

Accu.Target 53,525.45 L **Sales** 41,914.15 L **Achieved %** 78.31 % **HO Budget+%** 11.69 % **Total Com.** 447.08 L

Note : Sales Period is From :01-May-2026 To :28-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
NORTH ARCOT	3,699.38	3,285.39	88.81 %	0.00	11.69 %	192,000.00
CHENNAI-02	6,653.80	5,846.26	87.86 %	0.00	11.69 %	174,000.00
KL-NORTH	1,131.21	950.67	84.04 %	0.00	11.69 %	0.00
SOUTH ARCOT	4,018.00	3,292.89	81.95 %	0.00	11.69 %	96,000.00
SOUTH-03	6,120.30	4,688.73	76.61 %	0.00	11.69 %	0.00
WEST-02	4,434.41	3,293.63	74.27 %	0.00	11.69 %	0.00
CHENNAI-01	8,276.60	6,061.64	73.24 %	0.00	11.69 %	0.00
SOUTH-01	8,583.30	6,246.48	72.77 %	0.00	11.69 %	0.00
KL-SOUTH	730.38	529.52	72.50 %	0.00	11.69 %	0.00
WEST-01	3,166.26	2,288.82	72.29 %	0.00	11.69 %	0.00
TRICHY-01	6,711.81	4,741.26	70.64 %	0.00	11.69 %	0.00
OTHERS	0.00	688.86	0.00 %	0.00	0.00 %	0.00
Total	53,525.45	41,914.15	78.31 %		11.69 %	

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	1,133.38	1,095.81	96.68%	75,000.00	11.69 %	150,000.00
	NA03	1,207.13	1,031.44	85.45%	0.00	11.69 %	75,000.00
	NA01	1,358.87	1,158.14	85.23%	0.00	11.69 %	82,500.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH01	1,797.16	1,634.23	90.93%	120,000.00	11.69 %	240,000.00
	CH04	1,764.30	1,566.98	88.82%	0.00	11.69 %	225,000.00
	CH09	1,501.84	1,309.89	87.22%	0.00	11.69 %	97,500.00
CH07	1,590.50	1,335.17	83.95%	0.00	11.69 %	97,500.00	

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KZD1	1,131.21	950.67	84.04%	0.00	11.69 %	67,500.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	1,474.66	1,244.19	84.37%	0.00	11.69 %	90,000.00
	SA03	1,054.63	872.76	82.75%	0.00	11.69 %	60,000.00
SA01	1,488.70	1,175.94	78.99%	0.00	11.69 %	0.00	

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TEN1	693.07	611.86	88.28%	0.00	11.69 %	45,000.00
	KRR1	595.56	467.44	78.49%	0.00	11.69 %	0.00
	KKD2	1,368.03	1,054.35	77.07%	0.00	11.69 %	0.00
	SVG1	1,091.22	823.91	75.50%	0.00	11.69 %	0.00
MDU1	2,372.41	1,731.17	72.97%	0.00	11.69 %	0.00	

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	881.61	754.27	85.56%	0.00	11.69 %	52,500.00
	SLM1	1,355.09	994.05	73.36%	0.00	11.69 %	0.00
	MTR1	901.48	654.66	72.62%	0.00	11.69 %	0.00
	ERD1	1,296.23	890.67	68.71%	0.00	11.69 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH08	1,491.03	1,149.78	77.11%	0.00	11.69 %	0.00
	CH03	1,372.56	1,054.27	76.81%	0.00	11.69 %	0.00
	CH05	2,046.68	1,555.42	76.00%	0.00	11.69 %	0.00
	CH10	1,600.86	1,118.31	69.86%	0.00	11.69 %	0.00
	CH06	1,765.48	1,183.85	67.06%	0.00	11.69 %	0.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VNR1	993.18	808.33	81.39%	0.00	11.69 %	60,000.00
	KVT1	1,557.11	1,171.87	75.26%	0.00	11.69 %	0.00
	TVL1	1,440.69	1,067.15	74.07%	0.00	11.69 %	0.00
	TUT1	2,060.84	1,447.44	70.24%	0.00	11.69 %	0.00
	NGR1	1,370.24	956.78	69.83%	0.00	11.69 %	0.00
	TKS1	1,161.25	794.90	68.45%	0.00	11.69 %	0.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	730.38	529.52	72.50%	0.00	11.69 %	0.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	UAM1	473.06	452.68	95.69%	30,000.00	11.69 %	60,000.00
	TPR4	347.98	292.17	83.96%	0.00	11.69 %	15,000.00
	PLI1	427.03	314.31	73.60%	0.00	11.69 %	0.00
