



# TN : CARRIER Sales Performance 01/04/2026 9:14 AM

MTD Sales  
509.01 L

Brand Share %  
3.47 %

Information:

MTD : 01-03-2026 To 31-03-2026

\* Branch where in Brand Share % is less than Overall State's Brand Share **3.47 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	509.01	3.47 %
Total	509.01	3.47 %

Sales Zone	MTD Sales L	Brand Share %
TRICHY-01	108.03	5.63 %
CHENNAI-01	86.52	3.91 %
SOUTH-03	73.72	4.23 %
SOUTH ARCOT	71.09	7.96 %
SOUTH-01	56.08	2.38 %
WEST-02	45.24	3.72 %
CHENNAI-02	35.32	1.80 %
WEST-01	23.59	1.72 %
NORTH ARCOT	9.41	0.94 %
Total	509.01	3.47 %

## TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	108.03	5.63 %
Total	108.03	5.63 %

Branch *	MTD Sales L	Brand Share %
PBR2	3.79	3.15 %
MVM1	3.02	3.43 %
KUM1	1.86	1.86 %
NGT1	1.15	3.13 %
TRY2	1.11	2.00 %
TVR1	0.96	3.12 %
PTK1	0.88	1.06 %
MDI1	0.84	1.55 %
PDK1	0.69	1.61 %
ORU1	0.60	3.44 %
AYR1	0.58	1.62 %
TTP1	0.34	1.10 %
APM1	0.29	2.19 %
NCK1	0.28	1.32 %
TRY4	0.27	0.34 %
NMM1	0.25	1.42 %
JKM1		0.00 %
KRN1		0.00 %
MSI1		0.00 %
PBR1		0.00 %
TRY3		0.00 %
TVR2		0.00 %
TYR1		0.00 %
TZSD		0.00 %
Total	108.03	5.63 %

## CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	86.52	3.91 %
<b>Total</b>	<b>86.52</b>	<b>3.91 %</b>

Branch *	MTD Sales L	Brand Share %
CH19	3.61	3.08 %
CH07	1.26	1.42 %
CH49	0.88	0.90 %
CH39	0.81	1.93 %
CH16	0.72	0.63 %
CH30	0.62	0.75 %
AVD1	0.36	0.35 %
CH35	0.30	0.48 %
CH08	0.29	0.22 %
CH37	0.29	0.60 %
CH14	0.01	0.01 %
CH29		0.00 %
CH40		0.00 %
CZWH		0.00 %
KNR1		0.00 %
MC10		0.00 %
TKM1		0.00 %
WCHN	-1.10	2.35 %
<b>Total</b>	<b>86.52</b>	<b>3.91 %</b>

### SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	73.72	4.23 %
<b>Total</b>	<b>73.72</b>	<b>4.23 %</b>

Branch *	MTD Sales L	Brand Share %
KKD3	1.70	2.22 %
DGL2	1.51	2.29 %
MPA1	1.19	2.86 %
TPT1	1.19	2.89 %
KRR1	1.04	1.30 %
TMM1	1.02	1.96 %
TEN2	0.96	2.65 %
CBM1	0.96	3.42 %
MDU3	0.82	1.11 %
PVI1	0.56	1.99 %
MDU5	0.56	1.95 %
BNR1	0.54	2.15 %
SVG1	0.51	1.32 %
USL1	0.32	1.19 %
KYK1	0.29	1.58 %
BTU1	0.28	1.73 %
TDI1	0.28	1.22 %
PNI1	0.27	0.93 %
ADP1	0.25	1.21 %
ATG1		0.00 %
CMR1		0.00 %
DKI1		0.00 %
KPT1		0.00 %
MLR1		0.00 %
MNM1		0.00 %
NTM1		0.00 %
PKM1		0.00 %
PNV2		0.00 %
SGP1		0.00 %
<b>Total</b>	<b>73.72</b>	<b>4.23 %</b>

### SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	71.09	7.96 %
<b>Total</b>	<b>71.09</b>	<b>7.96 %</b>

Branch *	MTD Sales L	Brand Share %
PRT1	1.19	3.04 %
VCM1	0.81	2.04 %
MKM1	0.58	2.13 %
SJI2	0.56	1.15 %
TVM2	0.47	1.90 %
KLM1	0.29	0.67 %
TVM1		0.00 %
ULP1		0.00 %
<b>Total</b>	<b>71.09</b>	<b>7.96 %</b>

