



TN-Sales Spot Commission Details 28/04/2026 11:45 PM

Accu.Target 59,300.93 L	Sales 59,819.57 L	Achieved % 100.87 %	HO Budget+% 0.00 %	Total Com. 716.62 L
-----------------------------------	-----------------------------	-------------------------------	------------------------------	-------------------------------

Note : Sales Period is From :01-Apr-2026 To :28-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	574.52	938.88	163.42 %	0.00	0.00 %	0.00
KL-NORTH	902.60	1,279.38	141.74 %	0.00	0.00 %	0.00
WEST-01	3,713.06	4,679.39	126.03 %	0.00	0.00 %	0.00
SOUTH-01	8,484.81	9,559.50	112.67 %	0.00	0.00 %	0.00
WEST-02	5,114.50	5,729.43	112.02 %	0.00	0.00 %	0.00
SOUTH-03	6,675.33	7,344.68	110.03 %	584,000.00	0.00 %	584,000.00
NORTH ARCOT	4,527.93	4,445.63	98.18 %	132,000.00	0.00 %	132,000.00
SOUTH ARCOT	4,743.72	4,300.45	90.66 %	129,000.00	0.00 %	129,000.00
TRICHY-01	7,913.10	7,098.88	89.71 %	0.00	0.00 %	0.00
CHENNAI-02	7,366.82	6,521.74	88.53 %	0.00	0.00 %	0.00
CHENNAI-01	9,284.54	7,256.22	78.15 %	0.00	0.00 %	0.00
OTHERS	0.00	665.40	0.00 %	0.00	0.00 %	0.00
Total	59,300.93	59,819.57	100.87 %		0.00 %	

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	574.52	938.88	163.42%	360,000.00	0.00 %	360,000.00
KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	902.60	1,279.38	141.74%	480,000.00	0.00 %	480,000.00
WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR1	469.67	666.03	141.81%	240,000.00	0.00 %	240,000.00
	CBE1	1,614.60	2,170.09	134.40%	840,000.00	0.00 %	840,000.00
	TPR4	462.10	566.15	122.52%	150,000.00	0.00 %	150,000.00
	PLI1	539.55	654.25	121.26%	180,000.00	0.00 %	180,000.00
	UAM1	627.13	622.86	99.32%	45,000.00	0.00 %	45,000.00
SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NGR1	1,192.02	1,602.21	134.41%	640,000.00	0.00 %	640,000.00
	TVL1	1,301.11	1,682.43	129.31%	480,000.00	0.00 %	480,000.00
	TKS1	1,207.77	1,418.11	117.42%	280,000.00	0.00 %	280,000.00
	TUT1	1,977.58	2,085.87	105.48%	300,000.00	0.00 %	300,000.00
	KVT1	1,655.54	1,648.25	99.56%	120,000.00	0.00 %	120,000.00
	VNR1	1,150.78	1,122.64	97.55%	82,500.00	0.00 %	82,500.00
WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	970.35	1,168.31	120.40%	330,000.00	0.00 %	330,000.00
	SLM1	1,536.67	1,697.30	110.45%	320,000.00	0.00 %	320,000.00
	MTR1	972.01	1,068.37	109.91%	150,000.00	0.00 %	150,000.00
	ERD1	1,635.47	1,795.45	109.78%	255,000.00	0.00 %	255,000.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	665.58	839.71	126.16%	240,000.00	0.00 %	240,000.00
	TEN1	799.92	983.14	122.90%	270,000.00	0.00 %	270,000.00
	MDU1	2,462.80	2,714.05	110.20%	540,000.00	0.00 %	540,000.00
	SVG1	1,291.75	1,322.60	102.39%	195,000.00	0.00 %	195,000.00
