



Information:

LMTD : 01-09-2024 To 06-09-2024

MTD : 01-09-2025 To 06-09-2025

LMTD Sales

3,711.78 L

MTD Sales

3,418.93 L

Growth

-7.89 %

A2A Growth

-18.87 %

Info: Only A2A Branch are listed below and sales values are in Lacs

A2A Growth% - Color Legend

&lt;0

0-5

5-10

10-20

&gt;20

| Sales Zone /Branch                            | AJITHKUMA R.K                  | BALAJI.M                       | DURAIRAJ.T                        | FRANCISPR ABHU.B              | JAGADEESA N.M                    | JEGANRAJ.S                       | MURUGAN.K                         | OTHERS                        | RANJITHKU MAR.A                 |
|-----------------------------------------------|--------------------------------|--------------------------------|-----------------------------------|-------------------------------|----------------------------------|----------------------------------|-----------------------------------|-------------------------------|---------------------------------|
| <b>Total</b>                                  | L:43.06<br>C:35.77<br>G:-16.9% | L:106.89<br>C:99.44<br>G:-7.0% | L:1038.34<br>C:927.19<br>G:-10.7% | L:43.99<br>C:47.58<br>G:8.2%  | L:969.67<br>C:656.66<br>G:-32.3% | L:215.40<br>C:192.16<br>G:-10.8% | L:1083.73<br>C:841.80<br>G:-22.3% | L:11.52<br>C:7.40<br>G:-35.8% | L:121.11<br>C:140.17<br>G:15.7% |
| <b>CHENNAI-01</b>                             |                                |                                |                                   |                               |                                  |                                  |                                   |                               |                                 |
| L:480.99<br>C:355.62<br>G:-26.1%              | L:7.06<br>C:5.73<br>G:-19.0%   | L:15.21<br>C:13.97<br>G:-8.1%  | L:131.84<br>C:107.68<br>G:-18.3%  | L:8.02<br>C:5.00<br>G:-37.6%  | L:113.88<br>C:78.93<br>G:-30.7%  | L:24.28<br>C:24.26<br>G:-0.1%    | L:163.19<br>C:107.80<br>G:-33.9%  | L:1.27<br>C:0.80<br>G:-37.0%  | L:16.24<br>C:11.44<br>G:-29.6%  |
|                                               |                                |                                |                                   |                               |                                  |                                  |                                   |                               |                                 |
| <b>CH37</b><br>L:4.50<br>C:5.74<br>G:27.4%    | L:0.08<br>C:0.12<br>G:42.2%    | L:0.19<br>C:0.18<br>G:-8.0%    | L:1.28<br>C:2.54<br>G:98.0%       | L:0.07<br>C:0.03<br>G:-59.1%  | L:2.12<br>C:1.65<br>G:-22.0%     | L:0.37<br>C:0.50<br>G:38.1%      | L:0.37<br>C:0.70<br>G:89.0%       | L:0.02<br>C:0.01<br>G:-38.1%  | L:0.00<br>C:0.00<br>G:-100.0%   |
| <b>CH29</b><br>L:3.54<br>C:4.36<br>G:23.3%    | L:0.22<br>C:0.09<br>G:-60.7%   | L:0.14<br>C:0.25<br>G:77.7%    | L:1.76<br>C:0.93<br>G:-47.2%      | L:0.00<br>C:0.02<br>G:0.0%    | L:0.65<br>C:0.53<br>G:-17.9%     | L:0.37<br>C:0.64<br>G:73.8%      | L:0.23<br>C:1.80<br>G:700.0%      | L:0.01<br>C:0.01<br>G:63.9%   | L:0.17<br>C:0.10<br>G:-43.0%    |
| <b>TKM1</b><br>L:9.86<br>C:10.84<br>G:9.9%    | L:0.29<br>C:0.21<br>G:-29.4%   | L:0.07<br>C:0.09<br>G:33.1%    | L:3.08<br>C:5.29<br>G:71.7%       | L:0.10<br>C:0.16<br>G:67.0%   | L:2.26<br>C:1.53<br>G:-32.3%     | L:0.44<br>C:0.44<br>G:0.4%       | L:3.23<br>C:2.57<br>G:-20.4%      | L:0.02<br>C:0.03<br>G:71.0%   | L:0.38<br>C:0.52<br>G:38.2%     |
| <b>CH28</b><br>L:19.05<br>C:20.81<br>G:9.2%   | L:0.18<br>C:0.23<br>G:30.8%    | L:0.95<br>C:0.62<br>G:-35.0%   | L:2.72<br>C:3.79<br>G:39.4%       | L:0.14<br>C:0.38<br>G:168.1%  | L:4.23<br>C:7.14<br>G:68.8%      | L:1.08<br>C:1.51<br>G:40.5%      | L:9.60<br>C:6.69<br>G:-30.3%      | L:0.08<br>C:0.08<br>G:2.2%    | L:0.08<br>C:0.37<br>G:357.2%    |
| <b>MC10</b><br>L:4.50<br>C:4.79<br>G:6.4%     | L:0.29<br>C:0.20<br>G:-32.7%   | L:0.00<br>C:0.00<br>G:0.0%     | L:4.07<br>C:3.76<br>G:-7.5%       | L:0.04<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%       | L:0.00<br>C:0.00<br>G:0.0%       | L:0.10<br>C:0.82<br>G:701.1%      | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%      |
| <b>CH19</b><br>L:20.72<br>C:20.30<br>G:-2.1%  | L:0.21<br>C:0.20<br>G:-4.2%    | L:0.64<br>C:0.97<br>G:52.6%    | L:4.43<br>C:3.46<br>G:-21.9%      | L:0.28<br>C:0.20<br>G:-29.1%  | L:2.38<br>C:3.84<br>G:61.2%      | L:1.47<br>C:1.88<br>G:27.4%      | L:10.50<br>C:9.55<br>G:-9.1%      | L:0.06<br>C:0.06<br>G:0.1%    | L:0.75<br>C:0.14<br>G:-81.5%    |
| <b>CH30</b><br>L:14.30<br>C:13.95<br>G:-2.5%  | L:0.12<br>C:0.14<br>G:19.5%    | L:0.58<br>C:0.39<br>G:-32.5%   | L:2.60<br>C:5.78<br>G:122.1%      | L:0.29<br>C:0.06<br>G:-80.9%  | L:4.48<br>C:2.14<br>G:-52.3%     | L:0.54<br>C:0.40<br>G:-27.0%     | L:5.37<br>C:4.27<br>G:-20.4%      | L:0.02<br>C:0.02<br>G:-26.6%  | L:0.31<br>C:0.76<br>G:149.5%    |
| <b>CH26</b><br>L:3.54<br>C:3.44<br>G:-2.7%    | L:0.03<br>C:0.08<br>G:174.4%   | L:0.08<br>C:0.28<br>G:250.6%   | L:0.49<br>C:0.73<br>G:49.4%       | L:0.08<br>C:0.00<br>G:-96.7%  | L:0.91<br>C:0.48<br>G:-46.9%     | L:0.29<br>C:0.40<br>G:36.2%      | L:1.45<br>C:1.46<br>G:0.6%        | L:0.01<br>C:0.00<br>G:-40.3%  | L:0.19<br>C:0.00<br>G:-100.0%   |
| <b>CH38</b><br>L:11.76<br>C:10.97<br>G:-6.8%  | L:0.17<br>C:0.09<br>G:-46.2%   | L:0.40<br>C:0.63<br>G:58.0%    | L:3.97<br>C:3.50<br>G:-11.9%      | L:0.21<br>C:0.16<br>G:-26.3%  | L:2.84<br>C:3.29<br>G:15.6%      | L:0.79<br>C:0.62<br>G:-21.1%     | L:3.03<br>C:2.34<br>G:-22.6%      | L:0.05<br>C:0.03<br>G:-50.5%  | L:0.30<br>C:0.31<br>G:4.5%      |
| <b>CH35</b><br>L:14.42<br>C:13.05<br>G:-9.5%  | L:0.20<br>C:0.27<br>G:35.3%    | L:0.62<br>C:0.49<br>G:-20.5%   | L:5.65<br>C:6.11<br>G:8.2%        | L:0.37<br>C:0.16<br>G:-56.3%  | L:3.05<br>C:2.13<br>G:-30.1%     | L:0.36<br>C:0.59<br>G:63.6%      | L:3.92<br>C:1.45<br>G:-63.1%      | L:0.04<br>C:0.03<br>G:-6.7%   | L:0.21<br>C:1.81<br>G:752.4%    |
| <b>GUD2</b><br>L:15.90<br>C:14.27<br>G:-10.2% | L:0.11<br>C:0.16<br>G:37.9%    | L:0.41<br>C:0.74<br>G:82.0%    | L:5.82<br>C:2.71<br>G:-53.5%      | L:0.21<br>C:0.24<br>G:13.8%   | L:3.31<br>C:4.13<br>G:24.7%      | L:1.17<br>C:0.90<br>G:-23.0%     | L:4.05<br>C:5.33<br>G:31.4%       | L:0.03<br>C:0.02<br>G:-31.6%  | L:0.78<br>C:0.05<br>G:-93.5%    |
| <b>CH42</b><br>L:18.84<br>C:16.11<br>G:-14.5% | L:0.28<br>C:0.11<br>G:-58.7%   | L:1.12<br>C:0.97<br>G:-14.1%   | L:5.85<br>C:4.70<br>G:-19.7%      | L:0.13<br>C:0.02<br>G:-86.3%  | L:5.21<br>C:3.88<br>G:-25.5%     | L:2.11<br>C:1.54<br>G:-26.8%     | L:3.61<br>C:4.85<br>G:34.4%       | L:0.03<br>C:0.04<br>G:62.6%   | L:0.50<br>C:0.00<br>G:-100.0%   |
| <b>MRM1</b><br>L:13.80<br>C:11.45<br>G:-17.0% | L:0.18<br>C:0.17<br>G:-6.5%    | L:0.09<br>C:0.39<br>G:341.8%   | L:2.80<br>C:4.41<br>G:57.6%       | L:0.26<br>C:0.23<br>G:-10.9%  | L:3.10<br>C:2.60<br>G:-16.2%     | L:0.52<br>C:0.67<br>G:28.9%      | L:6.70<br>C:2.92<br>G:-56.3%      | L:0.06<br>C:0.04<br>G:-26.4%  | L:0.08<br>C:0.00<br>G:-96.0%    |

## Information:

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**MTD :** 01-09-2025 To 06-09-2025

**LMTD Sales**  
**3,711.78 L**

**MTD Sales**  
**3,418.93 L**

**Growth**  
**-7.89 %**

**A2A Growth**  
**-18.87 %**

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                   | FRANCISPR ABHU.B              | JAGADEESA N.M                  | JEGANRAJ.S                    | MURUGAN.K                      | OTHERS                        | RANJITHKU MAR.A               |
|-----------------------------------------------|------------------------------|------------------------------|------------------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|-------------------------------|-------------------------------|
| <b>CH05</b><br>L:25.70<br>C:20.32<br>G:-20.9% | L:0.15<br>C:0.26<br>G:76.0%  | L:1.82<br>C:1.25<br>G:-31.1% | L:3.55<br>C:4.21<br>G:18.7%  | L:0.91<br>C:0.15<br>G:-83.8%  | L:6.11<br>C:7.44<br>G:21.7%    | L:1.83<br>C:1.63<br>G:-11.0%  | L:10.63<br>C:5.11<br>G:-51.9%  | L:0.05<br>C:0.05<br>G:-14.7%  | L:0.64<br>C:0.21<br>G:-66.9%  |
| <b>CGL1</b><br>L:13.10<br>C:10.20<br>G:-22.2% | L:0.21<br>C:0.12<br>G:-43.9% | L:0.49<br>C:0.14<br>G:-72.2% | L:4.07<br>C:4.75<br>G:16.6%  | L:0.25<br>C:0.15<br>G:-37.7%  | L:2.53<br>C:2.57<br>G:1.6%     | L:0.62<br>C:0.29<br>G:-52.4%  | L:4.40<br>C:1.98<br>G:-55.1%   | L:0.01<br>C:0.01<br>G:-2.4%   | L:0.52<br>C:0.19<br>G:-64.2%  |
| <b>CH22</b><br>L:18.90<br>C:14.31<br>G:-24.3% | L:0.09<br>C:0.24<br>G:159.0% | L:0.21<br>C:0.89<br>G:315.0% | L:1.58<br>C:4.75<br>G:200.3% | L:0.06<br>C:0.29<br>G:354.0%  | L:5.71<br>C:3.07<br>G:-46.2%   | L:0.90<br>C:0.76<br>G:-15.3%  | L:10.12<br>C:3.99<br>G:-60.5%  | L:0.07<br>C:0.02<br>G:-65.2%  | L:0.14<br>C:0.30<br>G:109.1%  |
| <b>CH16</b><br>L:40.33<br>C:30.08<br>G:-25.4% | L:0.30<br>C:0.32<br>G:5.5%   | L:1.28<br>C:1.12<br>G:-12.7% | L:6.69<br>C:6.17<br>G:-7.8%  | L:0.54<br>C:0.26<br>G:-51.1%  | L:14.15<br>C:6.31<br>G:-55.4%  | L:2.52<br>C:2.44<br>G:-3.1%   | L:13.53<br>C:12.31<br>G:-9.0%  | L:0.13<br>C:0.05<br>G:-61.9%  | L:1.19<br>C:1.11<br>G:-6.7%   |
| <b>CH14</b><br>L:36.31<br>C:25.75<br>G:-29.1% | L:0.41<br>C:0.22<br>G:-45.2% | L:0.54<br>C:0.84<br>G:55.1%  | L:9.58<br>C:7.01<br>G:-26.9% | L:1.16<br>C:0.77<br>G:-33.9%  | L:7.16<br>C:4.75<br>G:-33.7%   | L:0.60<br>C:1.36<br>G:128.6%  | L:14.54<br>C:10.48<br>G:-27.9% | L:0.05<br>C:0.03<br>G:-35.8%  | L:2.28<br>C:0.28<br>G:-87.5%  |
| <b>CH07</b><br>L:25.68<br>C:17.23<br>G:-32.9% | L:0.21<br>C:0.30<br>G:40.0%  | L:0.83<br>C:0.57<br>G:-31.8% | L:8.49<br>C:6.27<br>G:-26.2% | L:0.29<br>C:0.19<br>G:-36.3%  | L:6.36<br>C:3.75<br>G:-41.1%   | L:1.63<br>C:1.04<br>G:-36.3%  | L:6.51<br>C:4.29<br>G:-34.1%   | L:0.05<br>C:0.01<br>G:-73.7%  | L:1.29<br>C:0.82<br>G:-36.4%  |
| <b>MC09</b><br>L:2.57<br>C:1.69<br>G:-34.2%   | L:0.09<br>C:0.10<br>G:4.4%   | L:0.00<br>C:0.00<br>G:0.0%   | L:2.28<br>C:1.57<br>G:-30.9% | L:0.03<br>C:0.02<br>G:-30.3%  | L:0.00<br>C:0.00<br>G:-98.1%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.16<br>C:0.00<br>G:-100.0%  | L:0.00<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%    |
| <b>CH40</b><br>L:10.52<br>C:6.67<br>G:-36.6%  | L:1.50<br>C:0.89<br>G:-40.3% | L:0.00<br>C:0.00<br>G:0.0%   | L:5.13<br>C:4.45<br>G:-13.3% | L:0.01<br>C:0.00<br>G:-100.0% | L:0.51<br>C:-0.16<br>G:-131.7% | L:0.11<br>C:0.12<br>G:7.3%    | L:0.28<br>C:0.00<br>G:-100.0%  | L:0.00<br>C:0.00<br>G:-100.0% | L:2.99<br>C:1.37<br>G:-54.2%  |
| <b>CH08</b><br>L:34.04<br>C:20.40<br>G:-40.1% | L:0.24<br>C:0.32<br>G:32.2%  | L:1.05<br>C:0.83<br>G:-21.3% | L:8.04<br>C:5.15<br>G:-36.0% | L:1.16<br>C:0.30<br>G:-74.0%  | L:8.06<br>C:5.81<br>G:-27.8%   | L:1.83<br>C:1.92<br>G:5.2%    | L:11.76<br>C:4.24<br>G:-64.0%  | L:0.17<br>C:0.09<br>G:-47.5%  | L:1.74<br>C:1.75<br>G:0.1%    |
| <b>CH11</b><br>L:18.87<br>C:11.29<br>G:-40.2% | L:0.19<br>C:0.07<br>G:-63.9% | L:0.42<br>C:0.55<br>G:32.6%  | L:7.83<br>C:2.60<br>G:-66.8% | L:0.18<br>C:0.34<br>G:87.6%   | L:2.77<br>C:3.09<br>G:11.5%    | L:0.62<br>C:0.54<br>G:-13.3%  | L:6.50<br>C:3.65<br>G:-43.9%   | L:0.02<br>C:0.03<br>G:23.1%   | L:0.34<br>C:0.43<br>G:26.4%   |
| <b>GUD1</b><br>L:14.75<br>C:8.60<br>G:-41.7%  | L:0.33<br>C:0.06<br>G:-82.5% | L:1.03<br>C:0.61<br>G:-40.6% | L:3.01<br>C:1.47<br>G:-51.1% | L:0.26<br>C:0.32<br>G:22.7%   | L:3.05<br>C:2.19<br>G:-28.2%   | L:0.47<br>C:0.93<br>G:99.7%   | L:6.50<br>C:3.00<br>G:-53.9%   | L:0.03<br>C:0.02<br>G:-24.7%  | L:0.09<br>C:0.00<br>G:-100.0% |
| <b>AVD1</b><br>L:20.90<br>C:10.70<br>G:-48.8% | L:0.14<br>C:0.17<br>G:22.4%  | L:0.38<br>C:0.26<br>G:-32.6% | L:6.37<br>C:3.35<br>G:-47.5% | L:0.22<br>C:0.30<br>G:37.5%   | L:6.63<br>C:2.23<br>G:-66.3%   | L:0.49<br>C:0.67<br>G:38.4%   | L:6.48<br>C:3.24<br>G:-50.0%   | L:0.11<br>C:0.04<br>G:-63.0%  | L:0.08<br>C:0.44<br>G:426.0%  |
| <b>SKL1</b><br>L:10.13<br>C:4.95<br>G:-51.1%  | L:0.15<br>C:0.09<br>G:-41.0% | L:0.59<br>C:0.28<br>G:-52.1% | L:2.28<br>C:1.23<br>G:-45.9% | L:0.11<br>C:0.02<br>G:-84.5%  | L:3.29<br>C:0.46<br>G:-86.1%   | L:0.79<br>C:0.31<br>G:-60.5%  | L:2.59<br>C:2.36<br>G:-8.9%    | L:0.03<br>C:0.01<br>G:-82.0%  | L:0.30<br>C:0.20<br>G:-34.8%  |
| <b>CH45</b><br>L:19.41<br>C:9.47<br>G:-51.2%  | L:0.32<br>C:0.21<br>G:-33.9% | L:0.66<br>C:0.21<br>G:-68.2% | L:5.22<br>C:2.38<br>G:-54.4% | L:0.11<br>C:0.08<br>G:-26.3%  | L:4.65<br>C:1.54<br>G:-66.9%   | L:1.21<br>C:0.80<br>G:-33.5%  | L:6.85<br>C:4.00<br>G:-41.6%   | L:0.04<br>C:0.02<br>G:-49.6%  | L:0.37<br>C:0.23<br>G:-36.0%  |
| <b>KNR1</b><br>L:17.74<br>C:8.30<br>G:-53.2%  | L:0.24<br>C:0.22<br>G:-5.9%  | L:0.27<br>C:0.15<br>G:-42.7% | L:6.81<br>C:3.71<br>G:-45.5% | L:0.39<br>C:0.17<br>G:-57.3%  | L:4.14<br>C:1.90<br>G:-54.0%   | L:0.59<br>C:0.38<br>G:-34.7%  | L:5.03<br>C:1.74<br>G:-65.3%   | L:0.04<br>C:0.02<br>G:-53.4%  | L:0.23<br>C:0.00<br>G:-100.0% |
| <b>CH39</b><br>L:14.60<br>C:4.94<br>G:-66.2%  | L:0.11<br>C:0.06<br>G:-43.2% | L:0.37<br>C:0.29<br>G:-20.2% | L:3.96<br>C:0.27<br>G:-93.1% | L:0.15<br>C:0.00<br>G:-97.5%  | L:4.06<br>C:0.64<br>G:-84.3%   | L:0.48<br>C:0.94<br>G:94.4%   | L:5.15<br>C:2.66<br>G:-48.4%   | L:0.03<br>C:0.02<br>G:-32.9%  | L:0.28<br>C:0.05<br>G:-82.6%  |
| <b>MC02</b><br>L:2.71<br>C:0.66<br>G:-75.8%   | L:0.04<br>C:0.03<br>G:-28.0% | L:0.00<br>C:0.00<br>G:0.0%   | L:2.42<br>C:0.63<br>G:-74.0% | L:0.00<br>C:0.00<br>G:0.0%    | L:0.16<br>C:0.00<br>G:-100.0%  | L:0.09<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%     | L:0.00<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%    |

