



TN : HITACHI Sales Performance 08/09/2025 9:11 AM

MTD Sales
32.58 L

Brand Share %
3.79 %

Information:
MTD : 01-09-2025 To 07-09-2025
* Branch where in Brand Share % is less than Overall State's Brand Share **3.79 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	32.58	3.79 %
Total	32.58	3.79 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-02	10.23	8.83 %
TRICHY-01	6.61	4.61 %
CHENNAI-01	5.17	3.17 %
SOUTH-01	3.05	1.77 %
SOUTH ARCOT	2.92	4.66 %
SOUTH-03	2.91	3.31 %
WEST-02	1.11	3.34 %
NORTH ARCOT	0.57	1.31 %
KL-SOUTH		0.00 %
WEST-01		0.00 %
Total	32.58	3.79 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	10.23	8.83 %
Total	10.23	8.83 %

Branch *	MTD Sales L	Brand Share %
CH03	0.28	3.10 %
CH01		0.00 %
CH17		0.00 %
CH18		0.00 %
CH23		0.00 %
CH27		0.00 %
CH31		0.00 %
CH32		0.00 %
CH34		0.00 %
CH36		0.00 %
CH44		0.00 %
CH46		0.00 %
GPD1		0.00 %
MJR1		0.00 %
PON1		0.00 %
CH20	-0.35	-5.19 %
Total	10.23	8.83 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	6.61	4.61 %
Total	6.61	4.61 %

Branch *	MTD Sales L	Brand Share %
TRY1	1.01	2.08 %
APM1		0.00 %
AYR1		0.00 %
JKM1		0.00 %
KIK1		0.00 %
KRN1		0.00 %
MDI1		0.00 %
MSI1		0.00 %
NMM1		0.00 %
ORU1		0.00 %
PBR1		0.00 %
PBR2		0.00 %
PDK1		0.00 %
PTK1		0.00 %
TNJ2		0.00 %
TRY2		0.00 %
TRY3		0.00 %
TTP1		0.00 %
TVR1		0.00 %
TYR1		0.00 %
Total	6.61	4.61 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	5.17	3.17 %
Total	5.17	3.17 %

Branch *	MTD Sales L	Brand Share %
CH08	0.29	3.39 %
CH19	0.26	2.29 %
CH16	0.24	2.52 %
CGL1		0.00 %
CH07		0.00 %
CH11		0.00 %
CH14		0.00 %
CH26		0.00 %
CH28		0.00 %
CH29		0.00 %
CH30		0.00 %
CH37		0.00 %
CH38		0.00 %
CH40		0.00 %
CH45		0.00 %
CH48		0.00 %
GUD1		0.00 %
GUD2		0.00 %
KNR1		0.00 %
MC10		0.00 %
MRM1		0.00 %
SKL1		0.00 %
TKM1		0.00 %
WHC3		0.00 %
Total	5.17	3.17 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	3.05	1.77 %
Total	3.05	1.77 %

Branch *	MTD Sales L	Brand Share %
RPM1	0.28	1.25 %
NGR1	0.24	2.83 %
APK1		0.00 %
APK2		0.00 %
ARM1		0.00 %
ASM1		0.00 %
COL1		0.00 %
ERL2		0.00 %
KGL1		0.00 %
KSM1		0.00 %
KVT1		0.00 %
KYR1		0.00 %
MAR1		0.00 %
MMT1		0.00 %
PDI1		0.00 %
PKD1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
SNL1		0.00 %
STU2		0.00 %
SVK1		0.00 %
TCN1		0.00 %
TKS1		0.00 %
TKS2		0.00 %
TKY1		0.00 %
TUT2		0.00 %
TVL1		0.00 %
TYI1		0.00 %
UDN1		0.00 %
VKM1		0.00 %
VLY1		0.00 %
VNR1		0.00 %
Total	3.05	1.77 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	2.92	4.66 %
Total	2.92	4.66 %

Branch *	MTD Sales L	Brand Share %
CUD1		0.00 %
KKI2		0.00 %
KLM1		0.00 %
KML1		0.00 %
MKM1		0.00 %
PRT1		0.00 %
SJI1		0.00 %
STP1		0.00 %
TDM1		0.00 %
TRK1		0.00 %
TVM1		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VPM1		0.00 %
Total	2.92	4.66 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	2.91	3.31 %
Total	2.91	3.31 %

Branch *	MTD Sales L	Brand Share %
ADP1		0.00 %
ATG1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KKD2		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU3		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MDU6		0.00 %
MLR1		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNV1		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
TDI1		0.00 %
TEN1		0.00 %
TEN2		0.00 %
TMM1		0.00 %
TPT1		0.00 %
USL1		0.00 %
Total	2.91	3.31 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	1.11	3.34 %
Total	1.11	3.34 %

Branch *	MTD Sales L	Brand Share %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
EDP1		0.00 %
ERD1		0.00 %
ERD2		0.00 %
HRR1		0.00 %
HSR2		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
NKL2		0.00 %
OML1		0.00 %
PDR1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
SLM3		0.00 %
TCG1		0.00 %
TRM1		0.00 %
VKL1		0.00 %
VPD1		0.00 %
WZWH		0.00 %
Total	1.11	3.34 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	0.57	1.31 %
Total	0.57	1.31 %

Branch *	MTD Sales L	Brand Share %
ABR1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
KPM2		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRL1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
VEL1		0.00 %
VEL2		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	0.57	1.31 %

KL-SOUTH

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
KLR1		0.00 %
PAS1		0.00 %
TVP1		0.00 %
Total		0.00 %

WEST-01

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
ANR1		0.00 %
AVI1		0.00 %
CBE1		0.00 %
CBE2		0.00 %
CBE4		0.00 %
CBE6		0.00 %
GBM1		0.00 %
KGI1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
TPR1		0.00 %
TPR2		0.00 %
TPR3		0.00 %
UMP1		0.00 %
Total		0.00 %