



TN : IFB Sales Performance 20/03/2026 9:21 AM

MTD Sales
229.43 L

Brand Share %
2.29 %

Information:

MTD : 01-03-2026 To 19-03-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **2.29 %** are only listed below

Property	MTD Sales L	Brand Share %
Wash-Mac	204.89	10.98 %
Oven	12.26	30.08 %
Dishwash	8.27	7.91 %
Air-Cond	4.01	0.05 %
Dummy-AC		8.69 %
Total	229.43	2.29 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH-01	39.58	2.60 %
TRICHY-01	34.23	2.48 %
CHENNAI-01	33.50	2.20 %
SOUTH-03	29.56	2.33 %
WEST-02	28.40	3.00 %
WEST-01	28.22	3.44 %
CHENNAI-02	17.12	1.41 %
NORTH ARCOT	10.66	1.55 %
SOUTH ARCOT	8.15	1.29 %
Total	229.43	2.29 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Wash-Mac	33.47	9.99 %
Oven	2.79	33.99 %
Dishwash	1.96	8.15 %
Air-Cond	1.36	0.12 %
Total	39.58	2.60 %

Branch *	MTD Sales L	Brand Share %
TUT1	3.74	1.19 %
S2SD	0.42	1.61 %
VNR2	0.35	0.73 %
MMT1	0.30	1.73 %
STU2	0.28	1.69 %
NGR1	0.27	0.30 %
KGL1	0.25	1.39 %
APK2	0.25	0.87 %
VNR1	0.21	0.75 %
APK1	0.19	0.74 %
MAR1	0.19	0.54 %
VKM1	0.18	1.02 %
KSM1		0.00 %
KYR1		0.00 %
RND1		0.00 %
SGT1		0.00 %
WHTV		0.00 %
Total	39.58	2.60 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Wash-Mac	30.89	17.03 %
Dishwash	2.20	35.08 %
Oven	1.15	46.12 %
Total	34.23	2.48 %

Branch *	MTD Sales L	Brand Share %
TRY1	4.82	1.26 %
KUM1	1.41	1.69 %
PBR2	1.32	1.71 %
PTK1	1.28	1.85 %
ORU1	0.25	1.92 %
TNJ2	0.18	0.28 %
PDK1	0.13	0.40 %
APM1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
NCK1		0.00 %
PBR1		0.00 %
TRY2		0.00 %
TRY3		0.00 %
TRY4		0.00 %
TTP1		0.00 %
TVR1		0.00 %
TZSD		0.00 %
Total	34.23	2.48 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Wash-Mac	28.73	10.97 %
Oven	2.84	34.68 %
Dishwash	1.23	5.61 %
Air-Cond	0.71	0.06 %
Total	33.50	2.20 %

Branch *	MTD Sales L	Brand Share %
CH22	1.43	1.84 %
CH39	0.52	1.75 %
CH07	0.50	0.79 %
CH05	0.48	0.41 %
CH35	0.46	1.12 %
CZWH	0.44	1.09 %
CH25	0.40	0.65 %
TKM1	0.21	1.65 %
CGL1		0.00 %
CH08		0.00 %
CH26		0.00 %
CH29		0.00 %
CH30		0.00 %
CH37		0.00 %
CH38		0.00 %
CH40		0.00 %
CH45		0.00 %
CH48		0.00 %
GUD1		0.00 %
GUD2		0.00 %
KNR1		0.00 %
MC10		0.00 %
MRM1		0.00 %
SKL1		0.00 %
WCHN	-0.17	2.10 %
Total	33.50	2.20 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Wash-Mac	27.10	11.03 %
Air-Cond	1.07	0.11 %
Oven	0.97	19.63 %
Dishwash	0.43	3.96 %
Total	29.56	2.33 %

