



# TN : HITACHI Sales Performance 04/04/2026 9:11 AM

MTD Sales  
62.75 L

Brand Share %  
1.86 %

Information:

MTD : 01-04-2026 To 03-04-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **1.86 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	62.75	1.86 %
Total	62.75	1.86 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-02	17.94	5.73 %
CHENNAI-01	11.74	3.63 %
SOUTH-01	7.82	1.26 %
TRICHY-01	7.70	1.33 %
SOUTH-03	5.50	1.08 %
WEST-02	4.46	1.43 %
SOUTH ARCOT	3.87	2.36 %
NORTH ARCOT	2.92	1.63 %
WEST-01	0.81	0.22 %
Total	62.75	1.86 %

## CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	17.94	5.73 %
Total	17.94	5.73 %

Branch *	MTD Sales L	Brand Share %
CH41	0.38	1.74 %
CH18		0.00 %
CH20		0.00 %
CH21		0.00 %
CH23		0.00 %
CH27		0.00 %
CH32		0.00 %
CH36		0.00 %
CH43		0.00 %
CH44		0.00 %
GPD1		0.00 %
MC06		0.00 %
MJR1		0.00 %
PON1		0.00 %
Total	17.94	5.73 %

## CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	11.74	3.63 %
Total	11.74	3.63 %

Branch *	MTD Sales L	Brand Share %
CH08	0.31	1.49 %
CGL1		0.00 %
CH14		0.00 %
CH22		0.00 %
CH26		0.00 %
CH29		0.00 %
CH30		0.00 %
CH35		0.00 %
CH37		0.00 %
CH38		0.00 %
CH40		0.00 %
CH42		0.00 %
CH45		0.00 %
CH47		0.00 %
CZWH		0.00 %
GUD1		0.00 %
GUD2		0.00 %
KNR1		0.00 %
MC09		0.00 %
MRM1		0.00 %
TKM1		0.00 %
WHC3		0.00 %
Total	11.74	3.63 %

**SOUTH-01**

Property	MTD Sales L	Brand Share %
Air-Cond	7.82	1.26 %
Total	7.82	1.26 %

Branch *	MTD Sales L	Brand Share %
TVL1	0.35	0.46 %
KVT1	0.31	1.09 %
APK1		0.00 %
APK2		0.00 %
ARM1		0.00 %
ASM1		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
KYR1		0.00 %
MAR1		0.00 %
PDI1		0.00 %
PKD1		0.00 %
RND1		0.00 %
RPM1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
SNL1		0.00 %
STU2		0.00 %
TCN1		0.00 %
TKS1		0.00 %
TKS2		0.00 %
TKY1		0.00 %
TUT2		0.00 %
TYI1		0.00 %
UDN1		0.00 %
VLY1		0.00 %
VNR1		0.00 %
VNR2		0.00 %
WHTV		0.00 %
Total	7.82	1.26 %

**TRICHY-01**

Property	MTD Sales L	Brand Share %
Air-Cond	7.70	1.33 %
Total	7.70	1.33 %

Branch *	MTD Sales L	Brand Share %
TRY1	1.38	0.88 %
TRY4	0.31	1.82 %
TNJ1	0.29	1.05 %
PBR2	0.29	0.81 %
APM1		0.00 %
AYR1		0.00 %
JKM1		0.00 %
KIK1		0.00 %
MDI1		0.00 %
MSI1		0.00 %
MVM1		0.00 %
NGT1		0.00 %
NMM1		0.00 %
ORU1		0.00 %
PBR1		0.00 %
PDK1		0.00 %
PTK1		0.00 %
TNJ2		0.00 %
TRY2		0.00 %
TRY3		0.00 %
TTP1		0.00 %
TVR1		0.00 %
TYR1		0.00 %
TZSD		0.00 %
Total	7.70	1.33 %

**SOUTH-03**

Property	MTD Sales L	Brand Share %
Air-Cond	5.50	1.08 %
<b>Total</b>	<b>5.50</b>	<b>1.08 %</b>

Branch *	MTD Sales L	Brand Share %
MDU6	0.30	1.16 %
ADP1		0.00 %
ATG1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KKD3		0.00 %
KPT1		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU3		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MLR1		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
TEN1		0.00 %
TMM1		0.00 %
TPT1		0.00 %
USL1		0.00 %
WHMD		0.00 %
<b>Total</b>	<b>5.50</b>	<b>1.08 %</b>

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	4.46	1.43 %
Total	4.46	1.43 %

Branch *	MTD Sales L	Brand Share %
WHKP	0.35	1.28 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
ERD1		0.00 %
HRR1		0.00 %
HSR1		0.00 %
HSR2		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
NKL2		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
TCG1		0.00 %
TRM1		0.00 %
VKL1		0.00 %
VPD1		0.00 %
WHPD		0.00 %
WZWH		0.00 %
Total	4.46	1.43 %

## SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	3.87	2.36 %
Total	3.87	2.36 %

Branch *	MTD Sales L	Brand Share %
KKI2		0.00 %
KLM1		0.00 %
KML1		0.00 %
MKM1		0.00 %
SJI2		0.00 %
STP1		0.00 %
TDM1		0.00 %
TRK1		0.00 %
TVM1		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VPM1		0.00 %
VPM2		0.00 %
WHUT		0.00 %
Total	3.87	2.36 %

## NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	2.92	1.63 %
Total	2.92	1.63 %

Branch *	MTD Sales L	Brand Share %
ABR1		0.00 %
ANI1		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
KPM2		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SBR1		0.00 %
SLG1		0.00 %
TRL1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
UGI1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	2.92	1.63 %

**WEST-01**

Property	MTD Sales L	Brand Share %
Air-Cond	0.81	0.22 %
Total	0.81	0.22 %

Branch *	MTD Sales L	Brand Share %
ANR1		0.00 %
AVI1		0.00 %
CBE1		0.00 %
CBE2		0.00 %
CBE3		0.00 %
CBE4		0.00 %
CBE5		0.00 %
CBE6		0.00 %
DPM2		0.00 %
GBM1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR2		0.00 %
TPR3		0.00 %
TPR4		0.00 %
UMP1		0.00 %
WHCB		0.00 %
WZSD		0.00 %
Total	0.81	0.22 %