



TN-Sales Spot Commission Details 29/04/2026 11:45 PM

Accu.Target 61,418.80 L	Sales 61,630.18 L	Achieved % 100.34 %	HO Budget+% 0.00 %	Total Com. 738.41 L
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Note : Sales Period is From :01-Apr-2026 To :29-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	595.04	962.04	161.68 %	0.00	0.00 %	0.00
KL-NORTH	934.83	1,331.16	142.40 %	0.00	0.00 %	0.00
WEST-01	3,845.67	4,780.54	124.31 %	0.00	0.00 %	0.00
SOUTH-01	8,787.83	9,842.88	112.01 %	0.00	0.00 %	0.00
WEST-02	5,297.16	5,882.19	111.04 %	0.00	0.00 %	0.00
SOUTH-03	6,913.73	7,580.32	109.64 %	450,000.00	0.00 %	450,000.00
NORTH ARCOT	4,689.64	4,615.86	98.43 %	138,000.00	0.00 %	138,000.00
SOUTH ARCOT	4,913.14	4,454.98	90.67 %	132,000.00	0.00 %	132,000.00
TRICHY-01	8,195.70	7,330.14	89.44 %	0.00	0.00 %	0.00
CHENNAI-02	7,629.91	6,732.27	88.24 %	0.00	0.00 %	0.00
CHENNAI-01	9,616.13	7,415.63	77.12 %	0.00	0.00 %	0.00
OTHERS	0.00	702.17	0.00 %	0.00	0.00 %	0.00
Total	61,418.80	61,630.18	100.34 %		0.00 %	

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	595.04	962.04	161.68%	360,000.00	0.00 %	360,000.00
KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	934.83	1,331.16	142.40%	520,000.00	0.00 %	520,000.00
WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR1	486.45	686.94	141.22%	240,000.00	0.00 %	240,000.00
	CBE1	1,672.26	2,204.35	131.82%	880,000.00	0.00 %	880,000.00
	TPR4	478.61	580.71	121.33%	150,000.00	0.00 %	150,000.00
	PLI1	558.82	670.56	120.00%	120,000.00	0.00 %	120,000.00
	UAM1	649.53	637.98	98.22%	45,000.00	0.00 %	45,000.00
SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NGR1	1,234.60	1,632.28	132.21%	640,000.00	0.00 %	640,000.00
	TVL1	1,347.58	1,736.82	128.88%	510,000.00	0.00 %	510,000.00
	TKS1	1,250.90	1,461.86	116.86%	280,000.00	0.00 %	280,000.00
	TUT1	2,048.21	2,150.22	104.98%	315,000.00	0.00 %	315,000.00
	KVT1	1,714.66	1,700.91	99.20%	127,500.00	0.00 %	127,500.00
	VNR1	1,191.88	1,160.79	97.39%	82,500.00	0.00 %	82,500.00
WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	1,005.00	1,197.35	119.14%	220,000.00	0.00 %	220,000.00
	MTR1	1,006.72	1,106.53	109.91%	165,000.00	0.00 %	165,000.00
	SLM1	1,591.55	1,740.15	109.34%	255,000.00	0.00 %	255,000.00
	ERD1	1,693.88	1,838.16	108.52%	270,000.00	0.00 %	270,000.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	689.35	859.20	124.64%	240,000.00	0.00 %	240,000.00
	TEN1	828.49	1,008.41	121.72%	300,000.00	0.00 %	300,000.00
	MDU1	2,550.75	2,785.17	109.19%	405,000.00	0.00 %	405,000.00
	SVG1	1,337.89	1,378.94	103.07%	195,000.00	0.00 %	195,000.00
	KKD2	1,507.25	1,548.59	102.74%	225,000.00	0.00 %	225,000.00
NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	1,486.06	1,669.97	112.38%	320,000.00	0.00 %	320,000.00
	NA01	1,665.39	1,543.03	92.65%	112,500.00	0.00 %	112,500.00
	NA03	1,538.20	1,402.87	91.20%	105,000.00	0.00 %	105,000.00
SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA01	1,783.75	1,631.53	91.47%	120,000.00	0.00 %	120,000.00
	SA02	1,791.84	1,624.13	90.64%	120,000.00	0.00 %	120,000.00
	SA03	1,337.55	1,199.32	89.67%	0.00	0.00 %	0.00
TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	2,488.44	2,418.26	97.18%	180,000.00	0.00 %	180,000.00
	KUM1	1,789.92	1,629.02	91.01%	120,000.00	0.00 %	120,000.00
	PBR1	2,030.23	1,778.49	87.60%	0.00	0.00 %	0.00
	TNJ1	1,887.12	1,504.38	79.72%	0.00	0.00 %	0.00