	TPR1	362.60	247.59	68.28%	0.00	11.69 %	0.00
	CBE1	1,555.59	982.07	63.13%	0.00	11.69 %	0.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KUM1	1,453.79	1,148.86	79.03%	0.00	11.69 %	0.00
	PBR1	1,687.40	1,230.10	72.90%	0.00	11.69 %	0.00
	TNJ1	1,561.78	1,122.31	71.86%	0.00	11.69 %	0.00
	TRY1	2,008.85	1,239.99	61.73%	0.00	11.69 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	15.29	0.00%	0.00	0.00 %	0.00
	CH02	0.00	271.55	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.04)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	298.98	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.06)	0.00%	0.00	0.00 %	0.00
	KZD1	0.00	4.87	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	24.11	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.04)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.11)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	19.54	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	14.26	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	36.45	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	4.04	0.00%	0.00	0.00 %	0.00

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	88.26	104.64	0.04	118.56 %	99,779.79	30.00 %	29,933.94	11.69 %	39,911.92
VEL2	219.38	245.41	0.19	111.86 %	292,329.89	30.00 %	87,698.97	11.69 %	116,931.96
WJP1	106.52	114.24	0.24	107.25 %	129,074.95	25.00 %	32,268.74	11.69 %	51,629.98
VEL1	195.57	200.86	0.19	102.71 %	201,822.25	25.00 %	50,455.56	11.69 %	60,546.68
PTU1	54.42	53.31	0.10	97.96 %	36,719.98	20.00 %	7,344.00	11.69 %	11,015.99
AKM1	185.32	173.07	0.18	93.39 %	172,050.02	15.00 %	25,807.50	11.69 %	43,012.51
SLG1	84.63	78.67	0.19	92.96 %	90,577.03	15.00 %	13,586.55	11.69 %	22,644.26
TRR1	189.85	172.57	0.26	90.90 %	155,498.71	15.00 %	23,324.81	11.69 %	38,874.68
GDM1	116.06	104.77	0.19	90.28 %	83,068.16	15.00 %	12,460.22	11.69 %	20,767.04
UGI1	62.90	55.73	0.02	88.60 %	47,602.19	10.00 %	4,760.22	11.69 %	11,900.55
SBR1	250.51	221.47	0.12	88.41 %	210,929.77	10.00 %	21,092.98	11.69 %	52,732.44
CPT1	95.26	84.20	0.07	88.38 %	90,523.59	10.00 %	9,052.36	11.69 %	18,104.72
ABR1	144.01	127.06	0.21	88.23 %	114,556.24	10.00 %	11,455.62	11.69 %	22,911.25
TRL1	267.21	233.76	0.45	87.48 %	150,232.70	10.00 %	15,023.27	11.69 %	30,046.54
KPM2	449.68	391.26	0.22	87.01 %	338,804.28	10.00 %	33,880.43	11.69 %	67,760.86
PLR1	75.67	63.42	0.29	83.80 %	54,472.75	10.00 %	5,447.28	11.69 %	8,170.91
BGR1	74.50	61.86	0.71	83.04 %	67,275.30	10.00 %	6,727.53	11.69 %	10,091.30
KPM1	151.88	125.89	0.09	82.89 %	122,956.41	10.00 %	12,295.64	11.69 %	18,443.46
TRT1	139.95	114.89	0.44	82.10 %	102,417.79	10.00 %	10,241.78	11.69 %	15,362.67
ARC2	96.53	79.13	0.53	81.97 %	83,171.67	10.00 %	8,317.17	11.69 %	12,475.75
WJD1	144.08	114.03	1.27	79.14 %	162,173.66	0.00 %		11.69 %	16,217.37
CGM1	104.58	77.08	0.23	73.70 %	62,219.38	0.00 %		11.69 %	6,221.94
ANI1	106.89	77.32	0.52	72.34 %	80,204.58	0.00 %		11.69 %	8,020.46
VSI1	177.75	127.54	0.46	71.75 %	152,045.04	0.00 %		11.69 %	15,204.50
CYR1	117.97	83.20	0.25	70.53 %	85,682.36	0.00 %		11.69 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MC05	39.57	63.42	0.00	160.27 %	28,673.55	40.00 %	11,469.42	11.69 %	11,469.42
