



# TN : OG Sales Performance 01/05/2026 9:18 AM

MTD Sales  
782.54 L

Brand Share %  
2.43 %

Information:

MTD : 01-04-2026 To 30-04-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **2.43 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	782.54	2.43 %
Total	782.54	2.43 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH-01	144.50	2.70 %
CHENNAI-02	138.84	3.89 %
CHENNAI-01	138.41	3.44 %
SOUTH-03	95.69	2.17 %
TRICHY-01	74.19	1.68 %
NORTH ARCOT	63.27	2.74 %
WEST-02	49.55	1.59 %
SOUTH ARCOT	41.75	1.85 %
WEST-01	36.35	1.29 %
Total	782.54	2.43 %

## SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	144.50	2.70 %
Total	144.50	2.70 %

Branch *	MTD Sales L	Brand Share %
NGR1	9.56	2.32 %
TKS2	5.57	2.14 %
TKS1	3.65	2.11 %
TUT2	3.36	1.37 %
MAR1	2.93	1.63 %
VLY1	2.70	1.32 %
SDI1	1.68	1.66 %
MMT1	1.57	1.74 %
KGL1	1.49	1.37 %
PDI1	1.23	1.82 %
APK1	1.17	1.40 %
ASM1	1.17	1.34 %
TKY1	0.82	1.31 %
UDN1	0.81	1.06 %
ARM1	0.78	0.83 %
ERL2	0.78	0.69 %
COL1	0.70	1.26 %
SKD1	0.47	0.97 %
SGT1	0.38	1.39 %
KYR1	0.34	0.61 %
Total	144.50	2.70 %

## CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	138.84	3.89 %
<b>Total</b>	<b>138.84</b>	<b>3.89 %</b>

Branch *	MTD Sales L	Brand Share %
CH33	2.31	1.90 %
CH50	2.00	1.37 %
CH34	1.85	1.74 %
GPD1	1.49	2.10 %
CH20	1.18	0.62 %
CH31	0.88	1.10 %
CH41	0.75	0.55 %
CH27	0.36	0.80 %
CH23	0.35	0.40 %
CH36	0.32	0.57 %
CH01		0.00 %
<b>Total</b>	<b>138.84</b>	<b>3.89 %</b>

## CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	138.41	3.44 %
<b>Total</b>	<b>138.41</b>	<b>3.44 %</b>

Branch *	MTD Sales L	Brand Share %
CH14	5.85	2.06 %
CH07	4.28	2.38 %
GUD1	2.37	1.41 %
CH45	2.17	1.66 %
CH48	1.94	1.14 %
CH35	1.89	1.96 %
CH39	1.54	2.14 %
CH37	1.33	1.96 %
GUD2	1.16	1.97 %
CH28	0.96	0.61 %
CGL1	0.80	0.99 %
KNR1	0.42	0.56 %
AVD1	0.40	0.37 %
CH29		0.00 %
MC09		0.00 %
MC10		0.00 %
<b>Total</b>	<b>138.41</b>	<b>3.44 %</b>

**SOUTH-03**

Property	MTD Sales L	Brand Share %
Air-Cond	95.69	2.17 %
Total	95.69	2.17 %

Branch *	MTD Sales L	Brand Share %
MDU1	10.21	1.99 %
MDU2	3.68	1.19 %
DGL1	3.24	1.68 %
KKD3	2.71	1.47 %
MDU3	2.56	1.60 %
MDU4	1.76	1.47 %
MLR1	1.46	1.71 %
MPA1	1.27	0.82 %
DKI1	1.22	1.06 %
NKI1	1.04	2.30 %
MNM1	1.00	1.73 %
TDI1	0.99	1.45 %
TMM1	0.87	0.66 %
PKM1	0.72	2.08 %
KYK1	0.71	1.36 %
USL1	0.39	0.47 %
CMR1	0.36	0.76 %
ATG1	0.31	0.18 %
PNV2	0.30	0.46 %
ADP1		0.00 %
KPT1		0.00 %
MDU5		0.00 %
NTM1		0.00 %
SGP1		0.00 %
TPT1		0.00 %
Total	95.69	2.17 %

**TRICHY-01**

Property	MTD Sales L	Brand Share %
Air-Cond	74.19	1.68 %
<b>Total</b>	<b>74.19</b>	<b>1.68 %</b>

