



| Sales Zone /Branch                      | AJITHKUMA R.K                 | BALAJI.M                      | BALAMURA LI.B                   | DURAIRAJ. T                     | FRANCISPR ABHU.B              | JEGANRAJ. S                   | OTHERS                        | RANJITHKU MAR.A               | RIJURAJ.K                     | SATHESKU MAR.L                  | VASANTH.S                       | VIJAYAN.K                       |
|-----------------------------------------|-------------------------------|-------------------------------|---------------------------------|---------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|---------------------------------|---------------------------------|---------------------------------|
| CH35<br>L:31.94<br>C:65.44<br>G:104.9%  | L:0.59<br>C:0.90<br>G:53.8%   | L:0.35<br>C:1.15<br>G:228.7%  | L:0.00<br>C:0.00<br>G:0.0%      | L:11.19<br>C:22.71<br>G:103.0%  | L:0.67<br>C:1.50<br>G:123.3%  | L:1.26<br>C:1.67<br>G:32.5%   | L:0.00<br>C:0.00<br>G:-100.0% | L:3.27<br>C:1.79<br>G:-45.2%  | L:0.00<br>C:0.00<br>G:0.0%    | L:6.72<br>C:15.22<br>G:126.6%   | L:3.66<br>C:10.56<br>G:188.7%   | L:4.24<br>C:9.93<br>G:134.5%    |
| CH15<br>L:105.05<br>C:204.37<br>G:94.5% | L:2.69<br>C:3.14<br>G:16.9%   | L:2.62<br>C:1.75<br>G:-33.3%  | L:0.00<br>C:0.00<br>G:0.0%      | L:31.06<br>C:73.30<br>G:136.0%  | L:2.10<br>C:2.50<br>G:19.1%   | L:4.75<br>C:4.01<br>G:-15.5%  | L:0.16<br>C:0.02<br>G:-89.0%  | L:2.08<br>C:3.99<br>G:92.4%   | L:0.00<br>C:0.00<br>G:0.0%    | L:22.17<br>C:50.33<br>G:127.0%  | L:25.64<br>C:40.90<br>G:59.5%   | L:11.80<br>C:24.44<br>G:107.1%  |
| CH41<br>L:36.66<br>C:70.79<br>G:93.1%   | L:0.48<br>C:0.55<br>G:15.9%   | L:0.10<br>C:0.21<br>G:104.9%  | L:0.00<br>C:0.00<br>G:0.0%      | L:11.45<br>C:23.08<br>G:101.5%  | L:0.70<br>C:0.55<br>G:-21.4%  | L:1.57<br>C:1.05<br>G:-33.1%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.57<br>C:2.99<br>G:423.1%  | L:0.00<br>C:0.00<br>G:0.0%    | L:8.07<br>C:15.46<br>G:91.6%    | L:8.17<br>C:14.74<br>G:80.5%    | L:5.54<br>C:12.16<br>G:119.3%   |
| CH20<br>L:53.41<br>C:103.03<br>G:92.9%  | L:0.56<br>C:1.60<br>G:184.8%  | L:0.48<br>C:0.09<br>G:-80.6%  | L:0.00<br>C:0.00<br>G:0.0%      | L:20.97<br>C:43.68<br>G:108.3%  | L:1.00<br>C:2.07<br>G:107.8%  | L:1.59<br>C:2.60<br>G:63.0%   | L:0.04<br>C:0.02<br>G:-40.2%  | L:1.81<br>C:2.62<br>G:44.3%   | L:0.00<br>C:0.00<br>G:0.0%    | L:9.56<br>C:14.26<br>G:49.1%    | L:10.99<br>C:21.80<br>G:98.3%   | L:6.40<br>C:14.29<br>G:123.2%   |
| CH24<br>L:41.01<br>C:79.02<br>G:92.7%   | L:0.34<br>C:0.62<br>G:84.4%   | L:0.88<br>C:1.17<br>G:32.3%   | L:0.00<br>C:0.00<br>G:0.0%      | L:12.67<br>C:13.90<br>G:9.7%    | L:0.61<br>C:2.19<br>G:256.9%  | L:2.09<br>C:2.67<br>G:27.7%   | L:0.00<br>C:0.02<br>G:346.7%  | L:1.16<br>C:3.47<br>G:200.4%  | L:0.00<br>C:0.00<br>G:0.0%    | L:7.05<br>C:20.58<br>G:192.0%   | L:9.34<br>C:24.32<br>G:160.4%   | L:6.87<br>C:10.08<br>G:46.7%    |
| CH33<br>L:41.06<br>C:78.36<br>G:90.9%   | L:1.01<br>C:0.61<br>G:-39.1%  | L:0.72<br>C:1.77<br>G:146.9%  | L:0.00<br>C:0.00<br>G:0.0%      | L:11.82<br>C:33.59<br>G:184.1%  | L:0.78<br>C:1.06<br>G:36.2%   | L:1.15<br>C:1.97<br>G:72.2%   | L:0.01<br>C:0.01<br>G:53.9%   | L:1.60<br>C:1.63<br>G:2.0%    | L:0.00<br>C:0.00<br>G:0.0%    | L:8.68<br>C:12.94<br>G:49.1%    | L:10.48<br>C:15.96<br>G:52.2%   | L:4.82<br>C:8.82<br>G:83.0%     |
| CH46<br>L:19.43<br>C:36.92<br>G:90.0%   | L:0.41<br>C:0.34<br>G:-16.7%  | L:0.19<br>C:0.23<br>G:22.1%   | L:0.00<br>C:0.00<br>G:0.0%      | L:6.88<br>C:17.17<br>G:149.3%   | L:0.26<br>C:0.21<br>G:-19.5%  | L:0.57<br>C:0.99<br>G:74.6%   | L:0.00<br>C:0.01<br>G:0.0%    | L:0.85<br>C:1.43<br>G:69.0%   | L:0.00<br>C:0.00<br>G:0.0%    | L:5.43<br>C:4.52<br>G:-16.8%    | L:3.40<br>C:8.67<br>G:154.8%    | L:1.45<br>C:3.36<br>G:132.2%    |
| CH03<br>L:109.04<br>C:202.08<br>G:85.3% | L:2.15<br>C:2.00<br>G:-6.7%   | L:1.61<br>C:2.27<br>G:40.4%   | L:0.00<br>C:0.00<br>G:0.0%      | L:34.46<br>C:62.09<br>G:80.2%   | L:1.71<br>C:3.42<br>G:100.5%  | L:2.70<br>C:4.03<br>G:49.1%   | L:0.00<br>C:0.00<br>G:0.0%    | L:5.91<br>C:9.52<br>G:61.0%   | L:0.00<br>C:0.00<br>G:0.0%    | L:27.45<br>C:45.81<br>G:66.9%   | L:13.49<br>C:46.67<br>G:245.9%  | L:19.56<br>C:26.27<br>G:34.3%   |
| PON1<br>L:25.48<br>C:46.23<br>G:81.4%   | L:0.50<br>C:0.60<br>G:19.0%   | L:0.16<br>C:0.67<br>G:335.4%  | L:0.00<br>C:0.00<br>G:0.0%      | L:9.98<br>C:17.67<br>G:77.1%    | L:0.58<br>C:0.80<br>G:36.7%   | L:0.75<br>C:1.35<br>G:79.8%   | L:0.00<br>C:0.00<br>G:0.0%    | L:2.55<br>C:4.21<br>G:64.9%   | L:0.00<br>C:0.00<br>G:0.0%    | L:3.22<br>C:7.67<br>G:138.2%    | L:3.02<br>C:6.39<br>G:111.9%    | L:4.73<br>C:6.87<br>G:45.4%     |
| CH27<br>L:14.38<br>C:25.75<br>G:79.0%   | L:0.21<br>C:0.22<br>G:5.6%    | L:0.42<br>C:0.19<br>G:-55.3%  | L:0.00<br>C:0.00<br>G:0.0%      | L:2.67<br>C:7.12<br>G:166.6%    | L:0.82<br>C:0.43<br>G:-47.4%  | L:0.67<br>C:1.07<br>G:59.8%   | L:0.00<br>C:0.00<br>G:-100.0% | L:0.69<br>C:0.72<br>G:4.9%    | L:0.00<br>C:0.00<br>G:0.0%    | L:2.97<br>C:5.26<br>G:77.3%     | L:4.17<br>C:7.02<br>G:68.1%     | L:1.76<br>C:3.73<br>G:111.2%    |
| UKI1<br>L:30.40<br>C:53.70<br>G:76.6%   | L:0.74<br>C:0.93<br>G:25.7%   | L:0.30<br>C:0.51<br>G:68.6%   | L:0.00<br>C:0.00<br>G:0.0%      | L:15.29<br>C:28.67<br>G:87.5%   | L:0.68<br>C:0.79<br>G:16.6%   | L:0.66<br>C:0.91<br>G:36.5%   | L:0.00<br>C:0.00<br>G:0.0%    | L:1.31<br>C:0.59<br>G:-54.6%  | L:0.00<br>C:0.00<br>G:0.0%    | L:4.39<br>C:8.65<br>G:97.1%     | L:3.67<br>C:7.65<br>G:108.0%    | L:3.35<br>C:5.00<br>G:49.2%     |
| CH06<br>L:41.07<br>C:66.10<br>G:61.0%   | L:0.24<br>C:0.25<br>G:1.6%    | L:0.31<br>C:0.53<br>G:71.7%   | L:0.00<br>C:0.00<br>G:0.0%      | L:11.31<br>C:16.17<br>G:43.0%   | L:0.41<br>C:1.27<br>G:205.9%  | L:1.16<br>C:1.46<br>G:25.7%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.56<br>C:2.48<br>G:341.7%  | L:0.00<br>C:0.00<br>G:0.0%    | L:9.33<br>C:18.53<br>G:98.5%    | L:10.80<br>C:15.80<br>G:46.3%   | L:6.94<br>C:9.62<br>G:38.6%     |
| CH21<br>L:80.93<br>C:130.06<br>G:60.7%  | L:1.12<br>C:1.17<br>G:4.4%    | L:1.46<br>C:0.56<br>G:-61.7%  | L:0.00<br>C:0.00<br>G:0.0%      | L:23.91<br>C:46.92<br>G:96.2%   | L:1.26<br>C:2.14<br>G:69.2%   | L:2.19<br>C:2.03<br>G:-7.6%   | L:0.01<br>C:0.04<br>G:458.6%  | L:8.76<br>C:5.12<br>G:-41.6%  | L:0.00<br>C:0.00<br>G:0.0%    | L:12.77<br>C:20.55<br>G:60.9%   | L:15.80<br>C:35.68<br>G:125.8%  | L:13.64<br>C:15.87<br>G:16.3%   |
| CH23<br>L:17.69<br>C:28.38<br>G:60.4%   | L:0.21<br>C:0.38<br>G:75.7%   | L:0.38<br>C:0.15<br>G:-61.7%  | L:0.00<br>C:0.00<br>G:0.0%      | L:5.01<br>C:8.77<br>G:74.8%     | L:0.29<br>C:0.31<br>G:7.5%    | L:0.36<br>C:0.68<br>G:90.9%   | L:0.01<br>C:0.00<br>G:-100.0% | L:1.39<br>C:0.29<br>G:-79.2%  | L:0.00<br>C:0.00<br>G:0.0%    | L:3.34<br>C:5.82<br>G:74.5%     | L:3.23<br>C:6.61<br>G:104.3%    | L:3.47<br>C:5.38<br>G:55.1%     |
| CH12<br>L:71.01<br>C:112.12<br>G:57.9%  | L:1.20<br>C:3.44<br>G:187.3%  | L:2.02<br>C:1.27<br>G:-37.2%  | L:0.00<br>C:0.00<br>G:0.0%      | L:18.56<br>C:31.52<br>G:69.8%   | L:1.33<br>C:1.88<br>G:41.8%   | L:2.53<br>C:2.04<br>G:-19.5%  | L:0.00<br>C:0.00<br>G:0.0%    | L:3.28<br>C:4.41<br>G:34.5%   | L:0.00<br>C:0.00<br>G:0.0%    | L:15.79<br>C:19.69<br>G:24.7%   | L:10.05<br>C:25.86<br>G:157.4%  | L:16.25<br>C:22.01<br>G:35.4%   |
| CH37<br>L:21.30<br>C:33.42<br>G:56.9%   | L:0.35<br>C:0.50<br>G:43.8%   | L:0.56<br>C:0.46<br>G:-17.8%  | L:0.00<br>C:0.00<br>G:0.0%      | L:8.52<br>C:11.25<br>G:32.1%    | L:0.17<br>C:0.59<br>G:251.7%  | L:1.25<br>C:0.86<br>G:-30.9%  | L:0.00<br>C:0.00<br>G:0.0%    | L:1.38<br>C:2.68<br>G:94.4%   | L:0.00<br>C:0.00<br>G:0.0%    | L:4.68<br>C:5.24<br>G:12.0%     | L:2.66<br>C:8.60<br>G:223.8%    | L:1.74<br>C:3.23<br>G:85.2%     |
| CH18<br>L:65.12<br>C:101.90<br>G:56.5%  | L:0.57<br>C:2.04<br>G:257.0%  | L:1.57<br>C:2.52<br>G:60.5%   | L:0.00<br>C:0.00<br>G:0.0%      | L:18.84<br>C:20.37<br>G:8.1%    | L:1.33<br>C:1.68<br>G:25.9%   | L:2.87<br>C:5.16<br>G:79.8%   | L:0.00<br>C:0.01<br>G:0.0%    | L:3.51<br>C:3.80<br>G:8.2%    | L:0.00<br>C:0.00<br>G:0.0%    | L:15.17<br>C:31.37<br>G:106.8%  | L:10.55<br>C:24.42<br>G:131.4%  | L:10.70<br>C:10.53<br>G:-1.6%   |
| CH44<br>L:42.37<br>C:62.67<br>G:47.9%   | L:0.60<br>C:0.43<br>G:-27.4%  | L:0.58<br>C:0.80<br>G:38.4%   | L:0.00<br>C:0.00<br>G:0.0%      | L:17.66<br>C:19.48<br>G:10.3%   | L:0.32<br>C:0.56<br>G:73.5%   | L:0.94<br>C:1.01<br>G:7.3%    | L:0.00<br>C:0.02<br>G:0.0%    | L:1.29<br>C:1.40<br>G:8.1%    | L:0.00<br>C:0.00<br>G:0.0%    | L:7.28<br>C:13.14<br>G:80.6%    | L:6.45<br>C:15.47<br>G:139.9%   | L:7.26<br>C:10.36<br>G:42.8%    |
| GPD1<br>L:41.22<br>C:60.28<br>G:46.2%   | L:0.39<br>C:0.91<br>G:133.9%  | L:1.35<br>C:0.33<br>G:-75.2%  | L:0.00<br>C:0.00<br>G:0.0%      | L:18.27<br>C:31.73<br>G:73.6%   | L:1.06<br>C:0.61<br>G:-42.2%  | L:0.75<br>C:0.58<br>G:-22.5%  | L:0.00<br>C:0.02<br>G:0.0%    | L:5.36<br>C:6.28<br>G:17.0%   | L:0.00<br>C:0.00<br>G:0.0%    | L:6.38<br>C:4.58<br>G:-28.2%    | L:3.32<br>C:11.83<br>G:255.9%   | L:4.35<br>C:3.42<br>G:-21.3%    |
| MJR1<br>L:57.44<br>C:68.46<br>G:19.2%   | L:2.13<br>C:0.94<br>G:-55.8%  | L:0.98<br>C:1.07<br>G:8.8%    | L:0.00<br>C:0.00<br>G:0.0%      | L:20.43<br>C:32.71<br>G:60.1%   | L:0.87<br>C:0.66<br>G:-24.1%  | L:1.61<br>C:1.48<br>G:-8.1%   | L:0.00<br>C:0.02<br>G:0.0%    | L:3.51<br>C:3.82<br>G:8.8%    | L:0.00<br>C:0.00<br>G:0.0%    | L:9.31<br>C:9.76<br>G:4.8%      | L:10.13<br>C:11.30<br>G:11.6%   | L:8.47<br>C:6.70<br>G:-20.9%    |
| CH43<br>L:36.41<br>C:42.70<br>G:17.3%   | L:0.37<br>C:0.31<br>G:-16.5%  | L:1.42<br>C:1.39<br>G:-2.4%   | L:0.00<br>C:0.00<br>G:0.0%      | L:9.31<br>C:9.94<br>G:6.8%      | L:0.67<br>C:0.71<br>G:5.1%    | L:2.51<br>C:2.24<br>G:-11.0%  | L:0.01<br>C:0.01<br>G:139.4%  | L:1.21<br>C:1.07<br>G:-11.1%  | L:0.00<br>C:0.00<br>G:0.0%    | L:10.69<br>C:13.44<br>G:25.7%   | L:4.87<br>C:8.92<br>G:83.3%     | L:5.34<br>C:4.66<br>G:-12.7%    |
| CH31<br>L:18.82<br>C:21.67<br>G:15.2%   | L:0.37<br>C:0.16<br>G:-57.9%  | L:0.15<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%      | L:8.19<br>C:10.74<br>G:31.2%    | L:0.27<br>C:0.43<br>G:58.0%   | L:0.68<br>C:0.63<br>G:-8.0%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.76<br>C:0.28<br>G:-63.7%  | L:0.00<br>C:0.00<br>G:0.0%    | L:2.62<br>C:4.05<br>G:54.4%     | L:3.05<br>C:2.39<br>G:-21.6%    | L:2.72<br>C:3.00<br>G:10.1%     |
| CH50<br>L:0.00<br>C:100.95<br>G:0.0%    | L:0.00<br>C:0.85<br>G:0.0%    | L:0.00<br>C:0.65<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%      | L:0.00<br>C:38.32<br>G:0.0%     | L:0.00<br>C:1.62<br>G:0.0%    | L:0.00<br>C:2.53<br>G:0.0%    | L:0.00<br>C:0.01<br>G:0.0%    | L:0.00<br>C:2.63<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:22.07<br>G:0.0%     | L:0.00<br>C:16.01<br>G:0.0%     | L:0.00<br>C:16.26<br>G:0.0%     |
| CH32<br>L:9.66<br>C:9.57<br>G:-0.9%     | L:0.09<br>C:0.14<br>G:51.3%   | L:0.20<br>C:0.30<br>G:51.7%   | L:0.00<br>C:0.00<br>G:0.0%      | L:2.27<br>C:3.27<br>G:44.3%     | L:0.01<br>C:0.30<br>G:2277.1% | L:0.30<br>C:0.22<br>G:-26.2%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.03<br>C:0.10<br>G:215.3%  | L:0.00<br>C:0.00<br>G:0.0%    | L:1.94<br>C:1.89<br>G:-2.4%     | L:4.18<br>C:3.01<br>G:-28.1%    | L:0.64<br>C:0.33<br>G:-47.3%    |
| MC06<br>L:15.41<br>C:13.28<br>G:-13.8%  | L:0.35<br>C:0.28<br>G:-20.8%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%      | L:10.26<br>C:9.79<br>G:-4.6%    | L:0.09<br>C:0.05<br>G:-47.3%  | L:0.07<br>C:0.06<br>G:-13.4%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.78<br>C:0.09<br>G:-88.1%  | L:0.00<br>C:0.00<br>G:0.0%    | L:1.49<br>C:0.44<br>G:-70.5%    | L:1.19<br>C:2.04<br>G:71.8%     | L:1.17<br>C:0.53<br>G:-54.9%    |
| MC05<br>L:19.88<br>C:14.47<br>G:-27.2%  | L:0.41<br>C:0.35<br>G:-14.4%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%      | L:19.45<br>C:13.83<br>G:-28.9%  | L:0.02<br>C:0.14<br>G:484.8%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.15<br>G:0.0%      | L:0.00<br>C:0.00<br>G:0.0%      | L:0.00<br>C:0.00<br>G:0.0%      |
| CH09<br>L:34.11<br>C:0.00<br>G:-100.0%  | L:0.32<br>C:0.00<br>G:-100.0% | L:0.23<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%      | L:9.58<br>C:0.00<br>G:-100.0%   | L:0.40<br>C:0.00<br>G:-100.0% | L:0.83<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:-100.0% | L:1.36<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%    | L:8.23<br>C:0.00<br>G:-100.0%   | L:5.89<br>C:0.00<br>G:-100.0%   | L:7.25<br>C:0.00<br>G:-100.0%   |
| KL-SOUTH                                |                               |                               |                                 |                                 |                               |                               |                               |                               |                               |                                 |                                 |                                 |
| L:208.84<br>C:215.40<br>G:3.1%          | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%    | L:156.85<br>C:150.85<br>G:-3.8% | L:0.00<br>C:0.00<br>G:0.0%      | L:2.35<br>C:3.27<br>G:39.2%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.10<br>C:0.05<br>G:-55.6%  | L:0.00<br>C:0.00<br>G:0.0%    | L:49.53<br>C:61.24<br>G:23.6% | L:0.00<br>C:0.00<br>G:0.0%      | L:0.00<br>C:0.00<br>G:0.0%      | L:0.00<br>C:0.00<br>G:0.0%      |