CH27	64.45	78.77	0.92	122.21 %	107,451.06	40.00 %	42,980.42	11.69 %	42,980.42
CH31	106.68	111.70	0.45	104.71 %	111,524.84	25.00 %	27,881.21	11.69 %	33,457.45
UKI1	131.84	137.85	0.09	104.55 %	157,879.25	25.00 %	39,469.81	11.69 %	47,363.78
CH17	231.04	236.67	0.21	102.44 %	392,291.30	25.00 %	98,072.83	11.69 %	117,687.39
GPD1	148.19	150.85	0.09	101.79 %	133,429.48	25.00 %	33,357.37	11.69 %	40,028.84
CH23	140.67	142.81	0.50	101.52 %	149,423.24	25.00 %	37,355.81	11.69 %	44,826.97
CH44	249.35	245.69	0.17	98.53 %	219,822.26	20.00 %	43,964.45	11.69 %	65,946.68
CH32	44.19	43.54	0.20	98.51 %	47,530.86	20.00 %	9,506.17	11.69 %	14,259.26
CH50	247.41	237.06	0.15	95.82 %	352,589.26	20.00 %	70,517.85	11.69 %	88,147.32
CH21	426.91	408.46	0.24	95.68 %	396,986.95	20.00 %	79,397.39	11.69 %	99,246.74
CH12	450.93	426.38	0.32	94.56 %	398,023.48	15.00 %	59,703.52	11.69 %	99,505.87
CH03	604.52	562.86	0.41	93.11 %	714,019.97	15.00 %	107,103.00	11.69 %	178,504.99
CH24	286.48	264.87	0.34	92.46 %	319,505.35	15.00 %	47,925.80	11.69 %	79,876.34
CH46	113.17	103.84	0.28	91.76 %	142,579.23	15.00 %	21,386.88	11.69 %	35,644.81
PON1	130.91	118.03	0.15	90.16 %	147,456.45	15.00 %	22,118.47	11.69 %	36,864.11
CH36	100.81	89.37	0.25	88.65 %	89,902.60	10.00 %	8,990.26	11.69 %	22,475.65
CH33	268.01	236.65	0.18	88.30 %	265,693.30	10.00 %	26,569.33	11.69 %	53,138.66
CH34	263.55	215.41	0.32	81.73 %	248,599.40	10.00 %	24,859.94	11.69 %	37,289.91
CH18	328.52	267.11	0.25	81.31 %	423,641.70	10.00 %	42,364.17	11.69 %	63,546.26
CH41	238.84	193.19	1.01	80.89 %	286,245.72	10.00 %	28,624.57	11.69 %	42,936.86
MJR1	261.82	209.23	0.20	79.91 %	204,060.85	0.00 %		11.69 %	30,609.13
CH15	601.24	480.22	0.28	79.87 %	524,715.64	0.00 %		11.69 %	78,707.35
CH06	254.06	195.48	0.20	76.94 %	274,843.41	0.00 %		11.69 %	27,484.34
CH51	294.39	215.45	0.34	73.18 %	226,479.54	0.00 %		11.69 %	22,647.95
CH43	181.83	129.54	0.19	71.24 %	136,544.20	0.00 %		11.69 %	13,654.42
MC06	60.52	41.83	0.30	69.12 %	30,860.55	0.00 %		11.69 %	
CH20	345.48	230.04	0.18	66.58 %	251,040.49	0.00 %		11.69 %	
CH01	38.41	9.95	0.48	25.91 %	11,117.25	0.00 %		11.69 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	1,131.21	950.67	0.18	84.04 %	720,537.23	10.00 %	72,053.72	11.69 %	144,107.45

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM1	36.15	54.28	0.17	150.16 %	33,929.94	40.00 %	13,571.98	11.69 %	13,571.98
MKM1	74.69	85.86	0.26	114.96 %	105,639.99	30.00 %	31,692.00	11.69 %	42,256.00
PRT1	182.57	185.25	0.30	101.47 %	152,187.23	25.00 %	38,046.81	11.69 %	45,656.17
SJI2	164.18	165.05	0.09	100.53 %	161,933.06	25.00 %	40,483.27	11.69 %	48,579.92
TVM2	127.70	116.98	0.48	91.61 %	54,542.28	15.00 %	8,181.34	11.69 %	13,635.57
CDM1	253.06	231.54	0.17	91.50 %	201,673.66	15.00 %	30,251.05	11.69 %	50,418.42
KLM1	198.19	179.57	0.19	90.61 %	259,730.76	15.00 %	38,959.61	11.69 %	64,932.69
TDM1	134.71	116.82	0.60	86.72 %	97,932.36	10.00 %	9,793.24	11.69 %	19,586.47
TRK1	230.32	196.91	0.30	85.49 %	207,400.84	10.00 %	20,740.08	11.69 %	41,480.17
VCM2	135.51	115.29	0.18	85.08 %	89,602.69	10.00 %	8,960.27	11.69 %	17,920.54
STP1	75.46	61.93	0.29	82.07 %	50,851.95	10.00 %	5,085.20	11.69 %	7,627.79
