



# TN : OG Sales Performance 07/05/2026 9:18 AM

MTD Sales  
187.27 L

Brand Share %  
2.72 %

Information:

MTD : 01-05-2026 To 06-05-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **2.72 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	187.27	2.72 %
Total	187.27	2.72 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-01	43.62	4.02 %
CHENNAI-02	36.46	4.06 %
SOUTH-01	31.45	3.29 %
SOUTH-03	21.48	2.49 %
TRICHY-01	20.74	1.81 %
NORTH ARCOT	14.02	2.85 %
WEST-02	6.99	1.27 %
SOUTH ARCOT	6.82	1.26 %
WEST-01	5.70	1.60 %
Total	187.27	2.72 %

## CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	43.62	4.02 %
Total	43.62	4.02 %

Branch *	MTD Sales L	Brand Share %
CH16	1.53	2.71 %
CH07	1.05	2.45 %
CH19	1.01	1.90 %
CGL1	0.48	1.83 %
MRM1	0.39	1.28 %
CH14	0.35	0.43 %
CH28	0.33	0.77 %
AVD1	0.30	0.82 %
CH26		0.00 %
CH29		0.00 %
CH35		0.00 %
CH38		0.00 %
CH39		0.00 %
GUD1		0.00 %
KNR1		0.00 %
MC09		0.00 %
MC10		0.00 %
SKL1		0.00 %
TKM1		0.00 %
WCHN	-0.38	1.46 %
Total	43.62	4.02 %

## CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	36.46	4.06 %
Total	36.46	4.06 %

Branch *	MTD Sales L	Brand Share %
CH17	1.02	2.22 %
CH18	0.87	2.05 %
CH50	0.83	2.48 %
CH20	0.75	2.32 %
CH33	0.67	2.16 %
UKI1	0.49	2.37 %
CH34	0.39	1.59 %
CH31	0.38	2.03 %
CH46	0.32	1.76 %
CH01		0.00 %
CH23		0.00 %
CH32		0.00 %
CH36		0.00 %
CH41		0.00 %
CH43		0.00 %
MJR1		0.00 %
Total	36.46	4.06 %

## SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	31.45	3.29 %
Total	31.45	3.29 %

Branch *	MTD Sales L	Brand Share %
NGR1	1.75	2.72 %
VLY1	0.87	1.77 %
VNR1	0.42	2.49 %
RND1	0.40	0.94 %
TCN1	0.37	1.82 %
ASM1	0.34	2.38 %
APK2		0.00 %
COL1		0.00 %
ERL2		0.00 %
KGL1		0.00 %
KSM1		0.00 %
KYR1		0.00 %
MAR1		0.00 %
MMT1		0.00 %
PKD1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
SVK1		0.00 %
TKY1		0.00 %
TYI1		0.00 %
WHTV		0.00 %
Total	31.45	3.29 %

**SOUTH-03**

Property	MTD Sales L	Brand Share %
Air-Cond	21.48	2.49 %
<b>Total</b>	<b>21.48</b>	<b>2.49 %</b>

Branch *	MTD Sales L	Brand Share %
DGL1	3.36	2.23 %
MDU1	1.51	1.78 %
KKD3	0.82	1.86 %
SVG1	0.63	2.62 %
KRR1	0.54	1.08 %
MDU2	0.42	0.74 %
ATG1	0.39	1.20 %
ADP1		0.00 %
BNR1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
DKI1		0.00 %
KYK1		0.00 %
MDU3		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MDU7		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
PKM1		0.00 %
PNV2		0.00 %
SGP1		0.00 %
SZSD		0.00 %
TEN1		0.00 %
TPT1		0.00 %
USL1		0.00 %
WHMD		0.00 %
<b>Total</b>	<b>21.48</b>	<b>2.49 %</b>

**TRICHY-01**

Property	MTD Sales L	Brand Share %
Air-Cond	20.74	1.81 %
<b>Total</b>	<b>20.74</b>	<b>1.81 %</b>

Branch *	MTD Sales L	Brand Share %
TRY1	3.74	1.86 %
MDI1	1.14	2.49 %
TVR2	1.03	1.49 %
PTK1	0.77	1.61 %
KUM1	0.70	1.14 %
TNJ1	0.68	0.99 %
AYR1	0.56	2.01 %
PBR2	0.50	0.78 %
APM1	0.46	2.26 %
TRY2	0.37	1.46 %
MSI1	0.37	1.87 %
NGT1	0.32	1.00 %
ORU1	0.31	2.00 %
KRN1		0.00 %
KUM2		0.00 %
MVM1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
PBR1		0.00 %
TTP1		0.00 %
TYR1		0.00 %
WTRZ		0.00 %
<b>Total</b>	<b>20.74</b>	<b>1.81 %</b>

**NORTH ARCOT**

Property	MTD Sales L	Brand Share %
Air-Cond	14.02	2.85 %
<b>Total</b>	<b>14.02</b>	<b>2.85 %</b>

Branch *	MTD Sales L	Brand Share %
VEL2	0.73	1.46 %
KPM2	0.69	1.50 %
KPM1	0.38	2.30 %
ANI1	0.32	2.35 %
ABR1		0.00 %
BGR1		0.00 %
CGM1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
UGI1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
<b>Total</b>	<b>14.02</b>	<b>2.85 %</b>

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	6.99	1.27 %
<b>Total</b>	<b>6.99</b>	<b>1.27 %</b>

Branch *	MTD Sales L	Brand Share %
SLM1	1.36	2.57 %
ERD1	1.05	1.69 %
SLM3	0.95	2.54 %
ATU1	0.32	1.37 %
APN1		0.00 %
BMD1		0.00 %
DPR1		0.00 %
EDP1		0.00 %
EPI1		0.00 %
ERD2		0.00 %
HRR1		0.00 %
HSR1		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
NKL2		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
TCG1		0.00 %
VKL1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WHPD		0.00 %
<b>Total</b>	<b>6.99</b>	<b>1.27 %</b>

**SOUTH ARCOT**

Property	MTD Sales L	Brand Share %
Air-Cond	6.82	1.26 %
<b>Total</b>	<b>6.82</b>	<b>1.26 %</b>

Branch *	MTD Sales L	Brand Share %
KKI2	0.87	2.53 %
NVL2	0.85	2.54 %
TRK1	0.73	2.68 %
KML1	0.54	1.80 %
CDM1	0.40	0.93 %
VPM2	0.39	1.28 %
PRT1	0.39	1.71 %
POY2	0.23	0.64 %
CUD1		0.00 %
KLM1		0.00 %
MKM1		0.00 %
SJI2		0.00 %
STP1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VCM2		0.00 %
VPM1		0.00 %
WHUT		0.00 %
<b>Total</b>	<b>6.82</b>	<b>1.26 %</b>

**WEST-01**

Property	MTD Sales L	Brand Share %
Air-Cond	5.70	1.60 %
<b>Total</b>	<b>5.70</b>	<b>1.60 %</b>

Branch *	MTD Sales L	Brand Share %
CBE3	0.25	2.25 %
ANR1		0.00 %
AVI1		0.00 %
CBE2		0.00 %
CBE4		0.00 %
CBE5		0.00 %
DPM2		0.00 %
GBM1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SYM2		0.00 %
TPR1		0.00 %
TPR3		0.00 %
UAM1		0.00 %
UMP1		0.00 %
<b>Total</b>	<b>5.70</b>	<b>1.60 %</b>