Branch *	MTD Sales L	Brand Share %
MDU1	1.80	1.09 %
MDU3	1.26	2.15 %
ATG1	0.77	1.64 %
TPT1	0.59	2.07 %
MDU7	0.50	1.09 %
USL1	0.44	2.12 %
DKI1	0.36	1.03 %
KYK1	0.30	1.64 %
DGL2	0.29	1.37 %
CMR1	0.19	1.03 %
PKM1	0.17	1.38 %
NKI1	0.17	1.41 %
KRR1	0.16	0.30 %
PNV2	0.15	0.62 %
ADP1		0.00 %
BTU1		0.00 %
KPT1		0.00 %
MDU6		0.00 %
MLR1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PNI1		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
TDI1		0.00 %
Total	29.56	2.33 %

WEST-02

Property	MTD Sales L	Brand Share %
Wash-Mac	27.11	12.03 %
Oven	1.30	32.46 %
Total	28.40	3.00 %

Branch *	MTD Sales L	Brand Share %
SLM1	1.50	1.54 %
NKL2	0.66	1.36 %
HRR1	0.38	1.94 %
KVP1	0.37	2.14 %
DPR2	0.34	1.67 %
EDP1	0.33	1.98 %
HSR1	0.32	1.16 %
PLC1	0.27	2.20 %
TCG1	0.21	0.82 %
SLM3	0.20	0.42 %
MTR1	0.16	0.49 %
APN1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
KMM1		0.00 %
OML1		0.00 %
PMP1		0.00 %
SGI1		0.00 %
TRM1		0.00 %
WHPD		0.00 %
Total	28.40	3.00 %

WEST-01

Property	MTD Sales L	Brand Share %
Wash-Mac	25.09	14.00 %
Dishwash	1.72	12.81 %
Oven	1.40	29.50 %
Total	28.22	3.44 %

Branch *	MTD Sales L	Brand Share %
CBE2	3.96	2.01 %
CBE1	0.70	1.92 %
GBM1	0.30	1.67 %
KGM1	0.17	1.32 %
PLI1	0.17	0.56 %
SNR1	0.15	0.43 %
ANR1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CNR1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KMD1		0.00 %
SYM2		0.00 %
TPR4		0.00 %
WHCB		0.00 %
Total	28.22	3.44 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Wash-Mac	15.80	7.77 %
Oven	1.00	22.95 %
Air-Cond	0.31	0.03 %
Dummy-AC		10.53 %
Total	17.12	1.41 %

Branch *	MTD Sales L	Brand Share %
CH15	2.24	1.74 %
CH50	1.06	2.04 %
MJR1	0.73	1.85 %
CH23	0.47	1.62 %
CH21	0.36	0.51 %
CH43	0.33	0.87 %
CH46	0.28	1.10 %
GPD1	0.28	0.86 %
CH51	0.27	0.54 %
PON1	0.18	0.69 %
CH18	0.17	0.39 %
CH17	0.16	0.32 %
CH36	0.13	0.66 %
CH01		0.00 %
CH06		0.00 %
CH20		0.00 %
CH27		0.00 %
CH31		0.00 %
CH33		0.00 %
CH41		0.00 %
MC06		0.00 %
Total	17.12	1.41 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Wash-Mac	9.91	7.84 %
Oven	0.49	20.62 %
Air-Cond	0.26	0.05 %
Total	10.66	1.55 %

Branch *	MTD Sales L	Brand Share %
TRL1	1.74	2.24 %
VEL2	0.77	1.41 %
TRT1	0.29	1.14 %
ABR1	0.17	0.62 %
KPM2	0.15	0.21 %
AKM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SBR1		0.00 %
TRR1		0.00 %
UGI1		0.00 %
VNB1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	10.66	1.55 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Wash-Mac	6.80	6.29 %
Dishwash	0.73	16.15 %
Oven	0.32	22.12 %
Air-Cond	0.30	0.06 %
Total	8.15	1.29 %

Branch *	MTD Sales L	Brand Share %
POY1	0.76	0.93 %
KLM1	0.58	1.78 %
NVL2	0.32	0.85 %
SJI2	0.30	0.92 %
KKI2	0.25	0.84 %
MKM1	0.20	0.97 %
CDM1	0.17	0.59 %
KML1	0.16	0.86 %
CUD1	0.16	0.26 %
STP1		0.00 %
TDM1		0.00 %
TRK1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
WHUT		0.00 %
Total	8.15	1.29 %