



TN : CARRIER Sales Performance 12/11/2025 9:14 AM

MTD Sales
48.03 L

Brand Share %
4.78 %

Information:

MTD : 01-11-2025 To 11-11-2025

* Branch where in Brand Share % is less than Overall State's Brand Share **4.78 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	48.03	4.78 %
Total	48.03	4.78 %

Sales Zone	MTD Sales L	Brand Share %
TRICHY-01	12.64	7.08 %
SOUTH-03	7.44	6.92 %
CHENNAI-02	6.10	4.51 %
SOUTH-01	5.91	4.09 %
CHENNAI-01	5.11	2.71 %
WEST-02	5.00	10.98 %
SOUTH ARCOT	4.38	4.42 %
WEST-01	1.45	3.02 %
KL-SOUTH		0.00 %
NORTH ARCOT		0.00 %
Total	48.03	4.78 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	12.64	7.08 %
Total	12.64	7.08 %

Branch *	MTD Sales L	Brand Share %
APM1		0.00 %
AYR1		0.00 %
KRN1		0.00 %
KUM1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
ORU1		0.00 %
PBR1		0.00 %
PDK1		0.00 %
PTK1		0.00 %
TRY2		0.00 %
TVR2		0.00 %
WTRZ		0.00 %
Total	12.64	7.08 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	7.44	6.92 %
Total	7.44	6.92 %

Branch *	MTD Sales L	Brand Share %
ADP1		0.00 %
ATG1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU3		0.00 %
MDU5		0.00 %
MLR1		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
TDI1		0.00 %
TEN2		0.00 %
TPT1		0.00 %
USL1		0.00 %
WHMD		0.00 %
Total	7.44	6.92 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	6.10	4.51 %
Total	6.10	4.51 %

Branch *	MTD Sales L	Brand Share %
CH15	0.95	4.61 %
CH12	0.33	3.32 %
MJR1	0.26	3.32 %
CH03		0.00 %
CH09		0.00 %
CH17		0.00 %
CH18		0.00 %
CH20		0.00 %
CH23		0.00 %
CH27		0.00 %
CH31		0.00 %
CH32		0.00 %
CH36		0.00 %
CH41		0.00 %
CH43		0.00 %
CH44		0.00 %
CH46		0.00 %
GPD1		0.00 %
MC06		0.00 %
PON1		0.00 %
UKI1		0.00 %
Total	6.10	4.51 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	5.91	4.09 %
Total	5.91	4.09 %

Branch *	MTD Sales L	Brand Share %
APK2		0.00 %
ASM1		0.00 %
COL1		0.00 %
ERL2		0.00 %
KGL1		0.00 %
KSM1		0.00 %
MAR1		0.00 %
MMT1		0.00 %
NGR1		0.00 %
PDI1		0.00 %
PKD1		0.00 %
RND1		0.00 %
RPM1		0.00 %
S2SD		0.00 %
SGT1		0.00 %
SKD1		0.00 %
SNL1		0.00 %
STU2		0.00 %
SVK1		0.00 %
TCN1		0.00 %
TKS2		0.00 %
TKY1		0.00 %
TYI1		0.00 %
UDN1		0.00 %
VKM1		0.00 %
VNR1		0.00 %
VNR2		0.00 %
WHTV		0.00 %
ARM1	-0.27	-31.90 %
Total	5.91	4.09 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	5.11	2.71 %
Total	5.11	2.71 %

Branch *	MTD Sales L	Brand Share %
CH42	0.82	3.82 %
CH19	0.55	4.51 %
AVD1		0.00 %
CGL1		0.00 %
CH08		0.00 %
CH11		0.00 %
CH14		0.00 %
CH16		0.00 %
CH26		0.00 %
CH28		0.00 %
CH29		0.00 %
CH35		0.00 %
CH37		0.00 %
CH38		0.00 %
CH39		0.00 %
CH40		0.00 %
CH45		0.00 %
CH48		0.00 %
CZWH		0.00 %
GUD1		0.00 %
GUD2		0.00 %
KNR1		0.00 %
MC09		0.00 %
MRM1		0.00 %
TKM1		0.00 %
WCHN		0.00 %
WHC3		0.00 %
Total	5.11	2.71 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	5.00	10.98 %
Total	5.00	10.98 %

Branch *	MTD Sales L	Brand Share %
APN1		0.00 %
ATU1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
ERD2		0.00 %
HSR1		0.00 %
HSR2		0.00 %
KMM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
NKL2		0.00 %
OML1		0.00 %
PDR1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
SLM3		0.00 %
TCG1		0.00 %
VKL1		0.00 %
VPD1		0.00 %
WHPD		0.00 %
Total	5.00	10.98 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	4.38	4.42 %
Total	4.38	4.42 %

Branch *	MTD Sales L	Brand Share %
KKI2		0.00 %
KLM1		0.00 %
MKM1		0.00 %
PRT1		0.00 %
SJI2		0.00 %
STP1		0.00 %
TDM1		0.00 %
TVM1		0.00 %
VPM1		0.00 %
VPM2		0.00 %
WHUT		0.00 %
NVL2	-0.34	-5.00 %
POY2	-0.34	-1.83 %
Total	4.38	4.42 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	1.45	3.02 %
Total	1.45	3.02 %

Branch *	MTD Sales L	Brand Share %
CBE2	0.26	1.75 %
ANR1		0.00 %
AVI1		0.00 %
CBE1		0.00 %
CBE4		0.00 %
CBE5		0.00 %
CBE6		0.00 %
CNR1		0.00 %
DPM2		0.00 %
GBM1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PPI1		0.00 %
SUL1		0.00 %
TPR1		0.00 %
TPR2		0.00 %
TPR3		0.00 %
TPR4		0.00 %
Total	1.45	3.02 %

KL-SOUTH

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
KLR1		0.00 %
PAS1		0.00 %
TVP1		0.00 %
Total		0.00 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Total		0.00 %

Branch *	MTD Sales L	Brand Share %
ABR1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
KPM2		0.00 %
PLR1		0.00 %
SBR1		0.00 %
SLG1		0.00 %
TRL1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
UGI1		0.00 %
VEL1		0.00 %
VEL2		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total		0.00 %