	KKD2	1,455.28	1,485.19	102.06%	210,000.00	0.00 %	210,000.00

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	1,434.81	1,622.36	113.07%	320,000.00	0.00 %	320,000.00
	NA01	1,607.96	1,498.96	93.22%	105,000.00	0.00 %	105,000.00
	NA03	1,485.16	1,324.31	89.17%	0.00	0.00 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA01	1,722.24	1,573.11	91.34%	112,500.00	0.00 %	112,500.00
	SA02	1,730.05	1,567.52	90.61%	112,500.00	0.00 %	112,500.00
	SA03	1,291.42	1,159.82	89.81%	0.00	0.00 %	0.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	2,402.63	2,324.64	96.75%	172,500.00	0.00 %	172,500.00
	KUM1	1,728.20	1,587.72	91.87%	112,500.00	0.00 %	112,500.00
	PBR1	1,960.22	1,726.93	88.10%	0.00	0.00 %	0.00
	TNJ1	1,822.04	1,459.58	80.11%	0.00	0.00 %	0.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	1,738.87	1,580.72	90.90%	112,500.00	0.00 %	112,500.00
	CH01	1,976.23	1,793.67	90.76%	127,500.00	0.00 %	127,500.00
	CH09	1,655.63	1,431.58	86.47%	0.00	0.00 %	0.00
	CH04	1,996.08	1,715.77	85.96%	0.00	0.00 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	2,199.57	1,927.55	87.63%	0.00	0.00 %	0.00
	CH08	2,344.39	1,899.87	81.04%	0.00	0.00 %	0.00
	CH03	1,667.39	1,331.80	79.87%	0.00	0.00 %	0.00
	CH06	3,073.19	2,097.01	68.24%	0.00	0.00 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	6.11	0.00%	0.00	0.00 %	0.00
	CH02	0.00	164.13	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.07)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	330.30	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.07)	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	36.96	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.11)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.12)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	13.12	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	11.97	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	101.84	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	1.34	0.00%	0.00	0.00 %	0.00

KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	254.77	477.88	0.14	187.57 %	316,329.65	40.00 %	126,531.86	0.00 %	126,531.86
PAS1	127.50	192.66	0.22	151.10 %	122,827.30	40.00 %	49,130.92	0.00 %	49,130.92
PNL1	90.59	133.72	0.47	147.61 %	85,925.45	40.00 %	34,370.18	0.00 %	34,370.18
KLR1	101.66	134.62	0.13	132.42 %	82,316.05	40.00 %	32,926.42	0.00 %	32,926.42
KL-NORTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	902.60	1,279.38	0.10	141.74 %	1,621,927.80	40.00 %	648,771.12	0.00 %	648,771.12
WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TPR2	179.86	308.04	0.06	171.26 %	358,265.50	40.00 %	143,306.20	0.00 %	143,306.20
AVI1	75.70	127.42	0.35	168.31 %	186,601.15	40.00 %	74,640.46	0.00 %	74,640.46