|                                         |                               |                               |                                 |                                 |                               |                               |                               |                               |                               |                                 |                                 |                                 |
| KLR1<br>L:36.36<br>C:38.85<br>G:6.8%    | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%    | L:26.42<br>C:26.01<br>G:-1.5%   | L:0.00<br>C:0.00<br>G:0.0%      | L:0.41<br>C:0.46<br>G:12.4%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.04<br>C:0.01<br>G:-61.1%  | L:0.00<br>C:0.00<br>G:0.0%    | L:9.50<br>C:12.36<br>G:30.1%  | L:0.00<br>C:0.00<br>G:0.0%      | L:0.00<br>C:0.00<br>G:0.0%      | L:0.00<br>C:0.00<br>G:0.0%      |
| TVP1<br>L:119.52<br>C:126.80<br>G:6.1%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%    | L:90.76<br>C:91.58<br>G:0.9%    | L:0.00<br>C:0.00<br>G:0.0%      | L:1.36<br>C:1.96<br>G:44.1%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.02<br>C:0.01<br>G:-26.7%  | L:0.00<br>C:0.00<br>G:0.0%    | L:27.38<br>C:33.24<br>G:21.4% | L:0.00<br>C:0.00<br>G:0.0%      | L:0.00<br>C:0.00<br>G:0.0%      | L:0.00<br>C:0.00<br>G:0.0%      |
| PAS1<br>L:52.96<br>C:49.76<br>G:-6.0%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%    | L:39.67<br>C:33.25<br>G:-16.2%  | L:0.00<br>C:0.00<br>G:0.0%      | L:0.58<br>C:0.85<br>G:46.6%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.05<br>C:0.02<br>G:-60.3%  | L:0.00<br>C:0.00<br>G:0.0%    | L:12.65<br>C:15.64<br>G:23.6% | L:0.00<br>C:0.00<br>G:0.0%      | L:0.00<br>C:0.00<br>G:0.0%      | L:0.00<br>C:0.00<br>G:0.0%      |
| NORTH ARCOT                             |                               |                               |                                 |                                 |                               |                               |                               |                               |                               |                                 |                                 |                                 |
| L:781.15<br>C:1407.70<br>G:80.2%        | L:16.44<br>C:20.04<br>G:21.9% | L:15.07<br>C:14.90<br>G:-1.1% | L:0.00<br>C:0.00<br>G:0.0%      | L:332.14<br>C:624.03<br>G:87.9% | L:19.87<br>C:34.29<br>G:72.6% | L:28.76<br>C:31.94<br>G:11.1% | L:0.07<br>C:0.46<br>G:531.1%  | L:47.01<br>C:58.03<br>G:23.4% | L:0.00<br>C:0.00<br>G:0.0%    | L:145.24<br>C:248.07<br>G:70.8% | L:73.97<br>C:224.09<br>G:203.0% | L:102.58<br>C:151.83<br>G:48.0% |
|                                         |                               |                               |                                 |                                 |                               |                               |                               |                               |                               |                                 |                                 |                                 |
| PLR1<br>L:10.77<br>C:34.96<br>G:224.5%  | L:0.29<br>C:0.37<br>G:24.9%   | L:0.01<br>C:0.53<br>G:8552.4% | L:0.00<br>C:0.00<br>G:0.0%      | L:5.93<br>C:14.78<br>G:149.1%   | L:0.21<br>C:0.64<br>G:209.0%  | L:0.51<br>C:1.25<br>G:144.8%  | L:0.01<br>C:0.04<br>G:185.5%  | L:0.06<br>C:1.00<br>G:1461.6% | L:0.00<br>C:0.00<br>G:0.0%    | L:1.46<br>C:4.91<br>G:236.7%    | L:0.65<br>C:5.62<br>G:768.7%    | L:1.64<br>C:5.82<br>G:254.9%    |
| VNB1<br>L:25.20<br>C:68.77<br>G:172.8%  | L:0.59<br>C:1.12<br>G:89.1%   | L:0.76<br>C:0.33<br>G:-56.9%  | L:0.00<br>C:0.00<br>G:0.0%      | L:12.27<br>C:40.80<br>G:232.4%  | L:0.63<br>C:1.58<br>G:150.8%  | L:1.17<br>C:1.21<br>G:3.9%    | L:0.00<br>C:0.02<br>G:352.5%  | L:1.82<br>C:3.84<br>G:111.0%  | L:0.00<br>C:0.00<br>G:0.0%    | L:3.55<br>C:7.07<br>G:99.2%     | L                               |                                 |

| Sales Zone /Branch                      | AJITHKUMA R.K                | BALAJI.M                       | BALAMURA LI.B              | DURAIRAJ. T                     | FRANCISPR ABHU.B              | JEGANRAJ. S                   | OTHERS                         | RANJITHKU MAR.A               | RIJURAJ.K                  | SATHESKU MAR.L                  | VASANTH.S                       | VIJAYAN.K                       |
|-----------------------------------------|------------------------------|--------------------------------|----------------------------|---------------------------------|-------------------------------|-------------------------------|--------------------------------|-------------------------------|----------------------------|---------------------------------|---------------------------------|---------------------------------|
| ABR1<br>L:36.15<br>C:70.15<br>G:94.1%   | L:0.63<br>C:0.85<br>G:34.0%  | L:1.04<br>C:0.56<br>G:-46.6%   | L:0.00<br>C:0.00<br>G:0.0% | L:13.70<br>C:26.57<br>G:93.9%   | L:0.83<br>C:1.60<br>G:93.6%   | L:0.74<br>C:1.75<br>G:136.3%  | L:0.00<br>C:0.00<br>G:-100.0%  | L:3.12<br>C:4.39<br>G:40.7%   | L:0.00<br>C:0.00<br>G:0.0% | L:6.83<br>C:13.31<br>G:94.9%    | L:3.14<br>C:11.84<br>G:276.6%   | L:6.11<br>C:9.28<br>G:51.9%     |
| TRR1<br>L:46.75<br>C:89.06<br>G:90.5%   | L:1.00<br>C:0.96<br>G:-3.8%  | L:0.87<br>C:1.87<br>G:113.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:22.05<br>C:33.08<br>G:50.0%   | L:0.87<br>C:2.68<br>G:207.7%  | L:1.70<br>C:2.34<br>G:37.6%   | L:0.02<br>C:0.04<br>G:110.6%   | L:3.26<br>C:4.31<br>G:32.1%   | L:0.00<br>C:0.00<br>G:0.0% | L:9.48<br>C:18.03<br>G:90.1%    | L:2.04<br>C:13.50<br>G:562.3%   | L:5.45<br>C:12.26<br>G:124.9%   |
| KPM1<br>L:26.73<br>C:50.53<br>G:89.0%   | L:0.33<br>C:0.79<br>G:139.5% | L:0.78<br>C:0.21<br>G:-72.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:8.61<br>C:25.16<br>G:192.1%   | L:0.59<br>C:0.98<br>G:65.6%   | L:0.74<br>C:0.63<br>G:-13.8%  | L:0.00<br>C:0.02<br>G:0.0%     | L:2.89<br>C:1.30<br>G:-54.9%  | L:0.00<br>C:0.00<br>G:0.0% | L:6.46<br>C:5.30<br>G:-18.0%    | L:2.65<br>C:11.28<br>G:325.3%   | L:3.68<br>C:4.86<br>G:32.2%     |
| PTU1<br>L:11.04<br>C:20.52<br>G:85.9%   | L:0.32<br>C:0.32<br>G:1.9%   | L:0.07<br>C:0.05<br>G:-31.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:5.28<br>C:14.83<br>G:181.2%   | L:0.08<br>C:0.44<br>G:453.0%  | L:0.50<br>C:0.31<br>G:-38.6%  | L:0.00<br>C:0.00<br>G:0.0%     | L:0.17<br>C:0.20<br>G:16.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:2.32<br>C:1.71<br>G:-26.5%    | L:1.62<br>C:1.48<br>G:-8.6%     | L:0.68<br>C:1.18<br>G:74.9%     |
| TRT1<br>L:17.85<br>C:32.80<br>G:83.8%   | L:0.33<br>C:0.54<br>G:61.4%  | L:0.89<br>C:0.51<br>G:-42.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:6.87<br>C:10.06<br>G:46.4%    | L:0.37<br>C:0.66<br>G:77.0%   | L:0.69<br>C:0.66<br>G:-4.6%   | L:0.00<br>C:0.00<br>G:-28.1%   | L:1.14<br>C:2.25<br>G:96.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:4.52<br>C:8.12<br>G:79.6%     | L:0.40<br>C:6.96<br>G:1647.6%   | L:2.63<br>C:3.05<br>G:16.0%     |
| GDM1<br>L:25.18<br>C:46.15<br>G:83.3%   | L:0.43<br>C:0.52<br>G:22.3%  | L:0.22<br>C:-0.06<br>G:-127.5% | L:0.00<br>C:0.00<br>G:0.0% | L:11.17<br>C:19.32<br>G:73.0%   | L:0.76<br>C:0.95<br>G:24.4%   | L:0.59<br>C:0.99<br>G:68.5%   | L:0.00<br>C:0.04<br>G:0.0%     | L:0.66<br>C:0.83<br>G:24.7%   | L:0.00<br>C:0.00<br>G:0.0% | L:4.81<br>C:8.30<br>G:72.3%     | L:1.69<br>C:9.37<br>G:454.5%    | L:4.86<br>C:5.90<br>G:21.6%     |
| WJP1<br>L:27.70<br>C:50.37<br>G:81.9%   | L:0.48<br>C:0.68<br>G:41.6%  | L:0.22<br>C:0.24<br>G:5.6%     | L:0.00<br>C:0.00<br>G:0.0% | L:14.37<br>C:25.60<br>G:78.2%   | L:0.39<br>C:1.45<br>G:276.5%  | L:0.45<br>C:0.78<br>G:71.2%   | L:0.00<br>C:0.04<br>G:1100.7%  | L:2.52<br>C:1.63<br>G:-35.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.60<br>C:9.33<br>G:159.1%    | L:1.11<br>C:6.26<br>G:466.1%    | L:4.56<br>C:4.36<br>G:-4.3%     |
| KPM2<br>L:90.86<br>C:163.05<br>G:79.5%  | L:2.16<br>C:2.50<br>G:15.8%  | L:1.77<br>C:1.64<br>G:-7.3%    | L:0.00<br>C:0.00<br>G:0.0% | L:40.74<br>C:72.65<br>G:78.3%   | L:1.84<br>C:3.80<br>G:107.2%  | L:3.29<br>C:3.56<br>G:8.3%    | L:0.01<br>C:0.02<br>G:84.1%    | L:7.07<br>C:5.85<br>G:-17.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:12.48<br>C:32.61<br>G:161.3%  | L:11.30<br>C:23.27<br>G:105.8%  | L:10.20<br>C:17.14<br>G:68.1%   |
| VSI1<br>L:28.70<br>C:50.44<br>G:75.7%   | L:0.56<br>C:0.90<br>G:59.6%  | L:0.35<br>C:0.42<br>G:19.2%    | L:0.00<br>C:0.00<br>G:0.0% | L:11.76<br>C:24.05<br>G:104.5%  | L:1.07<br>C:1.48<br>G:38.6%   | L:1.31<br>C:0.97<br>G:-26.0%  | L:0.00<br>C:0.04<br>G:0.0%     | L:1.02<br>C:0.75<br>G:-26.8%  | L:0.00<br>C:0.00<br>G:0.0% | L:5.38<br>C:7.97<br>G:48.0%     | L:2.64<br>C:8.44<br>G:219.7%    | L:4.60<br>C:5.42<br>G:17.9%     |
| VEL2<br>L:54.89<br>C:91.75<br>G:67.1%   | L:0.72<br>C:0.94<br>G:30.7%  | L:1.27<br>C:0.87<br>G:-31.2%   | L:0.00<br>C:0.00<br>G:0.0% | L:22.51<br>C:29.42<br>G:30.7%   | L:1.33<br>C:2.35<br>G:76.9%   | L:3.09<br>C:2.85<br>G:-7.8%   | L:0.00<br>C:0.00<br>G:0.0%     | L:3.05<br>C:5.05<br>G:65.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:10.40<br>C:22.24<br>G:113.9%  | L:4.60<br>C:19.88<br>G:332.5%   | L:7.93<br>C:8.15<br>G:2.7%      |
| CGM1<br>L:23.27<br>C:36.38<br>G:56.3%   | L:0.55<br>C:0.58<br>G:5.0%   | L:0.00<br>C:0.33<br>G:0.0%     | L:0.00<br>C:0.00<br>G:0.0% | L:12.80<br>C:20.25<br>G:58.2%   | L:0.43<br>C:0.70<br>G:62.0%   | L:0.68<br>C:0.55<br>G:-19.4%  | L:0.00<br>C:0.00<br>G:0.0%     | L:0.35<br>C:1.97<br>G:467.0%  | L:0.00<br>C:0.00<br>G:0.0% | L:5.26<br>C:5.96<br>G:13.2%     | L:0.67<br>C:3.12<br>G:367.6%    | L:2.53<br>C:2.92<br>G:15.5%     |
| BGR1<br>L:22.70<br>C:34.98<br>G:54.1%   | L:0.42<br>C:0.74<br>G:77.2%  | L:0.69<br>C:0.51<br>G:-27.0%   | L:0.00<br>C:0.00<br>G:0.0% | L:12.43<br>C:16.91<br>G:36.1%   | L:0.64<br>C:0.66<br>G:2.8%    | L:1.14<br>C:1.27<br>G:10.8%   | L:0.00<br>C:0.02<br>G:19310.6% | L:0.45<br>C:0.69<br>G:53.1%   | L:0.00<br>C:0.00<br>G:0.0% | L:3.68<br>C:7.18<br>G:95.2%     | L:1.73<br>C:3.62<br>G:109.3%    | L:1.52<br>C:3.39<br>G:123.3%    |
| ANI1<br>L:21.92<br>C:32.83<br>G:49.8%   | L:0.41<br>C:0.51<br>G:22.8%  | L:0.35<br>C:0.16<br>G:-54.8%   | L:0.00<br>C:0.00<br>G:0.0% | L:7.39<br>C:14.43<br>G:95.1%    | L:0.23<br>C:1.01<br>G:340.6%  | L:1.01<br>C:0.93<br>G:-8.5%   | L:0.00<br>C:0.02<br>G:0.0%     | L:0.84<br>C:1.21<br>G:44.1%   | L:0.00<br>C:0.00<br>G:0.0% | L:6.10<br>C:7.77<br>G:27.4%     | L:2.48<br>C:2.00<br>G:-19.5%    | L:3.11<br>C:4.80<br>G:54.5%     |
| TRL1<br>L:53.77<br>C:76.88<br>G:43.0%   | L:0.78<br>C:0.63<br>G:-19.0% | L:1.89<br>C:1.58<br>G:-16.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:12.07<br>C:17.49<br>G:44.9%   | L:1.72<br>C:1.86<br>G:7.7%    | L:2.38<br>C:1.85<br>G:-22.2%  | L:0.00<br>C:0.00<br>G:0.0%     | L:2.53<br>C:3.13<br>G:23.6%   | L:0.00<br>C:0.00<br>G:0.0% | L:11.51<br>C:18.80<br>G:63.4%   | L:10.66<br>C:21.06<br>G:97.6%   | L:10.22<br>C:10.47<br>G:2.4%    |
| WJD1<br>L:39.84<br>C:55.70<br>G:39.8%   | L:1.12<br>C:1.08<br>G:-4.3%  | L:0.55<br>C:0.35<br>G:-37.0%   | L:0.00<br>C:0.00<br>G:0.0% | L:24.55<br>C:31.25<br>G:27.3%   | L:1.33<br>C:1.78<br>G:34.4%   | L:1.18<br>C:1.67<br>G:41.3%   | L:0.00<br>C:0.06<br>G:0.0%     | L:0.63<br>C:1.07<br>G:71.0%   | L:0.00<br>C:0.00<br>G:0.0% | L:4.72<br>C:8.34<br>G:76.7%     | L:2.35<br>C:5.94<br>G:153.3%    | L:3.41<br>C:4.17<br>G:22.1%     |
| VEL1<br>L:35.76<br>C:46.39<br>G:29.7%   | L:0.71<br>C:0.50<br>G:-29.0% | L:0.50<br>C:0.73<br>G:45.7%    | L:0.00<br>C:0.00<br>G:0.0% | L:15.11<br>C:20.46<br>G:35.4%   | L:1.13<br>C:0.81<br>G:-28.3%  | L:1.71<br>C:1.42<br>G:-16.7%  | L:0.00<br>C:0.00<br>G:-100.0%  | L:2.28<br>C:2.10<br>G:-7.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:8.04<br>C:6.20<br>G:-22.9%    | L:3.59<br>C:8.46<br>G:135.9%    | L:2.70<br>C:5.70<br>G:111.4%    |
| ARC2<br>L:36.82<br>C:42.36<br>G:15.0%   | L:1.21<br>C:0.72<br>G:-40.4% | L:0.57<br>C:0.58<br>G:1.7%     | L:0.00<br>C:0.00<br>G:0.0% | L:17.58<br>C:19.75<br>G:12.4%   | L:0.56<br>C:0.69<br>G:23.9%   | L:0.93<br>C:0.85<br>G:-9.4%   | L:0.00<br>C:0.00<br>G:0.0%     | L:2.17<br>C:1.15<br>G:-46.9%  | L:0.00<br>C:0.00<br>G:0.0% | L:6.67<br>C:4.21<br>G:-36.9%    | L:2.00<br>C:7.90<br>G:295.2%    | L:5.12<br>C:6.51<br>G:27.0%     |
| SOUTH ARCOT                             |                              |                                |                            |                                 |                               |                               |                                |                               |                            |                                 |                                 |                                 |
| L:710.70<br>C:1197.40<br>G:68.5%        | L:8.27<br>C:10.38<br>G:25.4% | L:8.44<br>C:13.96<br>G:65.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:231.05<br>C:418.28<br>G:81.0% | L:13.76<br>C:23.11<br>G:67.9% | L:31.97<br>C:38.82<br>G:21.4% | L:0.06<br>C:0.28<br>G:352.0%   | L:43.26<br>C:61.10<br>G:41.3% | L:0.00<br>C:0.00<br>G:0.0% | L:162.45<br>C:248.61<br>G:53.0% | L:95.13<br>C:226.43<br>G:138.0% | L:116.31<br>C:156.43<br>G:34.5% |
