



# TN : OG Sales Performance 19/04/2026 9:18 AM

MTD Sales  
440.85 L

Brand Share %  
2.26 %

Information:

MTD : 01-04-2026 To 18-04-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **2.26 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	440.85	2.26 %
Total	440.85	2.26 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-01	93.90	3.60 %
SOUTH-01	81.64	2.59 %
CHENNAI-02	76.73	3.52 %
SOUTH-03	44.02	1.74 %
TRICHY-01	37.71	1.39 %
NORTH ARCOT	36.98	2.61 %
WEST-02	28.76	1.52 %
SOUTH ARCOT	21.20	1.59 %
WEST-01	19.91	1.17 %
Total	440.85	2.26 %

## CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	93.90	3.60 %
Total	93.90	3.60 %

Branch *	MTD Sales L	Brand Share %
CH14	3.07	1.68 %
CH45	1.81	2.03 %
GUD1	1.48	1.30 %
CH48	1.22	1.09 %
SKL1	0.90	1.51 %
CH35	0.64	0.98 %
TKM1	0.54	1.67 %
CGL1	0.42	0.88 %
CH28	0.42	0.39 %
AVD1	0.40	0.56 %
CH29		0.00 %
CH39		0.00 %
KNR1		0.00 %
MC09		0.00 %
MC10		0.00 %
WHC3		0.00 %
Total	93.90	3.60 %

**SOUTH-01**

Property	MTD Sales L	Brand Share %
Air-Cond	81.64	2.59 %
Total	81.64	2.59 %

Branch *	MTD Sales L	Brand Share %
NGR1	3.88	1.69 %
TUT2	1.61	1.04 %
MAR1	1.51	1.38 %
MMT1	1.15	2.02 %
VLV1	1.12	1.02 %
UDN1	0.81	1.61 %
APK1	0.80	1.67 %
KGL1	0.75	1.22 %
APK2	0.70	2.05 %
ASM1	0.50	1.07 %
ARM1	0.42	0.84 %
ERL2	0.40	0.51 %
TKY1	0.36	0.96 %
KSM1	0.35	2.17 %
KYR1	0.34	1.05 %
VKM1	0.31	1.17 %
COL1		0.00 %
SKD1		0.00 %
PDI1		0.00 %
Total	81.64	2.59 %

**CHENNAI-02**

Property	MTD Sales L	Brand Share %
Air-Cond	76.73	3.52 %
Total	76.73	3.52 %

Branch *	MTD Sales L	Brand Share %
PON1	0.81	1.57 %
UKI1	0.77	1.89 %
GPD1	0.66	1.45 %
CH44	0.50	0.82 %
CH50	0.40	0.42 %
CH31	0.38	0.86 %
CH41	0.38	0.42 %
CH27	0.36	1.13 %
CH36	0.32	0.83 %
CH01		0.00 %
CH20		0.00 %
CH23		0.00 %
Total	76.73	3.52 %

**SOUTH-03**

Property	MTD Sales L	Brand Share %
Air-Cond	44.02	1.74 %
Total	44.02	1.74 %

Branch *	MTD Sales L	Brand Share %
MDU1	4.60	1.44 %
KRR1	3.41	2.08 %
KKD3	1.91	1.76 %
DGL1	1.71	1.51 %
MDU2	1.45	0.87 %
MDU4	1.40	2.08 %
MDU7	1.39	1.46 %
TMM1	0.49	0.61 %
DKI1	0.39	0.68 %
KYK1	0.38	1.29 %
MDU3	0.37	0.40 %
BNR1	0.32	1.14 %
MPA1	0.32	0.29 %
ATG1	0.31	0.36 %
NKI1	0.29	1.22 %
CBM1	0.29	0.71 %
SZSD	0.25	1.38 %
ADP1		0.00 %
BTU1		0.00 %
CMR1		0.00 %
KPT1		0.00 %
MDU5		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NTM1		0.00 %
PKM1		0.00 %
PNV2		0.00 %
SGP1		0.00 %
TPT1		0.00 %
USL1		0.00 %
Total	44.02	1.74 %

**TRICHY-01**

Property	MTD Sales L	Brand Share %
Air-Cond	37.71	1.39 %
<b>Total</b>	<b>37.71</b>	<b>1.39 %</b>

