



TN : CARRIER Sales Performance 27/04/2026 9:14 AM

MTD Sales
899.86 L

Brand Share %
3.18 %

Information:

MTD : 01-04-2026 To 26-04-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.18 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	899.86	3.18 %
Total	899.86	3.18 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH ARCOT	156.09	7.92 %
SOUTH-03	149.87	3.89 %
SOUTH-01	140.05	2.98 %
TRICHY-01	134.40	3.45 %
CHENNAI-01	132.55	3.72 %
CHENNAI-02	61.00	1.97 %
WEST-01	58.15	2.29 %
WEST-02	44.01	1.62 %
NORTH ARCOT	23.75	1.19 %
Total	899.86	3.18 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	156.09	7.92 %
Total	156.09	7.92 %

Branch *	MTD Sales L	Brand Share %
POY2	5.24	2.82 %
PRT1	3.17	2.96 %
TRK1	1.88	1.83 %
ULP1	1.42	1.67 %
MKM1	1.42	3.16 %
VCM1	0.29	0.76 %
KLM1	0.27	0.27 %
SJI2		0.00 %
TVM1		0.00 %
TVM2		0.00 %
Total	156.09	7.92 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	149.87	3.89 %
Total	149.87	3.89 %

Branch *	MTD Sales L	Brand Share %
TEN2	2.83	2.75 %
DGL2	2.10	2.32 %
TPT1	1.55	1.52 %
ATG1	1.39	1.00 %
MDU3	1.30	0.93 %
CBM1	1.19	1.84 %
ODM1	1.01	2.11 %
USL1	0.94	1.35 %
KRR1	0.91	0.41 %
MNM1	0.69	1.50 %
TMM1	0.68	0.57 %
CMR1	0.67	1.55 %
BNR1	0.56	1.17 %
DKI1	0.53	0.55 %
BTU1	0.31	0.78 %
KYK1	0.31	0.71 %
PKM1	0.26	0.86 %
ADP1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
Total	149.87	3.89 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	140.05	2.98 %
Total	140.05	2.98 %

Branch *	MTD Sales L	Brand Share %
TKS1	3.93	2.59 %
KVT1	3.81	1.77 %
SVK1	2.72	1.97 %
VNR2	2.57	1.70 %
RND1	2.28	1.41 %
NGR1	2.07	0.56 %
VLY1	1.85	1.06 %
ASM1	1.72	2.34 %
MAR1	1.53	0.94 %
KGL1	1.40	1.47 %
RPM1	1.14	0.88 %
VNR1	1.14	2.50 %
STU2	1.13	1.89 %
MMT1	1.08	1.29 %
VKM1	1.08	2.52 %
TCN1	1.06	0.98 %
KYR1	0.98	2.02 %
APK1	0.86	1.25 %
TYI1	0.78	1.13 %
KSM1	0.70	3.02 %
COL1	0.55	1.18 %
PKD1	0.55	0.46 %
PDI1	0.53	0.93 %
ERL2	0.53	0.53 %
SNL1	0.30	0.48 %
APK2		0.00 %
SGT1		0.00 %
TKY1		0.00 %
WHTV	-0.30	1.46 %
Total	140.05	2.98 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	134.40	3.45 %
Total	134.40	3.45 %

Branch *	MTD Sales L	Brand Share %
TRY2	3.08	2.59 %
TRY4	2.13	1.77 %
TNJ2	1.66	0.97 %
TTP1	1.59	2.27 %
TVR2	1.43	0.80 %
NGT1	1.34	1.47 %
MSI1	1.25	1.52 %
AYR1	1.09	1.20 %
TYR1	0.97	0.79 %
KUM1	0.95	0.51 %
KRN1	0.93	1.58 %
APM1	0.59	1.60 %
PDK1	0.34	0.30 %
PBR1	0.33	0.33 %
TVR1	0.27	0.36 %
ORU1	0.24	0.71 %
JKM1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
TZSD		0.00 %
WTRZ	-0.39	1.40 %
Total	134.40	3.45 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	132.55	3.72 %
Total	132.55	3.72 %

