



TN : CARRIER Sales Performance 04/05/2026 9:14 AM

MTD Sales
198.21 L

Brand Share %
3.71 %

Information:

MTD : 01-05-2026 To 03-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.71 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	198.21	3.71 %
Total	198.21	3.71 %

Sales Zone	MTD Sales L	Brand Share %
CHENNAI-01	37.03	4.52 %
SOUTH ARCOT	36.64	8.61 %
TRICHY-01	34.09	3.78 %
SOUTH-03	31.03	4.52 %
SOUTH-01	26.05	3.68 %
CHENNAI-02	14.62	2.14 %
WEST-02	10.49	2.36 %
WEST-01	5.44	1.80 %
NORTH ARCOT	2.82	0.75 %
Total	198.21	3.71 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	37.03	4.52 %
Total	37.03	4.52 %

Branch *	MTD Sales L	Brand Share %
CH47	0.99	2.36 %
CH08	0.96	2.37 %
CH45	0.89	2.97 %
GUD1	0.74	2.92 %
CH25	0.63	2.28 %
CH07	0.61	1.92 %
CGL1	0.58	3.07 %
CH19	0.34	0.77 %
KNR1	0.32	1.75 %
MRM1	0.29	1.25 %
CH16	0.28	0.60 %
AVD1		0.00 %
CH14		0.00 %
CH30		0.00 %
CH35		0.00 %
CH37		0.00 %
CH38		0.00 %
CH40		0.00 %
CH49		0.00 %
GUD2		0.00 %
MC09		0.00 %
MC10		0.00 %
TKM1		0.00 %
WCHN		0.00 %
WHC3		0.00 %
Total	37.03	4.52 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	36.64	8.61 %
Total	36.64	8.61 %

Branch *	MTD Sales L	Brand Share %
POY2	0.61	2.13 %
TRK1	0.60	2.75 %
TVM1	0.31	3.50 %
SJI2	0.25	1.34 %
KLM1		0.00 %
MKM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
WHUT		0.00 %
Total	36.64	8.61 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	34.09	3.78 %
Total	34.09	3.78 %

Branch *	MTD Sales L	Brand Share %
PBR2	1.38	2.76 %
TVR2	1.22	2.16 %
TVR1	0.59	3.31 %
TYR1	0.34	1.51 %
NMM1	0.33	2.40 %
KUM1	0.31	0.73 %
TNJ2	0.27	0.64 %
TTP1	0.27	1.17 %
TRY3	0.25	1.08 %
APM1		0.00 %
AYR1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
KUM2		0.00 %
MSI1		0.00 %
PDK1		0.00 %
TRY4		0.00 %
WTRZ		0.00 %
Total	34.09	3.78 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	31.03	4.52 %
Total	31.03	4.52 %

Branch *	MTD Sales L	Brand Share %
MDU1	1.25	2.02 %
KKD3	1.16	3.15 %
MDU6	0.84	3.68 %
MPA1	0.53	2.28 %
KRR1	0.34	0.85 %
MDU3	0.34	2.14 %
DKI1	0.29	1.89 %
TEN1	0.29	3.02 %
USL1	0.29	3.53 %
ADP1		0.00 %
ATG1		0.00 %
BNR1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NTM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
TDI1		0.00 %
TMM1		0.00 %
TPT1		0.00 %
WHMD		0.00 %
Total	31.03	4.52 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	26.05	3.68 %
Total	26.05	3.68 %

Branch *	MTD Sales L	Brand Share %
RND1	0.61	2.30 %
PKD1	0.37	2.16 %
SVK1	0.32	1.23 %
VKM1	0.29	2.97 %
VNR2	0.29	1.22 %
TCN1	0.27	2.15 %
TKS1	0.27	1.40 %
ERL2	0.26	2.77 %
VLY1	0.26	0.84 %
APK1		0.00 %
APK2		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
MAR1		0.00 %
NGR1		0.00 %
PDI1		0.00 %
RPM1		0.00 %
S2SD		0.00 %
SNL1		0.00 %
STU2		0.00 %
TKY1		0.00 %
TYI1		0.00 %
VNR1		0.00 %
WHTV		0.00 %
Total	26.05	3.68 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	14.62	2.14 %
Total	14.62	2.14 %

Branch *	MTD Sales L	Brand Share %
CH15	1.75	2.25 %
CH21	1.52	2.79 %
CH03	1.51	2.45 %
CH12	1.15	2.78 %
CH43	0.59	3.48 %
CH06	0.55	1.66 %
CH51	0.39	1.80 %
CH33	0.34	1.48 %
CH31	0.29	2.25 %
CH17	0.29	0.79 %
CH18	0.27	0.88 %
CH01		0.00 %
CH23		0.00 %
CH27		0.00 %
CH34		0.00 %
CH36		0.00 %
CH41		0.00 %
CH44		0.00 %
CH46		0.00 %
CH50		0.00 %
GPD1		0.00 %
MC06		0.00 %
PON1		0.00 %
UKI1		0.00 %
Total	14.62	2.14 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	10.49	2.36 %
Total	10.49	2.36 %

Branch *	MTD Sales L	Brand Share %
ERD2	1.19	2.74 %
NKL2	0.29	1.38 %
DPR2	0.27	3.45 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
DPR1		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM1		0.00 %
SLM2		0.00 %
TCG1		0.00 %
TRM1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WHPD		0.00 %
Total	10.49	2.36 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	5.44	1.80 %
Total	5.44	1.80 %

Branch *	MTD Sales L	Brand Share %
CBE1	0.34	2.07 %
CBE4	0.34	2.10 %
TPR2	0.34	2.21 %
TPR4	0.34	3.15 %
TPR1	0.29	1.32 %
MPM1	0.28	1.53 %
AVI1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CBE6		0.00 %
DPM2		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
TPR3		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WHCB		0.00 %
Total	5.44	1.80 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	2.82	0.75 %
Total	2.82	0.75 %

Branch *	MTD Sales L	Brand Share %
VEL2	0.58	1.52 %
TRL1	0.26	0.84 %
KPM2	0.24	0.83 %
ABR1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
VEL1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	2.82	0.75 %