



TN : CARRIER Sales Performance 28/04/2026 9:14 AM

MTD Sales
942.91 L

Brand Share %
3.21 %

Information:

MTD : 01-04-2026 To 27-04-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.21 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	942.91	3.21 %
Total	942.91	3.21 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH ARCOT	160.50	7.85 %
SOUTH-03	157.62	3.94 %
SOUTH-01	147.56	3.00 %
TRICHY-01	146.44	3.64 %
CHENNAI-01	135.40	3.71 %
CHENNAI-02	64.39	2.02 %
WEST-01	59.80	2.27 %
WEST-02	45.61	1.59 %
NORTH ARCOT	25.59	1.25 %
Total	942.91	3.21 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	160.50	7.85 %
Total	160.50	7.85 %

Branch *	MTD Sales L	Brand Share %
POY2	5.24	2.71 %
PRT1	2.85	2.57 %
TRK1	2.14	2.02 %
ULP1	1.42	1.61 %
MKM1	1.42	3.02 %
VCM1	0.29	0.74 %
KLM1	0.27	0.26 %
SJI2		0.00 %
TVM1		0.00 %
TVM2		0.00 %
Total	160.50	7.85 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	157.62	3.94 %
Total	157.62	3.94 %

Branch *	MTD Sales L	Brand Share %
MPA1	4.63	3.17 %
TEN2	3.10	2.90 %
DGL2	2.10	2.27 %
ATG1	1.75	1.21 %
TPT1	1.55	1.43 %
MDU3	1.30	0.90 %
CBM1	1.19	1.76 %
ODM1	1.01	2.06 %
USL1	0.94	1.28 %
KRR1	0.91	0.40 %
MNM1	0.69	1.43 %
TMM1	0.68	0.54 %
CMR1	0.67	1.48 %
BNR1	0.56	1.11 %
DKI1	0.53	0.52 %
BTU1	0.31	0.72 %
KYK1	0.31	0.68 %
SGP1	0.29	0.75 %
PKM1	0.26	0.81 %
ADP1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
Total	157.62	3.94 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	147.56	3.00 %
Total	147.56	3.00 %

Branch *	MTD Sales L	Brand Share %
TKS1	3.93	2.48 %
KVT1	3.81	1.70 %
SVK1	2.72	1.86 %
VNR2	2.57	1.64 %
MAR1	2.37	1.40 %
RND1	2.28	1.34 %
NGR1	2.07	0.54 %
VLY1	1.85	1.00 %
ASM1	1.72	2.18 %
RPM1	1.48	1.07 %
KGL1	1.40	1.43 %
MMT1	1.36	1.58 %
VNR1	1.14	2.47 %
STU2	1.13	1.77 %
VKM1	1.08	2.37 %
TCN1	1.06	0.95 %
KYR1	0.98	1.94 %
APK1	0.86	1.17 %
TYI1	0.78	1.09 %
KSM1	0.70	2.90 %
COL1	0.55	1.08 %
PKD1	0.55	0.43 %
PDI1	0.53	0.88 %
ERL2	0.53	0.52 %
SNL1	0.30	0.45 %
APK2		0.00 %
SGT1		0.00 %
TKY1		0.00 %
WHTV	-0.30	1.41 %
Total	147.56	3.00 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	146.44	3.64 %
Total	146.44	3.64 %

Branch *	MTD Sales L	Brand Share %
TRY2	3.08	2.52 %
TRY4	2.13	1.71 %
TNJ2	1.66	0.94 %
TTP1	1.59	2.21 %
TVR2	1.43	0.77 %
NGT1	1.34	1.39 %
MSI1	1.25	1.47 %
AYR1	1.09	1.15 %
TYR1	0.97	0.77 %
KUM1	0.95	0.49 %
KRN1	0.93	1.54 %
PDK1	0.67	0.57 %
APM1	0.59	1.53 %
PBR1	0.33	0.31 %
TVR1	0.27	0.36 %
ORU1	0.24	0.68 %
JKM1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
TZSD		0.00 %
WTRZ	-0.39	1.24 %
Total	146.44	3.64 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	135.40	3.71 %
Total	135.40	3.71 %