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH01	2,046.81	1,866.26	91.18%	135,000.00	0.00 %	135,000.00
	CH07	1,800.98	1,621.04	90.01%	120,000.00	0.00 %	120,000.00
	CH09	1,714.76	1,480.64	86.35%	0.00	0.00 %	0.00
	CH04	2,067.37	1,764.33	85.34%	0.00	0.00 %	0.00
CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	2,278.12	1,966.05	86.30%	0.00	0.00 %	0.00
	CH08	2,428.12	1,936.71	79.76%	0.00	0.00 %	0.00
	CH03	1,726.94	1,362.40	78.89%	0.00	0.00 %	0.00
	CH06	3,182.95	2,150.47	67.56%	0.00	0.00 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	6.15	0.00%	0.00	0.00 %	0.00
	CH02	0.00	179.36	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.07)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	349.64	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.07)	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	36.98	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.11)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.13)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	13.36	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	13.88	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	101.84	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	1.34	0.00%	0.00	0.00 %	0.00

KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	263.87	491.21	0.14	186.16 %	322,607.60	40.00 %	129,043.04	0.00 %	129,043.04
PAS1	132.06	194.76	0.22	147.48 %	124,061.85	40.00 %	49,624.74	0.00 %	49,624.74
PNL1	93.82	136.18	0.49	145.14 %	88,897.90	40.00 %	35,559.16	0.00 %	35,559.16
KLR1	105.29	139.89	0.13	132.86 %	84,428.10	40.00 %	33,771.24	0.00 %	33,771.24
KL-NORTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	934.83	1,331.16	0.10	142.40 %	1,699,416.45	40.00 %	679,766.58	0.00 %	679,766.58
WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TPR2	186.29	315.24	0.06	169.23 %	375,260.00	40.00 %	150,104.00	0.00 %	150,104.00
AVI1	78.41	132.17	0.33	168.56 %	196,196.95	40.00 %	78,478.78	0.00 %	78,478.78
MPM1	131.76	216.07	0.25	163.99 %	272,880.70	40.00 %	109,152.28	0.00 %	109,152.28
CBE1	105.23	167.67	0.36	159.33 %	188,668.30	40.00 %	75,467.32	0.00 %	75,467.32
CBE4	168.87	268.84	0.07	159.20 %	399,994.35	40.00 %	159,997.74	0.00 %	159,997.74
ANR1	28.43	44.44	0.55	156.32 %	95,473.40	40.00 %	38,189.36	0.00 %	38,189.36
CBE3	44.26	65.23	0.51	147.36 %	83,912.60	40.00 %	33,565.04	0.00 %	33,565.04
PDM1	74.44	105.61	0.22	141.87 %	189,695.30	40.00 %	75,878.12	0.00 %	75,878.12
UMP1	93.88	133.00	0.45	141.66 %	111,485.45	40.00 %	44,594.18	0.00 %	44,594.18
SNR1	135.39	187.76	0.05	138.68 %	235,868.70	40.00 %	94,347.48	0.00 %	94,347.48
TPR1	166.92	231.09	0.28	138.44 %	328,954.25	40.00 %	131,581.70	0.00 %	131,581.70
CBE2	647.96	866.88	0.28	133.79 %	1,198,918.85	40.00 %	479,567.54	0.00 %	479,567.54
KGM1	87.72	113.80	0.07	129.73 %	176,472.10	40.00 %	70,588.84	0.00 %	70,588.84
SUL1	95.23	122.31	0.20	128.44 %	199,193.80	40.00 %	79,677.52	0.00 %	79,677.52
GBM1	107.36	136.00	0.11	126.68 %	140,272.60	40.00 %	56,109.04	0.00 %	56,109.04
PPI1	66.72	83.51	0.38	125.16 %	129,951.25	40.00 %	51,980.50	0.00 %	51,980.50
KMR1	232.38	268.31	0.24	115.47 %	401,060.40	30.00 %	120,318.12	0.00 %	120,318.12
CBE6	153.33	176.85	0.31	115.33 %	202,636.35	30.00 %	60,790.91	0.00 %	60,790.91
DPM2	110.20	122.84	0.07	111.47 %	191,633.85	30.00 %	57,490.16	0.00 %	57,490.16
SYM2	99.73	110.54	0.13	110.84 %	125,663.55	30.00 %	37,699.07	0.00 %	37,699.07
KMD1	97.86	105.28	0.05	107.58 %	126,752.25	25.00 %	31,688.06	0.00 %	31,688.06