Information:

**LMTD :** 01-09-2024 To 06-09-2024  
**MTD :** 01-09-2025 To 06-09-2025

**LMTD Sales**  
**3,711.78 L**

**MTD Sales**  
**3,418.93 L**

**Growth**  
**-7.89 %**

**A2A Growth**  
**-18.87 %**

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                      | DURAIRAJ.T                       | FRANCISPR ABHU.B              | JAGADEESA N.M                  | JEGANRAJ.S                     | MURUGAN.K                       | OTHERS                       | RANJITHKU MAR.A               |
|-----------------------------------------------|------------------------------|-------------------------------|----------------------------------|-------------------------------|--------------------------------|--------------------------------|---------------------------------|------------------------------|-------------------------------|
| <b>CHENNAI-02</b>                             |                              |                               |                                  |                               |                                |                                |                                 |                              |                               |
| L:438.92<br>C:326.82<br>G:-25.5%              | L:5.72<br>C:5.81<br>G:1.6%   | L:9.25<br>C:9.52<br>G:2.9%    | L:163.75<br>C:134.66<br>G:-17.8% | L:6.04<br>C:4.06<br>G:-32.7%  | L:91.94<br>C:57.33<br>G:-37.6% | L:18.75<br>C:12.61<br>G:-32.8% | L:129.60<br>C:90.11<br>G:-30.5% | L:1.08<br>C:0.53<br>G:-50.6% | L:12.79<br>C:12.18<br>G:-4.7% |
| <b>UKI1</b><br>L:7.53<br>C:9.97<br>G:32.5%    | L:0.17<br>C:0.37<br>G:117.6% | L:0.10<br>C:0.13<br>G:27.9%   | L:3.34<br>C:6.61<br>G:97.7%      | L:0.15<br>C:0.28<br>G:93.0%   | L:1.52<br>C:0.58<br>G:-61.5%   | L:0.13<br>C:0.31<br>G:129.7%   | L:1.62<br>C:1.16<br>G:-28.7%    | L:0.02<br>C:0.01<br>G:-62.7% | L:0.47<br>C:0.52<br>G:9.6%    |
| <b>CH03</b><br>L:36.48<br>C:39.04<br>G:7.0%   | L:0.78<br>C:1.06<br>G:35.5%  | L:0.87<br>C:0.61<br>G:-30.4%  | L:7.77<br>C:16.17<br>G:108.1%    | L:0.47<br>C:0.36<br>G:-23.3%  | L:11.14<br>C:9.23<br>G:-17.1%  | L:1.17<br>C:0.85<br>G:-26.8%   | L:13.98<br>C:9.73<br>G:-30.4%   | L:0.10<br>C:0.04<br>G:-63.3% | L:0.20<br>C:0.98<br>G:392.3%  |
| <b>MC06</b><br>L:4.26<br>C:4.55<br>G:6.6%     | L:0.09<br>C:0.13<br>G:35.6%  | L:0.02<br>C:0.00<br>G:-100.0% | L:3.80<br>C:3.98<br>G:4.8%       | L:0.05<br>C:0.00<br>G:-95.1%  | L:0.00<br>C:0.36<br>G:11541.5% | L:0.00<br>C:0.06<br>G:0.0%     | L:0.30<br>C:0.01<br>G:-95.5%    | L:0.00<br>C:0.00<br>G:0.0%   | L:0.00<br>C:0.00<br>G:0.0%    |
| <b>CH34</b><br>L:20.59<br>C:21.51<br>G:4.5%   | L:0.33<br>C:0.39<br>G:17.3%  | L:0.50<br>C:0.51<br>G:3.0%    | L:8.56<br>C:9.73<br>G:13.6%      | L:0.26<br>C:0.34<br>G:30.5%   | L:2.80<br>C:3.42<br>G:21.9%    | L:0.73<br>C:1.42<br>G:94.9%    | L:6.65<br>C:4.51<br>G:-32.1%    | L:0.07<br>C:0.07<br>G:-1.7%  | L:0.67<br>C:1.11<br>G:64.5%   |
| <b>CH18</b><br>L:23.08<br>C:23.43<br>G:1.5%   | L:0.19<br>C:0.21<br>G:7.5%   | L:0.92<br>C:0.83<br>G:-9.6%   | L:5.52<br>C:6.77<br>G:22.6%      | L:0.50<br>C:0.43<br>G:-14.4%  | L:6.21<br>C:4.97<br>G:-20.0%   | L:1.24<br>C:1.20<br>G:-3.7%    | L:7.69<br>C:7.60<br>G:-1.1%     | L:0.08<br>C:0.03<br>G:-61.9% | L:0.73<br>C:1.39<br>G:91.0%   |
| <b>CH20</b><br>L:17.56<br>C:16.27<br>G:-7.3%  | L:0.17<br>C:0.15<br>G:-12.3% | L:0.40<br>C:0.53<br>G:32.9%   | L:6.32<br>C:8.16<br>G:29.2%      | L:0.43<br>C:0.18<br>G:-56.8%  | L:3.47<br>C:1.65<br>G:-52.3%   | L:0.59<br>C:0.79<br>G:35.3%    | L:5.66<br>C:4.44<br>G:-21.5%    | L:0.03<br>C:0.02<br>G:-7.3%  | L:0.51<br>C:0.34<br>G:-33.8%  |
| <b>MJR1</b><br>L:17.78<br>C:16.37<br>G:-7.9%  | L:0.28<br>C:0.27<br>G:-4.1%  | L:0.09<br>C:0.72<br>G:667.7%  | L:6.77<br>C:7.77<br>G:14.7%      | L:0.31<br>C:0.24<br>G:-23.2%  | L:3.29<br>C:1.69<br>G:-48.7%   | L:0.89<br>C:0.53<br>G:-39.9%   | L:5.03<br>C:3.26<br>G:-35.2%    | L:0.04<br>C:0.01<br>G:-75.6% | L:1.07<br>C:1.87<br>G:75.6%   |
| <b>CH12</b><br>L:18.41<br>C:16.17<br>G:-12.2% | L:0.11<br>C:0.32<br>G:198.2% | L:0.48<br>C:0.79<br>G:65.5%   | L:4.20<br>C:3.89<br>G:-7.4%      | L:0.26<br>C:0.21<br>G:-16.5%  | L:3.50<br>C:2.54<br>G:-27.5%   | L:0.37<br>C:0.37<br>G:-0.2%    | L:8.30<br>C:7.54<br>G:-9.2%     | L:0.05<br>C:0.04<br>G:-21.9% | L:1.14<br>C:0.46<br>G:-59.3%  |
| <b>CH44</b><br>L:16.68<br>C:13.93<br>G:-16.5% | L:0.18<br>C:0.18<br>G:-1.7%  | L:0.19<br>C:0.56<br>G:186.7%  | L:6.16<br>C:5.35<br>G:-13.1%     | L:0.20<br>C:0.13<br>G:-32.0%  | L:4.94<br>C:2.72<br>G:-44.8%   | L:1.27<br>C:0.30<br>G:-76.5%   | L:3.03<br>C:4.13<br>G:36.7%     | L:0.04<br>C:0.02<br>G:-44.7% | L:0.67<br>C:0.53<br>G:-21.1%  |
| <b>CH43</b><br>L:15.08<br>C:11.95<br>G:-20.8% | L:0.17<br>C:0.13<br>G:-21.5% | L:0.53<br>C:0.73<br>G:38.1%   | L:3.39<br>C:3.81<br>G:12.6%      | L:0.15<br>C:0.07<br>G:-56.3%  | L:3.79<br>C:2.57<br>G:-32.1%   | L:1.42<br>C:1.10<br>G:-22.4%   | L:5.55<br>C:3.33<br>G:-40.1%    | L:0.08<br>C:0.04<br>G:-54.0% | L:0.00<br>C:0.16<br>G:0.0%    |
| <b>CH41</b><br>L:14.44<br>C:11.21<br>G:-22.3% | L:0.13<br>C:0.12<br>G:-2.2%  | L:0.25<br>C:0.10<br>G:-61.6%  | L:3.86<br>C:3.95<br>G:2.4%       | L:0.29<br>C:0.17<br>G:-43.0%  | L:4.64<br>C:3.13<br>G:-32.4%   | L:0.52<br>C:0.59<br>G:12.4%    | L:4.60<br>C:3.14<br>G:-31.6%    | L:0.02<br>C:0.01<br>G:-42.7% | L:0.13<br>C:0.00<br>G:-100.0% |
| <b>CH31</b><br>L:7.85<br>C:6.04<br>G:-23.1%   | L:0.09<br>C:0.11<br>G:21.0%  | L:0.11<br>C:0.15<br>G:39.7%   | L:2.13<br>C:2.34<br>G:9.5%       | L:0.20<br>C:0.11<br>G:-43.6%  | L:2.24<br>C:1.13<br>G:-49.6%   | L:0.36<br>C:0.33<br>G:-8.5%    | L:2.68<br>C:1.81<br>G:-32.5%    | L:0.04<br>C:0.01<br>G:-78.7% | L:0.00<br>C:0.05<br>G:2416.7% |
| <b>CH21</b><br>L:31.71<br>C:24.13<br>G:-23.9% | L:0.23<br>C:0.16<br>G:-32.9% | L:0.59<br>C:0.56<br>G:-5.6%   | L:11.74<br>C:7.55<br>G:-35.7%    | L:0.31<br>C:0.26<br>G:-16.2%  | L:6.18<br>C:3.27<br>G:-47.0%   | L:1.07<br>C:0.73<br>G:-31.9%   | L:10.42<br>C:9.10<br>G:-12.7%   | L:0.07<br>C:0.03<br>G:-58.8% | L:1.10<br>C:2.47<br>G:124.4%  |
| <b>CH33</b><br>L:15.40<br>C:11.46<br>G:-25.6% | L:0.21<br>C:0.59<br>G:180.8% | L:0.42<br>C:0.50<br>G:16.8%   | L:5.38<br>C:3.22<br>G:-40.2%     | L:0.10<br>C:0.35<br>G:258.9%  | L:4.75<br>C:3.00<br>G:-36.8%   | L:0.52<br>C:0.62<br>G:18.4%    | L:3.89<br>C:2.92<br>G:-25.0%    | L:0.04<br>C:0.03<br>G:-22.5% | L:0.08<br>C:0.23<br>G:195.6%  |
| <b>CH32</b><br>L:3.26<br>C:2.29<br>G:-29.8%   | L:0.08<br>C:0.05<br>G:-37.0% | L:0.03<br>C:0.03<br>G:-7.7%   | L:1.74<br>C:0.89<br>G:-48.6%     | L:0.06<br>C:0.00<br>G:-100.0% | L:0.60<br>C:0.54<br>G:-9.4%    | L:0.28<br>C:0.11<br>G:-59.9%   | L:0.47<br>C:0.66<br>G:38.5%     | L:0.01<br>C:0.01<br>G:-9.0%  | L:0.00<br>C:0.00<br>G:0.0%    |

## Information:

LMTD : 01-09-2024 To 06-09-2024

MTD : 01-09-2025 To 06-09-2025

LMTD Sales

3,711.78 L

MTD Sales

3,418.93 L

Growth

-7.89 %

A2A Growth

-18.87 %

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                      | FRANCISPR ABHU.B              | JAGADEESA N.M                  | JEGANRAJ.S                    | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A               |
|-----------------------------------------------|------------------------------|------------------------------|---------------------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|------------------------------|-------------------------------|
| <b>CH23</b><br>L:8.39<br>C:5.47<br>G:-34.8%   | L:0.14<br>C:0.08<br>G:-46.9% | L:0.03<br>C:0.25<br>G:661.2% | L:3.85<br>C:2.51<br>G:-34.8%    | L:0.12<br>C:0.03<br>G:-74.0%  | L:0.86<br>C:0.46<br>G:-46.3%   | L:0.16<br>C:0.13<br>G:-17.9%  | L:2.57<br>C:1.88<br>G:-26.8%   | L:0.01<br>C:0.01<br>G:-44.6% | L:0.63<br>C:0.11<br>G:-82.4%  |
| <b>CH06</b><br>L:20.79<br>C:13.15<br>G:-36.7% | L:0.17<br>C:0.07<br>G:-57.5% | L:0.47<br>C:0.23<br>G:-51.3% | L:2.31<br>C:5.03<br>G:117.5%    | L:0.55<br>C:0.04<br>G:-93.3%  | L:7.82<br>C:2.94<br>G:-62.4%   | L:1.14<br>C:0.40<br>G:-64.6%  | L:8.10<br>C:4.42<br>G:-45.4%   | L:0.08<br>C:0.02<br>G:-71.8% | L:0.15<br>C:0.00<br>G:-100.0% |
| <b>CH27</b><br>L:5.33<br>C:3.35<br>G:-37.1%   | L:0.04<br>C:0.05<br>G:34.7%  | L:0.20<br>C:0.08<br>G:-60.7% | L:1.27<br>C:1.04<br>G:-18.3%    | L:0.09<br>C:0.10<br>G:12.2%   | L:1.07<br>C:0.48<br>G:-54.9%   | L:0.08<br>C:0.25<br>G:211.6%  | L:2.55<br>C:1.34<br>G:-47.4%   | L:0.03<br>C:0.00<br>G:-83.9% | L:0.00<br>C:0.00<br>G:0.0%    |
| <b>CH36</b><br>L:6.77<br>C:4.18<br>G:-38.3%   | L:0.19<br>C:0.06<br>G:-68.6% | L:0.24<br>C:0.18<br>G:-24.3% | L:0.94<br>C:1.16<br>G:22.3%     | L:0.01<br>C:0.06<br>G:800.3%  | L:1.67<br>C:1.49<br>G:-11.1%   | L:0.58<br>C:0.25<br>G:-57.1%  | L:2.94<br>C:0.78<br>G:-73.4%   | L:0.02<br>C:0.01<br>G:-27.1% | L:0.17<br>C:0.18<br>G:6.5%    |
| <b>MC05</b><br>L:12.21<br>C:7.21<br>G:-40.9%  | L:0.19<br>C:0.08<br>G:-58.2% | L:0.00<br>C:0.00<br>G:0.0%   | L:11.93<br>C:7.10<br>G:-40.5%   | L:0.07<br>C:0.02<br>G:-65.3%  | L:0.00<br>C:0.01<br>G:4987.8%  | L:0.01<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%     | L:0.00<br>C:0.00<br>G:0.0%   | L:0.00<br>C:0.00<br>G:0.0%    |
| <b>GPD1</b><br>L:16.16<br>C:9.42<br>G:-41.7%  | L:0.24<br>C:0.18<br>G:-23.4% | L:0.39<br>C:0.40<br>G:2.1%   | L:9.21<br>C:5.37<br>G:-41.7%    | L:0.36<br>C:0.17<br>G:-52.9%  | L:1.53<br>C:1.87<br>G:22.2%    | L:0.61<br>C:0.16<br>G:-73.9%  | L:2.39<br>C:0.79<br>G:-66.9%   | L:0.04<br>C:0.01<br>G:-70.9% | L:1.40<br>C:0.47<br>G:-66.7%  |
| <b>CH15</b><br>L:50.24<br>C:27.47<br>G:-45.3% | L:0.94<br>C:0.72<br>G:-23.0% | L:0.86<br>C:1.21<br>G:41.2%  | L:24.34<br>C:10.05<br>G:-58.7%  | L:0.41<br>C:0.38<br>G:-7.1%   | L:7.63<br>C:4.06<br>G:-46.8%   | L:2.84<br>C:1.35<br>G:-52.6%  | L:12.44<br>C:9.29<br>G:-25.4%  | L:0.08<br>C:0.07<br>G:-11.2% | L:0.71<br>C:0.35<br>G:-50.4%  |
| <b>CH24</b><br>L:21.32<br>C:10.40<br>G:-51.2% | L:0.07<br>C:0.09<br>G:38.4%  | L:0.72<br>C:0.16<br>G:-78.2% | L:9.33<br>C:5.30<br>G:-43.2%    | L:0.04<br>C:0.00<br>G:-100.0% | L:3.83<br>C:1.61<br>G:-58.1%   | L:0.85<br>C:0.51<br>G:-39.8%  | L:6.41<br>C:2.64<br>G:-58.8%   | L:0.06<br>C:0.01<br>G:-77.6% | L:0.00<br>C:0.08<br>G:9229.2% |
| <b>CH09</b><br>L:24.21<br>C:10.17<br>G:-58.0% | L:0.22<br>C:0.08<br>G:-63.7% | L:0.13<br>C:0.15<br>G:10.0%  | L:11.33<br>C:3.23<br>G:-71.5%   | L:0.27<br>C:0.08<br>G:-68.6%  | L:4.14<br>C:2.36<br>G:-42.9%   | L:0.46<br>C:0.10<br>G:-78.0%  | L:6.96<br>C:4.06<br>G:-41.6%   | L:0.05<br>C:0.02<br>G:-58.9% | L:0.65<br>C:0.08<br>G:-87.0%  |
| <b>CH17</b><br>L:15.21<br>C:5.28<br>G:-65.3%  | L:0.23<br>C:0.09<br>G:-60.6% | L:0.69<br>C:0.10<br>G:-85.8% | L:2.43<br>C:1.96<br>G:-19.1%    | L:0.39<br>C:0.03<br>G:-92.7%  | L:4.15<br>C:1.20<br>G:-71.2%   | L:1.43<br>C:0.15<br>G:-89.9%  | L:5.26<br>C:1.28<br>G:-75.7%   | L:0.04<br>C:0.01<br>G:-77.4% | L:0.60<br>C:0.47<br>G:-20.8%  |
| <b>MC08</b><br>L:5.66<br>C:1.73<br>G:-69.5%   | L:0.06<br>C:0.04<br>G:-42.5% | L:0.00<br>C:0.00<br>G:0.0%   | L:5.58<br>C:1.38<br>G:-75.3%    | L:0.00<br>C:0.00<br>G:0.0%    | L:0.01<br>C:0.00<br>G:-100.0%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.00<br>C:0.00<br>G:0.0%     | L:0.00<br>C:0.00<br>G:0.0%   | L:0.00<br>C:0.31<br>G:0.0%    |
| <b>CH01</b><br>L:2.53<br>C:0.70<br>G:-72.5%   | L:0.01<br>C:0.02<br>G:150.1% | L:0.00<br>C:0.02<br>G:0.0%   | L:0.54<br>C:0.35<br>G:-36.0%    | L:0.00<br>C:0.00<br>G:0.0%    | L:0.14<br>C:0.02<br>G:-83.5%   | L:0.03<br>C:0.00<br>G:-100.0% | L:0.12<br>C:0.28<br>G:136.7%   | L:0.00<br>C:0.00<br>G:0.0%   | L:1.69<br>C:0.00<br>G:-100.0% |
| <b>NORTH ARCOT</b>                            |                              |                              |                                 |                               |                                |                               |                                |                              |                               |
| L:323.73<br>C:237.76<br>G:-26.6%              | L:5.49<br>C:4.80<br>G:-12.6% | L:8.47<br>C:7.69<br>G:-9.2%  | L:117.56<br>C:112.48<br>G:-4.3% | L:7.38<br>C:5.18<br>G:-29.8%  | L:62.82<br>C:36.82<br>G:-41.4% | L:12.40<br>C:11.96<br>G:-3.5% | L:98.58<br>C:47.21<br>G:-52.1% | L:0.89<br>C:0.60<br>G:-33.3% | L:10.13<br>C:11.02<br>G:8.8%  |
| <b>ABR1</b><br>L:8.93<br>C:13.95<br>G:56.2%   | L:0.05<br>C:0.16<br>G:213.6% | L:0.50<br>C:0.69<br>G:37.5%  | L:2.68<br>C:5.76<br>G:114.6%    | L:0.11<br>C:0.19<br>G:75.1%   | L:2.10<br>C:3.14<br>G:49.7%    | L:0.50<br>C:0.23<br>G:-54.3%  | L:2.05<br>C:1.98<br>G:-3.7%    | L:0.03<br>C:0.03<br>G:6.6%   | L:0.91<br>C:1.78<br>G:96.0%   |
| <b>BGR1</b><br>L:5.49<br>C:7.01<br>G:27.6%    | L:0.19<br>C:0.10<br>G:-45.0% | L:0.00<br>C:0.31<br>G:0.0%   | L:3.13<br>C:3.98<br>G:27.3%     | L:0.14<br>C:0.20<br>G:36.0%   | L:1.00<br>C:0.92<br>G:-8.0%    | L:0.54<br>C:0.53<br>G:-3.5%   | L:0.48<br>C:0.96<br>G:98.6%    | L:0.01<br>C:0.02<br>G:106.5% | L:0.00<br>C:0.00<br>G:0.0%    |
| <b>ANI1</b><br>L:6.96<br>C:6.96<br>G:0.0%     | L:0.13<br>C:0.16<br>G:23.7%  | L:0.32<br>C:0.17<br>G:-46.4% | L:2.57<br>C:2.07<br>G:-19.6%    | L:0.10<br>C:0.11<br>G:18.4%   | L:1.38<br>C:1.73<br>G:24.9%    | L:0.29<br>C:0.55<br>G:86.6%   | L:1.43<br>C:1.97<br>G:37.9%    | L:0.03<br>C:0.02<br>G:-42.2% | L:0.72<br>C:0.19<br>G:-73.0%  |

