



TN : CARRIER Sales Performance 17/04/2026 9:14 AM

MTD Sales
499.21 L

Brand Share %
2.87 %

Information:

MTD : 01-04-2026 To 16-04-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **2.87 %** are only listed below

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 499.21 | 2.87 % |
| Total | 499.21 | 2.87 % |

| Sales Zone | MTD Sales L | Brand Share % |
|-------------|-------------|---------------|
| SOUTH ARCOT | 89.39 | 7.31 % |
| CHENNAI-01 | 85.83 | 3.63 % |
| SOUTH-03 | 84.65 | 3.83 % |
| SOUTH-01 | 69.97 | 2.54 % |
| TRICHY-01 | 66.87 | 2.77 % |
| CHENNAI-02 | 33.04 | 1.68 % |
| WEST-01 | 32.63 | 2.23 % |
| WEST-02 | 23.39 | 1.37 % |
| NORTH ARCOT | 13.45 | 1.04 % |
| Total | 499.21 | 2.87 % |

SOUTH ARCOT

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 89.39 | 7.31 % |
| Total | 89.39 | 7.31 % |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| POY2 | 1.51 | 1.18 % |
| ULP1 | 1.15 | 1.98 % |
| PRT1 | 0.86 | 1.44 % |
| MKM1 | 0.84 | 2.57 % |
| TRK1 | 0.28 | 0.48 % |
| KLM1 | | 0.00 % |
| SJI2 | | 0.00 % |
| TVM1 | | 0.00 % |
| TVM2 | | 0.00 % |
| VCM1 | | 0.00 % |
| WHUT | | 0.00 % |
| Total | 89.39 | 7.31 % |

CHENNAI-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 85.83 | 3.63 % |
| Total | 85.83 | 3.63 % |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| CH07 | 3.08 | 2.81 % |
| GUD1 | 2.72 | 2.61 % |
| CH45 | 2.06 | 2.51 % |
| CH16 | 1.86 | 1.43 % |
| CH14 | 1.33 | 0.80 % |
| CH19 | 0.89 | 0.85 % |
| GUD2 | 0.85 | 2.12 % |
| MRM1 | 0.82 | 1.33 % |
| CH37 | 0.68 | 1.45 % |
| CH35 | 0.66 | 1.09 % |
| KNR1 | 0.58 | 1.37 % |
| CH49 | 0.56 | 0.67 % |
| CH30 | 0.51 | 0.50 % |
| CH38 | 0.37 | 0.59 % |
| TKM1 | 0.35 | 1.13 % |
| AVD1 | 0.28 | 0.42 % |
| CH40 | | 0.00 % |
| CZWH | | 0.00 % |
| MC09 | | 0.00 % |
| MC10 | | 0.00 % |
| WHC3 | | 0.00 % |
| WCHN | -0.24 | 0.49 % |
| Total | 85.83 | 3.63 % |

SOUTH-03

| Property | MTD Sales L | Brand Share % |
|--------------|--------------|---------------|
| Air-Cond | 84.65 | 3.83 % |
| Total | 84.65 | 3.83 % |

| Branch * | MTD Sales L | Brand Share % |
|--------------|--------------|---------------|
| ATG1 | 1.39 | 1.85 % |
| MDU3 | 1.30 | 1.67 % |
| PNI1 | 0.91 | 2.50 % |
| DGL2 | 0.89 | 1.59 % |
| MNM1 | 0.69 | 2.64 % |
| TMM1 | 0.68 | 0.99 % |
| KRR1 | 0.62 | 0.42 % |
| BNR1 | 0.56 | 2.46 % |
| CMR1 | 0.34 | 1.30 % |
| KYK1 | 0.31 | 1.19 % |
| TPT1 | 0.27 | 0.36 % |
| ADP1 | | 0.00 % |
| BTU1 | | 0.00 % |
| DKI1 | | 0.00 % |
| KPT1 | | 0.00 % |
| MLR1 | | 0.00 % |
| NKI1 | | 0.00 % |
| NTM1 | | 0.00 % |
| ODM1 | | 0.00 % |
| PKM1 | | 0.00 % |
| PNV2 | | 0.00 % |
| PVI1 | | 0.00 % |
| SGP1 | | 0.00 % |
| SVG1 | | 0.00 % |
| SZSD | | 0.00 % |
| TDI1 | | 0.00 % |
| TEN2 | | 0.00 % |
| USL1 | | 0.00 % |
| Total | 84.65 | 3.83 % |