TPR3	133.24	140.60	0.11	105.53 %	150,389.65	25.00 %	37,597.41	0.00 %	37,597.41
PLI1	192.57	195.31	0.23	101.42 %	202,610.10	25.00 %	50,652.53	0.00 %	50,652.53
CNR1	73.40	73.31	0.02	99.87 %	52,136.70	20.00 %	10,427.34	0.00 %	10,427.34
CBE5	89.62	80.51	0.10	89.84 %	164,060.15	10.00 %	16,406.02	0.00 %	16,406.02
GDR1	88.00	72.72	0.12	82.64 %	52,580.80	10.00 %	5,258.08	0.00 %	5,258.08
TPR4	97.96	74.06	0.00	75.60 %	116,657.15	0.00 %		0.00 %	
KGI1	99.94	66.36	0.02	66.40 %	47,829.25	0.00 %		0.00 %	
UAM1	158.58	104.24	0.09	65.74 %	64,133.40	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KGL1	98.44	170.20	0.10	172.91 %	212,325.40	40.00 %	84,930.16	0.00 %	84,930.16
ARM1	92.02	153.95	0.27	167.31 %	170,403.15	40.00 %	68,161.26	0.00 %	68,161.26
MMT1	114.33	178.30	0.22	155.96 %	177,108.50	40.00 %	70,843.40	0.00 %	70,843.40
ERL2	133.00	201.49	0.23	151.49 %	332,167.65	40.00 %	132,867.06	0.00 %	132,867.06
ASM1	113.22	160.10	0.30	141.42 %	192,578.20	40.00 %	77,031.28	0.00 %	77,031.28
KSM1	59.81	83.87	0.29	140.23 %	69,133.55	40.00 %	27,653.42	0.00 %	27,653.42
NGR1	495.11	680.55	0.42	137.45 %	510,112.10	40.00 %	204,044.84	0.00 %	204,044.84
SDI1	123.14	167.35	0.21	135.90 %	140,359.90	40.00 %	56,143.96	0.00 %	56,143.96
TKS2	359.27	476.84	0.31	132.72 %	444,034.20	40.00 %	177,613.68	0.00 %	177,613.68
STU2	97.96	125.78	0.46	128.40 %	107,283.15	40.00 %	42,913.26	0.00 %	42,913.26
TVL1	853.68	1,065.67	0.10	124.83 %	1,572,889.95	40.00 %	629,155.98	0.00 %	629,155.98
VLY1	288.67	357.09	0.28	123.70 %	432,131.55	40.00 %	172,852.62	0.00 %	172,852.62
KYR1	105.32	129.96	0.30	123.40 %	167,685.90	40.00 %	67,074.36	0.00 %	67,074.36
MAR1	256.29	310.55	0.20	121.17 %	353,041.85	40.00 %	141,216.74	0.00 %	141,216.74
SVK1	254.15	303.03	0.13	119.24 %	363,938.05	30.00 %	109,181.42	0.00 %	109,181.42
TKS1	275.54	325.65	0.20	118.19 %	316,013.30	30.00 %	94,803.99	0.00 %	94,803.99
TCN1	206.51	240.13	0.42	116.28 %	298,535.55	30.00 %	89,560.67	0.00 %	89,560.67
COL1	74.69	85.78	0.52	114.85 %	75,799.00	30.00 %	22,739.70	0.00 %	22,739.70
PDI1	111.83	127.83	0.36	114.30 %	115,408.70	30.00 %	34,622.61	0.00 %	34,622.61
UDN1	128.52	145.57	0.19	113.26 %	167,968.25	30.00 %	50,390.48	0.00 %	50,390.48
SNL1	137.08	150.81	0.36	110.02 %	153,282.40	30.00 %	45,984.72	0.00 %	45,984.72
TUT2	409.71	436.12	0.19	106.45 %	526,666.85	25.00 %	131,666.71	0.00 %	131,666.71
VNR1	116.43	123.16	0.44	105.78 %	141,051.15	25.00 %	35,262.79	0.00 %	35,262.79
VKM1	108.96	112.62	0.25	103.35 %	160,621.75	25.00 %	40,155.44	0.00 %	40,155.44
SGT1	88.74	88.93	0.18	100.22 %	76,003.65	25.00 %	19,000.91	0.00 %	19,000.91
KVT1	499.33	496.43	0.14	99.42 %	817,903.50	20.00 %	163,580.70	0.00 %	163,580.70
TYI1	148.75	146.99	0.32	98.81 %	223,622.00	20.00 %	44,724.40	0.00 %	44,724.40
SKD1	122.80	120.93	0.13	98.48 %	150,167.90	20.00 %	30,033.58	0.00 %	30,033.58
TUT1	1,021.72	979.94	0.21	95.91 %	1,497,453.90	20.00 %	299,490.78	0.00 %	299,490.78
RPM1	292.38	275.26	0.21	94.15 %	270,846.30	15.00 %	40,626.95	0.00 %	40,626.95
APK2	160.21	147.93	0.44	92.34 %	134,758.30	15.00 %	20,213.75	0.00 %	20,213.75
PKD1	263.73	241.77	0.31	91.68 %	318,853.70	15.00 %	47,828.06	0.00 %	47,828.06
TKY1	135.93	123.04	0.20	90.52 %	135,449.00	15.00 %	20,317.35	0.00 %	20,317.35
VNR2	461.81	416.61	0.14	90.21 %	487,575.45	15.00 %	73,136.32	0.00 %	73,136.32
APK1	199.29	170.05	0.33	85.33 %	228,338.80	10.00 %	22,833.88	0.00 %	22,833.88