Branch *	MTD Sales L	Brand Share %
TRY1	7.28	1.11 %
PBR2	2.80	1.73 %
PTK1	1.82	1.81 %
PDK1	1.58	2.12 %
KUM1	1.52	1.11 %
TRY3	1.33	1.03 %
KIK1	0.80	1.07 %
MDI1	0.76	1.01 %
NGT1	0.54	0.82 %
NMM1	0.52	1.97 %
JKM1	0.49	0.95 %
MSI1	0.37	0.67 %
AYR1		0.00 %
KRN1		0.00 %
MVM1		0.00 %
NCK1		0.00 %
ORU1		0.00 %
PBR1		0.00 %
TRY4		0.00 %
TVR1		0.00 %
TYR1		0.00 %
TZSD		0.00 %
WTRZ		0.00 %
<b>Total</b>	<b>37.71</b>	<b>1.39 %</b>

**NORTH ARCOT**

Property	MTD Sales L	Brand Share %
Air-Cond	36.98	2.61 %
<b>Total</b>	<b>36.98</b>	<b>2.61 %</b>

Branch *	MTD Sales L	Brand Share %
SBR1	1.49	1.64 %
VEL1	1.10	1.39 %
ARC2	1.06	2.09 %
TRR1	1.00	1.01 %
GDM1	0.90	1.50 %
ABR1	0.89	1.04 %
WJP1	0.88	1.84 %
CYR1	0.71	2.20 %
ANI1	0.70	2.14 %
CGM1	0.36	1.55 %
UGI1	0.31	2.03 %
PLR1	0.31	1.16 %
BGR1		0.00 %
CPT1		0.00 %
PTU1		0.00 %
VNB1		0.00 %
<b>Total</b>	<b>36.98</b>	<b>2.61 %</b>

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	28.76	1.52 %
<b>Total</b>	<b>28.76</b>	<b>1.52 %</b>

Branch *	MTD Sales L	Brand Share %
ERD2	3.16	1.54 %
NKL2	2.03	2.04 %
HSR2	1.08	2.00 %
SLM3	0.94	1.07 %
SLM2	0.88	1.11 %
EPI1	0.71	1.97 %
MCR1	0.69	1.87 %
TRM1	0.65	1.78 %
TCG1	0.58	1.16 %
HSR1	0.45	0.77 %
VPD1	0.40	1.11 %
KRI1	0.40	0.57 %
PMP1	0.39	1.25 %
RSP1	0.38	0.72 %
PDR1	0.37	1.15 %
WHKP	0.35	1.57 %
PLC1	0.35	1.27 %
EDP1	0.33	1.28 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KVP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
VKL1		0.00 %
WZWH		0.00 %
<b>Total</b>	<b>28.76</b>	<b>1.52 %</b>

## SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	21.20	1.59 %
<b>Total</b>	<b>21.20</b>	<b>1.59 %</b>

Branch *	MTD Sales L	Brand Share %
CUD1	1.70	1.34 %
CDM1	1.53	2.10 %
KKI2	1.37	1.73 %
KLM1	1.16	1.65 %
NVL2	1.07	1.38 %
VPM2	0.93	1.02 %
TDM1	0.70	1.43 %
ULP1	0.49	0.77 %
PRT1	0.40	0.59 %
MKM1	0.40	1.12 %
SJI2	0.40	0.56 %
KML1	0.39	0.88 %
STP1		0.00 %
TVM1		0.00 %
VCM1		0.00 %
VPM1		0.00 %
WHUT		0.00 %
<b>Total</b>	<b>21.20</b>	<b>1.59 %</b>

**WEST-01**

Property	MTD Sales L	Brand Share %
Air-Cond	19.91	1.17 %
Total	19.91	1.17 %

Branch *	MTD Sales L	Brand Share %
CBE2	5.86	1.54 %
TPR1	1.62	1.85 %
CBE6	1.53	2.15 %
SNR1	1.46	1.98 %
TPR2	1.10	0.81 %
AVI1	0.92	1.63 %
SUL1	0.86	1.95 %
TPR3	0.71	1.84 %
KGM1	0.71	1.81 %
CBE4	0.68	0.62 %
TPR4	0.40	1.82 %
PLI1	0.35	0.45 %
KMD1	0.29	0.92 %
ANR1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CNR1		0.00 %
DPM2		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
MPM1		0.00 %
PPI1		0.00 %
SYM2		0.00 %
UAM1		0.00 %
WZSD		0.00 %
KMR1	-0.33	-0.38 %
Total	19.91	1.17 %