|                                         |                              |                                |                            |                                 |                               |                               |                                |                               |                            |                                 |                                 |                                 |
| CUD1<br>L:70.62<br>C:151.11<br>G:114.0% | L:0.74<br>C:1.57<br>G:112.7% | L:1.11<br>C:0.84<br>G:-24.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:28.60<br>C:58.64<br>G:105.1%  | L:1.55<br>C:3.16<br>G:103.8%  | L:4.40<br>C:5.83<br>G:32.4%   | L:0.03<br>C:0.13<br>G:324.1%   | L:5.57<br>C:9.65<br>G:73.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:14.15<br>C:29.12<br>G:105.8%  | L:4.82<br>C:24.70<br>G:412.7%   | L:9.65<br>C:17.47<br>G:81.0%    |
| PRT1<br>L:34.28<br>C:68.00<br>G:98.3%   | L:0.31<br>C:0.50<br>G:59.3%  | L:0.18<br>C:0.40<br>G:118.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:11.58<br>C:31.57<br>G:172.7%  | L:0.44<br>C:1.06<br>G:142.9%  | L:1.46<br>C:1.95<br>G:33.5%   | L:0.02<br>C:0.02<br>G:-9.1%    | L:2.65<br>C:2.58<br>G:-2.7%   | L:0.00<br>C:0.00<br>G:0.0% | L:8.04<br>C:13.20<br>G:64.0%    | L:5.21<br>C:10.57<br>G:103.0%   | L:4.40<br>C:6.16<br>G:40.0%     |
| TVM2<br>L:24.12<br>C:47.60<br>G:97.3%   | L:0.53<br>C:0.45<br>G:-15.1% | L:0.03<br>C:0.41<br>G:1166.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:15.36<br>C:25.41<br>G:65.4%   | L:0.48<br>C:0.71<br>G:48.3%   | L:0.24<br>C:0.39<br>G:64.0%   | L:0.00<br>C:0.00<br>G:0.0%     | L:1.82<br>C:2.44<br>G:33.8%   | L:0.00<br>C:0.00<br>G:0.0% | L:1.36<br>C:4.45<br>G:228.0%    | L:1.17<br>C:10.53<br>G:801.7%   | L:3.14<br>C:2.81<br>G:-10.4%    |
| MKM1<br>L:18.22<br>C:34.74<br>G:90.7%   | L:0.18<br>C:0.36<br>G:99.5%  | L:0.10<br>C:0.16<br>G:49.2%    | L:0.00<br>C:0.00<br>G:0.0% | L:6.84<br>C:16.31<br>G:138.4%   | L:0.25<br>C:1.13<br>G:353.1%  | L:0.77<br>C:0.74<br>G:-4.3%   | L:0.00<br>C:0.00<br>G:0.0%     | L:0.50<br>C:0.70<br>G:40.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:3.90<br>C:5.20<br>G:33.1%     | L:2.07<br>C:6.62<br>G:220.4%    | L:3.60<br>C:3.52<br>G:-2.3%     |
| TVM1<br>L:18.07<br>C:33.76<br>G:86.8%   | L:0.17<br>C:0.25<br>G:45.3%  | L:0.01<br>C:0.09<br>G:1366.4%  | L:0.00<br>C:0.00<br>G:0.0% | L:6.41<br>C:10.89<br>G:69.8%    | L:0.30<br>C:0.36<br>G:19.6%   | L:0.51<br>C:0.71<br>G:37.3%   | L:0.00<br>C:0.00<br>G:0.0%     | L:1.87<br>C:1.25<br>G:-33.0%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.76<br>C:5.70<br>G:51.7%     | L:3.24<br>C:6.38<br>G:96.9%     | L:1.80<br>C:8.13<br>G:352.6%    |
| TRK1<br>L:46.08<br>C:85.25<br>G:85.0%   | L:0.53<br>C:0.94<br>G:76.7%  | L:0.30<br>C:1.89<br>G:528.8%   | L:0.00<br>C:0.00<br>G:0.0% | L:18.95<br>C:35.66<br>G:88.2%   | L:1.26<br>C:2.28<br>G:81.1%   | L:0.58<br>C:1.68<br>G:186.8%  | L:0.00<br>C:0.00<br>G:0.0%     | L:1.93<br>C:4.84<br>G:150.5%  | L:0.00<br>C:0.00<br>G:0.0% | L:9.40<br>C:15.47<br>G:64.7%    | L:3.56<br>C:10.93<br>G:206.8%   | L:9.57<br>C:11.57<br>G:20.9%    |
| STP1<br>L:11.64<br>C:21.35<br>G:83.4%   | L:0.21<br>C:0.21<br>G:3.4%   | L:0.18<br>C:0.36<br>G:99.9%    | L:0.00<br>C:0.00<br>G:0.0% | L:3.24<br>C:8.71<br>G:168.7%    | L:0.19<br>C:0.29<br>G:48.9%   | L:0.65<br>C:0.55<br>G:-15.4%  | L:0.00<br>C:0.00<br>G:-100.0%  | L:0.85<br>C:1.65<br>G:94.7%   | L:0.00<br>C:0.00<br>G:0.0% | L:2.20<br>C:4.62<br>G:109.8%    | L:0.53<br>C:2.89<br>G:448.8%    | L:3.59<br>C:2.07<br>G:-42.3%    |
| CDM1<br>L:45.14<br>C:82.37<br>G:82.5%   | L:0.39<br>C:0.58<br>G:47.4%  | L:0.68<br>C:1.50<br>G:120.2%   | L:0.00<br>C:0.00<br>G:0.0% | L:15.03<br>C:22.57<br>G:50.2%   | L:0.43<br>C:1.92<br>G:347.9%  | L:1.83<br>C:3.06<br>G:67.5%   | L:0.00<br>C:0.00<br>G:0.0%     | L:2.80<br>C:2.89<br>G:3.3%    | L:0.00<br>C:0.00<br>G:0.0% | L:10.32<br>C:18.12<br>G:75.6%   | L:6.01<br>C:16.66<br>G:177.3%   | L:7.65<br>C:15.07<br>G:97.1%    |
| NVL2<br>L:32.24<br>C:57.78<br>G:79.2%   | L:0.33<br>C:0.33<br>G:-1.2%  | L:1.19<br>C:0.90<br>G:-24.1%   | L:0.00<br>C:0.00<br>G:0.0% | L:5.47<br>C:18.09<br>G:230.5%   | L:1.01<br>C:0.91<br>G:-10.3%  | L:2.45<br>C:2.35<br>G:-4.3%   | L:0.00<br>C:0.00<br>G:0.0%     | L:1.57<br>C:3.34<br>G:112.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:12.14<br>C:12.09<br>G:-0.4%   | L:4.24<br>C:13.71<br>G:223.2%   | L:3.82<br>C:6.06<br>G:58.6%     |
| KLM1<br>L:44.25<br>C:76.68<br>G:73.3%   | L:0.45<br>C:0.52<br>G:13.8%  | L:0.75<br>C:0.72<br>G:-4.0%    | L:0.00<br>C:0.00<br>G:0.0% | L:11.77<br>C:24.45<br>G:107.8%  | L:1.29<br>C:2.31<br>G:79.5%   | L:2.05<br>C:2.32<br>G:13.1%   | L:0.00<br>C:0.00<br>G:0.0%     | L:1.59<br>C:3.30<br>G:108.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:10.44<br>C:18.10<br>G:73.3%   | L:9.07<br>C:14.31<br>G:57.8%    | L:6.84<br>C:10.65<br>G:55.7%    |
| KML1<br>L:22.70<br>C:38.59<br>G:70.0%   | L:0.23<br>C:0.36<br>G:55.1%  | L:0.07<br>C:0.67<br>G:931.1%   | L:0.00<br>C:0.00<br>G:0.0% | L:7.38<br>C:11.13<br>G:50.8%    | L:0.47<br>C:0.74<br>G:56.7%   | L:1.09<br>C:1.82<br>G:67.0%   | L:0.00<br>C:0.00<br>G:0.0%     | L:0.36<br>C:2.73<br>G:663.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.73<br>C:9.28<br>G:96.3%     | L:3.44<br>C:6.02<br>G:75.0%     | L:4.94<br>C:5.85<br>G:18.4%     |
| POY1<br>L:61.99<br>C:95.69<br>G:54.4%   | L:0.50<br>C:0.75<br>G:50.7%  | L:1.27<br>C:1.67<br>G:31.9%    | L:0.00<br>C:0.00<br>G:0.0% | L:11.15<br>C:13.58<br>G:21.8%   | L:1.21<br>C:2.46<br>G:103.5%  | L:3.52<br>C:3.97<br>G:12.9%   | L:0.00<br>C:0.00<br>G:-100.0%  | L:3.25<br>C:7.28<br>G:123.9%  | L:0.00<br>C:0.00<br>G:0.0% | L:18.16<br>C:28.97<br>G:59.5%   | L:13.90<br>C:22.83<br>G:64.2%   | L:9.02<br>C:14.17<br>G:57.0%    |
| VPM2<br>L:47.87<br>C:72.61<br>G:51.7%   | L:0.63<br>C:0.76<br>G:21.1%  | L:0.24<br>C:0.72<br>G:199.7%   | L:0.00<br>C:0.00<br>G:0.0% | L:14.29<br>C:27.90<br>G:95.2%   | L:1.18<br>C:0.82<br>G:-30.4%  | L:1.89<br>C:1.75<br>G:-7.2%   | L:0.00<br>C:0.02<br>G:0.0%     | L:3.38<br>C:2.92<br>G:-13.6%  | L:0.00<br>C:0.00<br>G:0.0% | L:7.65<br>C:15.56<br>G:103.2%   | L:6.22<br>C:14.12<br>G:127.1%   | L:12.40<br>C:8.05<br>G:-35.1%   |
| POY2<br>L:47.44<br>C:71.75<br>G:51.2%   | L:0.41<br>C:0.49<br>G:18.9%  | L:0.76<br>C:0.64<br>G:-16.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:11.74<br>C:22.12<br>G:88.3%   | L:0.92<br>C:1.01<br>G:9.9%    | L:2.74<br>C:2.21<br>G:-19.4%  | L:0.00<br>C:0.02<br>G:0.0%     | L:1.30<br>C:2.35<br>G:81.1%   | L:0.00<br>C:0.00<br>G:0.0% | L:12.09<br>C:15.07<br>G:24.6%   | L:10.30<br>C:15.78<br>G:53.2%   | L:7.18<br>C:12.08<br>G:68.3%    |
| TDM1<br>L:26.95<br>C:39.51<br>G:46.6%   | L:0.49<br>C:0.44<br>G:-10.0% | L:0.07<br>C:0.76<br>G:1003.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:10.76<br>C:13.62<br>G:26.5%   | L:0.39<br>C:0.58<br>G:50.5%   | L:0.96<br>C:1.72<br>G:78.7%   | L:0.00<br>C:0.00<br>G:0.0%     | L:1.67<br>C:2.30<br>G:37.6%   | L:0.00<br>C:0.00<br>G:0.0% | L:5.27<br>C:8.39<br>G:59.2%     | L:3.48<br>C:6.88<br>G:97.9%     | L:3.86<br>C:4.82<br>G:24.9%     |
| KKI2<br>L:35.24<br>C:49.39<br>G:40.1%   | L:0.33<br>C:0.26<br>G:-22.8% | L:0.86<br>C:0.76<br>G:-11.0%   | L:0.00<br>C:0.00<br>G:0.0% | L:10.74<br>C:13.40<br>G:24.8%   | L:0.37<br>C:0.51<br>G:37.1%   | L:2.38<br>C:2.65<br>G:11.6%   | L:0.00<br>C:0.02<br>G:932.7%   | L:2.32<br>C:3.71<br>G:59.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:8.64<br>C:10.72<br>G:24.0%    | L:4.16<br>C:9.70<br>G:133.2%    | L:5.44<br>C:7.67<br>G:40.9%     |
| VPM1<br>L:14.94<br>C:19.11<br>G:27.9%   | L:0.30<br>C:0.21<br>G:-32.6% | L:0.07<br>C:0.47<br>G:575.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:4.57<br>                      |                               |                               |                                |                               |                            |                                 |                                 |                                 |

| Sales Zone /Branch                             | AJITHKUMAR.K                  | BALAJI.M                        | BALAMURALI.B               | DURAIRAJ.T                      | FRANCISPRABHU.B                | JEGANRAJ.S                     | OTHERS                         | RANJITHKUMAR.A                  | RIJURAJ.K                  | SATHESKUMAR.L                   | VASANTH.S                        | VIJAYAN.K                       |
|------------------------------------------------|-------------------------------|---------------------------------|----------------------------|---------------------------------|--------------------------------|--------------------------------|--------------------------------|---------------------------------|----------------------------|---------------------------------|----------------------------------|---------------------------------|
| SOUTH-01                                       |                               |                                 |                            |                                 |                                |                                |                                |                                 |                            |                                 |                                  |                                 |
| L:1684.60<br>C:2701.36<br>G:60.4%              | L:14.87<br>C:23.80<br>G:60.1% | L:22.37<br>C:30.71<br>G:37.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:464.09<br>C:740.15<br>G:59.5% | L:42.51<br>C:85.61<br>G:101.4% | L:94.91<br>C:120.45<br>G:26.9% | L:0.13<br>C:0.38<br>G:202.8%   | L:139.62<br>C:178.28<br>G:27.7% | L:0.00<br>C:0.00<br>G:0.0% | L:392.84<br>C:548.48<br>G:39.6% | L:286.43<br>C:631.65<br>G:120.5% | L:226.84<br>C:341.84<br>G:50.7% |
|                                                |                               |                                 |                            |                                 |                                |                                |                                |                                 |                            |                                 |                                  |                                 |
| <b>TVL1</b><br>L:70.64<br>C:259.55<br>G:267.4% | L:0.46<br>C:1.58<br>G:246.3%  | L:1.20<br>C:1.77<br>G:48.2%     | L:0.00<br>C:0.00<br>G:0.0% | L:18.15<br>C:67.00<br>G:269.1%  | L:1.43<br>C:10.48<br>G:634.3%  | L:5.18<br>C:6.40<br>G:23.4%    | L:0.00<br>C:0.00<br>G:0.0%     | L:1.46<br>C:10.91<br>G:647.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:15.61<br>C:42.61<br>G:173.0%  | L:18.03<br>C:88.74<br>G:392.1%   | L:9.13<br>C:30.07<br>G:229.4%   |
| <b>KVT1</b><br>L:56.02<br>C:147.79<br>G:163.8% | L:0.36<br>C:1.36<br>G:279.8%  | L:0.55<br>C:2.38<br>G:335.4%    | L:0.00<br>C:0.00<br>G:0.0% | L:9.52<br>C:34.01<br>G:257.1%   | L:1.21<br>C:4.40<br>G:262.9%   | L:4.90<br>C:8.56<br>G:74.7%    | L:0.00<br>C:0.05<br>G:57871.9% | L:2.97<br>C:9.02<br>G:203.7%    | L:0.00<br>C:0.00<br>G:0.0% | L:19.09<br>C:34.61<br>G:81.3%   | L:12.24<br>C:34.93<br>G:185.5%   | L:5.18<br>C:18.45<br>G:256.5%   |
| <b>TKS2</b><br>L:62.10<br>C:125.62<br>G:102.3% | L:0.59<br>C:1.05<br>G:78.3%   | L:1.83<br>C:3.28<br>G:79.3%     | L:0.00<br>C:0.00<br>G:0.0% | L:21.19<br>C:33.48<br>G:58.0%   | L:1.72<br>C:2.97<br>G:72.4%    | L:3.33<br>C:5.33<br>G:60.2%    | L:0.02<br>C:0.04<br>G:106.1%   | L:5.30<br>C:10.33<br>G:94.8%    | L:0.00<br>C:0.00<br>G:0.0% | L:15.47<br>C:25.24<br>G:63.1%   | L:4.76<br>C:23.17<br>G:387.0%    | L:7.89<br>C:20.75<br>G:162.9%   |
| <b>VLY1</b><br>L:49.21<br>C:93.45<br>G:89.9%   | L:0.67<br>C:0.70<br>G:4.7%    | L:0.84<br>C:0.69<br>G:-17.0%    | L:0.00<br>C:0.00<br>G:0.0% | L:15.18<br>C:30.13<br>G:98.5%   | L:1.33<br>C:3.61<br>G:170.7%   | L:2.46<br>C:4.15<br>G:69.1%    | L:0.00<br>C:0.00<br>G:0.0%     | L:3.06<br>C:3.81<br>G:24.7%     | L:0.00<br>C:0.00<br>G:0.0% | L:10.01<br>C:15.44<br>G:54.3%   | L:8.74<br>C:26.98<br>G:208.7%    | L:6.92<br>C:7.92<br>G:14.4%     |
| <b>ASM1</b><br>L:21.97<br>C:41.17<br>G:87.4%   | L:0.25<br>C:0.61<br>G:145.8%  | L:0.18<br>C:0.13<br>G:-26.6%    | L:0.00<br>C:0.00<br>G:0.0% | L:7.89<br>C:8.18<br>G:3.7%      | L:1.18<br>C:1.51<br>G:28.1%    | L:1.35<br>C:1.58<br>G:17.5%    | L:0.00<br>C:0.00<br>G:0.0%     | L:1.11<br>C:2.45<br>G:121.7%    | L:0.00<br>C:0.00<br>G:0.0% | L:4.45<br>C:6.93<br>G:55.9%     | L:1.51<br>C:14.46<br>G:857.0%    | L:4.06<br>C:5.31<br>G:30.9%     |
| <b>TUT1</b><br>L:191.71<br>C:335.88<br>G:75.2% | L:1.55<br>C:3.99<br>G:157.8%  | L:2.31<br>C:3.25<br>G:41.1%     | L:0.00<br>C:0.00<br>G:0.0% | L:44.40<br>C:81.96<br>G:84.6%   | L:6.88<br>C:10.39<br>G:51.0%   | L:6.48<br>C:22.56<br>G:247.9%  | L:0.04<br>C:0.09<br>G:147.7%   | L:15.89<br>C:30.19<br>G:90.0%   | L:0.00<br>C:0.00<br>G:0.0% | L:48.02<br>C:62.12<br>G:29.4%   | L:46.57<br>C:83.31<br>G:78.9%    | L:19.58<br>C:38.01<br>G:94.2%   |
| <b>STU2</b><br>L:17.22<br>C:29.49<br>G:71.3%   | L:0.25<br>C:0.20<br>G:-17.9%  | L:0.04<br>C:0.39<br>G:945.5%    | L:0.00<br>C:0.00<br>G:0.0% | L:2.62<br>C:5.91<br>G:125.5%    | L:0.43<br>C:0.61<br>G:41.2%    | L:1.37<br>C:1.14<br>G:-17.2%   | L:0.00<br>C:0.00<br>G:0.0%     | L:2.16<br>C:3.82<br>G:77.2%     | L:0.00<br>C:0.00<br>G:0.0% | L:3.89<br>C:7.91<br>G:103.5%    | L:1.91<br>C:7.75<br>G:305.8%     | L:4.55<br>C:1.76<br>G:-61.3%    |