RND1	379.48	322.60	0.24	85.01 %	537,263.00	10.00 %	53,726.30	0.00 %	53,726.30

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	113.01	223.03	0.11	197.35 %	237,566.90	40.00 %	95,026.76	0.00 %	95,026.76
DPR1	78.24	103.72	0.01	132.56 %	82,452.90	40.00 %	32,981.16	0.00 %	32,981.16
ERD2	370.76	464.85	0.07	125.38 %	864,193.75	40.00 %	345,677.50	0.00 %	345,677.50
HSR1	151.55	189.39	0.15	124.96 %	258,787.65	40.00 %	103,515.06	0.00 %	103,515.06
ERD1	359.63	444.95	0.19	123.72 %	654,904.65	40.00 %	261,961.86	0.00 %	261,961.86
PLC1	94.98	116.64	0.08	122.80 %	176,132.70	40.00 %	70,453.08	0.00 %	70,453.08
SLM3	232.58	283.88	0.07	122.06 %	370,595.85	40.00 %	148,238.34	0.00 %	148,238.34
EDP1	56.03	67.86	0.13	121.11 %	53,200.85	40.00 %	21,280.34	0.00 %	21,280.34
TCG1	108.21	127.44	0.02	117.78 %	185,070.95	30.00 %	55,521.29	0.00 %	55,521.29
KVP1	89.83	105.16	0.39	117.06 %	89,641.30	30.00 %	26,892.39	0.00 %	26,892.39
NKL2	232.56	271.11	0.18	116.58 %	324,631.50	30.00 %	97,389.45	0.00 %	97,389.45
SLM2	190.62	221.41	0.04	116.15 %	219,464.80	30.00 %	65,839.44	0.00 %	65,839.44
DPR2	101.64	116.17	0.17	114.29 %	129,822.85	30.00 %	38,946.86	0.00 %	38,946.86
SLM1	474.73	533.92	0.11	112.47 %	668,206.75	30.00 %	200,462.03	0.00 %	200,462.03
MCR1	144.58	162.00	0.12	112.04 %	213,079.10	30.00 %	63,923.73	0.00 %	63,923.73
MTR1	158.44	176.13	0.14	111.16 %	223,741.00	30.00 %	67,122.30	0.00 %	67,122.30
TRM1	169.56	184.58	0.09	108.86 %	191,370.40	25.00 %	47,842.60	0.00 %	47,842.60
OML1	152.10	164.50	0.19	108.15 %	211,959.25	25.00 %	52,989.81	0.00 %	52,989.81
PDR1	77.69	81.35	0.04	104.71 %	158,357.95	25.00 %	39,589.49	0.00 %	39,589.49
BMD1	98.74	103.20	0.04	104.51 %	102,248.00	25.00 %	25,562.00	0.00 %	25,562.00
SGI1	81.60	84.86	0.07	104.01 %	83,873.85	25.00 %	20,968.46	0.00 %	20,968.46
CMI1	80.66	83.41	0.01	103.41 %	113,766.35	25.00 %	28,441.59	0.00 %	28,441.59
VPD1	155.82	160.20	0.08	102.81 %	204,241.95	25.00 %	51,060.49	0.00 %	51,060.49
ATU1	226.54	231.92	0.07	102.37 %	267,626.50	25.00 %	66,906.63	0.00 %	66,906.63
PMP1	117.85	120.19	0.14	101.99 %	97,186.30	25.00 %	24,296.58	0.00 %	24,296.58
HSR2	263.60	265.69	0.14	100.79 %	330,029.25	25.00 %	82,507.31	0.00 %	82,507.31
KAM1	92.58	92.39	0.30	99.80 %	132,753.70	20.00 %	26,550.74	0.00 %	26,550.74
APN1	115.01	113.53	0.11	98.71 %	173,442.80	20.00 %	34,688.56	0.00 %	34,688.56
RSP1	158.80	153.69	0.14	96.78 %	174,305.55	20.00 %	34,861.11	0.00 %	34,861.11
HRR1	103.41	96.24	0.16	93.06 %	90,475.50	15.00 %	13,571.33	0.00 %	13,571.33
EPI1	140.22	127.45	0.14	90.89 %	153,975.95	15.00 %	23,096.39	0.00 %	23,096.39
SGG1	66.26	58.58	0.13	88.41 %	62,606.80	10.00 %	6,260.68	0.00 %	6,260.68
VKL1	92.58	66.45	0.12	71.78 %	111,893.05	0.00 %		0.00 %	
KMM1	146.73	86.31	0.10	58.82 %	105,387.30	0.00 %		0.00 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CMR1	86.37	120.40	0.17	139.39 %	95,462.60	40.00 %	38,185.04	0.00 %	38,185.04
BTU1	61.66	83.29	0.12	135.07 %	66,628.60	40.00 %	26,651.44	0.00 %	26,651.44
PNI1	92.32	123.16	0.07	133.41 %	86,380.70	40.00 %	34,552.28	0.00 %	34,552.28
TEN1	134.69	178.85	0.12	132.79 %	151,258.80	40.00 %	60,503.52	0.00 %	60,503.52
KKD3	235.46	307.16	0.12	130.45 %	513,500.85	40.00 %	205,400.34	0.00 %	205,400.34
KRR1	230.77	295.82	0.16	128.19 %	463,998.10	40.00 %	185,599.24	0.00 %	185,599.24
MPA1	213.33	265.18	0.07	124.30 %	290,078.30	40.00 %	116,031.32	0.00 %	116,031.32
BNR1	94.66	115.45	0.06	121.97 %	112,197.35	40.00 %	44,878.94	0.00 %	44,878.94