SOUTH-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 69.97 | 2.54 % |
| Total | 69.97 | 2.54 % |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| TKS1 | 2.17 | 2.86 % |
| NGR1 | 1.70 | 0.89 % |
| KVT1 | 1.55 | 1.32 % |
| UDN1 | 1.21 | 2.55 % |
| ARM1 | 1.18 | 2.78 % |
| SVK1 | 1.17 | 1.44 % |
| VNR2 | 1.14 | 1.31 % |
| VLV1 | 1.10 | 1.18 % |
| MAR1 | 0.86 | 0.90 % |
| STU2 | 0.80 | 2.27 % |
| RND1 | 0.59 | 0.60 % |
| RPM1 | 0.56 | 0.77 % |
| VKM1 | 0.54 | 2.29 % |
| MMT1 | 0.51 | 1.02 % |
| TCN1 | 0.35 | 0.48 % |
| KYR1 | 0.31 | 1.03 % |
| TYI1 | 0.29 | 0.62 % |
| APK1 | 0.28 | 0.69 % |
| COL1 | 0.27 | 0.94 % |
| VNR1 | 0.27 | 0.95 % |
| ERL2 | 0.25 | 0.35 % |
| PDI1 | 0.25 | 0.73 % |
| APK2 | | 0.00 % |
| ASM1 | | 0.00 % |
| KGL1 | | 0.00 % |
| PKD1 | | 0.00 % |
| SGT1 | | 0.00 % |
| SNL1 | | 0.00 % |
| TKY1 | | 0.00 % |
| WHTV | -0.30 | 2.60 % |
| Total | 69.97 | 2.54 % |

TRICHY-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 66.87 | 2.77 % |
| Total | 66.87 | 2.77 % |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| TRY2 | 1.84 | 2.47 % |
| TVR2 | 1.43 | 1.24 % |
| TNJ2 | 1.13 | 1.14 % |
| AYR1 | 1.09 | 2.14 % |
| TRY4 | 0.85 | 1.35 % |
| NGT1 | 0.85 | 1.45 % |
| KUM1 | 0.67 | 0.54 % |
| KRN1 | 0.59 | 1.55 % |
| TYR1 | 0.53 | 0.68 % |
| MSI1 | 0.27 | 0.56 % |
| APM1 | 0.26 | 1.24 % |
| JKM1 | | 0.00 % |
| NCK1 | | 0.00 % |
| NMM1 | | 0.00 % |
| PBR1 | | 0.00 % |
| PDK1 | | 0.00 % |
| TTP1 | | 0.00 % |
| TVR1 | | 0.00 % |
| TZSD | | 0.00 % |
| WTRZ | | 0.00 % |
| ORU1 | -0.05 | -0.26 % |
| Total | 66.87 | 2.77 % |

CHENNAI-02

| Property | MTD Sales L | Brand Share % |
|--------------|--------------|---------------|
| Air-Cond | 33.04 | 1.68 % |
| Total | 33.04 | 1.68 % |

| Branch * | MTD Sales L | Brand Share % |
|--------------|--------------|---------------|
| CH06 | 1.92 | 2.87 % |
| CH17 | 1.54 | 1.68 % |
| MJR1 | 1.37 | 1.97 % |
| CH20 | 1.36 | 1.32 % |
| CH12 | 0.86 | 0.75 % |
| CH27 | 0.83 | 2.73 % |
| CH46 | 0.68 | 1.46 % |
| CH33 | 0.57 | 0.82 % |
| CH43 | 0.37 | 0.80 % |
| CH50 | 0.37 | 0.43 % |
| GPD1 | 0.34 | 0.81 % |
| UKI1 | 0.33 | 0.94 % |
| CH18 | 0.31 | 0.34 % |
| CH31 | 0.29 | 0.76 % |
| CH44 | 0.29 | 0.52 % |
| CH34 | 0.29 | 0.40 % |
| CH36 | 0.26 | 0.72 % |
| CH01 | | 0.00 % |
| CH23 | | 0.00 % |
| CH32 | | 0.00 % |
| CH41 | | 0.00 % |
| CH51 | | 0.00 % |
| MC06 | | 0.00 % |
| PON1 | | 0.00 % |
| Total | 33.04 | 1.68 % |

