



TN : CARRIER Sales Performance 03/05/2026 9:14 AM

MTD Sales
164.23 L

Brand Share %
3.79 %

Information:

MTD : 01-05-2026 To 02-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.79 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	164.23	3.79 %
Total	164.23	3.79 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH-03	30.07	5.09 %
TRICHY-01	29.53	3.84 %
CHENNAI-01	29.16	4.72 %
SOUTH ARCOT	28.99	8.49 %
SOUTH-01	21.01	3.60 %
CHENNAI-02	10.80	2.14 %
WEST-02	8.38	2.24 %
WEST-01	4.37	1.72 %
NORTH ARCOT	1.92	0.65 %
Total	164.23	3.79 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	30.07	5.09 %
Total	30.07	5.09 %

Branch *	MTD Sales L	Brand Share %
MDU1	1.25	2.44 %
KKD3	1.16	3.47 %
MPA1	0.53	2.64 %
KRR1	0.34	0.95 %
MDU3	0.34	2.43 %
DKI1	0.29	2.37 %
ADP1		0.00 %
ATG1		0.00 %
BNR1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NTM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
TDI1		0.00 %
TMM1		0.00 %
TPT1		0.00 %
WHMD		0.00 %
Total	30.07	5.09 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	29.53	3.84 %
Total	29.53	3.84 %

Branch *	MTD Sales L	Brand Share %
TVR2	1.22	2.54 %
PBR2	0.82	1.91 %
TYR1	0.34	1.81 %
NMM1	0.33	2.66 %
KUM1	0.31	0.92 %
TNJ2	0.27	0.72 %
TTP1	0.27	1.36 %
TRY3	0.25	1.19 %
APM1		0.00 %
AYR1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
KUM2		0.00 %
MSI1		0.00 %
PDK1		0.00 %
TRY4		0.00 %
TVR1		0.00 %
WTRZ		0.00 %
Total	29.53	3.84 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	29.16	4.72 %
Total	29.16	4.72 %

Branch *	MTD Sales L	Brand Share %
CH25	0.63	2.91 %
CH47	0.60	1.87 %
GUD1	0.37	1.97 %
CH19	0.34	0.98 %
KNR1	0.32	2.43 %
CH08	0.32	1.01 %
CH07	0.31	1.33 %
MRM1	0.29	1.59 %
CH16	0.28	0.79 %
AVD1		0.00 %
CH14		0.00 %
CH30		0.00 %
CH35		0.00 %
CH37		0.00 %
CH38		0.00 %
CH40		0.00 %
CH49		0.00 %
GUD2		0.00 %
MC09		0.00 %
MC10		0.00 %
TKM1		0.00 %
WHC3		0.00 %
Total	29.16	4.72 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	28.99	8.49 %
Total	28.99	8.49 %

Branch *	MTD Sales L	Brand Share %
POY2	0.61	2.56 %
TVM1	0.31	3.78 %
TRK1	0.29	1.85 %
SJI2	0.25	1.61 %
KLM1		0.00 %
MKM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
WHUT		0.00 %
Total	28.99	8.49 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	21.01	3.60 %
Total	21.01	3.60 %

Branch *	MTD Sales L	Brand Share %
TUT2	1.20	3.61 %
RND1	0.61	2.72 %
PKD1	0.37	2.76 %
SDI1	0.33	3.74 %
SVK1	0.32	1.40 %
VKM1	0.29	3.55 %
VNR2	0.29	1.38 %
TCN1	0.27	3.24 %
TKS1	0.27	1.99 %
ERL2	0.26	3.20 %
VLY1	0.26	0.99 %
APK1		0.00 %
APK2		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
MAR1		0.00 %
NGR1		0.00 %
PDI1		0.00 %
RPM1		0.00 %
S2SD		0.00 %
SNL1		0.00 %
STU2		0.00 %
TKY1		0.00 %
TYI1		0.00 %
VNR1		0.00 %
Total	21.01	3.60 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	10.80	2.14 %
Total	10.80	2.14 %

Branch *	MTD Sales L	Brand Share %
CH15	1.16	1.81 %
CH03	0.91	2.00 %
CH12	0.89	3.48 %
CH21	0.85	2.47 %
CH20	0.54	2.76 %
CH51	0.39	2.68 %
CH33	0.34	1.87 %
CH43	0.34	2.98 %
CH06	0.29	1.15 %
CH31	0.29	3.51 %
CH17	0.29	0.97 %
CH18	0.27	1.21 %
CH01		0.00 %
CH23		0.00 %
CH27		0.00 %
CH34		0.00 %
CH36		0.00 %
CH41		0.00 %
CH44		0.00 %
CH46		0.00 %
CH50		0.00 %
GPD1		0.00 %
MC06		0.00 %
PON1		0.00 %
UKI1		0.00 %
Total	10.80	2.14 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	8.38	2.24 %
Total	8.38	2.24 %

Branch *	MTD Sales L	Brand Share %
ERD2	0.92	2.36 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
NKL2		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM1		0.00 %
SLM2		0.00 %
TCG1		0.00 %
TRM1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WHPD		0.00 %
Total	8.38	2.24 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	4.37	1.72 %
Total	4.37	1.72 %

Branch *	MTD Sales L	Brand Share %
CBE1	0.34	2.07 %
CBE4	0.34	2.55 %
TPR2	0.34	2.74 %
TPR4	0.34	3.35 %
TPR1	0.29	1.49 %
AVI1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CBE6		0.00 %
DPM2		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
TPR3		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WHCB		0.00 %
Total	4.37	1.72 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	1.92	0.65 %
Total	1.92	0.65 %

Branch *	MTD Sales L	Brand Share %
VEL2	0.58	1.98 %
TRL1	0.26	1.01 %
KPM2	0.24	1.11 %
ABR1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
UGI1		0.00 %
VEL1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	1.92	0.65 %