MPM1	127.21	208.96	0.26	164.26 %	260,951.00	40.00 %	104,380.40	0.00 %	104,380.40
CBE4	163.04	265.96	0.07	163.12 %	395,209.85	40.00 %	158,083.94	0.00 %	158,083.94
CBE1	101.60	164.62	0.35	162.02 %	184,997.10	40.00 %	73,998.84	0.00 %	73,998.84
ANR1	27.45	42.32	0.58	154.19 %	90,414.80	40.00 %	36,165.92	0.00 %	36,165.92
CBE3	42.74	64.50	0.52	150.93 %	82,958.85	40.00 %	33,183.54	0.00 %	33,183.54
PDM1	71.88	104.72	0.22	145.69 %	187,736.80	40.00 %	75,094.72	0.00 %	75,094.72
SNR1	130.72	185.89	0.05	142.20 %	234,061.25	40.00 %	93,624.50	0.00 %	93,624.50
UMP1	90.65	128.59	0.46	141.86 %	108,067.75	40.00 %	43,227.10	0.00 %	43,227.10
TPR1	161.17	227.21	0.29	140.98 %	316,734.85	40.00 %	126,693.94	0.00 %	126,693.94
CBE2	625.61	854.08	0.28	136.52 %	1,168,790.10	40.00 %	467,516.04	0.00 %	467,516.04
KGM1	84.70	111.44	0.07	131.57 %	172,104.50	40.00 %	68,841.80	0.00 %	68,841.80
GBM1	103.66	135.23	0.11	130.46 %	139,095.35	40.00 %	55,638.14	0.00 %	55,638.14
SUL1	91.94	118.18	0.21	128.53 %	189,440.30	40.00 %	75,776.12	0.00 %	75,776.12
PPI1	64.42	81.33	0.39	126.25 %	127,913.75	40.00 %	51,165.50	0.00 %	51,165.50
KMR1	224.36	264.79	0.25	118.02 %	393,465.00	30.00 %	118,039.50	0.00 %	118,039.50
CBE6	148.05	172.74	0.30	116.68 %	196,462.30	30.00 %	58,938.69	0.00 %	58,938.69
SYM2	96.29	108.67	0.13	112.86 %	119,204.65	30.00 %	35,761.40	0.00 %	35,761.40
DPM2	106.40	119.86	0.07	112.65 %	188,821.85	30.00 %	56,646.56	0.00 %	56,646.56
KMD1	94.48	102.68	0.05	108.68 %	121,450.05	25.00 %	30,362.51	0.00 %	30,362.51
PLI1	185.93	189.65	0.24	102.00 %	200,261.05	25.00 %	50,065.26	0.00 %	50,065.26
TPR3	128.64	130.78	0.07	101.66 %	138,769.20	25.00 %	34,692.30	0.00 %	34,692.30
CNR1	70.87	70.91	0.02	100.06 %	50,454.90	20.00 %	10,090.98	0.00 %	10,090.98
CBE5	86.53	79.32	0.10	91.67 %	160,970.50	15.00 %	24,145.58	0.00 %	24,145.58
GDR1	84.96	71.79	0.12	84.50 %	52,194.50	10.00 %	5,219.45	0.00 %	5,219.45
TPR4	94.58	71.18	0.00	75.25 %	111,276.30	0.00 %		0.00 %	
KGI1	96.50	66.02	0.02	68.41 %	47,452.75	0.00 %		0.00 %	
UAM1	153.11	102.51	0.09	66.95 %	62,196.10	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KGL1	95.04	164.54	0.10	173.13 %	200,195.15	40.00 %	80,078.06	0.00 %	80,078.06
ARM1	88.84	149.27	0.28	168.01 %	164,986.90	40.00 %	65,994.76	0.00 %	65,994.76
MMT1	110.39	176.01	0.21	159.45 %	174,054.40	40.00 %	69,621.76	0.00 %	69,621.76
ERL2	128.42	193.77	0.23	150.89 %	323,376.70	40.00 %	129,350.68	0.00 %	129,350.68
KSM1	57.75	81.13	0.30	140.50 %	68,022.30	40.00 %	27,208.92	0.00 %	27,208.92
NGR1	478.03	668.99	0.40	139.94 %	499,079.55	40.00 %	199,631.82	0.00 %	199,631.82
ASM1	109.31	151.71	0.21	138.79 %	183,253.85	40.00 %	73,301.54	0.00 %	73,301.54
