



TN : CARRIER Sales Performance 21/03/2026 9:14 AM

MTD Sales
285.89 L

Brand Share %
3.44 %

Information:

MTD : 01-03-2026 To 20-03-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.44 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	285.89	3.44 %
Total	285.89	3.44 %

Sales Zone	MTD Sales L	Brand Share %
TRICHY-01	87.46	7.05 %
CHENNAI-01	44.18	3.47 %
SOUTH ARCOT	43.76	8.19 %
SOUTH-03	40.80	3.96 %
SOUTH-01	28.21	2.35 %
WEST-02	17.34	2.37 %
CHENNAI-02	13.88	1.32 %
WEST-01	7.12	1.07 %
NORTH ARCOT	3.14	0.54 %
Total	285.89	3.44 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	87.46	7.05 %
Total	87.46	7.05 %

Branch *	MTD Sales L	Brand Share %
PBR2	1.90	2.77 %
MVM1	1.55	2.73 %
TRY2	0.82	2.36 %
PDK1	0.69	2.35 %
KUM1	0.54	0.74 %
NGT1	0.35	1.51 %
PTK1	0.35	0.55 %
TTP1	0.34	1.63 %
AYR1	0.31	1.39 %
ORU1	0.29	2.70 %
NCK1	0.28	1.77 %
TRY4	0.27	0.60 %
NMM1	0.25	2.32 %
MDI1	0.25	0.72 %
APM1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
MSI1		0.00 %
PBR1		0.00 %
TRY3		0.00 %
TVR1		0.00 %
TVR2		0.00 %
TYR1		0.00 %
TZSD		0.00 %
Total	87.46	7.05 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	44.18	3.47 %
Total	44.18	3.47 %

Branch *	MTD Sales L	Brand Share %
CH45	1.33	3.33 %
CH19	1.30	2.49 %
CH39	0.81	3.38 %
CH16	0.72	1.15 %
CH49	0.61	0.94 %
GUD1	0.57	1.32 %
AVD1	0.36	0.68 %
CH30	0.33	0.86 %
CH07	0.31	0.60 %
CH37	0.29	1.22 %
GUD2	0.29	1.17 %
CH08		0.00 %
CH29		0.00 %
CH35		0.00 %
CH38		0.00 %
CH40		0.00 %
CZWH		0.00 %
KNR1		0.00 %
MC10		0.00 %
TKM1		0.00 %
CH14	-0.27	-0.34 %
Total	44.18	3.47 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	43.76	8.19 %
Total	43.76	8.19 %

Branch *	MTD Sales L	Brand Share %
SJI2	0.56	2.15 %
TVM2	0.47	2.87 %
KLM1	0.29	1.07 %
MKM1	0.29	1.64 %
VCM1	0.25	1.13 %
TVM1		0.00 %
ULP1		0.00 %
WHUT		0.00 %
Total	43.76	8.19 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	40.80	3.96 %
Total	40.80	3.96 %

Branch *	MTD Sales L	Brand Share %
MPA1	0.90	2.44 %
KKD3	0.84	1.91 %
TMM1	0.68	2.71 %
TPT1	0.61	2.65 %
PVI1	0.56	2.94 %
TEN1	0.55	3.05 %
CBM1	0.52	2.94 %
SVG1	0.51	2.15 %
TEN2	0.42	2.17 %
KRR1	0.33	0.69 %
USL1	0.32	2.02 %
KYK1	0.29	2.07 %
BTU1	0.28	2.54 %
PNI1	0.27	1.37 %
MDU3	0.27	0.52 %
ADP1	0.25	2.05 %
ATG1		0.00 %
BNR1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NTM1		0.00 %
PKM1		0.00 %
PNV2		0.00 %
SGP1		0.00 %
TDI1		0.00 %
Total	40.80	3.96 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	28.21	2.35 %
Total	28.21	2.35 %

Branch *	MTD Sales L	Brand Share %
TUT1	7.53	3.01 %
TUT2	0.99	1.84 %
VNR2	0.68	1.86 %
APK2	0.56	2.46 %
KYR1	0.35	2.88 %
STU2	0.29	2.12 %
NGR1	0.29	0.38 %
SNL1	0.27	2.20 %
ARM1	0.25	2.36 %
MAR1	0.25	0.83 %
PKD1	0.25	0.85 %
PDI1	0.25	1.41 %
VNR1	0.24	1.01 %
APK1		0.00 %
ASM1		0.00 %
COL1		0.00 %
ERL2		0.00 %
KGL1		0.00 %
MMT1		0.00 %
RND1		0.00 %
RPM1		0.00 %
SDI1		0.00 %
SVK1		0.00 %
TCN1		0.00 %
TKS1		0.00 %
TKY1		0.00 %
VLY1		0.00 %
Total	28.21	2.35 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	17.34	2.37 %
Total	17.34	2.37 %

Branch *	MTD Sales L	Brand Share %
SLM1	2.38	2.77 %
ERD2	1.20	1.64 %
NKL2	0.51	1.27 %
HSR1	0.51	3.11 %
EPI1	0.42	2.92 %
TRM1	0.37	1.95 %
PDR1	0.35	2.47 %
KRI1	0.34	2.92 %
ATU1	0.31	1.11 %
RSP1	0.25	1.40 %
VKL1	0.25	3.18 %
APN1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
HRR1		0.00 %
HSR2		0.00 %
KAM1		0.00 %
KMM1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
SLM3		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WZWH		0.00 %
Total	17.34	2.37 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	13.88	1.32 %
Total	13.88	1.32 %

Branch *	MTD Sales L	Brand Share %
CH03	2.46	2.64 %
CH21	1.11	1.77 %
CH15	0.91	0.83 %
CH20	0.90	1.74 %
CH06	0.80	2.14 %
CH51	0.70	1.63 %
CH17	0.56	1.43 %
CH44	0.37	1.22 %
CH34	0.35	1.12 %
CH31	0.29	1.24 %
CH50	0.27	0.58 %
CH27	0.27	1.86 %
MJR1	0.27	0.74 %
CH23	0.25	0.94 %
UKI1	0.25	1.14 %
CH01		0.00 %
CH12		0.00 %
CH18		0.00 %
CH32		0.00 %
CH33		0.00 %
CH36		0.00 %
CH43		0.00 %
CH46		0.00 %
GPD1		0.00 %
MC06		0.00 %
PON1		0.00 %
Total	13.88	1.32 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	7.12	1.07 %
Total	7.12	1.07 %

Branch *	MTD Sales L	Brand Share %
KGM1	0.30	2.54 %
CBE6	0.28	1.01 %
TPR1	0.25	0.84 %
ANR1		0.00 %
AVI1		0.00 %
CBE1		0.00 %
CBE3		0.00 %
CBE4		0.00 %
CBE5		0.00 %
DPM2		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR2		0.00 %
TPR3		0.00 %
TPR4		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WHCB		0.00 %
WZSD		0.00 %
Total	7.12	1.07 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	3.14	0.54 %
Total	3.14	0.54 %

Branch *	MTD Sales L	Brand Share %
TRL1	1.02	1.50 %
SBR1	0.67	1.46 %
VEL1	0.39	1.38 %
VEL2	0.29	0.59 %
KPM1	0.27	1.03 %
ABR1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM2		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
UGI1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	3.14	0.54 %