



TN : CARRIER Sales Performance 10/05/2026 9:14 AM

MTD Sales
286.63 L

Brand Share %
3.52 %

Information:

MTD : 01-05-2026 To 09-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.52 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	286.63	3.52 %
Total	286.63	3.52 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-01	55.29	4.23 %
SOUTH ARCOT	53.86	8.41 %
TRICHY-01	48.53	3.73 %
SOUTH-03	42.35	4.12 %
SOUTH-01	34.57	3.04 %
CHENNAI-02	23.31	2.08 %
WEST-02	13.31	2.15 %
WEST-01	7.93	1.98 %
NORTH ARCOT	7.48	1.27 %
Total	286.63	3.52 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	55.29	4.23 %
Total	55.29	4.23 %

Branch *	MTD Sales L	Brand Share %
CH47	1.78	2.53 %
CH08	1.60	2.61 %
CH25	1.20	2.79 %
GUD1	1.13	2.61 %
KNR1	0.99	3.40 %
CH45	0.89	1.96 %
CH19	0.65	1.02 %
CH07	0.61	1.18 %
CH35	0.37	1.10 %
CH38	0.31	1.09 %
CH16	0.28	0.39 %
AVD1		0.00 %
CH14		0.00 %
CH30		0.00 %
CH37		0.00 %
CH40		0.00 %
CH49		0.00 %
GUD2		0.00 %
MC09		0.00 %
MC10		0.00 %
TKM1		0.00 %
WHC3		0.00 %
Total	55.29	4.23 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	53.86	8.41 %
Total	53.86	8.41 %

Branch *	MTD Sales L	Brand Share %
POY2	1.28	2.90 %
TRK1	0.60	1.93 %
TVM1	0.31	1.62 %
SJI2	0.25	0.99 %
KLM1		0.00 %
MKM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
Total	53.86	8.41 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	48.53	3.73 %
Total	48.53	3.73 %

Branch *	MTD Sales L	Brand Share %
PBR2	2.08	2.86 %
TVR2	1.22	1.63 %
PBR1	1.02	3.26 %
KUM1	0.93	1.30 %
TYR1	0.63	1.89 %
PDK1	0.62	1.69 %
TVR1	0.59	2.03 %
ORU1	0.56	3.50 %
NMM1	0.33	1.74 %
KUM2	0.33	1.21 %
AYR1	0.31	0.95 %
TNJ2	0.27	0.40 %
TTP1	0.27	1.01 %
TRY3	0.25	0.77 %
APM1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
MSI1		0.00 %
TRY4		0.00 %
WTRZ		0.00 %
Total	48.53	3.73 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	42.35	4.12 %
Total	42.35	4.12 %

Branch *	MTD Sales L	Brand Share %
MDU1	2.50	2.22 %
MDU2	1.99	3.34 %
KKD3	1.16	2.10 %
MDU7	1.11	3.33 %
KRR1	0.65	1.11 %
MPA1	0.53	1.69 %
MDU3	0.34	1.05 %
TDI1	0.33	1.57 %
PNI1	0.33	2.12 %
DKI1	0.29	1.25 %
USL1	0.29	2.26 %
MDU5	0.28	2.52 %
ADP1		0.00 %
ATG1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NTM1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TMM1		0.00 %
TPT1		0.00 %
Total	42.35	4.12 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	34.57	3.04 %
Total	34.57	3.04 %

Branch *	MTD Sales L	Brand Share %
TUT2	2.04	3.11 %
RND1	1.16	2.10 %
PKD1	0.64	2.01 %
SVK1	0.58	1.58 %
TKS1	0.51	1.99 %
RPM1	0.34	1.07 %
ARM1	0.34	2.02 %
S2SD	0.31	1.85 %
VNR2	0.29	0.71 %
TCN1	0.27	1.20 %
ERL2	0.26	1.46 %
VLY1	0.26	0.45 %
APK1		0.00 %
APK2		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
MAR1		0.00 %
NGR1		0.00 %
SNL1		0.00 %
TKY1		0.00 %
TYI1		0.00 %
VNR1		0.00 %
Total	34.57	3.04 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	23.31	2.08 %
Total	23.31	2.08 %

Branch *	MTD Sales L	Brand Share %
CH21	2.42	3.08 %
CH03	1.51	1.45 %
CH12	1.42	1.76 %
CH20	1.34	3.33 %
CH06	1.14	2.35 %
CH18	0.90	1.65 %
CH43	0.83	3.01 %
CH17	0.59	1.05 %
CH51	0.39	1.17 %
CH33	0.34	0.85 %
CH41	0.31	0.85 %
UKI1	0.30	1.26 %
CH31	0.29	1.26 %
CH46	0.28	1.26 %
CH44	0.25	0.60 %
CH01		0.00 %
CH23		0.00 %
CH27		0.00 %
CH34		0.00 %
CH36		0.00 %
CH50		0.00 %
GPD1		0.00 %
MC06		0.00 %
PON1		0.00 %
Total	23.31	2.08 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	13.31	2.15 %
Total	13.31	2.15 %

Branch *	MTD Sales L	Brand Share %
SLM3	1.31	3.03 %
ERD2	1.19	1.80 %
NKL2	0.29	0.97 %
VPD1	0.29	2.14 %
PDR1	0.29	2.97 %
DPR2	0.27	2.72 %
APN1		0.00 %
ATU1		0.00 %
DPR1		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM1		0.00 %
SLM2		0.00 %
TCG1		0.00 %
TRM1		0.00 %
WHKP		0.00 %
WZWH		0.00 %
Total	13.31	2.15 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	7.93	1.98 %
Total	7.93	1.98 %

Branch *	MTD Sales L	Brand Share %
CBE2	2.90	3.41 %
CBE1	0.65	2.99 %
CBE4	0.34	1.60 %
TPR2	0.34	1.49 %
TPR4	0.34	2.59 %
KGM1	0.29	3.43 %
MPM1	0.28	1.32 %
DPM2	0.27	2.89 %
AVI1		0.00 %
CBE3		0.00 %
CBE6		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KMR1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
TPR3		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WHCB	-0.32	2.86 %
Total	7.93	1.98 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	7.48	1.27 %
Total	7.48	1.27 %

Branch *	MTD Sales L	Brand Share %
TRL1	1.69	3.44 %
VEL2	1.25	2.10 %
KPM2	0.96	1.55 %
ABR1	0.61	2.62 %
VEL1	0.39	0.93 %
CGM1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	7.48	1.27 %