SDI1	118.90	162.35	0.22	136.55 %	137,540.95	40.00 %	55,016.38	0.00 %	55,016.38
TKS2	346.88	466.71	0.30	134.54 %	434,888.65	40.00 %	173,955.46	0.00 %	173,955.46
STU2	94.58	123.84	0.43	130.93 %	103,183.45	40.00 %	41,273.38	0.00 %	41,273.38
TVL1	824.25	1,041.29	0.10	126.33 %	1,541,448.35	40.00 %	616,579.34	0.00 %	616,579.34
KYR1	101.69	126.30	0.28	124.20 %	163,710.65	40.00 %	65,484.26	0.00 %	65,484.26
MAR1	247.45	306.10	0.20	123.70 %	349,496.90	40.00 %	139,798.76	0.00 %	139,798.76
VLY1	278.71	340.16	0.30	122.05 %	421,582.65	40.00 %	168,633.06	0.00 %	168,633.06
SVK1	245.38	294.94	0.14	120.20 %	353,688.20	40.00 %	141,475.28	0.00 %	141,475.28
TKS1	266.04	314.23	0.21	118.12 %	306,858.55	30.00 %	92,057.57	0.00 %	92,057.57
TCN1	199.39	234.09	0.43	117.41 %	290,078.40	30.00 %	87,023.52	0.00 %	87,023.52
COL1	72.12	83.78	0.45	116.17 %	74,457.75	30.00 %	22,337.33	0.00 %	22,337.33
PDI1	107.98	124.94	0.37	115.71 %	113,391.65	30.00 %	34,017.50	0.00 %	34,017.50
UDN1	124.09	141.62	0.20	114.13 %	163,669.50	30.00 %	49,100.85	0.00 %	49,100.85
SNL1	132.36	146.68	0.37	110.82 %	149,871.20	30.00 %	44,961.36	0.00 %	44,961.36
TUT2	395.58	425.34	0.19	107.52 %	512,199.50	25.00 %	128,049.88	0.00 %	128,049.88
VNR1	112.42	118.58	0.46	105.48 %	135,650.80	25.00 %	33,912.70	0.00 %	33,912.70
VKM1	105.21	110.80	0.25	105.31 %	156,713.00	25.00 %	39,178.25	0.00 %	39,178.25
KVT1	482.11	482.80	0.12	100.14 %	790,451.85	25.00 %	197,612.96	0.00 %	197,612.96
SGT1	85.68	85.67	0.19	99.99 %	74,496.40	20.00 %	14,899.28	0.00 %	14,899.28
TYI1	143.62	141.81	0.33	98.74 %	215,983.35	20.00 %	43,196.67	0.00 %	43,196.67
SKD1	118.56	116.24	0.12	98.04 %	144,408.15	20.00 %	28,881.63	0.00 %	28,881.63
TUT1	986.49	949.24	0.18	96.22 %	1,453,412.30	20.00 %	290,682.46	0.00 %	290,682.46
RPM1	282.30	264.20	0.22	93.59 %	258,986.45	15.00 %	38,847.97	0.00 %	38,847.97
TKY1	131.25	121.66	0.20	92.69 %	134,595.75	15.00 %	20,189.36	0.00 %	20,189.36
VNR2	445.88	405.41	0.14	90.92 %	476,400.10	15.00 %	71,460.02	0.00 %	71,460.02
PKD1	254.63	231.32	0.31	90.84 %	308,133.10	15.00 %	46,219.97	0.00 %	46,219.97
APK2	154.68	140.15	0.47	90.61 %	126,423.30	15.00 %	18,963.50	0.00 %	18,963.50
APK1	192.42	163.55	0.34	85.00 %	218,423.45	10.00 %	21,842.35	0.00 %	21,842.35
RND1	366.40	310.28	0.25	84.68 %	517,426.00	10.00 %	51,742.60	0.00 %	51,742.60

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	109.12	220.70	0.11	202.26 %	234,000.70	40.00 %	93,600.28	0.00 %	93,600.28
DPR1	75.54	101.09	0.01	133.82 %	80,936.85	40.00 %	32,374.74	0.00 %	32,374.74
ERD2	357.98	451.57	0.06	126.14 %	827,264.10	40.00 %	330,905.64	0.00 %	330,905.64
HSR1	146.33	183.51	0.16	125.41 %	252,089.20	40.00 %	100,835.68	0.00 %	100,835.68
