



# TN : CARRIER Sales Performance 20/04/2026 9:14 AM

MTD Sales  
616.50 L

Brand Share %  
2.96 %

Information:

MTD : 01-04-2026 To 19-04-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **2.96 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	616.50	2.96 %
Total	616.50	2.96 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH-03	104.19	3.85 %
SOUTH ARCOT	103.83	7.39 %
CHENNAI-01	103.32	3.71 %
SOUTH-01	89.77	2.67 %
TRICHY-01	88.22	3.08 %
CHENNAI-02	40.86	1.76 %
WEST-01	40.48	2.16 %
WEST-02	28.83	1.44 %
NORTH ARCOT	17.00	1.13 %
Total	616.50	2.96 %

## SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	104.19	3.85 %
Total	104.19	3.85 %

Branch *	MTD Sales L	Brand Share %
PNI1	1.40	2.93 %
ATG1	1.39	1.53 %
MDU3	1.30	1.34 %
DGL2	1.24	1.93 %
CBM1	1.19	2.65 %
MNM1	0.69	2.23 %
TMM1	0.68	0.82 %
KRR1	0.62	0.37 %
TEN2	0.59	0.77 %
BNR1	0.56	1.90 %
CMR1	0.34	1.13 %
KYK1	0.31	1.00 %
TPT1	0.27	0.33 %
PKM1	0.26	1.53 %
ADP1		0.00 %
BTU1		0.00 %
DKI1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
USL1		0.00 %
Total	104.19	3.85 %

## SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	103.83	7.39 %
<b>Total</b>	<b>103.83</b>	<b>7.39 %</b>

Branch *	MTD Sales L	Brand Share %
POY2	2.34	1.68 %
ULP1	1.15	1.75 %
MKM1	0.84	2.26 %
VCM1	0.29	0.98 %
TRK1	0.28	0.42 %
KLM1	0.27	0.36 %
SJ12		0.00 %
TVM1		0.00 %
TVM2		0.00 %
WHUT		0.00 %
<b>Total</b>	<b>103.83</b>	<b>7.39 %</b>

## CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	103.32	3.71 %
<b>Total</b>	<b>103.32</b>	<b>3.71 %</b>

Branch *	MTD Sales L	Brand Share %
CH16	4.30	2.65 %
GUD1	3.01	2.53 %
CH45	2.74	2.90 %
CH14	1.60	0.82 %
MRM1	1.39	1.90 %
GUD2	1.11	2.47 %
CH30	1.07	0.87 %
CH19	0.89	0.70 %
CH38	0.71	1.01 %
CH37	0.68	1.31 %
CH35	0.66	0.95 %
KNR1	0.58	1.14 %
CH49	0.56	0.57 %
TKM1	0.35	1.04 %
AVD1	0.28	0.36 %
CH40		0.00 %
CZWH		0.00 %
MC09		0.00 %
MC10		0.00 %
WHC3		0.00 %
WCHN	-0.57	0.97 %
<b>Total</b>	<b>103.32</b>	<b>3.71 %</b>

**SOUTH-01**

Property	MTD Sales L	Brand Share %
Air-Cond	89.77	2.67 %
<b>Total</b>	<b>89.77</b>	<b>2.67 %</b>

Branch *	MTD Sales L	Brand Share %
TKS1	2.81	2.79 %
KVT1	2.66	1.85 %
SVK1	1.96	1.95 %
NGR1	1.70	0.69 %
VNR2	1.42	1.32 %
VLY1	1.36	1.17 %
TCN1	1.06	1.29 %
MAR1	0.86	0.70 %
STU2	0.80	1.88 %
KGL1	0.60	0.90 %
VNR1	0.60	1.89 %
RND1	0.59	0.49 %
RPM1	0.56	0.63 %
VKM1	0.54	1.86 %
MMT1	0.51	0.84 %
ASM1	0.31	0.63 %
KYR1	0.31	0.88 %
TYI1	0.29	0.53 %
APK1	0.28	0.56 %
COL1	0.27	0.77 %
ERL2	0.25	0.31 %
PDI1	0.25	0.59 %
APK2		0.00 %
PKD1		0.00 %
SGT1		0.00 %
SNL1		0.00 %
TKY1		0.00 %
WHTV	-0.30	2.03 %
<b>Total</b>	<b>89.77</b>	<b>2.67 %</b>

**TRICHY-01**

Property	MTD Sales L	Brand Share %
Air-Cond	88.22	3.08 %
<b>Total</b>	<b>88.22</b>	<b>3.08 %</b>

