



# TN : KENT Sales Performance 19/05/2026 8:11 AM

MTD Sales  
27.75 L

Brand Share %  
22.10 %

Information:

MTD : 01-05-2026 To 18-05-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **22.10 %** are only listed below

Property	MTD Sales L	Brand Share %
W-Purifi	26.03	28.90 %
Small-Ap	1.70	6.11 %
Vac-Clea	0.01	0.18 %
<b>Total</b>	<b>27.75</b>	<b>22.10 %</b>

Sales Zone	MTD Sales L	Brand Share %
SOUTH-03	5.53	28.61 %
CHENNAI-01	5.35	19.95 %
SOUTH-01	4.97	18.40 %
CHENNAI-02	2.42	19.00 %
NORTH ARCOT	2.23	30.66 %
WEST-02	2.15	26.78 %
WEST-01	1.89	21.45 %
SOUTH ARCOT	1.75	28.93 %
TRICHY-01	1.46	15.34 %
<b>Total</b>	<b>27.75</b>	<b>22.10 %</b>

## SOUTH-03

Property	MTD Sales L	Brand Share %
W-Purifi	5.12	38.76 %
Small-Ap	0.39	8.55 %
Vac-Clea	0.01	0.92 %
<b>Total</b>	<b>5.53</b>	<b>28.61 %</b>

Branch *	MTD Sales L	Brand Share %
TEN2	0.16	7.10 %
CBM1	0.12	11.77 %
MDU2	0.05	6.26 %
MDU7	0.05	7.94 %
MDU6	0.03	4.78 %
MDU1	0.03	1.27 %
ADP1		0.00 %
ATG1		0.00 %
BTU1		0.00 %
CMR1		0.00 %
DKI1		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MLR1		0.00 %
MPA1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PNI1		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
USL1		0.00 %
KPT1		0.00 %
TMM1	-0.17	-33.75 %
<b>Total</b>	<b>5.53</b>	<b>28.61 %</b>

## CHENNAI-01

Property	MTD Sales L	Brand Share %
W-Purifi	4.82	24.39 %
Small-Ap	0.53	9.01 %
<b>Total</b>	<b>5.35</b>	<b>19.95 %</b>

Branch *	MTD Sales L	Brand Share %
CH08	0.36	11.05 %
CH42	0.34	19.78 %
CH47	0.30	12.64 %
CH49	0.18	9.85 %
CH19	0.15	7.79 %
CH25	0.15	19.76 %
CH07	0.13	7.59 %
CH39	0.12	18.65 %
GUD1	0.08	7.97 %
CH05	0.02	1.27 %
CH14	0.02	3.45 %
CGL1		0.00 %
CH29		0.00 %
CH30		0.00 %
CH37		0.00 %
CH40		0.00 %
KNR1		0.00 %
MRM1		0.00 %
WCHN		0.00 %
<b>Total</b>	<b>5.35</b>	<b>19.95 %</b>

## SOUTH-01

Property	MTD Sales L	Brand Share %
W-Purifi	4.29	21.96 %
Small-Ap	0.68	11.94 %
<b>Total</b>	<b>4.97</b>	<b>18.40 %</b>

Branch *	MTD Sales L	Brand Share %
TUT1	0.54	18.81 %
NGR1	0.42	12.95 %
KVT1	0.32	17.25 %
TKS2	0.21	10.67 %
VLY1	0.16	14.35 %
TCN1	0.13	19.32 %
ERL2	0.03	12.26 %
APK2	0.03	9.32 %
ASM1		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
KYR1		0.00 %
RND1		0.00 %
RPM1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
TKY1		0.00 %
TUT2		0.00 %
TY11		0.00 %
UDN1		0.00 %
VKM1		0.00 %
VNR1		0.00 %
VNR2		0.00 %
<b>Total</b>	<b>4.97</b>	<b>18.40 %</b>

## CHENNAI-02

Property	MTD Sales L	Brand Share %
W-Purifi	2.37	23.87 %
Small-Ap	0.05	2.18 %
<b>Total</b>	<b>2.42</b>	<b>19.00 %</b>