TEN2	199.65	239.16	0.19	119.79 %	124,654.05	30.00 %	37,396.22	0.00 %	37,396.22
ADP1	94.93	112.48	0.08	118.49 %	126,429.95	30.00 %	37,928.99	0.00 %	37,928.99
USL1	129.01	152.62	0.04	118.30 %	124,622.30	30.00 %	37,386.69	0.00 %	37,386.69
ODM1	73.42	86.83	0.07	118.27 %	63,253.15	30.00 %	18,975.95	0.00 %	18,975.95
PNV2	88.13	103.92	0.17	117.92 %	99,590.45	30.00 %	29,877.14	0.00 %	29,877.14
MDU1	709.71	827.61	0.10	116.61 %	729,958.35	30.00 %	218,987.51	0.00 %	218,987.51
MDU7	244.72	277.48	0.05	113.39 %	266,743.20	30.00 %	80,022.96	0.00 %	80,022.96
DGL1	342.47	384.79	0.16	112.36 %	281,048.35	30.00 %	84,314.51	0.00 %	84,314.51
CBM1	146.69	163.38	0.18	111.38 %	233,508.90	30.00 %	70,052.67	0.00 %	70,052.67
NTM1	79.51	88.22	0.12	110.95 %	116,602.50	30.00 %	34,980.75	0.00 %	34,980.75
PKM1	71.51	78.69	0.06	110.03 %	68,235.60	30.00 %	20,470.68	0.00 %	20,470.68
MDU6	340.46	373.86	0.08	109.81 %	331,226.65	25.00 %	82,806.66	0.00 %	82,806.66
TPT1	203.36	220.40	0.10	108.38 %	315,272.55	25.00 %	78,818.14	0.00 %	78,818.14
MDU3	231.56	249.47	0.20	107.73 %	205,798.30	25.00 %	51,449.58	0.00 %	51,449.58
MDU2	429.18	456.53	0.32	106.37 %	531,142.50	25.00 %	132,785.63	0.00 %	132,785.63
TMM1	234.67	249.28	0.29	106.23 %	151,444.10	25.00 %	37,861.03	0.00 %	37,861.03
KPT1	97.50	101.64	0.08	104.24 %	124,333.85	25.00 %	31,083.46	0.00 %	31,083.46
DGL2	153.70	159.24	0.28	103.61 %	153,648.30	25.00 %	38,412.08	0.00 %	38,412.08
NKI1	99.61	100.85	0.16	101.25 %	90,461.95	25.00 %	22,615.49	0.00 %	22,615.49
SGP1	86.57	84.92	0.17	98.08 %	130,123.95	20.00 %	26,024.79	0.00 %	26,024.79
MDU5	149.07	145.59	0.04	97.67 %	151,735.05	20.00 %	30,347.01	0.00 %	30,347.01
MDU4	194.61	188.08	0.18	96.64 %	123,160.45	20.00 %	24,632.09	0.00 %	24,632.09
TDI1	141.30	135.49	0.01	95.89 %	202,892.95	20.00 %	40,578.59	0.00 %	40,578.59
DKI1	218.35	207.55	0.05	95.05 %	377,194.20	15.00 %	56,579.13	0.00 %	56,579.13
MLR1	142.47	134.32	0.03	94.28 %	163,271.80	15.00 %	24,490.77	0.00 %	24,490.77
ATG1	282.27	265.11	0.16	93.92 %	279,252.05	15.00 %	41,887.81	0.00 %	41,887.81
MNM1	101.15	94.71	0.11	93.63 %	121,664.55	15.00 %	18,249.68	0.00 %	18,249.68
KYK1	110.45	100.05	0.06	90.58 %	120,601.10	15.00 %	18,090.17	0.00 %	18,090.17
PVI1	150.66	129.33	0.08	85.84 %	137,914.35	10.00 %	13,791.44	0.00 %	13,791.44
SVG1	217.80	179.42	0.04	82.38 %	185,155.10	10.00 %	18,515.51	0.00 %	18,515.51

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	107.01	156.69	0.06	146.43 %	219,305.30	40.00 %	87,722.12	0.00 %	87,722.12
SLG1	106.46	132.91	0.05	124.85 %	172,383.60	40.00 %	68,953.44	0.00 %	68,953.44
BGR1	79.48	98.98	0.12	124.54 %	133,284.45	40.00 %	53,313.78	0.00 %	53,313.78
TRR1	239.00	296.49	0.12	124.05 %	335,244.55	40.00 %	134,097.82	0.00 %	134,097.82
GDM1	132.71	156.50	0.22	117.92 %	129,124.20	30.00 %	38,737.26	0.00 %	38,737.26
CGM1	107.97	120.42	0.28	111.54 %	120,678.70	30.00 %	36,203.61	0.00 %	36,203.61
ABR1	193.62	211.92	0.26	109.45 %	256,358.25	25.00 %	64,089.56	0.00 %	64,089.56
UGI1	77.98	84.13	0.03	107.88 %	66,752.60	25.00 %	16,688.15	0.00 %	16,688.15
VEL2	342.04	360.95	0.13	105.53 %	501,947.30	25.00 %	125,486.83	0.00 %	125,486.83
TRT1	159.36	164.30	0.04	103.10 %	168,217.30	25.00 %	42,054.33	0.00 %	42,054.33
ARC2	137.77	141.57	0.18	102.76 %	191,803.00	25.00 %	47,950.75	0.00 %	47,950.75
PTU1	57.96	59.06	0.03	101.90 %	55,098.10	25.00 %	13,774.53	0.00 %	13,774.53
