



# TN : CARRIER Sales Performance 23/04/2026 9:14 AM

MTD Sales  
721.45 L

Brand Share %  
3.01 %

Information:

MTD : 01-04-2026 To 22-04-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **3.01 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	721.45	3.01 %
Total	721.45	3.01 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH ARCOT	123.55	7.50 %
SOUTH-03	119.66	3.75 %
CHENNAI-01	113.06	3.70 %
SOUTH-01	109.23	2.75 %
TRICHY-01	107.83	3.26 %
WEST-01	48.24	2.28 %
CHENNAI-02	45.30	1.72 %
WEST-02	35.28	1.52 %
NORTH ARCOT	19.30	1.12 %
Total	721.45	3.01 %

## SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	123.55	7.50 %
Total	123.55	7.50 %

Branch *	MTD Sales L	Brand Share %
POY2	3.21	1.95 %
ULP1	1.42	1.85 %
TRK1	0.91	1.10 %
VCM1	0.29	0.94 %
KLM1	0.27	0.33 %
SJI2		0.00 %
TVM1		0.00 %
TVM2		0.00 %
WHUT	-0.35	2.31 %
Total	123.55	7.50 %

**SOUTH-03**

Property	MTD Sales L	Brand Share %
Air-Cond	119.66	3.75 %
<b>Total</b>	<b>119.66</b>	<b>3.75 %</b>

Branch *	MTD Sales L	Brand Share %
TEN2	1.98	2.27 %
DGL2	1.50	2.05 %
PNI1	1.40	2.56 %
ATG1	1.39	1.20 %
MDU3	1.30	1.13 %
CBM1	1.19	2.17 %
ODM1	1.01	2.49 %
MNM1	0.69	1.82 %
TMM1	0.68	0.67 %
CMR1	0.67	1.97 %
KRR1	0.62	0.33 %
BNR1	0.56	1.57 %
TPT1	0.55	0.61 %
DKI1	0.53	0.70 %
USL1	0.33	0.59 %
BTU1	0.31	0.95 %
KYK1	0.31	0.89 %
PKM1	0.26	1.17 %
ADP1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
<b>Total</b>	<b>119.66</b>	<b>3.75 %</b>

## CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	113.06	3.70 %
Total	113.06	3.70 %

Branch *	MTD Sales L	Brand Share %
CH16	4.30	2.44 %
CH07	4.02	2.87 %
CH30	3.11	2.25 %
GUD1	3.01	2.36 %
CH45	2.74	2.52 %
CH14	1.87	0.86 %
MRM1	1.39	1.80 %
CH19	1.18	0.85 %
GUD2	1.11	2.28 %
CH38	0.71	0.89 %
CH37	0.68	1.23 %
CH35	0.66	0.87 %
KNR1	0.58	1.02 %
CH49	0.56	0.52 %
TKM1	0.35	0.90 %
AVD1	0.28	0.32 %
CH40		0.00 %
CZWH		0.00 %
MC09		0.00 %
MC10		0.00 %
WHC3		0.00 %
WCHN	-0.57	0.79 %
Total	113.06	3.70 %

**SOUTH-01**

Property	MTD Sales L	Brand Share %
Air-Cond	109.23	2.75 %
<b>Total</b>	<b>109.23</b>	<b>2.75 %</b>

Branch *	MTD Sales L	Brand Share %
KVT1	3.47	1.96 %
TKS1	3.35	2.69 %
NGR1	2.07	0.67 %
VNR2	1.99	1.61 %
SVK1	1.96	1.66 %
MAR1	1.53	1.04 %
UDN1	1.52	2.57 %
KGL1	1.40	1.74 %
VLV1	1.36	0.99 %
ASM1	1.18	1.95 %
TCN1	1.06	1.15 %
STU2	0.80	1.60 %
MMT1	0.79	1.09 %
VNR1	0.60	1.65 %
RND1	0.59	0.42 %
RPM1	0.56	0.53 %
VKM1	0.54	1.49 %
PDI1	0.53	1.06 %
TYI1	0.53	0.84 %
ERL2	0.53	0.60 %
KYR1	0.31	0.75 %
PKD1	0.29	0.29 %
APK1	0.28	0.49 %
COL1	0.27	0.69 %
APK2		0.00 %
SGT1		0.00 %
SNL1		0.00 %
TKY1		0.00 %
WHTV	-0.30	1.64 %
<b>Total</b>	<b>109.23</b>	<b>2.75 %</b>

**TRICHY-01**

Property	MTD Sales L	Brand Share %
Air-Cond	107.83	3.26 %
<b>Total</b>	<b>107.83</b>	<b>3.26 %</b>

