



TN : CARRIER Sales Performance 03/04/2026 9:15 AM

MTD Sales
78.87 L

Brand Share %
2.86 %

Information:

MTD : 01-04-2026 To 02-04-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **2.86 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	78.87	2.86 %
Total	78.87	2.86 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH-03	18.20	4.39 %
SOUTH-01	13.89	2.72 %
TRICHY-01	12.05	2.61 %
CHENNAI-01	10.69	4.14 %
SOUTH ARCOT	9.27	6.59 %
CHENNAI-02	5.43	2.13 %
WEST-02	4.75	1.78 %
WEST-01	3.61	1.20 %
NORTH ARCOT	0.95	0.64 %
Total	78.87	2.86 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	18.20	4.39 %
Total	18.20	4.39 %

Branch *	MTD Sales L	Brand Share %
ADP1		0.00 %
BNR1		0.00 %
BTU1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
DKI1		0.00 %
KPT1		0.00 %
KRR1		0.00 %
KYK1		0.00 %
MDU3		0.00 %
MDU5		0.00 %
MLR1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
TEN2		0.00 %
TMM1		0.00 %
TPT1		0.00 %
USL1		0.00 %
Total	18.20	4.39 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	13.89	2.72 %
Total	13.89	2.72 %

Branch *	MTD Sales L	Brand Share %
NGR1	0.82	1.63 %
VLV1	0.37	2.60 %
VNR2	0.27	1.99 %
ERL2	0.25	2.21 %
MAR1	0.25	1.40 %
APK1		0.00 %
APK2		0.00 %
ASM1		0.00 %
COL1		0.00 %
KGL1		0.00 %
KVT1		0.00 %
KYR1		0.00 %
PDI1		0.00 %
PKD1		0.00 %
RND1		0.00 %
RPM1		0.00 %
SDI1		0.00 %
SGT1		0.00 %
SNL1		0.00 %
SVK1		0.00 %
TCN1		0.00 %
TKY1		0.00 %
VKM1		0.00 %
VNR1		0.00 %
WHTV		0.00 %
Total	13.89	2.72 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	12.05	2.61 %
Total	12.05	2.61 %

Branch *	MTD Sales L	Brand Share %
TRY1	2.59	2.35 %
MDI1	0.37	2.41 %
TVR2	0.36	1.68 %
TRY4	0.29	2.11 %
TRY3	0.28	1.20 %
APM1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
KUM1		0.00 %
MSI1		0.00 %
MVM1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
ORU1		0.00 %
PBR1		0.00 %
PDK1		0.00 %
TTP1		0.00 %
TVR1		0.00 %
TYR1		0.00 %
Total	12.05	2.61 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	10.69	4.14 %
Total	10.69	4.14 %

Branch *	MTD Sales L	Brand Share %
CH45	0.30	2.18 %
CH07	0.30	2.40 %
AVD1		0.00 %
CH08		0.00 %
CH14		0.00 %
CH16		0.00 %
CH19		0.00 %
CH26		0.00 %
CH28		0.00 %
CH29		0.00 %
CH30		0.00 %
CH37		0.00 %
CH38		0.00 %
CH40		0.00 %
CH48		0.00 %
CH49		0.00 %
CZWH		0.00 %
GUD2		0.00 %
KNR1		0.00 %
MC09		0.00 %
MRM1		0.00 %
TKM1		0.00 %
WCHN		0.00 %
WHC3		0.00 %
Total	10.69	4.14 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	9.27	6.59 %
Total	9.27	6.59 %

Branch *	MTD Sales L	Brand Share %
POY2	0.28	1.73 %
KLM1		0.00 %
MKM1		0.00 %
PRT1		0.00 %
SJI2		0.00 %
STP1		0.00 %
TVM1		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
VPM1		0.00 %
WHUT		0.00 %
Total	9.27	6.59 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	5.43	2.13 %
Total	5.43	2.13 %

Branch *	MTD Sales L	Brand Share %
CH18		0.00 %
CH23		0.00 %
CH27		0.00 %
CH31		0.00 %
CH32		0.00 %
CH33		0.00 %
CH34		0.00 %
CH36		0.00 %
CH41		0.00 %
CH43		0.00 %
CH44		0.00 %
CH46		0.00 %
CH50		0.00 %
CH51		0.00 %
GPD1		0.00 %
MC06		0.00 %
PON1		0.00 %
UKI1		0.00 %
Total	5.43	2.13 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	4.75	1.78 %
Total	4.75	1.78 %

Branch *	MTD Sales L	Brand Share %
NKL2	0.37	2.62 %
SLM1	0.25	1.04 %
SLM2	0.25	1.60 %
APN1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
ERD2		0.00 %
HRR1		0.00 %
HSR1		0.00 %
KAM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
TCG1		0.00 %
TRM1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
WHPD		0.00 %
Total	4.75	1.78 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	3.61	1.20 %
Total	3.61	1.20 %

Branch *	MTD Sales L	Brand Share %
CBE4	0.40	2.01 %
TPR1	0.30	1.86 %
CBE1	0.25	1.58 %
ANR1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CBE6		0.00 %
DPM2		0.00 %
GBM1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR2		0.00 %
TPR3		0.00 %
TPR4		0.00 %
UMP1		0.00 %
WHCB		0.00 %
Total	3.61	1.20 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	0.95	0.64 %
Total	0.95	0.64 %

Branch *	MTD Sales L	Brand Share %
VEL2	0.43	2.65 %
ABR1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
KPM2		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SBR1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
UGI1		0.00 %
VEL1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	0.95	0.64 %