



# TN : OG Sales Performance 11/05/2026 9:18 AM

MTD Sales  
237.73 L

Brand Share %  
2.80 %

Information:

MTD : 01-05-2026 To 10-05-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **2.80 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	237.73	2.80 %
Total	237.73	2.80 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-01	55.08	4.00 %
SOUTH-01	45.11	3.83 %
CHENNAI-02	42.67	3.58 %
SOUTH-03	25.85	2.44 %
NORTH ARCOT	21.85	3.52 %
TRICHY-01	21.40	1.60 %
SOUTH ARCOT	10.65	1.61 %
WEST-02	8.16	1.27 %
WEST-01	6.95	1.67 %
Total	237.73	2.80 %

## CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	55.08	4.00 %
Total	55.08	4.00 %

Branch *	MTD Sales L	Brand Share %
CH14	0.84	0.84 %
GUD2	0.54	2.62 %
CH37	0.52	2.26 %
CGL1	0.48	1.46 %
CH38	0.44	1.49 %
MRM1	0.39	1.02 %
CH28	0.33	0.56 %
AVD1	0.30	0.72 %
CH29		0.00 %
CH35		0.00 %
CH39		0.00 %
GUD1		0.00 %
KNR1		0.00 %
MC09		0.00 %
MC10		0.00 %
SKL1		0.00 %
TKM1		0.00 %
Total	55.08	4.00 %

### SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	45.11	3.83 %
Total	45.11	3.83 %

Branch *	MTD Sales L	Brand Share %
RND1	1.55	2.65 %
VLY1	0.87	1.46 %
RPM1	0.83	2.50 %
VNR1	0.42	2.08 %
SVK1	0.38	1.01 %
TCN1	0.37	1.49 %
ASM1	0.34	1.86 %
MAR1	0.33	1.22 %
APK2		0.00 %
ERL2		0.00 %
KGL1		0.00 %
KSM1		0.00 %
KYR1		0.00 %
MMT1		0.00 %
PKD1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
TKY1		0.00 %
WHTV		0.00 %
Total	45.11	3.83 %

### CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	42.67	3.58 %
Total	42.67	3.58 %

Branch *	MTD Sales L	Brand Share %
CH12	2.30	2.67 %
CH50	1.23	2.71 %
CH17	1.02	1.68 %
CH18	0.87	1.53 %
CH20	0.75	1.69 %
CH33	0.67	1.58 %
MJR1	0.50	1.17 %
UKI1	0.49	1.98 %
CH41	0.40	1.01 %
CH36	0.39	1.59 %
CH34	0.39	1.09 %
CH31	0.38	1.61 %
CH01		0.00 %
CH23		0.00 %
CH32		0.00 %
CH43		0.00 %
Total	42.67	3.58 %

### SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	25.85	2.44 %
Total	25.85	2.44 %

Branch *	MTD Sales L	Brand Share %
DGL1	3.96	2.45 %
ATG1	0.95	2.20 %
KKD3	0.82	1.39 %
SVG1	0.63	2.25 %
KRR1	0.54	0.92 %
MDU2	0.42	0.67 %
ADP1		0.00 %
BNR1		0.00 %
CMR1		0.00 %
DKI1		0.00 %
KYK1		0.00 %
MDU3		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MDU7		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
PKM1		0.00 %
PNV2		0.00 %
SGP1		0.00 %
SZSD		0.00 %
TEN1		0.00 %
TPT1		0.00 %
USL1		0.00 %
WHMD		0.00 %
Total	25.85	2.44 %

### NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	21.85	3.52 %
Total	21.85	3.52 %

Branch *	MTD Sales L	Brand Share %
WJP1	0.50	2.50 %
VNB1	0.38	2.69 %
CYR1	0.32	2.07 %
ANI1	0.32	2.01 %
ABR1		0.00 %
BGR1		0.00 %
CGM1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
UGI1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
Total	21.85	3.52 %

**TRICHY-01**

Property	MTD Sales L	Brand Share %
Air-Cond	21.40	1.60 %
<b>Total</b>	<b>21.40</b>	<b>1.60 %</b>

Branch *	MTD Sales L	Brand Share %
TRY1	3.74	1.59 %
MDI1	1.14	2.23 %
PBR2	1.07	1.41 %
TVR2	1.03	1.35 %
PDK1	0.91	2.42 %
PTK1	0.77	1.30 %
KUM1	0.70	0.96 %
TNJ1	0.68	0.89 %
AYR1	0.56	1.66 %
APM1	0.46	1.88 %
TRY2	0.37	1.28 %
MSI1	0.37	1.57 %
NGT1	0.32	0.86 %
ORU1	0.31	1.92 %
KRN1		0.00 %
KUM2		0.00 %
MVM1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
PBR1		0.00 %
TTP1		0.00 %
TYR1		0.00 %
<b>Total</b>	<b>21.40</b>	<b>1.60 %</b>

**SOUTH ARCOT**

Property	MTD Sales L	Brand Share %
Air-Cond	10.65	1.61 %
<b>Total</b>	<b>10.65</b>	<b>1.61 %</b>

Branch *	MTD Sales L	Brand Share %
CDM1	0.96	1.74 %
NVL2	0.85	2.26 %
TRK1	0.73	2.21 %
KML1	0.54	1.56 %
VPM2	0.39	1.05 %
PRT1	0.39	1.51 %
SJI2	0.39	1.44 %
POY2	0.23	0.51 %
CUD1		0.00 %
KLM1		0.00 %
MKM1		0.00 %
STP1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VCM2		0.00 %
VPM1		0.00 %
WHUT		0.00 %
<b>Total</b>	<b>10.65</b>	<b>1.61 %</b>

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	8.16	1.27 %
<b>Total</b>	<b>8.16</b>	<b>1.27 %</b>

Branch *	MTD Sales L	Brand Share %
ERD1	1.84	2.57 %
SLM1	1.36	2.16 %
SLM3	0.95	2.10 %
NKL2	0.38	1.25 %
ATU1	0.32	1.17 %
APN1		0.00 %
BMD1		0.00 %
DPR1		0.00 %
EDP1		0.00 %
EPI1		0.00 %
ERD2		0.00 %
HRR1		0.00 %
HSR1		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
TCG1		0.00 %
VKL1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WHPD		0.00 %
WZWH		0.00 %
<b>Total</b>	<b>8.16</b>	<b>1.27 %</b>

**WEST-01**

Property	MTD Sales L	Brand Share %
Air-Cond	6.95	1.67 %
Total	6.95	1.67 %

Branch *	MTD Sales L	Brand Share %
SNR1	0.50	2.76 %
CBE6	0.42	2.45 %
PLI1	0.39	2.00 %
CBE3	0.25	2.13 %
ANR1		0.00 %
AVI1		0.00 %
CBE2		0.00 %
CBE4		0.00 %
CBE5		0.00 %
DPM2		0.00 %
GBM1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
SYM2		0.00 %
TPR1		0.00 %
TPR3		0.00 %
UAM1		0.00 %
UMP1		0.00 %
Total	6.95	1.67 %