



TN : CARRIER Sales Performance 30/04/2026 9:14 AM

MTD Sales
1,007.50 L

Brand Share %
3.21 %

Information:

MTD : 01-04-2026 To 29-04-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.21 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	1,007.50	3.21 %
Total	1,007.50	3.21 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH ARCOT	173.72	8.01 %
SOUTH-03	165.90	3.85 %
TRICHY-01	157.38	3.64 %
SOUTH-01	157.16	2.98 %
CHENNAI-01	144.20	3.69 %
CHENNAI-02	68.08	1.99 %
WEST-01	65.28	2.35 %
WEST-02	47.96	1.57 %
NORTH ARCOT	27.81	1.27 %
Total	1,007.50	3.21 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	173.72	8.01 %
Total	173.72	8.01 %

Branch *	MTD Sales L	Brand Share %
POY2	5.61	2.75 %
PRT1	3.21	2.78 %
TRK1	2.43	2.14 %
ULP1	1.42	1.52 %
VCM1	0.29	0.69 %
KLM1	0.27	0.26 %
SJI2		0.00 %
TVM1		0.00 %
TVM2		0.00 %
Total	173.72	8.01 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	165.90	3.85 %
Total	165.90	3.85 %

Branch *	MTD Sales L	Brand Share %
KKD3	5.67	3.13 %
MPA1	4.63	3.04 %
DGL2	3.00	3.06 %
ATG1	1.75	1.07 %
TPT1	1.55	1.32 %
ODM1	1.36	2.59 %
MDU3	1.30	0.85 %
CBM1	1.19	1.55 %
MNM1	0.95	1.71 %
USL1	0.94	1.18 %
KRR1	0.91	0.37 %
TMM1	0.68	0.52 %
KYK1	0.68	1.29 %
CMR1	0.67	1.41 %
BNR1	0.56	1.06 %
DKI1	0.53	0.47 %
BTU1	0.31	0.68 %
SGP1	0.29	0.72 %
PKM1	0.26	0.79 %
ADP1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
Total	165.90	3.85 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	157.38	3.64 %
Total	157.38	3.64 %

Branch *	MTD Sales L	Brand Share %
TRY2	3.61	2.81 %
TRY4	2.42	1.81 %
TTP1	1.88	2.44 %
TVR2	1.80	0.92 %
TNJ2	1.66	0.89 %
NGT1	1.63	1.56 %
MSI1	1.25	1.37 %
KUM1	1.21	0.60 %
AYR1	1.09	1.08 %
TYR1	0.97	0.73 %
KRN1	0.93	1.47 %
APM1	0.90	2.19 %
PDK1	0.67	0.53 %
TVR1	0.54	0.69 %
PBR1	0.33	0.29 %
ORU1	0.24	0.61 %
JKM1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
TZSD		0.00 %
WTRZ	-0.39	1.16 %
Total	157.38	3.64 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	157.16	2.98 %
Total	157.16	2.98 %

Branch *	MTD Sales L	Brand Share %
TKS1	4.51	2.63 %
KVT1	3.81	1.58 %
SVK1	3.15	2.04 %
VNR2	2.85	1.71 %
MAR1	2.64	1.50 %
RND1	2.28	1.24 %
NGR1	2.07	0.51 %
VLV1	1.85	0.92 %
RPM1	1.79	1.17 %
ASM1	1.72	1.98 %
KGL1	1.66	1.58 %
STU2	1.42	2.04 %
MMT1	1.36	1.52 %
VKM1	1.34	2.77 %
VNR1	1.14	2.26 %
TCN1	1.06	0.90 %
KYR1	0.98	1.75 %
ERL2	0.90	0.81 %
SNL1	0.86	1.18 %
APK1	0.86	1.03 %
TYI1	0.78	1.00 %
KSM1	0.70	2.78 %
COL1	0.55	1.01 %
PKD1	0.55	0.40 %
PDI1	0.53	0.80 %
APK2		0.00 %
SGT1		0.00 %
TKY1		0.00 %
WHTV	-0.30	1.24 %
Total	157.16	2.98 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	144.20	3.69 %
Total	144.20	3.69 %