| <b>APK1</b><br>L:24.57<br>C:41.99<br>G:70.9%   | L:0.29<br>C:0.40<br>G:38.8%   | L:0.25<br>C:0.19<br>G:-24.2%    | L:0.00<br>C:0.00<br>G:0.0% | L:4.85<br>C:16.18<br>G:233.6%   | L:0.91<br>C:1.26<br>G:39.6%    | L:1.51<br>C:1.38<br>G:-8.4%    | L:0.02<br>C:0.02<br>G:8.3%     | L:3.29<br>C:1.03<br>G:-68.6%    | L:0.00<br>C:0.00<br>G:0.0% | L:5.99<br>C:6.25<br>G:4.4%      | L:2.93<br>C:8.80<br>G:200.1%     | L:4.54<br>C:6.47<br>G:42.5%     |
| <b>APK2</b><br>L:26.55<br>C:43.34<br>G:63.2%   | L:0.37<br>C:0.46<br>G:24.8%   | L:0.41<br>C:0.67<br>G:63.3%     | L:0.00<br>C:0.00<br>G:0.0% | L:7.55<br>C:13.25<br>G:75.6%    | L:0.55<br>C:1.18<br>G:113.3%   | L:1.17<br>C:2.17<br>G:84.8%    | L:0.00<br>C:0.00<br>G:0.0%     | L:3.66<br>C:5.10<br>G:39.2%     | L:0.00<br>C:0.00<br>G:0.0% | L:6.64<br>C:9.09<br>G:36.9%     | L:3.78<br>C:7.13<br>G:88.4%      | L:2.41<br>C:4.30<br>G:78.0%     |
| <b>SNL1</b><br>L:28.34<br>C:45.97<br>G:62.2%   | L:0.24<br>C:0.26<br>G:6.9%    | L:0.06<br>C:0.38<br>G:492.7%    | L:0.00<br>C:0.00<br>G:0.0% | L:9.43<br>C:8.02<br>G:-14.9%    | L:0.64<br>C:1.26<br>G:98.8%    | L:2.53<br>C:3.76<br>G:48.5%    | L:0.00<br>C:0.02<br>G:0.0%     | L:0.98<br>C:1.99<br>G:102.5%    | L:0.00<br>C:0.00<br>G:0.0% | L:6.45<br>C:14.98<br>G:132.3%   | L:4.37<br>C:8.17<br>G:87.0%      | L:3.64<br>C:7.14<br>G:96.2%     |
| <b>PKD1</b><br>L:34.80<br>C:56.19<br>G:61.4%   | L:0.26<br>C:0.47<br>G:81.9%   | L:0.22<br>C:0.40<br>G:85.1%     | L:0.00<br>C:0.00<br>G:0.0% | L:7.97<br>C:13.72<br>G:72.3%    | L:0.74<br>C:2.27<br>G:204.6%   | L:1.31<br>C:1.66<br>G:26.4%    | L:0.00<br>C:0.00<br>G:0.0%     | L:1.70<br>C:2.23<br>G:30.7%     | L:0.00<br>C:0.00<br>G:0.0% | L:9.72<br>C:11.35<br>G:16.9%    | L:8.49<br>C:15.99<br>G:88.3%     | L:4.39<br>C:8.09<br>G:84.3%     |
| <b>VNR2</b><br>L:76.86<br>C:122.24<br>G:59.0%  | L:0.88<br>C:1.28<br>G:45.3%   | L:0.84<br>C:2.25<br>G:167.3%    | L:0.00<br>C:0.00<br>G:0.0% | L:32.37<br>C:51.73<br>G:59.8%   | L:1.79<br>C:3.13<br>G:74.4%    | L:4.20<br>C:4.71<br>G:12.3%    | L:0.00<br>C:0.00<br>G:0.0%     | L:7.19<br>C:8.28<br>G:15.2%     | L:0.00<br>C:0.00<br>G:0.0% | L:16.61<br>C:17.92<br>G:7.9%    | L:5.77<br>C:15.98<br>G:176.8%    | L:7.21<br>C:16.95<br>G:135.2%   |
| <b>SVK1</b><br>L:46.42<br>C:73.31<br>G:57.9%   | L:0.31<br>C:1.00<br>G:220.1%  | L:-0.03<br>C:1.35<br>G:-5354.8% | L:0.00<br>C:0.00<br>G:0.0% | L:9.95<br>C:16.61<br>G:66.9%    | L:0.97<br>C:2.05<br>G:110.2%   | L:1.75<br>C:2.75<br>G:56.8%    | L:0.00<br>C:0.00<br>G:0.0%     | L:5.13<br>C:3.50<br>G:-31.8%    | L:0.00<br>C:0.00<br>G:0.0% | L:13.34<br>C:18.51<br>G:38.8%   | L:7.81<br>C:18.12<br>G:131.9%    | L:7.18<br>C:9.43<br>G:31.3%     |
| <b>TCN1</b><br>L:38.65<br>C:60.28<br>G:56.0%   | L:0.29<br>C:0.67<br>G:126.5%  | L:0.15<br>C:0.60<br>G:293.1%    | L:0.00<br>C:0.00<br>G:0.0% | L:9.97<br>C:17.30<br>G:73.5%    | L:0.98<br>C:2.29<br>G:133.5%   | L:3.54<br>C:4.23<br>G:19.5%    | L:0.00<br>C:0.00<br>G:0.0%     | L:3.18<br>C:3.19<br>G:0.2%      | L:0.00<br>C:0.00<br>G:0.0% | L:8.28<br>C:10.92<br>G:31.9%    | L:6.92<br>C:14.20<br>G:105.4%    | L:5.33<br>C:6.89<br>G:29.2%     |
| <b>MMT1</b><br>L:31.11<br>C:48.13<br>G:54.7%   | L:0.27<br>C:0.26<br>G:-4.5%   | L:0.62<br>C:0.49<br>G:-20.6%    | L:0.00<br>C:0.00<br>G:0.0% | L:6.53<br>C:17.87<br>G:173.6%   | L:0.63<br>C:1.49<br>G:135.9%   | L:2.84<br>C:1.76<br>G:-38.3%   | L:0.01<br>C:0.00<br>G:-100.0%  | L:2.84<br>C:4.58<br>G:61.5%     | L:0.00<br>C:0.00<br>G:0.0% | L:8.71<br>C:8.22<br>G:-5.7%     | L:3.34<br>C:8.51<br>G:155.3%     | L:5.32<br>C:4.95<br>G:-7.0%     |
| <b>UDN1</b><br>L:24.73<br>C:37.82<br>G:52.9%   | L:0.18<br>C:0.17<br>G:-8.0%   | L:0.00<br>C:0.20<br>G:0.0%      | L:0.00<br>C:0.00<br>G:0.0% | L:6.82<br>C:9.28<br>G:36.1%     | L:0.62<br>C:1.07<br>G:71.4%    | L:0.96<br>C:1.07<br>G:11.7%    | L:0.00<br>C:0.02<br>G:0.0%     | L:1.24<br>C:1.77<br>G:42.8%     | L:0.00<br>C:0.00<br>G:0.0% | L:5.71<br>C:8.17<br>G:43.0%     | L:5.96<br>C:11.24<br>G:88.7%     | L:3.24<br>C:4.83<br>G:49.2%     |
| <b>COL1</b><br>L:12.23<br>C:18.54<br>G:51.5%   | L:0.10<br>C:0.20<br>G:107.4%  | L:0.19<br>C:0.32<br>G:70.1%     | L:0.00<br>C:0.00<br>G:0.0% | L:2.85<br>C:5.03<br>G:76.2%     | L:0.37<br>C:0.42<br>G:13.5%    | L:1.03<br>C:1.21<br>G:17.2%    | L:0.00<br>C:0.00<br>G:0.0%     | L:1.34<br>C:0.47<br>G:-64.9%    | L:0.00<br>C:0.00<br>G:0.0% | L:2.71<br>C:4.17<br>G:54.0%     | L:0.91<br>C:3.84<br>G:322.3%     | L:2.74<br>C:2.88<br>G:5.3%      |
| <b>TUT2</b><br>L:76.99<br>C:116.01<br>G:50.7%  | L:0.58<br>C:0.87<br>G:51.0%   | L:0.70<br>C:0.95<br>G:35.5%     | L:0.00<br>C:0.00<br>G:0.0% | L:17.29<br>C:34.75<br>G:100.9%  | L:2.52<br>C:3.41<br>G:35.2%    | L:3.41<br>C:2.62<br>G:-23.1%   | L:0.01<br>C:0.05<br>G:243.6%   | L:5.37<br>C:4.88<br>G:-9.2%     | L:0.00<br>C:0.00<br>G:0.0% | L:18.63<br>C:25.34<br>G:36.0%   | L:20.44<br>C:33.18<br>G:62.4%    | L:8.04<br>C:9.97<br>G:24.0%     |
| <b>TKS1</b><br>L:51.70<br>C:77.01<br>G:49.0%   | L:0.44<br>C:0.51<br>G:14.3%   | L:1.28<br>C:0.81<br>G:-36.8%    | L:0.00<br>C:0.00<br>G:0.0% | L:16.15<br>C:17.98<br>G:11.3%   | L:1.18<br>C:2.53<br>G:114.1%   | L:3.63<br>C:4.52<br>G:24.4%    | L:0.00<br>C:0.00<br>G:0.0%     | L:6.06<br>C:4.74<br>G:-21.8%    | L:0.00<br>C:0.00<br>G:0.0% | L:12.52<br>C:19.37<br>G:54.8%   | L:3.98<br>C:13.88<br>G:248.7%    | L:6.45<br>C:12.68<br>G:96.5%    |
| <b>VKM1</b><br>L:21.71<br>C:32.34<br>G:49.0%   | L:0.25<br>C:0.43<br>G:70.8%   | L:0.25<br>C:0.24<br>G:-3.0%     | L:0.00<br>C:0.00<br>G:0.0% | L:5.30<br>C:9.30<br>G:75.5%     | L:0.39<br>C:0.99<br>G:154.1%   | L:1.74<br>C:1.42<br>G:-18.5%   | L:0.00<br>C:0.00<br>G:0.0%     | L:0.61<br>C:2.22<br>G:262.7%    | L:0.00<br>C:0.00<br>G:0.0% | L:6.90<br>C:7.59<br>G:10.1%     | L:3.05<br>C:5.04<br>G:65.2%      | L:3.21<br>C:5.09<br>G:58.5%     |
| <b>KYR1</b><br>L:23.18<br>C:33.95<br>G:46.5%   | L:0.35<br>C:0.52<br>G:46.4%   | L:0.36<br>C:0.52<br>G:44.6%     | L:0.00<br>C:0.00<br>G:0.0% | L:7.25<br>C:13.01<br>G:79.4%    | L:0.40<br>C:0.84<br>G:111.4%   | L:2.09<br>C:2.19<br>G:4.7%     | L:0.00<br>C:0.02<br>G:24903.5% | L:2.71<br>C:1.54<br>G:-43.3%    | L:0.00<br>C:0.00<br>G:0.0% | L:5.35<br>C:6.83<br>G:27.5%     | L:3.20<br>C:5.86<br>G:83.1%      | L:1.47<br>C:2.64<br>G:79.6%     |
| <b>KGL1</b><br>L:23.76<br>C:34.57<br>G:45.5%   | L:0.39<br>C:0.22<br>G:-44.0%  | L:0.41<br>C:0.21<br>G:-47.7%    | L:0.00<br>C:0.00<br>G:0.0% | L:10.35<br>C:12.18<br>G:17.7%   | L:0.50<br>C:1.34<br>G:167.4%   | L:1.37<br>C:1.33<br>G:-2.8%    | L:0.00<br>C:0.00<br>G:-100.0%  | L:2.86<br>C:1.31<br>G:-54.3%    | L:0.00<br>C:0.00<br>G:0.0% | L:3.17<br>C:5.19<br>G:63.9%     | L:1.81<br>C:8.41<br>G:363.5%     | L:2.90<br>C:4.39<br>G:51.2%     |
| <b>SKD1</b><br>L:23.57<br>C:33.97<br>G:44.1%   | L:0.28<br>C:0.26<br>G:-7.0%   | L:0.33<br>C:0.21<br>G:-36.2%    | L:0.00<br>C:0.00<br>G:0.0% | L:6.36<br>C:9.23<br>G:45.1%     | L:0.55<br>C:1.23<br>G:124.0%   | L:1.47<br>C:1.57<br>G:7.2%     | L:0.00<br>C:0.00<br>G:0.0%     | L:1.30<br>C:1.36<br>G:4.7%      | L:0.00<br>C:0.00<br>G:0.0% | L:6.51<br>C:7.94<br>G:21.8%     | L:3.14<br>C:5.12<br>G:63.0%      | L:3.63<br>C:7.05<br>G:94.0%     |
| <b>NGR1</b><br>L:116.65<br>C:167.03<br>G:43.2% | L:1.23<br>C:1.78<br>G:44.4%   | L:1.92<br>C:2.39<br>G:24.6%     | L:0.00<br>C:0.00<br>G:0.0% | L:40.45<br>C:51.00<br>G:26.1%   | L:2.66<br>C:6.75<br>G:153.7%   | L:6.12<br>C:5.77<br>G:-5.7%    | L:0.01<br>C:0.04<br>G:452.0%   | L:14.61<br>C:13.38<br>G:-8.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:21.55<br>C:33.51<br>G:55.5%   | L:13.65<br>C:30.06<br>G:120.3%   | L:14.46<br>C:22.36<br>G:54.6%   |
| <b>PDI1</b><br>L:25.08<br>C:34.64<br>G:38.1%   | L:0.23<br>C:0.53<br>G:132.7%  | L:0.28<br>C:0.10<br>G:-62.6%    | L:0.00<br>C:0.00<br>G:0.0% | L:6.74<br>C:9.19<br>G:36.4%     | L:0.46<br>C:0.96<br>G:107.5%   | L:2.15<br>C:1.58<br>G:-26.1%   | L:0.00<br>C:0.00<br>G:0.0%     | L:1.77<br>C:1.79<br>G:0.8%      | L:0.00<br>C:0.00<br>G:0.0% | L:7.70<br>C:9.33<br>G:21.2%     | L:3.31<br>C:7.51<br>G:126.6%     | L:2.45<br>C:3.65<br>G:49.3%     |
| <b>ERL2</b><br>L:39.74<br>C:54.83<br>G:38.0%   | L:0.40<br>C:0.51<br>G:27.2%   | L:0.34<br>C:0.44<br>G:26.5%     | L:0.00<br>C:0.00<br>G:0.0% | L:10.94<br>C:14.03<br>G:28.2%   | L:1.10<br>C:2.23<br>G:102.1%   | L:2.30<br>C:2.07<br>G:-9.7%    | L:0.00<br>C:0.00<br>G:-100.0%  | L:3.63<br>C:1.59<br>G:-56.2%    | L:0.00<br>C:0.00<br>G:0.0% | L:7.21<br>C:9.28<br>G:28.8%     | L:7.11<br>C:19.65<br>G:176.5%    | L:6.72<br>C:5.04<br>G:-25.0%    |
| <b>TYI1</b><br>L:35.04<br>C:46.91<br>G:33.9%   | L:0.47<br>C:0.31<br>G:-34.7%  | L:0.83<br>C:0.60<br>G:-27.7%    | L:0.00<br>C:0.00<br>G:0.0% | L:7.17<br>C:7.75<br>G:8.1%      | L:1.83<br>C:1.71<br>G:-6.6%    | L:2.84<br>C:2.02<br>G:-28.9%   | L:0.00<br>C:0.00<br>G:0.0%     | L:3.27<br>C:3.57<br>G:9.1%      | L:0.00<br>C:0.00<br>G:0.0% | L:7.93<br>C:11.12<br>G:40.1%    | L:5.53<br>C:13.97<br>G:152.4%    | L:5.15<br>C:5.87<br>G:13.9%     |
| <b>MAR1</b><br>L:65.30<br>C:86.30<br>G:32.2%   | L:0.36<br>C:0.46<br>G:27.6%   | L:1.91<br>C:0.50<br>G:-74.1%    | L:0.00<br>C:0.00<br>G:0.0% | L:15.77<br>C:22.85<br>G:44.9%   | L:1.10<br>C:2.93<br>G:165.9%   | L:4.09<br>C:4.23<br>G:3.3%     | L:0.01<br>C:0.00<br>G:-95.1%   | L:5.69<br>C:8.79<br>G:54.4%     | L:0.00<br>C:0.00<br>G:0.0% | L:11.97<br>C:13.44<br>G:12.3%   | L:12.89<br>C:16.14<br>G:25.3%    | L:11.51<br>C:16.96<br>G:47.3%   |
| <b>RND1</b><br>L:61.53<br>C:80.67<br>G:31.1%   | L:0.36<br>C:0.66<br>G:82.8%   | L:0.71<br>C:0.91<br>G:27.9%     | L:0.00<br>C:0.00<br>G:0.0% | L:15.35<br>C:20.55<br>G:33.9%   | L:1.57<br>C:2.72<br>G:73.6%    | L:3.69<br>C:4.50<br>G:22.1%    | L:0.00<br>C:0.00<br>G:0.0%     | L:5.46<br>C:5.72<br>G:4.7%      | L:0.00<br>C:0.00<br>G:0.0% | L:13.45<br>C:19.47<br>G:44.8%   | L:12.24<br>C:18.74<br>G:53.1%    | L:8.69<br>C:7.38<br>G:-15.0%    |
| <b>SGT1</b><br>L:16.78<br>C:20.57<br>G:22.6%   | L:0.25<br>C:0.38<br>G:51.5%   | L:0.23<br>C:0.22<br>G:-4.2%     | L:0.00<br>C:0.00<br>G:0.0% | L:10.76<br>C:11.50<br>G:6.9%    | L:0.24<br>C:0.60<br>G:144.5%   | L:0.70<br>C:0.60<br>G:-14.0%   | L:0.00<br>C:0.00<br>G:0.0%     | L:0.25<br>C:1.27<br>G:401.7%    | L:0.00<br>C:0.00<br>G:0.0% | L:2.71<br>C:3.59<br>G:32.3%     | L:0.87<br>C:1.43<br>G:64.0%      | L:0.76<br>C:0.99<br>G:29.6%     |
| <b>VNR1</b><br>L:30.43<br>C:35.90<br>G:17.9%   | L:0.37<br>C:0.61<br>G:65.7%   | L:0.16<br>C:0.14<br>G:-11.6%    | L:0.00<br>C:0.00<br>G:0.0% | L:11.50<br>C:15.87<br>G:37.9%   | L:0.92<br>C:0.80<br>G:-12.5%   | L:1.55<br>C:1.45<br>G:-6.8%    | L:0.00<br>C:0.02<br>G:0.0%     | L:2.57<br>C:1.61<br>G:-37.3%    | L:0.00<br>C:0.00<br>G:0.0% | L:5.59<br>C:7.23<br>G:29.2%     | L:3.67<br>C:4.68<br>G:27.4%      | L:4.10<br>C:3.49<br>G:-14.8%    |
| <b>SDI1</b><br>L:53.91<br>C:63.46<br>G:17.7%   | L:0.34<br>C:0.26<br>G:-22.9%  | L:0.75<br>C:0.67<br>G:-11.2%    | L:0.00<br>C:0.00<br>G:0.0% | L:12.06<br>C:12.35<br>G:2.4%    | L:0.64<br>C:0.78<br>G:22.2%    | L:2.96<br>C:2.52<br>G:-14.8%   | L:0.00<br>C:0.00<br>G:0.0%     | L:4.42<br>C:8.49<br>G:92.0%     | L:0.00<br>C:0.00<br>G:0.0% | L:19.49<br>C:18.55<br>G:-4.8%   | L:5.15<br>C:9.08<br>G:76.2%      | L:8.10<br>C:10.76<br>G:32.9%    |
| <b>TKY1</b><br>L:34.98<br>C:38.49<br>G:10.0%   | L:0.32<br>C:0.17<br>G:-47.1%  | L:0.34<br>C:0.64<br>G:88.6%     | L:0.00<br>C:0.00<br>G:0.0% | L:12.14<br>C:14.75<br>G:21.5%   | L:0.98<br>C:0.87<br>G:-11.0%   | L:1.39<br>C:1.99<br>G:42.8%    | L:0.00<br>C:0.00<br>G:0.0%     | L:2.44<br>C:2.95<br>G:21.1%     | L:0.00<br>C:0.00<br>G:0.0% | L:6.11<br>C:4.31<br>G           |                                  |                                 |

| Sales Zone /Branch                      | AJITHKUMA R.K                | BALAJI.M                     | BALAMURA LI.B              | DURAIRAJ. T                   | FRANCISPR ABHU.B             | JEGANRAJ. S                  | OTHERS                        | RANJITHKU MAR.A               | RIJURAJ.K                  | SATHESKU MAR.L                | VASANTH.S                      | VIJAYAN.K                     |
|-----------------------------------------|------------------------------|------------------------------|----------------------------|-------------------------------|------------------------------|------------------------------|-------------------------------|-------------------------------|----------------------------|-------------------------------|--------------------------------|-------------------------------|
| DGL2<br>L:16.85<br>C:36.13<br>G:114.4%  | L:0.15<br>C:0.19<br>G:24.0%  | L:0.22<br>C:0.70<br>G:212.8% | L:0.00<br>C:0.00<br>G:0.0% | L:4.10<br>C:6.77<br>G:65.0%   | L:0.35<br>C:0.82<br>G:132.0% | L:2.29<br>C:1.37<br>G:-40.2% | L:0.00<br>C:0.00<br>G:0.0%    | L:0.82<br>C:2.22<br>G:171.1%  | L:0.00<br>C:0.00<br>G:0.0% | L:5.23<br>C:7.71<br>G:47.5%   | L:1.47<br>C:12.45<br>G:744.4%  | L:2.21<br>C:3.90<br>G:76.8%   |
| SGP1<br>L:11.93<br>C:23.19<br>G:94.4%   | L:0.21<br>C:0.22<br>G:4.7%   | L:0.10<br>C:0.07<br>G:-27.8% | L:0.00<br>C:0.00<br>G:0.0% | L:3.07<br>C:7.05<br>G:129.2%  | L:0.19<br>C:0.67<br>G:248.9% | L:1.06<br>C:0.84<br>G:-20.5% | L:0.00<br>C:0.00<br>G:0.0%    | L:0.70<br>C:1.71<br>G:143.5%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.13<br>C:4.85<br>G:55.1%   | L:1.77<br>C:4.13<br>G:132.6%   | L:1.69<br>C:3.65<br>G:116.4%  |
| DKI1<br>L:23.35<br>C:45.27<br>G:93.9%   | L:0.35<br>C:0.53<br>G:51.8%  | L:0.41<br>C:0.33<br>G:-18.4% | L:0.00<br>C:0.00<br>G:0.0% | L:6.13<br>C:15.46<br>G:152.3% | L:0.63<br>C:1.17<br>G:86.8%  | L:1.22<br>C:2.23<br>G:82.0%  | L:0.00<br>C:0.00<br>G:-100.0% | L:1.74<br>C:2.20<br>G:26.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:5.27<br>C:9.10<br>G:72.6%   | L:3.57<br>C:11.19<br>G:213.1%  | L:4.03<br>C:3.06<br>G:-24.1%  |