CUD1	417.96	341.70	0.30	81.75 %	352,223.96	10.00 %	35,222.40	11.69 %	52,833.59
ULP1	200.99	160.13	0.09	79.67 %	132,965.56	0.00 %		11.69 %	19,944.83
KML1	137.59	109.51	0.26	79.59 %	113,341.67	0.00 %		11.69 %	17,001.25
VPM2	194.25	154.43	0.25	79.50 %	163,126.67	0.00 %		11.69 %	16,312.67
POY1	450.68	339.80	0.11	75.40 %	269,640.28	0.00 %		11.69 %	26,964.03
KKI2	214.03	158.38	0.15	74.00 %	130,710.77	0.00 %		11.69 %	13,071.08
NVL2	239.31	167.89	0.27	70.15 %	147,713.82	0.00 %		11.69 %	
TVM1	111.23	77.29	0.43	69.49 %	60,464.34	0.00 %		11.69 %	
POY2	347.19	229.02	0.24	65.96 %	245,709.06	0.00 %		11.69 %	
VPM1	92.25	45.27	0.61	49.07 %	37,774.22	0.00 %		11.69 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CMR1	80.03	94.05	0.29	117.51 %	48,986.44	30.00 %	14,695.93	11.69 %	19,594.58
KKD3	204.60	228.59	0.08	111.73 %	337,576.42	30.00 %	101,272.93	11.69 %	135,030.57
TEN1	97.63	104.12	0.32	106.65 %	92,891.21	25.00 %	23,222.80	11.69 %	37,156.48
KPT1	75.46	72.53	0.56	96.11 %	65,162.13	20.00 %	13,032.43	11.69 %	16,290.53
ODM1	79.94	76.03	0.01	95.12 %	34,332.32	20.00 %	6,866.46	11.69 %	8,583.08
MPA1	148.10	138.41	0.07	93.46 %	203,096.40	15.00 %	30,464.46	11.69 %	50,774.10
PKM1	58.69	54.74	0.08	93.26 %	56,686.60	15.00 %	8,502.99	11.69 %	14,171.65
BNR1	81.52	74.84	0.11	91.81 %	74,727.36	15.00 %	11,209.10	11.69 %	18,681.84
PNV2	82.86	75.13	0.05	90.67 %	82,665.21	15.00 %	12,399.78	11.69 %	20,666.30
MDU3	160.89	136.08	0.05	84.58 %	89,667.89	10.00 %	8,966.79	11.69 %	17,933.58
TEN2	141.00	118.13	0.20	83.78 %	80,945.72	10.00 %	8,094.57	11.69 %	12,141.86
BTU1	60.92	49.45	0.00	81.17 %	29,979.03	10.00 %	2,997.90	11.69 %	4,496.85
MLR1	108.32	86.32	0.19	79.69 %	87,288.19	0.00 %		11.69 %	13,093.23
DGL2	134.36	106.24	0.32	79.07 %	102,599.53	0.00 %		11.69 %	10,259.95
ADP1	94.31	72.78	0.02	77.17 %	77,968.46	0.00 %		11.69 %	7,796.85
MDU1	589.06	451.99	0.16	76.73 %	317,681.76	0.00 %		11.69 %	31,768.18
MDU7	195.71	150.05	0.22	76.67 %	158,472.68	0.00 %		11.69 %	15,847.27
PNI1	81.62	62.56	1.07	76.66 %	41,442.32	0.00 %		11.69 %	4,144.23
MDU2	318.81	242.54	0.32	76.08 %	247,940.72	0.00 %		11.69 %	24,794.07
TMM1	196.20	148.43	0.09	75.65 %	96,152.69	0.00 %		11.69 %	9,615.27
TDI1	135.31	100.48	0.04	74.26 %	153,417.42	0.00 %		11.69 %	15,341.74
MDU5	102.71	75.91	0.12	73.91 %	89,133.04	0.00 %		11.69 %	8,913.30
PVI1	159.03	116.12	0.15	73.02 %	149,913.01	0.00 %		11.69 %	14,991.30
KYK1	101.83	73.14	0.09	71.83 %	81,281.36	0.00 %		11.69 %	8,128.14
TPT1	170.47	122.14	0.20	71.65 %	182,383.08	0.00 %		11.69 %	18,238.31
USL1	105.36	75.03	0.40	71.21 %	54,990.48	0.00 %		11.69 %	5,499.05
NTM1	119.06	83.63	0.01	70.24 %	57,513.44	0.00 %		11.69 %	
NKI1	78.87	55.39	0.35	70.23 %	48,478.19	0.00 %		11.69 %	
MDU6	291.52	202.27	0.16	69.38 %	166,334.29	0.00 %		11.69 %	
DKI1	180.70	125.17	0.09	69.27 %	209,229.54	0.00 %		11.69 %	
ATG1	255.40	175.80	0.38	68.83 %	197,050.79	0.00 %		11.69 %	
DGL1	614.13	417.67	0.53	68.01 %	232,682.84	0.00 %		11.69 %	
SVG1	168.54	113.56	0.13	67.38 %	133,268.66	0.00 %		11.69 %	
CBM1	139.89	93.20	0.09	66.62 %	99,997.33	0.00 %		11.69 %	
KRR1	166.84	106.80	0.04	64.01 %	130,320.40	0.00 %		11.69 %	
