



# TN : PANASONI Sales Performance 02/05/2026 9:25 AM

MTD Sales  
68.45 L

Brand Share %  
2.46 %

Information:

MTD : 01-05-2026 To 01-05-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **2.46 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	68.45	2.46 %
Total	68.45	2.46 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH-01	15.82	3.85 %
CHENNAI-02	9.83	3.95 %
SOUTH-03	8.01	1.80 %
CHENNAI-01	7.88	2.60 %
TRICHY-01	7.72	1.74 %
WEST-01	6.29	2.90 %
NORTH ARCOT	4.61	2.45 %
SOUTH ARCOT	4.45	1.94 %
WEST-02	3.85	1.31 %
Total	68.45	2.46 %

## SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	15.82	3.85 %
Total	15.82	3.85 %

Branch *	MTD Sales L	Brand Share %
TUT1	0.64	1.53 %
TUT2	0.32	1.49 %
VNR2	0.30	1.85 %
APK2		0.00 %
ASM1		0.00 %
COL1		0.00 %
ERL2		0.00 %
KGL1		0.00 %
KSM1		0.00 %
KYR1		0.00 %
MMT1		0.00 %
PDI1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SNL1		0.00 %
STU2		0.00 %
TCN1		0.00 %
TKS1		0.00 %
TKS2		0.00 %
TKY1		0.00 %
TYI1		0.00 %
UDN1		0.00 %
VKM1		0.00 %
VNR1		0.00 %
Total	15.82	3.85 %

## CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	9.83	3.95 %
<b>Total</b>	<b>9.83</b>	<b>3.95 %</b>

Branch *	MTD Sales L	Brand Share %
CH01		0.00 %
CH06		0.00 %
CH21		0.00 %
CH23		0.00 %
CH27		0.00 %
CH31		0.00 %
CH32		0.00 %
CH36		0.00 %
CH44		0.00 %
CH46		0.00 %
CH50		0.00 %
GPD1		0.00 %
MC06		0.00 %
MJR1		0.00 %
PON1		0.00 %
UKI1		0.00 %
<b>Total</b>	<b>9.83</b>	<b>3.95 %</b>

**SOUTH-03**

Property	MTD Sales L	Brand Share %
Air-Cond	8.01	1.80 %
Total	8.01	1.80 %

Branch *	MTD Sales L	Brand Share %
MDU6	0.32	1.73 %
MDU1	0.31	0.89 %
DGL1	0.29	0.30 %
ADP1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU3		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MDU7		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
TEN1		0.00 %
TEN2		0.00 %
TMM1		0.00 %
TPT1		0.00 %
USL1		0.00 %
WHMD		0.00 %
Total	8.01	1.80 %

## CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	7.88	2.60 %
Total	7.88	2.60 %

Branch *	MTD Sales L	Brand Share %
CH28	0.32	2.24 %
AVD1		0.00 %
CGL1		0.00 %
CH08		0.00 %
CH16		0.00 %
CH25		0.00 %
CH26		0.00 %
CH29		0.00 %
CH35		0.00 %
CH37		0.00 %
CH39		0.00 %
CH40		0.00 %
CH42		0.00 %
CH45		0.00 %
CH48		0.00 %
CH49		0.00 %
CZWH		0.00 %
KNR1		0.00 %
MC09		0.00 %
MC10		0.00 %
MRM1		0.00 %
TKM1		0.00 %
Total	7.88	2.60 %

## TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	7.72	1.74 %
Total	7.72	1.74 %

Branch *	MTD Sales L	Brand Share %
MDI1	0.32	1.39 %
TRY1	0.31	0.50 %
TRY2	0.29	2.15 %
KUM1	0.29	1.68 %
AYR1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
KUM2		0.00 %
MSI1		0.00 %
NCK1		0.00 %
NGT1		0.00 %
NMM1		0.00 %
ORU1		0.00 %
PBR1		0.00 %
PBR2		0.00 %
PDK1		0.00 %
PTK1		0.00 %
TRY3		0.00 %
TTP1		0.00 %
TVR1		0.00 %
Total	7.72	1.74 %

**WEST-01**

Property	MTD Sales L	Brand Share %
Air-Cond	6.29	2.90 %
Total	6.29	2.90 %

Branch *	MTD Sales L	Brand Share %
CBE1	0.28	1.86 %
ANR1		0.00 %
AVI1		0.00 %
CBE3		0.00 %
CBE4		0.00 %
CBE5		0.00 %
GBM1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR1		0.00 %
TPR2		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WHCB		0.00 %
Total	6.29	2.90 %

## NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	4.61	2.45 %
<b>Total</b>	<b>4.61</b>	<b>2.45 %</b>

Branch *	MTD Sales L	Brand Share %
ABR1		0.00 %
AKM1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SBR1		0.00 %
SLG1		0.00 %
TRL1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
UGI1		0.00 %
VEL1		0.00 %
VEL2		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
<b>Total</b>	<b>4.61</b>	<b>2.45 %</b>

## SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	4.45	1.94 %
<b>Total</b>	<b>4.45</b>	<b>1.94 %</b>

Branch *	MTD Sales L	Brand Share %
KKI2	0.36	2.05 %
CUD1	0.30	1.84 %
KML1	0.29	1.93 %
TRK1	0.28	2.39 %
CDM1		0.00 %
KLM1		0.00 %
NVL2		0.00 %
PRT1		0.00 %
STP1		0.00 %
TDM1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VPM1		0.00 %
VPM2		0.00 %
WHUT		0.00 %
<b>Total</b>	<b>4.45</b>	<b>1.94 %</b>

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	3.85	1.31 %
Total	3.85	1.31 %

Branch *	MTD Sales L	Brand Share %
SLM1	0.54	2.00 %
NKL2	0.32	2.32 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
ERD1		0.00 %
ERD2		0.00 %
HRR1		0.00 %
HSR1		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
TRM1		0.00 %
VKL1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
Total	3.85	1.31 %