



# TN : OG Sales Performance 03/05/2026 9:18 AM

MTD Sales  
94.29 L

Brand Share %  
2.18 %

Information:

MTD : 01-05-2026 To 02-05-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **2.18 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	94.29	2.18 %
Total	94.29	2.18 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-02	17.38	3.45 %
SOUTH-03	15.52	2.63 %
TRICHY-01	14.80	1.92 %
SOUTH-01	14.59	2.50 %
CHENNAI-01	12.82	2.08 %
NORTH ARCOT	8.18	2.75 %
WEST-01	5.24	2.06 %
WEST-02	4.62	1.23 %
SOUTH ARCOT	1.16	0.34 %
Total	94.29	2.18 %

## CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	17.38	3.45 %
Total	17.38	3.45 %

Branch *	MTD Sales L	Brand Share %
CH15	1.24	1.93 %
CH34	0.39	2.13 %
CH12	0.37	1.44 %
CH01		0.00 %
CH18		0.00 %
CH23		0.00 %
CH32		0.00 %
CH36		0.00 %
CH41		0.00 %
CH43		0.00 %
CH46		0.00 %
CH50		0.00 %
MC06		0.00 %
MJR1		0.00 %
UKI1		0.00 %
Total	17.38	3.45 %

**SOUTH-03**

Property	MTD Sales L	Brand Share %
Air-Cond	15.52	2.63 %
<b>Total</b>	<b>15.52</b>	<b>2.63 %</b>

Branch *	MTD Sales L	Brand Share %
DGL1	2.59	2.13 %
MDU2	0.42	0.96 %
ADP1		0.00 %
BNR1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
DKI1		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU3		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MDU7		0.00 %
MLR1		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
PKM1		0.00 %
PNV2		0.00 %
SGP1		0.00 %
TEN1		0.00 %
TMM1		0.00 %
TPT1		0.00 %
USL1		0.00 %
WHMD		0.00 %
<b>Total</b>	<b>15.52</b>	<b>2.63 %</b>

**TRICHY-01**

Property	MTD Sales L	Brand Share %
Air-Cond	14.80	1.92 %
Total	14.80	1.92 %

Branch *	MTD Sales L	Brand Share %
TRY1	2.47	1.85 %
TVR2	0.71	1.47 %
KUM1	0.70	2.08 %
PBR2	0.50	1.18 %
TNJ1	0.36	0.78 %
KIK1	0.33	1.56 %
NGT1	0.32	1.38 %
APM1		0.00 %
KRN1		0.00 %
KUM2		0.00 %
MVM1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
PBR1		0.00 %
TRY2		0.00 %
TTP1		0.00 %
TYR1		0.00 %
WTRZ		0.00 %
Total	14.80	1.92 %

**SOUTH-01**

Property	MTD Sales L	Brand Share %
Air-Cond	14.59	2.50 %
<b>Total</b>	<b>14.59</b>	<b>2.50 %</b>

Branch *	MTD Sales L	Brand Share %
VLY1	0.49	1.91 %
RPM1	0.42	2.14 %
NGR1	0.39	1.17 %
APK2		0.00 %
ARM1		0.00 %
COL1		0.00 %
ERL2		0.00 %
KGL1		0.00 %
KSM1		0.00 %
KYR1		0.00 %
MAR1		0.00 %
MMT1		0.00 %
PDI1		0.00 %
PKD1		0.00 %
RND1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
SVK1		0.00 %
TCN1		0.00 %
TKS2		0.00 %
TKY1		0.00 %
TYI1		0.00 %
VKM1		0.00 %
VNR1		0.00 %
<b>Total</b>	<b>14.59</b>	<b>2.50 %</b>

**CHENNAI-01**

Property	MTD Sales L	Brand Share %
Air-Cond	12.82	2.08 %
Total	12.82	2.08 %

Branch *	MTD Sales L	Brand Share %
CH19	0.69	1.98 %
CH47	0.63	1.96 %
MRM1	0.39	2.13 %
CH07	0.38	1.62 %
CH45	0.37	2.17 %
CH28	0.33	1.41 %
AVD1	0.30	1.27 %
CH22	0.29	1.46 %
CH14		0.00 %
CH26		0.00 %
CH29		0.00 %
CH35		0.00 %
CH37		0.00 %
CH38		0.00 %
CH39		0.00 %
CH40		0.00 %
CH48		0.00 %
CZWH		0.00 %
GUD1		0.00 %
GUD2		0.00 %
KNR1		0.00 %
MC09		0.00 %
MC10		0.00 %
SKL1		0.00 %
TKM1		0.00 %
WHC3		0.00 %
Total	12.82	2.08 %

## NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	8.18	2.75 %
Total	8.18	2.75 %

Branch *	MTD Sales L	Brand Share %
KPM2	0.39	1.84 %
TRL1	0.39	1.52 %
VEL2	0.37	1.26 %
SBR1	0.23	1.08 %
ABR1		0.00 %
BGR1		0.00 %
CGM1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
UGI1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
Total	8.18	2.75 %

## WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	5.24	2.06 %
Total	5.24	2.06 %

Branch *	MTD Sales L	Brand Share %
ANR1		0.00 %
AVI1		0.00 %
CBE2		0.00 %
CBE3		0.00 %
CBE4		0.00 %
CBE5		0.00 %
DPM2		0.00 %
GBM1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR1		0.00 %
TPR3		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WHCB		0.00 %
Total	5.24	2.06 %

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	4.62	1.23 %
<b>Total</b>	<b>4.62</b>	<b>1.23 %</b>

Branch *	MTD Sales L	Brand Share %
ATU1	0.32	1.96 %
APN1		0.00 %
BMD1		0.00 %
DPR1		0.00 %
EDP1		0.00 %
EPI1		0.00 %
ERD2		0.00 %
HRR1		0.00 %
HSR1		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
NKL2		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
SLM3		0.00 %
TCG1		0.00 %
TRM1		0.00 %
VKL1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WHPD		0.00 %
<b>Total</b>	<b>4.62</b>	<b>1.23 %</b>

## SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	1.16	0.34 %
<b>Total</b>	<b>1.16</b>	<b>0.34 %</b>

Branch *	MTD Sales L	Brand Share %
CDM1	0.40	1.68 %
POY1	0.40	1.05 %
CUD1		0.00 %
KKI2		0.00 %
KLM1		0.00 %
KML1		0.00 %
MKM1		0.00 %
NVL2		0.00 %
POY2		0.00 %
PRT1		0.00 %
SJI2		0.00 %
STP1		0.00 %
TDM1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VCM2		0.00 %
VPM1		0.00 %
VPM2		0.00 %
WHUT		0.00 %
<b>Total</b>	<b>1.16</b>	<b>0.34 %</b>