| BTU1<br>L:14.04<br>C:26.50<br>G:88.7%   | L:0.12<br>C:0.12<br>G:-1.1%  | L:0.28<br>C:0.37<br>G:32.8%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.70<br>C:8.73<br>G:85.8%   | L:0.50<br>C:0.66<br>G:30.4%  | L:0.86<br>C:1.59<br>G:84.3%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.92<br>C:2.04<br>G:121.4%  | L:0.00<br>C:0.00<br>G:0.0% | L:2.74<br>C:4.82<br>G:76.0%   | L:0.97<br>C:5.01<br>G:416.1%   | L:2.94<br>C:3.15<br>G:7.1%    |
| PKM1<br>L:15.64<br>C:28.02<br>G:79.2%   | L:0.28<br>C:0.45<br>G:62.6%  | L:0.25<br>C:0.67<br>G:165.9% | L:0.00<br>C:0.00<br>G:0.0% | L:5.46<br>C:9.41<br>G:72.4%   | L:0.51<br>C:1.00<br>G:95.0%  | L:1.00<br>C:1.47<br>G:47.3%  | L:0.00<br>C:0.02<br>G:0.0%    | L:0.28<br>C:3.47<br>G:1148.6% | L:0.00<br>C:0.00<br>G:0.0% | L:4.37<br>C:6.18<br>G:41.5%   | L:1.70<br>C:2.26<br>G:33.0%    | L:1.80<br>C:3.09<br>G:72.0%   |
| MDU5<br>L:19.96<br>C:35.72<br>G:79.0%   | L:0.30<br>C:0.50<br>G:65.9%  | L:0.37<br>C:0.43<br>G:17.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:5.39<br>C:10.14<br>G:88.3%  | L:0.47<br>C:1.26<br>G:171.7% | L:2.52<br>C:2.87<br>G:13.7%  | L:0.00<br>C:0.00<br>G:0.0%    | L:1.76<br>C:2.90<br>G:65.1%   | L:0.00<br>C:0.00<br>G:0.0% | L:5.56<br>C:7.18<br>G:29.2%   | L:2.18<br>C:6.01<br>G:176.1%   | L:1.43<br>C:4.43<br>G:210.7%  |
| TEN1<br>L:27.65<br>C:47.20<br>G:70.7%   | L:0.28<br>C:0.38<br>G:34.2%  | L:0.37<br>C:0.72<br>G:97.6%  | L:0.00<br>C:0.00<br>G:0.0% | L:8.46<br>C:15.25<br>G:80.3%  | L:1.00<br>C:1.22<br>G:22.1%  | L:1.22<br>C:1.29<br>G:6.0%   | L:0.00<br>C:0.00<br>G:0.0%    | L:2.48<br>C:2.69<br>G:8.7%    | L:0.00<br>C:0.00<br>G:0.0% | L:7.40<br>C:9.68<br>G:30.8%   | L:1.80<br>C:5.14<br>G:184.6%   | L:4.65<br>C:10.84<br>G:133.2% |
| MDU1<br>L:119.24<br>C:203.15<br>G:70.4% | L:0.55<br>C:0.54<br>G:-0.8%  | L:2.11<br>C:1.37<br>G:-35.0% | L:0.00<br>C:0.00<br>G:0.0% | L:21.74<br>C:30.47<br>G:40.2% | L:1.29<br>C:3.72<br>G:188.2% | L:8.74<br>C:9.53<br>G:9.1%   | L:0.00<br>C:0.00<br>G:-100.0% | L:5.78<br>C:10.74<br>G:86.0%  | L:0.00<br>C:0.00<br>G:0.0% | L:41.51<br>C:46.38<br>G:11.7% | L:15.45<br>C:62.66<br>G:305.6% | L:22.07<br>C:37.72<br>G:70.9% |
| CMR1<br>L:16.10<br>C:27.39<br>G:70.1%   | L:0.28<br>C:0.24<br>G:-14.3% | L:0.04<br>C:0.19<br>G:356.8% | L:0.00<br>C:0.00<br>G:0.0% | L:9.04<br>C:12.84<br>G:42.1%  | L:0.49<br>C:0.53<br>G:8.9%   | L:0.61<br>C:1.09<br>G:78.4%  | L:0.01<br>C:0.06<br>G:311.4%  | L:0.29<br>C:2.76<br>G:852.6%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.36<br>C:3.95<br>G:17.7%   | L:0.67<br>C:1.90<br>G:184.8%   | L:1.30<br>C:3.81<br>G:193.3%  |
| BNR1<br>L:19.99<br>C:33.76<br>G:68.9%   | L:0.23<br>C:0.29<br>G:26.8%  | L:0.00<br>C:0.47<br>G:0.0%   | L:0.00<br>C:0.00<br>G:0.0% | L:6.25<br>C:10.37<br>G:66.0%  | L:0.52<br>C:0.80<br>G:55.4%  | L:1.62<br>C:1.15<br>G:-29.1% | L:0.00<br>C:0.03<br>G:0.0%    | L:2.10<br>C:2.82<br>G:34.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:5.13<br>C:9.43<br>G:83.7%   | L:1.72<br>C:3.24<br>G:87.7%    | L:2.41<br>C:5.14<br>G:113.0%  |
| DGL1<br>L:68.18<br>C:113.48<br>G:66.4%  | L:0.29<br>C:0.48<br>G:66.5%  | L:1.20<br>C:2.25<br>G:86.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:8.57<br>C:18.45<br>G:115.2% | L:1.84<br>C:4.52<br>G:145.9% | L:6.73<br>C:6.80<br>G:1.0%   | L:0.00<br>C:0.00<br>G:0.0%    | L:2.71<br>C:7.06<br>G:160.6%  | L:0.00<br>C:0.00<br>G:0.0% | L:22.95<br>C:34.84<br>G:51.8% | L:7.40<br>C:19.87<br>G:168.5%  | L:16.48<br>C:19.20<br>G:16.5% |
| CBM1<br>L:26.35<br>C:43.18<br>G:63.9%   | L:0.33<br>C:0.32<br>G:-2.0%  | L:0.76<br>C:0.97<br>G:26.9%  | L:0.00<br>C:0.00<br>G:0.0% | L:8.08<br>C:14.36<br>G:77.9%  | L:0.64<br>C:0.88<br>G:37.7%  | L:1.81<br>C:1.47<br>G:-18.7% | L:0.01<br>C:0.06<br>G:702.1%  | L:1.84<br>C:3.88<br>G:110.9%  | L:0.00<br>C:0.00<br>G:0.0% | L:7.48<br>C:11.91<br>G:59.3%  | L:1.20<br>C:3.87<br>G:222.5%   | L:4.21<br>C:5.45<br>G:29.5%   |
| MLR1<br>L:19.16<br>C:30.14<br>G:57.3%   | L:0.07<br>C:0.09<br>G:38.4%  | L:0.15<br>C:0.25<br>G:69.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.51<br>C:5.75<br>G:64.1%   | L:0.31<br>C:0.58<br>G:86.7%  | L:1.05<br>C:1.95<br>G:86.2%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.98<br>C:0.76<br>G:-22.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:7.10<br>C:8.12<br>G:14.5%   | L:1.83<br>C:6.92<br>G:279.2%   | L:4.18<br>C:5.71<br>G:36.5%   |
| MDU4<br>L:22.90<br>C:35.91<br>G:56.8%   | L:0.21<br>C:0.22<br>G:1.0%   | L:0.43<br>C:0.56<br>G:29.0%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.76<br>C:6.55<br>G:37.6%   | L:0.51<br>C:0.94<br>G:83.8%  | L:1.37<br>C:1.31<br>G:-3.9%  | L:0.01<br>C:0.00<br>G:-37.6%  | L:1.42<br>C:1.10<br>G:-22.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:7.68<br>C:10.21<br>G:32.9%  | L:3.86<br>C:12.05<br>G:212.4%  | L:2.65<br>C:2.97<br>G:12.1%   |
| MDU2<br>L:65.70<br>C:102.77<br>G:56.4%  | L:0.44<br>C:0.40<br>G:-9.1%  | L:1.20<br>C:2.50<br>G:108.4% | L:0.00<br>C:0.00<br>G:0.0% | L:9.34<br>C:16.47<br>G:76.4%  | L:1.32<br>C:2.58<br>G:95.7%  | L:3.24<br>C:5.11<br>G:58.0%  | L:0.00<br>C:0.00<br>G:0.0%    | L:3.29<br>C:6.05<br>G:83.8%   | L:0.00<br>C:0.00<br>G:0.0% | L:24.82<br>C:26.86<br>G:8.2%  | L:10.07<br>C:29.78<br>G:195.6% | L:11.98<br>C:13.01<br>G:8.6%  |
| MDU3<br>L:31.77<br>C:48.63<br>G:53.1%   | L:0.25<br>C:0.50<br>G:100.4% | L:0.37<br>C:0.78<br>G:111.1% | L:0.00<br>C:0.00<br>G:0.0% | L:6.85<br>C:11.49<br>G:67.7%  | L:0.45<br>C:1.18<br>G:159.9% | L:1.36<br>C:1.75<br>G:28.7%  | L:0.01<br>C:0.01<br>G:78.7%   | L:2.10<br>C:1.35<br>G:-35.6%  | L:0.00<br>C:0.00<br>G:0.0% | L:12.32<br>C:12.40<br>G:0.7%  | L:3.84<br>C:12.77<br>G:233.0%  | L:4.22<br>C:6.39<br>G:51.3%   |
| SVG1<br>L:25.90<br>C:39.63<br>G:53.0%   | L:0.32<br>C:0.46<br>G:41.6%  | L:0.67<br>C:0.23<br>G:-65.4% | L:0.00<br>C:0.00<br>G:0.0% | L:8.05<br>C:12.18<br>G:51.4%  | L:0.48<br>C:0.79<br>G:64.4%  | L:1.59<br>C:1.00<br>G:-37.1% | L:0.00<br>C:0.02<br>G:380.0%  | L:0.80<br>C:1.92<br>G:138.9%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.68<br>C:6.56<br>G:40.1%   | L:4.90<br>C:10.87<br>G:122.0%  | L:4.40<br>C:5.59<br>G:27.0%   |
| TDI1<br>L:23.85<br>C:36.28<br>G:52.1%   | L:0.36<br>C:0.45<br>G:22.8%  | L:0.20<br>C:0.16<br>G:-18.0% | L:0.00<br>C:0.00<br>G:0.0% | L:9.33<br>C:12.18<br>G:30.6%  | L:0.89<br>C:1.62<br>G:82.8%  | L:1.16<br>C:1.53<br>G:31.8%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.44<br>C:1.17<br>G:166.1%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.04<br>C:5.16<br>G:69.9%   | L:4.29<br>C:8.45<br>G:97.2%    | L:4.16<br>C:5.57<br>G:34.0%   |
| TEN2<br>L:27.75<br>C:40.61<br>G:46.4%   | L:0.33<br>C:0.25<br>G:-25.0% | L:0.57<br>C:1.71<br>G:199.2% | L:0.00<br>C:0.00<br>G:0.0% | L:8.08<br>C:11.02<br>G:36.4%  | L:0.66<br>C:0.60<br>G:-8.1%  | L:1.58<br>C:3.32<br>G:110.2% | L:0.00<br>C:0.00<br>G:0.0%    | L:2.81<br>C:4.57<br>G:62.8%   | L:0.00<br>C:0.00<br>G:0.0% | L:7.55<br>C:9.48<br>G:25.5%   | L:1.14<br>C:3.71<br>G:226.5%   | L:5.03<br>C:5.95<br>G:18.3%   |
| KPT1<br>L:20.75<br>C:28.92<br>G:39.4%   | L:0.33<br>C:0.33<br>G:-0.7%  | L:0.23<br>C:0.20<br>G:-14.0% | L:0.00<br>C:0.00<br>G:0.0% | L:9.12<br>C:15.66<br>G:71.7%  | L:0.31<br>C:1.02<br>G:230.2% | L:1.68<br>C:1.53<br>G:-8.8%  | L:0.00<br>C:0.02<br>G:0.0%    | L:1.23<br>C:0.93<br>G:-24.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.93<br>C:4.78<br>G:21.7%   | L:0.51<br>C:2.06<br>G:304.1%   | L:3.40<br>C:2.38<br>G:-30.0%  |
| MDU6<br>L:54.92<br>C:76.21<br>G:38.8%   | L:0.37<br>C:0.51<br>G:37.2%  | L:1.20<br>C:1.01<br>G:-16.1% | L:0.00<br>C:0.00<br>G:0.0% | L:9.38<br>C:14.00<br>G:49.3%  | L:1.30<br>C:1.78<br>G:37.2%  | L:3.45<br>C:3.64<br>G:5.4%   | L:0.00<br>C:0.02<br>G:0.0%    | L:4.04<br>C:3.72<br>G:-7.8%   | L:0.00<br>C:0.00<br>G:0.0% | L:16.71<br>C:24.05<br>G:44.0% | L:7.57<br>C:15.47<br>G:104.2%  | L:10.89<br>C:12.00<br>G:10.2% |
| TMM1<br>L:40.61<br>C:54.74<br>G:34.8%   | L:0.26<br>C:0.38<br>G:45.1%  | L:0.90<br>C:0.46<br>G:-49.1% | L:0.00<br>C:0.00<br>G:0.0% | L:9.39<br>C:15.79<br>G:68.3%  | L:0.82<br>C:1.24<br>G:50.7%  | L:2.90<br>C:2.40<br>G:-17.0% | L:0.00<br>C:0.00<br>G:0.0%    | L:3.04<br>C:4.58<br>G:50.6%   | L:0.00<br>C:0.00<br>G:0.0% | L:9.13<br>C:7.73<br>G:-15.4%  | L:4.07<br>C:13.47<br>G:230.7%  | L:10.09<br>C:8.68<br>G:-14.0% |
| PVI1<br>L:70.38<br>C:94.81<br>G:34.7%   | L:0.57<br>C:0.67<br>G:16.9%  | L:0.43<br>C:0.46<br>G:9.2%   | L:0.00<br>C:0.00<br>G:0.0% | L:26.48<br>C:31.07<br>G:17.3% | L:1.14<br>C:1.37<br>G:20.7%  | L:3.33<br>C:3.90<br>G:17.4%  | L:0.00<br>C:0.03<br>G:0.0%    | L:2.16<br>C:4.78<br>G:121.6%  | L:0.00<br>C:0.00<br>G:0.0% | L:16.72<br>C:18.84<br>G:12.6% | L:7.76<br>C:20.19<br>G:160.0%  | L:11.79<br>C:13.49<br>G:14.4% |
| MPA1<br>L:35.46<br>C:46.63<br>G:31.5%   | L:0.47<br>C:0.67<br>G:42.7%  | L:1.12<br>C:0.15<br>G:-86.9% | L:0.00<br>C:0.00<br>G:0.0% | L:7.96<br>C:14.94<br>G:87.7%  | L:2.12<br>C:1.24<br>G:-41.3% | L:1.76<br>C:2.11<br>G:20.0%  | L:0.00<br>C:0.02<br>G:0.0%    | L:4.16<br>C:0.51<br>G:-87.8%  | L:0.00<br>C:0.00<br>G:0.0% | L:10.36<br>C:13.94<br>G:34.6% | L:3.29<br>C:10.50<br>G:219.5%  | L:4.23<br>C:2.54<br>G:-40.0%  |
| USL1<br>L:25.18<br>C:32.04<br>G:27.2%   | L:0.26<br>C:0.32<br>G:22.8%  | L:0.27<br>C:0.34<br>G:26.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:6.76<br>C:8.61<br>G:27.4%   | L:0.53<br>C:0.61<br>G:14.2%  | L:1.33<br>C:0.97<br>G:-26.8% | L:0.03<br>C:0.02<br>G:-56.0%  | L:1.23<br>C:1.46<br>G:18.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:6.25<br>C:8.80<br>G:40.7%   | L:2.74<br>C:7.13<br>G:160.0%   | L:5.77<br>C:3.80<br>G:-34.2%  |
| ODM1<br>L:17.46<br>C:21.64<br>G:24.0%   | L:0.23<br>C:0.22<br>G:-5.2%  | L:0.25<br>C:0.76<br>G:209.4% | L:0.00<br>C:0.00<br>G:0.0% | L:7.63<br>C:9.96<br>G:30.6%   | L:0.34<br>C:0.63<br>G:87.6%  | L:1.54<br>C:1.11<br>G:-27.9% | L:0.00<br>C:0.00<br>G:-100.0% | L:1.28<br>C:0.90<br>G:-29.5%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.65<br>C:3.20<br>G:-31.1%  | L:0.29<br>C:3.68<br>G:1162.0%  | L:1.26<br>C:1.19<br>G:-6.0%   |
| NTM1<br>L:22.12<br>C:27.33<br>G:23.6%   | L:0.20<br>C:0.30<br>G:52.4%  | L:0.30<br>C:0.44<br>G:45.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:6.81<br>C:10.66<br>G:56.5%  | L:0.15<br>C:0.55<br>G:275.5% | L:1.50<br>C:1.38<br>G:-8.4%  | L:0.00<br>C:0.05<br>G:0.0%    | L:0.40<br>C:0.41<br>G:3.4%    | L:0.00<br>C:0.00<br>G:0.0% | L:6.72<br>C:5.86<br>G:-12.9%  | L:2.50<br>C:2.21<br>G:-11.7%   | L:3.54<br>C:5.50<br>G:55.1%   |
| ADP1<br>L:25.06<br>C:30.63<br>G:22.2%   | L:0.61<br>C:0.40<br>G:-34.7% | L:0.19<br>C:0.52<br>G:180.7% | L:0.00<br>C:0.00<br>G:0.0% | L:7.89<br>C:12.24<br>G:55.1%  | L:0.82<br>C:1.24<br>G:50.7%  | L:0.80<br>C:1.24<br>G:54.5%  | L:0.00<br>C:0.00<br>G:0.0%    | L:1.33<br>C:1.77<br>G:33.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:7.82<br>C:5.65<br>G:-27.8%  | L:0.82<br>C:2.53<br>G:208.7%   | L:4.79<br>C:5.04<br>G:5.3%    |
| TPT1<br>L:32.96<br>C:39.84<br>G:20.9%   | L:0.42<br>C:0.46<br>G:9.7%   | L:0.19<br>C:0.34<br>G:81.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:8.26<br>C:8.57<br>G:3.8%    | L:0.98<br>C:2.02<br>G:105.0% | L:2.23<br>C:2.94<br>G:31.6%  | L:0.01<br>C:0.00<br>G:-100.0% | L:2.12<br>C:2.12<br>G:0.2%    | L:0.00<br>C:0.00<br>G:0.0% | L:8.93<br>C:9.20<br>G:3.0%    | L:3.33<br>C:8.68<br>G:161.0%   | L:6.49<br>C:5.51<br>G:-15.2%  |
| PNI1<br>L:15.06<br>C:17.10<br>G:13.5%   | L:0.33<br>C:0.22<br>G:-33.2% | L:0.25<br>C:0.31<br>G:23.5%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.17<br>C:4.00<br>G:-4.0%   | L:0.36<br>C:0.44<br>G:21.4%  | L:0.64<br>C:1.38<br>G:114.8% | L:0.00<br>C:0.00<br>G:-100.0% | L:3.36<br>C:1.62<br>G:-51.8%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.25<br>C:4.34<br>G:33.3%   | L:0.11<br>C:2.77<br>G:2458.8%  | L:2.57<br>C:2.01<br>G:-21.9%  |
| MNM1<br>L:20.38<br>C:20.67<br>G:1.4%    | L:0.16<br>C:0.35<br>G:112.8% | L:0.04<br>C:0.26<br>G:558.2% | L:0.00<br>C:0.00<br>G:0.0% | L:4.02<br>C:6.63<br>G:65.0%   | L:0.26<br>C:0.53<br>G:103.2% | L:1.02<br>C:0.69<br>G:-31.9% | L:0.00<br>C:0.00<br>G:-100.0% | L:0.77<br>C:0.52<br>G:-31.8%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.07<br>C:5.16<br>G:68.3%   | L:9.23<br>C:3.43<br>G:-62.9%   | L:1.82<br>C:3.10<br>G:70.6%   |
| KKD3<br>L:0.00<br>C:63.22<br>G:0.0%     | L:0.00<br>C:0.52<br>G:0.0%   | L:0.00<br>C:1.05<br>G:0.0%   | L:0.00<br>C:0.00<br>G:0.0% | L:0.00<br>C:8.77<br>G:0.0%    | L:0.00<br>C:2.62<br>G:0.0%   | L:0.00<br>C:4.00<br>G:0.0%   | L:0.00<br>C:0.01<br>G:0.0%    | L:0.00<br>C:3.52<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0% | L:0.00<br>C:16.45<br>G:0.0%   | L:0.00<br>C:18.59<br>G:0.0%    | L:0.00<br>C:7.29<br>G:0.0%    |
| PNV2<br>L:0.00<br>C:25.80<br>G:0.0%     | L:0.00<br>C:0.09<br>G:0.0%   | L:0.00<br>C:0.70<br>G:0.0%   | L:0.00<br>C:0.00<br>G:0.0% | L:0.00<br>C:5.84<br>G:0.0%    | L:0.00<br>C:1.07<br>G:0.0%   | L:0.00<br>C:1.12<br>G:0.0%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:1.87<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0% | L:0.00<br>C:6.12<br>G:0.0%    | L:0.00<br>C:4.88<br>G:0.0%     | L:0.00<br>C:4.12<br>G:0.0%    |
| KYK1<br>L:24.96<br>C:22.72<br>G:-9.0%   | L:0.44<br>C:0.44<br>G:0.6%   | L:0.04<br>C:0.14<br>G:274.7% | L:0.00<br>C:0.00<br>G:0.0% | L:6.02<br>C:9.13<br>G:51.7%   | L:0.21<br>C:0.25<br>G:19.0%  | L:2.47<br>C:1.48<br>G:-39.9% | L:0.00<br>C:0.00<br>G:0.0%    | L:1.52<br>C:1.05<br>G:-31.1%  | L:0.00<br>C:0.00<br>G:0.0% | L:7.69<br>C:3.99<br>G:-48.1%  | L:3.51<br>C:3.94<br>G:12.1%    | L:3.06<br>C:2.29<br>G:-25.0%  |