## Information:

LMTD : 01-09-2024 To 06-09-2024

MTD : 01-09-2025 To 06-09-2025

LMTD Sales

3,711.78 L

MTD Sales

3,418.93 L

Growth

-7.89 %

A2A Growth

-18.87 %

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                | JEGANRAJ.S                   | MURUGAN.K                     | OTHERS                       | RANJITHKU MAR.A                |
|-----------------------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|------------------------------|------------------------------|-------------------------------|------------------------------|--------------------------------|
| <b>VEL2</b><br>L:17.15<br>C:17.04<br>G:-0.6%  | L:0.25<br>C:0.28<br>G:8.1%   | L:0.42<br>C:0.68<br>G:59.7%  | L:5.88<br>C:8.84<br>G:50.5%    | L:0.30<br>C:0.39<br>G:33.7%  | L:3.69<br>C:3.16<br>G:-14.3% | L:1.48<br>C:1.00<br>G:-32.5% | L:4.26<br>C:2.14<br>G:-49.8%  | L:0.04<br>C:0.03<br>G:-22.7% | L:0.83<br>C:0.52<br>G:-37.2%   |
| <b>SBR1</b><br>L:16.00<br>C:15.34<br>G:-4.1%  | L:0.22<br>C:0.18<br>G:-17.4% | L:0.45<br>C:0.50<br>G:12.1%  | L:3.26<br>C:3.76<br>G:15.2%    | L:0.66<br>C:0.40<br>G:-39.5% | L:4.81<br>C:2.50<br>G:-48.1% | L:0.62<br>C:0.54<br>G:-13.6% | L:5.59<br>C:6.39<br>G:14.4%   | L:0.11<br>C:0.05<br>G:-55.0% | L:0.27<br>C:1.02<br>G:270.5%   |
| <b>VNB1</b><br>L:8.63<br>C:8.14<br>G:-5.7%    | L:0.24<br>C:0.19<br>G:-23.9% | L:0.11<br>C:0.36<br>G:220.2% | L:4.68<br>C:4.81<br>G:2.8%     | L:0.13<br>C:0.23<br>G:70.3%  | L:2.17<br>C:0.27<br>G:-87.6% | L:0.34<br>C:0.55<br>G:60.6%  | L:0.59<br>C:1.44<br>G:143.7%  | L:0.03<br>C:0.01<br>G:-53.3% | L:0.34<br>C:0.29<br>G:-13.2%   |
| <b>TRR1</b><br>L:19.36<br>C:18.00<br>G:-7.0%  | L:0.31<br>C:0.26<br>G:-16.3% | L:1.14<br>C:0.70<br>G:-39.0% | L:6.46<br>C:8.32<br>G:28.8%    | L:0.57<br>C:0.32<br>G:-44.0% | L:4.17<br>C:3.98<br>G:-4.4%  | L:1.00<br>C:1.01<br>G:1.1%   | L:4.69<br>C:2.44<br>G:-48.0%  | L:0.06<br>C:0.06<br>G:7.1%   | L:0.96<br>C:0.91<br>G:-5.7%    |
| <b>WJP1</b><br>L:8.26<br>C:7.60<br>G:-7.9%    | L:0.15<br>C:0.03<br>G:-80.8% | L:0.04<br>C:0.13<br>G:219.6% | L:3.71<br>C:4.56<br>G:23.1%    | L:0.12<br>C:0.12<br>G:-6.5%  | L:2.96<br>C:0.86<br>G:-70.9% | L:0.25<br>C:0.03<br>G:-89.3% | L:0.98<br>C:1.51<br>G:55.0%   | L:0.04<br>C:0.02<br>G:-54.7% | L:0.00<br>C:0.34<br>G:0.0%     |
| <b>VEL1</b><br>L:13.98<br>C:12.19<br>G:-12.8% | L:0.24<br>C:0.29<br>G:20.2%  | L:0.41<br>C:0.57<br>G:38.4%  | L:6.55<br>C:5.63<br>G:-14.1%   | L:0.47<br>C:0.29<br>G:-39.5% | L:2.95<br>C:1.72<br>G:-41.9% | L:0.80<br>C:0.70<br>G:-12.5% | L:2.48<br>C:2.61<br>G:5.2%    | L:0.02<br>C:0.02<br>G:-3.8%  | L:0.05<br>C:0.38<br>G:679.0%   |
| <b>PTU1</b><br>L:4.45<br>C:3.76<br>G:-15.5%   | L:0.17<br>C:0.12<br>G:-30.3% | L:0.04<br>C:0.03<br>G:-21.9% | L:2.69<br>C:2.35<br>G:-12.6%   | L:0.02<br>C:0.03<br>G:20.4%  | L:1.05<br>C:0.58<br>G:-44.6% | L:0.22<br>C:0.21<br>G:-6.1%  | L:0.17<br>C:0.38<br>G:121.3%  | L:0.01<br>C:0.01<br>G:-48.9% | L:0.07<br>C:0.06<br>G:-19.9%   |
| <b>ARC2</b><br>L:13.44<br>C:11.36<br>G:-15.5% | L:0.20<br>C:0.27<br>G:34.4%  | L:0.38<br>C:0.10<br>G:-73.4% | L:6.11<br>C:5.76<br>G:-5.8%    | L:0.19<br>C:0.07<br>G:-60.2% | L:2.51<br>C:2.73<br>G:8.4%   | L:0.55<br>C:0.49<br>G:-10.0% | L:3.14<br>C:1.87<br>G:-40.6%  | L:0.02<br>C:0.02<br>G:23.2%  | L:0.34<br>C:0.05<br>G:-86.3%   |
| <b>VSI1</b><br>L:10.80<br>C:8.62<br>G:-20.2%  | L:0.20<br>C:0.18<br>G:-8.9%  | L:0.28<br>C:0.30<br>G:7.1%   | L:3.70<br>C:4.12<br>G:11.5%    | L:0.24<br>C:0.28<br>G:15.0%  | L:3.09<br>C:1.44<br>G:-53.4% | L:0.38<br>C:0.55<br>G:44.6%  | L:2.74<br>C:1.73<br>G:-37.0%  | L:0.04<br>C:0.02<br>G:-43.1% | L:0.14<br>C:0.00<br>G:-100.0%  |
| <b>CYR1</b><br>L:6.48<br>C:5.11<br>G:-21.1%   | L:0.08<br>C:0.13<br>G:51.9%  | L:0.49<br>C:0.06<br>G:-88.8% | L:2.28<br>C:2.40<br>G:5.4%     | L:0.12<br>C:0.06<br>G:-50.6% | L:1.92<br>C:1.31<br>G:-31.6% | L:0.15<br>C:0.39<br>G:152.8% | L:1.35<br>C:0.45<br>G:-66.4%  | L:0.02<br>C:0.01<br>G:-40.5% | L:0.07<br>C:0.31<br>G:339.7%   |
| <b>PLR1</b><br>L:6.51<br>C:5.09<br>G:-21.9%   | L:0.07<br>C:0.11<br>G:67.8%  | L:0.08<br>C:0.02<br>G:-71.6% | L:2.18<br>C:3.16<br>G:44.7%    | L:0.07<br>C:0.09<br>G:27.8%  | L:2.11<br>C:0.62<br>G:-70.6% | L:0.11<br>C:0.28<br>G:146.4% | L:1.81<br>C:0.79<br>G:-56.2%  | L:0.02<br>C:0.01<br>G:-49.0% | L:0.06<br>C:0.00<br>G:-100.0%  |
| <b>KPM2</b><br>L:44.78<br>C:33.42<br>G:-25.4% | L:0.94<br>C:0.77<br>G:-18.2% | L:0.91<br>C:1.05<br>G:14.8%  | L:19.82<br>C:16.95<br>G:-14.5% | L:0.61<br>C:0.46<br>G:-24.0% | L:8.55<br>C:2.90<br>G:-66.0% | L:1.59<br>C:1.17<br>G:-26.5% | L:10.62<br>C:6.60<br>G:-37.9% | L:0.13<br>C:0.06<br>G:-55.1% | L:1.61<br>C:3.47<br>G:115.9%   |
| <b>SLG1</b><br>L:6.85<br>C:4.90<br>G:-28.6%   | L:0.20<br>C:0.11<br>G:-44.8% | L:0.10<br>C:0.13<br>G:34.3%  | L:2.91<br>C:2.19<br>G:-24.8%   | L:0.15<br>C:0.25<br>G:60.2%  | L:2.61<br>C:0.74<br>G:-71.7% | L:0.17<br>C:0.58<br>G:247.7% | L:1.01<br>C:0.43<br>G:-57.5%  | L:0.01<br>C:0.01<br>G:8.8%   | L:-0.31<br>C:0.46<br>G:-250.1% |
| <b>CGM1</b><br>L:10.26<br>C:6.83<br>G:-33.5%  | L:0.16<br>C:0.18<br>G:11.7%  | L:0.08<br>C:0.03<br>G:-63.4% | L:7.20<br>C:4.37<br>G:-39.3%   | L:0.17<br>C:0.11<br>G:-34.0% | L:1.18<br>C:1.28<br>G:8.3%   | L:0.21<br>C:0.13<br>G:-35.0% | L:1.24<br>C:0.70<br>G:-43.3%  | L:0.02<br>C:0.01<br>G:-27.4% | L:0.00<br>C:0.00<br>G:0.0%     |
| <b>GDM1</b><br>L:11.02<br>C:7.20<br>G:-34.7%  | L:0.24<br>C:0.12<br>G:-52.0% | L:0.15<br>C:0.04<br>G:-74.4% | L:6.84<br>C:2.93<br>G:-57.2%   | L:0.17<br>C:0.24<br>G:43.8%  | L:1.44<br>C:1.29<br>G:-10.2% | L:0.16<br>C:0.36<br>G:127.4% | L:1.48<br>C:2.04<br>G:38.3%   | L:0.04<br>C:0.04<br>G:-9.4%  | L:0.50<br>C:0.14<br>G:-72.0%   |
| <b>CPT1</b><br>L:5.14<br>C:3.31<br>G:-35.6%   | L:0.16<br>C:0.21<br>G:31.0%  | L:0.26<br>C:0.22<br>G:-14.9% | L:1.80<br>C:1.42<br>G:-21.2%   | L:0.16<br>C:0.17<br>G:5.6%   | L:1.14<br>C:0.58<br>G:-49.1% | L:0.21<br>C:0.26<br>G:25.7%  | L:1.40<br>C:0.44<br>G:-68.4%  | L:0.02<br>C:0.01<br>G:-35.3% | L:0.00<br>C:0.00<br>G:0.0%     |
| <b>UGI1</b><br>L:6.68<br>C:4.20<br>G:-37.1%   | L:0.18<br>C:0.22<br>G:23.9%  | L:0.32<br>C:0.06<br>G:-80.0% | L:4.27<br>C:2.85<br>G:-33.3%   | L:0.22<br>C:0.16<br>G:-24.5% | L:0.01<br>C:0.02<br>G:131.3% | L:0.06<br>C:0.18<br>G:175.7% | L:1.62<br>C:0.71<br>G:-56.2%  | L:0.01<br>C:0.00<br>G:-93.9% | L:0.00<br>C:0.00<br>G:-100.0%  |



## Information:

LMTD : 01-09-2024 To 06-09-2024

MTD : 01-09-2025 To 06-09-2025

LMTD Sales

3,711.78 L

MTD Sales

3,418.93 L

Growth

-7.89 %

A2A Growth

-18.87 %

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                      | DURAIRAJ.T                     | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                     | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A               |
|-----------------------------------------------|------------------------------|-------------------------------|--------------------------------|------------------------------|--------------------------------|--------------------------------|--------------------------------|------------------------------|-------------------------------|
| <b>TRL1</b><br>L:23.15<br>C:12.74<br>G:-45.0% | L:0.33<br>C:0.23<br>G:-28.5% | L:1.03<br>C:0.58<br>G:-43.3%  | L:5.99<br>C:3.99<br>G:-33.3%   | L:0.90<br>C:0.31<br>G:-65.3% | L:5.25<br>C:2.54<br>G:-51.6%   | L:1.11<br>C:0.88<br>G:-21.4%   | L:8.13<br>C:3.81<br>G:-53.1%   | L:0.08<br>C:0.04<br>G:-50.0% | L:0.33<br>C:0.35<br>G:4.5%    |
| <b>AKM1</b><br>L:14.53<br>C:6.59<br>G:-54.7%  | L:0.34<br>C:0.12<br>G:-65.2% | L:0.81<br>C:0.24<br>G:-70.6%  | L:5.14<br>C:2.97<br>G:-42.3%   | L:0.32<br>C:0.20<br>G:-38.1% | L:3.14<br>C:0.36<br>G:-88.6%   | L:0.72<br>C:0.26<br>G:-63.6%   | L:3.98<br>C:1.77<br>G:-55.4%   | L:0.03<br>C:0.01<br>G:-51.2% | L:0.05<br>C:0.66<br>G:1202.8% |
| <b>TRT1</b><br>L:12.71<br>C:5.28<br>G:-58.5%  | L:0.20<br>C:0.08<br>G:-61.4% | L:0.05<br>C:0.22<br>G:368.5%  | L:3.54<br>C:2.32<br>G:-34.5%   | L:0.71<br>C:0.28<br>G:-61.4% | L:1.80<br>C:0.20<br>G:-89.1%   | L:0.21<br>C:0.57<br>G:169.6%   | L:3.48<br>C:1.61<br>G:-53.7%   | L:0.03<br>C:0.01<br>G:-61.2% | L:2.70<br>C:0.00<br>G:-100.0% |
| <b>WJD1</b><br>L:42.14<br>C:13.13<br>G:-68.8% | L:0.25<br>C:0.33<br>G:33.8%  | L:0.10<br>C:0.50<br>G:408.7%  | L:4.18<br>C:6.98<br>G:66.9%    | L:0.72<br>C:0.23<br>G:-68.6% | L:1.78<br>C:1.96<br>G:9.9%     | L:0.72<br>C:0.53<br>G:-25.4%   | L:33.88<br>C:2.44<br>G:-92.8%  | L:0.04<br>C:0.05<br>G:33.9%  | L:0.49<br>C:0.11<br>G:-77.3%  |
| <b>SOUTH ARCOT</b>                            |                              |                               |                                |                              |                                |                                |                                |                              |                               |
| L:300.62<br>C:221.17<br>G:-26.4%              | L:3.64<br>C:2.37<br>G:-35.0% | L:7.73<br>C:6.26<br>G:-19.0%  | L:90.85<br>C:76.08<br>G:-16.3% | L:2.58<br>C:3.38<br>G:31.1%  | L:80.99<br>C:49.49<br>G:-38.9% | L:16.16<br>C:11.88<br>G:-26.5% | L:88.03<br>C:62.15<br>G:-29.4% | L:0.87<br>C:0.48<br>G:-44.7% | L:9.76<br>C:9.08<br>G:-7.0%   |
|                                               |                              |                               |                                |                              |                                |                                |                                |                              |                               |
| <b>TRK1</b><br>L:12.61<br>C:15.99<br>G:26.8%  | L:0.16<br>C:0.18<br>G:16.1%  | L:0.08<br>C:0.30<br>G:293.9%  | L:5.38<br>C:7.62<br>G:41.6%    | L:0.21<br>C:0.37<br>G:75.4%  | L:3.65<br>C:2.31<br>G:-36.8%   | L:0.29<br>C:0.16<br>G:-43.0%   | L:2.30<br>C:4.62<br>G:100.6%   | L:0.03<br>C:0.02<br>G:-36.9% | L:0.52<br>C:0.41<br>G:-20.2%  |
| <b>PRT1</b><br>L:11.75<br>C:12.33<br>G:4.9%   | L:0.09<br>C:0.11<br>G:24.2%  | L:0.47<br>C:0.32<br>G:-32.2%  | L:2.24<br>C:4.38<br>G:95.8%    | L:0.06<br>C:0.16<br>G:146.7% | L:4.04<br>C:2.06<br>G:-49.0%   | L:0.79<br>C:0.67<br>G:-15.7%   | L:4.03<br>C:4.02<br>G:-0.2%    | L:0.03<br>C:0.03<br>G:-0.2%  | L:0.00<br>C:0.58<br>G:0.0%    |
| <b>KML1</b><br>L:8.55<br>C:8.66<br>G:1.4%     | L:0.06<br>C:0.06<br>G:-8.1%  | L:0.28<br>C:0.15<br>G:-46.0%  | L:2.66<br>C:2.88<br>G:8.3%     | L:0.20<br>C:0.09<br>G:-57.3% | L:2.03<br>C:2.11<br>G:3.6%     | L:0.28<br>C:0.57<br>G:102.5%   | L:2.77<br>C:2.81<br>G:1.3%     | L:0.03<br>C:0.00<br>G:-87.5% | L:0.23<br>C:0.00<br>G:-100.0% |
| <b>TDM1</b><br>L:11.71<br>C:10.00<br>G:-14.6% | L:0.12<br>C:0.23<br>G:88.8%  | L:0.20<br>C:0.10<br>G:-48.9%  | L:2.53<br>C:4.40<br>G:73.5%    | L:0.07<br>C:0.08<br>G:14.4%  | L:4.26<br>C:1.69<br>G:-60.4%   | L:0.68<br>C:0.28<br>G:-59.1%   | L:3.44<br>C:2.69<br>G:-21.7%   | L:0.04<br>C:0.02<br>G:-51.6% | L:0.37<br>C:0.51<br>G:39.5%   |
| <b>KLM1</b><br>L:17.95<br>C:14.97<br>G:-16.6% | L:0.20<br>C:0.12<br>G:-41.7% | L:0.59<br>C:0.62<br>G:5.9%    | L:4.57<br>C:2.83<br>G:-38.0%   | L:0.22<br>C:0.28<br>G:26.8%  | L:5.16<br>C:3.75<br>G:-27.4%   | L:0.99<br>C:0.54<br>G:-45.8%   | L:5.92<br>C:6.34<br>G:7.1%     | L:0.04<br>C:0.03<br>G:-21.4% | L:0.25<br>C:0.44<br>G:79.7%   |
| <b>ULP1</b><br>L:20.29<br>C:16.42<br>G:-19.1% | L:0.20<br>C:0.24<br>G:16.9%  | L:0.87<br>C:0.29<br>G:-66.2%  | L:8.38<br>C:5.16<br>G:-38.4%   | L:0.11<br>C:0.22<br>G:98.8%  | L:3.87<br>C:3.57<br>G:-7.7%    | L:0.49<br>C:0.93<br>G:90.6%    | L:6.13<br>C:5.34<br>G:-12.8%   | L:0.02<br>C:0.02<br>G:7.5%   | L:0.22<br>C:0.63<br>G:188.6%  |
| <b>SJI1</b><br>L:14.89<br>C:11.74<br>G:-21.2% | L:0.16<br>C:0.23<br>G:45.1%  | L:0.03<br>C:0.00<br>G:-100.0% | L:5.58<br>C:5.52<br>G:-1.1%    | L:0.10<br>C:0.27<br>G:155.5% | L:3.80<br>C:2.25<br>G:-40.8%   | L:0.63<br>C:0.13<br>G:-79.8%   | L:3.93<br>C:2.81<br>G:-28.4%   | L:0.05<br>C:0.02<br>G:-69.0% | L:0.61<br>C:0.51<br>G:-15.3%  |
| <b>NVL2</b><br>L:17.22<br>C:12.93<br>G:-24.9% | L:0.14<br>C:0.05<br>G:-65.8% | L:1.16<br>C:0.83<br>G:-28.0%  | L:5.77<br>C:2.71<br>G:-53.1%   | L:0.15<br>C:0.14<br>G:-6.5%  | L:4.31<br>C:4.11<br>G:-4.4%    | L:1.45<br>C:1.13<br>G:-21.6%   | L:3.50<br>C:3.36<br>G:-3.8%    | L:0.05<br>C:0.04<br>G:-13.5% | L:0.70<br>C:0.55<br>G:-21.8%  |
| <b>POY2</b><br>L:21.98<br>C:16.21<br>G:-26.3% | L:0.16<br>C:0.07<br>G:-57.5% | L:0.84<br>C:0.77<br>G:-8.8%   | L:3.90<br>C:4.64<br>G:18.9%    | L:0.13<br>C:0.28<br>G:112.8% | L:6.60<br>C:3.84<br>G:-41.9%   | L:1.16<br>C:0.53<br>G:-54.3%   | L:7.15<br>C:6.01<br>G:-15.9%   | L:0.10<br>C:0.07<br>G:-30.5% | L:1.93<br>C:0.00<br>G:-100.0% |
| <b>TVM1</b><br>L:9.29<br>C:6.84<br>G:-26.3%   | L:0.03<br>C:0.04<br>G:15.1%  | L:0.05<br>C:0.00<br>G:-100.0% | L:3.65<br>C:2.12<br>G:-42.0%   | L:0.04<br>C:0.09<br>G:146.6% | L:3.00<br>C:1.75<br>G:-41.9%   | L:0.20<br>C:0.29<br>G:43.5%    | L:1.53<br>C:1.72<br>G:12.9%    | L:0.03<br>C:0.01<br>G:-51.4% | L:0.75<br>C:0.82<br>G:8.4%    |
| <b>VPM2</b><br>L:24.86<br>C:18.10<br>G:-27.2% | L:0.17<br>C:0.13<br>G:-23.4% | L:0.42<br>C:0.29<br>G:-32.0%  | L:6.84<br>C:4.00<br>G:-41.5%   | L:0.03<br>C:0.23<br>G:677.3% | L:7.01<br>C:2.96<br>G:-57.7%   | L:1.26<br>C:1.00<br>G:-20.8%   | L:8.72<br>C:8.28<br>G:-5.1%    | L:0.02<br>C:0.00<br>G:-86.6% | L:0.38<br>C:1.20<br>G:214.2%  |