SGP1	89.32	56.98	0.00	63.79 %	67,561.19	0.00 %		11.69 %	
MDU4	160.94	98.49	0.43	61.20 %	58,633.86	0.00 %		11.69 %	
MNM1	90.33	53.94	0.29	59.71 %	54,450.51	0.00 %		11.69 %	

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
BMD1	58.36	71.96	0.27	123.30 %	71,649.56	40.00 %	28,659.82	11.69 %	28,659.82
KRI1	105.85	120.68	0.18	114.02 %	108,204.93	30.00 %	32,461.48	11.69 %	43,281.97
KVP1	71.81	71.91	0.51	100.14 %	55,866.87	25.00 %	13,966.72	11.69 %	16,760.06
SGI1	69.31	69.06	0.21	99.63 %	55,369.94	20.00 %	11,073.99	11.69 %	16,610.98
DPR1	55.86	55.60	0.30	99.52 %	58,891.00	20.00 %	11,778.20	11.69 %	17,667.30
CMI1	52.40	50.20	0.02	95.81 %	61,424.14	20.00 %	12,284.83	11.69 %	15,356.04
PLC1	68.47	63.91	0.23	93.33 %	75,631.60	15.00 %	11,344.74	11.69 %	18,907.90
SLM2	151.50	139.70	0.17	92.21 %	133,621.77	15.00 %	20,043.27	11.69 %	33,405.44
PMP1	90.74	79.58	0.08	87.71 %	62,224.71	10.00 %	6,222.47	11.69 %	12,444.94
NKL2	177.14	154.11	0.23	87.00 %	175,281.34	10.00 %	17,528.13	11.69 %	35,056.27
APN1	96.86	81.85	0.20	84.50 %	106,337.24	10.00 %	10,633.72	11.69 %	21,267.45
TCG1	87.78	70.60	0.27	80.43 %	72,890.82	10.00 %	7,289.08	11.69 %	10,933.62
HSR2	224.06	173.44	0.34	77.41 %	162,658.34	0.00 %		11.69 %	16,265.83
ATU1	177.98	136.32	0.11	76.59 %	133,004.70	0.00 %		11.69 %	13,300.47
TRM1	147.52	111.59	0.14	75.64 %	104,826.69	0.00 %		11.69 %	10,482.67
SLM1	385.22	280.94	0.37	72.93 %	286,910.50	0.00 %		11.69 %	28,691.05
ERD2	285.47	208.11	0.22	72.90 %	353,354.65	0.00 %		11.69 %	35,335.47
HSR1	165.03	119.92	0.12	72.67 %	123,278.03	0.00 %		11.69 %	12,327.80
MTR1	154.35	110.84	0.18	71.81 %	141,795.68	0.00 %		11.69 %	14,179.57
DPR2	76.94	54.74	0.05	71.15 %	55,310.25	0.00 %		11.69 %	5,531.03
MCR1	125.81	88.92	0.19	70.68 %	92,021.30	0.00 %		11.69 %	
ERD1	262.30	184.72	0.33	70.43 %	252,764.95	0.00 %		11.69 %	
EPI1	107.52	74.66	0.22	69.44 %	81,638.79	0.00 %		11.69 %	
PDR1	55.95	38.29	0.00	68.43 %	65,549.28	0.00 %		11.69 %	
SLM3	208.60	140.80	0.42	67.50 %	164,190.89	0.00 %		11.69 %	
KAM1	86.34	55.77	0.27	64.59 %	51,313.44	0.00 %		11.69 %	
EDP1	60.55	38.84	0.03	64.14 %	35,409.46	0.00 %		11.69 %	
VPD1	166.86	100.94	0.06	60.49 %	115,402.07	0.00 %		11.69 %	
HRR1	115.24	68.43	0.38	59.38 %	61,801.50	0.00 %		11.69 %	
OML1	167.39	92.58	0.19	55.31 %	86,370.18	0.00 %		11.69 %	
VKL1	70.54	36.28	0.20	51.43 %	51,633.17	0.00 %		11.69 %	
SGG1	54.10	27.61	0.37	51.04 %	28,480.67	0.00 %		11.69 %	
RSP1	150.29	75.64	0.42	50.33 %	81,249.78	0.00 %		11.69 %	
KMM1	100.26	45.09	0.33	44.98 %	50,781.50	0.00 %		11.69 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	365.52	353.98	0.17	96.84 %	526,392.10	20.00 %	105,278.42	11.69 %	131,598.03
CH38	153.59	143.92	0.18	93.70 %	213,167.41	15.00 %	31,975.11	11.69 %	53,291.85
CH48	285.24	258.33	0.22	90.57 %	415,856.03	15.00 %	62,378.40	11.69 %	103,964.01
CH35	214.07	193.34	0.15	90.31 %	253,643.08	15.00 %	38,046.46	11.69 %	63,410.77
MRM1	214.89	190.63	0.21	88.71 %	192,664.62	10.00 %	19,266.46	11.69 %	48,166.16
CH30	249.01	218.59	0.27	87.78 %	276,667.34	10.00 %	27,666.73	11.69 %	55,333.47
GUD1	219.89	189.33	0.22	86.10 %	343,276.15	10.00 %	34,327.62	11.69 %	68,655.23
CH45	231.25	198.18	0.37	85.70 %	255,028.15	10.00 %	25,502.82	11.69 %	51,005.63
