



# TN : PANASONI Sales Performance 06/04/2026 9:25 AM

MTD Sales  
160.42 L

Brand Share %  
2.73 %

Information:

MTD : 01-04-2026 To 05-04-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **2.73 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	158.20	3.30 %
LED TV	2.23	0.21 %
Total	160.42	2.73 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH-01	35.58	3.40 %
TRICHY-01	23.79	2.61 %
WEST-01	20.21	3.43 %
CHENNAI-02	19.27	3.11 %
SOUTH-03	18.14	2.21 %
CHENNAI-01	17.18	2.63 %
WEST-02	9.55	1.75 %
SOUTH ARCOT	9.33	2.72 %
NORTH ARCOT	7.37	2.13 %
Total	160.42	2.73 %

## SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	35.38	4.04 %
LED TV	0.20	0.12 %
Total	35.58	3.40 %

Branch *	MTD Sales L	Brand Share %
TKS2	0.80	1.75 %
ERL2	0.39	1.53 %
TKS1	0.38	1.34 %
VNR1	0.38	2.65 %
VKM1	0.30	2.72 %
KYR1	0.30	2.62 %
VLY1	0.29	1.13 %
APK1		0.00 %
APK2		0.00 %
ASM1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
PDI1		0.00 %
RPM1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
SNL1		0.00 %
STU2		0.00 %
TYI1		0.00 %
UDN1		0.00 %
VNR2		0.00 %
WHTV		0.00 %
Total	35.58	3.40 %

**TRICHY-01**

Property	MTD Sales L	Brand Share %
Air-Cond	23.79	3.17 %
Total	23.79	2.61 %

Branch *	MTD Sales L	Brand Share %
TVR2	0.29	0.64 %
PDK1	0.28	1.39 %
APM1		0.00 %
AYR1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
MDI1		0.00 %
MSI1		0.00 %
NCK1		0.00 %
NGT1		0.00 %
NMM1		0.00 %
ORU1		0.00 %
PBR1		0.00 %
PBR2		0.00 %
TRY2		0.00 %
TRY3		0.00 %
TRY4		0.00 %
TTP1		0.00 %
TVR1		0.00 %
TZSD		0.00 %
Total	23.79	2.61 %

### WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	20.01	4.11 %
LED TV	0.20	0.20 %
Total	20.21	3.43 %

Branch *	MTD Sales L	Brand Share %
PLI1	0.31	0.92 %
TPR2	0.30	0.71 %
CBE1	0.30	1.07 %
KMD1	0.28	2.54 %
AVI1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CNR1		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR1		0.00 %
TPR3		0.00 %
TPR4		0.00 %
UAM1		0.00 %
WZSD		0.00 %
Total	20.21	3.43 %

### CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	19.27	3.83 %
Total	19.27	3.11 %

Branch *	MTD Sales L	Brand Share %
CH21	1.09	2.56 %
CH12	1.02	2.45 %
CH06		0.00 %
CH23		0.00 %
CH27		0.00 %
CH31		0.00 %
CH32		0.00 %
CH34		0.00 %
CH41		0.00 %
CH43		0.00 %
CH44		0.00 %
CH46		0.00 %
CH50		0.00 %
GPD1		0.00 %
MC06		0.00 %
MJR1		0.00 %
PON1		0.00 %
UKI1		0.00 %
Total	19.27	3.11 %

**SOUTH-03**

Property	MTD Sales L	Brand Share %
Air-Cond	17.60	2.58 %
LED TV	0.54	0.39 %
<b>Total</b>	<b>18.14</b>	<b>2.21 %</b>

Branch *	MTD Sales L	Brand Share %
MDU1	3.31	2.62 %
MDU2	1.21	2.22 %
TEN2	0.37	2.38 %
DGL2	0.31	1.56 %
MDU6	0.29	0.73 %
ADP1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
DGL1		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU5		0.00 %
MDU7		0.00 %
MLR1		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
TEN1		0.00 %
TMM1		0.00 %
TPT1		0.00 %
USL1		0.00 %
WHMD		0.00 %
<b>Total</b>	<b>18.14</b>	<b>2.21 %</b>

**CHENNAI-01**

Property	MTD Sales L	Brand Share %
Air-Cond	17.08	3.20 %
LED TV	0.10	0.08 %
<b>Total</b>	<b>17.18</b>	<b>2.63 %</b>

Branch *	MTD Sales L	Brand Share %
CH07	0.70	2.51 %
CH30	0.31	1.34 %
CH45	0.31	1.03 %
GUD2	0.30	2.64 %
CH25	0.29	0.98 %
CGL1		0.00 %
CH08		0.00 %
CH16		0.00 %
CH22		0.00 %
CH26		0.00 %
CH28		0.00 %
CH29		0.00 %
CH35		0.00 %
CH37		0.00 %
CH39		0.00 %
CH40		0.00 %
CH47		0.00 %
CH48		0.00 %
CZWH		0.00 %
GUD1		0.00 %
KNR1		0.00 %
MC09		0.00 %
MC10		0.00 %
MRM1		0.00 %
SKL1		0.00 %
TKM1		0.00 %
WCHN		0.00 %
WHC3		0.00 %
<b>Total</b>	<b>17.18</b>	<b>2.63 %</b>

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	9.10	2.13 %
LED TV	0.45	0.38 %
<b>Total</b>	<b>9.55</b>	<b>1.75 %</b>

Branch *	MTD Sales L	Brand Share %
ERD1	1.47	2.24 %
ERD2	0.74	1.47 %
TRM1	0.30	2.62 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
HSR1		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
NKL2		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
VKL1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WZWH		0.00 %
<b>Total</b>	<b>9.55</b>	<b>1.75 %</b>

## SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	8.99	3.51 %
LED TV	0.34	0.39 %
<b>Total</b>	<b>9.33</b>	<b>2.72 %</b>

Branch *	MTD Sales L	Brand Share %
VPM2	0.39	1.66 %
CDM1		0.00 %
KLM1		0.00 %
KML1		0.00 %
NVL2		0.00 %
PRT1		0.00 %
STP1		0.00 %
TDM1		0.00 %
TRK1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VPM1		0.00 %
WHUT		0.00 %
<b>Total</b>	<b>9.33</b>	<b>2.72 %</b>

## NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	6.98	2.53 %
LED TV	0.39	0.56 %
<b>Total</b>	<b>7.37</b>	<b>2.13 %</b>

Branch *	MTD Sales L	Brand Share %
AKM1	0.36	1.73 %
TRL1	0.29	1.25 %
ABR1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SBR1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
UGI1		0.00 %
VEL1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WJD1		0.00 %
WJP1		0.00 %
<b>Total</b>	<b>7.37</b>	<b>2.13 %</b>