

MTD Sales  
**167.15 L**

Brand Share %  
**3.05 %**

Information:

**MTD :** 01-09-2026 To 14-09-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **3.05 %** are only listed below

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 93.15       | 2.77 %        |
| LED TV   | 74.00       | 3.50 %        |
| Total    | 167.15      | 3.05 %        |

| Sales Zone  | MTD Sales L | Brand Share % |
|-------------|-------------|---------------|
| CHENNAI-02  | 38.39       | 5.35 %        |
| SOUTH-01    | 24.79       | 2.48 %        |
| TRICHY-01   | 22.80       | 2.79 %        |
| SOUTH-03    | 20.18       | 3.18 %        |
| SOUTH ARCOT | 15.86       | 4.15 %        |
| CHENNAI-01  | 14.62       | 1.75 %        |
| NORTH ARCOT | 14.26       | 3.32 %        |
| WEST-02     | 10.72       | 3.88 %        |
| WEST-01     | 3.42        | 1.77 %        |
| WEST-03     | 2.11        | 1.05 %        |
| Total       | 167.15      | 3.05 %        |

**CHENNAI-02**

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 23.81       | 5.46 %        |
| LED TV   | 14.58       | 5.17 %        |
| Total    | 38.39       | 5.35 %        |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| CH17     | 0.72        | 2.56 %        |
| CH06     | 0.30        | 1.20 %        |
| CH01     |             | 0.00 %        |
| CH23     |             | 0.00 %        |
| CH24     |             | 0.00 %        |
| CH27     |             | 0.00 %        |
| CH31     |             | 0.00 %        |
| CH35     |             | 0.00 %        |
| CH36     |             | 0.00 %        |
| CH37     |             | 0.00 %        |
| CH43     |             | 0.00 %        |
| CH46     |             | 0.00 %        |
| CH51     |             | 0.00 %        |
| GPD1     |             | 0.00 %        |
| PON1     |             | 0.00 %        |
| UKI1     |             | 0.00 %        |
| WCHN     |             | 0.00 %        |
| WHC3     |             | 0.00 %        |
| Total    | 38.39       | 5.35 %        |

**SOUTH-01**

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 15.70       | 2.43 %        |
| LED TV   | 9.09        | 2.58 %        |
| Total    | 24.79       | 2.48 %        |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| TUT2     | 0.46        | 1.08 %        |
| NGR1     | 0.42        | 0.81 %        |
| TKS2     | 0.42        | 0.96 %        |
| TKY1     | 0.31        | 2.48 %        |
| VNR2     | 0.31        | 0.95 %        |
| KVT1     | 0.31        | 0.58 %        |
| VKM1     | 0.15        | 1.51 %        |
| ARM1     | 0.14        | 2.15 %        |
| APK2     |             | 0.00 %        |
| ASM1     |             | 0.00 %        |
| KYR1     |             | 0.00 %        |
| MMT1     |             | 0.00 %        |
| PKD1     |             | 0.00 %        |
| RND1     |             | 0.00 %        |
| RND2     |             | 0.00 %        |
| RPM1     |             | 0.00 %        |
| S2SD     |             | 0.00 %        |
| SGT1     |             | 0.00 %        |
| SKD1     |             | 0.00 %        |
| SNL1     |             | 0.00 %        |
| STU2     |             | 0.00 %        |
| SVK1     |             | 0.00 %        |
| UDN1     |             | 0.00 %        |
| VLY1     |             | 0.00 %        |
| VNR1     |             | 0.00 %        |
| WHTV     |             | 0.00 %        |
| Total    | 24.79       | 2.48 %        |

# TRICHY-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 12.08       | 2.26 %        |
| LED TV   | 10.72       | 3.80 %        |
| Total    | 22.80       | 2.79 %        |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| TNJ1     | 1.19        | 2.59 %        |
| KUM1     | 0.75        | 1.53 %        |
| TRY3     | 0.61        | 2.30 %        |
| MVM1     | 0.56        | 1.16 %        |
| TTP1     | 0.42        | 2.41 %        |
| MSI1     | 0.29        | 1.85 %        |
| TVR1     | 0.24        | 1.11 %        |
| TNJ2     | 0.14        | 0.46 %        |
| NMM1     | 0.13        | 1.70 %        |
| AYR1     |             | 0.00 %        |
| JKM1     |             | 0.00 %        |
| KRN1     |             | 0.00 %        |
| KUM2     |             | 0.00 %        |
| NCK1     |             | 0.00 %        |
| NGT1     |             | 0.00 %        |
| ORU1     |             | 0.00 %        |
| PBR1     |             | 0.00 %        |
| PBR2     |             | 0.00 %        |
| PDK2     |             | 0.00 %        |
| TRY2     |             | 0.00 %        |
| TRY4     |             | 0.00 %        |
| TZSD     |             | 0.00 %        |
| WTRZ     |             | 0.00 %        |
| Total    | 22.80       | 2.79 %        |