VEL1	250.41	254.16	0.10	101.50 %	336,981.90	25.00 %	84,245.48	0.00 %	84,245.48
AKM1	234.65	236.14	0.14	100.64 %	307,827.80	25.00 %	76,956.95	0.00 %	76,956.95
PLR1	113.30	112.84	0.08	99.59 %	112,362.85	20.00 %	22,472.57	0.00 %	22,472.57
WJP1	157.70	149.45	0.10	94.77 %	221,949.30	15.00 %	33,292.40	0.00 %	33,292.40
KPM2	544.16	509.88	0.10	93.70 %	576,848.55	15.00 %	86,527.28	0.00 %	86,527.28
ANI1	120.92	109.76	0.07	90.77 %	136,225.30	15.00 %	20,433.80	0.00 %	20,433.80
CPT1	109.99	99.30	0.14	90.28 %	162,270.45	15.00 %	24,340.57	0.00 %	24,340.57
KPM1	165.30	148.31	0.36	89.72 %	186,888.65	10.00 %	18,688.87	0.00 %	18,688.87
VSI1	218.54	188.98	0.04	86.47 %	297,154.05	10.00 %	29,715.41	0.00 %	29,715.41
WJD1	166.36	137.62	0.33	82.72 %	229,339.70	10.00 %	22,933.97	0.00 %	22,933.97
SBR1	340.56	275.11	0.01	80.78 %	371,924.55	10.00 %	37,192.46	0.00 %	37,192.46
CYR1	138.53	110.29	0.23	79.61 %	155,641.30	0.00 %		0.00 %	
TRL1	387.87	300.10	0.19	77.37 %	328,552.95	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM2	77.15	104.45	0.20	135.38 %	72,221.05	40.00 %	28,888.42	0.00 %	28,888.42
PRT1	191.82	248.70	0.46	129.66 %	252,376.20	40.00 %	100,950.48	0.00 %	100,950.48
MKM1	106.25	113.03	0.18	106.38 %	160,153.00	25.00 %	40,038.25	0.00 %	40,038.25
SJI2	225.65	231.12	0.17	102.43 %	258,440.40	25.00 %	64,610.10	0.00 %	64,610.10
KML1	141.02	143.93	0.08	102.07 %	206,423.25	25.00 %	51,605.81	0.00 %	51,605.81
KLM1	216.45	219.94	0.12	101.62 %	340,662.85	25.00 %	85,165.71	0.00 %	85,165.71
TRK1	269.43	272.46	0.21	101.12 %	352,871.60	25.00 %	88,217.90	0.00 %	88,217.90
CUD1	539.27	532.67	0.07	98.78 %	544,153.05	20.00 %	108,830.61	0.00 %	108,830.61
KKI2	255.49	251.24	0.22	98.34 %	313,137.25	20.00 %	62,627.45	0.00 %	62,627.45
TVM2	140.37	132.36	0.09	94.29 %	84,585.55	15.00 %	12,687.83	0.00 %	12,687.83
POY2	400.25	355.46	0.07	88.81 %	452,316.20	10.00 %	45,231.62	0.00 %	45,231.62
VPM2	273.97	236.09	0.18	86.17 %	321,529.05	10.00 %	32,152.91	0.00 %	32,152.91
CDM1	301.04	256.85	0.15	85.32 %	287,951.30	10.00 %	28,795.13	0.00 %	28,795.13
TDM1	196.12	162.81	0.23	83.02 %	166,594.05	10.00 %	16,659.41	0.00 %	16,659.41
STP1	105.29	84.56	0.34	80.31 %	101,911.75	10.00 %	10,191.18	0.00 %	10,191.18
ULP1	270.71	217.26	0.11	80.25 %	218,401.25	10.00 %	21,840.13	0.00 %	21,840.13
NVL2	296.13	233.46	0.07	78.84 %	223,588.70	0.00 %		0.00 %	
POY1	521.54	410.42	0.16	78.69 %	569,762.05	0.00 %		0.00 %	
TVM1	133.49	102.82	0.09	77.03 %	110,305.55	0.00 %		0.00 %	
VPM1	98.52	61.66	0.06	62.59 %	67,404.60	0.00 %		0.00 %	
VCM1	153.20	83.69	0.06	54.63 %	73,900.10	0.00 %		0.00 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KUM2	84.03	164.35	0.19	195.58 %	71,364.30	40.00 %	28,545.72	0.00 %	28,545.72
TYR1	219.78	264.76	0.15	120.46 %	290,268.35	40.00 %	116,107.34	0.00 %	116,107.34
PDK1	149.26	176.37	0.16	118.16 %	215,673.55	30.00 %	64,702.07	0.00 %	64,702.07
TRY2	136.45	155.86	0.07	114.22 %	135,374.05	30.00 %	40,612.22	0.00 %	40,612.22
TRY3	233.88	244.78	0.40	104.66 %	239,897.50	25.00 %	59,974.38	0.00 %	59,974.38
KIK1	173.45	179.26	0.04	103.35 %	258,723.15	25.00 %	64,680.79	0.00 %	64,680.79
MVM1	373.87	373.47	0.11	99.89 %	594,081.15	20.00 %	118,816.23	0.00 %	118,816.23
TRY1	1,459.58	1,442.67	0.11	98.84 %	1,270,203.90	20.00 %	254,040.78	0.00 %	254,040.78
NMM1	110.29	108.32	0.06	98.21 %	139,232.00	20.00 %	27,846.40	0.00 %	27,846.40
TVR1	140.08	135.66	0.05	96.84 %	149,657.25	20.00 %	29,931.45	0.00 %	29,931.45