## Information:

LMTD : 01-09-2024 To 06-09-2024

MTD : 01-09-2025 To 06-09-2025

LMTD Sales

3,711.78 L

MTD Sales

3,418.93 L

Growth

-7.89 %

A2A Growth

-18.87 %

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                       | DURAIRAJ.T                       | FRANCISPR ABHU.B              | JAGADEESA N.M                    | JEGANRAJ.S                    | MURUGAN.K                        | OTHERS                       | RANJITHKU MAR.A               |
|-----------------------------------------------|------------------------------|--------------------------------|----------------------------------|-------------------------------|----------------------------------|-------------------------------|----------------------------------|------------------------------|-------------------------------|
| <b>CUD1</b><br>L:28.53<br>C:20.24<br>G:-29.1% | L:1.01<br>C:0.21<br>G:-79.4% | L:1.01<br>C:0.70<br>G:-30.7%   | L:9.92<br>C:9.60<br>G:-3.2%      | L:0.33<br>C:0.43<br>G:28.6%   | L:5.29<br>C:5.01<br>G:-5.2%      | L:2.29<br>C:1.62<br>G:-29.5%  | L:7.91<br>C:2.06<br>G:-73.9%     | L:0.06<br>C:0.06<br>G:6.3%   | L:0.71<br>C:0.56<br>G:-21.6%  |
| <b>VPM1</b><br>L:8.38<br>C:5.72<br>G:-31.8%   | L:0.10<br>C:0.11<br>G:4.3%   | L:0.09<br>C:0.06<br>G:-25.2%   | L:3.18<br>C:1.58<br>G:-50.4%     | L:0.17<br>C:0.06<br>G:-63.6%  | L:2.78<br>C:1.74<br>G:-37.6%     | L:0.36<br>C:0.48<br>G:35.5%   | L:1.63<br>C:1.39<br>G:-14.8%     | L:0.01<br>C:0.01<br>G:-3.0%  | L:0.05<br>C:0.28<br>G:418.3%  |
| <b>TVM2</b><br>L:13.01<br>C:7.96<br>G:-38.8%  | L:0.25<br>C:0.16<br>G:-35.3% | L:0.10<br>C:0.04<br>G:-63.4%   | L:6.46<br>C:5.49<br>G:-15.0%     | L:0.08<br>C:0.21<br>G:146.2%  | L:2.34<br>C:0.70<br>G:-70.0%     | L:0.40<br>C:0.15<br>G:-60.8%  | L:3.14<br>C:0.62<br>G:-80.1%     | L:0.02<br>C:0.00<br>G:-84.0% | L:0.22<br>C:0.58<br>G:167.1%  |
| <b>CDM1</b><br>L:23.52<br>C:14.12<br>G:-40.0% | L:0.26<br>C:0.16<br>G:-35.8% | L:0.58<br>C:0.60<br>G:2.4%     | L:7.65<br>C:6.25<br>G:-18.3%     | L:0.16<br>C:0.08<br>G:-49.6%  | L:6.72<br>C:2.88<br>G:-57.1%     | L:1.17<br>C:0.62<br>G:-46.9%  | L:6.01<br>C:3.04<br>G:-49.5%     | L:0.06<br>C:0.02<br>G:-61.7% | L:0.92<br>C:0.47<br>G:-49.2%  |
| <b>POY1</b><br>L:26.45<br>C:15.73<br>G:-40.5% | L:0.11<br>C:0.10<br>G:-15.2% | L:0.17<br>C:0.56<br>G:222.8%   | L:2.78<br>C:2.82<br>G:1.5%       | L:0.13<br>C:0.28<br>G:115.8%  | L:9.09<br>C:4.88<br>G:-46.3%     | L:2.30<br>C:1.88<br>G:-18.3%  | L:11.27<br>C:5.03<br>G:-55.4%    | L:0.20<br>C:0.09<br>G:-54.6% | L:0.40<br>C:0.10<br>G:-75.0%  |
| <b>KKI2</b><br>L:18.88<br>C:9.15<br>G:-51.5%  | L:0.25<br>C:0.09<br>G:-65.3% | L:0.51<br>C:0.55<br>G:7.0%     | L:6.76<br>C:2.74<br>G:-59.5%     | L:0.33<br>C:0.11<br>G:-67.8%  | L:4.55<br>C:3.60<br>G:-20.9%     | L:0.85<br>C:0.66<br>G:-21.6%  | L:4.89<br>C:1.12<br>G:-77.0%     | L:0.05<br>C:0.01<br>G:-74.8% | L:0.69<br>C:0.28<br>G:-59.5%  |
| <b>VCM1</b><br>L:10.74<br>C:4.06<br>G:-62.2%  | L:0.15<br>C:0.08<br>G:-42.8% | L:0.29<br>C:0.07<br>G:-74.2%   | L:2.60<br>C:1.34<br>G:-48.4%     | L:0.04<br>C:0.00<br>G:-100.0% | L:2.47<br>C:0.29<br>G:-88.4%     | L:0.60<br>C:0.25<br>G:-58.4%  | L:3.77<br>C:0.87<br>G:-77.0%     | L:0.02<br>C:0.00<br>G:-93.9% | L:0.82<br>C:1.16<br>G:40.5%   |
| <b>SOUTH-01</b>                               |                              |                                |                                  |                               |                                  |                               |                                  |                              |                               |
| L:639.59<br>C:538.38<br>G:-15.8%              | L:7.80<br>C:4.57<br>G:-41.4% | L:22.46<br>C:17.59<br>G:-21.7% | L:169.82<br>C:142.83<br>G:-15.9% | L:7.53<br>C:11.16<br>G:48.2%  | L:178.93<br>C:130.32<br>G:-27.2% | L:44.68<br>C:41.63<br>G:-6.8% | L:174.49<br>C:157.09<br>G:-10.0% | L:2.41<br>C:1.39<br>G:-42.3% | L:31.46<br>C:31.80<br>G:1.1%  |
| <b>SDI1</b><br>L:6.35<br>C:34.52<br>G:443.4%  | L:0.05<br>C:0.18<br>G:301.8% | L:0.42<br>C:1.08<br>G:153.8%   | L:1.59<br>C:8.78<br>G:451.2%     | L:0.02<br>C:0.24<br>G:960.8%  | L:2.55<br>C:11.67<br>G:357.5%    | L:0.49<br>C:2.55<br>G:424.7%  | L:1.05<br>C:7.11<br>G:574.5%     | L:0.02<br>C:0.08<br>G:341.8% | L:0.16<br>C:2.84<br>G:1664.9% |
| <b>VNR1</b><br>L:9.28<br>C:9.88<br>G:6.5%     | L:0.09<br>C:0.16<br>G:81.9%  | L:0.38<br>C:0.04<br>G:-89.9%   | L:1.97<br>C:4.74<br>G:140.0%     | L:0.07<br>C:0.36<br>G:400.6%  | L:2.72<br>C:0.90<br>G:-67.0%     | L:1.01<br>C:0.37<br>G:-63.2%  | L:2.80<br>C:2.63<br>G:-6.1%      | L:0.03<br>C:0.01<br>G:-57.4% | L:0.21<br>C:0.68<br>G:227.1%  |
| <b>PKD1</b><br>L:15.41<br>C:16.27<br>G:5.6%   | L:0.09<br>C:0.09<br>G:3.9%   | L:0.62<br>C:0.15<br>G:-76.3%   | L:2.73<br>C:4.51<br>G:65.3%      | L:0.06<br>C:0.13<br>G:100.1%  | L:3.65<br>C:3.28<br>G:-10.0%     | L:1.15<br>C:0.58<br>G:-49.5%  | L:5.97<br>C:7.45<br>G:24.9%      | L:0.04<br>C:0.02<br>G:-56.4% | L:1.10<br>C:0.05<br>G:-95.4%  |
| <b>TKY1</b><br>L:11.50<br>C:11.74<br>G:2.1%   | L:0.13<br>C:0.06<br>G:-52.2% | L:0.93<br>C:0.09<br>G:-90.5%   | L:4.65<br>C:3.41<br>G:-26.7%     | L:0.12<br>C:0.27<br>G:128.2%  | L:1.63<br>C:3.56<br>G:119.0%     | L:0.53<br>C:0.44<br>G:-17.0%  | L:2.48<br>C:2.88<br>G:15.9%      | L:0.02<br>C:0.02<br>G:37.9%  | L:1.01<br>C:1.00<br>G:-0.8%   |
| <b>NGR1</b><br>L:44.88<br>C:45.04<br>G:0.4%   | L:0.63<br>C:0.28<br>G:-56.3% | L:1.55<br>C:1.53<br>G:-1.4%    | L:21.26<br>C:13.71<br>G:-35.5%   | L:0.54<br>C:0.88<br>G:62.1%   | L:9.93<br>C:6.50<br>G:-34.6%     | L:2.33<br>C:3.23<br>G:38.4%   | L:5.17<br>C:15.11<br>G:192.3%    | L:0.07<br>C:0.08<br>G:4.2%   | L:3.38<br>C:3.72<br>G:9.9%    |
| <b>ERL2</b><br>L:0.00<br>C:15.42<br>G:0.0%    | L:0.00<br>C:0.15<br>G:0.0%   | L:0.00<br>C:0.14<br>G:0.0%     | L:0.00<br>C:3.21<br>G:0.0%       | L:0.00<br>C:0.28<br>G:0.0%    | L:0.00<br>C:3.38<br>G:0.0%       | L:0.00<br>C:1.35<br>G:0.0%    | L:0.00<br>C:5.76<br>G:0.0%       | L:0.00<br>C:0.05<br>G:0.0%   | L:0.00<br>C:1.11<br>G:0.0%    |
| <b>COL1</b><br>L:4.94<br>C:4.93<br>G:-0.3%    | L:0.08<br>C:0.03<br>G:-66.1% | L:0.20<br>C:0.12<br>G:-37.1%   | L:1.45<br>C:1.95<br>G:34.2%      | L:0.04<br>C:0.06<br>G:47.8%   | L:0.76<br>C:0.61<br>G:-20.1%     | L:0.24<br>C:0.29<br>G:23.7%   | L:1.46<br>C:1.33<br>G:-8.9%      | L:0.01<br>C:0.01<br>G:-5.9%  | L:0.70<br>C:0.53<br>G:-24.6%  |
| <b>VNR2</b><br>L:30.79<br>C:30.37<br>G:-1.3%  | L:0.43<br>C:0.36<br>G:-15.0% | L:1.47<br>C:1.33<br>G:-9.3%    | L:8.76<br>C:12.60<br>G:43.9%     | L:0.50<br>C:0.59<br>G:19.0%   | L:9.07<br>C:6.54<br>G:-27.8%     | L:2.62<br>C:2.07<br>G:-20.9%  | L:6.00<br>C:4.63<br>G:-22.9%     | L:0.08<br>C:0.07<br>G:-9.8%  | L:1.87<br>C:2.17<br>G:16.0%   |

## Information:

**LMTD :** 01-09-2024 To 06-09-2024  
**MTD :** 01-09-2025 To 06-09-2025

**LMTD Sales**  
**3,711.78 L**

**MTD Sales**  
**3,418.93 L**

**Growth**  
**-7.89 %**

**A2A Growth**  
**-18.87 %**

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                     | FRANCISPR ABHU.B              | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A               |
|-----------------------------------------------|------------------------------|------------------------------|--------------------------------|-------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|-------------------------------|
| <b>VL1</b><br>L:17.80<br>C:17.09<br>G:-4.0%   | L:0.40<br>C:0.14<br>G:-64.9% | L:0.58<br>C:0.19<br>G:-68.0% | L:5.80<br>C:5.62<br>G:-3.1%    | L:0.23<br>C:0.33<br>G:43.7%   | L:3.93<br>C:3.51<br>G:-10.6%   | L:1.02<br>C:1.18<br>G:15.8%  | L:5.00<br>C:5.80<br>G:15.8%    | L:0.07<br>C:0.04<br>G:-46.4% | L:0.78<br>C:0.30<br>G:-61.0%  |
| <b>VKM1</b><br>L:9.83<br>C:8.83<br>G:-10.2%   | L:0.13<br>C:0.07<br>G:-41.5% | L:0.46<br>C:0.43<br>G:-5.7%  | L:1.59<br>C:0.75<br>G:-53.2%   | L:0.01<br>C:0.07<br>G:472.4%  | L:3.28<br>C:3.65<br>G:11.4%    | L:1.09<br>C:0.69<br>G:-37.2% | L:3.00<br>C:3.07<br>G:2.1%     | L:0.06<br>C:0.04<br>G:-32.7% | L:0.20<br>C:0.05<br>G:-74.9%  |
| <b>UDN1</b><br>L:8.15<br>C:7.27<br>G:-10.8%   | L:0.05<br>C:0.10<br>G:92.1%  | L:0.36<br>C:0.18<br>G:-50.5% | L:0.68<br>C:1.93<br>G:183.6%   | L:0.18<br>C:0.16<br>G:-11.6%  | L:3.53<br>C:1.96<br>G:-44.5%   | L:0.28<br>C:0.41<br>G:47.6%  | L:2.41<br>C:2.05<br>G:-15.2%   | L:0.06<br>C:0.02<br>G:-62.8% | L:0.59<br>C:0.46<br>G:-22.4%  |
| <b>STU2</b><br>L:7.79<br>C:6.91<br>G:-11.3%   | L:0.11<br>C:0.06<br>G:-42.2% | L:0.06<br>C:0.26<br>G:335.6% | L:0.92<br>C:0.93<br>G:0.5%     | L:0.03<br>C:0.09<br>G:163.6%  | L:2.65<br>C:1.49<br>G:-43.7%   | L:0.77<br>C:0.72<br>G:-6.4%  | L:2.92<br>C:2.69<br>G:-8.1%    | L:0.05<br>C:0.02<br>G:-60.0% | L:0.28<br>C:0.66<br>G:134.5%  |
| <b>KVT1</b><br>L:28.70<br>C:25.45<br>G:-11.3% | L:0.43<br>C:0.16<br>G:-63.8% | L:1.82<br>C:1.14<br>G:-37.6% | L:5.69<br>C:4.95<br>G:-13.0%   | L:0.17<br>C:0.51<br>G:198.5%  | L:10.47<br>C:9.03<br>G:-13.8%  | L:4.10<br>C:2.75<br>G:-32.8% | L:5.55<br>C:6.74<br>G:21.4%    | L:0.13<br>C:0.07<br>G:-44.7% | L:0.34<br>C:0.10<br>G:-70.4%  |
| <b>MMT1</b><br>L:13.56<br>C:11.98<br>G:-11.7% | L:0.17<br>C:0.07<br>G:-58.3% | L:0.87<br>C:0.44<br>G:-49.1% | L:2.86<br>C:2.05<br>G:-28.5%   | L:0.03<br>C:0.21<br>G:650.4%  | L:4.22<br>C:3.76<br>G:-10.9%   | L:1.42<br>C:1.37<br>G:-3.3%  | L:2.20<br>C:3.35<br>G:52.5%    | L:0.05<br>C:0.02<br>G:-53.1% | L:1.75<br>C:0.70<br>G:-59.9%  |
| <b>ARM1</b><br>L:7.74<br>C:6.78<br>G:-12.4%   | L:0.12<br>C:0.13<br>G:7.0%   | L:0.39<br>C:0.27<br>G:-31.7% | L:0.54<br>C:2.61<br>G:386.6%   | L:0.02<br>C:0.25<br>G:1236.3% | L:3.77<br>C:0.83<br>G:-78.1%   | L:0.47<br>C:0.46<br>G:-2.1%  | L:2.28<br>C:2.22<br>G:-2.9%    | L:0.05<br>C:0.01<br>G:-73.8% | L:0.08<br>C:0.00<br>G:-100.0% |
| <b>MAR1</b><br>L:27.21<br>C:23.00<br>G:-15.5% | L:0.20<br>C:0.11<br>G:-42.1% | L:0.70<br>C:1.03<br>G:46.6%  | L:8.04<br>C:5.46<br>G:-32.0%   | L:0.22<br>C:0.31<br>G:38.1%   | L:5.36<br>C:3.49<br>G:-34.9%   | L:1.09<br>C:1.57<br>G:44.6%  | L:8.68<br>C:9.82<br>G:13.2%    | L:0.07<br>C:0.07<br>G:6.3%   | L:2.85<br>C:1.13<br>G:-60.5%  |
| <b>TUT1</b><br>L:77.30<br>C:63.07<br>G:-18.4% | L:0.62<br>C:0.72<br>G:15.6%  | L:1.50<br>C:1.46<br>G:-2.3%  | L:20.17<br>C:17.59<br>G:-12.8% | L:2.36<br>C:2.27<br>G:-3.8%   | L:21.81<br>C:17.00<br>G:-22.1% | L:3.71<br>C:2.71<br>G:-26.8% | L:22.56<br>C:18.42<br>G:-18.4% | L:0.37<br>C:0.16<br>G:-55.9% | L:4.20<br>C:2.73<br>G:-35.1%  |
| <b>TUT2</b><br>L:29.91<br>C:24.11<br>G:-19.4% | L:0.33<br>C:0.18<br>G:-44.6% | L:0.52<br>C:0.79<br>G:52.0%  | L:10.15<br>C:6.21<br>G:-38.8%  | L:0.31<br>C:0.78<br>G:153.9%  | L:6.10<br>C:5.17<br>G:-15.1%   | L:1.17<br>C:1.80<br>G:54.1%  | L:9.90<br>C:7.40<br>G:-25.3%   | L:0.13<br>C:0.12<br>G:-1.7%  | L:1.30<br>C:1.64<br>G:25.7%   |
| <b>PDI1</b><br>L:11.87<br>C:9.52<br>G:-19.8%  | L:0.16<br>C:0.11<br>G:-30.3% | L:0.52<br>C:0.45<br>G:-14.0% | L:2.42<br>C:1.87<br>G:-23.0%   | L:0.04<br>C:0.12<br>G:221.7%  | L:5.29<br>C:3.25<br>G:-38.6%   | L:1.03<br>C:0.98<br>G:-5.1%  | L:2.27<br>C:2.09<br>G:-7.6%    | L:0.06<br>C:0.03<br>G:-54.7% | L:0.08<br>C:0.62<br>G:703.4%  |
| <b>RND1</b><br>L:24.01<br>C:19.02<br>G:-20.8% | L:0.16<br>C:0.11<br>G:-31.4% | L:0.94<br>C:0.76<br>G:-18.8% | L:5.34<br>C:3.83<br>G:-28.4%   | L:0.45<br>C:0.32<br>G:-29.4%  | L:5.90<br>C:3.99<br>G:-32.3%   | L:2.25<br>C:1.60<br>G:-29.0% | L:8.22<br>C:6.81<br>G:-17.1%   | L:0.09<br>C:0.03<br>G:-65.6% | L:0.65<br>C:1.57<br>G:139.6%  |
| <b>TKS2</b><br>L:20.62<br>C:16.14<br>G:-21.7% | L:0.10<br>C:0.11<br>G:8.5%   | L:1.20<br>C:1.11<br>G:-6.9%  | L:5.35<br>C:4.76<br>G:-10.9%   | L:0.22<br>C:0.55<br>G:147.8%  | L:6.09<br>C:4.03<br>G:-33.9%   | L:1.72<br>C:1.36<br>G:-20.9% | L:4.66<br>C:3.22<br>G:-30.9%   | L:0.09<br>C:0.05<br>G:-45.3% | L:1.20<br>C:0.95<br>G:-20.9%  |
| <b>SVK1</b><br>L:20.04<br>C:15.22<br>G:-24.1% | L:0.20<br>C:0.11<br>G:-43.2% | L:0.54<br>C:0.29<br>G:-46.7% | L:5.09<br>C:3.17<br>G:-37.7%   | L:0.08<br>C:0.26<br>G:219.1%  | L:6.26<br>C:4.99<br>G:-20.3%   | L:1.10<br>C:0.78<br>G:-29.2% | L:5.52<br>C:3.81<br>G:-30.9%   | L:0.06<br>C:0.03<br>G:-55.6% | L:1.20<br>C:1.78<br>G:48.9%   |
| <b>SGT1</b><br>L:7.10<br>C:5.32<br>G:-25.1%   | L:0.14<br>C:0.07<br>G:-46.8% | L:0.15<br>C:0.18<br>G:19.9%  | L:3.04<br>C:3.40<br>G:12.1%    | L:0.00<br>C:0.03<br>G:0.0%    | L:1.85<br>C:1.09<br>G:-41.0%   | L:0.30<br>C:0.47<br>G:54.7%  | L:1.43<br>C:0.00<br>G:-100.0%  | L:0.02<br>C:0.01<br>G:-50.1% | L:0.17<br>C:0.06<br>G:-61.8%  |
| <b>SNL1</b><br>L:15.47<br>C:11.52<br>G:-25.6% | L:0.23<br>C:0.06<br>G:-75.3% | L:0.38<br>C:0.30<br>G:-21.3% | L:3.50<br>C:3.28<br>G:-6.4%    | L:0.04<br>C:0.09<br>G:146.3%  | L:4.49<br>C:3.01<br>G:-32.8%   | L:2.05<br>C:1.13<br>G:-44.6% | L:4.24<br>C:3.56<br>G:-16.2%   | L:0.04<br>C:0.03<br>G:-37.6% | L:0.50<br>C:0.05<br>G:-89.7%  |
| <b>TKS1</b><br>L:23.23<br>C:17.11<br>G:-26.3% | L:0.22<br>C:0.14<br>G:-34.6% | L:1.00<br>C:0.89<br>G:-11.2% | L:4.74<br>C:3.74<br>G:-20.9%   | L:0.24<br>C:0.35<br>G:49.0%   | L:9.95<br>C:4.65<br>G:-53.3%   | L:1.99<br>C:1.87<br>G:-6.0%  | L:4.68<br>C:3.91<br>G:-16.3%   | L:0.13<br>C:0.07<br>G:-46.0% | L:0.29<br>C:1.48<br>G:402.1%  |

