



# TN : CARRIER Sales Performance 25/05/2026 9:14 AM

MTD Sales  
476.23 L

Brand Share %  
3.39 %

Information:

MTD : 01-05-2026 To 24-05-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **3.39 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	476.23	3.39 %
Total	476.23	3.39 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-01	99.95	3.75 %
SOUTH ARCOT	89.68	8.19 %
TRICHY-01	72.07	3.60 %
SOUTH-03	65.40	4.12 %
CHENNAI-02	56.01	2.39 %
SOUTH-01	48.25	2.62 %
WEST-02	18.33	2.01 %
WEST-01	14.73	2.60 %
NORTH ARCOT	11.80	1.15 %
Total	476.23	3.39 %

## CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	99.95	3.75 %
Total	99.95	3.75 %

Branch *	MTD Sales L	Brand Share %
CH47	3.42	2.35 %
CH07	3.27	2.81 %
CH45	2.92	3.30 %
CH16	2.07	1.16 %
KNR1	1.83	2.91 %
GUD1	1.40	1.70 %
CH19	1.27	0.99 %
CH38	0.89	1.56 %
CH37	0.62	1.46 %
CH30	0.49	0.53 %
CH35	0.37	0.59 %
AVD1		0.00 %
CH14		0.00 %
CH40		0.00 %
CH49		0.00 %
GUD2		0.00 %
MC09		0.00 %
MC10		0.00 %
TKM1		0.00 %
WHC3		0.00 %
Total	99.95	3.75 %

## SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	89.68	8.19 %
<b>Total</b>	<b>89.68</b>	<b>8.19 %</b>

Branch *	MTD Sales L	Brand Share %
POY2	2.48	2.91 %
TVM1	0.59	1.89 %
SJI2	0.49	1.07 %
TVM2	0.34	0.97 %
MKM1	0.27	1.00 %
KLM1		0.00 %
ULP1		0.00 %
VCM1		0.00 %
<b>Total</b>	<b>89.68</b>	<b>8.19 %</b>

## TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	72.07	3.60 %
<b>Total</b>	<b>72.07</b>	<b>3.60 %</b>

Branch *	MTD Sales L	Brand Share %
PBR2	3.38	2.66 %
TNJ2	1.34	1.32 %
PBR1	1.32	2.15 %
KUM1	1.22	1.11 %
PDK1	0.92	1.60 %
TYR1	0.63	1.33 %
TVR1	0.59	1.46 %
ORU1	0.56	2.55 %
NMM1	0.33	1.25 %
KUM2	0.33	0.71 %
AYR1	0.31	0.59 %
TTP1	0.27	0.62 %
TRY3	0.25	0.43 %
JKM1		0.00 %
KRN1		0.00 %
MSI1		0.00 %
TRY4		0.00 %
TZSD		0.00 %
<b>Total</b>	<b>72.07</b>	<b>3.60 %</b>

**SOUTH-03**

Property	MTD Sales L	Brand Share %
Air-Cond	65.40	4.12 %
<b>Total</b>	<b>65.40</b>	<b>4.12 %</b>

Branch *	MTD Sales L	Brand Share %
KKD3	2.79	2.82 %
MDU6	2.08	3.06 %
KRR1	0.65	0.97 %
TMM1	0.65	1.87 %
MDU3	0.63	1.23 %
USL1	0.57	2.73 %
KYK1	0.55	2.31 %
MPA1	0.53	1.34 %
BTU1	0.39	2.98 %
TDI1	0.33	0.93 %
NKI1	0.33	2.55 %
DKI1	0.29	0.69 %
PKM1	0.29	2.55 %
ATG1	0.29	0.36 %
PNV2	0.29	1.02 %
TPT1	0.29	0.87 %
MDU5	0.28	1.67 %
BNR1	0.27	2.48 %
ADP1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NTM1		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
<b>Total</b>	<b>65.40</b>	<b>4.12 %</b>

## CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	56.01	2.39 %
<b>Total</b>	<b>56.01</b>	<b>2.39 %</b>

Branch *	MTD Sales L	Brand Share %
CH03	5.20	2.42 %
CH21	4.73	2.78 %
CH18	2.06	1.80 %
CH20	1.92	1.96 %
CH23	1.22	2.04 %
CH33	0.94	1.32 %
CH34	0.90	1.27 %
CH43	0.83	1.62 %
CH46	0.83	1.71 %
CH51	0.66	0.82 %
UKI1	0.61	1.61 %
CH17	0.59	0.54 %
MC06	0.33	2.42 %
CH41	0.31	0.36 %
CH31	0.29	0.55 %
CH44	0.25	0.28 %
CH27		0.00 %
CH36		0.00 %
CH50		0.00 %
GPD1		0.00 %
PON1		0.00 %
<b>Total</b>	<b>56.01</b>	<b>2.39 %</b>

**SOUTH-01**

Property	MTD Sales L	Brand Share %
Air-Cond	48.25	2.62 %
Total	48.25	2.62 %

Branch *	MTD Sales L	Brand Share %
TUT2	3.35	3.20 %
RND1	1.16	1.29 %
RPM1	0.91	1.71 %
STU2	0.85	3.30 %
UDN1	0.66	2.15 %
NGR1	0.64	0.60 %
PKD1	0.64	1.28 %
SDI1	0.62	2.90 %
SVK1	0.58	0.93 %
VNR2	0.58	0.89 %
TKS1	0.51	1.51 %
ARM1	0.34	1.29 %
SNL1	0.32	1.25 %
S2SD	0.31	1.45 %
TCN1	0.27	0.66 %
ERL2	0.26	0.82 %
VLY1	0.26	0.26 %
APK1		0.00 %
APK2		0.00 %
COL1		0.00 %
MAR1		0.00 %
TKY1		0.00 %
TYI1		0.00 %
VNR1		0.00 %
Total	48.25	2.62 %

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	18.33	2.01 %
<b>Total</b>	<b>18.33</b>	<b>2.01 %</b>

Branch *	MTD Sales L	Brand Share %
SLM3	1.66	2.91 %
ERD2	1.59	1.61 %
NKL2	0.84	1.59 %
SLM1	0.64	0.70 %
HSR2	0.63	2.84 %
TRM1	0.57	3.39 %
VPD1	0.29	1.41 %
PDR1	0.29	2.18 %
TCG1	0.29	0.99 %
APN1		0.00 %
ATU1		0.00 %
DPR1		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
WHKP		0.00 %
WZWH		0.00 %
<b>Total</b>	<b>18.33</b>	<b>2.01 %</b>

**WEST-01**

Property	MTD Sales L	Brand Share %
Air-Cond	14.73	2.60 %
<b>Total</b>	<b>14.73</b>	<b>2.60 %</b>

Branch *	MTD Sales L	Brand Share %
SNR1	0.66	2.62 %
CBE1	0.65	2.03 %
TPR2	0.34	0.99 %
TPR4	0.34	2.26 %
AVI1	0.29	1.56 %
KGM1	0.29	2.18 %
PLI1	0.29	1.09 %
CBE3	0.29	2.19 %
MPM1	0.28	0.99 %
DPM2	0.27	1.68 %
CBE6		0.00 %
CNR1		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KMR1		0.00 %
PDM1		0.00 %
PPI1		0.00 %
SUL1		0.00 %
TPR3		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WZSD		0.00 %
WHCB	-0.32	1.08 %
<b>Total</b>	<b>14.73</b>	<b>2.60 %</b>

## NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	11.80	1.15 %
<b>Total</b>	<b>11.80</b>	<b>1.15 %</b>

Branch *	MTD Sales L	Brand Share %
SBR1	2.81	2.96 %
TRL1	2.26	2.26 %
VEL2	1.52	1.68 %
KPM2	1.20	1.10 %
ABR1	0.86	2.18 %
VSI1	0.65	1.42 %
AKM1	0.63	1.11 %
VEL1	0.39	0.61 %
GDM1	0.35	1.31 %
UGI1	0.33	3.17 %
CGM1	0.29	2.21 %
PTU1	0.29	3.14 %
CYR1	0.25	0.89 %
TRT1	0.24	0.50 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CPT1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
VNB1		0.00 %
WJD1		0.00 %
WJP1		0.00 %
WHVL	-0.27	0.85 %
<b>Total</b>	<b>11.80</b>	<b>1.15 %</b>