     | L:28.36<br>C:8.45<br>G:-70.2%    | L:0.20<br>C:0.04<br>G:-81.8% | L:1.24<br>C:1.49<br>G:20.1%     |
| <b>SOUTH-01</b>                                |                                |                                |                                 |                               |                                  |                                  |                                  |                              |                                 |
| L:2648.08<br>C:1912.41<br>G:-27.8%             | L:27.15<br>C:16.43<br>G:-39.5% | L:73.54<br>C:57.51<br>G:-21.8% | L:611.95<br>C:560.16<br>G:-8.5% | L:28.63<br>C:47.02<br>G:64.2% | L:715.51<br>C:420.00<br>G:-41.3% | L:147.91<br>C:114.09<br>G:-22.9% | L:918.78<br>C:564.68<br>G:-38.5% | L:9.31<br>C:5.17<br>G:-44.4% | L:115.30<br>C:127.36<br>G:10.5% |
| <b>KSM1</b><br>L:44.14<br>C:47.64<br>G:7.9%    | L:0.32<br>C:0.37<br>G:15.8%    | L:0.76<br>C:1.14<br>G:49.2%    | L:14.50<br>C:20.80<br>G:43.5%   | L:0.38<br>C:0.60<br>G:56.1%   | L:11.86<br>C:9.44<br>G:-20.4%    | L:2.43<br>C:2.51<br>G:3.3%       | L:11.79<br>C:9.70<br>G:-17.8%    | L:0.12<br>C:0.09<br>G:-26.1% | L:1.98<br>C:3.01<br>G:51.8%     |
| <b>SDI1</b><br>L:64.26<br>C:67.75<br>G:5.4%    | L:0.30<br>C:0.35<br>G:16.6%    | L:1.48<br>C:1.99<br>G:35.1%    | L:10.61<br>C:14.25<br>G:34.2%   | L:0.12<br>C:0.84<br>G:597.2%  | L:24.05<br>C:23.07<br>G:-4.1%    | L:2.76<br>C:4.71<br>G:70.7%      | L:21.48<br>C:16.56<br>G:-22.9%   | L:0.17<br>C:0.21<br>G:22.4%  | L:3.29<br>C:5.78<br>G:75.7%     |
| <b>VNR1</b><br>L:34.76<br>C:35.21<br>G:1.3%    | L:0.76<br>C:0.43<br>G:-43.6%   | L:1.89<br>C:0.45<br>G:-76.0%   | L:5.90<br>C:14.55<br>G:146.7%   | L:0.46<br>C:1.10<br>G:138.6%  | L:10.96<br>C:5.76<br>G:-47.4%    | L:2.56<br>C:1.81<br>G:-29.5%     | L:11.04<br>C:8.61<br>G:-22.0%    | L:0.11<br>C:0.07<br>G:-36.4% | L:1.07<br>C:2.42<br>G:126.4%    |
| <b>ERL2</b><br>L:0.00<br>C:46.26<br>G:0.0%     | L:0.00<br>C:0.46<br>G:0.0%     | L:0.00<br>C:1.18<br>G:0.0%     | L:0.00<br>C:12.82<br>G:0.0%     | L:0.00<br>C:1.33<br>G:0.0%    | L:0.00<br>C:8.17<br>G:0.0%       | L:0.00<br>C:2.65<br>G:0.0%       | L:0.00<br>C:15.99<br>G:0.0%      | L:0.00<br>C:0.15<br>G:0.0%   | L:0.00<br>C:3.50<br>G:0.0%      |
| <b>NGR1</b><br>L:153.61<br>C:143.42<br>G:-6.6% | L:2.27<br>C:1.63<br>G:-28.2%   | L:4.72<br>C:4.01<br>G:-15.1%   | L:56.41<br>C:51.45<br>G:-8.8%   | L:2.08<br>C:3.01<br>G:44.5%   | L:31.34<br>C:25.22<br>G:-19.5%   | L:8.72<br>C:7.36<br>G:-15.6%     | L:36.95<br>C:34.12<br>G:-7.7%    | L:0.32<br>C:0.23<br>G:-27.6% | L:10.79<br>C:16.39<br>G:51.9%   |
| <b>PKD1</b><br>L:47.08<br>C:43.48<br>G:-7.7%   | L:0.24<br>C:0.33<br>G:39.3%    | L:1.18<br>C:0.48<br>G:-59.0%   | L:6.69<br>C:11.24<br>G:68.1%    | L:0.17<br>C:1.12<br>G:544.4%  | L:12.61<br>C:11.70<br>G:-7.2%    | L:2.84<br>C:1.92<br>G:-32.3%     | L:21.46<br>C:15.03<br>G:-30.0%   | L:0.17<br>C:0.09<br>G:-47.9% | L:1.73<br>C:1.56<br>G:-9.5%     |
| <b>RPM1</b><br>L:122.97<br>C:112.47<br>G:-8.5% | L:0.43<br>C:0.33<br>G:-23.4%   | L:2.72<br>C:2.32<br>G:-14.4%   | L:9.84<br>C:12.36<br>G:25.6%    | L:0.79<br>C:1.78<br>G:125.9%  | L:38.82<br>C:25.54<br>G:-34.2%   | L:7.17<br>C:5.54<br>G:-22.7%     | L:55.97<br>C:55.04<br>G:-1.7%    | L:0.05<br>C:0.31<br>G:530.7% | L:7.19<br>C:9.25<br>G:28.6%     |

# TN Product Manager A2A Report 19/09/2025 11:56 PM



## Information:

**LMTD :** 01-09-2024 To 19-09-2024  
**MTD :** 01-09-2025 To 19-09-2025

**LMTD Sales**  
**15,244.42 L**

**MTD Sales**  
**12,059.86 L**

**Growth**  
**-20.89 %**

**A2A Growth**  
**-27.42 %**

| Sales Zone /Branch                              | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                       | OTHERS                       | RANJITHKU MAR.A               |
|-------------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|---------------------------------|------------------------------|-------------------------------|
| <b>TKS2</b><br>L:81.79<br>C:74.47<br>G:-9.0%    | L:0.57<br>C:0.64<br>G:13.0%  | L:3.69<br>C:3.82<br>G:3.4%   | L:20.74<br>C:27.80<br>G:34.1%  | L:0.96<br>C:2.09<br>G:117.0% | L:24.55<br>C:16.51<br>G:-32.8% | L:5.70<br>C:4.50<br>G:-21.1% | L:21.68<br>C:13.86<br>G:-36.1%  | L:0.38<br>C:0.19<br>G:-51.0% | L:3.52<br>C:5.06<br>G:43.8%   |
| <b>KYR1</b><br>L:29.53<br>C:26.13<br>G:-11.5%   | L:0.53<br>C:0.36<br>G:-31.6% | L:1.47<br>C:1.42<br>G:-3.0%  | L:8.94<br>C:9.08<br>G:1.6%     | L:0.20<br>C:0.45<br>G:123.2% | L:8.41<br>C:5.48<br>G:-34.9%   | L:2.23<br>C:2.35<br>G:5.4%   | L:6.75<br>C:5.12<br>G:-24.2%    | L:0.17<br>C:0.05<br>G:-70.2% | L:0.83<br>C:1.82<br>G:119.2%  |
| <b>MMT1</b><br>L:44.00<br>C:37.76<br>G:-14.2%   | L:0.40<br>C:0.36<br>G:-10.1% | L:2.19<br>C:1.33<br>G:-39.2% | L:10.44<br>C:9.14<br>G:-12.5%  | L:0.16<br>C:0.69<br>G:321.4% | L:14.42<br>C:9.61<br>G:-33.4%  | L:4.08<br>C:3.36<br>G:-17.8% | L:9.65<br>C:10.12<br>G:4.9%     | L:0.13<br>C:0.07<br>G:-43.9% | L:2.51<br>C:3.08<br>G:22.4%   |
| <b>UDN1</b><br>L:34.95<br>C:29.85<br>G:-14.6%   | L:0.32<br>C:0.27<br>G:-18.1% | L:0.65<br>C:0.53<br>G:-19.1% | L:3.85<br>C:8.67<br>G:125.0%   | L:0.67<br>C:0.74<br>G:10.8%  | L:10.76<br>C:6.22<br>G:-42.2%  | L:1.19<br>C:1.46<br>G:22.4%  | L:14.87<br>C:10.85<br>G:-27.0%  | L:0.22<br>C:0.10<br>G:-52.6% | L:2.41<br>C:1.00<br>G:-58.5%  |
| <b>ASM1</b><br>L:30.40<br>C:25.89<br>G:-14.8%   | L:0.49<br>C:0.30<br>G:-39.2% | L:1.03<br>C:1.01<br>G:-1.9%  | L:7.53<br>C:9.01<br>G:19.7%    | L:0.36<br>C:1.37<br>G:286.2% | L:9.17<br>C:5.16<br>G:-43.8%   | L:1.84<br>C:1.78<br>G:-3.3%  | L:8.11<br>C:6.42<br>G:-20.8%    | L:0.16<br>C:0.09<br>G:-42.4% | L:1.71<br>C:0.75<br>G:-56.0%  |
| <b>VLV1</b><br>L:70.01<br>C:59.28<br>G:-15.3%   | L:1.10<br>C:0.74<br>G:-32.7% | L:2.33<br>C:1.76<br>G:-24.6% | L:24.27<br>C:19.90<br>G:-18.0% | L:0.95<br>C:1.45<br>G:53.1%  | L:14.77<br>C:10.90<br>G:-26.2% | L:2.69<br>C:2.46<br>G:-8.7%  | L:21.00<br>C:18.12<br>G:-13.7%  | L:0.30<br>C:0.12<br>G:-60.0% | L:2.59<br>C:3.83<br>G:48.2%   |
| <b>TKY1</b><br>L:49.73<br>C:41.78<br>G:-16.0%   | L:0.57<br>C:0.43<br>G:-24.3% | L:2.02<br>C:0.75<br>G:-63.1% | L:16.67<br>C:15.53<br>G:-6.8%  | L:0.63<br>C:1.13<br>G:79.7%  | L:12.40<br>C:6.24<br>G:-49.7%  | L:3.60<br>C:1.96<br>G:-45.6% | L:9.93<br>C:12.48<br>G:25.7%    | L:0.09<br>C:0.07<br>G:-21.2% | L:3.84<br>C:3.19<br>G:-16.8%  |
| <b>SGT1</b><br>L:25.40<br>C:21.20<br>G:-16.5%   | L:0.65<br>C:0.38<br>G:-42.6% | L:0.49<br>C:0.53<br>G:8.4%   | L:12.39<br>C:12.86<br>G:3.8%   | L:0.32<br>C:0.37<br>G:16.6%  | L:5.45<br>C:3.45<br>G:-36.7%   | L:1.20<br>C:1.14<br>G:-5.0%  | L:4.59<br>C:2.30<br>G:-50.0%    | L:0.07<br>C:0.05<br>G:-29.9% | L:0.24<br>C:0.13<br>G:-45.7%  |
| <b>TUT2</b><br>L:112.60<br>C:93.76<br>G:-16.7%  | L:1.45<br>C:0.71<br>G:-51.1% | L:2.61<br>C:2.40<br>G:-7.8%  | L:34.29<br>C:25.10<br>G:-26.8% | L:1.00<br>C:2.70<br>G:170.3% | L:25.68<br>C:21.64<br>G:-15.8% | L:4.76<br>C:4.04<br>G:-15.1% | L:37.97<br>C:31.43<br>G:-17.2%  | L:0.51<br>C:0.45<br>G:-11.6% | L:4.31<br>C:5.29<br>G:22.5%   |
| <b>VNR2</b><br>L:113.85<br>C:93.43<br>G:-17.9%  | L:1.51<br>C:1.08<br>G:-28.6% | L:3.98<br>C:2.54<br>G:-36.2% | L:30.45<br>C:42.77<br>G:40.4%  | L:1.31<br>C:2.56<br>G:95.3%  | L:27.62<br>C:17.60<br>G:-36.3% | L:6.97<br>C:5.96<br>G:-14.5% | L:35.73<br>C:14.18<br>G:-60.3%  | L:0.32<br>C:0.17<br>G:-47.9% | L:5.96<br>C:6.58<br>G:10.3%   |
| <b>MAR1</b><br>L:94.97<br>C:75.57<br>G:-20.4%   | L:0.69<br>C:0.39<br>G:-43.1% | L:2.56<br>C:2.92<br>G:14.4%  | L:23.86<br>C:17.71<br>G:-25.8% | L:0.52<br>C:1.28<br>G:146.8% | L:22.73<br>C:14.20<br>G:-37.5% | L:5.52<br>C:5.26<br>G:-4.8%  | L:33.03<br>C:27.52<br>G:-16.7%  | L:0.31<br>C:0.30<br>G:-3.7%  | L:5.75<br>C:5.99<br>G:4.2%    |
| <b>RND1</b><br>L:91.12<br>C:71.52<br>G:-21.5%   | L:1.40<br>C:0.39<br>G:-72.1% | L:2.34<br>C:1.81<br>G:-22.5% | L:19.76<br>C:17.83<br>G:-9.7%  | L:1.32<br>C:1.90<br>G:44.0%  | L:23.87<br>C:15.20<br>G:-36.3% | L:5.90<br>C:4.54<br>G:-23.0% | L:34.84<br>C:24.76<br>G:-28.9%  | L:0.31<br>C:0.15<br>G:-50.0% | L:1.39<br>C:4.94<br>G:254.5%  |
| <b>TUT1</b><br>L:293.42<br>C:227.16<br>G:-22.6% | L:2.68<br>C:1.80<br>G:-32.9% | L:6.34<br>C:7.60<br>G:19.7%  | L:63.81<br>C:58.03<br>G:-9.0%  | L:8.88<br>C:7.82<br>G:-12.0% | L:73.69<br>C:55.69<br>G:-24.4% | L:9.64<br>C:8.60<br>G:-10.8% | L:113.43<br>C:73.55<br>G:-35.2% | L:1.56<br>C:0.75<br>G:-51.8% | L:13.38<br>C:13.32<br>G:-0.4% |
| <b>KGL1</b><br>L:35.27<br>C:27.22<br>G:-22.8%   | L:0.68<br>C:0.41<br>G:-39.8% | L:0.95<br>C:0.81<br>G:-15.4% | L:15.13<br>C:12.76<br>G:-15.6% | L:0.27<br>C:0.55<br>G:102.9% | L:6.96<br>C:2.84<br>G:-59.2%   | L:1.71<br>C:1.47<br>G:-14.3% | L:6.94<br>C:5.06<br>G:-27.1%    | L:0.11<br>C:0.07<br>G:-39.2% | L:2.52<br>C:3.26<br>G:29.4%   |
| <b>ARM1</b><br>L:33.57<br>C:25.11<br>G:-25.2%   | L:0.35<br>C:0.27<br>G:-23.8% | L:1.15<br>C:0.49<br>G:-57.6% | L:6.92<br>C:11.64<br>G:68.2%   | L:0.41<br>C:1.06<br>G:159.7% | L:8.56<br>C:2.98<br>G:-65.2%   | L:1.58<br>C:1.17<br>G:-25.5% | L:14.37<br>C:5.73<br>G:-60.1%   | L:0.16<br>C:0.03<br>G:-83.1% | L:0.08<br>C:1.75<br>G:1968.5% |
| <b>TCN1</b><br>L:62.92<br>C:46.97<br>G:-25.3%   | L:0.60<br>C:0.39<br>G:-35.3% | L:2.80<br>C:1.58<br>G:-43.4% | L:12.87<br>C:12.32<br>G:-4.3%  | L:1.34<br>C:1.08<br>G:-19.5% | L:18.08<br>C:10.80<br>G:-40.2% | L:4.46<br>C:4.61<br>G:3.4%   | L:20.45<br>C:13.46<br>G:-34.2%  | L:0.32<br>C:0.12<br>G:-61.9% | L:2.02<br>C:2.62<br>G:29.9%   |
| <b>PDI1</b><br>L:41.74<br>C:31.07<br>G:-25.6%   | L:0.51<br>C:0.31<br>G:-38.8% | L:1.42<br>C:0.88<br>G:-37.7% | L:9.77<br>C:8.90<br>G:-8.9%    | L:0.37<br>C:0.57<br>G:52.8%  | L:15.52<br>C:9.09<br>G:-41.4%  | L:3.25<br>C:2.72<br>G:-16.3% | L:8.79<br>C:7.24<br>G:-17.7%    | L:0.17<br>C:0.07<br>G:-59.7% | L:1.95<br>C:1.29<br>G:-33.9%  |