Branch *	MTD Sales L	Brand Share %
CH16	4.59	2.23 %
CH07	4.46	2.82 %
GUD1	4.36	3.02 %
CH30	3.11	1.94 %
CH45	3.07	2.53 %
CH14	2.13	0.86 %
CH19	2.00	1.19 %
CH38	1.63	1.55 %
GUD2	1.48	2.69 %
MRM1	1.39	1.56 %
CH49	0.80	0.64 %
TKM1	0.74	1.70 %
CH37	0.68	1.12 %
CH35	0.66	0.77 %
AVD1	0.59	0.59 %
KNR1	0.58	0.86 %
CH40		0.00 %
CZWH		0.00 %
MC09		0.00 %
MC10		0.00 %
WHC3		0.00 %
WCHN	-1.16	1.12 %
Total	132.55	3.72 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	61.00	1.97 %
Total	61.00	1.97 %

Branch *	MTD Sales L	Brand Share %
CH15	9.42	3.07 %
CH06	3.93	3.07 %
MJR1	3.26	3.17 %
CH20	3.24	1.92 %
CH23	2.20	2.89 %
CH12	1.99	1.07 %
UKI1	1.85	3.06 %
CH46	1.57	2.31 %
CH17	1.54	1.12 %
CH33	1.15	1.10 %
CH27	1.06	2.60 %
CH50	0.63	0.49 %
CH51	0.61	0.61 %
CH18	0.60	0.41 %
CH31	0.57	0.92 %
CH34	0.57	0.58 %
CH32	0.54	2.41 %
CH36	0.54	1.05 %
CH43	0.37	0.55 %
GPD1	0.34	0.53 %
PON1	0.29	0.39 %
CH44	0.29	0.35 %
CH01		0.00 %
CH41		0.00 %
MC06		0.00 %
Total	61.00	1.97 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	58.15	2.29 %
Total	58.15	2.29 %

Branch *	MTD Sales L	Brand Share %
TPR2	2.95	1.44 %
CBE1	1.79	1.74 %
SNR1	1.25	1.25 %
PLI1	1.12	0.95 %
MPM1	1.08	0.91 %
CBE6	1.04	1.01 %
TPR3	0.92	1.44 %
CBE3	0.79	2.31 %
AVI1	0.59	0.80 %
SYM2	0.57	1.13 %
PPI1	0.57	1.95 %
PDM1	0.56	0.96 %
GBM1	0.34	0.45 %
KMD1	0.29	0.56 %
DPM2	0.27	0.45 %
ANR1		0.00 %
CBE5		0.00 %
CNR1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMR1		0.00 %
SUL1		0.00 %
TPR4		0.00 %
UAM1		0.00 %
WHCB	-0.64	2.29 %
Total	58.15	2.29 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	44.01	1.62 %
Total	44.01	1.62 %

Branch *	MTD Sales L	Brand Share %
SLM1	5.74	1.98 %
SLM3	1.74	1.26 %
ERD2	1.73	0.59 %
HSR2	1.41	1.63 %
NKL2	1.30	0.97 %
HSR1	1.24	1.59 %
APN1	1.05	2.96 %
ATU1	0.84	0.82 %
DPR2	0.84	1.81 %
DPR1	0.82	2.01 %
SLM2	0.59	0.52 %
MTR1	0.58	0.64 %
KMM1	0.52	1.19 %
KRI1	0.36	0.38 %
VKL1	0.36	1.22 %
TRM1	0.34	0.58 %
TCG1	0.29	0.40 %
MCR1	0.29	0.53 %
PDR1	0.29	0.69 %
BMD1	0.28	0.93 %
RSP1	0.27	0.35 %
CMI1	0.27	0.74 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KVP1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
VPD1		0.00 %
WZWH		0.00 %
WHKP	-0.35	-1.80 %
Total	44.01	1.62 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	23.75	1.19 %
Total	23.75	1.19 %

Branch *	MTD Sales L	Brand Share %
TRL1	3.61	2.48 %
KPM2	3.37	1.57 %
TRR1	1.89	1.35 %
VEL2	1.59	0.91 %
VEL1	1.26	1.20 %
GDM1	1.15	1.50 %
WJP1	0.89	1.32 %
CPT1	0.83	1.89 %
ARC2	0.79	1.11 %
WJD1	0.66	1.28 %
VSI1	0.54	0.64 %
TRT1	0.35	0.45 %
CGM1	0.35	0.96 %
ABR1	0.25	0.22 %
AKM1		0.00 %
ANI1		0.00 %
BGR1		0.00 %
CYR1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
VNB1		0.00 %
WHVL		0.00 %
Total	23.75	1.19 %