



TN : OG Sales Performance 19/05/2026 9:18 AM

MTD Sales
325.57 L

Brand Share %
3.00 %

Information:

MTD : 01-05-2026 To 18-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.00 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	325.57	3.00 %
Total	325.57	3.00 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-01	78.87	4.29 %
CHENNAI-02	58.62	3.62 %
SOUTH-01	58.52	3.86 %
SOUTH-03	32.33	2.44 %
NORTH ARCOT	32.10	4.09 %
TRICHY-01	29.43	1.81 %
SOUTH ARCOT	14.77	1.76 %
WEST-02	11.73	1.48 %
WEST-01	9.19	1.81 %
Total	325.57	3.00 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	78.87	4.29 %
Total	78.87	4.29 %

Branch *	MTD Sales L	Brand Share %
CH16	3.23	2.60 %
CH07	2.06	2.81 %
CH45	1.59	2.54 %
AVD1	1.03	1.99 %
MRM1	0.94	1.94 %
CH14	0.84	0.65 %
CGL1	0.78	1.94 %
GUD2	0.54	2.00 %
CH38	0.44	1.10 %
CH35	0.35	0.78 %
KNR1	0.34	0.86 %
CH28	0.33	0.41 %
CH39		0.00 %
MC09		0.00 %
MC10		0.00 %
SKL1		0.00 %
TKM1		0.00 %
GUD1	-0.36	-0.61 %
Total	78.87	4.29 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	58.62	3.62 %
Total	58.62	3.62 %

Branch *	MTD Sales L	Brand Share %
CH17	1.70	2.27 %
CH50	1.60	2.65 %
CH18	1.36	1.81 %
MJR1	1.25	2.24 %
CH34	0.79	1.64 %
CH31	0.78	2.33 %
CH20	0.75	1.22 %
CH33	0.67	1.20 %
CH43	0.56	1.67 %
UKI1	0.49	1.76 %
CH41	0.40	0.71 %
CH36	0.39	1.22 %
CH01		0.00 %
CH23		0.00 %
CH32		0.00 %
Total	58.62	3.62 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	58.52	3.86 %
Total	58.52	3.86 %

Branch *	MTD Sales L	Brand Share %
TUT2	2.43	2.83 %
RND1	2.09	2.89 %
RPM1	1.20	2.96 %
SVK1	0.88	1.77 %
VLY1	0.87	1.16 %
MAR1	0.64	1.59 %
ARM1	0.51	2.14 %
VNR1	0.42	1.69 %
TCN1	0.37	1.12 %
ASM1	0.34	1.43 %
ERL2		0.00 %
KGL1		0.00 %
KSM1		0.00 %
KYR1		0.00 %
MMT1		0.00 %
PKD1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
TKY1		0.00 %
Total	58.52	3.86 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	32.33	2.44 %
Total	32.33	2.44 %

Branch *	MTD Sales L	Brand Share %
DGL1	3.96	2.28 %
MDU2	2.02	2.55 %
ATG1	1.36	2.25 %
KKD3	0.82	1.09 %
SVG1	0.63	1.86 %
PNV2	0.56	2.50 %
KRR1	0.54	0.85 %
TEN1	0.35	1.88 %
ADP1		0.00 %
BNR1		0.00 %
CMR1		0.00 %
DKI1		0.00 %
KYK1		0.00 %
MDU3		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MDU7		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
PKM1		0.00 %
SGP1		0.00 %
SZSD		0.00 %
TPT1		0.00 %
USL1		0.00 %
WHMD		0.00 %
Total	32.33	2.44 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	32.10	4.09 %
Total	32.10	4.09 %

Branch *	MTD Sales L	Brand Share %
WJD1	0.64	2.46 %
GDM1	0.50	2.44 %
WJP1	0.50	2.03 %
CPT1	0.40	2.18 %
VNB1	0.38	1.97 %
CYR1	0.32	1.63 %
ABR1		0.00 %
BGR1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
UGI1		0.00 %
WHVL		0.00 %
Total	32.10	4.09 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	29.43	1.81 %
Total	29.43	1.81 %

Branch *	MTD Sales L	Brand Share %
TRY1	5.68	1.95 %
PBR2	1.55	1.61 %
TRY4	1.31	2.98 %
MDI1	1.14	1.90 %
TNJ1	1.05	1.15 %
TVR2	1.03	1.14 %
PDK1	0.91	1.93 %
KUM1	0.70	0.79 %
AYR1	0.56	1.34 %
TYR1	0.52	1.28 %
PBR1	0.38	0.85 %
TRY2	0.37	1.12 %
MSI1	0.37	1.39 %
NGT1	0.32	0.73 %
ORU1	0.31	1.68 %
KRN1		0.00 %
KUM2		0.00 %
MVM1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
TTP1		0.00 %
TZSD		0.00 %
WTRZ	-0.40	1.82 %
Total	29.43	1.81 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	14.77	1.76 %
Total	14.77	1.76 %

Branch *	MTD Sales L	Brand Share %
POY1	3.44	2.97 %
CDM1	0.96	1.42 %
NVL2	0.85	1.85 %
KLM1	0.84	1.88 %
TRK1	0.73	1.88 %
KML1	0.54	1.36 %
MKM1	0.50	2.58 %
VPM2	0.39	0.87 %
PRT1	0.39	1.16 %
SJI2	0.39	1.16 %
POY2	0.23	0.37 %
CUD1		0.00 %
STP1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VCM2		0.00 %
VPM1		0.00 %
Total	14.77	1.76 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	11.73	1.48 %
Total	11.73	1.48 %

Branch *	MTD Sales L	Brand Share %
SLM1	1.36	1.67 %
NKL2	1.16	2.91 %
SLM3	0.95	1.90 %
ERD2	0.78	0.89 %
TCG1	0.71	2.87 %
HSR2	0.53	2.71 %
MCR1	0.40	2.90 %
TRM1	0.39	2.56 %
VPD1	0.38	2.25 %
ATU1	0.32	1.02 %
APN1		0.00 %
BMD1		0.00 %
DPR1		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
HSR1		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
VKL1		0.00 %
WHKP		0.00 %
WZWH		0.00 %
Total	11.73	1.48 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	9.19	1.81 %
Total	9.19	1.81 %

Branch *	MTD Sales L	Brand Share %
TPR1	0.52	1.58 %
SNR1	0.50	2.20 %
CBE2	0.44	0.40 %
CBE6	0.42	2.09 %
PLI1	0.39	1.72 %
KMR1	0.37	1.23 %
CBE3	0.25	2.13 %
ANR1		0.00 %
AVI1		0.00 %
CBE4		0.00 %
CBE5		0.00 %
CNR1		0.00 %
DPM2		0.00 %
GBM1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
MPM1		0.00 %
SYM2		0.00 %
TPR3		0.00 %
UAM1		0.00 %
UMP1		0.00 %
Total	9.19	1.81 %