## Information:

LMTD : 01-09-2024 To 19-09-2024

MTD : 01-09-2025 To 19-09-2025

LMTD Sales

15,244.42 L

MTD Sales

12,059.86 L

Growth

-20.89 %

A2A Growth

-27.42 %

| Sales Zone /Branch                             | AJITHKUMA R.K                  | BALAJI.M                       | DURAIRAJ.T                     | FRANCISPR ABHU.B              | JAGADEESA N.M                    | JEGANRAJ.S                      | MURUGAN.K                        | OTHERS                        | RANJITHKU MAR.A               |
|------------------------------------------------|--------------------------------|--------------------------------|--------------------------------|-------------------------------|----------------------------------|---------------------------------|----------------------------------|-------------------------------|-------------------------------|
| <b>TKS1</b><br>L:86.68<br>C:62.75<br>G:-27.6%  | L:0.63<br>C:0.50<br>G:-20.4%   | L:2.18<br>C:2.78<br>G:27.6%    | L:17.38<br>C:20.70<br>G:19.1%  | L:0.71<br>C:1.54<br>G:116.0%  | L:30.83<br>C:13.78<br>G:-55.3%   | L:6.28<br>C:4.57<br>G:-27.2%    | L:25.97<br>C:12.64<br>G:-51.3%   | L:0.42<br>C:0.28<br>G:-34.7%  | L:2.28<br>C:5.95<br>G:161.0%  |
| <b>VKM1</b><br>L:35.99<br>C:25.88<br>G:-28.1%  | L:0.52<br>C:0.24<br>G:-54.2%   | L:1.46<br>C:1.15<br>G:-21.2%   | L:5.05<br>C:6.56<br>G:29.9%    | L:0.20<br>C:0.52<br>G:165.5%  | L:11.76<br>C:7.89<br>G:-32.9%    | L:2.85<br>C:2.11<br>G:-26.2%    | L:13.63<br>C:7.22<br>G:-47.0%    | L:0.20<br>C:0.10<br>G:-49.7%  | L:0.32<br>C:0.10<br>G:-69.5%  |
| <b>SVK1</b><br>L:79.67<br>C:56.84<br>G:-28.7%  | L:0.64<br>C:0.40<br>G:-38.2%   | L:2.18<br>C:0.61<br>G:-72.0%   | L:15.41<br>C:14.63<br>G:-5.1%  | L:0.38<br>C:1.33<br>G:254.7%  | L:20.66<br>C:13.87<br>G:-32.9%   | L:3.98<br>C:2.57<br>G:-35.4%    | L:33.81<br>C:17.42<br>G:-48.5%   | L:0.22<br>C:0.10<br>G:-54.8%  | L:2.39<br>C:5.91<br>G:147.5%  |
| <b>COL1</b><br>L:18.97<br>C:13.28<br>G:-30.0%  | L:0.19<br>C:0.10<br>G:-47.0%   | L:0.84<br>C:0.61<br>G:-27.3%   | L:3.52<br>C:2.93<br>G:-16.9%   | L:0.07<br>C:0.45<br>G:546.5%  | L:4.18<br>C:2.52<br>G:-39.7%     | L:1.54<br>C:1.10<br>G:-28.8%    | L:7.28<br>C:4.50<br>G:-38.1%     | L:0.10<br>C:0.06<br>G:-37.9%  | L:1.23<br>C:1.00<br>G:-19.0%  |
| <b>STU2</b><br>L:32.84<br>C:21.24<br>G:-35.3%  | L:0.72<br>C:0.28<br>G:-61.2%   | L:0.75<br>C:0.49<br>G:-34.7%   | L:4.32<br>C:3.27<br>G:-24.3%   | L:0.44<br>C:0.60<br>G:36.5%   | L:8.99<br>C:3.94<br>G:-56.2%     | L:1.97<br>C:1.62<br>G:-17.9%    | L:14.25<br>C:8.60<br>G:-39.7%    | L:0.17<br>C:0.06<br>G:-65.5%  | L:1.23<br>C:2.38<br>G:94.2%   |
| <b>SNL1</b><br>L:52.67<br>C:34.00<br>G:-35.5%  | L:0.55<br>C:0.37<br>G:-32.5%   | L:1.50<br>C:1.08<br>G:-27.9%   | L:11.21<br>C:12.53<br>G:11.8%  | L:0.16<br>C:0.75<br>G:361.4%  | L:17.72<br>C:7.05<br>G:-60.2%    | L:5.39<br>C:2.86<br>G:-46.9%    | L:12.61<br>C:8.62<br>G:-31.6%    | L:0.16<br>C:0.06<br>G:-65.2%  | L:3.37<br>C:0.67<br>G:-80.0%  |
| <b>APK1</b><br>L:58.12<br>C:29.67<br>G:-49.0%  | L:0.50<br>C:0.37<br>G:-26.1%   | L:1.73<br>C:0.84<br>G:-51.5%   | L:10.33<br>C:7.08<br>G:-31.5%  | L:0.68<br>C:1.04<br>G:51.4%   | L:16.71<br>C:7.04<br>G:-57.9%    | L:3.88<br>C:1.80<br>G:-53.5%    | L:20.47<br>C:8.58<br>G:-58.1%    | L:0.34<br>C:0.09<br>G:-72.3%  | L:3.48<br>C:2.82<br>G:-18.8%  |
| <b>TVL2</b><br>L:33.31<br>C:12.22<br>G:-63.3%  | L:0.00<br>C:0.00<br>G:0.0%     | L:0.39<br>C:0.36<br>G:-6.0%    | L:1.15<br>C:0.46<br>G:-59.8%   | L:0.10<br>C:0.02<br>G:-83.3%  | L:13.73<br>C:1.94<br>G:-85.9%    | L:0.94<br>C:0.53<br>G:-44.0%    | L:16.51<br>C:7.63<br>G:-53.8%    | L:0.06<br>C:0.00<br>G:-92.4%  | L:0.43<br>C:1.27<br>G:198.2%  |
| <b>TVL1</b><br>L:283.53<br>C:89.00<br>G:-68.6% | L:2.48<br>C:0.59<br>G:-76.0%   | L:3.35<br>C:3.22<br>G:-3.9%    | L:69.12<br>C:24.98<br>G:-63.9% | L:0.90<br>C:1.81<br>G:101.2%  | L:66.58<br>C:18.65<br>G:-72.0%   | L:11.37<br>C:6.76<br>G:-40.5%   | L:119.32<br>C:32.67<br>G:-72.6%  | L:0.57<br>C:0.24<br>G:-57.4%  | L:9.84<br>C:0.06<br>G:-99.4%  |
| <b>KVT1</b><br>L:213.58<br>C:63.15<br>G:-70.4% | L:1.65<br>C:0.46<br>G:-72.1%   | L:7.37<br>C:2.59<br>G:-64.8%   | L:39.16<br>C:10.49<br>G:-73.2% | L:0.97<br>C:1.37<br>G:41.5%   | L:60.97<br>C:20.83<br>G:-65.8%   | L:14.98<br>C:6.30<br>G:-57.9%   | L:80.39<br>C:19.55<br>G:-75.7%   | L:0.68<br>C:0.17<br>G:-74.7%  | L:7.41<br>C:1.37<br>G:-81.5%  |
| <b>ERL1</b><br>L:40.62<br>C:0.00<br>G:-100.0%  | L:0.45<br>C:0.00<br>G:-100.0%  | L:1.04<br>C:0.00<br>G:-100.0%  | L:9.67<br>C:0.00<br>G:-100.0%  | L:0.33<br>C:0.00<br>G:-100.0% | L:11.08<br>C:0.00<br>G:-100.0%   | L:1.92<br>C:0.00<br>G:-100.0%   | L:13.71<br>C:0.00<br>G:-100.0%   | L:0.14<br>C:0.00<br>G:-100.0% | L:2.28<br>C:0.00<br>G:-100.0% |
| <b>SOUTH-03</b>                                |                                |                                |                                |                               |                                  |                                 |                                  |                               |                               |
| L:1672.85<br>C:1169.01<br>G:-30.1%             | L:12.12<br>C:10.90<br>G:-10.1% | L:53.55<br>C:39.79<br>G:-25.7% | L:319.31<br>C:340.64<br>G:6.7% | L:14.98<br>C:25.76<br>G:72.0% | L:503.60<br>C:300.11<br>G:-40.4% | L:106.87<br>C:77.92<br>G:-27.1% | L:609.38<br>C:327.11<br>G:-46.3% | L:6.66<br>C:4.21<br>G:-36.7%  | L:46.40<br>C:42.56<br>G:-8.3% |
| <b>PVI1</b><br>L:39.20<br>C:76.68<br>G:95.6%   | L:0.25<br>C:0.60<br>G:140.8%   | L:0.46<br>C:0.99<br>G:114.6%   | L:7.86<br>C:29.09<br>G:270.2%  | L:0.11<br>C:1.25<br>G:1057.1% | L:9.84<br>C:17.50<br>G:77.9%     | L:1.75<br>C:3.63<br>G:107.3%    | L:18.65<br>C:21.34<br>G:14.4%    | L:0.09<br>C:0.17<br>G:92.2%   | L:0.19<br>C:2.11<br>G:1004.9% |
| <b>MNM1</b><br>L:18.58<br>C:21.69<br>G:16.7%   | L:0.28<br>C:0.21<br>G:-24.1%   | L:1.21<br>C:0.32<br>G:-73.4%   | L:5.07<br>C:4.48<br>G:-11.8%   | L:0.14<br>C:0.31<br>G:129.9%  | L:4.54<br>C:3.13<br>G:-31.0%     | L:1.82<br>C:1.22<br>G:-32.9%    | L:4.76<br>C:11.46<br>G:140.7%    | L:0.05<br>C:0.05<br>G:-4.0%   | L:0.72<br>C:0.51<br>G:-29.5%  |
| <b>TDI1</b><br>L:29.67<br>C:29.91<br>G:0.8%    | L:0.36<br>C:0.42<br>G:15.2%    | L:1.02<br>C:0.81<br>G:-20.5%   | L:11.04<br>C:12.24<br>G:10.8%  | L:0.51<br>C:1.09<br>G:112.2%  | L:6.24<br>C:3.94<br>G:-36.7%     | L:1.49<br>C:1.55<br>G:3.8%      | L:7.87<br>C:9.24<br>G:17.3%      | L:0.13<br>C:0.14<br>G:11.8%   | L:1.01<br>C:0.48<br>G:-52.6%  |
| <b>ADP1</b><br>L:32.14<br>C:32.24<br>G:0.3%    | L:0.48<br>C:0.68<br>G:41.0%    | L:1.55<br>C:0.59<br>G:-61.6%   | L:9.80<br>C:11.72<br>G:19.6%   | L:0.28<br>C:0.95<br>G:240.3%  | L:8.11<br>C:8.92<br>G:9.9%       | L:1.96<br>C:1.05<br>G:-46.4%    | L:8.26<br>C:5.94<br>G:-28.0%     | L:0.06<br>C:0.12<br>G:89.9%   | L:1.64<br>C:2.26<br>G:38.5%   |