**SOUTH-01**

Property	MTD Sales L	Brand Share %
Air-Cond	56.08	2.38 %
Total	56.08	2.38 %

Branch *	MTD Sales L	Brand Share %
TUT1	9.95	2.80 %
KVT1	3.69	3.39 %
TUT2	3.11	2.82 %
VNR2	0.93	1.19 %
PKD1	0.77	1.51 %
KYR1	0.64	2.28 %
NGR1	0.62	0.34 %
UDN1	0.62	2.32 %
SDI1	0.62	1.47 %
ERL2	0.61	1.67 %
VNR1	0.60	1.70 %
TYI1	0.58	1.58 %
APK2	0.56	1.58 %
SNL1	0.53	2.22 %
MAR1	0.51	0.78 %
VKM1	0.51	1.86 %
PDI1	0.50	1.44 %
SVK1	0.31	0.43 %
STU2	0.29	0.90 %
RND1	0.27	0.36 %
ARM1	0.25	0.94 %
KSM1	0.25	2.92 %
APK1		0.00 %
ASM1		0.00 %
COL1		0.00 %
KGL1		0.00 %
MMT1		0.00 %
RPM1		0.00 %
TCN1		0.00 %
TKY1		0.00 %
VLY1		0.00 %
Total	56.08	2.38 %

**WEST-02**

Property	MTD Sales L	Brand Share %
Air-Cond	45.24	3.72 %
<b>Total</b>	<b>45.24</b>	<b>3.72 %</b>

Branch *	MTD Sales L	Brand Share %
SLM1	3.90	2.91 %
ERD2	2.27	1.54 %
SLM3	1.47	2.10 %
TCG1	1.03	2.98 %
DPR2	0.74	2.88 %
SLM2	0.54	1.11 %
NKL2	0.51	0.89 %
PMP1	0.49	2.89 %
HRR1	0.49	2.30 %
EDP1	0.49	2.36 %
KMM1	0.42	2.19 %
PDR1	0.35	1.31 %
APN1	0.25	1.49 %
KAM1	0.25	1.94 %
KVP1	0.25	1.69 %
BMD1	0.25	1.15 %
RSP1	0.25	0.86 %
VKL1	0.25	1.75 %
CMI1		0.00 %
MCR1		0.00 %
OML1		0.00 %
PLC1		0.00 %
SGI1		0.00 %
WZWH		0.00 %
<b>Total</b>	<b>45.24</b>	<b>3.72 %</b>

## CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	35.32	1.80 %
<b>Total</b>	<b>35.32</b>	<b>1.80 %</b>

Branch *	MTD Sales L	Brand Share %
CH21	3.24	2.89 %
CH15	3.03	1.57 %
CH24	3.03	2.96 %
CH12	2.97	2.45 %
CH41	2.28	2.66 %
CH18	1.87	2.39 %
CH17	1.49	2.03 %
CH06	1.49	1.65 %
CH20	1.47	1.56 %
CH51	1.03	1.05 %
CH44	0.94	1.68 %
CH34	0.64	1.19 %
CH33	0.59	0.85 %
UKI1	0.58	1.44 %
CH31	0.54	1.07 %
MJR1	0.54	0.87 %
CH50	0.54	0.63 %
CH43	0.42	0.86 %
CH27	0.27	1.18 %
CH23	0.25	0.48 %
CH01		0.00 %
CH32		0.00 %
CH36		0.00 %
CH46		0.00 %
GPD1		0.00 %
MC05		0.00 %
MC06		0.00 %
PON1		0.00 %
<b>Total</b>	<b>35.32</b>	<b>1.80 %</b>

**WEST-01**

Property	MTD Sales L	Brand Share %
Air-Cond	23.59	1.72 %
<b>Total</b>	<b>23.59</b>	<b>1.72 %</b>

Branch *	MTD Sales L	Brand Share %
TPR2	2.18	1.92 %
TPR1	1.49	2.23 %
PLI1	1.08	1.99 %
CBE1	0.77	1.27 %
CBE4	0.31	0.34 %
KGM1	0.30	1.11 %
CBE6	0.28	0.52 %
AVI1	0.25	0.60 %
ANR1		0.00 %
CBE3		0.00 %
CBE5		0.00 %
DPM2		0.00 %
GBM1		0.00 %
GDR1		0.00 %
KGI1		0.00 %
KMD1		0.00 %
KMR1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR3		0.00 %
TPR4		0.00 %
UAM1		0.00 %
UMP1		0.00 %
WHCB		0.00 %
WZSD		0.00 %
<b>Total</b>	<b>23.59</b>	<b>1.72 %</b>

## NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	9.41	0.94 %
Total	9.41	0.94 %

Branch *	MTD Sales L	Brand Share %
VEL2	1.98	2.14 %
TRL1	1.30	1.23 %
SBR1	0.94	1.21 %
KPM2	0.56	0.57 %
VEL1	0.39	0.67 %
WJD1	0.29	0.92 %
KPM1	0.27	0.69 %
TRT1	0.27	0.75 %
ABR1		0.00 %
AKM1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CYR1		0.00 %
GDM1		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
UGI1		0.00 %
VNB1		0.00 %
VSI1		0.00 %
WHVL		0.00 %
WJP1		0.00 %
Total	9.41	0.94 %