



TN : CARRIER Sales Performance 30/09/2025 9:14 AM

MTD Sales
107.02 L

Brand Share %
3.30 %

Information:
MTD : 01-09-2025 To 29-09-2025
* Branch where in Brand Share % is less than Overall State's Brand Share **3.30 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	107.02	3.30 %
Total	107.02	3.30 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH-01	24.84	3.35 %
SOUTH-03	19.49	5.92 %
TRICHY-01	15.47	3.98 %
CHENNAI-01	13.66	2.42 %
CHENNAI-02	13.59	2.77 %
SOUTH ARCOT	11.35	4.82 %
WEST-02	5.44	3.49 %
NORTH ARCOT	1.44	0.82 %
WEST-01	1.36	1.06 %
KL-SOUTH	0.39	1.26 %
Total	107.02	3.30 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	24.84	3.35 %
Total	24.84	3.35 %

Branch *	MTD Sales L	Brand Share %
RPM1	1.04	2.11 %
KVT1	0.93	2.29 %
TVL2	0.29	2.72 %
TYI1	0.28	1.90 %
VLY1	0.28	1.16 %
MAR1	0.26	0.86 %
PDI1	0.25	3.24 %
TKS2	0.24	1.36 %
APK1		0.00 %
APK2		0.00 %
ARM1		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
MMT1		0.00 %
PKD1		0.00 %
SGT1		0.00 %
SKD1		0.00 %
SNL1		0.00 %
STU2		0.00 %
SVK1		0.00 %
TCN1		0.00 %
TKY1		0.00 %
UDN1		0.00 %
VKM1		0.00 %
VNR1		0.00 %
VNR2		0.00 %
ERL2		0.00 %
NGR1		0.00 %
Total	24.84	3.35 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	19.49	5.92 %
Total	19.49	5.92 %

Branch *	MTD Sales L	Brand Share %
KKD3	1.23	2.99 %
ATG1	0.61	2.69 %
TMM1	0.27	2.78 %
PNV1	0.24	2.88 %
ADP1		0.00 %
BTU1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU3		0.00 %
MDU5		0.00 %
MLR1		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PVI1		0.00 %
SGP1		0.00 %
TDI1		0.00 %
TEN1		0.00 %
TEN2		0.00 %
USL1		0.00 %
Total	19.49	5.92 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	15.47	3.98 %
Total	15.47	3.98 %

Branch *	MTD Sales L	Brand Share %
KUM1	0.55	2.26 %
NGT1	0.30	1.79 %
MVM1	0.28	2.20 %
TRY3	0.28	2.45 %
AYR1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
ORU1		0.00 %
PBR1		0.00 %
PDK1		0.00 %
PTK1		0.00 %
TVR1		0.00 %
TVR2		0.00 %
TYR1		0.00 %
PBR2	-0.28	-1.67 %
Total	15.47	3.98 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	13.66	2.42 %
Total	13.66	2.42 %

Branch *	MTD Sales L	Brand Share %
CH19	1.21	2.96 %
CH42	0.86	1.98 %
CH48	0.62	2.65 %
AVD1	0.61	2.97 %
WHC3	0.49	2.17 %
CH08	0.35	0.85 %
CH30	0.34	1.19 %
MRM1	0.32	2.97 %
CH28	0.30	1.80 %
CH14	0.30	0.80 %
CH07	0.29	1.05 %
KNR1	0.28	2.73 %
GUD2	0.28	2.22 %
CGL1		0.00 %
CH11		0.00 %
CH26		0.00 %
CH29		0.00 %
CH35		0.00 %
CH37		0.00 %
CH38		0.00 %
CH39		0.00 %
CH40		0.00 %
CH45		0.00 %
CZWH		0.00 %
GUD1		0.00 %
MC10		0.00 %
SKL1		0.00 %
TKM1		0.00 %
Total	13.66	2.42 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	13.59	2.77 %
Total	13.59	2.77 %

Branch *	MTD Sales L	Brand Share %
CH09	0.59	3.14 %
UKI1	0.34	1.84 %
CH33	0.31	1.57 %
CH17	0.30	1.91 %
CH01		0.00 %
CH03		0.00 %
CH12		0.00 %
CH18		0.00 %
CH20		0.00 %
CH23		0.00 %
CH27		0.00 %
CH31		0.00 %
CH36		0.00 %
CH41		0.00 %
CH44		0.00 %
CH46		0.00 %
GPD1		0.00 %
MC06		0.00 %
MJR1		0.00 %
PON1		0.00 %
Total	13.59	2.77 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	11.35	4.82 %
Total	11.35	4.82 %

Branch *	MTD Sales L	Brand Share %
POY2	0.60	2.26 %
TDM1	0.30	2.46 %
TRK1	0.27	1.55 %
KKI2		0.00 %
KLM1		0.00 %
MKM1		0.00 %
SJI1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VPM1		0.00 %
VPM2		0.00 %
Total	11.35	4.82 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	5.44	3.49 %
Total	5.44	3.49 %

Branch *	MTD Sales L	Brand Share %
SLM3	0.30	3.11 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
ERD2		0.00 %
HRR1		0.00 %
HSR1		0.00 %
HSR2		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
NKL2		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
TRM1		0.00 %
VKL1		0.00 %
VPD1		0.00 %
WZWH		0.00 %
Total	5.44	3.49 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	1.44	0.82 %
Total	1.44	0.82 %

Branch *	MTD Sales L	Brand Share %
SBR1	0.35	1.64 %
KPM2	0.28	1.23 %
TRL1	0.24	1.47 %
TRR1		0.00 %
ABR1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
NASD		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRT1		0.00 %
UGI1		0.00 %
VEL1		0.00 %
VEL2		0.00 %
VNB1		0.00 %
WJP1		0.00 %
Total	1.44	0.82 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	1.36	1.06 %
Total	1.36	1.06 %

Branch *	MTD Sales L	Brand Share %
CBE2	0.97	2.12 %
ANR1		0.00 %
AVI1		0.00 %
CBE1		0.00 %
CBE3		0.00 %
CBE4		0.00 %
CBE5		0.00 %
CBE6		0.00 %
DPM2		0.00 %
GBM1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR1		0.00 %
TPR2		0.00 %
TPR3		0.00 %
TPR4		0.00 %
WZSD		0.00 %
Total	1.36	1.06 %

KL-SOUTH

Property	MTD Sales L	Brand Share %
Air-Cond	0.39	1.26 %
Total	0.39	1.26 %

Branch *	MTD Sales L	Brand Share %
TVP1	0.39	1.68 %
KLR1		0.00 %
PAS1		0.00 %
Total	0.39	1.26 %