MSI1	183.54	177.60	0.05	96.76 %	194,087.15	20.00 %	38,817.43	0.00 %	38,817.43
TTP1	193.43	177.53	0.00	91.78 %	166,598.50	15.00 %	24,989.78	0.00 %	24,989.78
NCK1	81.71	74.32	0.00	90.96 %	62,109.80	15.00 %	9,316.47	0.00 %	9,316.47
PTK1	308.68	279.80	0.05	90.64 %	277,951.60	15.00 %	41,692.74	0.00 %	41,692.74
TVR2	373.96	337.12	0.09	90.15 %	327,735.65	15.00 %	49,160.35	0.00 %	49,160.35
ORU1	128.35	110.80	0.24	86.32 %	168,172.95	10.00 %	16,817.30	0.00 %	16,817.30
KRN1	159.67	136.59	0.11	85.54 %	151,987.95	10.00 %	15,198.80	0.00 %	15,198.80
AYR1	220.94	179.59	0.10	81.28 %	217,633.60	10.00 %	21,763.36	0.00 %	21,763.36
TNJ2	397.16	315.57	0.12	79.46 %	292,725.30	0.00 %		0.00 %	
MDI1	280.83	220.72	0.22	78.60 %	233,327.45	0.00 %		0.00 %	
NGT1	247.44	194.42	0.07	78.57 %	323,370.55	0.00 %		0.00 %	
PBR2	563.64	431.50	0.08	76.56 %	394,972.55	0.00 %		0.00 %	
JKM1	232.66	175.32	0.03	75.35 %	196,006.40	0.00 %		0.00 %	
TRY4	349.59	261.99	0.07	74.94 %	391,502.85	0.00 %		0.00 %	
PBR1	235.80	176.26	0.05	74.75 %	125,580.90	0.00 %		0.00 %	
KUM1	495.81	366.36	0.05	73.89 %	335,154.40	0.00 %		0.00 %	
TNJ1	543.23	396.03	0.12	72.90 %	304,062.75	0.00 %		0.00 %	
APM1	118.58	73.15	0.16	61.69 %	94,480.35	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MC05	50.80	72.68	0.24	143.08 %	30,780.90	40.00 %	12,312.36	0.00 %	12,312.36
CH46	111.35	135.66	0.29	121.83 %	188,697.95	40.00 %	75,479.18	0.00 %	75,479.18
CH17	230.87	274.25	0.21	118.79 %	512,567.95	30.00 %	153,770.39	0.00 %	153,770.39
UKI1	143.38	161.90	0.14	112.92 %	201,170.60	30.00 %	60,351.18	0.00 %	60,351.18
CH27	77.80	87.38	0.27	112.32 %	113,566.10	30.00 %	34,069.83	0.00 %	34,069.83
CH31	108.91	117.31	0.13	107.71 %	161,823.45	25.00 %	40,455.86	0.00 %	40,455.86
PON1	137.01	145.29	0.08	106.05 %	233,843.35	25.00 %	58,460.84	0.00 %	58,460.84
CH23	139.52	144.31	0.41	103.44 %	178,542.85	25.00 %	44,635.71	0.00 %	44,635.71
CH24	325.05	329.62	0.45	101.41 %	431,083.25	25.00 %	107,770.81	0.00 %	107,770.81
CH18	324.37	311.05	0.17	95.89 %	521,363.85	20.00 %	104,272.77	0.00 %	104,272.77
CH03	741.16	681.09	0.42	91.89 %	938,035.95	15.00 %	140,705.39	0.00 %	140,705.39
GPD1	188.48	172.30	0.32	91.41 %	145,617.00	15.00 %	21,842.55	0.00 %	21,842.55
CH06	302.63	267.94	0.09	88.53 %	322,016.05	10.00 %	32,201.61	0.00 %	32,201.61
CH15	730.50	637.09	0.10	87.21 %	685,681.25	10.00 %	68,568.13	0.00 %	68,568.13
CH50	299.48	260.52	0.13	86.99 %	440,711.15	10.00 %	44,071.12	0.00 %	44,071.12
CH32	53.69	46.22	0.33	86.08 %	61,896.75	10.00 %	6,189.68	0.00 %	6,189.68
CH33	306.98	263.36	0.40	85.79 %	346,614.35	10.00 %	34,661.44	0.00 %	34,661.44
CH12	473.31	400.22	0.15	84.56 %	534,301.15	10.00 %	53,430.12	0.00 %	53,430.12
CH21	539.71	450.52	0.50	83.48 %	474,159.50	10.00 %	47,415.95	0.00 %	47,415.95
CH20	401.81	330.35	0.90	82.21 %	381,013.65	10.00 %	38,101.37	0.00 %	38,101.37
CH36	129.64	105.62	0.31	81.47 %	108,342.65	10.00 %	10,834.27	0.00 %	10,834.27
CH34	312.06	253.85	0.20	81.35 %	307,861.60	10.00 %	30,786.16	0.00 %	30,786.16
CH41	283.71	224.99	0.16	79.30 %	353,155.95	0.00 %		0.00 %	
MJR1	285.78	219.88	0.16	76.94 %	249,949.85	0.00 %		0.00 %	
CH44	260.62	193.46	0.20	74.23 %	256,779.85	0.00 %		0.00 %	
CH51	352.05	243.29	0.76	69.11 %	269,116.90	0.00 %		0.00 %	
CH43	231.17	156.01	0.38	67.49 %	169,996.95	0.00 %		0.00 %	
MC06	65.13	43.08	0.66	66.14 %	23,350.50	0.00 %		0.00 %	
CH01	22.94	3.43	0.00	14.94 %	3,891.00	0.00 %		0.00 %	
