



TN : CARRIER Sales Performance 29/04/2026 9:15 AM

MTD Sales
975.47 L

Brand Share %
3.21 %

Information:

MTD : 01-04-2026 To 28-04-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.21 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	975.47	3.21 %
Total	975.47	3.21 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH ARCOT	165.94	7.92 %
SOUTH-03	162.11	3.90 %
SOUTH-01	153.28	3.00 %
TRICHY-01	150.98	3.63 %
CHENNAI-01	140.00	3.67 %
CHENNAI-02	66.69	2.01 %
WEST-01	62.89	2.32 %
WEST-02	46.54	1.56 %
NORTH ARCOT	27.04	1.29 %
Total	975.47	3.21 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	165.94	7.92 %
Total	165.94	7.92 %

Branch *	MTD Sales L	Brand Share %
POY2	5.61	2.84 %
PRT1	3.21	2.85 %
TRK1	2.43	2.23 %
ULP1	1.42	1.56 %
VCM1	0.29	0.71 %
KLM1	0.27	0.26 %
SJI2		0.00 %
TVM1		0.00 %
TVM2		0.00 %
Total	165.94	7.92 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	162.11	3.90 %
Total	162.11	3.90 %

Branch *	MTD Sales L	Brand Share %
MPA1	4.63	3.10 %
TEN2	3.45	3.13 %
DGL2	2.37	2.49 %
ATG1	1.75	1.17 %
TPT1	1.55	1.36 %
MDU3	1.30	0.88 %
CBM1	1.19	1.62 %
ODM1	1.01	1.97 %
MNM1	0.95	1.86 %
USL1	0.94	1.23 %
KRR1	0.91	0.38 %
TMM1	0.68	0.54 %
KYK1	0.68	1.39 %
CMR1	0.67	1.42 %
BNR1	0.56	1.07 %
DKI1	0.53	0.51 %
BTU1	0.31	0.69 %
SGP1	0.29	0.74 %
PKM1	0.26	0.81 %
ADP1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
Total	162.11	3.90 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	153.28	3.00 %
Total	153.28	3.00 %

Branch *	MTD Sales L	Brand Share %
TKS1	4.51	2.72 %
KVT1	3.81	1.64 %
SVK1	3.15	2.09 %
VNR2	2.85	1.77 %
MAR1	2.37	1.36 %
RND1	2.28	1.30 %
NGR1	2.07	0.52 %
VLV1	1.85	0.98 %
RPM1	1.79	1.23 %
ASM1	1.72	2.12 %
STU2	1.42	2.07 %
KGL1	1.40	1.39 %
MMT1	1.36	1.54 %
VNR1	1.14	2.37 %
VKM1	1.08	2.25 %
TCN1	1.06	0.92 %
KYR1	0.98	1.80 %
SNL1	0.86	1.22 %
APK1	0.86	1.07 %
TYI1	0.78	1.03 %
KSM1	0.70	2.81 %
COL1	0.55	1.02 %
PKD1	0.55	0.42 %
PDI1	0.53	0.83 %
ERL2	0.53	0.50 %
APK2		0.00 %
SGT1		0.00 %
TKY1		0.00 %
WHTV	-0.30	1.24 %
Total	153.28	3.00 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	150.98	3.63 %
Total	150.98	3.63 %

Branch *	MTD Sales L	Brand Share %
TRY2	3.32	2.66 %
TRY4	2.42	1.86 %
TVR2	1.80	0.94 %
TNJ2	1.66	0.91 %
TTP1	1.59	2.13 %
NGT1	1.34	1.35 %
MSI1	1.25	1.41 %
KUM1	1.21	0.61 %
AYR1	1.09	1.11 %
TYR1	0.97	0.75 %
KRN1	0.93	1.51 %
PDK1	0.67	0.54 %
APM1	0.59	1.50 %
TVR1	0.54	0.71 %
PBR1	0.33	0.30 %
ORU1	0.24	0.65 %
JKM1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
TZSD		0.00 %
WTRZ	-0.39	1.22 %
Total	150.98	3.63 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	140.00	3.67 %
Total	140.00	3.67 %

