



TN : CARRIER Sales Performance 07/04/2026 9:14 AM

MTD Sales
155.29 L

Brand Share %
2.81 %

Information:

MTD : 01-04-2026 To 06-04-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **2.81 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	155.29	2.81 %
Total	155.29	2.81 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH-03	30.47	4.12 %
CHENNAI-01	25.82	3.81 %
SOUTH-01	25.39	2.56 %
SOUTH ARCOT	22.14	7.15 %
TRICHY-01	19.81	2.31 %
CHENNAI-02	9.48	1.63 %
WEST-01	8.85	1.67 %
WEST-02	8.66	1.74 %
NORTH ARCOT	4.67	1.41 %
Total	155.29	2.81 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	30.47	4.12 %
Total	30.47	4.12 %

Branch *	MTD Sales L	Brand Share %
KRR1	0.35	0.90 %
DGL2	0.27	1.47 %
ADP1		0.00 %
BTU1		0.00 %
CMR1		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KYK1		0.00 %
MDU3		0.00 %
MDU5		0.00 %
MLR1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
TEN2		0.00 %
TMM1		0.00 %
TPT1		0.00 %
USL1		0.00 %
Total	30.47	4.12 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	25.82	3.81 %
Total	25.82	3.81 %

Branch *	MTD Sales L	Brand Share %
CH45	0.58	2.17 %
CH14	0.53	1.10 %
CH30	0.51	2.06 %
CH16	0.42	1.37 %
CH37	0.31	2.25 %
CH35	0.29	1.59 %
AVD1		0.00 %
CH08		0.00 %
CH19		0.00 %
CH26		0.00 %
CH29		0.00 %
CH38		0.00 %
CH40		0.00 %
CH49		0.00 %
CZWH		0.00 %
KNR1		0.00 %
MC09		0.00 %
MRM1		0.00 %
TKM1		0.00 %
WCHN		0.00 %
WHC3		0.00 %
Total	25.82	3.81 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	25.39	2.56 %
Total	25.39	2.56 %

Branch *	MTD Sales L	Brand Share %
NGR1	0.82	0.93 %
TUT2	0.82	1.93 %
MAR1	0.61	1.61 %
MMT1	0.51	2.25 %
VLV1	0.37	1.35 %
TYI1	0.29	1.76 %
RND1	0.28	1.11 %
VNR2	0.27	0.94 %
STU2	0.27	1.99 %
SDI1	0.27	1.41 %
ERL2	0.25	1.03 %
SVK1	0.25	0.77 %
APK1		0.00 %
APK2		0.00 %
ASM1		0.00 %
COL1		0.00 %
KGL1		0.00 %
KVT1		0.00 %
KYR1		0.00 %
PDI1		0.00 %
PKD1		0.00 %
RPM1		0.00 %
SGT1		0.00 %
SNL1		0.00 %
TCN1		0.00 %
TKY1		0.00 %
VKM1		0.00 %
VNR1		0.00 %
WHTV		0.00 %
Total	25.39	2.56 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	22.14	7.15 %
Total	22.14	7.15 %

Branch *	MTD Sales L	Brand Share %
POY2	0.59	1.84 %
TRK1	0.28	2.30 %
KKI2	0.25	1.65 %
KLM1		0.00 %
MKM1		0.00 %
PRT1		0.00 %
SJI2		0.00 %
STP1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VPM1		0.00 %
WHUT		0.00 %
Total	22.14	7.15 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	19.81	2.31 %
Total	19.81	2.31 %

Branch *	MTD Sales L	Brand Share %
TRY1	4.12	1.92 %
TRY3	0.83	1.55 %
TRY4	0.56	2.49 %
TNJ2	0.55	1.72 %
TYR1	0.53	1.48 %
MDI1	0.37	1.54 %
MVM1	0.28	0.61 %
APM1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
KUM1		0.00 %
MSI1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
PBR1		0.00 %
PDK1		0.00 %
TTP1		0.00 %
TVR1		0.00 %
TZSD		0.00 %
WTRZ		0.00 %
ORU1	-0.05	-0.90 %
Total	19.81	2.31 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	9.48	1.63 %
Total	9.48	1.63 %

Branch *	MTD Sales L	Brand Share %
CH03	1.27	2.20 %
CH12	0.86	2.51 %
CH24	0.53	1.88 %
CH20	0.29	1.34 %
CH34	0.29	1.38 %
MJR1	0.26	1.16 %
CH18		0.00 %
CH23		0.00 %
CH27		0.00 %
CH31		0.00 %
CH32		0.00 %
CH33		0.00 %
CH36		0.00 %
CH41		0.00 %
CH43		0.00 %
CH44		0.00 %
CH46		0.00 %
CH50		0.00 %
CH51		0.00 %
GPD1		0.00 %
MC06		0.00 %
PON1		0.00 %
UKI1		0.00 %
Total	9.48	1.63 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	8.85	1.67 %
Total	8.85	1.67 %

Branch *	MTD Sales L	Brand Share %
CBE4	0.67	1.67 %
TPR1	0.30	1.07 %
AVI1	0.25	1.89 %
CBE1	0.25	1.02 %
ANR1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CBE6		0.00 %
DPM2		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR2		0.00 %
TPR3		0.00 %
TPR4		0.00 %
UAM1		0.00 %
WHCB		0.00 %
WZSD		0.00 %
Total	8.85	1.67 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	8.66	1.74 %
Total	8.66	1.74 %

Branch *	MTD Sales L	Brand Share %
SLM1	0.62	1.36 %
NKL2	0.37	1.39 %
ATU1	0.29	2.05 %
SLM2	0.25	0.97 %
APN1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
ERD2		0.00 %
HRR1		0.00 %
HSR1		0.00 %
KAM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
TCG1		0.00 %
TRM1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WHPD		0.00 %
WZWH		0.00 %
Total	8.66	1.74 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	4.67	1.41 %
Total	4.67	1.41 %

Branch *	MTD Sales L	Brand Share %
VEL2	0.71	2.35 %
VEL1	0.32	1.93 %
KPM2	0.31	0.97 %
ARC2	0.25	1.97 %
ABR1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	4.67	1.41 %