CH09	0.00	(0.38)	-1.01	0.00 %	0.00	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	275.35	473.38	0.33	171.92 %	621,561.40	40.00 %	248,624.56	0.00 %	248,624.56
CH30	289.62	380.75	0.41	131.47 %	409,839.05	40.00 %	163,935.62	0.00 %	163,935.62
CH40	83.43	94.72	0.02	113.53 %	39,166.10	30.00 %	11,749.83	0.00 %	11,749.83
GUD1	283.05	276.72	0.31	97.76 %	514,038.70	20.00 %	102,807.74	0.00 %	102,807.74
CH05	584.77	533.70	0.39	91.27 %	546,782.30	15.00 %	82,017.35	0.00 %	82,017.35
CH19	365.36	329.70	0.33	90.24 %	452,931.30	15.00 %	67,939.70	0.00 %	67,939.70
CH38	235.82	210.86	0.19	89.42 %	221,065.80	10.00 %	22,106.58	0.00 %	22,106.58
CH45	292.06	256.45	0.34	87.81 %	334,809.90	10.00 %	33,480.99	0.00 %	33,480.99
CH25	294.78	258.11	0.29	87.56 %	306,008.70	10.00 %	30,600.87	0.00 %	30,600.87
CH37	146.94	125.98	0.13	85.74 %	227,130.85	10.00 %	22,713.09	0.00 %	22,713.09
CH48	358.35	306.36	0.09	85.49 %	554,574.60	10.00 %	55,457.46	0.00 %	55,457.46
CH35	244.00	203.44	0.05	83.38 %	360,780.90	10.00 %	36,078.09	0.00 %	36,078.09
CH14	582.49	480.76	0.36	82.54 %	670,290.70	10.00 %	67,029.07	0.00 %	67,029.07
SKL1	252.78	199.97	0.23	79.11 %	194,870.20	0.00 %		0.00 %	
MRM1	276.75	218.57	0.12	78.98 %	253,979.00	0.00 %		0.00 %	
TKM1	143.10	111.94	0.11	78.23 %	156,386.70	0.00 %		0.00 %	
CGL1	196.25	153.00	0.34	77.96 %	215,306.40	0.00 %		0.00 %	
CH39	160.80	124.72	0.34	77.57 %	188,945.65	0.00 %		0.00 %	
CH49	436.17	293.47	0.18	67.28 %	448,138.55	0.00 %		0.00 %	
KNR1	192.36	129.04	0.09	67.08 %	185,772.00	0.00 %		0.00 %	
CH42	428.06	280.74	0.22	65.58 %	488,975.40	0.00 %		0.00 %	
CH07	473.61	295.65	0.42	62.42 %	388,969.95	0.00 %		0.00 %	
CH16	668.57	409.24	0.30	61.21 %	650,948.35	0.00 %		0.00 %	
CH28	474.82	287.43	0.17	60.53 %	642,374.40	0.00 %		0.00 %	
AVD1	313.32	185.98	0.23	59.36 %	232,741.85	0.00 %		0.00 %	
CH22	391.24	220.80	0.08	56.44 %	228,705.70	0.00 %		0.00 %	
GUD2	240.45	129.95	0.21	54.04 %	193,482.90	0.00 %		0.00 %	
CH08	689.46	343.69	0.32	49.85 %	552,539.60	0.00 %		0.00 %	
MC09	26.58	13.20	0.02	49.66 %	8,856.70	0.00 %		0.00 %	
CH26	116.99	55.43	0.05	47.38 %	63,359.05	0.00 %		0.00 %	
MC10	42.50	15.80	0.00	37.18 %	8,820.20	0.00 %		0.00 %	
CH29	56.33	16.07	0.00	28.54 %	23,546.60	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	134.89	4.49	0.00 %	187,224.00	0.00 %		0.00 %	
GHUB	0.00	348.07	0.37	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	1.57	3.13	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	101.98	0.48	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	37.09	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	1.35	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	14.10	0.33	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.36)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	44.83	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.31)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.07)	-0.26	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.11)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.07)	-1.01	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.14)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.13)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.11)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.22)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	6.46	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	13.36	0.00	0.00 %	0.00	0.00 %		0.00 %	