# TN Product Manager A2A Report 19/09/2025 11:56 PM



Information:

**LMTD :** 01-09-2024 To 19-09-2024

**MTD :** 01-09-2025 To 19-09-2025

**LMTD Sales**

15,244.42 L

**MTD Sales**

12,059.86 L

**Growth**

-20.89 %

**A2A Growth**

-27.42 %

| Sales Zone /Branch                             | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                    | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A               |
|------------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|-------------------------------|--------------------------------|------------------------------|-------------------------------|
| <b>NTM1</b><br>L:26.95<br>C:27.01<br>G:0.2%    | L:0.30<br>C:0.24<br>G:-21.1% | L:0.76<br>C:0.80<br>G:6.3%   | L:9.16<br>C:9.03<br>G:-1.4%    | L:0.26<br>C:0.20<br>G:-25.3% | L:10.07<br>C:7.73<br>G:-23.2%  | L:2.02<br>C:1.86<br>G:-8.0%   | L:3.56<br>C:6.96<br>G:95.1%    | L:0.06<br>C:0.07<br>G:23.8%  | L:0.76<br>C:0.13<br>G:-83.3%  |
| <b>PNV1</b><br>L:22.27<br>C:20.79<br>G:-6.7%   | L:0.19<br>C:0.23<br>G:23.3%  | L:1.21<br>C:0.44<br>G:-64.0% | L:4.26<br>C:2.95<br>G:-30.8%   | L:0.16<br>C:0.57<br>G:249.2% | L:4.92<br>C:5.54<br>G:12.7%    | L:1.13<br>C:1.17<br>G:3.1%    | L:10.24<br>C:7.79<br>G:-23.9%  | L:0.09<br>C:0.09<br>G:5.1%   | L:0.07<br>C:2.01<br>G:2587.3% |
| <b>MPA1</b><br>L:49.49<br>C:43.70<br>G:-11.7%  | L:0.41<br>C:0.59<br>G:44.0%  | L:1.68<br>C:2.16<br>G:29.0%  | L:10.82<br>C:10.29<br>G:-4.9%  | L:0.39<br>C:2.49<br>G:532.7% | L:17.49<br>C:13.40<br>G:-23.3% | L:4.14<br>C:2.24<br>G:-46.0%  | L:13.57<br>C:8.50<br>G:-37.4%  | L:0.22<br>C:0.17<br>G:-21.5% | L:0.78<br>C:3.86<br>G:396.9%  |
| <b>TPT1</b><br>L:47.92<br>C:39.69<br>G:-17.2%  | L:0.37<br>C:0.45<br>G:20.3%  | L:2.33<br>C:1.07<br>G:-54.2% | L:10.26<br>C:10.44<br>G:1.7%   | L:0.96<br>C:1.23<br>G:28.0%  | L:13.23<br>C:10.08<br>G:-23.8% | L:2.91<br>C:3.06<br>G:5.1%    | L:16.47<br>C:11.63<br>G:-29.4% | L:0.19<br>C:0.15<br>G:-21.7% | L:1.20<br>C:1.60<br>G:32.8%   |
| <b>TMM1</b><br>L:60.91<br>C:49.32<br>G:-19.0%  | L:0.47<br>C:0.32<br>G:-31.5% | L:1.43<br>C:2.36<br>G:65.0%  | L:10.28<br>C:13.48<br>G:31.1%  | L:0.20<br>C:0.98<br>G:395.0% | L:18.84<br>C:10.59<br>G:-43.8% | L:4.43<br>C:4.02<br>G:-9.2%   | L:22.73<br>C:15.33<br>G:-32.5% | L:0.23<br>C:0.14<br>G:-39.3% | L:2.31<br>C:2.10<br>G:-9.1%   |
| <b>ATG1</b><br>L:83.76<br>C:65.56<br>G:-21.7%  | L:0.27<br>C:0.71<br>G:166.9% | L:2.88<br>C:1.59<br>G:-45.0% | L:8.38<br>C:15.91<br>G:89.7%   | L:0.27<br>C:1.39<br>G:414.2% | L:28.17<br>C:14.71<br>G:-47.8% | L:4.25<br>C:4.13<br>G:-2.8%   | L:36.86<br>C:24.76<br>G:-32.8% | L:0.29<br>C:0.15<br>G:-47.5% | L:2.39<br>C:2.21<br>G:-7.5%   |
| <b>MLR1</b><br>L:33.25<br>C:24.19<br>G:-27.2%  | L:0.31<br>C:0.09<br>G:-70.1% | L:0.56<br>C:0.61<br>G:10.2%  | L:7.64<br>C:5.04<br>G:-34.1%   | L:0.30<br>C:0.39<br>G:29.2%  | L:10.05<br>C:8.05<br>G:-19.9%  | L:1.86<br>C:1.42<br>G:-24.0%  | L:12.14<br>C:7.55<br>G:-37.8%  | L:0.10<br>C:0.11<br>G:5.0%   | L:0.28<br>C:0.93<br>G:232.7%  |
| <b>MDU2</b><br>L:107.50<br>C:77.77<br>G:-27.7% | L:0.55<br>C:0.48<br>G:-12.2% | L:4.30<br>C:3.07<br>G:-28.6% | L:9.96<br>C:16.03<br>G:60.9%   | L:0.52<br>C:1.47<br>G:181.6% | L:39.37<br>C:26.62<br>G:-32.4% | L:6.43<br>C:3.69<br>G:-42.6%  | L:43.89<br>C:23.88<br>G:-45.6% | L:0.60<br>C:0.35<br>G:-40.6% | L:1.88<br>C:2.18<br>G:15.7%   |
| <b>USL1</b><br>L:41.34<br>C:29.86<br>G:-27.8%  | L:0.44<br>C:0.33<br>G:-25.2% | L:1.22<br>C:0.69<br>G:-43.6% | L:8.55<br>C:9.39<br>G:9.8%     | L:0.44<br>C:0.72<br>G:65.9%  | L:11.35<br>C:7.50<br>G:-33.9%  | L:3.03<br>C:1.57<br>G:-48.2%  | L:14.68<br>C:8.60<br>G:-41.4%  | L:0.17<br>C:0.13<br>G:-24.5% | L:1.47<br>C:0.94<br>G:-36.3%  |
| <b>SVG1</b><br>L:42.29<br>C:30.38<br>G:-28.2%  | L:0.33<br>C:0.42<br>G:27.9%  | L:1.36<br>C:1.03<br>G:-24.4% | L:6.29<br>C:11.00<br>G:74.9%   | L:0.73<br>C:0.61<br>G:-16.7% | L:15.07<br>C:5.22<br>G:-65.3%  | L:2.85<br>C:1.91<br>G:-32.9%  | L:14.88<br>C:9.55<br>G:-35.8%  | L:0.17<br>C:0.04<br>G:-73.4% | L:0.61<br>C:0.58<br>G:-4.2%   |
| <b>CBM1</b><br>L:49.16<br>C:33.75<br>G:-31.4%  | L:0.44<br>C:0.42<br>G:-4.1%  | L:1.38<br>C:1.57<br>G:14.0%  | L:13.37<br>C:11.89<br>G:-11.1% | L:0.25<br>C:0.80<br>G:227.5% | L:15.61<br>C:8.51<br>G:-45.5%  | L:2.75<br>C:2.56<br>G:-7.0%   | L:14.55<br>C:6.26<br>G:-57.0%  | L:0.16<br>C:0.09<br>G:-47.0% | L:0.66<br>C:1.65<br>G:151.6%  |
| <b>ODM1</b><br>L:34.45<br>C:23.22<br>G:-32.6%  | L:0.36<br>C:0.29<br>G:-19.9% | L:0.65<br>C:0.78<br>G:20.4%  | L:11.75<br>C:12.22<br>G:4.0%   | L:0.53<br>C:0.42<br>G:-21.9% | L:5.87<br>C:4.89<br>G:-16.7%   | L:2.20<br>C:1.78<br>G:-19.1%  | L:11.60<br>C:1.80<br>G:-84.4%  | L:0.11<br>C:0.04<br>G:-62.4% | L:1.40<br>C:1.00<br>G:-28.5%  |
| <b>MDU4</b><br>L:46.73<br>C:31.02<br>G:-33.6%  | L:0.27<br>C:0.32<br>G:19.1%  | L:1.39<br>C:1.73<br>G:25.0%  | L:9.70<br>C:8.19<br>G:-15.6%   | L:0.29<br>C:0.65<br>G:120.2% | L:12.28<br>C:9.18<br>G:-25.3%  | L:2.46<br>C:2.20<br>G:-10.7%  | L:18.98<br>C:7.85<br>G:-58.6%  | L:0.19<br>C:0.14<br>G:-27.2% | L:1.17<br>C:0.77<br>G:-34.7%  |
| <b>BTU1</b><br>L:25.97<br>C:16.99<br>G:-34.6%  | L:0.22<br>C:0.16<br>G:-30.9% | L:0.65<br>C:0.63<br>G:-2.7%  | L:7.42<br>C:6.31<br>G:-15.0%   | L:0.35<br>C:0.56<br>G:60.0%  | L:6.73<br>C:2.88<br>G:-57.3%   | L:1.78<br>C:1.02<br>G:-43.0%  | L:8.25<br>C:4.68<br>G:-43.3%   | L:0.08<br>C:0.04<br>G:-44.8% | L:0.49<br>C:0.73<br>G:49.5%   |
| <b>CMR1</b><br>L:31.62<br>C:20.26<br>G:-35.9%  | L:0.55<br>C:0.38<br>G:-32.3% | L:0.46<br>C:0.22<br>G:-52.8% | L:14.63<br>C:12.52<br>G:-14.4% | L:0.46<br>C:0.49<br>G:7.1%   | L:6.18<br>C:3.51<br>G:-43.1%   | L:1.43<br>C:0.66<br>G:-53.8%  | L:6.12<br>C:2.30<br>G:-62.5%   | L:0.05<br>C:0.02<br>G:-44.9% | L:1.73<br>C:0.16<br>G:-91.0%  |
| <b>DGL1</b><br>L:133.83<br>C:85.72<br>G:-35.9% | L:0.75<br>C:0.39<br>G:-47.9% | L:4.85<br>C:3.84<br>G:-20.8% | L:14.61<br>C:14.60<br>G:-0.1%  | L:1.65<br>C:2.24<br>G:35.8%  | L:49.22<br>C:27.22<br>G:-44.7% | L:11.35<br>C:9.03<br>G:-20.5% | L:46.54<br>C:26.87<br>G:-42.3% | L:0.64<br>C:0.50<br>G:-21.9% | L:4.21<br>C:1.03<br>G:-75.5%  |
| <b>SGP1</b><br>L:23.10<br>C:14.42<br>G:-37.6%  | L:0.11<br>C:0.25<br>G:128.4% | L:1.14<br>C:0.55<br>G:-52.0% | L:4.05<br>C:4.43<br>G:9.4%     | L:0.23<br>C:0.25<br>G:9.6%   | L:5.97<br>C:3.42<br>G:-42.7%   | L:1.57<br>C:1.27<br>G:-19.2%  | L:9.73<br>C:3.74<br>G:-61.6%   | L:0.07<br>C:0.04<br>G:-47.7% | L:0.22<br>C:0.47<br>G:116.0%  |