## Information:

LMTD : 01-09-2024 To 06-09-2024

MTD : 01-09-2025 To 06-09-2025

LMTD Sales

3,711.78 L

MTD Sales

3,418.93 L

Growth

-7.89 %

A2A Growth

-18.87 %

| Sales Zone /Branch                            | AJITHKUMA R.K                 | BALAJI.M                      | DURAIRAJ.T                    | FRANCISPR ABHU.B              | JAGADEESA N.M                   | JEGANRAJ.S                     | MURUGAN.K                        | OTHERS                        | RANJITHKU MAR.A                |
|-----------------------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|---------------------------------|--------------------------------|----------------------------------|-------------------------------|--------------------------------|
| <b>TCN1</b><br>L:19.41<br>C:13.51<br>G:-30.4% | L:0.16<br>C:0.11<br>G:-34.0%  | L:1.02<br>C:0.57<br>G:-44.4%  | L:3.94<br>C:4.26<br>G:8.1%    | L:0.43<br>C:0.19<br>G:-54.7%  | L:4.48<br>C:3.69<br>G:-17.5%    | L:1.42<br>C:1.56<br>G:10.0%    | L:7.52<br>C:2.62<br>G:-65.1%     | L:0.10<br>C:0.04<br>G:-59.9%  | L:0.34<br>C:0.47<br>G:35.1%    |
| <b>RPM1</b><br>L:14.66<br>C:10.20<br>G:-30.4% | L:0.07<br>C:0.05<br>G:-25.9%  | L:0.39<br>C:0.25<br>G:-35.8%  | L:2.59<br>C:0.14<br>G:-94.5%  | L:0.01<br>C:0.17<br>G:1243.1% | L:4.25<br>C:2.68<br>G:-37.0%    | L:1.46<br>C:1.29<br>G:-11.5%   | L:3.59<br>C:5.05<br>G:40.7%      | L:0.01<br>C:0.04<br>G:251.9%  | L:2.29<br>C:0.53<br>G:-77.1%   |
| <b>KGL1</b><br>L:9.58<br>C:6.18<br>G:-35.6%   | L:0.28<br>C:0.18<br>G:-35.7%  | L:0.12<br>C:0.32<br>G:162.7%  | L:4.34<br>C:1.72<br>G:-60.3%  | L:0.06<br>C:0.06<br>G:0.0%    | L:1.81<br>C:0.92<br>G:-49.3%    | L:0.30<br>C:0.44<br>G:49.9%    | L:2.16<br>C:0.63<br>G:-70.7%     | L:0.04<br>C:0.02<br>G:-53.4%  | L:0.47<br>C:1.87<br>G:300.6%   |
| <b>KYR1</b><br>L:10.88<br>C:6.58<br>G:-39.5%  | L:0.18<br>C:0.10<br>G:-46.8%  | L:0.21<br>C:0.31<br>G:51.5%   | L:2.35<br>C:1.44<br>G:-38.6%  | L:0.11<br>C:0.12<br>G:5.2%    | L:3.46<br>C:1.50<br>G:-56.5%    | L:0.70<br>C:0.86<br>G:23.0%    | L:3.67<br>C:2.32<br>G:-36.9%     | L:0.08<br>C:0.02<br>G:-78.6%  | L:0.13<br>C:-0.08<br>G:-163.8% |
| <b>ASM1</b><br>L:10.13<br>C:5.95<br>G:-41.2%  | L:0.21<br>C:0.09<br>G:-57.8%  | L:0.48<br>C:0.42<br>G:-13.0%  | L:3.00<br>C:1.23<br>G:-59.1%  | L:0.17<br>C:0.38<br>G:126.2%  | L:3.33<br>C:1.35<br>G:-59.3%    | L:0.57<br>C:0.62<br>G:9.3%     | L:2.10<br>C:1.42<br>G:-32.6%     | L:0.05<br>C:0.02<br>G:-59.3%  | L:0.22<br>C:0.43<br>G:96.8%    |
| <b>APK1</b><br>L:13.90<br>C:7.81<br>G:-43.8%  | L:0.14<br>C:0.08<br>G:-38.8%  | L:0.71<br>C:0.35<br>G:-50.3%  | L:2.70<br>C:1.36<br>G:-49.7%  | L:0.22<br>C:0.22<br>G:-1.2%   | L:3.73<br>C:2.21<br>G:-40.8%    | L:1.52<br>C:0.72<br>G:-52.7%   | L:4.14<br>C:2.20<br>G:-46.8%     | L:0.08<br>C:0.02<br>G:-75.5%  | L:0.66<br>C:0.65<br>G:-1.9%    |
| <b>TVL1</b><br>L:55.70<br>C:27.28<br>G:-51.0% | L:1.32<br>C:0.12<br>G:-90.6%  | L:1.23<br>C:0.53<br>G:-56.9%  | L:15.07<br>C:7.34<br>G:-51.3% | L:0.47<br>C:0.45<br>G:-3.1%   | L:10.95<br>C:5.90<br>G:-46.1%   | L:3.29<br>C:2.59<br>G:-21.1%   | L:22.32<br>C:9.93<br>G:-55.5%    | L:0.17<br>C:0.05<br>G:-69.0%  | L:0.89<br>C:0.36<br>G:-59.7%   |
| <b>KSM1</b><br>L:7.57<br>C:1.82<br>G:-76.0%   | L:0.05<br>C:0.04<br>G:-21.6%  | L:0.14<br>C:0.08<br>G:-39.0%  | L:4.32<br>C:0.29<br>G:-93.3%  | L:0.05<br>C:0.05<br>G:4.2%    | L:1.73<br>C:0.41<br>G:-76.5%    | L:0.40<br>C:0.48<br>G:21.4%    | L:0.87<br>C:0.39<br>G:-55.3%     | L:0.01<br>C:0.01<br>G:-64.3%  | L:0.00<br>C:0.07<br>G:0.0%     |
| <b>TVL2</b><br>L:12.22<br>C:2.56<br>G:-79.0%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.22<br>C:0.12<br>G:-43.7%  | L:0.60<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.00<br>G:0.0%    | L:5.95<br>C:0.32<br>G:-94.6%    | L:0.42<br>C:0.31<br>G:-26.9%   | L:4.91<br>C:0.68<br>G:-86.1%     | L:0.03<br>C:0.00<br>G:-89.9%  | L:0.08<br>C:1.13<br>G:1378.5%  |
| <b>ERL1</b><br>L:12.05<br>C:0.00<br>G:-100.0% | L:0.11<br>C:0.00<br>G:-100.0% | L:0.39<br>C:0.00<br>G:-100.0% | L:2.59<br>C:0.00<br>G:-100.0% | L:0.03<br>C:0.00<br>G:-100.0% | L:4.00<br>C:0.00<br>G:-100.0%   | L:0.69<br>C:0.00<br>G:-100.0%  | L:2.74<br>C:0.00<br>G:-100.0%    | L:0.04<br>C:0.00<br>G:-100.0% | L:1.46<br>C:0.00<br>G:-100.0%  |
| <b>SOUTH-03</b>                               |                               |                               |                               |                               |                                 |                                |                                  |                               |                                |
| L:393.36<br>C:346.27<br>G:-12.0%              | L:3.25<br>C:2.99<br>G:-8.3%   | L:13.97<br>C:14.66<br>G:4.9%  | L:78.67<br>C:76.42<br>G:-2.9% | L:4.30<br>C:7.48<br>G:73.8%   | L:131.51<br>C:94.90<br>G:-27.8% | L:30.51<br>C:26.82<br>G:-12.1% | L:122.20<br>C:108.35<br>G:-11.3% | L:1.65<br>C:1.34<br>G:-18.6%  | L:7.29<br>C:13.32<br>G:82.7%   |
|                                               |                               |                               |                               |                               |                                 |                                |                                  |                               |                                |
| <b>MNM1</b><br>L:7.26<br>C:13.98<br>G:92.5%   | L:0.10<br>C:0.10<br>G:-0.4%   | L:0.09<br>C:0.17<br>G:86.5%   | L:1.74<br>C:2.31<br>G:33.3%   | L:0.03<br>C:0.14<br>G:334.0%  | L:2.47<br>C:1.89<br>G:-23.3%    | L:0.92<br>C:0.67<br>G:-27.7%   | L:1.79<br>C:8.68<br>G:385.3%     | L:0.02<br>C:0.02<br>G:-2.7%   | L:0.10<br>C:0.00<br>G:-100.0%  |
| <b>ADP1</b><br>L:6.23<br>C:9.35<br>G:50.1%    | L:0.15<br>C:0.23<br>G:56.5%   | L:0.39<br>C:0.41<br>G:5.4%    | L:2.35<br>C:3.47<br>G:47.7%   | L:0.07<br>C:0.22<br>G:218.0%  | L:1.59<br>C:3.12<br>G:95.9%     | L:0.34<br>C:0.39<br>G:14.3%    | L:0.96<br>C:1.47<br>G:52.1%      | L:0.02<br>C:0.04<br>G:134.6%  | L:0.36<br>C:0.00<br>G:-100.0%  |
| <b>DKI1</b><br>L:8.58<br>C:11.49<br>G:34.0%   | L:0.15<br>C:0.16<br>G:8.9%    | L:0.24<br>C:0.51<br>G:112.0%  | L:1.76<br>C:3.70<br>G:110.3%  | L:0.06<br>C:0.30<br>G:433.7%  | L:1.86<br>C:1.85<br>G:-0.3%     | L:0.31<br>C:0.32<br>G:5.9%     | L:3.81<br>C:4.12<br>G:8.1%       | L:0.06<br>C:0.04<br>G:-28.2%  | L:0.34<br>C:0.48<br>G:42.7%    |
| <b>USL1</b><br>L:9.84<br>C:13.19<br>G:34.0%   | L:0.08<br>C:0.16<br>G:96.7%   | L:0.27<br>C:0.42<br>G:55.1%   | L:2.17<br>C:4.20<br>G:93.9%   | L:0.13<br>C:0.19<br>G:52.9%   | L:3.56<br>C:3.05<br>G:-14.4%    | L:1.13<br>C:0.76<br>G:-32.7%   | L:2.31<br>C:3.62<br>G:56.8%      | L:0.05<br>C:0.04<br>G:-12.7%  | L:0.15<br>C:0.74<br>G:395.7%   |
| <b>CMR1</b><br>L:6.11<br>C:7.73<br>G:26.5%    | L:0.10<br>C:0.16<br>G:57.8%   | L:0.04<br>C:0.13<br>G:249.3%  | L:3.35<br>C:5.11<br>G:52.4%   | L:0.05<br>C:0.27<br>G:400.1%  | L:1.39<br>C:1.76<br>G:26.2%     | L:0.34<br>C:0.26<br>G:-22.4%   | L:0.83<br>C:0.04<br>G:-95.5%     | L:0.01<br>C:0.01<br>G:-25.5%  | L:0.00<br>C:0.00<br>G:0.0%     |



## Information:

LMTD : 01-09-2024 To 06-09-2024

MTD : 01-09-2025 To 06-09-2025

LMTD Sales

3,711.78 L

MTD Sales

3,418.93 L

Growth

-7.89 %

A2A Growth

-18.87 %

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                   | FRANCISPR ABHU.B              | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A               |
|-----------------------------------------------|------------------------------|------------------------------|------------------------------|-------------------------------|--------------------------------|------------------------------|--------------------------------|------------------------------|-------------------------------|
| <b>TMM1</b><br>L:14.72<br>C:18.50<br>G:25.7%  | L:0.10<br>C:0.12<br>G:15.4%  | L:0.39<br>C:1.26<br>G:226.6% | L:1.02<br>C:2.94<br>G:188.6% | L:0.06<br>C:0.36<br>G:532.5%  | L:6.57<br>C:3.64<br>G:-44.6%   | L:1.11<br>C:1.59<br>G:43.5%  | L:5.27<br>C:7.50<br>G:42.4%    | L:0.07<br>C:0.05<br>G:-26.2% | L:0.14<br>C:1.04<br>G:619.5%  |
| <b>PNV1</b><br>L:7.20<br>C:8.64<br>G:19.9%    | L:0.09<br>C:0.08<br>G:-5.0%  | L:0.40<br>C:0.30<br>G:-25.7% | L:0.80<br>C:0.55<br>G:-30.8% | L:0.03<br>C:0.20<br>G:548.0%  | L:1.68<br>C:1.59<br>G:-5.4%    | L:0.48<br>C:0.41<br>G:-14.4% | L:3.68<br>C:4.34<br>G:17.9%    | L:0.03<br>C:0.03<br>G:-10.4% | L:0.00<br>C:1.12<br>G:0.0%    |
| <b>KKD2</b><br>L:9.50<br>C:9.94<br>G:4.7%     | L:0.01<br>C:0.06<br>G:291.4% | L:0.16<br>C:0.32<br>G:103.0% | L:0.21<br>C:1.31<br>G:510.9% | L:0.04<br>C:0.09<br>G:106.3%  | L:2.54<br>C:2.34<br>G:-8.0%    | L:1.77<br>C:1.38<br>G:-22.1% | L:4.56<br>C:3.75<br>G:-17.6%   | L:0.03<br>C:0.03<br>G:-13.8% | L:0.17<br>C:0.66<br>G:300.7%  |
| <b>SVG1</b><br>L:10.86<br>C:10.98<br>G:1.1%   | L:0.10<br>C:0.04<br>G:-57.1% | L:0.46<br>C:0.82<br>G:77.0%  | L:2.06<br>C:3.06<br>G:48.4%  | L:0.33<br>C:0.18<br>G:-46.7%  | L:2.96<br>C:1.96<br>G:-33.9%   | L:0.73<br>C:0.72<br>G:-0.6%  | L:3.87<br>C:3.66<br>G:-5.4%    | L:0.03<br>C:0.01<br>G:-84.1% | L:0.31<br>C:0.53<br>G:69.6%   |
| <b>ATG1</b><br>L:7.73<br>C:7.77<br>G:0.5%     | L:0.03<br>C:0.02<br>G:-26.2% | L:0.53<br>C:0.37<br>G:-30.8% | L:0.69<br>C:0.74<br>G:7.2%   | L:0.08<br>C:0.33<br>G:298.1%  | L:3.81<br>C:2.49<br>G:-34.5%   | L:0.61<br>C:0.85<br>G:39.9%  | L:1.85<br>C:2.91<br>G:57.8%    | L:0.04<br>C:0.02<br>G:-44.0% | L:0.11<br>C:0.04<br>G:-62.0%  |
| <b>MLR1</b><br>L:10.44<br>C:9.80<br>G:-6.1%   | L:0.04<br>C:0.01<br>G:-65.0% | L:0.11<br>C:0.24<br>G:117.5% | L:1.51<br>C:1.84<br>G:22.2%  | L:0.08<br>C:0.09<br>G:12.1%   | L:3.23<br>C:3.64<br>G:12.6%    | L:0.52<br>C:0.66<br>G:27.6%  | L:4.78<br>C:2.96<br>G:-38.1%   | L:0.04<br>C:0.04<br>G:-4.7%  | L:0.11<br>C:0.30<br>G:162.4%  |
| <b>TDI1</b><br>L:9.16<br>C:8.56<br>G:-6.5%    | L:0.12<br>C:0.15<br>G:19.1%  | L:0.30<br>C:0.24<br>G:-21.5% | L:3.29<br>C:3.30<br>G:0.4%   | L:0.19<br>C:0.30<br>G:61.0%   | L:2.47<br>C:0.70<br>G:-71.7%   | L:0.52<br>C:0.65<br>G:24.1%  | L:1.81<br>C:3.19<br>G:76.5%    | L:0.04<br>C:0.04<br>G:-17.6% | L:0.41<br>C:0.00<br>G:-100.0% |
| <b>MPA1</b><br>L:13.11<br>C:11.41<br>G:-13.0% | L:0.16<br>C:0.21<br>G:28.9%  | L:0.21<br>C:0.66<br>G:212.7% | L:4.15<br>C:2.38<br>G:-42.6% | L:0.12<br>C:0.67<br>G:472.1%  | L:6.24<br>C:3.82<br>G:-38.8%   | L:0.93<br>C:0.72<br>G:-22.2% | L:1.00<br>C:1.62<br>G:61.5%    | L:0.07<br>C:0.05<br>G:-29.6% | L:0.23<br>C:1.28<br>G:448.8%  |
| <b>MDU2</b><br>L:27.87<br>C:24.05<br>G:-13.7% | L:0.14<br>C:0.19<br>G:40.8%  | L:1.33<br>C:0.78<br>G:-41.4% | L:2.05<br>C:4.77<br>G:133.0% | L:0.13<br>C:0.44<br>G:240.9%  | L:12.64<br>C:9.16<br>G:-27.5%  | L:2.20<br>C:1.59<br>G:-28.0% | L:9.04<br>C:6.58<br>G:-27.2%   | L:0.12<br>C:0.11<br>G:-7.9%  | L:0.23<br>C:0.43<br>G:88.1%   |
| <b>BNR1</b><br>L:8.71<br>C:7.43<br>G:-14.7%   | L:0.21<br>C:0.06<br>G:-69.2% | L:0.22<br>C:0.04<br>G:-83.0% | L:4.85<br>C:2.10<br>G:-56.6% | L:0.04<br>C:0.20<br>G:409.5%  | L:1.74<br>C:1.78<br>G:2.3%     | L:0.51<br>C:0.56<br>G:8.8%   | L:1.08<br>C:1.58<br>G:46.4%    | L:0.01<br>C:0.02<br>G:113.2% | L:0.05<br>C:1.09<br>G:1899.6% |
| <b>MDU1</b><br>L:62.54<br>C:53.16<br>G:-15.0% | L:0.26<br>C:0.26<br>G:0.0%   | L:2.10<br>C:2.16<br>G:2.9%   | L:8.66<br>C:9.76<br>G:12.7%  | L:0.64<br>C:0.59<br>G:-7.3%   | L:22.87<br>C:16.84<br>G:-26.4% | L:4.80<br>C:4.59<br>G:-4.4%  | L:22.16<br>C:17.51<br>G:-21.0% | L:0.31<br>C:0.29<br>G:-7.5%  | L:0.75<br>C:1.16<br>G:55.9%   |
| <b>NTM1</b><br>L:9.25<br>C:7.82<br>G:-15.5%   | L:0.12<br>C:0.06<br>G:-48.9% | L:0.28<br>C:0.34<br>G:19.7%  | L:1.84<br>C:3.33<br>G:80.6%  | L:0.04<br>C:0.05<br>G:20.3%   | L:5.33<br>C:1.65<br>G:-69.0%   | L:1.01<br>C:0.87<br>G:-13.4% | L:0.54<br>C:1.50<br>G:175.1%   | L:0.02<br>C:0.02<br>G:-24.3% | L:0.06<br>C:0.00<br>G:-100.0% |
| <b>MDU4</b><br>L:9.59<br>C:7.87<br>G:-18.0%   | L:0.07<br>C:0.06<br>G:-16.6% | L:0.39<br>C:0.52<br>G:33.9%  | L:2.54<br>C:1.22<br>G:-51.9% | L:0.01<br>C:0.15<br>G:2605.0% | L:2.52<br>C:2.56<br>G:1.6%     | L:0.56<br>C:0.91<br>G:62.1%  | L:2.82<br>C:2.30<br>G:-18.3%   | L:0.04<br>C:0.03<br>G:-22.3% | L:0.64<br>C:0.11<br>G:-82.5%  |
| <b>MDU3</b><br>L:17.42<br>C:13.37<br>G:-23.3% | L:0.11<br>C:0.09<br>G:-11.3% | L:0.31<br>C:0.36<br>G:16.6%  | L:6.82<br>C:3.41<br>G:-50.0% | L:0.12<br>C:0.20<br>G:75.0%   | L:2.42<br>C:4.97<br>G:105.8%   | L:1.15<br>C:0.50<br>G:-56.4% | L:6.46<br>C:2.43<br>G:-62.3%   | L:0.06<br>C:0.08<br>G:32.7%  | L:0.00<br>C:1.32<br>G:0.0%    |
| <b>DGL1</b><br>L:39.14<br>C:29.97<br>G:-23.4% | L:0.18<br>C:0.10<br>G:-42.1% | L:1.23<br>C:1.62<br>G:31.6%  | L:3.63<br>C:2.43<br>G:-33.2% | L:0.50<br>C:0.79<br>G:57.5%   | L:15.98<br>C:8.39<br>G:-47.5%  | L:3.60<br>C:3.25<br>G:-9.8%  | L:13.50<br>C:12.84<br>G:-4.9%  | L:0.18<br>C:0.17<br>G:-6.0%  | L:0.34<br>C:0.38<br>G:14.6%   |
| <b>CBM1</b><br>L:14.31<br>C:10.52<br>G:-26.5% | L:0.15<br>C:0.13<br>G:-12.7% | L:0.49<br>C:0.87<br>G:75.6%  | L:5.20<br>C:3.34<br>G:-35.8% | L:0.11<br>C:0.16<br>G:46.2%   | L:4.17<br>C:2.79<br>G:-33.1%   | L:0.89<br>C:1.11<br>G:24.8%  | L:3.10<br>C:1.61<br>G:-48.1%   | L:0.04<br>C:0.02<br>G:-41.9% | L:0.17<br>C:0.49<br>G:191.1%  |
| <b>ODM1</b><br>L:7.48<br>C:5.29<br>G:-29.3%   | L:0.09<br>C:0.08<br>G:-19.3% | L:0.21<br>C:0.26<br>G:24.1%  | L:2.07<br>C:2.54<br>G:22.7%  | L:0.14<br>C:0.11<br>G:-22.3%  | L:1.63<br>C:0.37<br>G:-77.1%   | L:0.45<br>C:0.40<br>G:-10.9% | L:2.32<br>C:0.93<br>G:-60.0%   | L:0.03<br>C:0.00<br>G:-91.0% | L:0.55<br>C:0.61<br>G:11.0%   |

