



TN : CARRIER Sales Performance 08/05/2026 9:14 AM

MTD Sales
263.31 L

Brand Share %
3.57 %

Information:

MTD : 01-05-2026 To 07-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.57 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	263.31	3.57 %
Total	263.31	3.57 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-01	51.00	4.33 %
SOUTH ARCOT	50.67	8.69 %
TRICHY-01	46.16	3.81 %
SOUTH-03	36.68	3.98 %
SOUTH-01	32.40	3.16 %
CHENNAI-02	21.82	2.22 %
WEST-02	12.19	2.12 %
WEST-01	7.28	1.96 %
NORTH ARCOT	5.10	0.96 %
Total	263.31	3.57 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	51.00	4.33 %
Total	51.00	4.33 %

Branch *	MTD Sales L	Brand Share %
CH47	1.78	2.79 %
CH08	0.96	1.70 %
CH25	0.91	2.38 %
CH45	0.89	2.19 %
GUD1	0.74	1.94 %
CH19	0.65	1.11 %
KNR1	0.62	2.28 %
CH07	0.61	1.33 %
CH35	0.37	1.21 %
CH38	0.31	1.18 %
CH16	0.28	0.43 %
AVD1		0.00 %
CH14		0.00 %
CH30		0.00 %
CH37		0.00 %
CH40		0.00 %
CH49		0.00 %
GUD2		0.00 %
MC09		0.00 %
MC10		0.00 %
TKM1		0.00 %
WHC3		0.00 %
Total	51.00	4.33 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	50.67	8.69 %
Total	50.67	8.69 %

Branch *	MTD Sales L	Brand Share %
POY2	0.63	1.62 %
TRK1	0.60	2.12 %
TVM1	0.31	1.92 %
SJI2	0.25	1.05 %
KLM1		0.00 %
MKM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
Total	50.67	8.69 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	46.16	3.81 %
Total	46.16	3.81 %

Branch *	MTD Sales L	Brand Share %
PBR2	2.08	3.03 %
TVR2	1.22	1.72 %
KUM1	0.93	1.39 %
TYR1	0.63	2.06 %
PDK1	0.62	1.82 %
TVR1	0.59	2.07 %
ORU1	0.56	3.56 %
NMM1	0.33	1.89 %
KUM2	0.33	1.22 %
AYR1	0.31	1.00 %
TNJ2	0.27	0.48 %
TTP1	0.27	1.01 %
TRY3	0.25	0.84 %
APM1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
MSI1		0.00 %
TRY4		0.00 %
WTRZ		0.00 %
Total	46.16	3.81 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	36.68	3.98 %
Total	36.68	3.98 %

Branch *	MTD Sales L	Brand Share %
MDU1	2.13	2.30 %
MDU2	1.99	3.52 %
KKD3	1.16	2.33 %
KRR1	0.65	1.16 %
MPA1	0.53	1.78 %
MDU3	0.34	1.11 %
TDI1	0.33	1.84 %
DKI1	0.29	1.46 %
USL1	0.29	2.42 %
MDU5	0.28	2.93 %
ADP1		0.00 %
ATG1		0.00 %
BNR1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NTM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TMM1		0.00 %
TPT1		0.00 %
Total	36.68	3.98 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	32.40	3.16 %
Total	32.40	3.16 %

Branch *	MTD Sales L	Brand Share %
TUT2	2.04	3.39 %
RND1	0.89	1.89 %
SVK1	0.58	1.69 %
TKS1	0.51	2.09 %
PKD1	0.37	1.34 %
ARM1	0.34	2.39 %
S2SD	0.31	1.85 %
VNR2	0.29	0.82 %
TCN1	0.27	1.32 %
ERL2	0.26	1.79 %
VLY1	0.26	0.49 %
APK1		0.00 %
APK2		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
MAR1		0.00 %
NGR1		0.00 %
RPM1		0.00 %
SNL1		0.00 %
TKY1		0.00 %
TYI1		0.00 %
VNR1		0.00 %
Total	32.40	3.16 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	21.82	2.22 %
Total	21.82	2.22 %

Branch *	MTD Sales L	Brand Share %
CH21	2.10	2.96 %
CH03	1.51	1.64 %
CH12	1.15	1.79 %
CH06	1.14	2.55 %
CH18	0.90	1.93 %
CH43	0.83	3.20 %
CH17	0.59	1.17 %
CH51	0.39	1.35 %
CH33	0.34	0.96 %
CH41	0.31	0.90 %
UKI1	0.30	1.37 %
CH31	0.29	1.53 %
CH46	0.28	1.40 %
CH44	0.25	0.84 %
CH01		0.00 %
CH23		0.00 %
CH27		0.00 %
CH34		0.00 %
CH36		0.00 %
CH50		0.00 %
GPD1		0.00 %
MC06		0.00 %
PON1		0.00 %
Total	21.82	2.22 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	12.19	2.12 %
Total	12.19	2.12 %

Branch *	MTD Sales L	Brand Share %
SLM3	1.31	3.36 %
ERD2	1.19	1.92 %
NKL2	0.29	1.08 %
PDR1	0.29	3.07 %
DPR2	0.27	2.92 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
DPR1		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM1		0.00 %
SLM2		0.00 %
TCG1		0.00 %
TRM1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WZWH		0.00 %
Total	12.19	2.12 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	7.28	1.96 %
Total	7.28	1.96 %

Branch *	MTD Sales L	Brand Share %
CBE1	0.65	3.38 %
CBE4	0.34	1.73 %
TPR2	0.34	1.68 %
TPR4	0.34	2.78 %
KGM1	0.29	3.43 %
MPM1	0.28	1.34 %
DPM2	0.27	3.27 %
AVI1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CBE6		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KMR1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
TPR3		0.00 %
UAM1		0.00 %
UMP1		0.00 %
Total	7.28	1.96 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	5.10	0.96 %
Total	5.10	0.96 %

Branch *	MTD Sales L	Brand Share %
VEL2	1.25	2.22 %
TRL1	0.80	1.88 %
ABR1	0.26	1.26 %
KPM2	0.24	0.45 %
AKM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
VEL1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	5.10	0.96 %