## Information:

LMTD : 01-09-2024 To 19-09-2024

MTD : 01-09-2025 To 19-09-2025

LMTD Sales

15,244.42 L

MTD Sales

12,059.86 L

Growth

-20.89 %

A2A Growth

-27.42 %

| Sales Zone /Branch                              | AJITHKUMA R.K                  | BALAJI.M                       | DURAIRAJ.T                      | FRANCISPR ABHU.B              | JAGADEESA N.M                    | JEGANRAJ.S                     | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A              |
|-------------------------------------------------|--------------------------------|--------------------------------|---------------------------------|-------------------------------|----------------------------------|--------------------------------|----------------------------------|------------------------------|------------------------------|
| <b>MDU1</b><br>L:247.62<br>C:153.75<br>G:-37.9% | L:0.98<br>C:0.61<br>G:-38.1%   | L:8.16<br>C:5.57<br>G:-31.7%   | L:28.34<br>C:42.47<br>G:49.8%   | L:1.36<br>C:1.70<br>G:24.8%   | L:82.87<br>C:44.95<br>G:-45.8%   | L:15.76<br>C:10.83<br>G:-31.3% | L:99.07<br>C:43.17<br>G:-56.4%   | L:1.25<br>C:0.73<br>G:-41.7% | L:9.83<br>C:3.72<br>G:-62.2% |
| <b>MDU3</b><br>L:67.47<br>C:40.87<br>G:-39.4%   | L:0.44<br>C:0.28<br>G:-37.6%   | L:1.46<br>C:1.41<br>G:-3.5%    | L:19.29<br>C:13.26<br>G:-31.3%  | L:0.34<br>C:0.50<br>G:46.4%   | L:16.60<br>C:12.58<br>G:-24.2%   | L:3.25<br>C:1.73<br>G:-46.9%   | L:25.01<br>C:9.30<br>G:-62.8%    | L:0.26<br>C:0.18<br>G:-32.1% | L:0.81<br>C:1.64<br>G:101.3% |
| <b>BNR1</b><br>L:42.76<br>C:25.07<br>G:-41.4%   | L:0.47<br>C:0.24<br>G:-49.0%   | L:1.20<br>C:0.37<br>G:-69.0%   | L:13.83<br>C:8.28<br>G:-40.1%   | L:0.31<br>C:0.58<br>G:87.1%   | L:10.30<br>C:5.60<br>G:-45.7%    | L:2.44<br>C:2.04<br>G:-16.3%   | L:13.56<br>C:6.15<br>G:-54.7%    | L:0.08<br>C:0.07<br>G:-13.5% | L:0.56<br>C:1.74<br>G:210.6% |
| <b>KRR1</b><br>L:38.35<br>C:22.34<br>G:-41.8%   | L:0.28<br>C:0.21<br>G:-25.7%   | L:1.65<br>C:0.44<br>G:-73.3%   | L:2.57<br>C:5.36<br>G:108.5%    | L:0.60<br>C:0.49<br>G:-17.6%  | L:13.98<br>C:5.17<br>G:-63.0%    | L:2.42<br>C:1.10<br>G:-54.6%   | L:15.44<br>C:8.81<br>G:-43.0%    | L:0.29<br>C:0.02<br>G:-91.7% | L:1.12<br>C:0.74<br>G:-33.6% |
| <b>TEN1</b><br>L:62.68<br>C:36.19<br>G:-42.3%   | L:0.77<br>C:0.34<br>G:-56.0%   | L:1.65<br>C:0.69<br>G:-58.2%   | L:16.00<br>C:13.58<br>G:-15.1%  | L:0.81<br>C:1.16<br>G:43.8%   | L:18.36<br>C:8.16<br>G:-55.6%    | L:2.98<br>C:1.63<br>G:-45.2%   | L:19.30<br>C:8.13<br>G:-57.9%    | L:0.23<br>C:0.13<br>G:-46.3% | L:2.59<br>C:2.38<br>G:-8.2%  |
| <b>KKD2</b><br>L:47.51<br>C:25.80<br>G:-45.7%   | L:0.09<br>C:0.18<br>G:110.4%   | L:1.40<br>C:1.24<br>G:-11.1%   | L:4.52<br>C:3.70<br>G:-18.1%    | L:0.23<br>C:0.55<br>G:145.9%  | L:12.82<br>C:6.00<br>G:-53.2%    | L:3.69<br>C:3.57<br>G:-3.3%    | L:23.61<br>C:8.99<br>G:-61.9%    | L:0.20<br>C:0.11<br>G:-47.9% | L:0.97<br>C:1.47<br>G:51.7%  |
| <b>MDU5</b><br>L:54.45<br>C:26.09<br>G:-52.1%   | L:0.43<br>C:0.45<br>G:4.6%     | L:3.01<br>C:2.18<br>G:-27.6%   | L:12.83<br>C:9.76<br>G:-23.9%   | L:1.02<br>C:0.54<br>G:-46.9%  | L:15.71<br>C:5.78<br>G:-63.2%    | L:4.81<br>C:2.91<br>G:-39.6%   | L:15.90<br>C:3.64<br>G:-77.1%    | L:0.19<br>C:0.07<br>G:-63.6% | L:0.53<br>C:0.75<br>G:42.8%  |
| <b>DKI1</b><br>L:77.78<br>C:27.35<br>G:-64.8%   | L:0.66<br>C:0.39<br>G:-40.1%   | L:1.24<br>C:1.41<br>G:13.0%    | L:19.84<br>C:7.59<br>G:-61.8%   | L:1.08<br>C:0.68<br>G:-37.3%  | L:15.69<br>C:5.74<br>G:-63.5%    | L:2.75<br>C:1.73<br>G:-37.2%   | L:32.53<br>C:8.35<br>G:-74.3%    | L:0.32<br>C:0.11<br>G:-65.8% | L:3.67<br>C:1.36<br>G:-63.0% |
| <b>NKI1</b><br>L:54.11<br>C:17.39<br>G:-67.9%   | L:0.30<br>C:0.24<br>G:-19.8%   | L:1.30<br>C:0.63<br>G:-51.4%   | L:7.16<br>C:5.39<br>G:-24.7%    | L:0.20<br>C:0.49<br>G:141.4%  | L:18.11<br>C:3.59<br>G:-80.2%    | L:5.15<br>C:1.37<br>G:-73.4%   | L:20.66<br>C:4.55<br>G:-78.0%    | L:0.09<br>C:0.05<br>G:-51.5% | L:1.14<br>C:1.08<br>G:-5.2%  |
| <b>TRICHY-01</b>                                |                                |                                |                                 |                               |                                  |                                |                                  |                              |                              |
| L:1630.97<br>C:1225.42<br>G:-24.9%              | L:13.18<br>C:10.33<br>G:-21.6% | L:37.87<br>C:29.94<br>G:-20.9% | L:370.53<br>C:347.67<br>G:-6.2% | L:10.88<br>C:18.26<br>G:67.8% | L:415.87<br>C:267.03<br>G:-35.8% | L:78.19<br>C:64.16<br>G:-17.9% | L:643.34<br>C:423.81<br>G:-34.1% | L:5.36<br>C:3.03<br>G:-43.5% | L:55.74<br>C:61.18<br>G:9.8% |
| <b>ORU1</b><br>L:32.91<br>C:33.27<br>G:1.1%     | L:0.39<br>C:0.52<br>G:33.0%    | L:0.47<br>C:0.63<br>G:34.6%    | L:11.09<br>C:13.05<br>G:17.7%   | L:0.40<br>C:0.76<br>G:90.7%   | L:8.18<br>C:7.94<br>G:-2.9%      | L:1.52<br>C:1.32<br>G:-13.2%   | L:10.17<br>C:8.55<br>G:-15.9%    | L:0.08<br>C:0.11<br>G:31.1%  | L:0.63<br>C:0.40<br>G:-36.0% |
| <b>NGT1</b><br>L:55.28<br>C:55.29<br>G:0.0%     | L:0.45<br>C:0.41<br>G:-9.5%    | L:1.39<br>C:1.89<br>G:36.4%    | L:8.22<br>C:16.18<br>G:96.8%    | L:0.62<br>C:0.92<br>G:47.4%   | L:18.45<br>C:10.71<br>G:-41.9%   | L:3.06<br>C:3.89<br>G:27.3%    | L:22.12<br>C:18.54<br>G:-16.2%   | L:0.23<br>C:0.20<br>G:-14.0% | L:0.75<br>C:2.56<br>G:241.0% |
| <b>PDK1</b><br>L:31.59<br>C:31.15<br>G:-1.4%    | L:0.27<br>C:0.29<br>G:7.8%     | L:1.13<br>C:0.38<br>G:-66.2%   | L:2.78<br>C:8.11<br>G:191.9%    | L:0.11<br>C:0.78<br>G:588.0%  | L:7.47<br>C:6.13<br>G:-18.0%     | L:1.68<br>C:1.67<br>G:-0.4%    | L:17.81<br>C:12.69<br>G:-28.8%   | L:0.12<br>C:0.08<br>G:-35.6% | L:0.23<br>C:1.03<br>G:348.7% |
| <b>KRN1</b><br>L:30.86<br>C:30.12<br>G:-2.4%    | L:0.41<br>C:0.76<br>G:84.4%    | L:0.87<br>C:0.90<br>G:2.4%     | L:9.87<br>C:16.51<br>G:67.3%    | L:0.39<br>C:0.71<br>G:83.1%   | L:6.52<br>C:5.27<br>G:-19.2%     | L:1.70<br>C:0.87<br>G:-48.7%   | L:9.96<br>C:4.32<br>G:-56.7%     | L:0.07<br>C:0.05<br>G:-33.4% | L:1.06<br>C:0.74<br>G:-30.5% |
| <b>TVR1</b><br>L:27.56<br>C:25.79<br>G:-6.4%    | L:0.24<br>C:0.22<br>G:-8.0%    | L:0.96<br>C:0.92<br>G:-4.2%    | L:4.27<br>C:8.05<br>G:88.4%     | L:0.44<br>C:0.55<br>G:24.8%   | L:8.79<br>C:5.42<br>G:-38.4%     | L:1.06<br>C:0.98<br>G:-8.3%    | L:11.26<br>C:8.57<br>G:-23.9%    | L:0.10<br>C:0.08<br>G:-21.1% | L:0.43<br>C:1.01<br>G:134.1% |
| <b>TYR1</b><br>L:59.73<br>C:55.69<br>G:-6.8%    | L:0.67<br>C:0.64<br>G:-4.5%    | L:0.89<br>C:0.92<br>G:4.5%     | L:20.69<br>C:27.06<br>G:30.8%   | L:0.26<br>C:0.87<br>G:232.0%  | L:12.26<br>C:9.67<br>G:-21.1%    | L:3.60<br>C:2.90<br>G:-19.4%   | L:17.95<br>C:11.32<br>G:-36.9%   | L:0.09<br>C:0.06<br>G:-30.4% | L:3.32<br>C:2.24<br>G:-32.6% |