## Information:

LMTD : 01-09-2024 To 06-09-2024

MTD : 01-09-2025 To 06-09-2025

LMTD Sales

3,711.78 L

MTD Sales

3,418.93 L

Growth

-7.89 %

A2A Growth

-18.87 %

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                      | DURAIRAJ.T                     | FRANCISPR ABHU.B              | JAGADEESA N.M                   | JEGANRAJ.S                   | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A               |
|-----------------------------------------------|------------------------------|-------------------------------|--------------------------------|-------------------------------|---------------------------------|------------------------------|--------------------------------|------------------------------|-------------------------------|
| <b>SGP1</b><br>L:6.87<br>C:4.64<br>G:-32.5%   | L:0.03<br>C:0.10<br>G:213.6% | L:0.42<br>C:0.14<br>G:-67.4%  | L:0.88<br>C:1.48<br>G:67.1%    | L:0.02<br>C:0.03<br>G:36.3%   | L:1.72<br>C:1.47<br>G:-14.7%    | L:0.51<br>C:0.31<br>G:-38.4% | L:3.25<br>C:0.80<br>G:-75.5%   | L:0.03<br>C:0.02<br>G:-47.9% | L:0.00<br>C:0.30<br>G:0.0%    |
| <b>TPT1</b><br>L:17.56<br>C:11.76<br>G:-33.1% | L:0.17<br>C:0.10<br>G:-39.4% | L:1.03<br>C:0.39<br>G:-61.8%  | L:3.80<br>C:1.35<br>G:-64.4%   | L:0.30<br>C:0.44<br>G:47.7%   | L:4.73<br>C:4.09<br>G:-13.6%    | L:1.12<br>C:1.14<br>G:1.6%   | L:5.85<br>C:4.12<br>G:-29.5%   | L:0.07<br>C:0.07<br>G:2.4%   | L:0.51<br>C:0.06<br>G:-88.3%  |
| <b>TEN1</b><br>L:15.83<br>C:10.43<br>G:-34.1% | L:0.22<br>C:0.06<br>G:-73.9% | L:0.71<br>C:0.12<br>G:-83.5%  | L:3.62<br>C:2.49<br>G:-31.4%   | L:0.32<br>C:0.39<br>G:21.8%   | L:5.39<br>C:3.55<br>G:-34.0%    | L:0.96<br>C:0.21<br>G:-77.6% | L:3.74<br>C:3.16<br>G:-15.5%   | L:0.06<br>C:0.05<br>G:-23.7% | L:0.81<br>C:0.40<br>G:-50.5%  |
| <b>BTU1</b><br>L:7.16<br>C:4.48<br>G:-37.4%   | L:0.02<br>C:0.04<br>G:163.7% | L:0.34<br>C:0.12<br>G:-64.0%  | L:2.65<br>C:1.36<br>G:-48.8%   | L:0.16<br>C:0.15<br>G:-8.1%   | L:1.31<br>C:0.89<br>G:-32.2%    | L:0.67<br>C:0.41<br>G:-39.0% | L:1.79<br>C:1.12<br>G:-37.3%   | L:0.01<br>C:0.01<br>G:-19.2% | L:0.20<br>C:0.38<br>G:84.2%   |
| <b>MDU5</b><br>L:16.85<br>C:8.97<br>G:-46.7%  | L:0.11<br>C:0.07<br>G:-36.5% | L:0.84<br>C:0.97<br>G:14.9%   | L:4.33<br>C:1.35<br>G:-68.8%   | L:0.36<br>C:0.26<br>G:-25.7%  | L:5.19<br>C:3.04<br>G:-41.4%    | L:1.64<br>C:1.15<br>G:-29.8% | L:4.24<br>C:1.80<br>G:-57.4%   | L:0.07<br>C:0.03<br>G:-51.7% | L:0.09<br>C:0.31<br>G:244.2%  |
| <b>KRR1</b><br>L:12.02<br>C:5.16<br>G:-57.1%  | L:0.16<br>C:0.08<br>G:-52.7% | L:0.48<br>C:0.14<br>G:-69.8%  | L:0.63<br>C:0.57<br>G:-8.7%    | L:0.15<br>C:0.16<br>G:7.1%    | L:3.52<br>C:1.50<br>G:-57.4%    | L:0.74<br>C:0.42<br>G:-43.5% | L:5.81<br>C:2.21<br>G:-62.0%   | L:0.07<br>C:0.00<br>G:-95.3% | L:0.46<br>C:0.08<br>G:-82.7%  |
| <b>TRICHY-01</b>                              |                              |                               |                                |                               |                                 |                              |                                |                              |                               |
| L:416.75<br>C:410.57<br>G:-1.5%               | L:3.21<br>C:3.12<br>G:-2.8%  | L:11.53<br>C:10.90<br>G:-5.5% | L:102.97<br>C:107.66<br>G:4.6% | L:2.89<br>C:5.08<br>G:75.5%   | L:109.70<br>C:80.83<br>G:-26.3% | L:22.18<br>C:22.61<br>G:1.9% | L:150.04<br>C:159.49<br>G:6.3% | L:1.41<br>C:0.87<br>G:-37.8% | L:12.83<br>C:20.00<br>G:55.9% |
| <b>PDK1</b><br>L:7.50<br>C:10.95<br>G:45.9%   | L:0.05<br>C:0.05<br>G:-2.2%  | L:0.44<br>C:0.11<br>G:-74.7%  | L:0.32<br>C:3.04<br>G:854.2%   | L:0.01<br>C:0.36<br>G:4251.7% | L:2.32<br>C:1.72<br>G:-26.1%    | L:0.66<br>C:0.63<br>G:-4.2%  | L:3.58<br>C:5.02<br>G:40.1%    | L:0.03<br>C:0.02<br>G:-36.0% | L:0.08<br>C:0.00<br>G:-100.0% |
| <b>TYR1</b><br>L:13.75<br>C:18.64<br>G:35.5%  | L:0.15<br>C:0.21<br>G:42.0%  | L:0.24<br>C:0.15<br>G:-38.4%  | L:5.16<br>C:7.55<br>G:46.4%    | L:0.04<br>C:0.26<br>G:494.7%  | L:3.33<br>C:3.75<br>G:12.7%     | L:0.95<br>C:0.67<br>G:-29.1% | L:2.98<br>C:5.36<br>G:79.6%    | L:0.02<br>C:0.02<br>G:-10.2% | L:0.87<br>C:0.66<br>G:-24.4%  |
| <b>TRY1</b><br>L:86.15<br>C:107.13<br>G:24.4% | L:0.34<br>C:0.50<br>G:47.3%  | L:1.55<br>C:1.54<br>G:-0.9%   | L:24.79<br>C:25.62<br>G:3.3%   | L:0.49<br>C:0.93<br>G:87.0%   | L:22.12<br>C:16.30<br>G:-26.3%  | L:2.53<br>C:2.61<br>G:3.0%   | L:30.91<br>C:55.71<br>G:80.3%  | L:0.27<br>C:0.19<br>G:-27.8% | L:3.15<br>C:3.73<br>G:18.6%   |
| <b>TVR2</b><br>L:17.06<br>C:21.04<br>G:23.3%  | L:0.14<br>C:0.13<br>G:-5.6%  | L:0.68<br>C:0.86<br>G:26.8%   | L:4.54<br>C:4.14<br>G:-8.8%    | L:0.02<br>C:0.13<br>G:680.2%  | L:4.25<br>C:3.56<br>G:-16.3%    | L:0.92<br>C:1.41<br>G:53.7%  | L:4.90<br>C:9.00<br>G:83.7%    | L:0.07<br>C:0.05<br>G:-23.4% | L:1.55<br>C:1.76<br>G:13.6%   |
| <b>TTP1</b><br>L:10.87<br>C:13.29<br>G:22.3%  | L:0.27<br>C:0.27<br>G:0.2%   | L:0.22<br>C:0.23<br>G:5.6%    | L:4.05<br>C:6.97<br>G:71.9%    | L:0.16<br>C:0.32<br>G:105.7%  | L:1.78<br>C:1.23<br>G:-31.0%    | L:0.82<br>C:0.54<br>G:-34.5% | L:3.08<br>C:1.87<br>G:-39.2%   | L:0.02<br>C:0.01<br>G:-47.1% | L:0.47<br>C:1.85<br>G:294.6%  |
| <b>PBR2</b><br>L:24.64<br>C:27.20<br>G:10.4%  | L:0.22<br>C:0.22<br>G:1.4%   | L:1.23<br>C:0.73<br>G:-40.9%  | L:7.16<br>C:7.22<br>G:0.9%     | L:0.35<br>C:0.34<br>G:-2.1%   | L:7.76<br>C:4.59<br>G:-40.9%    | L:1.11<br>C:1.52<br>G:37.6%  | L:6.11<br>C:10.22<br>G:67.2%   | L:0.07<br>C:0.02<br>G:-63.3% | L:0.64<br>C:2.33<br>G:264.3%  |
| <b>NGT1</b><br>L:14.99<br>C:16.44<br>G:9.7%   | L:0.09<br>C:0.13<br>G:36.8%  | L:0.77<br>C:0.29<br>G:-62.4%  | L:2.45<br>C:4.95<br>G:102.1%   | L:0.12<br>C:0.33<br>G:173.2%  | L:5.47<br>C:3.01<br>G:-45.0%    | L:0.86<br>C:1.61<br>G:87.5%  | L:5.04<br>C:5.67<br>G:12.4%    | L:0.06<br>C:0.04<br>G:-36.0% | L:0.13<br>C:0.42<br>G:224.6%  |
| <b>AYR1</b><br>L:10.51<br>C:11.27<br>G:7.2%   | L:0.07<br>C:0.14<br>G:85.9%  | L:0.05<br>C:0.20<br>G:273.5%  | L:3.36<br>C:3.53<br>G:5.2%     | L:0.10<br>C:0.14<br>G:40.9%   | L:2.17<br>C:3.69<br>G:70.2%     | L:0.33<br>C:0.48<br>G:47.0%  | L:3.83<br>C:2.79<br>G:-27.1%   | L:0.02<br>C:0.00<br>G:-92.8% | L:0.58<br>C:0.29<br>G:-49.7%  |
| <b>ORU1</b><br>L:9.31<br>C:9.75<br>G:4.7%     | L:0.13<br>C:0.14<br>G:11.7%  | L:0.13<br>C:0.19<br>G:50.3%   | L:3.24<br>C:3.93<br>G:21.5%    | L:0.10<br>C:0.21<br>G:108.0%  | L:2.09<br>C:1.99<br>G:-4.6%     | L:0.43<br>C:0.47<br>G:9.6%   | L:2.99<br>C:2.71<br>G:-9.5%    | L:0.03<br>C:0.02<br>G:-6.3%  | L:0.17<br>C:0.07<br>G:-61.0%  |