Branch *	MTD Sales L	Brand Share %
CH16	5.19	2.39 %
CH07	4.78	2.80 %
GUD1	4.71	3.08 %
CH45	3.91	3.05 %
CH30	3.38	2.01 %
CH14	2.13	0.78 %
CH19	2.00	1.12 %
CH38	1.94	1.75 %
MRM1	1.67	1.77 %
GUD2	1.48	2.58 %
CH49	0.80	0.61 %
TKM1	0.74	1.65 %
CH37	0.68	1.06 %
CH35	0.66	0.74 %
AVD1	0.59	0.55 %
KNR1	0.58	0.84 %
CH40		0.00 %
CZWH		0.00 %
MC09		0.00 %
MC10		0.00 %
WHC3		0.00 %
WCHN	-1.80	1.38 %
Total	140.00	3.67 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	66.69	2.01 %
Total	66.69	2.01 %

Branch *	MTD Sales L	Brand Share %
CH15	9.71	2.95 %
CH21	7.03	3.17 %
CH06	4.17	3.11 %
CH20	3.24	1.77 %
CH23	2.20	2.79 %
CH12	1.99	1.00 %
CH17	1.83	1.28 %
CH46	1.57	2.18 %
CH27	1.30	2.98 %
CH33	1.15	1.02 %
CH18	0.89	0.57 %
CH50	0.63	0.46 %
CH51	0.61	0.54 %
CH31	0.57	0.86 %
CH34	0.57	0.55 %
CH32	0.54	2.17 %
CH36	0.54	1.02 %
CH43	0.37	0.52 %
GPD1	0.34	0.50 %
PON1	0.29	0.37 %
CH44	0.29	0.32 %
CH01		0.00 %
CH41		0.00 %
MC06		0.00 %
Total	66.69	2.01 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	62.89	2.32 %
Total	62.89	2.32 %

Branch *	MTD Sales L	Brand Share %
TPR2	3.22	1.50 %
CBE1	1.79	1.67 %
SNR1	1.79	1.65 %
TPR3	1.18	1.61 %
PLI1	1.12	0.90 %
MPM1	1.08	0.84 %
CBE6	1.04	0.94 %
SYM2	0.87	1.55 %
CBE3	0.79	1.98 %
AVI1	0.59	0.75 %
PPI1	0.57	1.77 %
PDM1	0.56	0.88 %
GBM1	0.34	0.42 %
KMD1	0.29	0.46 %
DPM2	0.27	0.42 %
SUL1	0.27	0.38 %
ANR1		0.00 %
CBE5		0.00 %
CNR1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMR1		0.00 %
TPR4		0.00 %
UAM1		0.00 %
WHCB	-0.97	2.17 %
Total	62.89	2.32 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	46.54	1.56 %
Total	46.54	1.56 %

Branch *	MTD Sales L	Brand Share %
SLM1	5.74	1.82 %
HSR2	2.07	2.09 %
SLM3	1.74	1.10 %
ERD2	1.73	0.54 %
NKL2	1.64	1.11 %
HSR1	1.24	1.44 %
APN1	1.05	2.83 %
ATU1	0.84	0.75 %
DPR2	0.84	1.44 %
DPR1	0.82	1.83 %
CMI1	0.62	1.59 %
SLM2	0.59	0.46 %
MTR1	0.58	0.59 %
KMM1	0.52	1.08 %
KRI1	0.36	0.35 %
VKL1	0.36	1.12 %
TRM1	0.34	0.55 %
EPI1	0.29	0.51 %
TCG1	0.29	0.38 %
MCR1	0.29	0.46 %
PDR1	0.29	0.59 %
SGG1	0.29	1.01 %
BMD1	0.28	0.86 %
RSP1	0.27	0.32 %
EDP1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KVP1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
SGI1		0.00 %
VPD1		0.00 %
WZWH		0.00 %
WHKP	-0.35	-2.18 %
WHPD	-0.54	2.80 %
Total	46.54	1.56 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	27.04	1.29 %
Total	27.04	1.29 %

Branch *	MTD Sales L	Brand Share %
TRL1	4.12	2.64 %
KPM2	3.37	1.49 %
TRR1	2.19	1.49 %
VEL2	1.59	0.88 %
VEL1	1.26	1.12 %
GDM1	1.15	1.44 %
TRT1	1.05	1.21 %
WJP1	0.89	1.25 %
VSI1	0.86	0.97 %
CPT1	0.83	1.80 %
ARC2	0.79	1.06 %
WJD1	0.66	1.24 %
SLG1	0.36	0.64 %
CGM1	0.35	0.94 %
PTU1	0.35	2.32 %
ABR1	0.25	0.22 %
AKM1		0.00 %
ANI1		0.00 %
BGR1		0.00 %
CYR1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
VNB1		0.00 %
WHVL		0.00 %
Total	27.04	1.29 %