### SOUTH-03

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 11.05       | 2.88 %        |
| LED TV   | 9.13        | 3.65 %        |
| Total    | 20.18       | 3.18 %        |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| MDU6     | 0.40        | 1.48 %        |
| ADP1     | 0.22        | 2.94 %        |
| TEN1     | 0.13        | 0.85 %        |
| PNV2     | 0.12        | 1.42 %        |
| BTU1     |             | 0.00 %        |
| CBM1     |             | 0.00 %        |
| KKD3     |             | 0.00 %        |
| KPT1     |             | 0.00 %        |
| KRR1     |             | 0.00 %        |
| KYK1     |             | 0.00 %        |
| MDU1     |             | 0.00 %        |
| MDU2     |             | 0.00 %        |
| MDU4     |             | 0.00 %        |
| MNM1     |             | 0.00 %        |
| NKI1     |             | 0.00 %        |
| ODM1     |             | 0.00 %        |
| PNI1     |             | 0.00 %        |
| PVI1     |             | 0.00 %        |
| SGP1     |             | 0.00 %        |
| SVG1     |             | 0.00 %        |
| SZSD     |             | 0.00 %        |
| TDI1     |             | 0.00 %        |
| TPT1     |             | 0.00 %        |
| USL1     |             | 0.00 %        |
| WHMD     |             | 0.00 %        |
| Total    | 20.18       | 3.18 %        |

### SOUTH ARCOT

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| LED TV   | 9.17        | 5.85 %        |
| Air-Cond | 6.69        | 2.97 %        |
| Total    | 15.86       | 4.15 %        |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| KKI2     |             | 0.00 %        |
| NVL2     |             | 0.00 %        |
| POY1     |             | 0.00 %        |
| POY2     |             | 0.00 %        |
| STP1     |             | 0.00 %        |
| TDM1     |             | 0.00 %        |
| TRK1     |             | 0.00 %        |
| TVM1     |             | 0.00 %        |
| TVM2     |             | 0.00 %        |
| VCM1     |             | 0.00 %        |
| VCM2     |             | 0.00 %        |
| VPM1     |             | 0.00 %        |
| VPM2     |             | 0.00 %        |
| WHNV     |             | 0.00 %        |
| KML1     | -0.19       | -1.63 %       |
| Total    | 15.86       | 4.15 %        |

## CHENNAI-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 11.32       | 2.02 %        |
| LED TV   | 3.31        | 1.21 %        |
| Total    | 14.62       | 1.75 %        |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| CH47     | 1.20        | 2.53 %        |
| CH28     | 1.07        | 2.75 %        |
| CH16     | 0.44        | 0.73 %        |
| CH08     | 0.44        | 1.72 %        |
| AVD1     | 0.43        | 1.32 %        |
| CH39     | 0.42        | 2.59 %        |
| GUD1     | 0.29        | 0.90 %        |
| GUD2     | 0.29        | 1.88 %        |
| CH26     | 0.22        | 2.39 %        |
| CH05     |             | 0.00 %        |
| CH07     |             | 0.00 %        |
| CH19     |             | 0.00 %        |
| CH22     |             | 0.00 %        |
| CH25     |             | 0.00 %        |
| CH29     |             | 0.00 %        |
| CH38     |             | 0.00 %        |
| CH42     |             | 0.00 %        |
| CH45     |             | 0.00 %        |
| CH49     |             | 0.00 %        |
| CZWH     |             | 0.00 %        |
| KNR1     |             | 0.00 %        |
| MC09     |             | 0.00 %        |
| MRM1     |             | 0.00 %        |
| TKM1     |             | 0.00 %        |
| Total    | 14.62       | 1.75 %        |