## Information:

LMTD : 01-09-2024 To 06-09-2024

MTD : 01-09-2025 To 06-09-2025

LMTD Sales

3,711.78 L

MTD Sales

3,418.93 L

Growth

-7.89 %

A2A Growth

-18.87 %

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                    | FRANCISPR ABHU.B             | JAGADEESA N.M                  | JEGANRAJ.S                    | MURUGAN.K                      | OTHERS                       | RANJITHKU MAR.A                |
|-----------------------------------------------|------------------------------|------------------------------|-------------------------------|------------------------------|--------------------------------|-------------------------------|--------------------------------|------------------------------|--------------------------------|
| <b>TRY2</b><br>L:7.54<br>C:7.85<br>G:4.0%     | L:0.01<br>C:0.02<br>G:123.1% | L:0.08<br>C:0.02<br>G:-69.3% | L:0.16<br>C:0.35<br>G:122.4%  | L:0.07<br>C:0.04<br>G:-36.5% | L:2.20<br>C:1.12<br>G:-49.0%   | L:0.19<br>C:0.14<br>G:-25.8%  | L:4.56<br>C:6.12<br>G:34.2%    | L:0.05<br>C:0.02<br>G:-61.2% | L:0.22<br>C:0.00<br>G:-100.0%  |
| <b>APM1</b><br>L:5.97<br>C:6.07<br>G:1.6%     | L:0.05<br>C:0.07<br>G:45.8%  | L:0.24<br>C:0.16<br>G:-30.5% | L:1.52<br>C:1.36<br>G:-10.5%  | L:0.02<br>C:0.11<br>G:469.8% | L:1.97<br>C:2.36<br>G:20.2%    | L:0.56<br>C:0.32<br>G:-42.9%  | L:1.54<br>C:1.68<br>G:8.8%     | L:0.01<br>C:0.01<br>G:7.7%   | L:0.08<br>C:0.00<br>G:-100.0%  |
| <b>MVM1</b><br>L:22.19<br>C:22.39<br>G:0.9%   | L:0.15<br>C:0.10<br>G:-34.7% | L:0.69<br>C:0.96<br>G:39.3%  | L:3.74<br>C:2.71<br>G:-27.7%  | L:0.11<br>C:0.25<br>G:132.6% | L:5.52<br>C:5.66<br>G:2.5%     | L:1.51<br>C:2.34<br>G:54.3%   | L:9.63<br>C:8.57<br>G:-11.0%   | L:0.11<br>C:0.09<br>G:-23.3% | L:0.72<br>C:1.72<br>G:137.6%   |
| <b>KRN1</b><br>L:8.03<br>C:7.56<br>G:-5.8%    | L:0.10<br>C:0.24<br>G:141.8% | L:0.25<br>C:0.08<br>G:-68.6% | L:2.68<br>C:4.68<br>G:74.4%   | L:0.11<br>C:0.10<br>G:-9.7%  | L:1.82<br>C:1.47<br>G:-18.9%   | L:0.59<br>C:0.15<br>G:-74.9%  | L:2.32<br>C:0.83<br>G:-64.1%   | L:0.02<br>C:0.01<br>G:-48.5% | L:0.14<br>C:0.00<br>G:-100.0%  |
| <b>MDI1</b><br>L:15.08<br>C:14.05<br>G:-6.8%  | L:0.14<br>C:0.08<br>G:-42.7% | L:0.67<br>C:0.51<br>G:-23.5% | L:3.70<br>C:2.11<br>G:-43.0%  | L:0.06<br>C:0.13<br>G:135.3% | L:3.70<br>C:3.97<br>G:7.2%     | L:1.18<br>C:1.22<br>G:3.6%    | L:5.27<br>C:5.45<br>G:3.5%     | L:0.06<br>C:0.03<br>G:-52.7% | L:0.30<br>C:0.54<br>G:83.3%    |
| <b>TVR1</b><br>L:6.22<br>C:5.72<br>G:-8.1%    | L:0.14<br>C:0.05<br>G:-61.3% | L:0.41<br>C:0.41<br>G:-0.4%  | L:0.67<br>C:1.94<br>G:190.9%  | L:0.06<br>C:0.06<br>G:-11.7% | L:2.62<br>C:1.41<br>G:-46.1%   | L:0.27<br>C:0.21<br>G:-22.5%  | L:1.77<br>C:1.61<br>G:-8.8%    | L:0.03<br>C:0.02<br>G:-33.3% | L:0.25<br>C:0.00<br>G:-100.0%  |
| <b>TNJ2</b><br>L:22.15<br>C:19.00<br>G:-14.2% | L:0.15<br>C:0.12<br>G:-18.6% | L:0.56<br>C:0.92<br>G:62.4%  | L:3.96<br>C:3.30<br>G:-16.7%  | L:0.15<br>C:0.24<br>G:59.5%  | L:4.90<br>C:4.96<br>G:1.3%     | L:1.63<br>C:1.58<br>G:-3.0%   | L:8.66<br>C:6.29<br>G:-27.3%   | L:0.05<br>C:0.05<br>G:-0.2%  | L:2.09<br>C:1.54<br>G:-26.2%   |
| <b>MSI1</b><br>L:10.82<br>C:9.11<br>G:-15.8%  | L:0.15<br>C:0.15<br>G:-1.3%  | L:0.17<br>C:0.31<br>G:86.1%  | L:3.81<br>C:1.95<br>G:-48.9%  | L:0.19<br>C:0.17<br>G:-9.2%  | L:2.67<br>C:2.93<br>G:9.9%     | L:0.85<br>C:0.68<br>G:-20.0%  | L:2.89<br>C:2.49<br>G:-13.6%   | L:0.02<br>C:0.03<br>G:32.4%  | L:0.07<br>C:0.40<br>G:437.9%   |
| <b>KIK1</b><br>L:12.30<br>C:9.74<br>G:-20.8%  | L:0.12<br>C:0.03<br>G:-78.5% | L:0.28<br>C:0.33<br>G:17.1%  | L:1.38<br>C:0.94<br>G:-31.9%  | L:0.03<br>C:0.09<br>G:191.5% | L:4.33<br>C:2.49<br>G:-42.6%   | L:0.70<br>C:1.01<br>G:44.1%   | L:5.10<br>C:4.38<br>G:-14.2%   | L:0.05<br>C:0.05<br>G:-8.4%  | L:0.31<br>C:0.43<br>G:40.5%    |
| <b>JKM1</b><br>L:12.88<br>C:9.94<br>G:-22.8%  | L:0.25<br>C:0.15<br>G:-40.0% | L:0.39<br>C:0.37<br>G:-3.5%  | L:4.52<br>C:4.88<br>G:7.8%    | L:0.03<br>C:0.14<br>G:416.1% | L:3.93<br>C:1.45<br>G:-63.2%   | L:0.74<br>C:0.91<br>G:22.7%   | L:2.76<br>C:1.28<br>G:-53.6%   | L:0.04<br>C:0.01<br>G:-60.4% | L:0.22<br>C:0.74<br>G:242.7%   |
| <b>PTK1</b><br>L:25.50<br>C:19.12<br>G:-25.1% | L:0.15<br>C:0.05<br>G:-64.4% | L:0.81<br>C:0.75<br>G:-6.9%  | L:4.42<br>C:3.54<br>G:-19.8%  | L:0.26<br>C:0.19<br>G:-24.6% | L:5.06<br>C:2.77<br>G:-45.4%   | L:1.56<br>C:0.77<br>G:-50.8%  | L:12.97<br>C:9.04<br>G:-30.3%  | L:0.08<br>C:0.04<br>G:-50.0% | L:0.19<br>C:1.96<br>G:923.9%   |
| <b>KUM1</b><br>L:25.72<br>C:18.57<br>G:-27.8% | L:0.02<br>C:0.12<br>G:574.0% | L:0.59<br>C:0.61<br>G:3.4%   | L:5.88<br>C:5.85<br>G:-0.5%   | L:0.16<br>C:0.38<br>G:141.2% | L:6.38<br>C:2.87<br>G:-55.1%   | L:1.83<br>C:1.28<br>G:-30.1%  | L:10.51<br>C:6.14<br>G:-41.6%  | L:0.11<br>C:0.06<br>G:-50.7% | L:0.24<br>C:1.27<br>G:427.8%   |
| <b>PBR1</b><br>L:9.65<br>C:5.83<br>G:-39.6%   | L:0.06<br>C:0.05<br>G:-11.3% | L:0.43<br>C:0.36<br>G:-17.0% | L:1.41<br>C:2.10<br>G:49.1%   | L:0.02<br>C:0.08<br>G:227.6% | L:3.11<br>C:1.79<br>G:-42.5%   | L:0.57<br>C:0.45<br>G:-22.0%  | L:4.07<br>C:1.00<br>G:-75.5%   | L:0.05<br>C:0.01<br>G:-78.9% | L:-0.07<br>C:0.00<br>G:-100.0% |
| <b>TNJ1</b><br>L:37.89<br>C:19.91<br>G:-47.5% | L:0.28<br>C:0.09<br>G:-65.8% | L:0.64<br>C:0.80<br>G:24.3%  | L:10.07<br>C:5.02<br>G:-50.1% | L:0.24<br>C:0.07<br>G:-72.1% | L:10.21<br>C:5.75<br>G:-43.6%  | L:1.38<br>C:1.60<br>G:15.6%   | L:14.55<br>C:6.25<br>G:-57.0%  | L:0.12<br>C:0.05<br>G:-53.7% | L:0.41<br>C:0.27<br>G:-35.3%   |
| <b>WEST-01</b>                                |                              |                              |                               |                              |                                |                               |                                |                              |                                |
| L:266.49<br>C:246.85<br>G:-7.4%               | L:2.73<br>C:3.44<br>G:25.7%  | L:8.82<br>C:10.21<br>G:15.7% | L:59.82<br>C:66.98<br>G:12.0% | L:2.81<br>C:3.56<br>G:26.9%  | L:91.26<br>C:65.65<br>G:-28.1% | L:24.87<br>C:23.65<br>G:-4.9% | L:63.93<br>C:56.52<br>G:-11.6% | L:0.76<br>C:0.67<br>G:-12.1% | L:11.48<br>C:16.17<br>G:40.8%  |
|                                               |                              |                              |                               |                              |                                |                               |                                |                              |                                |
| <b>PPI1</b><br>L:4.80<br>C:11.85<br>G:147.1%  | L:0.11<br>C:0.26<br>G:133.2% | L:0.16<br>C:0.35<br>G:118.5% | L:1.88<br>C:5.88<br>G:213.2%  | L:0.04<br>C:0.28<br>G:518.4% | L:0.95<br>C:2.15<br>G:125.7%   | L:0.45<br>C:0.70<br>G:55.7%   | L:0.78<br>C:1.18<br>G:50.4%    | L:0.01<br>C:0.02<br>G:57.7%  | L:0.40<br>C:1.02<br>G:157.3%   |



## Information:

LMTD : 01-09-2024 To 06-09-2024

MTD : 01-09-2025 To 06-09-2025

LMTD Sales

3,711.78 L

MTD Sales

3,418.93 L

Growth

-7.89 %

A2A Growth

-18.87 %

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                    | FRANCISPR ABHU.B              | JAGADEESA N.M                  | JEGANRAJ.S                   | MURUGAN.K                     | OTHERS                        | RANJITHKU MAR.A               |
|-----------------------------------------------|------------------------------|------------------------------|-------------------------------|-------------------------------|--------------------------------|------------------------------|-------------------------------|-------------------------------|-------------------------------|
| <b>ANR1</b><br>L:1.14<br>C:2.54<br>G:123.3%   | L:0.09<br>C:0.01<br>G:-90.1% | L:0.00<br>C:0.24<br>G:0.0%   | L:0.26<br>C:0.43<br>G:65.6%   | L:0.00<br>C:0.04<br>G:0.0%    | L:0.67<br>C:1.11<br>G:65.9%    | L:0.11<br>C:0.38<br>G:236.5% | L:0.00<br>C:0.32<br>G:0.0%    | L:0.00<br>C:0.01<br>G:64.2%   | L:0.00<br>C:0.00<br>G:0.0%    |
| <b>CNR1</b><br>L:5.18<br>C:7.29<br>G:40.6%    | L:0.09<br>C:0.23<br>G:142.8% | L:0.06<br>C:0.01<br>G:-90.1% | L:1.83<br>C:3.87<br>G:111.8%  | L:0.11<br>C:0.11<br>G:5.3%    | L:1.03<br>C:1.06<br>G:3.2%     | L:0.22<br>C:0.36<br>G:60.8%  | L:1.27<br>C:0.87<br>G:-31.0%  | L:0.00<br>C:0.00<br>G:0.0%    | L:0.58<br>C:0.78<br>G:34.5%   |
| <b>KMR1</b><br>L:24.68<br>C:31.18<br>G:26.4%  | L:0.13<br>C:0.56<br>G:327.0% | L:1.02<br>C:1.40<br>G:37.0%  | L:3.23<br>C:10.06<br>G:211.7% | L:0.60<br>C:0.40<br>G:-32.6%  | L:8.37<br>C:7.57<br>G:-9.6%    | L:2.32<br>C:3.25<br>G:40.2%  | L:6.85<br>C:6.67<br>G:-2.6%   | L:0.04<br>C:0.09<br>G:138.5%  | L:2.12<br>C:1.17<br>G:-44.7%  |
| <b>SNR1</b><br>L:10.77<br>C:13.44<br>G:24.8%  | L:0.03<br>C:0.10<br>G:207.3% | L:0.75<br>C:0.80<br>G:5.9%   | L:1.90<br>C:1.38<br>G:-27.6%  | L:0.04<br>C:0.14<br>G:290.4%  | L:5.47<br>C:6.10<br>G:11.5%    | L:1.24<br>C:2.33<br>G:88.1%  | L:1.08<br>C:1.71<br>G:58.4%   | L:0.04<br>C:0.04<br>G:7.4%    | L:0.22<br>C:0.85<br>G:290.2%  |
| <b>KGI1</b><br>L:9.68<br>C:10.96<br>G:13.2%   | L:0.55<br>C:0.18<br>G:-67.2% | L:0.21<br>C:0.12<br>G:-42.9% | L:4.99<br>C:5.97<br>G:19.8%   | L:0.13<br>C:0.13<br>G:-2.5%   | L:1.47<br>C:1.49<br>G:1.1%     | L:0.57<br>C:0.28<br>G:-51.5% | L:1.27<br>C:1.57<br>G:23.3%   | L:0.00<br>C:0.00<br>G:0.0%    | L:0.48<br>C:1.22<br>G:152.2%  |
| <b>GDR1</b><br>L:7.41<br>C:8.30<br>G:12.0%    | L:0.09<br>C:0.57<br>G:528.7% | L:0.08<br>C:0.28<br>G:250.1% | L:2.61<br>C:3.61<br>G:38.5%   | L:0.04<br>C:0.10<br>G:140.1%  | L:2.35<br>C:1.31<br>G:-44.5%   | L:0.17<br>C:0.05<br>G:-73.1% | L:1.96<br>C:1.92<br>G:-1.7%   | L:0.01<br>C:0.00<br>G:-100.0% | L:0.10<br>C:0.46<br>G:361.4%  |
| <b>CBE3</b><br>L:4.46<br>C:4.81<br>G:8.1%     | L:0.05<br>C:0.07<br>G:44.7%  | L:0.23<br>C:0.26<br>G:14.5%  | L:0.76<br>C:0.66<br>G:-12.5%  | L:0.01<br>C:0.11<br>G:1924.6% | L:1.94<br>C:1.27<br>G:-34.8%   | L:1.08<br>C:0.67<br>G:-38.3% | L:0.38<br>C:1.09<br>G:188.0%  | L:0.02<br>C:0.02<br>G:30.8%   | L:0.00<br>C:0.67<br>G:0.0%    |
| <b>SUL1</b><br>L:5.22<br>C:5.59<br>G:7.2%     | L:0.06<br>C:0.04<br>G:-36.4% | L:0.10<br>C:0.26<br>G:158.5% | L:1.08<br>C:0.25<br>G:-77.3%  | L:0.05<br>C:0.12<br>G:137.0%  | L:2.07<br>C:2.99<br>G:44.6%    | L:1.12<br>C:1.20<br>G:7.1%   | L:0.72<br>C:0.72<br>G:-0.2%   | L:0.02<br>C:0.02<br>G:11.8%   | L:0.00<br>C:0.00<br>G:0.0%    |
| <b>CBE2</b><br>L:41.85<br>C:43.87<br>G:4.8%   | L:0.32<br>C:0.50<br>G:53.3%  | L:1.45<br>C:1.49<br>G:3.0%   | L:6.86<br>C:9.21<br>G:34.2%   | L:0.49<br>C:0.47<br>G:-4.0%   | L:14.97<br>C:12.96<br>G:-13.4% | L:2.92<br>C:3.48<br>G:19.5%  | L:12.27<br>C:13.76<br>G:12.1% | L:0.21<br>C:0.12<br>G:-43.0%  | L:2.36<br>C:1.88<br>G:-20.3%  |
| <b>PDM1</b><br>L:4.31<br>C:4.34<br>G:0.6%     | L:0.10<br>C:0.02<br>G:-76.3% | L:0.05<br>C:0.12<br>G:135.2% | L:1.23<br>C:1.15<br>G:-6.5%   | L:0.02<br>C:0.03<br>G:81.2%   | L:1.70<br>C:1.45<br>G:-14.8%   | L:0.68<br>C:0.10<br>G:-85.5% | L:0.52<br>C:1.05<br>G:103.6%  | L:0.01<br>C:0.02<br>G:51.6%   | L:0.00<br>C:0.39<br>G:0.0%    |
| <b>GBM1</b><br>L:6.30<br>C:6.25<br>G:-0.9%    | L:0.06<br>C:0.08<br>G:25.6%  | L:0.00<br>C:0.06<br>G:0.0%   | L:1.13<br>C:2.46<br>G:118.2%  | L:0.01<br>C:0.18<br>G:1432.5% | L:3.02<br>C:1.35<br>G:-55.3%   | L:0.40<br>C:0.32<br>G:-20.3% | L:1.65<br>C:1.57<br>G:-4.8%   | L:0.04<br>C:0.02<br>G:-36.9%  | L:0.00<br>C:0.21<br>G:0.0%    |
| <b>CBE1</b><br>L:7.52<br>C:6.87<br>G:-8.7%    | L:0.03<br>C:0.07<br>G:169.3% | L:0.44<br>C:0.49<br>G:11.8%  | L:0.61<br>C:0.77<br>G:25.0%   | L:0.03<br>C:0.20<br>G:503.5%  | L:3.80<br>C:1.79<br>G:-53.0%   | L:0.84<br>C:1.18<br>G:40.8%  | L:1.65<br>C:1.83<br>G:10.4%   | L:0.05<br>C:0.03<br>G:-35.4%  | L:0.07<br>C:0.51<br>G:657.9%  |
| <b>UMP1</b><br>L:9.28<br>C:8.12<br>G:-12.5%   | L:0.06<br>C:0.02<br>G:-74.3% | L:0.08<br>C:0.05<br>G:-37.6% | L:1.84<br>C:0.49<br>G:-73.4%  | L:0.01<br>C:0.05<br>G:347.3%  | L:2.90<br>C:3.38<br>G:16.4%    | L:1.14<br>C:0.48<br>G:-57.9% | L:2.70<br>C:3.12<br>G:15.9%   | L:0.03<br>C:0.04<br>G:44.5%   | L:0.52<br>C:0.49<br>G:-5.5%   |
| <b>MPM1</b><br>L:8.28<br>C:6.88<br>G:-16.9%   | L:0.05<br>C:0.08<br>G:54.2%  | L:0.57<br>C:0.60<br>G:6.3%   | L:0.83<br>C:1.08<br>G:29.0%   | L:0.02<br>C:0.14<br>G:524.7%  | L:3.22<br>C:1.41<br>G:-56.3%   | L:1.17<br>C:1.09<br>G:-7.4%  | L:2.33<br>C:1.58<br>G:-32.1%  | L:0.03<br>C:0.02<br>G:-42.1%  | L:0.06<br>C:0.89<br>G:1513.4% |
| <b>AVI1</b><br>L:8.04<br>C:6.58<br>G:-18.2%   | L:0.05<br>C:0.05<br>G:-2.3%  | L:0.29<br>C:0.27<br>G:-9.0%  | L:1.68<br>C:1.55<br>G:-8.0%   | L:0.02<br>C:0.13<br>G:627.1%  | L:2.48<br>C:2.27<br>G:-8.5%    | L:1.01<br>C:0.56<br>G:-44.9% | L:2.39<br>C:1.31<br>G:-45.1%  | L:0.01<br>C:0.03<br>G:262.4%  | L:0.11<br>C:0.42<br>G:277.7%  |
| <b>SYM2</b><br>L:8.30<br>C:6.66<br>G:-19.7%   | L:0.10<br>C:0.05<br>G:-51.8% | L:0.13<br>C:0.28<br>G:118.9% | L:2.23<br>C:0.73<br>G:-67.3%  | L:0.02<br>C:0.10<br>G:329.9%  | L:1.38<br>C:1.84<br>G:33.6%    | L:0.82<br>C:0.66<br>G:-20.2% | L:2.93<br>C:1.76<br>G:-39.8%  | L:0.02<br>C:0.03<br>G:2.2%    | L:0.65<br>C:1.21<br>G:84.9%   |
| <b>PLI1</b><br>L:14.67<br>C:11.44<br>G:-22.0% | L:0.09<br>C:0.05<br>G:-35.9% | L:0.16<br>C:1.00<br>G:537.1% | L:2.49<br>C:0.87<br>G:-64.9%  | L:0.12<br>C:0.27<br>G:136.9%  | L:6.66<br>C:3.68<br>G:-44.8%   | L:1.79<br>C:0.96<br>G:-46.2% | L:2.97<br>C:3.71<br>G:24.7%   | L:0.04<br>C:0.04<br>G:12.9%   | L:0.36<br>C:0.85<br>G:134.8%  |

