



TN : HITACHI Sales Performance 19/05/2026 9:11 AM

MTD Sales
293.30 L

Brand Share %
2.70 %

Information:

MTD : 01-05-2026 To 18-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **2.70 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	293.30	2.70 %
Total	293.30	2.70 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-02	89.91	5.55 %
CHENNAI-01	75.44	4.11 %
TRICHY-01	40.76	2.51 %
SOUTH ARCOT	22.41	2.68 %
SOUTH-03	22.03	1.66 %
SOUTH-01	17.26	1.14 %
WEST-02	12.48	1.58 %
NORTH ARCOT	6.70	0.85 %
WEST-01	6.32	1.25 %
Total	293.30	2.70 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	89.91	5.55 %
Total	89.91	5.55 %

Branch *	MTD Sales L	Brand Share %
CH21	1.70	1.56 %
CH20	1.38	2.25 %
CH41	0.96	1.69 %
CH06	0.80	1.23 %
CH31	0.76	2.27 %
CH18	0.64	0.85 %
MJR1	0.61	1.09 %
CH43	0.58	1.72 %
UKI1	0.58	2.07 %
GPD1	0.31	1.17 %
CH01		0.00 %
CH23		0.00 %
CH27		0.00 %
CH36		0.00 %
CH44		0.00 %
MC06		0.00 %
PON1		0.00 %
Total	89.91	5.55 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	75.44	4.11 %
Total	75.44	4.11 %

Branch *	MTD Sales L	Brand Share %
CH08	2.42	2.47 %
CH47	1.62	1.59 %
CH14	1.24	0.95 %
AVD1	0.89	1.72 %
CH22	0.88	1.57 %
CH38	0.68	1.70 %
GUD2	0.67	2.46 %
MRM1	0.67	1.38 %
KNR1	0.62	1.54 %
CH07	0.34	0.47 %
TKM1	0.32	1.75 %
CH26		0.00 %
CH29		0.00 %
CH35		0.00 %
CH39		0.00 %
CH40		0.00 %
CH45		0.00 %
CH48		0.00 %
MC09		0.00 %
MC10		0.00 %
WHC3		0.00 %
Total	75.44	4.11 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	40.76	2.51 %
Total	40.76	2.51 %

Branch *	MTD Sales L	Brand Share %
TRY1	7.81	2.68 %
TNJ1	2.16	2.37 %
TNJ2	1.29	1.57 %
KIK1	1.28	2.65 %
PDK1	1.23	2.59 %
PBR2	0.45	0.46 %
TTP1	0.38	1.22 %
TYR1	0.37	0.91 %
TRY3	0.33	0.67 %
ORU1	0.32	1.77 %
TRY2	0.32	0.96 %
KRN1	0.30	1.39 %
JKM1	0.30	0.73 %
APM1		0.00 %
AYR1		0.00 %
MDI1		0.00 %
MSI1		0.00 %
MVM1		0.00 %
NGT1		0.00 %
NMM1		0.00 %
PBR1		0.00 %
PTK1		0.00 %
TVR1		0.00 %
TZSD		0.00 %
Total	40.76	2.51 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	22.41	2.68 %
Total	22.41	2.68 %

Branch *	MTD Sales L	Brand Share %
NVL2	0.76	1.65 %
KML1	0.35	0.87 %
MKM1	0.32	1.65 %
SJ2	0.30	0.90 %
TDM1	0.29	1.27 %
KKI2	0.29	0.51 %
KLM1		0.00 %
STP1		0.00 %
TRK1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VCM2		0.00 %
VPM1		0.00 %
VPM2		0.00 %
WHUT		0.00 %
Total	22.41	2.68 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	22.03	1.66 %
Total	22.03	1.66 %

Branch *	MTD Sales L	Brand Share %
KKD3	1.71	2.26 %
MDU6	0.97	1.96 %
MDU3	0.54	1.24 %
SVG1	0.34	1.01 %
TPT1	0.32	1.28 %
MDU7	0.31	0.61 %
MPA1	0.30	0.83 %
TMM1	0.29	0.95 %
ADP1		0.00 %
ATG1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU2		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NKI1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
TEN1		0.00 %
USL1		0.00 %
WHMD		0.00 %
Total	22.03	1.66 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	17.26	1.14 %
Total	17.26	1.14 %

Branch *	MTD Sales L	Brand Share %
TUT1	2.83	1.79 %
NGR1	2.01	2.13 %
TVL1	1.63	0.88 %
MAR1	0.73	1.81 %
RPM1	0.63	1.54 %
TUT2	0.40	0.47 %
VNR2	0.33	0.61 %
MMT1	0.32	1.28 %
ERL2	0.32	1.21 %
APK1		0.00 %
APK2		0.00 %
ARM1		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
KYR1		0.00 %
PDI1		0.00 %
PKD1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
SNL1		0.00 %
SVK1		0.00 %
TCN1		0.00 %
TKS1		0.00 %
TKS2		0.00 %
TKY1		0.00 %
TYI1		0.00 %
UDN1		0.00 %
VKM1		0.00 %
VLY1		0.00 %
VNR1		0.00 %
WHTV		0.00 %
Total	17.26	1.14 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	12.48	1.58 %
Total	12.48	1.58 %

Branch *	MTD Sales L	Brand Share %
ERD1	0.94	1.08 %
TCG1	0.36	1.44 %
TRM1	0.29	1.89 %
VPD1	0.29	1.73 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
HSR1		0.00 %
HSR2		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
NKL2		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
VKL1		0.00 %
WHKP		0.00 %
WHPD		0.00 %
WZWH		0.00 %
Total	12.48	1.58 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	6.70	0.85 %
Total	6.70	0.85 %

Branch *	MTD Sales L	Brand Share %
VEL1	1.36	2.55 %
AKM1	0.99	2.23 %
SBR1	0.65	1.05 %
TRT1	0.30	0.84 %
ANI1	0.29	1.50 %
WJP1	0.29	1.17 %
TRL1	0.28	0.40 %
CPT1	0.26	1.41 %
ABR1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
KPM2		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
UGI1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WJD1		0.00 %
WHVL	-0.44	1.95 %
Total	6.70	0.85 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	6.32	1.25 %
Total	6.32	1.25 %

Branch *	MTD Sales L	Brand Share %
SNR1	0.30	1.31 %
CBE6	0.30	1.49 %
TPR2	0.29	0.97 %
CBE2	0.28	0.26 %
ANR1		0.00 %
AVI1		0.00 %
CBE1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CNR1		0.00 %
DPM2		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR4		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WZSD		0.00 %
WHCB	-0.28	1.39 %
Total	6.32	1.25 %