CH05	498.42	427.09	0.45	85.69 %	410,709.44	10.00 %	41,070.94	11.69 %	82,141.89
CH28	342.18	279.33	0.10	81.63 %	569,477.63	10.00 %	56,947.76	11.69 %	85,421.64
CGL1	152.74	123.80	0.37	81.05 %	161,451.61	10.00 %	16,145.16	11.69 %	24,217.74
CH25	271.27	214.87	0.18	79.21 %	275,241.17	0.00 %		11.69 %	27,524.12
CH37	123.74	96.67	0.11	78.12 %	146,932.76	0.00 %		11.69 %	14,693.28
CH39	127.21	96.21	0.15	75.63 %	158,413.84	0.00 %		11.69 %	15,841.38
CH14	568.69	423.60	0.12	74.49 %	525,890.73	0.00 %		11.69 %	52,589.07
CH49	337.77	249.01	0.22	73.72 %	306,678.71	0.00 %		11.69 %	30,667.87
CH42	352.06	256.58	0.20	72.88 %	357,894.03	0.00 %		11.69 %	35,789.40
CH19	385.08	279.10	0.16	72.48 %	376,592.86	0.00 %		11.69 %	37,659.29
TKM1	158.91	114.64	0.31	72.14 %	130,363.05	0.00 %		11.69 %	13,036.31
CH07	360.08	254.97	0.27	70.81 %	306,245.48	0.00 %		11.69 %	30,624.55
KNR1	180.41	122.10	0.10	67.68 %	175,393.96	0.00 %		11.69 %	
SKL1	171.29	113.29	0.30	66.14 %	150,527.28	0.00 %		11.69 %	
CH16	672.62	414.47	0.41	61.62 %	418,468.26	0.00 %		11.69 %	
GUD2	183.32	108.40	0.32	59.13 %	144,752.11	0.00 %		11.69 %	
CH08	522.17	284.38	0.17	54.46 %	447,478.89	0.00 %		11.69 %	
CH22	299.78	160.39	0.19	53.50 %	195,975.45	0.00 %		11.69 %	
AVD1	282.24	150.23	0.12	53.23 %	152,706.68	0.00 %		11.69 %	
CH40	121.98	60.30	0.43	49.43 %	25,183.84	0.00 %		11.69 %	
CH26	110.51	45.92	0.02	41.55 %	62,236.22	0.00 %		11.69 %	
MC10	40.27	16.00	0.03	39.73 %	8,513.25	0.00 %		11.69 %	
CH29	60.34	21.80	0.24	36.13 %	35,799.67	0.00 %		11.69 %	
MC09	20.06	2.21	0.00	11.01 %	1,124.10	0.00 %		11.69 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SKD1	104.69	103.79	0.16	99.14 %	122,236.58	20.00 %	24,447.32	11.69 %	36,670.97
KGL1	107.73	104.64	0.25	97.13 %	87,957.93	20.00 %	17,591.59	11.69 %	21,989.48
APK2	127.64	117.97	0.30	92.42 %	93,862.21	15.00 %	14,079.33	11.69 %	23,465.55
ERL2	138.99	127.00	0.14	91.38 %	179,525.68	15.00 %	26,928.85	11.69 %	44,881.42
SVK1	218.99	190.82	0.18	87.14 %	195,282.38	10.00 %	19,528.24	11.69 %	39,056.48
VNR1	108.87	94.55	0.15	86.85 %	103,071.03	10.00 %	10,307.10	11.69 %	20,614.21
PDI1	97.59	84.37	0.39	86.45 %	77,608.58	10.00 %	7,760.86	11.69 %	15,521.72
VLY1	305.00	253.47	0.35	83.11 %	243,550.32	10.00 %	24,355.03	11.69 %	36,532.55
SNL1	120.62	98.80	0.28	81.91 %	113,063.65	10.00 %	11,306.37	11.69 %	16,959.55
VNR2	367.84	289.50	0.22	78.70 %	286,710.38	0.00 %		11.69 %	28,671.04
SDI1	111.54	85.88	0.31	77.00 %	72,959.83	0.00 %		11.69 %	7,295.98
KVT1	457.27	348.27	0.22	76.16 %	488,107.07	0.00 %		11.69 %	48,810.71
TKS2	316.37	239.50	0.42	75.70 %	202,131.14	0.00 %		11.69 %	20,213.11
KSM1	69.89	52.10	0.03	74.54 %	41,344.33	0.00 %		11.69 %	4,134.43
TYI1	137.39	102.19	0.56	74.38 %	111,227.04	0.00 %		11.69 %	11,122.70
TVL1	874.01	647.99	0.08	74.14 %	704,438.50	0.00 %		11.69 %	70,443.85
RND1	328.38	242.55	0.21	73.86 %	365,444.26	0.00 %		11.69 %	36,544.43
MAR1	258.79	190.06	0.16	73.44 %	181,510.64	0.00 %		11.69 %	18,151.06
STU2	97.43	71.48	0.35	73.36 %	71,295.46	0.00 %		11.69 %	7,129.55
UDN1	132.24	96.09	0.25	72.66 %	94,212.21	0.00 %		11.69 %	9,421.22
NGR1	540.12	388.43	0.54	71.92 %	333,059.30	0.00 %		11.69 %	33,305.93
