



TN : CARRIER Sales Performance 05/05/2026 9:14 AM

MTD Sales
218.03 L

Brand Share %
3.72 %

Information:

MTD : 01-05-2026 To 04-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.72 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	218.03	3.72 %
Total	218.03	3.72 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-01	42.84	4.68 %
SOUTH ARCOT	41.70	9.02 %
TRICHY-01	36.28	3.69 %
SOUTH-03	32.58	4.42 %
SOUTH-01	27.52	3.50 %
CHENNAI-02	16.29	2.16 %
WEST-02	11.41	2.33 %
WEST-01	6.28	1.97 %
NORTH ARCOT	3.12	0.74 %
Total	218.03	3.72 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	42.84	4.68 %
Total	42.84	4.68 %

Branch *	MTD Sales L	Brand Share %
CH47	0.99	2.09 %
CH08	0.96	2.21 %
CH25	0.91	3.11 %
CH45	0.89	2.75 %
GUD1	0.74	2.53 %
MRM1	0.66	2.53 %
CH07	0.61	1.72 %
CH19	0.34	0.74 %
KNR1	0.32	1.61 %
CH38	0.31	1.64 %
CH16	0.28	0.54 %
AVD1		0.00 %
CH14		0.00 %
CH30		0.00 %
CH35		0.00 %
CH37		0.00 %
CH40		0.00 %
CH49		0.00 %
GUD2		0.00 %
MC09		0.00 %
MC10		0.00 %
TKM1		0.00 %
WHC3		0.00 %
WCHN	-0.60	3.32 %
Total	42.84	4.68 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	41.70	9.02 %
Total	41.70	9.02 %

Branch *	MTD Sales L	Brand Share %
POY2	0.61	1.84 %
TRK1	0.60	2.59 %
TVM1	0.31	3.15 %
SJI2	0.25	1.24 %
KLM1		0.00 %
MKM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
Total	41.70	9.02 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	36.28	3.69 %
Total	36.28	3.69 %

Branch *	MTD Sales L	Brand Share %
PBR2	1.38	2.62 %
TVR2	1.22	2.02 %
TVR1	0.59	2.66 %
TYR1	0.34	1.32 %
NMM1	0.33	2.31 %
KUM2	0.33	1.53 %
KUM1	0.31	0.62 %
TNJ2	0.27	0.59 %
TTP1	0.27	1.13 %
TRY3	0.25	1.01 %
APM1		0.00 %
AYR1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
MSI1		0.00 %
PDK1		0.00 %
TRY4		0.00 %
WTRZ		0.00 %
Total	36.28	3.69 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	32.58	4.42 %
Total	32.58	4.42 %

Branch *	MTD Sales L	Brand Share %
MDU1	1.25	1.98 %
KKD3	1.16	3.00 %
MPA1	0.53	2.13 %
KRR1	0.34	0.82 %
MDU3	0.34	1.89 %
DKI1	0.29	1.65 %
USL1	0.29	2.97 %
ADP1		0.00 %
ATG1		0.00 %
BNR1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NTM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
TDI1		0.00 %
TMM1		0.00 %
TPT1		0.00 %
WHMD		0.00 %
Total	32.58	4.42 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	27.52	3.50 %
Total	27.52	3.50 %

Branch *	MTD Sales L	Brand Share %
TUT1	2.75	3.65 %
RND1	0.61	2.14 %
PKD1	0.37	1.91 %
ARM1	0.34	3.37 %
SVK1	0.32	1.09 %
VNR2	0.29	1.15 %
TCN1	0.27	2.05 %
TKS1	0.27	1.30 %
ERL2	0.26	2.46 %
VLY1	0.26	0.61 %
APK1		0.00 %
APK2		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
MAR1		0.00 %
NGR1		0.00 %
PDI1		0.00 %
RPM1		0.00 %
S2SD		0.00 %
SNL1		0.00 %
STU2		0.00 %
TKY1		0.00 %
TYI1		0.00 %
VNR1		0.00 %
WHTV		0.00 %
Total	27.52	3.50 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	16.29	2.16 %
Total	16.29	2.16 %

Branch *	MTD Sales L	Brand Share %
CH21	1.79	3.01 %
CH15	1.75	2.06 %
CH03	1.51	2.25 %
CH12	1.15	2.40 %
CH06	0.55	1.44 %
CH51	0.39	1.75 %
CH33	0.34	1.38 %
UKI1	0.30	1.58 %
CH31	0.29	2.13 %
CH17	0.29	0.74 %
CH18	0.27	0.76 %
CH01		0.00 %
CH23		0.00 %
CH27		0.00 %
CH34		0.00 %
CH36		0.00 %
CH41		0.00 %
CH44		0.00 %
CH46		0.00 %
CH50		0.00 %
GPD1		0.00 %
MC06		0.00 %
PON1		0.00 %
Total	16.29	2.16 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	11.41	2.33 %
Total	11.41	2.33 %

Branch *	MTD Sales L	Brand Share %
ERD2	1.19	2.33 %
NKL2	0.29	1.31 %
PDR1	0.29	3.58 %
DPR2	0.27	3.30 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
DPR1		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM1		0.00 %
SLM2		0.00 %
TCG1		0.00 %
TRM1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WHPD		0.00 %
Total	11.41	2.33 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	6.28	1.97 %
Total	6.28	1.97 %

Branch *	MTD Sales L	Brand Share %
CBE1	0.34	2.07 %
CBE4	0.34	2.10 %
TPR2	0.34	2.16 %
TPR4	0.34	3.15 %
MPM1	0.28	1.41 %
AVI1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CBE6		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
TPR3		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WHCB		0.00 %
Total	6.28	1.97 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	3.12	0.74 %
Total	3.12	0.74 %

Branch *	MTD Sales L	Brand Share %
SBR1	1.13	3.65 %
VEL2	0.58	1.36 %
TRL1	0.55	1.69 %
KPM2	0.24	0.69 %
ABR1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
VEL1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	3.12	0.74 %