Branch *	MTD Sales L	Brand Share %
TRY1	12.50	1.19 %
PBR2	4.01	1.50 %
PTK1	3.14	1.91 %
KUM1	2.97	1.43 %
TRY3	2.96	1.72 %
PDK1	1.98	1.55 %
TTP1	1.88	2.41 %
TYR1	1.42	1.07 %
NGT1	1.40	1.30 %
MDI1	1.18	0.90 %
KIK1	1.16	1.00 %
MSI1	1.11	1.21 %
PBR1	1.11	0.95 %
KRN1	0.42	0.64 %
TRY4	0.39	0.29 %
KUM2	0.39	0.62 %
TVR1	0.39	0.50 %
AYR1		0.00 %
MVM1		0.00 %
NCK1		0.00 %
ORU1		0.00 %
WTRZ	-0.77	2.27 %
<b>Total</b>	<b>74.19</b>	<b>1.68 %</b>

**NORTH ARCOT**

Property	MTD Sales L	Brand Share %
Air-Cond	63.27	2.74 %
<b>Total</b>	<b>63.27</b>	<b>2.74 %</b>

Branch *	MTD Sales L	Brand Share %
SBR1	3.72	2.41 %
VEL1	2.18	1.82 %
VSI1	1.80	1.73 %
WJP1	1.76	2.21 %
GDM1	1.56	1.74 %
ABR1	1.37	1.14 %
TRR1	1.35	0.86 %
CYR1	0.71	1.27 %
ANI1	0.70	1.26 %
PLR1	0.67	1.27 %
VNB1	0.52	0.78 %
BGR1	0.50	1.43 %
CPT1	0.37	0.75 %
CGM1	0.36	0.86 %
PTU1	0.32	2.07 %
UGI1	0.31	0.90 %
<b>Total</b>	<b>63.27</b>	<b>2.74 %</b>

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	49.55	1.59 %
<b>Total</b>	<b>49.55</b>	<b>1.59 %</b>

Branch *	MTD Sales L	Brand Share %
SLM1	6.31	1.91 %
ERD2	5.52	1.64 %
SLM3	2.16	1.30 %
HSR2	1.98	1.93 %
SLM2	1.83	1.35 %
MTR1	1.79	1.71 %
TCG1	1.45	1.85 %
DPR2	1.39	2.28 %
RSP1	1.27	1.46 %
VPD1	0.93	1.48 %
OML1	0.89	1.16 %
HSR1	0.85	0.95 %
KMM1	0.77	1.53 %
PMP1	0.76	1.84 %
PLC1	0.75	1.82 %
HRR1	0.69	1.65 %
TRM1	0.65	1.02 %
KRI1	0.40	0.38 %
KAM1	0.39	1.12 %
ATU1	0.37	0.31 %
PDR1	0.37	0.73 %
KVP1	0.37	0.87 %
EDP1	0.33	0.84 %
APN1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
SGG1		0.00 %
SIG1		0.00 %
VKL1		0.00 %
WHKP	-0.60	-3.71 %
<b>Total</b>	<b>49.55</b>	<b>1.59 %</b>

## SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	41.75	1.85 %
<b>Total</b>	<b>41.75</b>	<b>1.85 %</b>

Branch *	MTD Sales L	Brand Share %
POY2	4.45	2.06 %
CUD1	2.85	1.22 %
VPM2	2.82	2.08 %
TRK1	2.39	2.00 %
KKI2	1.69	1.23 %
SJI2	1.42	1.26 %
TDM1	1.38	1.73 %
TVM2	1.21	2.07 %
NVL2	1.07	0.85 %
KML1	0.79	1.05 %
PRT1	0.79	0.68 %
MKM1	0.73	1.42 %
VCM1	0.53	1.25 %
ULP1	0.49	0.50 %
VCM2	0.32	0.59 %
VPM1	0.30	0.97 %
TVM1	0.23	0.44 %
STP1		0.00 %
WHUT		0.00 %
<b>Total</b>	<b>41.75</b>	<b>1.85 %</b>

**WEST-01**

Property	MTD Sales L	Brand Share %
Air-Cond	36.35	1.29 %
Total	36.35	1.29 %

Branch *	MTD Sales L	Brand Share %
CBE2	6.35	1.05 %
CBE6	2.80	2.40 %
TPR1	2.16	1.44 %
CBE1	2.08	1.91 %
TPR2	1.96	0.87 %
SNR1	1.87	1.70 %
AVI1	1.45	1.74 %
UMP1	1.31	1.43 %
CBE4	1.22	0.66 %
KGM1	1.17	1.69 %
PLI1	1.13	0.86 %
SUL1	0.86	1.14 %
TPR3	0.71	0.90 %
DPM2	0.54	0.78 %
TPR4	0.40	0.90 %
CBE5	0.36	0.71 %
KMD1	0.29	0.44 %
ANR1		0.00 %
CNR1		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
MPM1		0.00 %
PPI1		0.00 %
SYM2		0.00 %
UAM1		0.00 %
WZSD		0.00 %
KMR1	-0.33	-0.23 %
WHCB	-0.52	1.06 %
Total	36.35	1.29 %