TCN1	209.72	150.20	0.36	71.62 %	180,687.64	0.00 %		11.69 %	18,068.76
TKS1	241.71	172.82	0.56	71.50 %	164,335.05	0.00 %		11.69 %	16,433.51
MMT1	145.68	104.09	0.06	71.45 %	82,538.43	0.00 %		11.69 %	8,253.84
PKD1	216.28	150.78	0.21	69.72 %	183,278.06	0.00 %		11.69 %	
APK1	169.84	115.49	0.44	68.00 %	130,610.53	0.00 %		11.69 %	
TUT2	433.26	293.82	0.05	67.82 %	309,318.91	0.00 %		11.69 %	
KYR1	113.26	76.44	0.53	67.49 %	86,898.74	0.00 %		11.69 %	
ASM1	134.19	90.49	0.28	67.43 %	81,727.19	0.00 %		11.69 %	
TUT1	1,009.25	678.14	0.47	67.19 %	824,567.68	0.00 %		11.69 %	
VKM1	119.19	79.76	0.07	66.91 %	112,708.18	0.00 %		11.69 %	
SGT1	78.64	50.08	0.08	63.67 %	40,096.68	0.00 %		11.69 %	
ARM1	127.48	75.20	0.47	58.99 %	62,296.18	0.00 %		11.69 %	
TKY1	147.51	78.48	0.23	53.20 %	86,334.21	0.00 %		11.69 %	
RPM1	315.39	162.25	0.58	51.45 %	164,858.14	0.00 %		11.69 %	
COL1	100.51	38.99	0.20	38.79 %	21,463.48	0.00 %		11.69 %	

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	372.98	316.35	0.20	84.82 %	156,413.41	10.00 %	15,641.34	11.69 %	31,282.68
KLR1	112.04	72.43	0.24	64.65 %	38,577.86	0.00 %		11.69 %	
PAS1	142.26	86.48	0.21	60.79 %	47,158.56	0.00 %		11.69 %	
PNL1	103.11	54.26	0.43	52.62 %	31,417.52	0.00 %		11.69 %	

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GDR1	56.98	70.70	0.01	124.06 %	49,035.76	40.00 %	19,614.30	11.69 %	19,614.30
ANR1	25.07	30.83	0.16	122.96 %	43,607.48	40.00 %	17,442.99	11.69 %	17,442.99
CNR1	58.34	67.21	0.06	115.20 %	50,898.48	30.00 %	15,269.54	11.69 %	20,359.39
KGI1	70.64	76.51	0.03	108.31 %	42,133.78	25.00 %	10,533.45	11.69 %	16,853.51
AVI1	56.75	60.85	0.96	107.22 %	78,141.75	25.00 %	19,535.44	11.69 %	31,256.70
MPM1	90.65	86.79	0.24	95.74 %	88,865.52	20.00 %	17,773.10	11.69 %	22,216.38
CBE1	86.31	81.52	0.25	94.44 %	82,322.86	15.00 %	12,348.43	11.69 %	20,580.72
KGM1	64.54	59.31	0.14	91.91 %	75,346.78	15.00 %	11,302.02	11.69 %	18,836.70
UMP1	70.48	62.88	0.30	89.22 %	54,988.35	10.00 %	5,498.84	11.69 %	13,747.09
UAM1	119.17	106.19	0.00	89.11 %	65,337.06	10.00 %	6,533.71	11.69 %	16,334.27
GBM1	77.44	67.96	0.54	87.76 %	72,484.25	10.00 %	7,248.43	11.69 %	14,496.85
KMR1	178.04	155.34	0.25	87.25 %	167,252.53	10.00 %	16,725.25	11.69 %	33,450.51
PPI1	55.92	45.59	0.21	81.54 %	49,803.50	10.00 %	4,980.35	11.69 %	7,470.53
CBE3	45.01	34.83	0.08	77.39 %	35,786.33	0.00 %		11.69 %	3,578.63
TPR2	126.55	97.53	0.26	77.07 %	110,657.83	0.00 %		11.69 %	11,065.78
TPR1	143.69	103.31	0.22	71.90 %	97,167.82	0.00 %		11.69 %	9,716.78
SUL1	66.10	47.50	0.48	71.86 %	68,436.74	0.00 %		11.69 %	6,843.67
SYM2	73.71	51.91	0.09	70.42 %	57,971.18	0.00 %		11.69 %	
DPM2	87.54	61.58	0.19	70.34 %	67,837.80	0.00 %		11.69 %	
PDM1	63.19	43.03	0.00	68.09 %	56,168.43	0.00 %		11.69 %	
CBE4	153.63	95.99	0.44	62.48 %	134,482.84	0.00 %		11.69 %	
PLI1	141.28	87.51	0.39	61.94 %	83,465.96	0.00 %		11.69 %	
SNR1	128.60	77.01	0.43	59.88 %	116,554.52	0.00 %		11.69 %	
TPR4	59.08	35.04	0.90	59.30 %	50,108.20	0.00 %		11.69 %	
KMD1	77.28	45.29	0.05	58.60 %	48,609.53	0.00 %		11.69 %	
CBE2	656.01	377.79	0.26	57.59 %	435,010.96	0.00 %		11.69 %	
TPR3	92.36	46.75	0.47	50.61 %	59,600.68	0.00 %		11.69 %	