ERD1	347.23	435.13	0.19	125.31 %	632,049.00	40.00 %	252,819.60	0.00 %	252,819.60
PLC1	91.71	114.39	0.08	124.74 %	172,822.60	40.00 %	69,129.04	0.00 %	69,129.04
EDP1	54.10	66.40	0.13	122.74 %	52,590.35	40.00 %	21,036.14	0.00 %	21,036.14
SLM3	224.56	273.90	0.07	121.97 %	356,184.50	40.00 %	142,473.80	0.00 %	142,473.80
KVP1	86.73	104.23	0.30	120.17 %	87,993.50	40.00 %	35,197.40	0.00 %	35,197.40
TCG1	104.48	125.10	0.02	119.73 %	183,419.65	30.00 %	55,025.90	0.00 %	55,025.90
NKL2	224.54	265.77	0.16	118.36 %	316,148.40	30.00 %	94,844.52	0.00 %	94,844.52
SLM2	184.04	217.38	0.04	118.11 %	213,845.20	30.00 %	64,153.56	0.00 %	64,153.56
DPR2	98.14	113.23	0.17	115.38 %	126,704.30	30.00 %	38,011.29	0.00 %	38,011.29
SLM1	458.36	522.17	0.09	113.92 %	641,951.40	30.00 %	192,585.42	0.00 %	192,585.42
MTR1	152.97	170.64	0.10	111.55 %	215,358.45	30.00 %	64,607.54	0.00 %	64,607.54
MCR1	139.60	154.35	0.13	110.56 %	205,601.15	30.00 %	61,680.35	0.00 %	61,680.35
TRM1	163.72	179.52	0.09	109.66 %	181,555.30	25.00 %	45,388.83	0.00 %	45,388.83
OML1	146.85	157.63	0.20	107.34 %	206,148.15	25.00 %	51,537.04	0.00 %	51,537.04
BMD1	95.34	101.63	0.00	106.60 %	100,453.50	25.00 %	25,113.38	0.00 %	25,113.38
PDR1	75.01	79.24	0.04	105.64 %	152,921.45	25.00 %	38,230.36	0.00 %	38,230.36
SGI1	78.78	83.00	0.07	105.35 %	81,768.65	25.00 %	20,442.16	0.00 %	20,442.16
VPD1	150.44	156.68	0.08	104.14 %	198,779.60	25.00 %	49,694.90	0.00 %	49,694.90
ATU1	218.73	227.43	0.07	103.98 %	264,811.75	25.00 %	66,202.94	0.00 %	66,202.94
CMI1	77.88	80.89	0.01	103.87 %	110,484.45	25.00 %	27,621.11	0.00 %	27,621.11
PMP1	113.78	115.56	0.15	101.57 %	94,457.35	25.00 %	23,614.34	0.00 %	23,614.34
HSR2	254.51	257.04	0.14	101.00 %	319,446.50	25.00 %	79,861.63	0.00 %	79,861.63
KAM1	89.39	89.86	0.31	100.53 %	129,918.05	25.00 %	32,479.51	0.00 %	32,479.51
RSP1	153.33	151.51	0.15	98.81 %	172,067.55	20.00 %	34,413.51	0.00 %	34,413.51
APN1	111.05	108.72	0.12	97.91 %	166,244.85	20.00 %	33,248.97	0.00 %	33,248.97
EPI1	135.39	124.61	0.10	92.04 %	149,696.70	15.00 %	22,454.51	0.00 %	22,454.51
HRR1	99.85	90.27	0.17	90.41 %	87,044.85	15.00 %	13,056.73	0.00 %	13,056.73
SGG1	63.97	57.33	0.14	89.62 %	62,111.35	10.00 %	6,211.14	0.00 %	6,211.14
VKL1	89.39	65.08	0.12	72.81 %	110,696.55	0.00 %		0.00 %	
KMM1	141.67	83.84	0.09	59.18 %	101,716.45	0.00 %		0.00 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CMR1	83.39	117.58	0.17	141.00 %	94,765.10	40.00 %	37,906.04	0.00 %	37,906.04
BTU1	59.54	82.24	0.12	138.14 %	65,262.25	40.00 %	26,104.90	0.00 %	26,104.90
TEN1	130.04	174.35	0.09	134.07 %	145,345.20	40.00 %	58,138.08	0.00 %	58,138.08
