



TN : CARRIER Sales Performance 05/04/2026 9:14 AM

MTD Sales
111.23 L

Brand Share %
2.78 %

Information:

MTD : 01-04-2026 To 04-04-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **2.78 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	111.23	2.78 %
Total	111.23	2.78 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH-03	24.55	4.07 %
SOUTH-01	18.92	2.52 %
CHENNAI-01	17.23	4.29 %
TRICHY-01	15.42	2.31 %
SOUTH ARCOT	13.93	6.79 %
WEST-01	6.75	1.59 %
CHENNAI-02	6.37	1.70 %
WEST-02	5.94	1.64 %
NORTH ARCOT	2.12	0.99 %
Total	111.23	2.78 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	24.55	4.07 %
Total	24.55	4.07 %

Branch *	MTD Sales L	Brand Share %
MDU7	0.61	2.63 %
KRR1	0.35	1.22 %
ADP1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KYK1		0.00 %
MDU3		0.00 %
MDU5		0.00 %
MLR1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
TEN2		0.00 %
TMM1		0.00 %
TPT1		0.00 %
USL1		0.00 %
Total	24.55	4.07 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	18.92	2.52 %
Total	18.92	2.52 %

Branch *	MTD Sales L	Brand Share %
NGR1	0.82	1.26 %
TUT2	0.82	2.45 %
VLY1	0.37	1.93 %
TYI1	0.29	2.31 %
RND1	0.28	1.42 %
VNR2	0.27	1.11 %
STU2	0.27	2.04 %
SDI1	0.27	1.84 %
ERL2	0.25	1.54 %
MAR1	0.25	0.96 %
SVK1	0.25	0.99 %
APK1		0.00 %
APK2		0.00 %
ASM1		0.00 %
COL1		0.00 %
KGL1		0.00 %
KVT1		0.00 %
KYR1		0.00 %
PDI1		0.00 %
PKD1		0.00 %
RPM1		0.00 %
SGT1		0.00 %
SNL1		0.00 %
TCN1		0.00 %
TKY1		0.00 %
VKM1		0.00 %
VNR1		0.00 %
WHTV		0.00 %
Total	18.92	2.52 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	17.23	4.29 %
Total	17.23	4.29 %

Branch *	MTD Sales L	Brand Share %
CH16	0.42	2.64 %
CH45	0.30	1.85 %
CH35	0.29	2.61 %
CH14	0.29	0.93 %
CH30	0.25	1.47 %
AVD1		0.00 %
CH08		0.00 %
CH19		0.00 %
CH26		0.00 %
CH29		0.00 %
CH37		0.00 %
CH38		0.00 %
CH40		0.00 %
CH49		0.00 %
CZWH		0.00 %
KNR1		0.00 %
MC09		0.00 %
MRM1		0.00 %
TKM1		0.00 %
WCHN		0.00 %
WHC3		0.00 %
Total	17.23	4.29 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	15.42	2.31 %
Total	15.42	2.31 %

Branch *	MTD Sales L	Brand Share %
TRY1	3.20	1.87 %
TVR2	0.62	2.20 %
TRY3	0.55	1.20 %
TNJ2	0.55	2.02 %
TYR1	0.53	1.61 %
MDI1	0.37	1.89 %
TRY4	0.29	1.49 %
MVM1	0.28	0.78 %
NGT1	0.27	1.98 %
APM1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
KUM1		0.00 %
MSI1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
PBR1		0.00 %
PDK1		0.00 %
TTP1		0.00 %
TVR1		0.00 %
TZSD		0.00 %
WTRZ		0.00 %
ORU1	-0.05	-1.09 %
Total	15.42	2.31 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	13.93	6.79 %
Total	13.93	6.79 %

Branch *	MTD Sales L	Brand Share %
POY2	0.28	1.33 %
KKI2	0.25	2.09 %
KLM1		0.00 %
MKM1		0.00 %
PRT1		0.00 %
SJI2		0.00 %
STP1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VPM1		0.00 %
WHUT		0.00 %
Total	13.93	6.79 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	6.75	1.59 %
Total	6.75	1.59 %

Branch *	MTD Sales L	Brand Share %
CBE4	0.67	2.05 %
TPR1	0.30	1.42 %
AVI1	0.25	2.38 %
CBE1	0.25	1.25 %
ANR1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CBE6		0.00 %
DPM2		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR2		0.00 %
TPR3		0.00 %
TPR4		0.00 %
UAM1		0.00 %
WHCB		0.00 %
WZSD		0.00 %
Total	6.75	1.59 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	6.37	1.70 %
Total	6.37	1.70 %

Branch *	MTD Sales L	Brand Share %
CH12	0.55	2.25 %
CH06	0.35	2.43 %
CH20	0.29	1.87 %
CH34	0.29	2.36 %
MJR1	0.26	2.05 %
CH18		0.00 %
CH23		0.00 %
CH27		0.00 %
CH31		0.00 %
CH32		0.00 %
CH33		0.00 %
CH36		0.00 %
CH41		0.00 %
CH43		0.00 %
CH44		0.00 %
CH46		0.00 %
CH50		0.00 %
CH51		0.00 %
GPD1		0.00 %
MC06		0.00 %
PON1		0.00 %
UKI1		0.00 %
Total	6.37	1.70 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	5.94	1.64 %
Total	5.94	1.64 %

Branch *	MTD Sales L	Brand Share %
NKL2	0.37	2.06 %
ATU1	0.29	2.45 %
SLM1	0.25	0.69 %
SLM2	0.25	1.19 %
APN1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
ERD2		0.00 %
HRR1		0.00 %
HSR1		0.00 %
KAM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
TCG1		0.00 %
TRM1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WHPD		0.00 %
WZWH		0.00 %
Total	5.94	1.64 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	2.12	0.99 %
Total	2.12	0.99 %

Branch *	MTD Sales L	Brand Share %
SBR1	0.28	2.08 %
ABR1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
KPM2		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
VEL1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	2.12	0.99 %