CBE6	157.58	79.50	0.47	50.45 %	97,248.33	0.00 %		11.69 %	
CBE5	84.31	32.58	0.09	38.65 %	62,287.12	0.00 %		11.69 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KUM2	98.98	116.58	0.16	117.78 %	102,234.62	30.00 %	30,670.39	11.69 %	40,893.85
KIK1	120.79	122.22	0.01	101.19 %	210,954.57	25.00 %	52,738.64	11.69 %	63,286.37
NCK1	61.46	61.15	0.09	99.51 %	40,957.50	20.00 %	8,191.50	11.69 %	12,287.25
KRN1	90.29	89.62	0.09	99.26 %	89,321.41	20.00 %	17,864.28	11.69 %	26,796.42
TVR2	278.42	241.34	0.41	86.68 %	263,272.82	10.00 %	26,327.28	11.69 %	52,654.56
NMM1	96.72	83.61	0.70	86.44 %	100,788.00	10.00 %	10,078.80	11.69 %	20,157.60
MVM1	325.52	278.14	0.14	85.44 %	424,226.30	10.00 %	42,422.63	11.69 %	84,845.26
NGT1	177.98	147.16	0.18	82.68 %	220,531.70	10.00 %	22,053.17	11.69 %	33,079.76
TYR1	199.12	158.30	0.21	79.50 %	169,524.94	0.00 %		11.69 %	16,952.49
APM1	90.56	70.84	0.22	78.22 %	90,166.37	0.00 %		11.69 %	9,016.64
MSI1	136.26	105.56	0.06	77.47 %	89,742.23	0.00 %		11.69 %	8,974.22
PTK1	266.72	206.46	0.24	77.41 %	238,522.34	0.00 %		11.69 %	23,852.23
ORU1	109.69	81.95	0.02	74.71 %	97,944.14	0.00 %		11.69 %	9,794.41
MDI1	235.47	175.77	0.19	74.65 %	188,437.02	0.00 %		11.69 %	18,843.70
AYR1	172.83	128.78	0.07	74.51 %	159,222.04	0.00 %		11.69 %	15,922.20
PDK1	134.75	98.78	0.17	73.31 %	135,437.39	0.00 %		11.69 %	13,543.74
TTP1	190.09	134.09	0.04	70.54 %	144,370.64	0.00 %		11.69 %	
JKM1	211.90	149.07	0.10	70.35 %	167,861.39	0.00 %		11.69 %	
TRY3	194.57	130.37	0.15	67.00 %	147,250.82	0.00 %		11.69 %	
TNJ2	342.56	227.00	0.24	66.27 %	243,302.19	0.00 %		11.69 %	
TNJ1	420.06	276.69	0.19	65.87 %	261,423.40	0.00 %		11.69 %	
PBR2	445.16	289.35	0.09	65.00 %	270,163.91	0.00 %		11.69 %	
TRY2	98.89	62.19	1.69	62.89 %	57,158.37	0.00 %		11.69 %	
TVR1	149.47	92.79	0.09	62.08 %	101,253.88	0.00 %		11.69 %	
KUM1	376.60	233.52	0.17	62.01 %	250,117.92	0.00 %		11.69 %	
PBR1	196.60	120.89	0.10	61.49 %	116,055.18	0.00 %		11.69 %	
TRY4	245.73	148.60	0.25	60.47 %	186,778.92	0.00 %		11.69 %	
TRY1	1,244.63	710.44	0.11	57.08 %	765,557.78	0.00 %		11.69 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	175.22	4.58	0.00 %	104.00	0.00 %		0.00 %	
GHUB	0.00	295.79	0.00	0.00 %	0.00	0.00 %		0.00 %	
KZSD	0.00	4.87	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	3.19	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	36.57	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	24.13	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	4.05	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	14.54	0.00	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.38)	-0.10	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	96.71	3.85	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.06)	-1.23	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.04)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.12)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.11)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.04)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.28)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	15.38	0.68	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	19.54	0.00	0.00 %	0.00	0.00 %		0.00 %	