PNI1	89.13	119.13	0.07	133.65 %	83,743.10	40.00 %	33,497.24	0.00 %	33,497.24
KKD3	227.34	299.89	0.12	131.91 %	496,643.30	40.00 %	198,657.32	0.00 %	198,657.32
KRR1	222.81	289.93	0.17	130.12 %	454,773.15	40.00 %	181,909.26	0.00 %	181,909.26
MPA1	205.98	259.17	0.07	125.82 %	279,814.45	40.00 %	111,925.78	0.00 %	111,925.78
BNR1	91.39	113.55	0.06	124.24 %	109,854.60	40.00 %	43,941.84	0.00 %	43,941.84
TEN2	192.76	234.54	0.19	121.67 %	120,946.60	40.00 %	48,378.64	0.00 %	48,378.64
ODM1	70.89	84.72	0.07	119.52 %	58,378.90	30.00 %	17,513.67	0.00 %	17,513.67
MDU1	685.23	813.49	0.11	118.72 %	720,209.10	30.00 %	216,062.73	0.00 %	216,062.73
ADP1	91.65	108.50	0.08	118.38 %	122,072.90	30.00 %	36,621.87	0.00 %	36,621.87
USL1	124.56	146.86	0.04	117.90 %	122,818.20	30.00 %	36,845.46	0.00 %	36,845.46
NTM1	76.77	86.76	0.12	113.01 %	114,232.00	30.00 %	34,269.60	0.00 %	34,269.60
DGL1	330.66	372.41	0.16	112.63 %	275,174.85	30.00 %	82,552.46	0.00 %	82,552.46
PNV2	85.09	95.71	0.18	112.48 %	96,021.20	30.00 %	28,806.36	0.00 %	28,806.36
PKM1	69.05	77.33	0.06	112.00 %	66,702.20	30.00 %	20,010.66	0.00 %	20,010.66
MDU6	328.72	367.81	0.08	111.89 %	325,281.65	30.00 %	97,584.50	0.00 %	97,584.50
CBM1	141.63	157.28	0.16	111.05 %	226,486.60	30.00 %	67,945.98	0.00 %	67,945.98
TPT1	196.35	214.93	0.05	109.46 %	307,643.75	25.00 %	76,910.94	0.00 %	76,910.94
MDU7	236.28	258.23	0.06	109.29 %	256,308.30	25.00 %	64,077.08	0.00 %	64,077.08
MDU3	223.57	240.69	0.19	107.66 %	198,611.85	25.00 %	49,652.96	0.00 %	49,652.96
MDU2	414.38	443.69	0.31	107.07 %	504,833.45	25.00 %	126,208.36	0.00 %	126,208.36
TMM1	226.58	241.78	0.22	106.71 %	147,857.10	25.00 %	36,964.28	0.00 %	36,964.28
KPT1	94.14	98.34	0.08	104.47 %	122,289.20	25.00 %	30,572.30	0.00 %	30,572.30
DGL2	148.40	152.85	0.28	103.00 %	147,025.15	25.00 %	36,756.29	0.00 %	36,756.29
NKI1	96.17	98.10	0.17	102.01 %	88,311.50	25.00 %	22,077.88	0.00 %	22,077.88
SGP1	83.59	82.40	0.17	98.58 %	127,003.75	20.00 %	25,400.75	0.00 %	25,400.75
MDU5	143.93	141.04	0.04	97.99 %	146,764.85	20.00 %	29,352.97	0.00 %	29,352.97
TDI1	136.43	132.76	0.01	97.32 %	199,915.95	20.00 %	39,983.19	0.00 %	39,983.19
MDU4	187.90	182.05	0.19	96.89 %	118,678.10	20.00 %	23,735.62	0.00 %	23,735.62
MLR1	137.55	128.74	0.03	93.59 %	158,454.40	15.00 %	23,768.16	0.00 %	23,768.16
DKI1	210.82	197.09	0.05	93.49 %	362,125.80	15.00 %	54,318.87	0.00 %	54,318.87
ATG1	272.53	248.42	0.18	91.15 %	261,969.95	15.00 %	39,295.49	0.00 %	39,295.49
MNM1	97.66	88.84	0.12	90.97 %	116,911.50	15.00 %	17,536.73	0.00 %	17,536.73
KYK1	106.64	94.98	0.03	89.06 %	112,465.75	10.00 %	11,246.58	0.00 %	11,246.58
PVI1	145.47	125.14	0.08	86.03 %	131,371.85	10.00 %	13,137.19	0.00 %	13,137.19