# TN Product Manager A2A Report 19/09/2025 11:56 PM



## Information:

**LMTD :** 01-09-2024 To 19-09-2024  
**MTD :** 01-09-2025 To 19-09-2025

**LMTD Sales**  
**15,244.42 L**

**MTD Sales**  
**12,059.86 L**

**Growth**  
**-20.89 %**

**A2A Growth**  
**-27.42 %**

| Sales Zone /Branch                              | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A               |
|-------------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|----------------------------------|------------------------------|-------------------------------|
| <b>MSI1</b><br>L:36.54<br>C:30.33<br>G:-17.0%   | L:0.55<br>C:0.54<br>G:-2.2%  | L:0.59<br>C:0.63<br>G:5.8%   | L:13.29<br>C:11.73<br>G:-11.7% | L:0.54<br>C:0.73<br>G:36.4%  | L:8.91<br>C:5.81<br>G:-34.8%   | L:1.49<br>C:1.28<br>G:-14.0% | L:9.89<br>C:7.84<br>G:-20.7%     | L:0.08<br>C:0.07<br>G:-7.0%  | L:1.21<br>C:1.70<br>G:40.5%   |
| <b>MDI1</b><br>L:48.72<br>C:39.74<br>G:-18.4%   | L:0.34<br>C:0.23<br>G:-30.6% | L:1.38<br>C:1.74<br>G:26.6%  | L:8.85<br>C:6.11<br>G:-31.0%   | L:0.38<br>C:0.47<br>G:22.0%  | L:12.24<br>C:13.31<br>G:8.7%   | L:2.84<br>C:3.19<br>G:12.4%  | L:21.71<br>C:13.05<br>G:-39.9%   | L:0.21<br>C:0.11<br>G:-49.7% | L:0.77<br>C:1.53<br>G:99.5%   |
| <b>TVR2</b><br>L:76.17<br>C:62.01<br>G:-18.6%   | L:0.60<br>C:0.42<br>G:-30.9% | L:1.96<br>C:2.31<br>G:17.4%  | L:13.30<br>C:13.87<br>G:4.3%   | L:0.26<br>C:0.64<br>G:152.3% | L:19.97<br>C:15.12<br>G:-24.3% | L:4.92<br>C:4.07<br>G:-17.2% | L:29.96<br>C:22.27<br>G:-25.7%   | L:0.27<br>C:0.19<br>G:-30.9% | L:4.92<br>C:3.12<br>G:-36.7%  |
| <b>TTP1</b><br>L:45.77<br>C:36.86<br>G:-19.5%   | L:0.91<br>C:0.55<br>G:-39.5% | L:1.12<br>C:0.56<br>G:-50.5% | L:17.80<br>C:17.70<br>G:-0.6%  | L:0.33<br>C:0.91<br>G:175.9% | L:7.94<br>C:5.07<br>G:-36.1%   | L:2.73<br>C:1.57<br>G:-42.5% | L:12.05<br>C:7.98<br>G:-33.7%    | L:0.09<br>C:0.07<br>G:-23.8% | L:2.81<br>C:2.45<br>G:-12.8%  |
| <b>PBR2</b><br>L:98.83<br>C:77.37<br>G:-21.7%   | L:0.67<br>C:0.56<br>G:-16.4% | L:3.15<br>C:2.31<br>G:-26.7% | L:28.05<br>C:24.23<br>G:-13.6% | L:0.88<br>C:1.17<br>G:32.1%  | L:24.91<br>C:18.00<br>G:-27.7% | L:4.33<br>C:4.02<br>G:-7.2%  | L:32.57<br>C:22.48<br>G:-31.0%   | L:0.28<br>C:0.09<br>G:-68.6% | L:3.99<br>C:4.51<br>G:13.0%   |
| <b>PTK1</b><br>L:81.36<br>C:62.42<br>G:-23.3%   | L:0.44<br>C:0.38<br>G:-13.8% | L:2.52<br>C:1.05<br>G:-58.4% | L:11.51<br>C:12.66<br>G:10.0%  | L:0.65<br>C:0.65<br>G:0.6%   | L:21.40<br>C:14.43<br>G:-32.6% | L:5.20<br>C:2.56<br>G:-50.8% | L:33.59<br>C:24.65<br>G:-26.6%   | L:0.25<br>C:0.14<br>G:-41.5% | L:5.81<br>C:5.89<br>G:1.5%    |
| <b>TRY1</b><br>L:351.13<br>C:260.83<br>G:-25.7% | L:1.62<br>C:1.62<br>G:0.1%   | L:6.68<br>C:4.13<br>G:-38.1% | L:92.04<br>C:73.82<br>G:-19.8% | L:1.55<br>C:2.73<br>G:75.6%  | L:91.55<br>C:45.37<br>G:-50.4% | L:8.97<br>C:8.02<br>G:-10.5% | L:136.48<br>C:111.94<br>G:-18.0% | L:1.09<br>C:0.52<br>G:-52.2% | L:11.16<br>C:12.68<br>G:13.6% |
| <b>JKM1</b><br>L:46.70<br>C:34.54<br>G:-26.0%   | L:0.80<br>C:0.56<br>G:-30.9% | L:1.65<br>C:0.86<br>G:-48.1% | L:13.14<br>C:13.65<br>G:3.9%   | L:0.30<br>C:0.76<br>G:158.6% | L:11.13<br>C:7.46<br>G:-33.0%  | L:2.73<br>C:2.12<br>G:-22.3% | L:13.88<br>C:7.12<br>G:-48.7%    | L:0.15<br>C:0.09<br>G:-42.8% | L:2.92<br>C:1.94<br>G:-33.6%  |
| <b>AYR1</b><br>L:43.74<br>C:32.35<br>G:-26.0%   | L:0.37<br>C:0.41<br>G:10.6%  | L:0.87<br>C:0.49<br>G:-43.8% | L:12.83<br>C:13.47<br>G:5.0%   | L:0.28<br>C:0.35<br>G:23.3%  | L:8.25<br>C:7.30<br>G:-11.4%   | L:1.19<br>C:1.26<br>G:5.7%   | L:18.36<br>C:7.97<br>G:-56.6%    | L:0.06<br>C:0.01<br>G:-88.6% | L:1.52<br>C:1.09<br>G:-28.7%  |
| <b>MVM1</b><br>L:87.43<br>C:61.18<br>G:-30.0%   | L:0.69<br>C:0.35<br>G:-49.5% | L:1.79<br>C:1.78<br>G:-0.5%  | L:16.64<br>C:11.33<br>G:-31.9% | L:0.37<br>C:0.92<br>G:150.0% | L:22.70<br>C:14.61<br>G:-35.6% | L:4.45<br>C:5.62<br>G:26.3%  | L:38.28<br>C:20.15<br>G:-47.4%   | L:0.43<br>C:0.25<br>G:-42.1% | L:2.09<br>C:6.18<br>G:196.2%  |
| <b>APM1</b><br>L:26.99<br>C:17.91<br>G:-33.6%   | L:0.25<br>C:0.20<br>G:-20.5% | L:0.81<br>C:0.42<br>G:-48.1% | L:6.65<br>C:4.31<br>G:-35.2%   | L:0.22<br>C:0.23<br>G:5.6%   | L:6.04<br>C:6.62<br>G:9.5%     | L:2.07<br>C:1.06<br>G:-48.8% | L:10.11<br>C:4.53<br>G:-55.2%    | L:0.04<br>C:0.03<br>G:-21.1% | L:0.80<br>C:0.51<br>G:-35.8%  |
| <b>KIK1</b><br>L:64.93<br>C:42.66<br>G:-34.3%   | L:0.41<br>C:0.17<br>G:-58.4% | L:1.33<br>C:1.08<br>G:-18.5% | L:6.41<br>C:4.86<br>G:-24.2%   | L:0.22<br>C:0.53<br>G:143.9% | L:23.97<br>C:12.20<br>G:-49.1% | L:4.70<br>C:3.92<br>G:-16.6% | L:25.89<br>C:17.42<br>G:-32.7%   | L:0.27<br>C:0.20<br>G:-27.7% | L:1.73<br>C:2.27<br>G:31.1%   |
| <b>KUM1</b><br>L:106.28<br>C:69.51<br>G:-34.6%  | L:0.48<br>C:0.45<br>G:-6.5%  | L:1.78<br>C:1.55<br>G:-12.5% | L:19.16<br>C:16.88<br>G:-11.9% | L:0.68<br>C:1.44<br>G:112.3% | L:26.71<br>C:15.45<br>G:-42.2% | L:5.65<br>C:4.36<br>G:-22.8% | L:50.35<br>C:26.39<br>G:-47.6%   | L:0.47<br>C:0.24<br>G:-48.6% | L:1.01<br>C:2.74<br>G:170.0%  |
| <b>TNJ2</b><br>L:90.50<br>C:56.23<br>G:-37.9%   | L:0.69<br>C:0.40<br>G:-42.4% | L:2.37<br>C:1.95<br>G:-17.8% | L:16.95<br>C:11.19<br>G:-34.0% | L:0.89<br>C:0.81<br>G:-9.1%  | L:21.37<br>C:14.66<br>G:-31.4% | L:6.39<br>C:3.48<br>G:-45.5% | L:36.94<br>C:20.14<br>G:-45.5%   | L:0.25<br>C:0.16<br>G:-35.6% | L:4.66<br>C:3.45<br>G:-26.1%  |
| <b>TNJ1</b><br>L:121.58<br>C:72.83<br>G:-40.1%  | L:1.55<br>C:0.38<br>G:-75.4% | L:2.67<br>C:2.51<br>G:-6.1%  | L:26.62<br>C:15.96<br>G:-40.1% | L:0.81<br>C:0.89<br>G:10.2%  | L:29.30<br>C:18.34<br>G:-37.4% | L:5.85<br>C:4.54<br>G:-22.3% | L:51.94<br>C:27.89<br>G:-46.3%   | L:0.36<br>C:0.21<br>G:-42.7% | L:2.49<br>C:2.13<br>G:-14.4%  |
| <b>TRY2</b><br>L:29.98<br>C:17.95<br>G:-40.1%   | L:0.04<br>C:0.08<br>G:95.7%  | L:0.48<br>C:0.22<br>G:-54.2% | L:1.45<br>C:0.97<br>G:-33.0%   | L:0.21<br>C:0.19<br>G:-8.9%  | L:8.98<br>C:2.70<br>G:-69.9%   | L:0.66<br>C:0.47<br>G:-28.9% | L:17.15<br>C:12.81<br>G:-25.3%   | L:0.23<br>C:0.06<br>G:-74.7% | L:0.79<br>C:0.45<br>G:-42.9%  |
| <b>PBR1</b><br>L:36.38<br>C:19.39<br>G:-46.7%   | L:0.33<br>C:0.20<br>G:-39.1% | L:1.01<br>C:0.71<br>G:-29.9% | L:8.92<br>C:5.99<br>G:-32.8%   | L:0.10<br>C:0.25<br>G:147.8% | L:8.84<br>C:5.44<br>G:-38.5%   | L:1.42<br>C:0.99<br>G:-30.5% | L:14.95<br>C:5.19<br>G:-65.3%    | L:0.15<br>C:0.04<br>G:-76.0% | L:0.65<br>C:0.58<br>G:-10.3%  |