Branch *	MTD Sales L	Brand Share %
CH15	0.24	15.98 %
CH27	0.17	20.19 %
CH12	0.16	18.75 %
MJR1	0.03	9.51 %
CH06		0.00 %
CH18		0.00 %
CH20		0.00 %
CH23		0.00 %
CH24		0.00 %
CH31		0.00 %
CH33		0.00 %
CH34		0.00 %
CH41		0.00 %
CH44		0.00 %
CH50		0.00 %
GPD1		0.00 %
PON1		0.00 %
CH46	-0.08	-73.46 %
<b>Total</b>	<b>2.42</b>	<b>19.00 %</b>

## NORTH ARCOT

Property	MTD Sales L	Brand Share %
W-Purifi	2.23	36.52 %
<b>Total</b>	<b>2.23</b>	<b>30.66 %</b>

Branch *	MTD Sales L	Brand Share %
VEL2	0.16	18.23 %
ABR1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
GDM1		0.00 %
PLR1		0.00 %
SLG1		0.00 %
TRL1		0.00 %
TRR1		0.00 %
UGI1		0.00 %
VEL1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WJD1		0.00 %
WJP1		0.00 %
<b>Total</b>	<b>2.23</b>	<b>30.66 %</b>

## WEST-02

Property	MTD Sales L	Brand Share %
W-Purifi	2.15	36.26 %
<b>Total</b>	<b>2.15</b>	<b>26.78 %</b>

Branch *	MTD Sales L	Brand Share %
HSR2	0.14	10.59 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR2		0.00 %
EPI1		0.00 %
ERD2		0.00 %
HRR1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
NKL2		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
TCG1		0.00 %
VPD1		0.00 %
<b>Total</b>	<b>2.15</b>	<b>26.78 %</b>

**WEST-01**

Property	MTD Sales L	Brand Share %
W-Purifi	1.87	37.83 %
Small-Ap	0.02	0.85 %
<b>Total</b>	<b>1.89</b>	<b>21.45 %</b>

Branch *	MTD Sales L	Brand Share %
CBE2	0.29	11.15 %
KMR1	0.02	3.18 %
AVI1		0.00 %
CBE1		0.00 %
CBE3		0.00 %
CBE4		0.00 %
CBE5		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SYM2		0.00 %
TPR3		0.00 %
TPR4		0.00 %
UMP1		0.00 %
WHCB		0.00 %
<b>Total</b>	<b>1.89</b>	<b>21.45 %</b>

**SOUTH ARCOT**

Property	MTD Sales L	Brand Share %
W-Purifi	1.75	41.73 %
<b>Total</b>	<b>1.75</b>	<b>28.93 %</b>

Branch *	MTD Sales L	Brand Share %
POY2	0.12	17.87 %
CUD1		0.00 %
KKI2		0.00 %
KLM1		0.00 %
KML1		0.00 %
SJI2		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VCM2		0.00 %
VPM2		0.00 %
<b>Total</b>	<b>1.75</b>	<b>28.93 %</b>

**TRICHY-01**

Property	MTD Sales L	Brand Share %
W-Purifi	1.43	22.16 %
Small-Ap	0.03	0.98 %
<b>Total</b>	<b>1.46</b>	<b>15.34 %</b>

Branch *	MTD Sales L	Brand Share %
TRY1	0.41	20.91 %
KUM2	0.03	4.51 %
APM1		0.00 %
AYR1		0.00 %
KIK1		0.00 %
KUM1		0.00 %
MDI1		0.00 %
MSI1		0.00 %
MVM1		0.00 %
NCK1		0.00 %
NGT1		0.00 %
ORU1		0.00 %
PBR1		0.00 %
PBR2		0.00 %
PDK1		0.00 %
PTK1		0.00 %
TNJ1		0.00 %
TNJ2		0.00 %
TRY3		0.00 %
TRY4		0.00 %
TTP1		0.00 %
TVR1		0.00 %
TYR1		0.00 %
<b>Total</b>	<b>1.46</b>	<b>15.34 %</b>