



TN : CARRIER Sales Performance 12/05/2026 9:14 AM

MTD Sales
305.49 L

Brand Share %
3.50 %

Information:

MTD : 01-05-2026 To 11-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.50 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	305.49	3.50 %
Total	305.49	3.50 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-01	58.79	4.14 %
SOUTH ARCOT	56.03	8.29 %
TRICHY-01	50.97	3.72 %
SOUTH-03	46.51	4.30 %
SOUTH-01	36.03	2.94 %
CHENNAI-02	24.85	2.01 %
WEST-02	14.25	2.17 %
WEST-01	9.22	2.14 %
NORTH ARCOT	8.85	1.38 %
Total	305.49	3.50 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	58.79	4.14 %
Total	58.79	4.14 %

Branch *	MTD Sales L	Brand Share %
CH08	1.87	2.65 %
CH47	1.78	2.27 %
CH45	1.50	2.96 %
CH25	1.48	3.11 %
GUD1	1.13	2.33 %
KNR1	0.99	3.01 %
CH19	0.65	0.92 %
CH07	0.61	1.07 %
CH35	0.37	1.03 %
CH38	0.31	1.04 %
CH16	0.28	0.38 %
AVD1		0.00 %
CH14		0.00 %
CH30		0.00 %
CH37		0.00 %
CH40		0.00 %
CH49		0.00 %
GUD2		0.00 %
MC09		0.00 %
MC10		0.00 %
TKM1		0.00 %
WHC3		0.00 %
Total	58.79	4.14 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	56.03	8.29 %
Total	56.03	8.29 %

Branch *	MTD Sales L	Brand Share %
POY2	1.28	2.77 %
TRK1	0.60	1.75 %
TVM1	0.31	1.44 %
SJI2	0.25	0.91 %
KLM1		0.00 %
MKM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
Total	56.03	8.29 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	50.97	3.72 %
Total	50.97	3.72 %

Branch *	MTD Sales L	Brand Share %
PBR2	2.41	3.07 %
TVR2	1.22	1.59 %
PBR1	1.02	3.05 %
KUM1	0.93	1.24 %
TYR1	0.63	1.82 %
PDK1	0.62	1.61 %
TVR1	0.59	1.92 %
ORU1	0.56	3.50 %
APM1	0.34	1.33 %
NMM1	0.33	1.68 %
KUM2	0.33	1.13 %
AYR1	0.31	0.90 %
TNJ2	0.27	0.36 %
TTP1	0.27	0.97 %
TRY3	0.25	0.72 %
JKM1		0.00 %
KRN1		0.00 %
MSI1		0.00 %
TRY4		0.00 %
WTRZ		0.00 %
Total	50.97	3.72 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	46.51	4.30 %
Total	46.51	4.30 %

Branch *	MTD Sales L	Brand Share %
MDU1	3.06	2.55 %
KKD3	1.83	3.03 %
KRR1	0.65	1.10 %
MPA1	0.53	1.64 %
MDU3	0.34	1.00 %
TDI1	0.33	1.48 %
PNI1	0.33	2.09 %
DKI1	0.29	1.13 %
PKM1	0.29	3.43 %
USL1	0.29	2.16 %
MDU5	0.28	2.38 %
BNR1	0.27	3.30 %
ADP1		0.00 %
ATG1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NTM1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TMM1		0.00 %
TPT1		0.00 %
Total	46.51	4.30 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	36.03	2.94 %
Total	36.03	2.94 %

Branch *	MTD Sales L	Brand Share %
TUT2	2.04	2.95 %
RND1	1.16	1.89 %
PKD1	0.64	1.91 %
SVK1	0.58	1.51 %
TKS1	0.51	1.88 %
RPM1	0.34	0.96 %
ARM1	0.34	1.84 %
S2SD	0.31	1.85 %
VNR2	0.29	0.66 %
TCN1	0.27	1.06 %
ERL2	0.26	1.38 %
VLY1	0.26	0.42 %
APK1		0.00 %
APK2		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
MAR1		0.00 %
NGR1		0.00 %
SNL1		0.00 %
TKY1		0.00 %
TYI1		0.00 %
VNR1		0.00 %
Total	36.03	2.94 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	24.85	2.01 %
Total	24.85	2.01 %

Branch *	MTD Sales L	Brand Share %
CH21	2.70	3.22 %
CH12	1.74	1.98 %
CH03	1.51	1.26 %
CH20	1.34	2.79 %
CH06	1.14	2.22 %
CH18	0.90	1.53 %
CH43	0.83	2.78 %
CH33	0.61	1.35 %
CH17	0.59	0.94 %
CH51	0.39	0.98 %
CH41	0.31	0.78 %
UKI1	0.30	1.19 %
CH31	0.29	1.09 %
CH46	0.28	1.12 %
CH44	0.25	0.57 %
CH01		0.00 %
CH23		0.00 %
CH27		0.00 %
CH34		0.00 %
CH36		0.00 %
CH50		0.00 %
GPD1		0.00 %
MC06		0.00 %
PON1		0.00 %
Total	24.85	2.01 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	14.25	2.17 %
Total	14.25	2.17 %

Branch *	MTD Sales L	Brand Share %
ERD2	1.59	2.26 %
SLM3	1.31	2.86 %
NKL2	0.55	1.77 %
VPD1	0.29	1.95 %
PDR1	0.29	2.88 %
DPR2	0.27	2.50 %
SLM1	0.27	0.41 %
APN1		0.00 %
ATU1		0.00 %
DPR1		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
TCG1		0.00 %
TRM1		0.00 %
WHKP		0.00 %
WZWH		0.00 %
Total	14.25	2.17 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	9.22	2.14 %
Total	9.22	2.14 %

Branch *	MTD Sales L	Brand Share %
CBE1	0.65	2.61 %
CBE4	0.65	2.79 %
SNR1	0.37	1.98 %
TPR2	0.34	1.37 %
TPR4	0.34	2.59 %
KGM1	0.29	2.98 %
MPM1	0.28	1.22 %
DPM2	0.27	2.69 %
AVI1		0.00 %
CBE3		0.00 %
CBE6		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KMR1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SUL1		0.00 %
TPR3		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WHCB	-0.32	2.71 %
Total	9.22	2.14 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	8.85	1.38 %
Total	8.85	1.38 %

Branch *	MTD Sales L	Brand Share %
TRL1	1.97	3.45 %
VEL2	1.25	1.96 %
KPM2	0.96	1.38 %
ABR1	0.61	2.30 %
VEL1	0.39	0.87 %
AKM1	0.34	0.93 %
CYR1	0.25	1.50 %
TRT1	0.24	0.84 %
CGM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CPT1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	8.85	1.38 %