

MTD Sales
240.74 L

Brand Share %
3.00 %

Information:

MTD : 01-09-2026 To 24-09-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.00 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	240.74	5.02 %
Total	240.74	3.00 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH-01	57.30	4.07 %
CHENNAI-01	53.09	4.06 %
CHENNAI-02	42.86	3.76 %
TRICHY-01	28.41	2.52 %
SOUTH-03	27.16	3.02 %
NORTH ARCOT	14.20	2.37 %
SOUTH ARCOT	8.00	1.42 %
WEST-01	6.03	2.08 %
WEST-03	2.67	0.86 %
WEST-02	1.01	0.27 %
Total	240.74	3.00 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	57.30	6.43 %
Total	57.30	4.07 %

Branch *	MTD Sales L	Brand Share %
TKS2	1.17	1.98 %
TKS1	0.75	2.00 %
RND1	0.61	1.73 %
UDN1	0.38	1.65 %
KYR1	0.30	2.81 %
SKD1	0.30	1.84 %
VKM1	0.29	1.94 %
APK1		0.00 %
APK2		0.00 %
ASM1		0.00 %
ERL2		0.00 %
MMT1		0.00 %
PDI1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SNL1		0.00 %
STU2		0.00 %
TCN1		0.00 %
TYI1		0.00 %
VNR1		0.00 %
Total	57.30	4.07 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	53.09	6.07 %
Total	53.09	4.06 %

Branch *	MTD Sales L	Brand Share %
CH47	1.69	2.07 %
GUD1	1.53	2.80 %
CH30	1.47	2.56 %
CH49	1.32	1.81 %
CH25	1.00	2.01 %
CH45	0.83	1.52 %
MRM1	0.71	1.96 %
SKL1	0.70	2.43 %
CH22	0.46	1.07 %
KNR1	0.41	1.45 %
CH48	0.38	0.80 %
CH39	0.30	1.21 %
CH28	0.30	0.49 %
CH08		0.00 %
CH26		0.00 %
CH29		0.00 %
CH38		0.00 %
GUD2		0.00 %
MC09		0.00 %
TKM1		0.00 %
Total	53.09	4.06 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	42.86	6.14 %
Total	42.86	3.76 %

Branch *	MTD Sales L	Brand Share %
CH50	1.44	2.92 %
CH24	0.96	1.82 %
CH35	0.64	2.48 %
CH51	0.59	1.16 %
PON1	0.39	0.97 %
CH12	0.32	0.48 %
CH06	0.32	0.83 %
CH21	0.31	0.39 %
CH37	0.30	1.81 %
CH01		0.00 %
CH23		0.00 %
CH27		0.00 %
CH31		0.00 %
CH32		0.00 %
CH34		0.00 %
CH41		0.00 %
CH44		0.00 %
CH46		0.00 %
GPD1		0.00 %
MC06		0.00 %
UKI1		0.00 %
WHC3		0.00 %
WCHN	-1.16	2.90 %
Total	42.86	3.76 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	28.41	4.04 %
Total	28.41	2.52 %

Branch *	MTD Sales L	Brand Share %
TVR2	1.67	2.87 %
MVM1	0.63	0.91 %
PTK1	0.32	0.59 %
MSI1	0.32	1.63 %
ORU1	0.32	2.72 %
APM1		0.00 %
AYR1		0.00 %
KRN1		0.00 %
KUM2		0.00 %
NCK1		0.00 %
NGT1		0.00 %
NMM1		0.00 %
PBR1		0.00 %
PBR2		0.00 %
PDK1		0.00 %
PDK2		0.00 %
TRY3		0.00 %
TRY4		0.00 %
TTP1		0.00 %
TVR1		0.00 %
TZSD		0.00 %
Total	28.41	2.52 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	27.16	5.16 %
Total	27.16	3.02 %

Branch *	MTD Sales L	Brand Share %
MDU1	2.18	1.61 %
ADP1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
KPT1		0.00 %
KRR1		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MDU7		0.00 %
MLR1		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SZSD		0.00 %
TEN1		0.00 %
TEN2		0.00 %
TPT1		0.00 %
USL1		0.00 %
Total	27.16	3.02 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	14.20	4.03 %
Total	14.20	2.37 %

Branch *	MTD Sales L	Brand Share %
VEL3	0.41	1.02 %
ARC2	0.32	2.03 %
VEL1	0.29	1.62 %
ABR1		0.00 %
AKM1		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
NASD		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SBR1		0.00 %
SLG1		0.00 %
TRL1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	14.20	2.37 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	8.00	2.48 %
Total	8.00	1.42 %

Branch *	MTD Sales L	Brand Share %
POY1	0.93	1.62 %
TVM2	0.43	2.46 %
CUD1	0.41	0.75 %
NVL2	0.33	1.19 %
VCM2	0.32	1.72 %
POY2	0.29	0.76 %
CDM1		0.00 %
KKI2		0.00 %
KLM1		0.00 %
PRT1		0.00 %
STP1		0.00 %
TDM1		0.00 %
TRK1		0.00 %
TVM1		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VPM2		0.00 %
WHNV		0.00 %
WHUT		0.00 %
Total	8.00	1.42 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	6.03	5.41 %
Total	6.03	2.08 %

Branch *	MTD Sales L	Brand Share %
MPM1	0.30	2.04 %
ANR1		0.00 %
CBE4		0.00 %
CBE5		0.00 %
CNR1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WHCB		0.00 %
WZSD		0.00 %
Total	6.03	2.08 %

WEST-03

Property	MTD Sales L	Brand Share %
Air-Cond	2.67	1.63 %
Total	2.67	0.86 %

Branch *	MTD Sales L	Brand Share %
NKL2	0.72	1.82 %
TPR2	0.33	1.32 %
AVI1		0.00 %
CMI1		0.00 %
ERD2		0.00 %
GBM1		0.00 %
KGM1		0.00 %
KMM1		0.00 %
PDR1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SYM2		0.00 %
TCG1		0.00 %
TPR1		0.00 %
TPR3		0.00 %
TPR4		0.00 %
VKL1		0.00 %
W3SD		0.00 %
WHPD		0.00 %
Total	2.67	0.86 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	1.01	0.66 %
Total	1.01	0.27 %

Branch *	MTD Sales L	Brand Share %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EPI1		0.00 %
HRR1		0.00 %
HSR1		0.00 %
HSR2		0.00 %
KAM1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
PNG1		0.00 %
SGI1		0.00 %
SLM1		0.00 %
SLM2		0.00 %
SLM3		0.00 %
TRM1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WZWH		0.00 %
Total	1.01	0.27 %