Branch *	MTD Sales L	Brand Share %
CH07	4.78	2.92 %
GUD1	4.71	3.19 %
CH16	4.59	2.17 %
CH30	3.38	2.05 %
CH45	3.07	2.50 %
CH14	2.13	0.83 %
CH19	2.00	1.15 %
CH38	1.94	1.78 %
GUD2	1.48	2.62 %
MRM1	1.39	1.51 %
CH49	0.80	0.61 %
TKM1	0.74	1.69 %
CH37	0.68	1.08 %
CH35	0.66	0.75 %
AVD1	0.59	0.57 %
KNR1	0.58	0.86 %
CH40		0.00 %
CZWH		0.00 %
MC09		0.00 %
MC10		0.00 %
WHC3		0.00 %
WCHN	-1.53	1.23 %
Total	135.40	3.71 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	64.39	2.02 %
Total	64.39	2.02 %

Branch *	MTD Sales L	Brand Share %
CH15	9.42	2.91 %
CH06	4.17	3.19 %
CH20	3.24	1.90 %
CH23	2.20	2.84 %
CH12	1.99	1.04 %
CH46	1.57	2.22 %
CH17	1.54	1.10 %
CH27	1.30	3.05 %
CH33	1.15	1.07 %
CH18	0.89	0.59 %
CH50	0.63	0.48 %
CH51	0.61	0.60 %
CH31	0.57	0.89 %
CH34	0.57	0.56 %
CH32	0.54	2.35 %
CH36	0.54	1.04 %
CH43	0.37	0.54 %
GPD1	0.34	0.51 %
PON1	0.29	0.38 %
CH44	0.29	0.33 %
CH01		0.00 %
CH41		0.00 %
MC06		0.00 %
Total	64.39	2.02 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	59.80	2.27 %
Total	59.80	2.27 %

Branch *	MTD Sales L	Brand Share %
TPR2	2.95	1.40 %
CBE1	1.79	1.69 %
SNR1	1.79	1.70 %
PLI1	1.12	0.91 %
MPM1	1.08	0.86 %
CBE6	1.04	0.96 %
TPR3	0.92	1.34 %
SYM2	0.87	1.61 %
CBE3	0.79	2.04 %
AVI1	0.59	0.77 %
PPI1	0.57	1.86 %
PDM1	0.56	0.91 %
GBM1	0.34	0.43 %
KMD1	0.29	0.47 %
DPM2	0.27	0.43 %
ANR1		0.00 %
CBE5		0.00 %
CNR1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMR1		0.00 %
SUL1		0.00 %
TPR4		0.00 %
UAM1		0.00 %
WHCB	-0.97	2.32 %
Total	59.80	2.27 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	45.61	1.59 %
Total	45.61	1.59 %

Branch *	MTD Sales L	Brand Share %
SLM1	5.74	1.88 %
SLM3	1.74	1.18 %
ERD2	1.73	0.56 %
HSR2	1.72	1.80 %
NKL2	1.64	1.14 %
HSR1	1.24	1.49 %
APN1	1.05	2.90 %
ATU1	0.84	0.77 %
DPR2	0.84	1.46 %
DPR1	0.82	1.88 %
CMI1	0.62	1.62 %
SLM2	0.59	0.50 %
MTR1	0.58	0.61 %
KMM1	0.52	1.14 %
KRI1	0.36	0.36 %
VKL1	0.36	1.20 %
TRM1	0.34	0.56 %
EPI1	0.29	0.53 %
TCG1	0.29	0.38 %
MCR1	0.29	0.50 %
PDR1	0.29	0.64 %
BMD1	0.28	0.90 %
RSP1	0.27	0.34 %
EDP1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KVP1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
VPD1		0.00 %
WZWH		0.00 %
WHKP	-0.35	-1.80 %
WHPD	-0.54	3.04 %
Total	45.61	1.59 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	25.59	1.25 %
Total	25.59	1.25 %

Branch *	MTD Sales L	Brand Share %
TRL1	3.61	2.40 %
KPM2	3.37	1.53 %
TRR1	2.19	1.53 %
VEL2	1.59	0.90 %
VEL1	1.26	1.18 %
GDM1	1.15	1.47 %
TRT1	1.05	1.26 %
WJP1	0.89	1.29 %
VSI1	0.86	0.99 %
CPT1	0.83	1.83 %
ARC2	0.79	1.09 %
WJD1	0.66	1.27 %
CGM1	0.35	0.94 %
ABR1	0.25	0.22 %
AKM1		0.00 %
ANI1		0.00 %
BGR1		0.00 %
CYR1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
VNB1		0.00 %
WHVL		0.00 %
Total	25.59	1.25 %