Branch *	MTD Sales L	Brand Share %
CH16	5.19	2.32 %
CH07	5.06	2.92 %
GUD1	5.00	3.15 %
CH45	3.91	3.02 %
CH30	3.38	1.97 %
CH14	2.39	0.86 %
CH19	2.00	1.10 %
CH38	1.94	1.71 %
MRM1	1.67	1.73 %
GUD2	1.48	2.56 %
CH49	0.80	0.59 %
TKM1	0.74	1.64 %
CH37	0.68	1.03 %
CH35	0.66	0.70 %
AVD1	0.59	0.55 %
KNR1	0.58	0.81 %
CH40		0.00 %
CZWH		0.00 %
MC09		0.00 %
MC10		0.00 %
WHC3		0.00 %
WCHN	-1.80	1.36 %
Total	144.20	3.69 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	68.08	1.99 %
Total	68.08	1.99 %

Branch *	MTD Sales L	Brand Share %
CH15	9.71	2.90 %
CH06	4.17	2.84 %
CH20	3.24	1.75 %
CH23	2.20	2.54 %
CH12	1.99	0.96 %
CH17	1.83	1.22 %
CH46	1.57	2.09 %
CH18	1.18	0.73 %
CH33	1.15	0.99 %
CH50	0.96	0.68 %
CH51	0.61	0.50 %
CH31	0.57	0.84 %
CH34	0.57	0.54 %
CH32	0.54	2.12 %
CH36	0.54	1.01 %
CH43	0.37	0.51 %
GPD1	0.34	0.48 %
PON1	0.29	0.37 %
CH44	0.29	0.31 %
CH01		0.00 %
CH41		0.00 %
MC06		0.00 %
Total	68.08	1.99 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	65.28	2.35 %
Total	65.28	2.35 %

Branch *	MTD Sales L	Brand Share %
TPR2	3.22	1.46 %
CBE1	1.79	1.65 %
SNR1	1.79	1.64 %
CBE6	1.38	1.21 %
PLI1	1.38	1.07 %
MPM1	1.36	1.03 %
TPR3	1.18	1.50 %
SYM2	0.87	1.51 %
CBE3	0.79	1.95 %
AVI1	0.59	0.72 %
PPI1	0.57	1.71 %
PDM1	0.56	0.88 %
GBM1	0.34	0.41 %
KMD1	0.29	0.44 %
DPM2	0.27	0.40 %
SUL1	0.27	0.37 %
ANR1		0.00 %
CBE5		0.00 %
CNR1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMR1		0.00 %
TPR4		0.00 %
UAM1		0.00 %
WHCB	-0.97	2.15 %
Total	65.28	2.35 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	47.96	1.57 %
Total	47.96	1.57 %

Branch *	MTD Sales L	Brand Share %
SLM1	5.74	1.77 %
SLM3	2.31	1.42 %
HSR2	2.07	2.03 %
ERD2	1.73	0.53 %
NKL2	1.64	1.07 %
HSR1	1.24	1.41 %
APN1	1.05	2.68 %
ATU1	0.84	0.73 %
DPR2	0.84	1.41 %
DPR1	0.82	1.74 %
KRI1	0.63	0.61 %
CMI1	0.62	1.51 %
SLM2	0.59	0.45 %
MTR1	0.58	0.57 %
TCG1	0.56	0.71 %
KMM1	0.52	1.03 %
VKL1	0.36	1.11 %
TRM1	0.34	0.54 %
EPI1	0.29	0.49 %
MCR1	0.29	0.42 %
PDR1	0.29	0.58 %
SGG1	0.29	1.00 %
BMD1	0.28	0.85 %
RSP1	0.27	0.31 %
EDP1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KVP1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
SGI1		0.00 %
VPD1		0.00 %
WZWH		0.00 %
WHKP	-0.35	-2.18 %
WHPD	-0.54	2.66 %
Total	47.96	1.57 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	27.81	1.27 %
Total	27.81	1.27 %

Branch *	MTD Sales L	Brand Share %
TRL1	4.12	2.53 %
KPM2	3.61	1.57 %
TRR1	2.19	1.45 %
VEL2	1.59	0.83 %
VEL1	1.26	1.11 %
GDM1	1.15	1.39 %
CPT1	1.12	2.35 %
TRT1	1.05	1.14 %
WJP1	0.89	1.23 %
VSI1	0.86	0.94 %
ARC2	0.79	1.00 %
WJD1	0.66	1.22 %
SLG1	0.36	0.61 %
CGM1	0.35	0.88 %
PTU1	0.35	2.32 %
ABR1	0.25	0.21 %
AKM1		0.00 %
ANI1		0.00 %
BGR1		0.00 %
CYR1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
VNB1		0.00 %
WHVL		0.00 %
Total	27.81	1.27 %