Branch *	MTD Sales L	Brand Share %
TRY2	1.92	2.00 %
TVR2	1.43	1.08 %
NGT1	1.34	1.94 %
TRY4	1.14	1.34 %
TNJ2	1.13	0.94 %
AYR1	1.09	1.69 %
KUM1	0.95	0.67 %
TTP1	0.61	1.18 %
APM1	0.59	2.39 %
KRN1	0.59	1.34 %
TYR1	0.53	0.58 %
PBR1	0.33	0.49 %
MSI1	0.27	0.46 %
JKM1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
PDK1		0.00 %
TVR1		0.00 %
TZSD		0.00 %
WTRZ		0.00 %
ORU1	-0.05	-0.22 %
<b>Total</b>	<b>88.22</b>	<b>3.08 %</b>

## CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	40.86	1.76 %
<b>Total</b>	<b>40.86</b>	<b>1.76 %</b>

Branch *	MTD Sales L	Brand Share %
CH06	2.18	2.47 %
CH12	1.74	1.28 %
CH17	1.54	1.47 %
CH20	1.36	1.17 %
CH46	0.95	1.73 %
CH33	0.86	1.04 %
CH27	0.83	2.44 %
CH50	0.63	0.63 %
CH31	0.57	1.21 %
CH34	0.57	0.68 %
CH43	0.37	0.64 %
GPD1	0.34	0.71 %
CH18	0.31	0.28 %
CH51	0.29	0.39 %
CH44	0.29	0.44 %
CH36	0.26	0.63 %
CH01		0.00 %
CH23		0.00 %
CH32		0.00 %
CH41		0.00 %
MC06		0.00 %
PON1		0.00 %
<b>Total</b>	<b>40.86</b>	<b>1.76 %</b>

**WEST-01**

Property	MTD Sales L	Brand Share %
Air-Cond	40.48	2.16 %
<b>Total</b>	<b>40.48</b>	<b>2.16 %</b>

Branch *	MTD Sales L	Brand Share %
CBE4	2.82	2.23 %
TPR2	1.74	1.13 %
CBE1	1.18	1.49 %
MPM1	1.08	1.15 %
PLI1	0.85	1.02 %
CBE6	0.65	0.84 %
TPR3	0.59	1.32 %
AVI1	0.59	0.99 %
SYM2	0.57	1.80 %
PPI1	0.57	2.68 %
SNR1	0.57	0.73 %
PDM1	0.56	1.45 %
GBM1	0.34	0.59 %
KMD1	0.29	0.81 %
CBE3	0.23	1.16 %
ANR1		0.00 %
CBE5		0.00 %
CNR1		0.00 %
DPM2		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMR1		0.00 %
SUL1		0.00 %
TPR4		0.00 %
UAM1		0.00 %
WHCB	-0.37	1.78 %
<b>Total</b>	<b>40.48</b>	<b>2.16 %</b>

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	28.83	1.44 %
<b>Total</b>	<b>28.83</b>	<b>1.44 %</b>

Branch *	MTD Sales L	Brand Share %
SLM1	4.15	1.89 %
SLM3	1.47	1.55 %
HSR1	1.24	2.00 %
ERD2	1.03	0.47 %
ATU1	0.84	1.18 %
DPR1	0.82	2.53 %
NKL2	0.66	0.64 %
SLM2	0.59	0.72 %
APN1	0.56	2.16 %
HSR2	0.52	0.89 %
KMM1	0.52	1.65 %
VKL1	0.36	1.51 %
TCG1	0.29	0.54 %
DPR2	0.29	0.84 %
MTR1	0.24	0.50 %
BMD1		0.00 %
CMI1		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
TRM1		0.00 %
VPD1		0.00 %
WHPD		0.00 %
WZWH		0.00 %
WHKP	-0.35	-1.58 %
<b>Total</b>	<b>28.83</b>	<b>1.44 %</b>

## NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	17.00	1.13 %
<b>Total</b>	<b>17.00</b>	<b>1.13 %</b>

Branch *	MTD Sales L	Brand Share %
KPM2	2.54	1.70 %
VEL2	1.06	0.76 %
VEL1	0.98	1.19 %
CPT1	0.83	2.60 %
TRR1	0.71	0.70 %
WJD1	0.66	1.50 %
WJP1	0.58	1.14 %
ARC2	0.53	0.93 %
TRT1	0.35	0.62 %
CGM1	0.35	1.36 %
GDM1	0.33	0.53 %
VSI1	0.25	0.44 %
ABR1	0.25	0.29 %
AKM1		0.00 %
ANI1		0.00 %
BGR1		0.00 %
CYR1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
VNB1		0.00 %
WHVL		0.00 %
<b>Total</b>	<b>17.00</b>	<b>1.13 %</b>