



TN : KENT Sales Performance 20/03/2026 8:11 AM

MTD Sales
20.55 L

Brand Share %
15.58 %

Information:

MTD : 01-03-2026 To 19-03-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **15.58 %** are only listed below

Property	MTD Sales L	Brand Share %
W-Purifi	20.09	21.31 %
Vac-Clea	0.30	6.55 %
Small-Ap	0.15	0.46 %
Total	20.55	15.58 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-01	7.00	28.80 %
SOUTH-01	3.63	12.45 %
SOUTH-03	3.12	16.44 %
CHENNAI-02	2.78	16.51 %
WEST-01	1.33	13.81 %
NORTH ARCOT	1.31	13.69 %
WEST-02	0.68	8.72 %
TRICHY-01	0.47	3.93 %
SOUTH ARCOT	0.24	6.46 %
Total	20.55	15.58 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
W-Purifi	7.00	38.97 %
Total	7.00	28.80 %

Branch *	MTD Sales L	Brand Share %
CH19	0.17	13.21 %
CH48	0.17	14.99 %
CH16	0.15	13.19 %
CH05	0.14	10.55 %
GUD1	0.12	8.37 %
CH07	0.12	8.54 %
CH14	0.12	9.56 %
AVD1		0.00 %
CGL1		0.00 %
CH25		0.00 %
CH26		0.00 %
CH30		0.00 %
CH35		0.00 %
CH37		0.00 %
CH38		0.00 %
CH40		0.00 %
CH47		0.00 %
KNR1		0.00 %
MRM1		0.00 %
WHC3		0.00 %
Total	7.00	28.80 %

SOUTH-01

Property	MTD Sales L	Brand Share %
W-Purifi	3.63	16.01 %
Total	3.63	12.45 %

Branch *	MTD Sales L	Brand Share %
TUT1	0.54	8.81 %
COL1		0.00 %
ERL2		0.00 %
KGL1		0.00 %
KVT1		0.00 %
KYR1		0.00 %
MMT1		0.00 %
NGR1		0.00 %
PDI1		0.00 %
PKD1		0.00 %
RND1		0.00 %
RPM1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
STU2		0.00 %
SVK1		0.00 %
TCN1		0.00 %
TKS2		0.00 %
TKY1		0.00 %
TUT2		0.00 %
TYI1		0.00 %
VKM1		0.00 %
VLY1		0.00 %
VNR1		0.00 %
VNR2		0.00 %
Total	3.63	12.45 %

SOUTH-03

Property	MTD Sales L	Brand Share %
W-Purifi	2.78	21.63 %
Vac-Clea	0.25	17.52 %
Small-Ap	0.08	1.73 %
Total	3.12	16.44 %

Branch *	MTD Sales L	Brand Share %
ADP1		0.00 %
ATG1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU1		0.00 %
MDU2		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MDU7		0.00 %
MLR1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
TEN2		0.00 %
TPT1		0.00 %
USL1		0.00 %
Total	3.12	16.44 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
W-Purifi	2.71	21.52 %
Small-Ap	0.05	1.25 %
Vac-Clea	0.02	3.89 %
Total	2.78	16.51 %

Branch *	MTD Sales L	Brand Share %
CH03	0.29	15.28 %
CH15	0.16	8.46 %
CH01		0.00 %
CH06		0.00 %
CH17		0.00 %
CH18		0.00 %
CH20		0.00 %
CH23		0.00 %
CH24		0.00 %
CH27		0.00 %
CH31		0.00 %
CH32		0.00 %
CH33		0.00 %
CH34		0.00 %
CH41		0.00 %
CH44		0.00 %
CH46		0.00 %
GPD1		0.00 %
MJR1		0.00 %
PON1		0.00 %
UKI1		0.00 %
Total	2.78	16.51 %

WEST-01

Property	MTD Sales L	Brand Share %
W-Purifi	1.33	24.73 %
Total	1.33	13.81 %

Branch *	MTD Sales L	Brand Share %
CBE4	0.07	14.37 %
ANR1		0.00 %
AVI1		0.00 %
CBE2		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CNR1		0.00 %
DPM2		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KMR1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SYM2		0.00 %
TPR1		0.00 %
TPR4		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WZSD		0.00 %
Total	1.33	13.81 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
W-Purifi	1.25	17.24 %
Vac-Clea	0.03	10.09 %
Small-Ap	0.02	1.22 %
Total	1.31	13.69 %

Branch *	MTD Sales L	Brand Share %
ABR1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
SBR1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
UGI1		0.00 %
VEL1		0.00 %
VEL2		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	1.31	13.69 %

WEST-02

Property	MTD Sales L	Brand Share %
W-Purifi	0.68	11.85 %
Total	0.68	8.72 %

Branch *	MTD Sales L	Brand Share %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR2		0.00 %
EPI1		0.00 %
ERD1		0.00 %
ERD2		0.00 %
HRR1		0.00 %
HSR2		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MTR1		0.00 %
NKL2		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
TCG1		0.00 %
TRM1		0.00 %
VKL1		0.00 %
WHPD		0.00 %
WZWH		0.00 %
Total	0.68	8.72 %

TRICHY-01

Property	MTD Sales L	Brand Share %
W-Purifi	0.47	5.86 %
Total	0.47	3.93 %

Branch *	MTD Sales L	Brand Share %
TNJ1	0.15	12.60 %
PBR2	0.12	11.76 %
APM1		0.00 %
AYR1		0.00 %
JKM1		0.00 %
KIK1		0.00 %
KRN1		0.00 %
KUM1		0.00 %
MDI1		0.00 %
MVM1		0.00 %
NCK1		0.00 %
NGT1		0.00 %
NMM1		0.00 %
ORU1		0.00 %
PBR1		0.00 %
PDK1		0.00 %
PTK1		0.00 %
TNJ2		0.00 %
TRY1		0.00 %
TRY3		0.00 %
TTP1		0.00 %
TVR1		0.00 %
TVR2		0.00 %
TYR1		0.00 %
TZSD		0.00 %
Total	0.47	3.93 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
W-Purifi	0.24	13.30 %
Total	0.24	6.46 %

Branch *	MTD Sales L	Brand Share %
CUD1		0.00 %
KKI2		0.00 %
KLM1		0.00 %
KML1		0.00 %
NVL2		0.00 %
POY1		0.00 %
POY2		0.00 %
SJI2		0.00 %
STP1		0.00 %
TDM1		0.00 %
TRK1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VPM1		0.00 %
VPM2		0.00 %
CDM1		0.00 %
Total	0.24	6.46 %