



# TN : HITACHI Sales Performance 03/05/2026 9:11 AM

MTD Sales  
119.08 L

Brand Share %  
2.75 %

Information:

MTD : 01-05-2026 To 02-05-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **2.75 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	119.08	2.75 %
Total	119.08	2.75 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-01	32.57	5.28 %
CHENNAI-02	29.35	5.83 %
TRICHY-01	20.94	2.72 %
SOUTH-03	8.04	1.36 %
SOUTH ARCOT	7.98	2.34 %
SOUTH-01	6.78	1.16 %
WEST-02	6.43	1.71 %
NORTH ARCOT	4.01	1.35 %
WEST-01	2.98	1.17 %
Total	119.08	2.75 %

## CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	32.57	5.28 %
Total	32.57	5.28 %

Branch *	MTD Sales L	Brand Share %
CH30	0.73	2.47 %
CH14	0.63	1.63 %
KNR1	0.29	2.18 %
AVD1	0.28	1.20 %
CH07		0.00 %
CH22		0.00 %
CH26		0.00 %
CH29		0.00 %
CH35		0.00 %
CH38		0.00 %
CH39		0.00 %
CH40		0.00 %
CH45		0.00 %
CH47		0.00 %
CH48		0.00 %
MC09		0.00 %
MC10		0.00 %
MRM1		0.00 %
SKL1		0.00 %
WHC3		0.00 %
Total	32.57	5.28 %

## CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	29.35	5.83 %
Total	29.35	5.83 %

Branch *	MTD Sales L	Brand Share %
CH06	0.39	1.56 %
CH21	0.35	1.01 %
CH41	0.34	1.68 %
MJR1	0.34	2.31 %
CH43	0.29	2.53 %
CH01		0.00 %
CH18		0.00 %
CH20		0.00 %
CH23		0.00 %
CH27		0.00 %
CH32		0.00 %
CH36		0.00 %
CH44		0.00 %
GPD1		0.00 %
MC06		0.00 %
PON1		0.00 %
Total	29.35	5.83 %

## TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	20.94	2.72 %
Total	20.94	2.72 %

Branch *	MTD Sales L	Brand Share %
TNJ1	1.05	2.26 %
TNJ2	0.94	2.51 %
PBR2	0.45	1.04 %
TTP1	0.38	1.91 %
TRY3	0.33	1.53 %
ORU1	0.32	2.48 %
TRY2	0.32	1.77 %
PDK1	0.30	1.54 %
APM1		0.00 %
AYR1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
MDI1		0.00 %
MSI1		0.00 %
MVM1		0.00 %
NCK1		0.00 %
NGT1		0.00 %
NMM1		0.00 %
PBR1		0.00 %
PTK1		0.00 %
TVR1		0.00 %
TYR1		0.00 %
WTRZ		0.00 %
Total	20.94	2.72 %

**SOUTH-03**

Property	MTD Sales L	Brand Share %
Air-Cond	8.04	1.36 %
<b>Total</b>	<b>8.04</b>	<b>1.36 %</b>

Branch *	MTD Sales L	Brand Share %
KKD3	0.59	1.77 %
SVG1	0.34	2.33 %
MDU7	0.31	1.42 %
TMM1	0.29	2.34 %
ADP1		0.00 %
ATG1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU2		0.00 %
MDU3		0.00 %
MDU4		0.00 %
MDU5		0.00 %
MDU6		0.00 %
MLR1		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
TDI1		0.00 %
TEN1		0.00 %
TPT1		0.00 %
USL1		0.00 %
WHMD		0.00 %
<b>Total</b>	<b>8.04</b>	<b>1.36 %</b>

## SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	7.98	2.34 %
Total	7.98	2.34 %

Branch *	MTD Sales L	Brand Share %
POY1	0.31	0.83 %
SJI2	0.30	1.91 %
KKI2	0.29	1.24 %
PRT1	0.29	1.90 %
KLM1		0.00 %
KML1		0.00 %
STP1		0.00 %
TRK1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VCM2		0.00 %
VPM1		0.00 %
VPM2		0.00 %
WHUT		0.00 %
Total	7.98	2.34 %

**SOUTH-01**

Property	MTD Sales L	Brand Share %
Air-Cond	6.78	1.16 %
Total	6.78	1.16 %

Branch *	MTD Sales L	Brand Share %
NGR1	0.80	2.43 %
TUT1	0.78	1.23 %
KVT1	0.67	1.77 %
TUT2	0.40	1.21 %
TVL1	0.37	0.46 %
RPM1	0.33	1.67 %
VNR2	0.33	1.56 %
APK1		0.00 %
APK2		0.00 %
ARM1		0.00 %
COL1		0.00 %
ERL2		0.00 %
KGL1		0.00 %
KSM1		0.00 %
KYR1		0.00 %
MMT1		0.00 %
PDI1		0.00 %
PKD1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
SNL1		0.00 %
SVK1		0.00 %
TCN1		0.00 %
TKS1		0.00 %
TKS2		0.00 %
TKY1		0.00 %
TYI1		0.00 %
UDN1		0.00 %
VKM1		0.00 %
VLY1		0.00 %
VNR1		0.00 %
Total	6.78	1.16 %

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	6.43	1.71 %
Total	6.43	1.71 %

Branch *	MTD Sales L	Brand Share %
SLM1	0.74	1.99 %
ERD1	0.58	1.42 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
HSR1		0.00 %
HSR2		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
NKL2		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
TCG1		0.00 %
VKL1		0.00 %
WHKP		0.00 %
WHPD		0.00 %
Total	6.43	1.71 %

## NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	4.01	1.35 %
<b>Total</b>	<b>4.01</b>	<b>1.35 %</b>

Branch *	MTD Sales L	Brand Share %
AKM1	0.29	1.52 %
WJP1	0.29	2.60 %
ABR1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
KPM2		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SBR1		0.00 %
SLG1		0.00 %
TRL1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
UGI1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
<b>Total</b>	<b>4.01</b>	<b>1.35 %</b>

**WEST-01**

Property	MTD Sales L	Brand Share %
Air-Cond	2.98	1.17 %
Total	2.98	1.17 %

Branch *	MTD Sales L	Brand Share %
TPR2	0.29	2.33 %
ANR1		0.00 %
AVI1		0.00 %
CBE1		0.00 %
CBE2		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CBE6		0.00 %
DPM2		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR4		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WHCB		0.00 %
Total	2.98	1.17 %