# TN Product Manager A2A Report 19/09/2025 11:56 PM



## Information:

**LMTD :** 01-09-2024 To 19-09-2024  
**MTD :** 01-09-2025 To 19-09-2025

**LMTD Sales**  
**15,244.42 L**

**MTD Sales**  
**12,059.86 L**

**Growth**  
**-20.89 %**

**A2A Growth**  
**-27.42 %**

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                       | DURAIRAJ.T                     | FRANCISPR ABHU.B              | JAGADEESA N.M                    | JEGANRAJ.S                     | MURUGAN.K                        | OTHERS                        | RANJITHKU MAR.A               |
|-----------------------------------------------|------------------------------|--------------------------------|--------------------------------|-------------------------------|----------------------------------|--------------------------------|----------------------------------|-------------------------------|-------------------------------|
| <b>WEST-01</b>                                |                              |                                |                                |                               |                                  |                                |                                  |                               |                               |
| L:1070.72<br>C:788.68<br>G:-26.3%             | L:10.95<br>C:11.86<br>G:8.4% | L:30.22<br>C:26.94<br>G:-10.8% | L:200.72<br>C:216.41<br>G:7.8% | L:12.06<br>C:13.95<br>G:15.7% | L:366.50<br>C:208.35<br>G:-43.2% | L:84.05<br>C:64.79<br>G:-22.9% | L:321.77<br>C:191.84<br>G:-40.4% | L:3.17<br>C:2.30<br>G:-27.3%  | L:41.29<br>C:52.23<br>G:26.5% |
| <b>PPI1</b><br>L:15.85<br>C:27.01<br>G:70.5%  | L:0.35<br>C:0.60<br>G:69.4%  | L:0.58<br>C:0.61<br>G:5.8%     | L:4.57<br>C:13.85<br>G:203.2%  | L:0.32<br>C:0.56<br>G:77.1%   | L:4.53<br>C:4.99<br>G:10.1%      | L:1.54<br>C:1.60<br>G:4.3%     | L:3.39<br>C:3.23<br>G:-4.7%      | L:0.06<br>C:0.06<br>G:-0.9%   | L:0.51<br>C:1.50<br>G:196.5%  |
| <b>CNR1</b><br>L:15.90<br>C:23.28<br>G:46.4%  | L:0.42<br>C:0.80<br>G:91.1%  | L:0.16<br>C:0.22<br>G:37.6%    | L:5.49<br>C:10.81<br>G:96.7%   | L:0.50<br>C:0.54<br>G:8.3%    | L:4.56<br>C:4.45<br>G:-2.3%      | L:0.89<br>C:1.50<br>G:69.1%    | L:3.20<br>C:2.95<br>G:-7.8%      | L:0.00<br>C:0.00<br>G:-61.5%  | L:0.69<br>C:2.01<br>G:193.3%  |
| <b>KGI1</b><br>L:30.29<br>C:34.11<br>G:12.6%  | L:1.11<br>C:0.76<br>G:-31.6% | L:0.51<br>C:0.77<br>G:53.4%    | L:14.89<br>C:20.54<br>G:38.0%  | L:0.55<br>C:0.37<br>G:-32.2%  | L:5.31<br>C:5.01<br>G:-5.7%      | L:1.12<br>C:0.55<br>G:-50.7%   | L:5.34<br>C:4.28<br>G:-19.9%     | L:0.00<br>C:0.01<br>G:0.0%    | L:1.47<br>C:1.81<br>G:23.6%   |
| <b>GDR1</b><br>L:22.93<br>C:24.07<br>G:4.9%   | L:0.27<br>C:0.83<br>G:208.5% | L:0.08<br>C:0.31<br>G:286.8%   | L:7.53<br>C:11.60<br>G:53.9%   | L:0.27<br>C:0.37<br>G:35.5%   | L:5.73<br>C:4.84<br>G:-15.4%     | L:0.77<br>C:0.31<br>G:-60.2%   | L:6.60<br>C:4.28<br>G:-35.3%     | L:0.01<br>C:0.00<br>G:-100.0% | L:1.66<br>C:1.53<br>G:-7.9%   |
| <b>PDM1</b><br>L:16.45<br>C:16.94<br>G:3.0%   | L:0.29<br>C:0.17<br>G:-39.7% | L:0.54<br>C:0.84<br>G:57.2%    | L:5.15<br>C:4.57<br>G:-11.3%   | L:0.11<br>C:0.10<br>G:-12.5%  | L:4.88<br>C:4.44<br>G:-9.0%      | L:1.58<br>C:1.17<br>G:-25.9%   | L:3.49<br>C:4.49<br>G:28.7%      | L:0.03<br>C:0.04<br>G:37.1%   | L:0.38<br>C:1.12<br>G:194.5%  |
| <b>SNR1</b><br>L:41.20<br>C:36.83<br>G:-10.6% | L:0.29<br>C:0.29<br>G:-0.8%  | L:2.24<br>C:2.13<br>G:-4.8%    | L:3.10<br>C:4.85<br>G:56.3%    | L:0.30<br>C:0.95<br>G:220.4%  | L:20.11<br>C:15.24<br>G:-24.2%   | L:3.97<br>C:4.76<br>G:20.0%    | L:10.03<br>C:6.67<br>G:-33.5%    | L:0.18<br>C:0.14<br>G:-20.0%  | L:0.99<br>C:1.80<br>G:82.1%   |
| <b>KMR1</b><br>L:77.87<br>C:65.86<br>G:-15.4% | L:0.71<br>C:1.24<br>G:73.9%  | L:3.11<br>C:2.71<br>G:-12.9%   | L:8.99<br>C:17.04<br>G:89.5%   | L:1.78<br>C:1.30<br>G:-27.1%  | L:28.15<br>C:15.12<br>G:-46.3%   | L:6.60<br>C:7.44<br>G:12.7%    | L:22.90<br>C:16.37<br>G:-28.5%   | L:0.09<br>C:0.23<br>G:158.3%  | L:5.54<br>C:4.42<br>G:-20.2%  |
| <b>UAM1</b><br>L:73.26<br>C:61.82<br>G:-15.6% | L:0.48<br>C:1.20<br>G:147.6% | L:2.26<br>C:0.79<br>G:-65.2%   | L:17.90<br>C:21.48<br>G:20.0%  | L:1.47<br>C:0.92<br>G:-37.6%  | L:16.90<br>C:8.92<br>G:-47.2%    | L:3.72<br>C:4.19<br>G:12.5%    | L:26.24<br>C:18.27<br>G:-30.4%   | L:0.00<br>C:0.01<br>G:0.0%    | L:4.29<br>C:6.06<br>G:41.2%   |
| <b>KGM1</b><br>L:26.37<br>C:21.96<br>G:-16.8% | L:0.33<br>C:0.40<br>G:21.3%  | L:0.46<br>C:0.47<br>G:1.3%     | L:7.79<br>C:8.93<br>G:14.6%    | L:0.87<br>C:0.38<br>G:-56.7%  | L:7.69<br>C:5.61<br>G:-27.0%     | L:2.10<br>C:1.60<br>G:-23.8%   | L:5.93<br>C:3.26<br>G:-44.9%     | L:0.07<br>C:0.07<br>G:-3.9%   | L:1.14<br>C:1.25<br>G:9.0%    |
| <b>SYM2</b><br>L:25.34<br>C:20.96<br>G:-17.3% | L:0.35<br>C:0.18<br>G:-49.1% | L:0.88<br>C:1.05<br>G:19.7%    | L:5.44<br>C:5.31<br>G:-2.5%    | L:0.14<br>C:0.24<br>G:74.0%   | L:6.75<br>C:5.05<br>G:-25.3%     | L:1.71<br>C:1.08<br>G:-36.6%   | L:8.42<br>C:5.03<br>G:-40.2%     | L:0.10<br>C:0.09<br>G:-14.3%  | L:1.55<br>C:2.94<br>G:89.3%   |
| <b>ANR1</b><br>L:12.20<br>C:9.49<br>G:-22.2%  | L:0.18<br>C:0.16<br>G:-11.9% | L:0.36<br>C:0.35<br>G:-3.9%    | L:1.60<br>C:2.12<br>G:32.2%    | L:0.02<br>C:0.27<br>G:1432.0% | L:3.15<br>C:2.69<br>G:-14.7%     | L:0.98<br>C:0.78<br>G:-20.7%   | L:5.88<br>C:2.41<br>G:-59.0%     | L:0.02<br>C:0.03<br>G:28.1%   | L:0.00<br>C:0.69<br>G:0.0%    |
| <b>DPM2</b><br>L:31.41<br>C:23.83<br>G:-24.1% | L:0.40<br>C:0.17<br>G:-58.9% | L:1.17<br>C:0.73<br>G:-37.6%   | L:7.48<br>C:7.01<br>G:-6.3%    | L:0.13<br>C:0.25<br>G:99.6%   | L:8.45<br>C:6.47<br>G:-23.4%     | L:2.97<br>C:2.59<br>G:-12.8%   | L:8.25<br>C:5.34<br>G:-35.3%     | L:0.12<br>C:0.08<br>G:-36.5%  | L:2.45<br>C:1.20<br>G:-51.2%  |
| <b>UMP1</b><br>L:28.11<br>C:20.89<br>G:-25.7% | L:0.16<br>C:0.06<br>G:-65.1% | L:0.87<br>C:0.46<br>G:-46.4%   | L:4.06<br>C:1.96<br>G:-51.8%   | L:0.14<br>C:0.22<br>G:53.5%   | L:11.15<br>C:8.87<br>G:-20.4%    | L:3.07<br>C:1.30<br>G:-57.6%   | L:7.48<br>C:5.99<br>G:-19.9%     | L:0.12<br>C:0.12<br>G:0.5%    | L:1.06<br>C:1.91<br>G:80.5%   |
| <b>TPR1</b><br>L:58.25<br>C:42.62<br>G:-26.8% | L:0.56<br>C:0.39<br>G:-29.0% | L:0.43<br>C:0.79<br>G:82.1%    | L:17.23<br>C:9.60<br>G:-44.3%  | L:1.22<br>C:0.24<br>G:-80.1%  | L:19.77<br>C:13.41<br>G:-32.2%   | L:4.32<br>C:2.79<br>G:-35.4%   | L:13.22<br>C:13.41<br>G:1.4%     | L:0.19<br>C:0.13<br>G:-29.3%  | L:1.33<br>C:1.85<br>G:39.0%   |
| <b>CBE3</b><br>L:21.04<br>C:15.14<br>G:-28.0% | L:0.28<br>C:0.27<br>G:-2.4%  | L:0.62<br>C:0.51<br>G:-17.4%   | L:2.65<br>C:1.68<br>G:-36.6%   | L:0.17<br>C:0.63<br>G:266.3%  | L:7.92<br>C:3.88<br>G:-51.1%     | L:2.51<br>C:1.71<br>G:-31.8%   | L:6.42<br>C:4.03<br>G:-37.3%     | L:0.13<br>C:0.07<br>G:-49.1%  | L:0.34<br>C:2.37<br>G:594.8%  |

# TN Product Manager A2A Report 19/09/2025 11:56 PM



Information:

**LMTD :** 01-09-2024 To 19-09-2024

**MTD :** 01-09-2025 To 19-09-2025

**LMTD Sales**

15,244.42 L

**MTD Sales**

12,059.86 L

**Growth**

-20.89 %

**A2A Growth**

-27.42 %

| Sales Zone /Branch                              | AJITHKUMA R.K                  | BALAJI.M                      | DURAIRAJ.T                      | FRANCISPR ABHU.B              | JAGADEESA N.M                    | JEGANRAJ.S                     | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A               |
|-------------------------------------------------|--------------------------------|-------------------------------|---------------------------------|-------------------------------|----------------------------------|--------------------------------|----------------------------------|------------------------------|-------------------------------|
| <b>CBE2</b><br>L:195.61<br>C:137.45<br>G:-29.7% | L:1.71<br>C:1.78<br>G:4.2%     | L:3.85<br>C:4.27<br>G:10.7%   | L:30.73<br>C:36.21<br>G:17.8%   | L:1.40<br>C:2.21<br>G:58.0%   | L:70.71<br>C:37.23<br>G:-47.3%   | L:11.86<br>C:8.95<br>G:-24.5%  | L:68.90<br>C:38.79<br>G:-43.7%   | L:0.82<br>C:0.49<br>G:-40.4% | L:5.64<br>C:7.53<br>G:33.6%   |
| <b>SUL1</b><br>L:25.99<br>C:18.03<br>G:-30.6%   | L:0.30<br>C:0.28<br>G:-7.2%    | L:0.60<br>C:1.19<br>G:100.1%  | L:3.10<br>C:1.08<br>G:-65.1%    | L:0.36<br>C:0.44<br>G:20.3%   | L:8.00<br>C:8.08<br>G:1.0%       | L:3.69<br>C:2.72<br>G:-26.2%   | L:8.62<br>C:3.33<br>G:-61.3%     | L:0.07<br>C:0.05<br>G:-18.4% | L:1.26<br>C:0.85<br>G:-32.3%  |
| <b>GBM1</b><br>L:32.36<br>C:22.08<br>G:-31.8%   | L:0.36<br>C:0.43<br>G:18.9%    | L:0.34<br>C:0.11<br>G:-66.9%  | L:7.16<br>C:10.49<br>G:46.5%    | L:0.17<br>C:0.52<br>G:204.8%  | L:9.44<br>C:3.37<br>G:-64.3%     | L:1.20<br>C:0.54<br>G:-54.8%   | L:10.11<br>C:5.09<br>G:-49.6%    | L:0.13<br>C:0.06<br>G:-55.2% | L:3.45<br>C:1.46<br>G:-57.7%  |
| <b>PLI1</b><br>L:50.48<br>C:33.33<br>G:-34.0%   | L:0.37<br>C:0.18<br>G:-50.8%   | L:1.46<br>C:1.73<br>G:18.5%   | L:5.02<br>C:3.93<br>G:-21.7%    | L:0.32<br>C:0.75<br>G:133.9%  | L:22.03<br>C:9.59<br>G:-56.5%    | L:4.80<br>C:3.02<br>G:-37.1%   | L:14.73<br>C:11.89<br>G:-19.3%   | L:0.13<br>C:0.13<br>G:-0.8%  | L:1.61<br>C:2.10<br>G:30.9%   |
| <b>MPM1</b><br>L:37.41<br>C:23.65<br>G:-36.8%   | L:0.21<br>C:0.28<br>G:34.5%    | L:1.79<br>C:1.45<br>G:-18.9%  | L:3.13<br>C:5.49<br>G:75.4%     | L:0.25<br>C:0.47<br>G:89.1%   | L:14.35<br>C:6.05<br>G:-57.9%    | L:5.43<br>C:2.96<br>G:-45.5%   | L:11.99<br>C:5.21<br>G:-56.6%    | L:0.13<br>C:0.05<br>G:-60.3% | L:0.13<br>C:1.71<br>G:1199.6% |
| <b>AVI1</b><br>L:36.10<br>C:22.21<br>G:-38.5%   | L:0.33<br>C:0.28<br>G:-15.8%   | L:0.69<br>C:1.11<br>G:59.6%   | L:6.68<br>C:3.58<br>G:-46.4%    | L:0.30<br>C:0.43<br>G:40.7%   | L:13.54<br>C:6.34<br>G:-53.2%    | L:3.43<br>C:2.34<br>G:-31.9%   | L:10.42<br>C:5.73<br>G:-45.0%    | L:0.05<br>C:0.09<br>G:95.8%  | L:0.65<br>C:2.31<br>G:254.1%  |
| <b>CBE1</b><br>L:41.05<br>C:24.97<br>G:-39.2%   | L:0.28<br>C:0.38<br>G:34.7%    | L:1.57<br>C:1.73<br>G:9.9%    | L:4.12<br>C:3.17<br>G:-23.0%    | L:0.17<br>C:0.91<br>G:429.9%  | L:14.82<br>C:7.61<br>G:-48.7%    | L:3.95<br>C:3.79<br>G:-4.1%    | L:15.40<br>C:6.10<br>G:-60.4%    | L:0.26<br>C:0.14<br>G:-47.8% | L:0.47<br>C:1.15<br>G:143.9%  |
| <b>TPR2</b><br>L:55.94<br>C:25.53<br>G:-54.4%   | L:0.63<br>C:0.22<br>G:-64.5%   | L:1.14<br>C:1.09<br>G:-4.1%   | L:17.33<br>C:6.14<br>G:-64.6%   | L:0.36<br>C:0.21<br>G:-43.2%  | L:16.80<br>C:8.48<br>G:-49.5%    | L:3.05<br>C:1.89<br>G:-38.1%   | L:14.81<br>C:6.55<br>G:-55.7%    | L:0.11<br>C:0.12<br>G:9.5%   | L:1.72<br>C:0.82<br>G:-52.5%  |
| <b>CBE4</b><br>L:99.32<br>C:36.64<br>G:-63.1%   | L:0.59<br>C:0.53<br>G:-9.2%    | L:4.51<br>C:1.51<br>G:-66.5%  | L:9.58<br>C:4.99<br>G:-47.9%    | L:0.73<br>C:0.67<br>G:-7.5%   | L:41.77<br>C:12.62<br>G:-69.8%   | L:8.80<br>C:5.22<br>G:-40.7%   | L:30.02<br>C:9.13<br>G:-69.6%    | L:0.36<br>C:0.12<br>G:-67.7% | L:2.96<br>C:1.85<br>G:-37.6%  |
| <b>WEST-02</b>                                  |                                |                               |                                 |                               |                                  |                                |                                  |                              |                               |
| L:1461.30<br>C:1087.09<br>G:-25.6%              | L:16.79<br>C:12.12<br>G:-27.8% | L:32.96<br>C:30.99<br>G:-6.0% | L:428.27<br>C:401.40<br>G:-6.3% | L:11.53<br>C:12.99<br>G:12.6% | L:433.42<br>C:272.63<br>G:-37.1% | L:75.84<br>C:64.29<br>G:-15.2% | L:414.77<br>C:226.86<br>G:-45.3% | L:4.93<br>C:3.10<br>G:-37.0% | L:42.79<br>C:62.69<br>G:46.5% |
| <b>PMP1</b><br>L:28.08<br>C:37.93<br>G:35.1%    | L:0.53<br>C:0.74<br>G:39.6%    | L:0.61<br>C:0.94<br>G:53.7%   | L:14.22<br>C:22.81<br>G:60.4%   | L:0.63<br>C:0.20<br>G:-68.5%  | L:4.39<br>C:5.09<br>G:15.8%      | L:1.26<br>C:1.32<br>G:5.2%     | L:5.83<br>C:4.00<br>G:-31.4%     | L:0.06<br>C:0.07<br>G:14.5%  | L:0.55<br>C:2.77<br>G:406.7%  |
| <b>SGI1</b><br>L:25.79<br>C:34.16<br>G:32.4%    | L:0.37<br>C:0.63<br>G:71.1%    | L:0.36<br>C:1.05<br>G:189.7%  | L:12.68<br>C:14.18<br>G:11.8%   | L:0.17<br>C:0.42<br>G:139.8%  | L:6.15<br>C:7.06<br>G:14.8%      | L:1.11<br>C:1.56<br>G:40.9%    | L:4.03<br>C:8.89<br>G:120.4%     | L:0.00<br>C:0.07<br>G:0.0%   | L:0.91<br>C:0.30<br>G:-66.8%  |
| <b>OML1</b><br>L:44.21<br>C:45.70<br>G:3.4%     | L:0.44<br>C:0.53<br>G:20.6%    | L:1.12<br>C:0.76<br>G:-32.3%  | L:16.71<br>C:23.81<br>G:42.4%   | L:0.50<br>C:0.80<br>G:61.1%   | L:13.53<br>C:9.04<br>G:-33.2%    | L:1.73<br>C:2.02<br>G:16.9%    | L:9.33<br>C:6.50<br>G:-30.3%     | L:0.18<br>C:0.12<br>G:-37.2% | L:0.66<br>C:2.14<br>G:223.8%  |
| <b>TRM1</b><br>L:72.85<br>C:70.79<br>G:-2.8%    | L:0.65<br>C:0.63<br>G:-2.4%    | L:1.78<br>C:2.25<br>G:26.5%   | L:24.94<br>C:32.10<br>G:28.7%   | L:0.52<br>C:0.41<br>G:-21.6%  | L:24.18<br>C:17.42<br>G:-28.0%   | L:3.56<br>C:3.35<br>G:-5.8%    | L:15.75<br>C:12.29<br>G:-22.0%   | L:0.36<br>C:0.20<br>G:-42.9% | L:1.11<br>C:2.14<br>G:92.4%   |
| <b>KVP1</b><br>L:25.22<br>C:22.77<br>G:-9.7%    | L:0.46<br>C:0.21<br>G:-53.6%   | L:0.80<br>C:1.37<br>G:71.2%   | L:8.07<br>C:6.04<br>G:-25.2%    | L:0.14<br>C:0.18<br>G:34.9%   | L:8.10<br>C:6.88<br>G:-15.0%     | L:1.54<br>C:2.01<br>G:30.4%    | L:4.24<br>C:4.46<br>G:5.4%       | L:0.07<br>C:0.05<br>G:-26.3% | L:1.80<br>C:1.56<br>G:-13.3%  |
| <b>PLC1</b><br>L:28.22<br>C:25.34<br>G:-10.2%   | L:0.45<br>C:0.32<br>G:-28.4%   | L:0.78<br>C:0.54<br>G:-31.0%  | L:10.21<br>C:14.54<br>G:42.4%   | L:0.31<br>C:0.13<br>G:-58.3%  | L:6.12<br>C:4.55<br>G:-25.6%     | L:2.53<br>C:1.37<br>G:-45.7%   | L:6.95<br>C:3.21<br>G:-53.9%     | L:0.06<br>C:0.05<br>G:-21.7% | L:0.81<br>C:0.62<br>G:-22.8%  |