## Information:

LMTD : 01-09-2024 To 06-09-2024

MTD : 01-09-2025 To 06-09-2025

LMTD Sales

3,711.78 L

MTD Sales

3,418.93 L

Growth

-7.89 %

A2A Growth

-18.87 %

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                       | FRANCISPR ABHU.B             | JAGADEESA N.M                   | JEGANRAJ.S                     | MURUGAN.K                      | OTHERS                        | RANJITHKU MAR.A                |
|-----------------------------------------------|------------------------------|------------------------------|----------------------------------|------------------------------|---------------------------------|--------------------------------|--------------------------------|-------------------------------|--------------------------------|
| <b>TPR1</b><br>L:14.46<br>C:10.89<br>G:-24.7% | L:0.10<br>C:0.12<br>G:16.2%  | L:0.22<br>C:0.26<br>G:17.0%  | L:3.70<br>C:5.33<br>G:44.1%      | L:0.18<br>C:0.04<br>G:-78.4% | L:5.12<br>C:1.34<br>G:-73.9%    | L:1.30<br>C:0.98<br>G:-25.0%   | L:2.88<br>C:2.19<br>G:-23.9%   | L:0.06<br>C:0.03<br>G:-53.2%  | L:0.90<br>C:0.61<br>G:-32.3%   |
| <b>KGM1</b><br>L:7.64<br>C:5.66<br>G:-26.0%   | L:0.09<br>C:0.12<br>G:33.4%  | L:0.10<br>C:0.06<br>G:-37.4% | L:2.98<br>C:1.96<br>G:-34.3%     | L:0.15<br>C:0.11<br>G:-24.6% | L:3.26<br>C:1.12<br>G:-65.7%    | L:0.52<br>C:0.86<br>G:65.6%    | L:0.34<br>C:0.92<br>G:171.9%   | L:0.02<br>C:0.02<br>G:3.3%    | L:0.19<br>C:0.49<br>G:159.1%   |
| <b>DPM2</b><br>L:10.43<br>C:7.29<br>G:-30.1%  | L:0.08<br>C:0.05<br>G:-44.6% | L:0.36<br>C:0.32<br>G:-10.5% | L:1.63<br>C:2.57<br>G:57.8%      | L:0.02<br>C:0.09<br>G:523.8% | L:3.67<br>C:1.71<br>G:-53.5%    | L:0.85<br>C:1.14<br>G:34.7%    | L:3.37<br>C:1.08<br>G:-67.9%   | L:0.05<br>C:0.02<br>G:-51.6%  | L:0.42<br>C:0.31<br>G:-26.1%   |
| <b>CBE4</b><br>L:12.74<br>C:7.91<br>G:-37.9%  | L:0.11<br>C:0.03<br>G:-71.7% | L:0.92<br>C:0.46<br>G:-49.5% | L:1.77<br>C:0.38<br>G:-78.6%     | L:0.14<br>C:0.06<br>G:-58.1% | L:5.75<br>C:3.04<br>G:-47.2%    | L:1.85<br>C:1.37<br>G:-26.1%   | L:1.56<br>C:2.55<br>G:63.4%    | L:0.06<br>C:0.03<br>G:-41.5%  | L:0.59<br>C:0.00<br>G:-100.0%  |
| <b>UAM1</b><br>L:21.16<br>C:12.36<br>G:-41.6% | L:0.11<br>C:0.13<br>G:15.9%  | L:1.07<br>C:0.37<br>G:-65.4% | L:5.16<br>C:5.04<br>G:-2.2%      | L:0.47<br>C:0.24<br>G:-49.7% | L:4.29<br>C:1.45<br>G:-66.2%    | L:1.18<br>C:0.82<br>G:-31.1%   | L:7.67<br>C:2.83<br>G:-63.1%   | L:0.00<br>C:0.00<br>G:0.0%    | L:1.21<br>C:1.48<br>G:22.2%    |
| <b>TPR2</b><br>L:18.16<br>C:5.78<br>G:-68.2%  | L:0.17<br>C:0.06<br>G:-66.9% | L:0.37<br>C:0.64<br>G:73.0%  | L:7.15<br>C:1.28<br>G:-82.0%     | L:0.10<br>C:0.01<br>G:-93.9% | L:4.70<br>C:1.84<br>G:-60.8%    | L:1.11<br>C:0.45<br>G:-59.4%   | L:4.41<br>C:1.21<br>G:-72.5%   | L:0.03<br>C:0.03<br>G:16.0%   | L:0.13<br>C:0.25<br>G:91.5%    |
| <b>WEST-02</b>                                |                              |                              |                                  |                              |                                 |                                |                                |                               |                                |
| L:373.28<br>C:264.74<br>G:-29.1%              | L:4.15<br>C:2.96<br>G:-28.7% | L:9.44<br>C:8.63<br>G:-8.6%  | L:123.06<br>C:102.40<br>G:-16.8% | L:2.44<br>C:2.68<br>G:9.9%   | L:108.64<br>C:62.37<br>G:-42.6% | L:21.56<br>C:16.74<br>G:-22.4% | L:93.68<br>C:53.08<br>G:-43.3% | L:1.18<br>C:0.71<br>G:-39.6%  | L:9.13<br>C:15.17<br>G:66.1%   |
| <b>SGI1</b><br>L:6.34<br>C:8.08<br>G:27.4%    | L:0.07<br>C:0.12<br>G:77.8%  | L:0.00<br>C:0.70<br>G:0.0%   | L:2.53<br>C:2.36<br>G:-6.7%      | L:0.01<br>C:0.06<br>G:749.0% | L:1.69<br>C:2.52<br>G:48.7%     | L:0.54<br>C:0.45<br>G:-17.1%   | L:1.11<br>C:1.84<br>G:65.8%    | L:0.00<br>C:0.03<br>G:0.0%    | L:0.39<br>C:0.00<br>G:-100.0%  |
| <b>HRR1</b><br>L:8.22<br>C:10.28<br>G:25.0%   | L:0.23<br>C:0.24<br>G:3.8%   | L:0.09<br>C:0.14<br>G:59.2%  | L:5.72<br>C:7.24<br>G:26.5%      | L:0.02<br>C:0.07<br>G:316.0% | L:0.74<br>C:1.09<br>G:47.3%     | L:0.71<br>C:0.22<br>G:-68.5%   | L:0.71<br>C:0.68<br>G:-4.1%    | L:0.00<br>C:0.02<br>G:367.6%  | L:0.00<br>C:0.58<br>G:36114.3% |
| <b>PMP1</b><br>L:7.57<br>C:8.21<br>G:8.4%     | L:0.13<br>C:0.16<br>G:25.8%  | L:0.12<br>C:0.11<br>G:-12.5% | L:4.07<br>C:6.40<br>G:57.3%      | L:0.07<br>C:0.04<br>G:-44.5% | L:1.25<br>C:0.18<br>G:-85.5%    | L:0.54<br>C:0.39<br>G:-27.3%   | L:1.38<br>C:0.02<br>G:-98.3%   | L:0.02<br>C:0.00<br>G:-100.0% | L:0.00<br>C:0.91<br>G:0.0%     |
| <b>PLC1</b><br>L:7.28<br>C:7.70<br>G:5.8%     | L:0.12<br>C:0.05<br>G:-56.4% | L:0.48<br>C:0.23<br>G:-50.7% | L:2.77<br>C:5.31<br>G:91.4%      | L:0.11<br>C:0.02<br>G:-78.4% | L:1.07<br>C:0.93<br>G:-12.7%    | L:0.70<br>C:0.20<br>G:-71.0%   | L:1.80<br>C:0.88<br>G:-51.0%   | L:0.01<br>C:0.01<br>G:-7.2%   | L:0.22<br>C:0.06<br>G:-75.3%   |
| <b>VKL1</b><br>L:7.62<br>C:7.83<br>G:2.8%     | L:0.12<br>C:0.12<br>G:2.1%   | L:0.11<br>C:0.13<br>G:18.6%  | L:2.22<br>C:2.86<br>G:28.9%      | L:0.11<br>C:0.18<br>G:58.9%  | L:2.10<br>C:1.57<br>G:-25.3%    | L:0.22<br>C:0.58<br>G:161.1%   | L:2.38<br>C:2.32<br>G:-2.5%    | L:0.03<br>C:0.03<br>G:-11.1%  | L:0.32<br>C:0.04<br>G:-87.0%   |
| <b>ATU1</b><br>L:12.92<br>C:12.06<br>G:-6.7%  | L:0.16<br>C:0.15<br>G:-5.6%  | L:0.13<br>C:0.28<br>G:110.0% | L:6.17<br>C:5.54<br>G:-10.1%     | L:0.03<br>C:0.06<br>G:128.6% | L:3.25<br>C:2.10<br>G:-35.4%    | L:0.15<br>C:0.72<br>G:369.5%   | L:3.06<br>C:2.61<br>G:-14.8%   | L:0.04<br>C:0.02<br>G:-39.3%  | L:-0.08<br>C:0.57<br>G:-859.1% |
| <b>VPD1</b><br>L:13.46<br>C:12.13<br>G:-9.9%  | L:0.11<br>C:0.14<br>G:29.2%  | L:0.28<br>C:0.25<br>G:-9.1%  | L:4.25<br>C:4.69<br>G:10.4%      | L:0.09<br>C:0.19<br>G:112.2% | L:4.44<br>C:2.52<br>G:-43.2%    | L:0.52<br>C:0.82<br>G:57.5%    | L:3.41<br>C:3.34<br>G:-2.3%    | L:0.05<br>C:0.03<br>G:-37.9%  | L:0.32<br>C:0.16<br>G:-50.6%   |
| <b>TCG1</b><br>L:8.47<br>C:7.22<br>G:-14.8%   | L:0.10<br>C:0.07<br>G:-31.6% | L:0.38<br>C:0.06<br>G:-83.6% | L:1.34<br>C:2.06<br>G:53.7%      | L:0.04<br>C:0.05<br>G:28.5%  | L:2.67<br>C:2.19<br>G:-17.9%    | L:0.21<br>C:0.17<br>G:-19.1%   | L:3.70<br>C:1.68<br>G:-54.5%   | L:0.04<br>C:0.02<br>G:-53.1%  | L:0.00<br>C:0.92<br>G:0.0%     |
| <b>HSR2</b><br>L:22.01<br>C:18.64<br>G:-15.3% | L:0.25<br>C:0.19<br>G:-23.7% | L:1.18<br>C:0.71<br>G:-39.7% | L:4.44<br>C:5.78<br>G:30.1%      | L:0.12<br>C:0.14<br>G:9.8%   | L:7.15<br>C:3.19<br>G:-55.4%    | L:1.20<br>C:0.82<br>G:-31.5%   | L:7.05<br>C:5.57<br>G:-21.1%   | L:0.00<br>C:0.05<br>G:1642.9% | L:0.60<br>C:2.19<br>G:262.3%   |



## Information:

LMTD : 01-09-2024 To 06-09-2024

MTD : 01-09-2025 To 06-09-2025

LMTD Sales

3,711.78 L

MTD Sales

3,418.93 L

Growth

-7.89 %

A2A Growth

-18.87 %

| Sales Zone /Branch                            | AJITHKUMA R.K                | BALAJI.M                      | DURAIRAJ.T                     | FRANCISPR ABHU.B              | JAGADEESA N.M                | JEGANRAJ.S                   | MURUGAN.K                     | OTHERS                         | RANJITHKU MAR.A              |
|-----------------------------------------------|------------------------------|-------------------------------|--------------------------------|-------------------------------|------------------------------|------------------------------|-------------------------------|--------------------------------|------------------------------|
| <b>DPR1</b><br>L:4.77<br>C:3.97<br>G:-16.7%   | L:0.04<br>C:0.04<br>G:20.7%  | L:0.12<br>C:0.48<br>G:293.0%  | L:2.95<br>C:0.85<br>G:-71.2%   | L:0.00<br>C:0.04<br>G:0.0%    | L:0.88<br>C:1.66<br>G:88.2%  | L:0.55<br>C:0.47<br>G:-14.3% | L:0.01<br>C:0.10<br>G:1309.4% | L:0.01<br>C:0.01<br>G:13.2%    | L:0.21<br>C:0.32<br>G:51.1%  |
| <b>TRM1</b><br>L:18.36<br>C:15.10<br>G:-17.8% | L:0.20<br>C:0.13<br>G:-34.6% | L:0.38<br>C:0.99<br>G:163.7%  | L:6.86<br>C:7.42<br>G:8.2%     | L:0.09<br>C:0.10<br>G:14.6%   | L:6.55<br>C:2.52<br>G:-61.6% | L:0.84<br>C:1.08<br>G:29.3%  | L:2.86<br>C:2.78<br>G:-2.7%   | L:0.09<br>C:0.03<br>G:-60.6%   | L:0.52<br>C:0.05<br>G:-90.7% |
| <b>KVP1</b><br>L:6.94<br>C:5.39<br>G:-22.3%   | L:0.11<br>C:0.10<br>G:-15.6% | L:0.29<br>C:0.40<br>G:39.5%   | L:2.38<br>C:0.78<br>G:-67.1%   | L:0.01<br>C:0.02<br>G:235.9%  | L:2.54<br>C:2.67<br>G:5.1%   | L:0.29<br>C:0.72<br>G:154.0% | L:0.77<br>C:0.50<br>G:-35.8%  | L:0.02<br>C:0.02<br>G:-11.3%   | L:0.53<br>C:0.18<br>G:-65.8% |
| <b>HSR1</b><br>L:17.69<br>C:12.93<br>G:-26.9% | L:0.12<br>C:0.11<br>G:-9.9%  | L:0.95<br>C:0.17<br>G:-81.7%  | L:4.56<br>C:5.40<br>G:18.4%    | L:0.01<br>C:0.14<br>G:1108.3% | L:6.20<br>C:3.26<br>G:-47.3% | L:1.23<br>C:1.34<br>G:9.0%   | L:4.42<br>C:2.02<br>G:-54.4%  | L:0.00<br>C:0.03<br>G:17137.8% | L:0.20<br>C:0.46<br>G:128.4% |
| <b>BMD1</b><br>L:7.84<br>C:5.51<br>G:-29.8%   | L:0.10<br>C:0.08<br>G:-17.2% | L:0.21<br>C:0.17<br>G:-21.4%  | L:2.03<br>C:2.81<br>G:38.6%    | L:0.04<br>C:0.04<br>G:0.5%    | L:2.73<br>C:1.42<br>G:-48.2% | L:0.75<br>C:0.36<br>G:-52.2% | L:1.94<br>C:0.54<br>G:-72.1%  | L:0.04<br>C:0.01<br>G:-64.7%   | L:0.00<br>C:0.07<br>G:0.0%   |
| <b>OML1</b><br>L:15.90<br>C:11.13<br>G:-30.0% | L:0.16<br>C:0.13<br>G:-16.9% | L:0.19<br>C:0.16<br>G:-18.4%  | L:5.59<br>C:5.17<br>G:-7.5%    | L:0.12<br>C:0.23<br>G:88.6%   | L:5.52<br>C:2.65<br>G:-52.1% | L:0.40<br>C:0.59<br>G:47.4%  | L:3.85<br>C:1.70<br>G:-55.8%  | L:0.07<br>C:0.02<br>G:-74.1%   | L:0.00<br>C:0.49<br>G:0.0%   |
| <b>KRI1</b><br>L:13.91<br>C:9.27<br>G:-33.3%  | L:0.12<br>C:0.13<br>G:6.1%   | L:0.43<br>C:0.32<br>G:-26.4%  | L:4.54<br>C:2.47<br>G:-45.5%   | L:0.04<br>C:0.13<br>G:209.3%  | L:4.22<br>C:1.68<br>G:-60.1% | L:0.97<br>C:0.37<br>G:-62.1% | L:2.96<br>C:2.00<br>G:-32.4%  | L:0.00<br>C:0.02<br>G:0.0%     | L:0.62<br>C:2.14<br>G:247.7% |
| <b>SLM1</b><br>L:38.46<br>C:24.79<br>G:-35.5% | L:0.22<br>C:0.14<br>G:-36.8% | L:0.63<br>C:0.37<br>G:-42.0%  | L:16.34<br>C:10.42<br>G:-36.2% | L:0.23<br>C:0.16<br>G:-31.8%  | L:9.23<br>C:5.11<br>G:-44.6% | L:1.91<br>C:1.07<br>G:-44.0% | L:9.61<br>C:5.63<br>G:-41.4%  | L:0.08<br>C:0.04<br>G:-49.9%   | L:0.22<br>C:1.86<br>G:746.4% |
| <b>SLM2</b><br>L:10.27<br>C:6.41<br>G:-37.6%  | L:0.14<br>C:0.11<br>G:-19.2% | L:0.46<br>C:0.00<br>G:-100.0% | L:2.23<br>C:2.02<br>G:-9.1%    | L:0.08<br>C:0.04<br>G:-47.0%  | L:4.88<br>C:1.28<br>G:-73.8% | L:0.78<br>C:0.39<br>G:-50.0% | L:1.65<br>C:2.31<br>G:40.4%   | L:0.06<br>C:0.03<br>G:-54.7%   | L:0.00<br>C:0.22<br>G:0.0%   |
| <b>PDR1</b><br>L:7.84<br>C:4.81<br>G:-38.7%   | L:0.06<br>C:0.02<br>G:-63.9% | L:0.20<br>C:0.21<br>G:8.0%    | L:2.35<br>C:0.48<br>G:-79.4%   | L:0.03<br>C:0.05<br>G:79.3%   | L:2.72<br>C:2.10<br>G:-22.7% | L:0.33<br>C:0.25<br>G:-24.1% | L:2.12<br>C:1.33<br>G:-37.2%  | L:0.05<br>C:0.04<br>G:-11.3%   | L:0.00<br>C:0.31<br>G:0.0%   |
| <b>ERD1</b><br>L:18.27<br>C:11.11<br>G:-39.2% | L:0.09<br>C:0.05<br>G:-43.8% | L:0.36<br>C:0.45<br>G:25.5%   | L:1.29<br>C:2.03<br>G:56.7%    | L:0.08<br>C:0.13<br>G:65.2%   | L:6.05<br>C:3.21<br>G:-46.9% | L:1.18<br>C:0.42<br>G:-64.0% | L:8.87<br>C:3.81<br>G:-57.1%  | L:0.08<br>C:0.03<br>G:-59.3%   | L:0.28<br>C:0.98<br>G:251.8% |
| <b>DPR2</b><br>L:9.17<br>C:5.58<br>G:-39.2%   | L:0.10<br>C:0.07<br>G:-30.1% | L:0.05<br>C:0.46<br>G:902.1%  | L:4.52<br>C:2.63<br>G:-41.9%   | L:0.04<br>C:0.15<br>G:295.9%  | L:2.61<br>C:0.53<br>G:-79.5% | L:0.62<br>C:0.53<br>G:-15.2% | L:0.29<br>C:1.06<br>G:270.0%  | L:0.04<br>C:0.01<br>G:-83.2%   | L:0.91<br>C:0.15<br>G:-83.8% |
| <b>ERD2</b><br>L:20.23<br>C:12.24<br>G:-39.5% | L:0.14<br>C:0.05<br>G:-65.6% | L:0.48<br>C:1.01<br>G:108.7%  | L:2.28<br>C:1.26<br>G:-44.8%   | L:0.28<br>C:0.04<br>G:-84.4%  | L:5.68<br>C:3.68<br>G:-35.2% | L:1.47<br>C:1.11<br>G:-24.2% | L:9.22<br>C:3.94<br>G:-57.3%  | L:0.10<br>C:0.05<br>G:-49.6%   | L:0.58<br>C:1.10<br>G:88.4%  |
| <b>RSP1</b><br>L:11.04<br>C:6.61<br>G:-40.2%  | L:0.18<br>C:0.09<br>G:-49.8% | L:0.21<br>C:0.06<br>G:-72.4%  | L:2.89<br>C:1.78<br>G:-38.5%   | L:0.06<br>C:0.13<br>G:100.0%  | L:2.04<br>C:2.43<br>G:19.1%  | L:0.63<br>C:0.47<br>G:-25.5% | L:4.84<br>C:1.05<br>G:-78.4%  | L:0.04<br>C:0.03<br>G:-41.0%   | L:0.14<br>C:0.58<br>G:300.1% |
| <b>EPI1</b><br>L:12.92<br>C:6.48<br>G:-49.9%  | L:0.17<br>C:0.07<br>G:-60.1% | L:0.18<br>C:0.21<br>G:18.6%   | L:4.65<br>C:2.62<br>G:-43.7%   | L:0.12<br>C:0.10<br>G:-16.3%  | L:4.77<br>C:1.70<br>G:-64.4% | L:0.92<br>C:0.72<br>G:-22.0% | L:2.06<br>C:1.04<br>G:-49.6%  | L:0.05<br>C:0.02<br>G:-54.0%   | L:0.00<br>C:0.00<br>G:0.0%   |
| <b>MTR1</b><br>L:18.38<br>C:9.10<br>G:-50.5%  | L:0.33<br>C:0.17<br>G:-50.1% | L:0.35<br>C:0.10<br>G:-72.5%  | L:7.57<br>C:4.48<br>G:-40.9%   | L:0.30<br>C:0.08<br>G:-73.0%  | L:3.75<br>C:2.36<br>G:-37.1% | L:1.13<br>C:0.90<br>G:-19.9% | L:3.54<br>C:0.89<br>G:-75.0%  | L:0.05<br>C:0.02<br>G:-52.2%   | L:1.35<br>C:0.10<br>G:-92.7% |
| <b>MCR1</b><br>L:15.60<br>C:7.41<br>G:-52.5%  | L:0.30<br>C:0.07<br>G:-76.3% | L:0.81<br>C:0.24<br>G:-70.1%  | L:7.49<br>C:2.26<br>G:-69.8%   | L:0.10<br>C:0.14<br>G:34.7%   | L:4.15<br>C:3.25<br>G:-21.7% | L:1.08<br>C:0.47<br>G:-56.2% | L:1.61<br>C:0.94<br>G:-41.7%  | L:0.06<br>C:0.04<br>G:-30.7%   | L:0.00<br>C:0.00<br>G:0.0%   |



Information:

LMTD : 01-09-2024 To 06-09-2024  
MTD : 01-09-2025 To 06-09-2025

LMTD Sales  
3,711.78 L

MTD Sales  
3,418.93 L

Growth  
-7.89 %

A2A Growth  
-18.87 %

| Sales Zone /Branch                    | AJITHKUMA R.K                | BALAJI.M                     | DURAIRAJ.T                   | FRANCISPR ABHU.B             | JAGADEESA N.M                | JEGANRAJ.S                   | MURUGAN.K                    | OTHERS                       | RANJITHKU MAR.A               |
|---------------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|-------------------------------|
| KMM1<br>L:10.04<br>C:4.68<br>G:-53.4% | L:0.12<br>C:0.02<br>G:-83.8% | L:0.14<br>C:0.08<br>G:-42.8% | L:1.66<br>C:1.73<br>G:4.5%   | L:0.11<br>C:0.06<br>G:-45.4% | L:3.06<br>C:1.57<br>G:-48.7% | L:0.73<br>C:0.32<br>G:-56.4% | L:3.83<br>C:0.41<br>G:-89.4% | L:0.06<br>C:0.01<br>G:-81.8% | L:0.33<br>C:0.48<br>G:46.2%   |
| SLM3<br>L:15.58<br>C:7.23<br>G:-53.6% | L:0.14<br>C:0.10<br>G:-30.4% | L:0.16<br>C:0.09<br>G:-39.6% | L:6.43<br>C:2.47<br>G:-61.5% | L:0.06<br>C:0.09<br>G:50.6%  | L:4.22<br>C:2.25<br>G:-46.8% | L:0.74<br>C:0.57<br>G:-23.1% | L:3.15<br>C:1.41<br>G:-55.2% | L:0.05<br>C:0.02<br>G:-58.2% | L:0.64<br>C:0.24<br>G:-63.1%  |
| EDP1<br>L:6.14<br>C:2.82<br>G:-54.0%  | L:0.04<br>C:0.06<br>G:30.8%  | L:0.09<br>C:0.06<br>G:-30.5% | L:0.93<br>C:1.05<br>G:13.0%  | L:0.05<br>C:0.00<br>G:-94.3% | L:2.49<br>C:0.75<br>G:-69.8% | L:0.23<br>C:0.21<br>G:-12.0% | L:1.48<br>C:0.69<br>G:-53.7% | L:0.03<br>C:0.01<br>G:-72.9% | L:0.80<br>C:0.00<br>G:-100.0% |