SVG1	210.29	173.32	0.04	82.42 %	179,454.00	10.00 %	17,945.40	0.00 %	17,945.40

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	103.32	152.29	0.06	147.40 %	215,817.90	40.00 %	86,327.16	0.00 %	86,327.16
SLG1	102.79	128.90	0.05	125.40 %	165,264.90	40.00 %	66,105.96	0.00 %	66,105.96
TRR1	230.76	288.90	0.12	125.20 %	324,148.05	40.00 %	129,659.22	0.00 %	129,659.22
BGR1	76.74	95.79	0.12	124.83 %	129,567.65	40.00 %	51,827.06	0.00 %	51,827.06
GDM1	128.14	151.73	0.23	118.42 %	125,476.75	30.00 %	37,643.03	0.00 %	37,643.03
ABR1	186.95	208.53	0.26	111.55 %	254,343.85	30.00 %	76,303.16	0.00 %	76,303.16
CGM1	104.24	115.96	0.29	111.24 %	117,477.15	30.00 %	35,243.15	0.00 %	35,243.15
VEL2	330.24	345.98	0.14	104.76 %	483,761.20	25.00 %	120,940.30	0.00 %	120,940.30
VEL1	241.77	249.26	0.10	103.10 %	330,175.30	25.00 %	82,543.83	0.00 %	82,543.83
PTU1	55.96	57.08	0.03	101.99 %	54,400.90	25.00 %	13,600.23	0.00 %	13,600.23
ARC2	133.02	135.16	0.19	101.61 %	187,246.80	25.00 %	46,811.70	0.00 %	46,811.70
AKM1	226.56	229.14	0.15	101.14 %	302,228.65	25.00 %	75,557.16	0.00 %	75,557.16
PLR1	109.40	109.71	0.03	100.29 %	109,365.95	25.00 %	27,341.49	0.00 %	27,341.49
TRT1	153.87	153.81	0.05	99.96 %	164,478.90	20.00 %	32,895.78	0.00 %	32,895.78
WJP1	152.26	145.93	0.11	95.84 %	218,661.00	20.00 %	43,732.20	0.00 %	43,732.20
KPM2	525.39	494.91	0.10	94.20 %	565,734.70	15.00 %	84,860.21	0.00 %	84,860.21
KPM1	159.60	145.70	0.37	91.29 %	182,978.70	15.00 %	27,446.81	0.00 %	27,446.81
ANI1	116.75	106.53	0.07	91.24 %	134,933.15	15.00 %	20,239.97	0.00 %	20,239.97
CPT1	106.19	96.19	0.14	90.58 %	155,878.90	15.00 %	23,381.84	0.00 %	23,381.84
VSI1	211.01	184.15	0.04	87.27 %	288,781.50	10.00 %	28,878.15	0.00 %	28,878.15
WJD1	160.63	135.64	0.33	84.45 %	225,981.00	10.00 %	22,598.10	0.00 %	22,598.10
SBR1	328.81	263.88	0.01	80.25 %	361,105.10	10.00 %	36,110.51	0.00 %	36,110.51
CYR1	133.76	105.96	0.24	79.22 %	152,335.85	0.00 %		0.00 %	
TRL1	374.49	288.90	0.19	77.14 %	320,833.15	0.00 %		0.00 %	
UGI1	75.29	55.62	0.04	73.87 %	55,119.10	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM2	74.49	103.26	0.20	138.62 %	70,430.15	40.00 %	28,172.06	0.00 %	28,172.06
PRT1	185.20	242.75	0.44	131.08 %	241,845.50	40.00 %	96,738.20	0.00 %	96,738.20
MKM1	102.58	106.86	0.19	104.17 %	155,613.85	25.00 %	38,903.46	0.00 %	38,903.46
KLM1	208.98	216.18	0.12	103.44 %	335,391.45	25.00 %	83,847.86	0.00 %	83,847.86
SJI2	217.87	224.26	0.18	102.94 %	253,132.00	25.00 %	63,283.00	0.00 %	63,283.00
KML1	136.15	138.04	0.09	101.38 %	198,921.35	25.00 %	49,730.34	0.00 %	49,730.34
TRK1	260.14	262.00	0.17	100.71 %	344,447.00	25.00 %	86,111.75	0.00 %	86,111.75
KKI2	246.68	241.25	0.19	97.80 %	301,162.40	20.00 %	60,232.48	0.00 %	60,232.48