| ATG1<br>L:59.37<br>C:52.12<br>G:-12.2%  | L:0.65<br>C:0.20<br>G:-69.1% | L:0.78<br>C:0.68<br>G:-13.0% | L:0.00<br>C:0.00<br>G:0.0% | L:13.75<br>C:5.50<br>G:-60.0% | L:1.19<br>C:1.86<br>G:56.6%  | L:3.40<br>C:2.02<br>G:-40.5% | L:0.01<br>C:0.07<br>G:1132.0% | L:2.12<br>C:2.78<br>G:31.1%   | L:0.                       |                               |                                |                               |

|                                         | AJITHKUMA<br>R.K             | BALAJI.M                      | BALAMURA<br>LI.B           | DURAIRAJ.<br>T                  | FRANCISPR<br>ABHU.B           | JEGANRAJ.<br>S                 | OTHERS                        | RANJITHKU<br>MAR.A            | RIJURAJ.K                  | SATHESKU<br>MAR.L               | VASANTH.S                      | VIJAYAN.K                      |
|-----------------------------------------|------------------------------|-------------------------------|----------------------------|---------------------------------|-------------------------------|--------------------------------|-------------------------------|-------------------------------|----------------------------|---------------------------------|--------------------------------|--------------------------------|
| MVM1<br>L:50.84<br>C:111.78<br>G:119.9% | L:0.30<br>C:0.47<br>G:54.3%  | L:0.55<br>C:0.92<br>G:66.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:8.80<br>C:14.07<br>G:59.8%    | L:0.73<br>C:1.54<br>G:112.1%  | L:4.44<br>C:7.90<br>G:77.7%    | L:0.00<br>C:0.00<br>G:0.0%    | L:6.46<br>C:7.05<br>G:9.2%    | L:0.00<br>C:0.00<br>G:0.0% | L:12.21<br>C:30.77<br>G:152.0%  | L:7.90<br>C:31.62<br>G:300.2%  | L:9.43<br>C:17.45<br>G:84.9%   |
| TTP1<br>L:29.03<br>C:60.51<br>G:108.4%  | L:0.42<br>C:0.77<br>G:84.5%  | L:0.09<br>C:0.04<br>G:-54.4%  | L:0.00<br>C:0.00<br>G:0.0% | L:13.70<br>C:25.98<br>G:89.6%   | L:0.67<br>C:1.01<br>G:50.1%   | L:1.16<br>C:1.14<br>G:-2.0%    | L:0.00<br>C:0.00<br>G:0.0%    | L:2.62<br>C:6.49<br>G:147.4%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.93<br>C:7.39<br>G:87.9%     | L:2.13<br>C:9.21<br>G:332.1%   | L:4.30<br>C:8.47<br>G:97.2%    |
| JKM1<br>L:28.67<br>C:59.27<br>G:106.7%  | L:0.46<br>C:0.49<br>G:5.4%   | L:0.44<br>C:0.69<br>G:55.7%   | L:0.00<br>C:0.00<br>G:0.0% | L:11.15<br>C:20.55<br>G:84.3%   | L:0.49<br>C:0.70<br>G:42.1%   | L:1.67<br>C:2.19<br>G:30.7%    | L:0.00<br>C:0.02<br>G:495.0%  | L:2.30<br>C:3.75<br>G:63.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:6.78<br>C:13.17<br>G:94.3%    | L:1.84<br>C:10.83<br>G:489.6%  | L:3.54<br>C:6.89<br>G:94.6%    |
| TRY3<br>L:26.08<br>C:52.23<br>G:100.3%  | L:0.23<br>C:0.41<br>G:80.0%  | L:0.28<br>C:0.33<br>G:16.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:8.89<br>C:9.54<br>G:7.3%      | L:0.27<br>C:1.03<br>G:282.9%  | L:1.47<br>C:1.60<br>G:8.6%     | L:0.00<br>C:0.00<br>G:-100.0% | L:0.92<br>C:1.90<br>G:106.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:6.09<br>C:10.81<br>G:77.5%    | L:4.93<br>C:21.40<br>G:333.8%  | L:2.99<br>C:5.21<br>G:74.4%    |
| AYR1<br>L:25.69<br>C:50.58<br>G:96.9%   | L:0.32<br>C:0.21<br>G:-33.4% | L:0.17<br>C:0.47<br>G:171.6%  | L:0.00<br>C:0.00<br>G:0.0% | L:10.37<br>C:15.67<br>G:51.1%   | L:0.27<br>C:0.62<br>G:126.4%  | L:0.91<br>C:1.15<br>G:26.1%    | L:0.00<br>C:0.00<br>G:-100.0% | L:1.38<br>C:4.57<br>G:230.1%  | L:0.00<br>C:0.00<br>G:0.0% | L:6.26<br>C:9.21<br>G:47.0%     | L:2.58<br>C:11.50<br>G:346.7%  | L:3.42<br>C:7.18<br>G:109.8%   |
| TVR2<br>L:49.69<br>C:96.86<br>G:94.9%   | L:0.33<br>C:0.29<br>G:-13.0% | L:1.19<br>C:1.96<br>G:64.6%   | L:0.00<br>C:0.00<br>G:0.0% | L:9.46<br>C:19.91<br>G:110.4%   | L:0.47<br>C:1.46<br>G:212.0%  | L:3.18<br>C:3.87<br>G:21.5%    | L:0.00<br>C:0.00<br>G:0.0%    | L:3.75<br>C:5.06<br>G:35.1%   | L:0.00<br>C:0.00<br>G:0.0% | L:12.84<br>C:21.31<br>G:65.9%   | L:12.94<br>C:27.87<br>G:115.4% | L:5.53<br>C:15.13<br>G:173.8%  |
| KUM1<br>L:54.15<br>C:102.92<br>G:90.1%  | L:0.32<br>C:0.37<br>G:15.0%  | L:0.62<br>C:1.28<br>G:107.0%  | L:0.00<br>C:0.00<br>G:0.0% | L:11.31<br>C:17.23<br>G:52.3%   | L:1.15<br>C:1.50<br>G:30.1%   | L:3.25<br>C:4.15<br>G:27.5%    | L:0.01<br>C:0.00<br>G:-98.9%  | L:2.80<br>C:5.11<br>G:82.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:14.13<br>C:24.17<br>G:71.0%   | L:9.67<br>C:31.54<br>G:226.2%  | L:10.88<br>C:17.58<br>G:61.5%  |
| MSI1<br>L:23.50<br>C:42.78<br>G:82.0%   | L:0.41<br>C:0.38<br>G:-8.7%  | L:0.30<br>C:0.08<br>G:-73.6%  | L:0.00<br>C:0.00<br>G:0.0% | L:8.68<br>C:15.18<br>G:74.8%    | L:0.50<br>C:0.55<br>G:10.2%   | L:0.90<br>C:0.93<br>G:3.2%     | L:0.00<br>C:0.00<br>G:0.0%    | L:1.56<br>C:2.39<br>G:52.8%   | L:0.00<br>C:0.00<br>G:0.0% | L:5.58<br>C:7.67<br>G:37.4%     | L:1.18<br>C:8.23<br>G:595.0%   | L:4.37<br>C:7.38<br>G:68.7%    |
| KRN1<br>L:21.26<br>C:37.95<br>G:78.5%   | L:0.59<br>C:0.48<br>G:-19.4% | L:0.46<br>C:0.32<br>G:-30.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:10.66<br>C:17.21<br>G:61.5%   | L:0.45<br>C:0.62<br>G:39.2%   | L:0.63<br>C:1.17<br>G:86.4%    | L:0.00<br>C:0.00<br>G:0.0%    | L:0.82<br>C:1.92<br>G:132.8%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.03<br>C:4.90<br>G:21.5%     | L:1.05<br>C:4.98<br>G:375.8%   | L:2.57<br>C:6.35<br>G:147.1%   |
| TNJ1<br>L:57.41<br>C:99.36<br>G:73.1%   | L:0.29<br>C:0.75<br>G:156.1% | L:1.76<br>C:0.89<br>G:-49.3%  | L:0.00<br>C:0.00<br>G:0.0% | L:12.42<br>C:21.54<br>G:73.4%   | L:0.50<br>C:1.12<br>G:121.9%  | L:3.42<br>C:3.80<br>G:11.2%    | L:0.00<br>C:0.00<br>G:-97.8%  | L:2.26<br>C:4.89<br>G:116.6%  | L:0.00<br>C:0.00<br>G:0.0% | L:16.12<br>C:20.01<br>G:24.2%   | L:8.75<br>C:28.32<br>G:223.7%  | L:11.89<br>C:18.04<br>G:51.7%  |
| MDI1<br>L:34.22<br>C:58.21<br>G:70.1%   | L:0.16<br>C:0.20<br>G:29.4%  | L:1.00<br>C:0.83<br>G:-17.1%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.25<br>C:8.46<br>G:98.9%     | L:0.41<br>C:0.65<br>G:59.0%   | L:2.62<br>C:2.28<br>G:-13.1%   | L:0.00<br>C:0.00<br>G:0.0%    | L:1.30<br>C:2.92<br>G:125.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:12.02<br>C:15.42<br>G:28.2%   | L:4.32<br>C:14.39<br>G:233.5%  | L:8.14<br>C:13.06<br>G:60.4%   |
| NGT1<br>L:45.00<br>C:76.00<br>G:68.9%   | L:0.30<br>C:0.33<br>G:11.9%  | L:0.96<br>C:0.34<br>G:-64.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:12.39<br>C:15.05<br>G:21.5%   | L:0.65<br>C:1.19<br>G:82.5%   | L:3.29<br>C:3.12<br>G:-5.4%    | L:0.00<br>C:0.00<br>G:0.0%    | L:2.40<br>C:4.10<br>G:70.8%   | L:0.00<br>C:0.00<br>G:0.0% | L:9.77<br>C:16.86<br>G:72.5%    | L:8.18<br>C:18.18<br>G:122.3%  | L:7.05<br>C:16.83<br>G:138.6%  |
| KIK1<br>L:36.36<br>C:59.66<br>G:64.1%   | L:0.14<br>C:0.21<br>G:57.5%  | L:0.57<br>C:1.07<br>G:87.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:3.69<br>C:5.58<br>G:51.4%     | L:0.42<br>C:0.47<br>G:11.7%   | L:3.18<br>C:4.02<br>G:26.3%    | L:0.00<br>C:0.00<br>G:0.0%    | L:2.59<br>C:1.42<br>G:-45.3%  | L:0.00<br>C:0.00<br>G:0.0% | L:11.12<br>C:17.71<br>G:59.2%   | L:8.14<br>C:18.65<br>G:129.1%  | L:6.51<br>C:10.54<br>G:62.0%   |
| TNJ2<br>L:45.76<br>C:74.95<br>G:63.8%   | L:0.36<br>C:0.29<br>G:-20.5% | L:0.98<br>C:0.67<br>G:-32.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:8.81<br>C:16.96<br>G:92.6%    | L:0.51<br>C:1.19<br>G:134.9%  | L:2.24<br>C:3.84<br>G:71.4%    | L:0.00<br>C:0.05<br>G:0.0%    | L:3.70<br>C:3.53<br>G:-4.7%   | L:0.00<br>C:0.00<br>G:0.0% | L:12.63<br>C:16.86<br>G:33.5%   | L:6.65<br>C:18.13<br>G:172.5%  | L:9.87<br>C:13.43<br>G:36.1%   |
| PBR2<br>L:63.32<br>C:103.11<br>G:62.8%  | L:0.43<br>C:0.36<br>G:-14.8% | L:1.00<br>C:1.54<br>G:55.0%   | L:0.00<br>C:0.00<br>G:0.0% | L:17.41<br>C:32.91<br>G:89.1%   | L:0.95<br>C:1.17<br>G:23.0%   | L:2.55<br>C:4.82<br>G:88.8%    | L:0.00<br>C:0.02<br>G:0.0%    | L:4.86<br>C:4.32<br>G:-11.0%  | L:0.00<br>C:0.00<br>G:0.0% | L:14.99<br>C:21.80<br>G:45.5%   | L:8.81<br>C:25.12<br>G:185.1%  | L:12.34<br>C:11.04<br>G:-10.5% |
| PTK1<br>L:48.99<br>C:78.10<br>G:59.4%   | L:0.28<br>C:0.29<br>G:5.1%   | L:0.48<br>C:1.11<br>G:131.6%  | L:0.00<br>C:0.00<br>G:0.0% | L:9.63<br>C:10.93<br>G:13.5%    | L:0.55<br>C:1.22<br>G:123.0%  | L:1.84<br>C:3.64<br>G:98.4%    | L:0.04<br>C:0.00<br>G:-100.0% | L:4.64<br>C:4.26<br>G:-8.2%   | L:0.00<br>C:0.00<br>G:0.0% | L:10.75<br>C:19.37<br>G:80.2%   | L:10.49<br>C:22.31<br>G:112.5% | L:10.29<br>C:14.96<br>G:45.4%  |
| NMM1<br>L:22.31<br>C:35.11<br>G:57.4%   | L:0.16<br>C:0.38<br>G:129.4% | L:0.17<br>C:0.26<br>G:53.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:6.93<br>C:17.80<br>G:156.9%   | L:0.66<br>C:1.18<br>G:77.5%   | L:1.05<br>C:1.59<br>G:51.8%    | L:0.00<br>C:0.00<br>G:-100.0% | L:2.09<br>C:1.63<br>G:-22.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:5.77<br>C:4.33<br>G:-24.9%    | L:0.53<br>C:3.36<br>G:531.7%   | L:4.94<br>C:4.58<br>G:-7.3%    |
| NCK1<br>L:16.10<br>C:24.53<br>G:52.3%   | L:0.19<br>C:0.22<br>G:17.2%  | L:0.14<br>C:0.03<br>G:-74.4%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.59<br>C:8.37<br>G:82.3%     | L:0.29<br>C:0.44<br>G:48.7%   | L:1.37<br>C:1.03<br>G:-25.1%   | L:0.00<br>C:0.00<br>G:-100.0% | L:1.10<br>C:2.06<br>G:86.7%   | L:0.00<br>C:0.00<br>G:0.0% | L:4.62<br>C:5.42<br>G:17.3%     | L:0.93<br>C:3.73<br>G:300.9%   | L:2.87<br>C:3.23<br>G:12.6%    |
| TYR1<br>L:44.45<br>C:61.32<br>G:37.9%   | L:0.49<br>C:0.41<br>G:-15.9% | L:0.37<br>C:0.56<br>G:51.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:18.87<br>C:24.45<br>G:29.6%   | L:0.64<br>C:1.06<br>G:64.3%   | L:2.34<br>C:2.88<br>G:23.1%    | L:0.00<br>C:0.02<br>G:1460.5% | L:2.48<br>C:3.34<br>G:34.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:9.04<br>C:13.01<br>G:44.0%    | L:4.50<br>C:9.18<br>G:103.8%   | L:5.72<br>C:6.41<br>G:12.1%    |
| TRY2<br>L:13.02<br>C:16.80<br>G:29.0%   | L:0.08<br>C:0.08<br>G:-2.3%  | L:0.13<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0% | L:0.74<br>C:2.08<br>G:181.4%    | L:0.10<br>C:0.32<br>G:219.5%  | L:0.26<br>C:0.40<br>G:56.2%    | L:0.00<br>C:0.00<br>G:0.0%    | L:0.33<br>C:1.30<br>G:296.1%  | L:0.00<br>C:0.00<br>G:0.0% | L:2.58<br>C:3.45<br>G:33.5%     | L:7.82<br>C:8.28<br>G:5.8%     | L:0.99<br>C:0.89<br>G:-9.8%    |
| TRY1<br>L:214.43<br>C:275.27<br>G:28.4% | L:1.17<br>C:1.00<br>G:-14.6% | L:2.21<br>C:3.28<br>G:48.0%   | L:0.00<br>C:0.00<br>G:0.0% | L:55.19<br>C:61.37<br>G:11.2%   | L:2.27<br>C:3.37<br>G:48.1%   | L:5.48<br>C:6.03<br>G:10.0%    | L:0.01<br>C:0.00<br>G:-100.0% | L:11.67<br>C:8.34<br>G:-28.5% | L:0.00<br>C:0.00<br>G:0.0% | L:39.08<br>C:43.10<br>G:10.3%   | L:33.04<br>C:113.34<br>G:84.6% | L:35.94<br>C:35.45<br>G:-1.4%  |
| APM1<br>L:14.94<br>C:16.67<br>G:11.6%   | L:0.16<br>C:0.16<br>G:0.8%   | L:0.07<br>C:0.22<br>G:222.4%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.05<br>C:2.73<br>G:-10.6%    | L:0.20<br>C:0.44<br>G:124.9%  | L:0.92<br>C:0.78<br>G:-15.6%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.74<br>C:1.24<br>G:67.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:5.20<br>C:4.47<br>G:-14.1%    | L:2.78<br>C:3.23<br>G:16.3%    | L:1.83<br>C:3.41<br>G:86.2%    |
| PDK1<br>L:26.73<br>C:28.46<br>G:6.5%    | L:0.20<br>C:0.11<br>G:-42.9% | L:0.24<br>C:0.32<br>G:34.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:7.15<br>C:4.33<br>G:-39.4%    | L:0.69<br>C:0.38<br>G:-44.6%  | L:1.34<br>C:0.82<br>G:-39.2%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.44<br>C:1.20<br>G:172.8%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.99<br>C:6.58<br>G:31.8%     | L:6.61<br>C:11.36<br>G:71.8%   | L:5.06<br>C:3.34<br>G:-34.0%   |
| ORU1<br>L:27.01<br>C:27.29<br>G:1.0%    | L:0.38<br>C:0.41<br>G:6.5%   | L:0.16<br>C:0.35<br>G:123.4%  | L:0.00<br>C:0.00<br>G:0.0% | L:10.25<br>C:9.13<br>G:-10.9%   | L:0.58<br>C:0.54<br>G:-6.9%   | L:0.88<br>C:1.42<br>G:60.8%    | L:0.00<br>C:0.00<br>G:0.0%    | L:0.57<br>C:1.48<br>G:158.1%  | L:0.00<br>C:0.00<br>G:0.0% | L:6.55<br>C:7.02<br>G:7.1%      | L:3.61<br>C:3.50<br>G:-3.2%    | L:4.02<br>C:3.45<br>G:-14.1%   |
| WEST-01                                 |                              |                               |                            |                                 |                               |                                |                               |                               |                            |                                 |                                |                                |
| L:596.56<br>C:773.56<br>G:29.7%         | L:9.93<br>C:11.55<br>G:16.3% | L:14.24<br>C:15.63<br>G:9.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:143.05<br>C:227.84<br>G:59.3% | L:11.42<br>C:11.27<br>G:-1.3% | L:49.84<br>C:42.53<br>G:-14.7% | L:0.10<br>C:0.16<br>G:52.6%   | L:46.64<br>C:64.16<br>G:37.6% | L:0.00<br>C:0.00<br>G:0.0% | L:170.11<br>C:205.66<br>G:20.9% | L:42.22<br>C:76.02<br>G:80.1%  | L:109.01<br>C:118.73<br>G:8.9% |
|                                         |                              |                               |                            |                                 |                               |                                |                               |                               |                            |                                 |                                |                                |
