



TN : CARRIER Sales Performance 02/05/2026 9:14 AM

MTD Sales
106.34 L

Brand Share %
3.82 %

Information:

MTD : 01-05-2026 To 01-05-2026

* Branch where in Brand Share % is less than Overall State's Brand Share **3.82 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	106.34	3.82 %
Total	106.34	3.82 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH-03	24.22	5.44 %
SOUTH ARCOT	18.57	8.10 %
TRICHY-01	17.98	4.06 %
SOUTH-01	15.25	3.71 %
CHENNAI-01	14.93	4.92 %
CHENNAI-02	5.56	2.23 %
WEST-02	5.06	1.72 %
WEST-01	3.36	1.55 %
NORTH ARCOT	1.41	0.75 %
Total	106.34	3.82 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	24.22	5.44 %
Total	24.22	5.44 %

Branch *	MTD Sales L	Brand Share %
MDU1	0.70	2.04 %
KRR1	0.34	1.14 %
KKD3	0.29	1.25 %
DGL2	0.29	2.87 %
ADP1		0.00 %
ATG1		0.00 %
BNR1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
DKI1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
MNM1		0.00 %
MPA1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
PNI1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SGP1		0.00 %
SVG1		0.00 %
TDI1		0.00 %
TEN1		0.00 %
TMM1		0.00 %
TPT1		0.00 %
WHMD		0.00 %
Total	24.22	5.44 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	18.57	8.10 %
Total	18.57	8.10 %

Branch *	MTD Sales L	Brand Share %
POY2	0.37	1.90 %
VCM2	0.34	3.27 %
TRK1	0.29	2.49 %
KLM1		0.00 %
MKM1		0.00 %
SJI2		0.00 %
TVM2		0.00 %
ULP1		0.00 %
VCM1		0.00 %
WHUT		0.00 %
Total	18.57	8.10 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	17.98	4.06 %
Total	17.98	4.06 %

Branch *	MTD Sales L	Brand Share %
PBR2	0.82	2.95 %
NGT1	0.60	3.73 %
TYR1	0.34	2.20 %
ORU1	0.27	3.34 %
TTP1	0.27	2.23 %
TRY2	0.26	1.91 %
APM1		0.00 %
AYR1		0.00 %
JKM1		0.00 %
KRN1		0.00 %
KUM1		0.00 %
KUM2		0.00 %
MSI1		0.00 %
NMM1		0.00 %
PDK1		0.00 %
TNJ2		0.00 %
TRY3		0.00 %
TRY4		0.00 %
TVR1		0.00 %
Total	17.98	4.06 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	15.25	3.71 %
Total	15.25	3.71 %

Branch *	MTD Sales L	Brand Share %
VNR2	0.29	1.79 %
TKS1	0.27	3.14 %
ASM1	0.27	3.28 %
APK1		0.00 %
APK2		0.00 %
COL1		0.00 %
KGL1		0.00 %
KSM1		0.00 %
MAR1		0.00 %
NGR1		0.00 %
PDI1		0.00 %
PKD1		0.00 %
RPM1		0.00 %
S2SD		0.00 %
SDI1		0.00 %
SNL1		0.00 %
STU2		0.00 %
SVK1		0.00 %
TKY1		0.00 %
TYI1		0.00 %
VLY1		0.00 %
VNR1		0.00 %
Total	15.25	3.71 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	14.93	4.92 %
Total	14.93	4.92 %

Branch *	MTD Sales L	Brand Share %
CH19	0.34	2.35 %
CH08	0.32	2.33 %
CH47	0.29	1.66 %
CH16	0.28	1.67 %
AVD1		0.00 %
CH07		0.00 %
CH14		0.00 %
CH30		0.00 %
CH35		0.00 %
CH37		0.00 %
CH38		0.00 %
CH40		0.00 %
CH49		0.00 %
GUD2		0.00 %
KNR1		0.00 %
MC09		0.00 %
MC10		0.00 %
MRM1		0.00 %
TKM1		0.00 %
Total	14.93	4.92 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	5.56	2.23 %
Total	5.56	2.23 %

Branch *	MTD Sales L	Brand Share %
CH15	0.56	1.87 %
CH33	0.34	2.97 %
CH20	0.25	2.13 %
CH01		0.00 %
CH03		0.00 %
CH06		0.00 %
CH17		0.00 %
CH18		0.00 %
CH23		0.00 %
CH27		0.00 %
CH34		0.00 %
CH36		0.00 %
CH41		0.00 %
CH44		0.00 %
CH46		0.00 %
CH50		0.00 %
GPD1		0.00 %
MC06		0.00 %
PON1		0.00 %
UKI1		0.00 %
Total	5.56	2.23 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	5.06	1.72 %
Total	5.06	1.72 %

Branch *	MTD Sales L	Brand Share %
ERD2	0.34	1.08 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
DPR2		0.00 %
EDP1		0.00 %
EPI1		0.00 %
HRR1		0.00 %
HSR2		0.00 %
KAM1		0.00 %
KRI1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
NKL2		0.00 %
OML1		0.00 %
PDR1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGG1		0.00 %
SGI1		0.00 %
SLM1		0.00 %
SLM2		0.00 %
TCG1		0.00 %
TRM1		0.00 %
VKL1		0.00 %
VPD1		0.00 %
WHKP		0.00 %
Total	5.06	1.72 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	3.36	1.55 %
Total	3.36	1.55 %

Branch *	MTD Sales L	Brand Share %
CBE1	0.34	2.24 %
CBE4	0.34	2.87 %
TPR2	0.34	3.55 %
TPR4	0.34	3.68 %
TPR1	0.29	1.72 %
ANR1		0.00 %
AVI1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
CBE6		0.00 %
DPM2		0.00 %
GBM1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PLI1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR3		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WHCB		0.00 %
Total	3.36	1.55 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	1.41	0.75 %
Total	1.41	0.75 %

Branch *	MTD Sales L	Brand Share %
VEL2	0.58	3.47 %
SBR1	0.34	2.49 %
TRL1	0.26	1.54 %
KPM2	0.24	1.78 %
ABR1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRR1		0.00 %
TRT1		0.00 %
UGI1		0.00 %
VEL1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	1.41	0.75 %