



TN : HITACHI Sales Performance 24/05/2026 9:11 AM

MTD Sales
375.78 L

Brand Share %
2.80 %

Information:

MTD : 01-05-2026 To 23-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **2.80 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	375.78	2.80 %
Total	375.78	2.80 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-02	117.65	5.31 %
CHENNAI-01	97.52	3.91 %
TRICHY-01	51.32	2.67 %
SOUTH ARCOT	27.94	2.68 %
SOUTH-03	25.74	1.67 %
SOUTH-01	23.50	1.33 %
WEST-02	15.43	1.74 %
NORTH ARCOT	8.53	0.88 %
WEST-01	8.15	1.47 %
Total	375.78	2.80 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	117.65	5.31 %
Total	117.65	5.31 %

Branch *	MTD Sales L	Brand Share %
CH21	2.03	1.26 %
CH20	1.38	1.50 %
CH41	1.32	1.65 %
CH18	1.25	1.19 %
CH06	1.18	1.37 %
MJR1	0.90	1.14 %
GPD1	0.90	2.32 %
CH31	0.76	1.50 %
CH43	0.58	1.16 %
UKI1	0.58	1.57 %
MC06	0.33	2.45 %
CH32	0.25	1.63 %
CH23		0.00 %
CH27		0.00 %
CH36		0.00 %
CH44		0.00 %
PON1		0.00 %
Total	117.65	5.31 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	97.52	3.91 %
Total	97.52	3.91 %

Branch *	MTD Sales L	Brand Share %
CH08	3.05	2.57 %
CH28	2.74	2.47 %
CH47	1.91	1.42 %
CH22	1.83	2.34 %
CH14	1.81	0.98 %
MRM1	1.25	1.89 %
CH07	1.22	1.10 %
CH38	1.05	1.93 %
KNR1	0.62	1.09 %
TKM1	0.32	1.66 %
CH45	0.28	0.33 %
CH26		0.00 %
CH29		0.00 %
CH35		0.00 %
CH39		0.00 %
CH40		0.00 %
CH48		0.00 %
MC09		0.00 %
MC10		0.00 %
WHC3		0.00 %
Total	97.52	3.91 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	51.32	2.67 %
Total	51.32	2.67 %

Branch *	MTD Sales L	Brand Share %
TNJ1	3.08	2.78 %
TNJ2	1.90	1.96 %
PDK1	1.23	2.17 %
TRY3	0.97	1.70 %
JKM1	0.78	1.55 %
TRY2	0.62	1.62 %
PBR2	0.45	0.36 %
TTP1	0.38	0.92 %
TYR1	0.37	0.79 %
ORU1	0.32	1.50 %
KRN1	0.30	1.19 %
APM1		0.00 %
AYR1		0.00 %
MDI1		0.00 %
MSI1		0.00 %
MVM1		0.00 %
NGT1		0.00 %
NMM1		0.00 %
PBR1		0.00 %
PTK1		0.00 %
TVR1		0.00 %
TZSD		0.00 %
Total	51.32	2.67 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	27.94	2.68 %
Total	27.94	2.68 %

Branch *	MTD Sales L	Brand Share %
NVL2	0.76	1.34 %
TDM1	0.61	1.72 %
KLM1	0.36	0.62 %
KML1	0.35	0.78 %
MKM1	0.32	1.27 %
SJI2	0.30	0.71 %
KKI2	0.29	0.44 %
STP1		0.00 %
TRK1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VCM2		0.00 %
VPM1		0.00 %
VPM2		0.00 %
WHUT		0.00 %
Total	27.94	2.68 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	25.74	1.67 %
Total	25.74	1.67 %

Branch *	MTD Sales L	Brand Share %
KKD3	1.71	1.81 %
MDU7	0.79	1.37 %
MDU3	0.54	1.09 %
KYK1	0.35	1.51 %
SVG1	0.34	0.71 %
TPT1	0.32	1.03 %
MPA1	0.30	0.77 %
MDU2	0.29	0.31 %
TMM1	0.29	0.86 %
ATG1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KRR1		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NKI1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
TEN1		0.00 %
USL1		0.00 %
WHMD	-0.35	2.27 %
Total	25.74	1.67 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	23.50	1.33 %
Total	23.50	1.33 %

Branch *	MTD Sales L	Brand Share %
TUT1	4.38	2.34 %
TVL1	3.16	1.43 %
KVT1	2.61	2.79 %
NGR1	2.01	1.94 %
MAR1	0.73	1.65 %
ASM1	0.65	2.44 %
RPM1	0.63	1.23 %
ERL2	0.61	1.98 %
VNR1	0.61	2.06 %
TUT2	0.40	0.40 %
VNR2	0.33	0.52 %
MMT1	0.32	1.15 %
SVK1	0.29	0.49 %
APK1		0.00 %
APK2		0.00 %
ARM1		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
KYR1		0.00 %
PDI1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
SNL1		0.00 %
TCN1		0.00 %
TKS1		0.00 %
TKS2		0.00 %
TKY1		0.00 %
TYI1		0.00 %
UDN1		0.00 %
VKM1		0.00 %
VLY1		0.00 %
PKD1	-0.36	-0.75 %
Total	23.50	1.33 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	15.43	1.74 %
Total	15.43	1.74 %

Branch *	MTD Sales L	Brand Share %
ERD1	1.22	1.22 %
HSR1	0.38	2.52 %
TCG1	0.36	1.29 %
NKL2	0.30	0.58 %
ATU1	0.29	0.84 %
TRM1	0.29	1.70 %
VPD1	0.29	1.48 %
APN1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
HSR2		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
VKL1		0.00 %
WHKP		0.00 %
WHPD		0.00 %
WZWH		0.00 %
Total	15.43	1.74 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	8.53	0.88 %
Total	8.53	0.88 %

Branch *	MTD Sales L	Brand Share %
VEL1	1.61	2.59 %
AKM1	1.35	2.46 %
SBR1	0.65	0.72 %
TRL1	0.59	0.63 %
ARC2	0.31	1.11 %
TRT1	0.30	0.67 %
ANI1	0.29	1.33 %
WJP1	0.29	0.98 %
CPT1	0.26	1.00 %
ABR1		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
KPM2		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
UGI1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WJD1		0.00 %
WHVL	-0.44	1.40 %
Total	8.53	0.88 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	8.15	1.47 %
Total	8.15	1.47 %

Branch *	MTD Sales L	Brand Share %
SNR1	0.30	1.23 %
CBE6	0.30	1.31 %
TPR2	0.29	0.88 %
CBE2	0.28	0.24 %
ANR1		0.00 %
AVI1		0.00 %
CBE1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CNR1		0.00 %
DPM2		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR4		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WZSD		0.00 %
WHCB	-0.28	0.93 %
Total	8.15	1.47 %