| MPM1<br>L:19.11<br>C:38.34<br>G:100.6%  | L:0.30<br>C:0.29<br>G:-5.5%  | L:0.70<br>C:0.93<br>G:31.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:3.91<br>C:12.80<br>G:227.3%   | L:0.37<br>C:0.52<br>G:40.6%   | L:1.87<br>C:2.38<br>G:27.2%    | L:0.00<br>C:0.00<br>G:-100.0% | L:1.88<br>C:4.23<br>G:124.8%  | L:0.00<br>C:0.00<br>G:0.0% | L:5.46<br>C:7.29<br>G:33.6%     | L:2.41<br>C:4.83<br>G:100.1%   | L:2.20<br>C:5.08<br>G:131.0%   |
| UMP1<br>L:16.12<br>C:28.60<br>G:77.4%   | L:0.03<br>C:0.07<br>G:136.0% | L:0.21<br>C:0.67<br>G:219.4%  | L:0.00<br>C:0.00<br>G:0.0% | L:1.55<br>C:3.13<br>G:102.2%    | L:0.10<br>C:0.15<br>G:49.5%   | L:1.13<br>C:1.30<br>G:15.1%    | L:0.01<br>C:0.00<br>G:-100.0% | L:1.29<br>C:2.99<br>G:132.4%  | L:0.00<br>C:0.00<br>G:0.0% | L:7.64<br>C:10.20<br>G:33.6%    | L:1.68<br>C:3.85<br>G:129.0%   | L:2.49<br>C:6.22<br>G:150.2%   |
| SUL1<br>L:13.97<br>C:24.60<br>G:76.0%   | L:0.24<br>C:0.39<br>G:60.8%  | L:0.33<br>C:0.37<br>G:13.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:1.08<br>C:3.41<br>G:214.8%    | L:0.24<br>C:0.89<br>G:270.6%  | L:2.04<br>C:2.66<br>G:30.6%    | L:0.00<br>C:0.00<br>G:-100.0% | L:0.96<br>C:0.96<br>G:0.8%    | L:0.00<br>C:0.00<br>G:0.0% | L:6.57<br>C:8.55<br>G:30.0%     | L:1.35<br>C:2.58<br>G:91.0%    | L:1.16<br>C:4.79<br>G:312.4%   |
| CBE6<br>L:29.20<br>C:51.14<br>G:75.2%   | L:0.25<br>C:0.54<br>G:115.3% | L:1.01<br>C:1.08<br>G:6.0%    | L:0.00<br>C:0.00<br>G:0.0% | L:3.02<br>C:6.82<br>G:126.3%    | L:0.68<br>C:0.49<br>G:-28.6%  | L:3.39<br>C:3.56<br>G:5.1%     | L:0.00<br>C:0.00<br>G:0.0%    | L:2.69<br>C:8.23<br>G:206.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:10.25<br>C:16.47<br>G:60.8%   | L:2.72<br>C:7.35<br>G:170.8%   | L:5.20<br>C:6.59<br>G:26.9%    |
| CBE1<br>L:22.11<br>C:38.28<br>G:73.1%   | L:0.36<br>C:1.11<br>G:209.0% | L:0.93<br>C:0.64<br>G:-31.5%  | L:0.00<br>C:0.00<br>G:0.0% | L:2.86<br>C:8.10<br>G:183.4%    | L:0.74<br>C:0.59<br>G:-19.6%  | L:2.65<br>C:2.36<br>G:-11.0%   | L:0.02<br>C:0.00<br>G:-100.0% | L:1.75<br>C:3.58<br>G:104.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:7.55<br>C:8.88<br>G:17.6%     | L:1.10<br>C:9.33<br>G:750.5%   | L:4.15<br>C:3.69<br>G:-11.0%   |
| CBE4<br>L:30.34<br>C:47.55<br>G:56.7%   | L:0.46<br>C:0.29<br>G:-37.6% | L:1.16<br>C:1.06<br>G:-8.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:3.67<br>C:8.50<br>G:131.9%    | L:0.53<br>C:0.92<br>G:73.8%   | L:3.63<br>C:3.09<br>G:-14.9%   | L:0.00<br>C:0.01<br>G:0.0%    | L:2.00<br>C:1.92<br>G:-3.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:11.47<br>C:20.59<br>G:79.5%   | L:0.91<br>C:5.78<br>G:532.9%   | L:6.51<br>C:5.38<br>G:-17.3%   |
| KGI1<br>L:26.50<br>C:38.44<br>G:45.1%   | L:0.70<br>C:0.67<br>G:-5.0%  | L:0.46<br>C:0.83<br>G:81.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:15.08<br>C:25.15<br>G:66.7%   | L:0.31<br>C:0.61<br>G:96.2%   | L:0.44<br>C:0.83<br>G:89.1%    | L:0.01<br>C:0.00<br>G:-100.0% | L:1.48<br>C:4.30<br>G:191.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.33<br>C:3.76<br>G:-13.1%    | L:0.83<br>C:0.00<br>G:-100.0%  | L:2.87<br>C:2.30<br>G:-19.9%   |
| GDR1<br>L:20.39<br>C:28.92<br>G:41.8%   | L:0.79<br>C:0.35<br>G:-56.1% | L:0.27<br>C:0.36<br>G:33.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:9.52<br>C:18.73<br>G:96.8%    | L:0.30<br>C:0.12<br>G:-61.1%  | L:0.27<br>C:0.34<br>G:27.8%    | L:0.00<br>C:0.02<br>G:481.9%  | L:1.57<br>C:2.23<br>G:42.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:4.07<br>C:3.33<br>G:-18.1%    | L:0.00<br>C:0.72<br>G:0.0%     | L:3.60<br>C:2.72<br>G:-24.5%   |
| DPM2<br>L:19.68<br>C:26.86<br>G:36.4%   | L:0.12<br>C:0.43<br>G:263.4% | L:0.24<br>C:0.89<br>G:266.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.77<br>C:10.03<br>G:110.3%   | L:0.21<br>C:0.34<br>G:60.0%   | L:2.23<br>C:1.32<br>G:-40.8%   | L:0.00<br>C:0.05<br>G:0.0%    | L:1.58<br>C:2.06<br>G:30.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:6.48<br>C:5.01<br>G:-22.6%    | L:0.00<br>C:1.92<br>G:0.0%     | L:4.06<br>C:4.81<br>G:18.5%    |
| PLI1<br>L:28.17<br>C:37.72<br>G:33.9%   | L:0.17                       |                               |                            |                                 |                               |                                |                               |                               |                            |                                 |                                |                                |

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                      | BALAMURA LI.B              | DURAIRAJ. T                     | FRANCISPR ABHU.B             | JEGANRAJ. S                   | OTHERS                        | RANJITHKU MAR.A               | RIJURAJ.K                  | SATHESKU MAR.L                  | VASANTH.S                       | VIJAYAN.K                       |
|-----------------------------------------------|------------------------------|-------------------------------|----------------------------|---------------------------------|------------------------------|-------------------------------|-------------------------------|-------------------------------|----------------------------|---------------------------------|---------------------------------|---------------------------------|
| <b>CBE3</b><br>L:12.95<br>C:13.04<br>G:0.7%   | L:0.23<br>C:0.18<br>G:-20.7% | L:0.19<br>C:0.06<br>G:-67.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:1.59<br>C:1.83<br>G:15.0%     | L:0.48<br>C:0.61<br>G:28.4%  | L:1.36<br>C:0.95<br>G:-29.9%  | L:0.00<br>C:0.02<br>G:1149.5% | L:2.32<br>C:0.85<br>G:-63.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.53<br>C:4.40<br>G:24.5%     | L:0.24<br>C:0.36<br>G:47.5%     | L:3.01<br>C:3.77<br>G:25.4%     |
| <b>UAM1</b><br>L:48.86<br>C:47.53<br>G:-2.7%  | L:1.01<br>C:0.59<br>G:-42.2% | L:0.71<br>C:0.58<br>G:-17.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:17.43<br>C:16.28<br>G:-6.6%   | L:0.84<br>C:0.94<br>G:12.7%  | L:3.23<br>C:2.38<br>G:-26.4%  | L:0.00<br>C:0.04<br>G:0.0%    | L:5.16<br>C:7.79<br>G:50.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:7.03<br>C:6.72<br>G:-4.3%     | L:0.00<br>C:0.02<br>G:0.0%      | L:13.45<br>C:12.19<br>G:-9.4%   |
| <b>PDM1</b><br>L:14.37<br>C:13.38<br>G:-6.9%  | L:0.18<br>C:0.18<br>G:0.2%   | L:0.25<br>C:0.21<br>G:-15.4%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.88<br>C:2.43<br>G:-37.4%    | L:0.10<br>C:0.22<br>G:115.2% | L:1.01<br>C:0.79<br>G:-21.7%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.85<br>C:1.31<br>G:54.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:4.21<br>C:2.92<br>G:-30.7%    | L:0.79<br>C:1.23<br>G:56.2%     | L:3.11<br>C:4.10<br>G:31.8%     |
| <b>KMD1</b><br>L:18.98<br>C:17.41<br>G:-8.3%  | L:0.23<br>C:0.13<br>G:-42.4% | L:0.31<br>C:0.15<br>G:-51.3%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.87<br>C:5.51<br>G:42.4%     | L:0.60<br>C:0.18<br>G:-69.8% | L:2.16<br>C:1.38<br>G:-36.2%  | L:0.00<br>C:0.00<br>G:0.0%    | L:1.34<br>C:0.23<br>G:-83.1%  | L:0.00<br>C:0.00<br>G:0.0% | L:6.12<br>C:2.91<br>G:-52.5%    | L:0.04<br>C:2.45<br>G:5355.1%   | L:4.30<br>C:4.47<br>G:4.0%      |
| <b>PPI1</b><br>L:24.12<br>C:18.68<br>G:-22.6% | L:0.61<br>C:0.22<br>G:-64.4% | L:0.18<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0% | L:11.91<br>C:6.70<br>G:-43.7%   | L:0.50<br>C:0.37<br>G:-26.8% | L:1.41<br>C:1.10<br>G:-21.5%  | L:0.00<br>C:0.00<br>G:0.0%    | L:1.85<br>C:2.45<br>G:32.8%   | L:0.00<br>C:0.00<br>G:0.0% | L:4.58<br>C:6.23<br>G:35.9%     | L:0.37<br>C:0.56<br>G:52.9%     | L:2.72<br>C:1.04<br>G:-61.6%    |
| <b>CBE5</b><br>L:22.24<br>C:16.36<br>G:-26.4% | L:0.17<br>C:0.17<br>G:2.6%   | L:0.33<br>C:0.41<br>G:26.2%   | L:0.00<br>C:0.00<br>G:0.0% | L:2.63<br>C:1.27<br>G:-51.6%    | L:0.21<br>C:0.24<br>G:17.4%  | L:2.65<br>C:1.63<br>G:-38.6%  | L:0.00<br>C:0.00<br>G:0.0%    | L:1.44<br>C:1.52<br>G:5.7%    | L:0.00<br>C:0.00<br>G:0.0% | L:3.34<br>C:7.29<br>G:118.4%    | L:8.35<br>C:2.20<br>G:-73.6%    | L:3.13<br>C:1.63<br>G:-48.1%    |
| <b>WEST-02</b>                                |                              |                               |                            |                                 |                              |                               |                               |                               |                            |                                 |                                 |                                 |
| L:722.38<br>C:1054.68<br>G:46.0%              | L:8.77<br>C:11.31<br>G:28.9% | L:12.03<br>C:13.15<br>G:9.3%  | L:0.00<br>C:0.00<br>G:0.0% | L:281.28<br>C:399.35<br>G:42.0% | L:7.32<br>C:12.27<br>G:67.6% | L:37.38<br>C:44.43<br>G:18.9% | L:0.07<br>C:0.09<br>G:25.3%   | L:48.13<br>C:61.57<br>G:27.9% | L:0.00<br>C:0.00<br>G:0.0% | L:178.47<br>C:252.27<br>G:41.4% | L:36.74<br>C:118.12<br>G:221.5% | L:112.20<br>C:142.13<br>G:26.7% |
|                                               |                              |                               |                            |                                 |                              |                               |                               |                               |                            |                                 |                                 |                                 |
| <b>KRI1</b><br>L:22.36<br>C:49.40<br>G:120.9% | L:0.26<br>C:0.36<br>G:38.3%  | L:0.71<br>C:1.02<br>G:42.2%   | L:0.00<br>C:0.00<br>G:0.0% | L:5.52<br>C:13.78<br>G:149.5%   | L:0.21<br>C:0.36<br>G:69.4%  | L:0.65<br>C:1.72<br>G:166.5%  | L:0.00<br>C:0.00<br>G:0.0%    | L:3.27<br>C:2.48<br>G:-24.1%  | L:0.00<br>C:0.00<br>G:0.0% | L:5.94<br>C:15.32<br>G:157.8%   | L:0.53<br>C:7.37<br>G:1287.4%   | L:5.26<br>C:6.99<br>G:32.8%     |
| <b>ATU1</b><br>L:34.50<br>C:67.03<br>G:94.3%  | L:0.31<br>C:0.50<br>G:59.1%  | L:0.64<br>C:0.79<br>G:23.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:14.34<br>C:20.74<br>G:44.6%   | L:0.35<br>C:0.45<br>G:31.5%  | L:1.87<br>C:2.49<br>G:32.7%   | L:0.01<br>C:0.02<br>G:108.1%  | L:1.71<br>C:5.13<br>G:199.9%  | L:0.00<br>C:0.00<br>G:0.0% | L:8.54<br>C:15.65<br>G:83.2%    | L:2.44<br>C:9.83<br>G:302.3%    | L:4.28<br>C:11.43<br>G:167.0%   |
| <b>MTR1</b><br>L:26.97<br>C:48.86<br>G:81.1%  | L:0.34<br>C:0.54<br>G:62.0%  | L:0.23<br>C:0.44<br>G:89.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:11.15<br>C:21.37<br>G:91.6%   | L:0.30<br>C:0.67<br>G:122.3% | L:1.74<br>C:2.50<br>G:43.8%   | L:0.00<br>C:0.00<br>G:0.0%    | L:1.24<br>C:3.53<br>G:185.9%  | L:0.00<br>C:0.00<br>G:0.0% | L:6.59<br>C:7.83<br>G:18.9%     | L:1.40<br>C:7.48<br>G:433.7%    | L:3.99<br>C:4.50<br>G:12.8%     |
| <b>SLM2</b><br>L:25.57<br>C:44.11<br>G:72.5%  | L:0.31<br>C:0.30<br>G:-3.6%  | L:0.22<br>C:0.33<br>G:52.7%   | L:0.00<br>C:0.00<br>G:0.0% | L:6.34<br>C:11.43<br>G:80.3%    | L:0.22<br>C:0.25<br>G:13.8%  | L:1.53<br>C:1.48<br>G:-3.2%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.65<br>C:0.97<br>G:48.7%   | L:0.00<br>C:0.00<br>G:0.0% | L:8.08<br>C:8.88<br>G:9.9%      | L:1.91<br>C:15.63<br>G:717.6%   | L:6.31<br>C:4.84<br>G:-23.3%    |
| <b>EPI1</b><br>L:23.02<br>C:37.39<br>G:62.4%  | L:0.33<br>C:0.70<br>G:113.6% | L:0.28<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0% | L:9.78<br>C:16.07<br>G:64.4%    | L:0.26<br>C:0.32<br>G:26.2%  | L:1.59<br>C:2.23<br>G:40.2%   | L:0.00<br>C:0.04<br>G:0.0%    | L:0.70<br>C:1.20<br>G:72.0%   | L:0.00<br>C:0.00<br>G:0.0% | L:5.14<br>C:9.47<br>G:84.4%     | L:0.62<br>C:2.34<br>G:276.8%    | L:4.33<br>C:5.01<br>G:15.7%     |
| <b>PLC1</b><br>L:21.22<br>C:32.36<br>G:52.5%  | L:0.32<br>C:0.48<br>G:50.7%  | L:0.22<br>C:0.47<br>G:119.3%  | L:0.00<br>C:0.00<br>G:0.0% | L:11.94<br>C:12.03<br>G:0.8%    | L:0.09<br>C:0.42<br>G:381.3% | L:1.00<br>C:2.47<br>G:147.7%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.87<br>C:1.31<br>G:51.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:3.99<br>C:9.19<br>G:130.1%    | L:0.43<br>C:2.37<br>G:445.9%    | L:2.38<br>C:3.63<br>G:52.6%     |
| <b>MCR1</b><br>L:31.28<br>C:47.39<br>G:51.5%  | L:0.33<br>C:0.58<br>G:76.6%  | L:0.39<br>C:0.53<br>G:35.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:10.62<br>C:15.39<br>G:44.9%   | L:0.37<br>C:1.06<br>G:186.2% | L:1.49<br>C:2.76<br>G:85.0%   | L:0.00<br>C:0.02<br>G:0.0%    | L:2.16<br>C:2.39<br>G:10.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:10.59<br>C:14.00<br>G:32.2%   | L:1.24<br>C:5.09<br>G:309.8%    | L:4.09<br>C:5.58<br>G:36.4%     |
| <b>PMP1</b><br>L:29.47<br>C:43.71<br>G:48.3%  | L:0.62<br>C:0.85<br>G:38.3%  | L:0.30<br>C:0.18<br>G:-39.9%  | L:0.00<br>C:0.00<br>G:0.0% | L:16.84<br>C:29.09<br>G:72.7%   | L:0.12<br>C:0.33<br>G:181.1% | L:0.90<br>C:0.72<br>G:-20.2%  | L:0.00<br>C:0.00<br>G:0.0%    | L:2.91<br>C:3.26<br>G:12.2%   | L:0.00<br>C:0.00<br>G:0.0% | L:4.25<br>C:2.51<br>G:-41.0%    | L:0.92<br>C:1.74<br>G:88.7%     | L:2.61<br>C:5.02<br>G:92.2%     |
| <b>KVP1</b><br>L:18.76<br>C:27.41<br>G:46.1%  | L:0.19<br>C:0.18<br>G:-6.8%  | L:0.91<br>C:0.30<br>G:-66.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.19<br>C:8.82<br>G:110.5%    | L:0.12<br>C:0.23<br>G:85.9%  | L:1.42<br>C:1.19<br>G:-15.8%  | L:0.00<br>C:0.00<br>G:0.0%    | L:2.02<br>C:2.64<br>G:30.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:6.52<br>C:8.74<br>G:34.2%     | L:0.71<br>C:2.39<br>G:234.9%    | L:2.68<br>C:2.92<br>G:9.0%      |