WEST-01

| Property | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| Air-Cond | 32.63 | 2.23 % |
| Total | 32.63 | 2.23 % |

| Branch * | MTD Sales L | Brand Share % |
|----------|-------------|---------------|
| CBE4 | 1.61 | 1.66 % |
| CBE1 | 1.18 | 1.83 % |
| TPR2 | 1.17 | 0.96 % |
| PLI1 | 0.85 | 1.26 % |
| MPM1 | 0.80 | 1.20 % |
| AVI1 | 0.59 | 1.12 % |
| SYM2 | 0.57 | 2.55 % |
| SNR1 | 0.57 | 0.90 % |
| PDM1 | 0.56 | 1.80 % |
| CBE6 | 0.37 | 0.62 % |
| GBM1 | 0.34 | 0.74 % |
| KMD1 | 0.29 | 1.07 % |
| TPR3 | 0.28 | 0.91 % |
| ANR1 | | 0.00 % |
| CBE3 | | 0.00 % |
| CBE5 | | 0.00 % |
| CNR1 | | 0.00 % |
| DPM2 | | 0.00 % |
| GDR1 | | 0.00 % |
| KGI1 | | 0.00 % |
| KGM1 | | 0.00 % |
| KMR1 | | 0.00 % |
| SUL1 | | 0.00 % |
| TPR4 | | 0.00 % |
| UAM1 | | 0.00 % |
| WHCB | -0.37 | 1.84 % |
| Total | 32.63 | 2.23 % |

WEST-02

| Property | MTD Sales L | Brand Share % |
|--------------|--------------|---------------|
| Air-Cond | 23.39 | 1.37 % |
| Total | 23.39 | 1.37 % |

| Branch * | MTD Sales L | Brand Share % |
|--------------|--------------|---------------|
| SLM1 | 2.25 | 1.31 % |
| SLM3 | 1.47 | 1.92 % |
| ERD2 | 1.03 | 0.55 % |
| HSR1 | 1.00 | 1.90 % |
| ATU1 | 0.84 | 1.38 % |
| NKL2 | 0.66 | 0.72 % |
| KMM1 | 0.52 | 1.74 % |
| VKL1 | 0.36 | 1.78 % |
| TCG1 | 0.29 | 0.61 % |
| DPR2 | 0.29 | 0.94 % |
| APN1 | 0.28 | 1.26 % |
| HSR2 | 0.28 | 0.61 % |
| SLM2 | 0.25 | 0.35 % |
| MTR1 | 0.24 | 0.58 % |
| BMD1 | | 0.00 % |
| CMI1 | | 0.00 % |
| EDP1 | | 0.00 % |
| EPI1 | | 0.00 % |
| HRR1 | | 0.00 % |
| KAM1 | | 0.00 % |
| KRI1 | | 0.00 % |
| KVP1 | | 0.00 % |
| MCR1 | | 0.00 % |
| OML1 | | 0.00 % |
| PDR1 | | 0.00 % |
| PLC1 | | 0.00 % |
| PMP1 | | 0.00 % |
| RSP1 | | 0.00 % |
| SGG1 | | 0.00 % |
| SGI1 | | 0.00 % |
| TRM1 | | 0.00 % |
| VPD1 | | 0.00 % |
| WHPD | | 0.00 % |
| WZWH | | 0.00 % |
| WHKP | -0.35 | -1.52 % |
| Total | 23.39 | 1.37 % |

NORTH ARCOT

| Property | MTD Sales L | Brand Share % |
|--------------|--------------|---------------|
| Air-Cond | 13.45 | 1.04 % |
| Total | 13.45 | 1.04 % |

| Branch * | MTD Sales L | Brand Share % |
|--------------|--------------|---------------|
| TRL1 | 2.42 | 2.70 % |
| KPM2 | 2.20 | 1.73 % |
| SBR1 | 2.00 | 2.48 % |
| VEL1 | 0.98 | 1.34 % |
| TRR1 | 0.71 | 0.77 % |
| VEL2 | 0.71 | 0.59 % |
| WJD1 | 0.66 | 1.85 % |
| TRT1 | 0.35 | 0.78 % |
| CGM1 | 0.35 | 1.57 % |
| GDM1 | 0.33 | 0.61 % |
| WJP1 | 0.29 | 0.65 % |
| VSI1 | 0.25 | 0.50 % |
| ABR1 | 0.25 | 0.33 % |
| ARC2 | 0.25 | 0.52 % |
| AKM1 | | 0.00 % |
| ANI1 | | 0.00 % |
| BGR1 | | 0.00 % |
| CYR1 | | 0.00 % |
| KPM1 | | 0.00 % |
| PLR1 | | 0.00 % |
| PTU1 | | 0.00 % |
| SLG1 | | 0.00 % |
| VNB1 | | 0.00 % |
| WHVL | | 0.00 % |
| Total | 13.45 | 1.04 % |