## NORTH ARCOT

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 7.48        | 2.82 %        |
| LED TV   | 6.78        | 4.13 %        |
| Total    | 14.26       | 3.32 %        |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| VEL3     | 0.76        | 2.89 %        |
| VEL4     | 0.69        | 1.98 %        |
| ARC2     | 0.29        | 2.05 %        |
| ABR1     |             | 0.00 %        |
| BGR1     |             | 0.00 %        |
| CGM1     |             | 0.00 %        |
| CYR1     |             | 0.00 %        |
| GDM1     |             | 0.00 %        |
| KPM1     |             | 0.00 %        |
| NASD     |             | 0.00 %        |
| SBR1     |             | 0.00 %        |
| TRL1     |             | 0.00 %        |
| TRT1     |             | 0.00 %        |
| UGI1     |             | 0.00 %        |
| VEL1     |             | 0.00 %        |
| VEL2     |             | 0.00 %        |
| VSI1     |             | 0.00 %        |
| WHVL     |             | 0.00 %        |
| WJP1     |             | 0.00 %        |
| Total    | 14.26       | 3.32 %        |

## WEST-02

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| LED TV   | 6.88        | 4.56 %        |
| Air-Cond | 3.83        | 3.06 %        |
| Total    | 10.72       | 3.88 %        |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| SLM1     | 0.59        | 2.07 %        |
| APN1     |             | 0.00 %        |
| ATU1     |             | 0.00 %        |
| BMD1     |             | 0.00 %        |
| DPR1     |             | 0.00 %        |
| EDP1     |             | 0.00 %        |
| HRR1     |             | 0.00 %        |
| HSR1     |             | 0.00 %        |
| KAM1     |             | 0.00 %        |
| KRI1     |             | 0.00 %        |
| KVP1     |             | 0.00 %        |
| MCR1     |             | 0.00 %        |
| OML1     |             | 0.00 %        |
| PLC1     |             | 0.00 %        |
| SGI1     |             | 0.00 %        |
| SLM2     |             | 0.00 %        |
| SLM3     |             | 0.00 %        |
| TRM1     |             | 0.00 %        |
| WHKP     |             | 0.00 %        |
| WZWH     |             | 0.00 %        |
| Total    | 10.72       | 3.88 %        |

## WEST-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| LED TV   | 3.42        | 2.88 %        |
| Total    | 3.42        | 1.77 %        |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| CBE6     | 0.22        | 1.58 %        |
| MPM1     | 0.17        | 1.70 %        |
| KMD1     | 0.13        | 1.93 %        |
| ANR1     |             | 0.00 %        |
| CBE1     |             | 0.00 %        |
| CBE2     |             | 0.00 %        |
| CBE3     |             | 0.00 %        |
| CBE4     |             | 0.00 %        |
| CBE5     |             | 0.00 %        |
| CNR1     |             | 0.00 %        |
| DPM2     |             | 0.00 %        |
| GDR1     |             | 0.00 %        |
| KGI1     |             | 0.00 %        |
| PDM1     |             | 0.00 %        |
| PLI1     |             | 0.00 %        |
| PPI1     |             | 0.00 %        |
| SNR1     |             | 0.00 %        |
| SUL1     |             | 0.00 %        |
| UAM1     |             | 0.00 %        |
| UMP1     |             | 0.00 %        |
| WHCB     |             | 0.00 %        |
| WZSD     |             | 0.00 %        |
| Total    | 3.42        | 1.77 %        |

## WEST-03

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 1.19        | 1.02 %        |
| LED TV   | 0.92        | 1.09 %        |
| Total    | 2.11        | 1.05 %        |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| NKL2     | 0.31        | 1.50 %        |
| AVI1     |             | 0.00 %        |
| CMI1     |             | 0.00 %        |
| ERD1     |             | 0.00 %        |
| GBM1     |             | 0.00 %        |
| KGM1     |             | 0.00 %        |
| KMM1     |             | 0.00 %        |
| PDR1     |             | 0.00 %        |
| RSP1     |             | 0.00 %        |
| SGG1     |             | 0.00 %        |
| SYM2     |             | 0.00 %        |
| TCG1     |             | 0.00 %        |
| TPR1     |             | 0.00 %        |
| TPR2     |             | 0.00 %        |
| TPR3     |             | 0.00 %        |
| TPR4     |             | 0.00 %        |
| VKL1     |             | 0.00 %        |
| W3SD     |             | 0.00 %        |
| WHPD     |             | 0.00 %        |
| Total    | 2.11        | 1.05 %        |