Branch *	MTD Sales L	Brand Share %
TRY2	2.74	2.58 %
TTP1	1.59	2.53 %
TVR2	1.43	0.97 %
TNJ2	1.39	0.96 %
NGT1	1.34	1.65 %
TRY4	1.14	1.17 %
AYR1	1.09	1.48 %
KUM1	0.95	0.58 %
KRN1	0.93	1.85 %
MSI1	0.71	1.05 %
APM1	0.59	2.03 %
TYR1	0.53	0.50 %
PDK1	0.34	0.37 %
PBR1	0.33	0.42 %
JKM1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
TVR1		0.00 %
TZSD		0.00 %
ORU1	-0.05	-0.19 %
WTRZ	-0.39	1.73 %
<b>Total</b>	<b>107.83</b>	<b>3.26 %</b>

**WEST-01**

Property	MTD Sales L	Brand Share %
Air-Cond	48.24	2.28 %
Total	48.24	2.28 %

Branch *	MTD Sales L	Brand Share %
CBE4	3.19	2.27 %
TPR2	2.67	1.52 %
CBE1	1.45	1.66 %
MPM1	1.08	1.07 %
TPR3	0.92	1.83 %
SNR1	0.91	1.07 %
PLI1	0.85	0.89 %
CBE6	0.65	0.75 %
AVI1	0.59	0.95 %
SYM2	0.57	1.51 %
PPI1	0.57	2.32 %
PDM1	0.56	1.30 %
CBE3	0.55	1.98 %
GBM1	0.34	0.52 %
KMD1	0.29	0.69 %
ANR1		0.00 %
CBE5		0.00 %
CNR1		0.00 %
DPM2		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMR1		0.00 %
SUL1		0.00 %
TPR4		0.00 %
UAM1		0.00 %
WHCB	-0.37	1.73 %
Total	48.24	2.28 %

## CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	45.30	1.72 %
<b>Total</b>	<b>45.30</b>	<b>1.72 %</b>

Branch *	MTD Sales L	Brand Share %
CH15	7.24	2.93 %
CH21	5.01	2.99 %
CH24	4.43	2.94 %
CH06	2.46	2.44 %
MJR1	2.43	2.72 %
CH12	1.74	1.14 %
CH17	1.54	1.33 %
CH20	1.36	0.95 %
CH46	0.95	1.58 %
CH33	0.86	0.95 %
CH27	0.83	2.19 %
CH50	0.63	0.59 %
CH31	0.57	1.01 %
CH34	0.57	0.63 %
CH32	0.54	2.76 %
CH43	0.37	0.61 %
GPD1	0.34	0.60 %
CH18	0.31	0.24 %
CH51	0.29	0.35 %
CH44	0.29	0.39 %
CH36	0.26	0.55 %
CH01		0.00 %
CH41		0.00 %
MC06		0.00 %
PON1		0.00 %
<b>Total</b>	<b>45.30</b>	<b>1.72 %</b>

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	35.28	1.52 %
Total	35.28	1.52 %

Branch *	MTD Sales L	Brand Share %
SLM1	4.43	1.73 %
SLM3	1.74	1.44 %
ERD2	1.39	0.56 %
HSR1	1.24	1.80 %
ATU1	0.84	0.98 %
DPR2	0.84	2.20 %
DPR1	0.82	2.32 %
HSR2	0.80	1.11 %
NKL2	0.66	0.57 %
SLM2	0.59	0.60 %
APN1	0.56	1.79 %
KMM1	0.52	1.38 %
KRI1	0.36	0.43 %
VKL1	0.36	1.35 %
TRM1	0.34	0.75 %
TCG1	0.29	0.47 %
PDR1	0.29	0.79 %
MTR1	0.24	0.40 %
BMD1		0.00 %
CMI1		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
VPD1		0.00 %
WHPD		0.00 %
WZWH		0.00 %
WHKP	-0.35	-1.75 %
Total	35.28	1.52 %

## NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	19.30	1.12 %
<b>Total</b>	<b>19.30</b>	<b>1.12 %</b>

Branch *	MTD Sales L	Brand Share %
TRL1	3.35	2.76 %
KPM2	2.54	1.47 %
VEL1	1.26	1.36 %
TRR1	1.08	0.90 %
VEL2	1.06	0.68 %
CPT1	0.83	2.30 %
ARC2	0.79	1.22 %
WJD1	0.66	1.39 %
GDM1	0.61	0.87 %
WJP1	0.58	1.04 %
VSI1	0.54	0.78 %
TRT1	0.35	0.53 %
CGM1	0.35	1.07 %
ABR1	0.25	0.25 %
AKM1		0.00 %
ANI1		0.00 %
BGR1		0.00 %
CYR1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
VNB1		0.00 %
WHVL		0.00 %
<b>Total</b>	<b>19.30</b>	<b>1.12 %</b>