



# TN : CARRIER Sales Performance 01/05/2026 9:14 AM

MTD Sales  
1,043.93 L

Brand Share %  
3.24 %

Information:

MTD : 01-04-2026 To 30-04-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **3.24 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	1,043.93	3.24 %
Total	1,043.93	3.24 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH ARCOT	180.87	8.00 %
SOUTH-03	172.18	3.91 %
SOUTH-01	161.63	3.02 %
TRICHY-01	161.14	3.65 %
CHENNAI-01	149.18	3.71 %
CHENNAI-02	73.13	2.05 %
WEST-01	64.73	2.31 %
WEST-02	48.90	1.57 %
NORTH ARCOT	32.16	1.39 %
Total	1,043.93	3.24 %

## SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	180.87	8.00 %
Total	180.87	8.00 %

Branch *	MTD Sales L	Brand Share %
POY2	6.40	2.96 %
TRK1	3.30	2.77 %
PRT1	3.21	2.76 %
ULP1	1.42	1.45 %
VCM1	0.29	0.68 %
KLM1	0.27	0.24 %
SJI2		0.00 %
TVM1		0.00 %
TVM2		0.00 %
Total	180.87	8.00 %

**SOUTH-03**

Property	MTD Sales L	Brand Share %
Air-Cond	172.18	3.91 %
<b>Total</b>	<b>172.18</b>	<b>3.91 %</b>

Branch *	MTD Sales L	Brand Share %
KKD3	5.67	3.08 %
MPA1	4.63	3.01 %
DGL2	3.00	3.06 %
CBM1	1.79	2.26 %
ATG1	1.75	1.05 %
TPT1	1.55	1.31 %
MDU3	1.30	0.81 %
USL1	1.23	1.48 %
MNM1	0.95	1.63 %
KRR1	0.91	0.36 %
BNR1	0.90	1.64 %
TMM1	0.68	0.52 %
KYK1	0.68	1.29 %
CMR1	0.67	1.40 %
DKI1	0.53	0.46 %
BTU1	0.31	0.68 %
SGP1	0.29	0.71 %
PKM1	0.26	0.77 %
ADP1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
NKI1		0.00 %
NTM1		0.00 %
PNV2		0.00 %
PVI1		0.00 %
SVG1		0.00 %
SZSD		0.00 %
TDI1		0.00 %
<b>Total</b>	<b>172.18</b>	<b>3.91 %</b>

**SOUTH-01**

Property	MTD Sales L	Brand Share %
Air-Cond	161.63	3.02 %
<b>Total</b>	<b>161.63</b>	<b>3.02 %</b>

Branch *	MTD Sales L	Brand Share %
TKS1	4.51	2.60 %
KVT1	3.81	1.54 %
VNR2	3.25	1.87 %
SVK1	3.15	2.00 %
KGL1	2.66	2.46 %
RND1	2.66	1.40 %
MAR1	2.64	1.47 %
NGR1	2.44	0.59 %
VLV1	1.85	0.90 %
RPM1	1.79	1.15 %
ASM1	1.72	1.97 %
STU2	1.42	2.00 %
MMT1	1.36	1.51 %
VKM1	1.34	2.72 %
TY11	1.18	1.47 %
VNR1	1.14	2.21 %
TCN1	1.06	0.89 %
KYR1	0.98	1.74 %
PKD1	0.92	0.65 %
ERL2	0.90	0.80 %
SNL1	0.86	1.13 %
APK1	0.86	1.02 %
KSM1	0.70	2.78 %
COL1	0.55	1.00 %
PDI1	0.53	0.79 %
APK2		0.00 %
SGT1		0.00 %
TKY1		0.00 %
WHTV	-0.30	1.21 %
<b>Total</b>	<b>161.63</b>	<b>3.02 %</b>

### TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	161.14	3.65 %
Total	161.14	3.65 %

Branch *	MTD Sales L	Brand Share %
TRY2	3.61	2.77 %
TRY4	2.42	1.78 %
NGT1	2.28	2.12 %
TTP1	2.23	2.85 %
TVR2	1.80	0.91 %
TNJ2	1.66	0.84 %
KUM1	1.55	0.74 %
MSI1	1.25	1.35 %
AYR1	1.09	1.03 %
TYR1	0.97	0.72 %
KRN1	0.93	1.43 %
APM1	0.90	2.13 %
PDK1	0.67	0.52 %
TVR1	0.54	0.68 %
PBR1	0.33	0.28 %
ORU1	0.24	0.59 %
JKM1		0.00 %
NCK1		0.00 %
NMM1		0.00 %
TZSD		0.00 %
WTRZ	-0.39	1.15 %
Total	161.14	3.65 %

### CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	149.18	3.71 %
Total	149.18	3.71 %

Branch *	MTD Sales L	Brand Share %
GUD1	5.29	3.14 %
CH16	5.19	2.31 %
CH45	3.91	2.99 %
CH30	3.38	1.91 %
CH14	2.99	1.05 %
CH19	2.00	1.06 %
CH38	1.94	1.67 %
MRM1	1.67	1.68 %
GUD2	1.48	2.53 %
CH49	0.80	0.58 %
TKM1	0.74	1.57 %
CH37	0.68	1.00 %
CH35	0.66	0.69 %
AVD1	0.59	0.54 %
KNR1	0.58	0.78 %
CH40		0.00 %
CZWH		0.00 %
MC09		0.00 %
MC10		0.00 %
WHC3		0.00 %
WCHN	-1.80	1.36 %
Total	149.18	3.71 %

## CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	73.13	2.05 %
Total	73.13	2.05 %

Branch *	MTD Sales L	Brand Share %
CH15	10.22	2.84 %
CH06	4.89	3.10 %
CH20	3.75	1.97 %
CH23	2.20	2.50 %
UKI1	2.11	3.14 %
CH17	2.10	1.31 %
CH12	1.99	0.95 %
CH46	1.57	2.03 %
CH18	1.18	0.71 %
CH33	1.15	0.95 %
CH50	0.96	0.66 %
CH51	0.92	0.73 %
PON1	0.58	0.73 %
CH31	0.57	0.72 %
CH34	0.57	0.53 %
CH32	0.54	2.03 %
CH36	0.54	0.97 %
CH43	0.37	0.50 %
GPD1	0.34	0.47 %
CH44	0.29	0.29 %
CH01		0.00 %
CH41		0.00 %
MC06		0.00 %
Total	73.13	2.05 %

**WEST-01**

Property	MTD Sales L	Brand Share %
Air-Cond	64.73	2.31 %
Total	64.73	2.31 %

Branch *	MTD Sales L	Brand Share %
TPR2	3.22	1.43 %
CBE1	1.79	1.65 %
SNR1	1.79	1.63 %
CBE6	1.38	1.19 %
PLI1	1.38	1.05 %
MPM1	1.36	1.02 %
TPR3	1.18	1.49 %
SYM2	0.87	1.46 %
CBE3	0.79	1.95 %
AVI1	0.59	0.70 %
PPI1	0.57	1.69 %
PDM1	0.56	0.88 %
GBM1	0.34	0.40 %
KMD1	0.29	0.44 %
DPM2	0.27	0.40 %
SUL1	0.27	0.36 %
ANR1		0.00 %
CBE5		0.00 %
CNR1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KGM1		0.00 %
KMR1		0.00 %
TPR4		0.00 %
UAM1		0.00 %
WHCB	-1.52	3.11 %
Total	64.73	2.31 %

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	48.90	1.57 %
Total	48.90	1.57 %

Branch *	MTD Sales L	Brand Share %
SLM1	5.74	1.74 %
SLM3	2.60	1.57 %
HSR2	2.07	2.02 %
ERD2	1.73	0.51 %
NKL2	1.64	1.07 %
HSR1	1.24	1.39 %
APN1	1.05	2.46 %
ATU1	0.84	0.71 %
DPR2	0.84	1.38 %
DPR1	0.82	1.73 %
MCR1	0.69	1.01 %
KRI1	0.63	0.61 %
CMI1	0.62	1.51 %
SLM2	0.59	0.44 %
MTR1	0.58	0.55 %
TCG1	0.56	0.71 %
KMM1	0.52	1.03 %
VKL1	0.36	1.10 %
TRM1	0.34	0.54 %
EPI1	0.29	0.48 %
PDR1	0.29	0.57 %
SGG1	0.29	1.00 %
BMD1	0.28	0.83 %
RSP1	0.27	0.31 %
EDP1		0.00 %
HRR1		0.00 %
KAM1		0.00 %
KVP1		0.00 %
OML1		0.00 %
PLC1		0.00 %
PMP1		0.00 %
SGI1		0.00 %
VPD1		0.00 %
WZWH		0.00 %
WHKP	-0.35	-2.18 %
WHPD	-0.54	2.52 %
Total	48.90	1.57 %

## NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	32.16	1.39 %
<b>Total</b>	<b>32.16</b>	<b>1.39 %</b>

Branch *	MTD Sales L	Brand Share %
KPM2	7.46	3.07 %
TRL1	4.62	2.62 %
TRR1	2.19	1.39 %
VEL2	1.59	0.79 %
VEL1	1.26	1.06 %
GDM1	1.15	1.28 %
CPT1	1.12	2.25 %
UGI1	1.08	3.17 %
TRT1	1.05	1.09 %
WJP1	0.89	1.11 %
VSI1	0.86	0.83 %
ARC2	0.79	0.97 %
WJD1	0.66	1.19 %
SLG1	0.36	0.61 %
CGM1	0.35	0.83 %
PTU1	0.35	2.22 %
ABR1	0.25	0.21 %
AKM1		0.00 %
ANI1		0.00 %
BGR1		0.00 %
CYR1		0.00 %
KPM1		0.00 %
PLR1		0.00 %
VNB1		0.00 %
WHVL		0.00 %
<b>Total</b>	<b>32.16</b>	<b>1.39 %</b>