| <b>BMD1</b><br>L:20.92<br>C:30.43<br>G:45.4%  | L:0.32<br>C:0.37<br>G:14.1%  | L:0.37<br>C:0.43<br>G:15.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:8.78<br>C:11.86<br>G:35.1%    | L:0.24<br>C:0.36<br>G:49.4%  | L:1.26<br>C:1.19<br>G:-6.0%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.98<br>C:1.28<br>G:31.1%   | L:0.00<br>C:0.00<br>G:0.0% | L:4.73<br>C:6.87<br>G:45.1%     | L:0.31<br>C:3.80<br>G:1126.3%   | L:3.93<br>C:4.28<br>G:8.9%      |
| <b>HSR1</b><br>L:36.28<br>C:52.75<br>G:45.4%  | L:0.22<br>C:0.33<br>G:50.0%  | L:0.71<br>C:1.32<br>G:86.0%   | L:0.00<br>C:0.00<br>G:0.0% | L:11.63<br>C:14.03<br>G:20.6%   | L:0.55<br>C:0.60<br>G:9.0%   | L:2.91<br>C:2.84<br>G:-2.3%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.94<br>C:3.77<br>G:300.4%  | L:0.00<br>C:0.00<br>G:0.0% | L:13.06<br>C:19.98<br>G:53.0%   | L:0.53<br>C:2.01<br>G:277.5%    | L:5.73<br>C:7.87<br>G:37.3%     |
| <b>DPR1</b><br>L:17.62<br>C:25.22<br>G:43.1%  | L:0.21<br>C:0.08<br>G:-60.7% | L:0.21<br>C:0.44<br>G:112.6%  | L:0.00<br>C:0.00<br>G:0.0% | L:6.13<br>C:4.83<br>G:-21.3%    | L:0.18<br>C:0.28<br>G:51.3%  | L:0.75<br>C:1.72<br>G:129.8%  | L:0.00<br>C:0.00<br>G:0.0%    | L:2.85<br>C:2.74<br>G:-4.0%   | L:0.00<br>C:0.00<br>G:0.0% | L:3.99<br>C:6.55<br>G:64.2%     | L:0.25<br>C:4.52<br>G:1713.8%   | L:3.05<br>C:4.06<br>G:33.3%     |
| <b>SLM1</b><br>L:72.72<br>C:102.84<br>G:41.4% | L:0.58<br>C:0.89<br>G:54.7%  | L:1.04<br>C:1.24<br>G:18.9%   | L:0.00<br>C:0.00<br>G:0.0% | L:29.07<br>C:38.38<br>G:32.0%   | L:0.53<br>C:1.58<br>G:198.4% | L:3.36<br>C:3.30<br>G:-1.8%   | L:0.00<br>C:0.00<br>G:-96.7%  | L:4.72<br>C:8.43<br>G:78.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:14.15<br>C:20.17<br>G:42.6%   | L:5.03<br>C:15.55<br>G:209.4%   | L:14.24<br>C:13.31<br>G:-6.5%   |
| <b>HSR2</b><br>L:56.82<br>C:80.23<br>G:41.2%  | L:0.44<br>C:1.00<br>G:124.4% | L:2.24<br>C:2.32<br>G:3.4%    | L:0.00<br>C:0.00<br>G:0.0% | L:14.19<br>C:26.45<br>G:86.5%   | L:0.56<br>C:1.04<br>G:84.3%  | L:3.07<br>C:2.93<br>G:-4.4%   | L:0.01<br>C:0.00<br>G:-100.0% | L:5.12<br>C:6.08<br>G:18.7%   | L:0.00<br>C:0.00<br>G:0.0% | L:17.92<br>C:21.96<br>G:22.5%   | L:1.85<br>C:4.48<br>G:142.3%    | L:11.41<br>C:13.98<br>G:22.5%   |
| <b>SLM3</b><br>L:42.21<br>C:59.26<br>G:40.4%  | L:0.45<br>C:0.56<br>G:25.3%  | L:0.40<br>C:0.59<br>G:47.1%   | L:0.00<br>C:0.00<br>G:0.0% | L:13.60<br>C:16.46<br>G:21.0%   | L:0.29<br>C:0.57<br>G:94.4%  | L:1.83<br>C:2.23<br>G:21.8%   | L:0.01<br>C:0.00<br>G:-100.0% | L:4.60<br>C:4.00<br>G:-13.0%  | L:0.00<br>C:0.00<br>G:0.0% | L:11.89<br>C:14.69<br>G:23.6%   | L:4.72<br>C:10.14<br>G:115.1%   | L:4.41<br>C:10.00<br>G:126.5%   |
| <b>OML1</b><br>L:36.25<br>C:47.37<br>G:30.7%  | L:0.46<br>C:0.48<br>G:3.6%   | L:0.19<br>C:0.49<br>G:159.6%  | L:0.00<br>C:0.00<br>G:0.0% | L:17.86<br>C:24.06<br>G:34.7%   | L:0.67<br>C:0.73<br>G:9.0%   | L:1.67<br>C:1.16<br>G:-30.5%  | L:0.02<br>C:0.00<br>G:-100.0% | L:2.27<br>C:1.34<br>G:-41.0%  | L:0.00<br>C:0.00<br>G:0.0% | L:7.75<br>C:10.48<br>G:35.2%    | L:1.46<br>C:2.82<br>G:92.3%     | L:3.89<br>C:5.82<br>G:49.7%     |
| <b>TRM1</b><br>L:60.76<br>C:77.96<br>G:28.3%  | L:0.52<br>C:0.72<br>G:38.4%  | L:0.72<br>C:0.80<br>G:12.4%   | L:0.00<br>C:0.00<br>G:0.0% | L:26.47<br>C:33.34<br>G:25.9%   | L:0.25<br>C:0.55<br>G:119.3% | L:2.43<br>C:3.71<br>G:52.6%   | L:0.00<br>C:0.00<br>G:0.0%    | L:2.45<br>C:1.71<br>G:-30.1%  | L:0.00<br>C:0.00<br>G:0.0% | L:16.21<br>C:22.14<br>G:36.6%   | L:4.74<br>C:5.97<br>G:26.0%     | L:6.98<br>C:9.01<br>G:29.1%     |
| <b>VPD1</b><br>L:34.50<br>C:44.18<br>G:28.1%  | L:0.33<br>C:0.75<br>G:126.5% | L:0.30<br>C:0.58<br>G:93.1%   | L:0.00<br>C:0.00<br>G:0.0% | L:11.95<br>C:21.18<br>G:77.2%   | L:0.74<br>C:0.74<br>G:-0.4%  | L:2.42<br>C:1.75<br>G:-27.5%  | L:0.00<br>C:0.00<br>G:0.0%    | L:2.05<br>C:0.80<br>G:-61.0%  | L:0.00<br>C:0.00<br>G:0.0% | L:8.47<br>C:9.97<br>G:17.6%     | L:1.80<br>C:2.87<br>G:59.5%     | L:6.44<br>C:5.54<br>G:-13.9%    |
| <b>HRR1</b><br>L:24.88<br>C:31.80<br>G:27.8%  | L:0.55<br>C:0.42<br>G:-23.2% | L:0.64<br>C:0.22<br>G:-65.3%  | L:0.00<br>C:0.00<br>G:0.0% | L:14.87<br>C:15.94<br>G:7.2%    | L:0.20<br>C:0.14<br>G:-28.0% | L:0.73<br>C:1.23<br>G:67.1%   | L:0.00<br>C:0.00<br>G:0.0%    | L:2.35<br>C:1.19<br>G:-49.5%  | L:0.00<br>C:0.00<br>G:0.0% | L:2.82<br>C:4.39<br>G:55.8%     | L:1.60<br>C:3.81<br>G:137.7%    | L:1.12<br>C:4.46<br>G:299.7%    |
| <b>DPR2</b><br>L:17.56<br>C:21.88<br>G:24.7%  | L:0.20<br>C:0.18<br>G:-8.8%  | L:0.58<br>C:0.03<br>G:-94.0%  | L:0.00<br>C:0.00<br>G:0.0% | L:8.14<br>C:8.71<br>G:6.9%      | L:0.22<br>C:0.13<br>G:-38.3% | L:0.90<br>C:1.07<br>G:18.9%   | L:0.01<br>C:0.00<br>G:-100.0% | L:1.19<br>C:2.60<br>G:118.3%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.33<br>C:3.21<br>G:-3.6%     | L:0.30<br>C:3.10<br>G:931.6%    | L:2.68<br>C:2.85<br>G:6.1%      |
| <b>EDP1</b><br>L:15.24<br>C:18.82<br>G:23.5%  | L:0.24<br>C:0.05<br>G:-78.0% | L:0.12<br>C:0.19<br>G:62.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:6.14<br>C:4.24<br>G:-31.0%    | L:0.06<br>C:0.05<br>G:-24.1% | L:0.70<br>C:1.08<br>G:54.6%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.45<br>C:1.61<br>G:254.9%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.51<br>C:5.59<br>G:59.4%     | L:1.21<br>C:2.51<br>G:107.6%    | L:2.81<br>C:3.50<br>G:24.6%     |
| <b>APN1</b><br>L:25.76<br>C:31.29<br>G:21.4%  | L:0.80<br>C:0.56<br>G:-29.8% | L:0.10<br>C:0.15<br>G:53.2%   | L:0.00<br>C:0.00<br>G:0.0% | L:12.55<br>C:12.81<br>G:2.0%    | L:0.44<br>C:0.76<br>G:72.0%  | L:1.95<br>C:1.67<br>G:-14.3%  | L:0.00<br>C:0.00<br>G:-100.0% | L:1.98<br>C:1.40<br>G:-29.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.84<br>C:8.02<br>G:109.0%    | L:1.27<br>C:1.63<br>G:28.1%     | L:2.82<br>C:4.28<br>G:51.7%     |
| <b>SGI1</b><br>L:27.71<br>C:32.98<br>G:19.0%  | L:0.45<br>C:0.42<br>G:-6.2%  | L:0.52<br>C:0.27<br>G:-47.3%  | L:0.00<br>C:0.00<br>G:0.0% | L:9.15<br>C:18.34<br>G:100.5%   | L:0.35<br>C:0.65<br>G:86.4%  | L:1.23<br>C:1.00<br>G:-18.1%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.65<br>C:1.70<br>G:162.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:7.16<br>C:6.66<br>G:-7.1%     | L:1.45<br>C:0.69<br>G:-52.8%    | L:6.76<br>C:3.25<br>G:-52.0%    |
| <b>WEST-03</b>                                |                              |                               |                            |                                 |                              |                               |                               |                               |                            |                                 |                                 |                                 |
| L:363.14<br>C:604.81<br>G:66.6%               | L:4.05<br>C:4.20<br>G:3.6%   | L:6.72<br>C:7.90<br>G:17.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:87.88<br>C:156.47<br>G:78.0%  | L:5.91<br>C:9.78<br>G:65.4%  | L:24.69<br>C:26.39<br>G:6.9%  | L:0.06<br>C:0.12<br>G:106.2%  | L:32.34<br>C:40.02<br>G:23.7% | L:0.00<br>C:0.00<br>G:0.0% | L:114.92<br>C:155.63<br>G:35.4% | L:23.60<br>C:118.12<br>G:400.4% | L:62.95<br>C:86.17<br>G:36.9%   |
|                                               |                              |                               |                            |                                 |                              |                               |                               |                               |                            |                                 |                                 |                                 |
| <b>SGG1</b><br>L:6.09<br>C:15.42<br>G:153.0%  | L:0.14<br>C:0.16<br>G:14.5%  | L:0.12<br>C:0.24<br>G:95.5%   | L:0.00<br>C:0.00<br>G:0.0% | L:2.59<br>C:4.89<br>G:89.1%     | L:0.07<br>C:0.14<br>G:112.3% | L:0.68<br>C:0.51<br>G:-24.6%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.13<br>C:0.81<br>G:524.7%  | L:0.00<br>C:0.00<br>G:0.0% | L:1.60<br>C:4.88<br>G:204.3%    | L:0.00<br>C:1.94<br>G:0.0%      | L:0.76<br>C:1.84<br>G:140.8%    |
| <b>CMI1</b><br>L:10.33<br>C:24.30<br>G:135.1% | L:0.22<br>C:0.34<br>G:58.5%  | L:0.03<br>C:0.41<br>G:1251.6% | L:0.00<br>C:0.00<br>G:0.0% | L:3.07<br>C:10.05<br>G:227.4%   | L:0.47<br>C:1.04<br>G:122.2% | L:0.93<br>C:1.06<br>G:14.4%   | L:0.01<br>C:0.01<br>G:25.8%   | L:1.30<br>C:0.76<br>G:-41.5%  | L:0.00<br>C:0.00<br>G:0.0% | L:1.41<br>C:6.63<br>G:370.9%    | L:1.16<br>C:1.49<br>G:28.2%     | L:1.74<br>C:2.50<br>G:43.4%     |
| <b>AVI1</b><br>L:16.28<br>C:36.85<br>G:126.4% | L:0.23<br>C:0.17<br>G:-22.9% | L:0.60<br>C:0.44<br>G:-25.8%  | L:0.00<br>C:0.00<br>G:0.0% | L:3.04<br>C:11.52<br>G:278.6%   | L:0.34<br>C:0.53<br>G:53.6%  | L:1.69<br>C:2.13<br>G:26.0%   | L:0.03<br>C:0.00<br>G:-100.0% | L:2.00<br>C:1.81<br>G:-9.     |                            |                                 |                                 |                                 |

| Sales Zone /Branch                            | AJITHKUMAR.K                 | BALAJI.M                     | BALAMURALI.B               | DURAIRAJ.T                     | FRANCISPRABHU.B              | JEGANRAJ.S                   | OTHERS                         | RANJITHKUMAR.A               | RIJURAJ.K                  | SATHESKUMAR.L                 | VASANTH.S                      | VIJAYAN.K                    |
|-----------------------------------------------|------------------------------|------------------------------|----------------------------|--------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|----------------------------|-------------------------------|--------------------------------|------------------------------|
| <b>NKL2</b><br>L:38.92<br>C:63.85<br>G:64.1%  | L:0.49<br>C:0.39<br>G:-20.2% | L:0.40<br>C:0.51<br>G:28.4%  | L:0.00<br>C:0.00<br>G:0.0% | L:10.53<br>C:22.74<br>G:115.9% | L:0.73<br>C:0.97<br>G:33.6%  | L:2.42<br>C:1.87<br>G:-22.7% | L:0.00<br>C:0.00<br>G:0.0%     | L:2.68<br>C:2.85<br>G:6.3%   | L:0.00<br>C:0.00<br>G:0.0% | L:14.43<br>C:13.89<br>G:-3.8% | L:1.99<br>C:14.53<br>G:630.1%  | L:5.25<br>C:6.10<br>G:16.2%  |
| <b>SYM2</b><br>L:16.13<br>C:26.11<br>G:61.8%  | L:0.17<br>C:0.33<br>G:98.0%  | L:0.45<br>C:0.27<br>G:-39.4% | L:0.00<br>C:0.00<br>G:0.0% | L:3.67<br>C:7.99<br>G:117.6%   | L:0.21<br>C:0.66<br>G:212.9% | L:0.99<br>C:1.22<br>G:23.6%  | L:0.00<br>C:0.00<br>G:-100.0%  | L:3.24<br>C:1.95<br>G:-39.8% | L:0.00<br>C:0.00<br>G:0.0% | L:3.83<br>C:5.82<br>G:52.0%   | L:1.01<br>C:3.39<br>G:234.0%   | L:2.56<br>C:4.47<br>G:74.7%  |
| <b>KGM1</b><br>L:16.09<br>C:24.83<br>G:54.3%  | L:0.30<br>C:0.37<br>G:22.9%  | L:0.13<br>C:0.32<br>G:152.0% | L:0.00<br>C:0.00<br>G:0.0% | L:6.60<br>C:9.50<br>G:43.9%    | L:0.21<br>C:0.74<br>G:248.0% | L:1.20<br>C:0.96<br>G:-19.4% | L:0.00<br>C:0.02<br>G:0.0%     | L:1.13<br>C:2.16<br>G:92.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.95<br>C:3.70<br>G:-25.2%  | L:0.02<br>C:3.36<br>G:18320.6% | L:1.56<br>C:3.71<br>G:137.5% |
| <b>TCG1</b><br>L:18.02<br>C:27.36<br>G:51.8%  | L:0.17<br>C:0.10<br>G:-41.3% | L:0.10<br>C:0.34<br>G:227.0% | L:0.00<br>C:0.00<br>G:0.0% | L:3.96<br>C:4.09<br>G:3.3%     | L:0.19<br>C:0.19<br>G:-3.3%  | L:0.67<br>C:0.86<br>G:28.1%  | L:0.01<br>C:0.00<br>G:-100.0%  | L:2.55<br>C:2.31<br>G:-9.4%  | L:0.00<br>C:0.00<br>G:0.0% | L:6.63<br>C:8.82<br>G:33.1%   | L:0.36<br>C:6.25<br>G:1659.1%  | L:3.38<br>C:4.40<br>G:30.2%  |
| <b>KMM1</b><br>L:12.26<br>C:18.58<br>G:51.5%  | L:0.11<br>C:0.16<br>G:47.5%  | L:0.06<br>C:0.35<br>G:504.9% | L:0.00<br>C:0.00<br>G:0.0% | L:3.01<br>C:5.64<br>G:87.5%    | L:0.23<br>C:0.28<br>G:20.7%  | L:0.74<br>C:0.84<br>G:14.2%  | L:0.00<br>C:0.00<br>G:0.0%     | L:1.84<br>C:0.69<br>G:-62.7% | L:0.00<br>C:0.00<br>G:0.0% | L:3.91<br>C:4.10<br>G:4.7%    | L:0.89<br>C:5.05<br>G:469.9%   | L:1.48<br>C:1.48<br>G:0.2%   |
| <b>TPR1</b><br>L:29.44<br>C:42.05<br>G:42.8%  | L:0.36<br>C:0.28<br>G:-22.9% | L:0.51<br>C:0.80<br>G:55.9%  | L:0.00<br>C:0.00<br>G:0.0% | L:9.16<br>C:12.03<br>G:31.3%   | L:0.22<br>C:0.57<br>G:155.1% | L:2.25<br>C:2.55<br>G:13.2%  | L:0.00<br>C:0.01<br>G:12705.0% | L:1.75<br>C:2.19<br>G:25.2%  | L:0.00<br>C:0.00<br>G:0.0% | L:7.46<br>C:13.15<br>G:76.1%  | L:2.27<br>C:5.24<br>G:130.5%   | L:5.45<br>C:5.24<br>G:-3.9%  |
| <b>TPR4</b><br>L:14.36<br>C:14.33<br>G:-0.3%  | L:0.20<br>C:0.17<br>G:-16.9% | L:0.26<br>C:0.27<br>G:3.6%   | L:0.00<br>C:0.00<br>G:0.0% | L:5.30<br>C:5.23<br>G:-1.5%    | L:0.21<br>C:0.30<br>G:42.2%  | L:0.72<br>C:0.52<br>G:-27.8% | L:0.00<br>C:0.02<br>G:3168.3%  | L:1.45<br>C:1.83<br>G:26.6%  | L:0.00<br>C:0.00<br>G:0.0% | L:4.44<br>C:2.52<br>G:-43.3%  | L:0.01<br>C:0.98<br>G:11429.0% | L:1.76<br>C:2.49<br>G:41.1%  |
| <b>TPR3</b><br>L:21.21<br>C:15.64<br>G:-26.3% | L:0.19<br>C:0.17<br>G:-9.0%  | L:0.44<br>C:0.14<br>G:-67.4% | L:0.00<br>C:0.00<br>G:0.0% | L:4.92<br>C:7.54<br>G:53.2%    | L:0.30<br>C:0.28<br>G:-6.0%  | L:2.31<br>C:0.74<br>G:-67.8% | L:0.00<br>C:0.00<br>G:-100.0%  | L:2.68<br>C:1.71<br>G:-35.9% | L:0.00<br>C:0.00<br>G:0.0% | L:6.52<br>C:2.41<br>G:-63.0%  | L:0.43<br>C:0.91<br>G:111.0%   | L:3.42<br>C:1.73<br>G:-49.6% |
| <b>VKL1</b><br>L:19.11<br>C:13.62<br>G:-28.7% | L:0.27<br>C:0.17<br>G:-38.5% | L:0.15<br>C:0.06<br>G:-59.4% | L:0.00<br>C:0.00<br>G:0.0% | L:6.09<br>C:4.06<br>G:-33.3%   | L:0.41<br>C:0.09<br>G:-79.1% | L:1.58<br>C:0.64<br>G:-59.4% | L:0.00<br>C:0.00<br>G:0.0%     | L:0.63<br>C:1.47<br>G:131.3% | L:0.00<br>C:0.00<br>G:0.0% | L:5.56<br>C:3.13<br>G:-43.8%  | L:1.62<br>C:1.98<br>G:22.0%    | L:2.79<br>C:2.03<br>G:-27.1% |