## Information:

LMTD : 01-09-2024 To 19-09-2024

MTD : 01-09-2025 To 19-09-2025

LMTD Sales

15,244.42 L

MTD Sales

12,059.86 L

Growth

-20.89 %

A2A Growth

-27.42 %

| Sales Zone /Branch                             | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                      | OTHERS                         | RANJITHKU MAR.A              |
|------------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|--------------------------------|------------------------------|
| <b>EDP1</b><br>L:21.44<br>C:18.91<br>G:-11.8%  | L:0.20<br>C:0.27<br>G:34.5%  | L:0.32<br>C:0.34<br>G:5.4%   | L:5.50<br>C:8.78<br>G:59.7%    | L:0.35<br>C:0.10<br>G:-71.3% | L:7.55<br>C:4.17<br>G:-44.7%   | L:0.85<br>C:0.77<br>G:-9.0%  | L:5.47<br>C:4.19<br>G:-23.4%   | L:0.08<br>C:0.05<br>G:-30.0%   | L:1.12<br>C:0.23<br>G:-79.4% |
| <b>MCR1</b><br>L:44.55<br>C:38.95<br>G:-12.6%  | L:0.78<br>C:0.42<br>G:-46.1% | L:1.81<br>C:1.08<br>G:-40.2% | L:16.68<br>C:14.55<br>G:-12.7% | L:0.48<br>C:0.44<br>G:-7.0%  | L:12.75<br>C:11.35<br>G:-11.0% | L:2.65<br>C:2.02<br>G:-23.8% | L:7.79<br>C:5.97<br>G:-23.3%   | L:0.16<br>C:0.15<br>G:-4.7%    | L:1.46<br>C:2.96<br>G:102.4% |
| <b>HRR1</b><br>L:35.15<br>C:29.93<br>G:-14.8%  | L:0.83<br>C:0.66<br>G:-20.4% | L:0.30<br>C:1.13<br>G:276.2% | L:21.79<br>C:18.24<br>G:-16.3% | L:0.19<br>C:0.29<br>G:47.3%  | L:4.37<br>C:2.89<br>G:-33.9%   | L:2.04<br>C:1.40<br>G:-31.1% | L:4.95<br>C:3.29<br>G:-33.5%   | L:0.05<br>C:0.05<br>G:-4.9%    | L:0.63<br>C:1.98<br>G:214.9% |
| <b>HSR2</b><br>L:86.04<br>C:71.46<br>G:-16.9%  | L:1.04<br>C:0.56<br>G:-46.2% | L:2.84<br>C:3.01<br>G:6.1%   | L:21.39<br>C:19.00<br>G:-11.2% | L:0.49<br>C:0.64<br>G:30.0%  | L:31.64<br>C:20.81<br>G:-34.2% | L:4.79<br>C:4.91<br>G:2.6%   | L:21.07<br>C:16.98<br>G:-19.4% | L:0.01<br>C:0.23<br>G:3705.7%  | L:2.77<br>C:5.33<br>G:92.1%  |
| <b>VKL1</b><br>L:25.80<br>C:20.86<br>G:-19.1%  | L:0.33<br>C:0.32<br>G:-2.0%  | L:0.62<br>C:0.33<br>G:-46.7% | L:6.34<br>C:7.04<br>G:11.0%    | L:0.33<br>C:0.39<br>G:17.7%  | L:8.18<br>C:6.13<br>G:-25.1%   | L:1.65<br>C:1.91<br>G:15.8%  | L:6.67<br>C:4.12<br>G:-38.2%   | L:0.12<br>C:0.07<br>G:-43.1%   | L:1.57<br>C:0.56<br>G:-64.5% |
| <b>VPD1</b><br>L:53.34<br>C:42.99<br>G:-19.4%  | L:0.57<br>C:0.44<br>G:-23.3% | L:1.33<br>C:0.87<br>G:-34.5% | L:19.81<br>C:15.14<br>G:-23.6% | L:0.71<br>C:1.07<br>G:50.3%  | L:13.25<br>C:11.18<br>G:-15.6% | L:2.49<br>C:3.08<br>G:23.9%  | L:13.65<br>C:9.07<br>G:-33.5%  | L:0.21<br>C:0.17<br>G:-18.6%   | L:1.31<br>C:1.95<br>G:49.2%  |
| <b>BMD1</b><br>L:31.57<br>C:24.85<br>G:-21.3%  | L:0.61<br>C:0.37<br>G:-39.6% | L:0.64<br>C:0.74<br>G:16.0%  | L:9.78<br>C:10.77<br>G:10.1%   | L:0.10<br>C:0.29<br>G:181.5% | L:10.02<br>C:5.58<br>G:-44.3%  | L:1.87<br>C:1.86<br>G:-0.5%  | L:7.23<br>C:4.34<br>G:-40.0%   | L:0.11<br>C:0.06<br>G:-42.8%   | L:1.21<br>C:0.85<br>G:-30.0% |
| <b>SLM2</b><br>L:42.91<br>C:33.68<br>G:-21.5%  | L:0.43<br>C:0.41<br>G:-4.8%  | L:1.22<br>C:0.53<br>G:-56.5% | L:8.10<br>C:9.47<br>G:16.9%    | L:0.32<br>C:0.27<br>G:-17.0% | L:15.14<br>C:9.28<br>G:-38.7%  | L:3.06<br>C:2.07<br>G:-32.2% | L:13.41<br>C:10.62<br>G:-20.8% | L:0.24<br>C:0.12<br>G:-51.3%   | L:0.99<br>C:0.92<br>G:-6.8%  |
| <b>DPR1</b><br>L:27.45<br>C:21.23<br>G:-22.6%  | L:0.28<br>C:0.24<br>G:-14.3% | L:0.67<br>C:0.66<br>G:-1.6%  | L:9.11<br>C:7.34<br>G:-19.4%   | L:0.12<br>C:0.25<br>G:112.9% | L:5.00<br>C:5.46<br>G:9.1%     | L:1.26<br>C:0.84<br>G:-33.3% | L:9.16<br>C:3.91<br>G:-57.3%   | L:0.08<br>C:0.05<br>G:-37.0%   | L:1.78<br>C:2.49<br>G:39.6%  |
| <b>ATU1</b><br>L:56.61<br>C:42.46<br>G:-25.0%  | L:0.85<br>C:0.34<br>G:-59.8% | L:1.13<br>C:1.28<br>G:12.9%  | L:20.47<br>C:18.60<br>G:-9.1%  | L:0.50<br>C:0.46<br>G:-7.7%  | L:17.36<br>C:10.26<br>G:-40.9% | L:1.83<br>C:2.45<br>G:33.4%  | L:12.28<br>C:7.49<br>G:-38.9%  | L:0.22<br>C:0.10<br>G:-53.6%   | L:1.97<br>C:1.48<br>G:-25.2% |
| <b>HSR1</b><br>L:61.76<br>C:43.75<br>G:-29.2%  | L:0.53<br>C:0.27<br>G:-48.8% | L:2.13<br>C:1.04<br>G:-50.9% | L:15.46<br>C:15.47<br>G:0.0%   | L:0.19<br>C:0.72<br>G:280.4% | L:23.74<br>C:14.27<br>G:-39.9% | L:4.35<br>C:3.31<br>G:-24.0% | L:14.22<br>C:7.49<br>G:-47.3%  | L:0.00<br>C:0.11<br>G:25981.5% | L:1.14<br>C:1.07<br>G:-6.4%  |
| <b>SLM3</b><br>L:73.44<br>C:51.40<br>G:-30.0%  | L:0.62<br>C:0.51<br>G:-18.2% | L:0.91<br>C:0.80<br>G:-12.4% | L:23.13<br>C:16.45<br>G:-28.9% | L:0.38<br>C:0.53<br>G:38.2%  | L:22.55<br>C:13.75<br>G:-39.0% | L:3.53<br>C:2.39<br>G:-32.3% | L:20.68<br>C:11.23<br>G:-45.7% | L:0.28<br>C:0.16<br>G:-42.7%   | L:1.36<br>C:5.58<br>G:310.9% |
| <b>TCG1</b><br>L:30.41<br>C:20.31<br>G:-33.2%  | L:0.27<br>C:0.16<br>G:-40.3% | L:0.99<br>C:0.38<br>G:-61.8% | L:4.38<br>C:5.16<br>G:17.8%    | L:0.17<br>C:0.24<br>G:40.9%  | L:10.20<br>C:7.23<br>G:-29.1%  | L:1.67<br>C:0.98<br>G:-41.3% | L:11.48<br>C:3.66<br>G:-68.1%  | L:0.13<br>C:0.07<br>G:-45.8%   | L:1.13<br>C:2.43<br>G:115.1% |
| <b>EPI1</b><br>L:41.49<br>C:26.98<br>G:-35.0%  | L:0.48<br>C:0.37<br>G:-23.3% | L:0.69<br>C:1.05<br>G:53.7%  | L:12.72<br>C:11.64<br>G:-8.5%  | L:0.39<br>C:0.31<br>G:-20.3% | L:13.14<br>C:6.35<br>G:-51.7%  | L:2.35<br>C:1.91<br>G:-18.6% | L:10.17<br>C:5.14<br>G:-49.5%  | L:0.16<br>C:0.07<br>G:-55.1%   | L:1.40<br>C:0.15<br>G:-89.4% |
| <b>MTR1</b><br>L:52.92<br>C:34.17<br>G:-35.4%  | L:0.99<br>C:0.38<br>G:-61.0% | L:1.18<br>C:0.55<br>G:-53.5% | L:19.33<br>C:14.98<br>G:-22.5% | L:0.86<br>C:0.35<br>G:-58.6% | L:14.00<br>C:8.02<br>G:-42.7%  | L:4.16<br>C:2.41<br>G:-42.0% | L:10.19<br>C:5.67<br>G:-44.3%  | L:0.16<br>C:0.08<br>G:-48.7%   | L:2.06<br>C:1.71<br>G:-17.0% |
| <b>PDR1</b><br>L:22.90<br>C:14.75<br>G:-35.6%  | L:0.28<br>C:0.12<br>G:-56.1% | L:0.32<br>C:0.33<br>G:2.6%   | L:5.14<br>C:3.15<br>G:-38.8%   | L:0.17<br>C:0.22<br>G:27.8%  | L:7.64<br>C:5.30<br>G:-30.6%   | L:1.12<br>C:0.79<br>G:-29.5% | L:7.46<br>C:3.46<br>G:-53.6%   | L:0.15<br>C:0.10<br>G:-33.7%   | L:0.62<br>C:1.28<br>G:105.4% |
| <b>SLM1</b><br>L:148.20<br>C:93.21<br>G:-37.1% | L:1.74<br>C:0.58<br>G:-66.7% | L:2.46<br>C:1.84<br>G:-25.0% | L:48.44<br>C:42.56<br>G:-12.1% | L:0.94<br>C:0.65<br>G:-31.1% | L:38.82<br>C:14.80<br>G:-61.9% | L:5.76<br>C:4.58<br>G:-20.5% | L:47.97<br>C:22.91<br>G:-52.2% | L:0.42<br>C:0.18<br>G:-56.4%   | L:1.66<br>C:5.10<br>G:207.7% |

Information:

**LMTD :** 01-09-2024 To 19-09-2024  
**MTD :** 01-09-2025 To 19-09-2025

**LMTD Sales**  
**15,244.42 L**

**MTD Sales**  
**12,059.86 L**

**Growth**  
**-20.89 %**

**A2A Growth**  
**-27.42 %**

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A              |
|-----------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|------------------------------|
| <b>DPR2</b><br>L:32.45<br>C:20.34<br>G:-37.3% | L:0.38<br>C:0.24<br>G:-38.5% | L:0.61<br>C:1.08<br>G:76.3%  | L:12.25<br>C:9.37<br>G:-23.6%  | L:0.24<br>C:0.27<br>G:11.4%  | L:9.04<br>C:3.67<br>G:-59.4%   | L:1.46<br>C:1.21<br>G:-17.5% | L:6.51<br>C:3.34<br>G:-48.7%   | L:0.11<br>C:0.03<br>G:-69.6% | L:1.84<br>C:1.14<br>G:-37.8% |
| <b>NKL2</b><br>L:75.57<br>C:47.27<br>G:-37.5% | L:0.43<br>C:0.63<br>G:44.5%  | L:0.87<br>C:1.00<br>G:14.0%  | L:16.53<br>C:12.95<br>G:-21.6% | L:0.17<br>C:0.88<br>G:413.7% | L:22.74<br>C:16.04<br>G:-29.5% | L:2.20<br>C:3.20<br>G:45.4%  | L:30.55<br>C:9.95<br>G:-67.4%  | L:0.34<br>C:0.15<br>G:-56.7% | L:1.73<br>C:2.48<br>G:43.1%  |
| <b>ERD2</b><br>L:80.03<br>C:48.91<br>G:-38.9% | L:0.49<br>C:0.88<br>G:81.2%  | L:1.99<br>C:2.40<br>G:20.9%  | L:8.38<br>C:5.40<br>G:-35.6%   | L:0.74<br>C:0.68<br>G:-8.6%  | L:28.52<br>C:17.82<br>G:-37.5% | L:4.26<br>C:4.18<br>G:-1.8%  | L:32.92<br>C:14.97<br>G:-54.5% | L:0.49<br>C:0.24<br>G:-51.5% | L:2.25<br>C:2.34<br>G:3.9%   |
| <b>RSP1</b><br>L:39.20<br>C:23.94<br>G:-38.9% | L:0.44<br>C:0.20<br>G:-55.0% | L:0.49<br>C:0.29<br>G:-39.5% | L:10.40<br>C:4.75<br>G:-54.3%  | L:0.29<br>C:0.48<br>G:66.9%  | L:10.98<br>C:7.91<br>G:-27.9%  | L:1.81<br>C:1.04<br>G:-42.2% | L:13.76<br>C:5.64<br>G:-59.0%  | L:0.16<br>C:0.10<br>G:-37.5% | L:0.89<br>C:3.52<br>G:297.1% |
| <b>KRI1</b><br>L:47.29<br>C:26.34<br>G:-44.3% | L:0.39<br>C:0.31<br>G:-20.3% | L:1.66<br>C:0.93<br>G:-44.2% | L:11.45<br>C:7.80<br>G:-31.9%  | L:0.19<br>C:0.24<br>G:28.3%  | L:14.17<br>C:6.03<br>G:-57.5%  | L:2.76<br>C:1.45<br>G:-47.5% | L:14.66<br>C:6.33<br>G:-56.8%  | L:0.02<br>C:0.05<br>G:196.7% | L:1.99<br>C:3.19<br>G:60.4%  |
| <b>ERD1</b><br>L:75.11<br>C:39.03<br>G:-48.0% | L:0.56<br>C:0.22<br>G:-61.3% | L:1.79<br>C:2.05<br>G:14.5%  | L:8.65<br>C:5.13<br>G:-40.6%   | L:0.59<br>C:0.77<br>G:30.7%  | L:21.41<br>C:10.08<br>G:-52.9% | L:4.20<br>C:2.78<br>G:-33.8% | L:35.76<br>C:15.09<br>G:-57.8% | L:0.35<br>C:0.11<br>G:-67.4% | L:1.79<br>C:2.80<br>G:56.7%  |
| <b>KMM1</b><br>L:31.30<br>C:14.68<br>G:-53.1% | L:0.39<br>C:0.17<br>G:-56.8% | L:0.56<br>C:0.38<br>G:-31.7% | L:6.20<br>C:4.19<br>G:-32.3%   | L:0.35<br>C:0.31<br>G:-9.9%  | L:8.72<br>C:4.22<br>G:-51.6%   | L:2.02<br>C:1.11<br>G:-45.0% | L:10.64<br>C:2.63<br>G:-75.2%  | L:0.16<br>C:0.04<br>G:-73.9% | L:2.28<br>C:1.62<br>G:-28.9% |