CUD1	520.68	504.71	0.08	96.93 %	519,763.80	20.00 %	103,952.76	0.00 %	103,952.76
TVM2	135.53	128.43	0.09	94.76 %	82,234.90	15.00 %	12,335.24	0.00 %	12,335.24
POY2	386.45	345.64	0.07	89.44 %	437,802.20	10.00 %	43,780.22	0.00 %	43,780.22
VPM2	264.53	228.14	0.17	86.24 %	313,679.85	10.00 %	31,367.99	0.00 %	31,367.99
CDM1	290.66	249.18	0.15	85.73 %	283,422.10	10.00 %	28,342.21	0.00 %	28,342.21
TDM1	189.35	156.67	0.18	82.74 %	163,436.40	10.00 %	16,343.64	0.00 %	16,343.64
ULP1	261.38	211.41	0.11	80.88 %	213,775.90	10.00 %	21,377.59	0.00 %	21,377.59
POY1	503.55	399.71	0.17	79.38 %	556,854.40	0.00 %		0.00 %	
STP1	101.66	80.00	0.36	78.69 %	98,341.75	0.00 %		0.00 %	
TVM1	128.88	100.59	0.09	78.05 %	109,213.35	0.00 %		0.00 %	
NVL2	285.92	222.32	0.07	77.76 %	216,007.35	0.00 %		0.00 %	
VPM1	95.13	59.73	0.06	62.79 %	65,569.80	0.00 %		0.00 %	
VCM1	147.91	79.31	0.06	53.62 %	71,115.70	0.00 %		0.00 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KUM2	81.13	160.38	0.19	197.68 %	68,048.60	40.00 %	27,219.44	0.00 %	27,219.44
TYR1	212.20	258.44	0.16	121.79 %	282,262.55	40.00 %	112,905.02	0.00 %	112,905.02
PDK1	144.12	172.82	0.17	119.92 %	210,447.55	30.00 %	63,134.27	0.00 %	63,134.27
TRY2	131.75	151.15	0.07	114.72 %	133,357.25	30.00 %	40,007.18	0.00 %	40,007.18
TRY3	225.81	236.57	0.41	104.77 %	229,555.35	25.00 %	57,388.84	0.00 %	57,388.84
KIK1	167.47	171.01	0.04	102.11 %	243,671.60	25.00 %	60,917.90	0.00 %	60,917.90
MVM1	360.98	360.77	0.10	99.94 %	573,737.40	20.00 %	114,747.48	0.00 %	114,747.48
NMM1	106.48	106.05	0.06	99.59 %	136,455.20	20.00 %	27,291.04	0.00 %	27,291.04
TVR1	135.25	132.72	0.05	98.13 %	147,298.90	20.00 %	29,459.78	0.00 %	29,459.78
MSI1	177.21	173.19	0.05	97.73 %	187,500.85	20.00 %	37,500.17	0.00 %	37,500.17
TRY1	1,409.25	1,375.39	0.11	97.60 %	1,211,692.25	20.00 %	242,338.45	0.00 %	242,338.45
NCK1	78.89	73.29	0.00	92.90 %	60,899.60	15.00 %	9,134.94	0.00 %	9,134.94
TTP1	186.76	172.37	0.00	92.30 %	160,603.45	15.00 %	24,090.52	0.00 %	24,090.52
TVR2	361.07	330.38	0.10	91.50 %	317,340.30	15.00 %	47,601.05	0.00 %	47,601.05
PTK1	298.03	271.27	0.05	91.02 %	264,914.85	15.00 %	39,737.23	0.00 %	39,737.23
KRN1	154.17	133.70	0.11	86.72 %	148,644.30	10.00 %	14,864.43	0.00 %	14,864.43
ORU1	123.93	105.12	0.25	84.82 %	159,434.35	10.00 %	15,943.44	0.00 %	15,943.44
AYR1	213.32	175.19	0.10	82.12 %	211,331.40	10.00 %	21,133.14	0.00 %	21,133.14
TNJ2	383.47	308.27	0.13	80.39 %	280,544.00	10.00 %	28,054.40	0.00 %	28,054.40
MDI1	271.14	214.10	0.23	78.96 %	223,567.15	0.00 %		0.00 %	
NGT1	238.91	187.78	0.04	78.60 %	311,792.60	0.00 %		0.00 %	
PBR2	544.21	417.01	0.08	76.63 %	381,215.30	0.00 %		0.00 %	
JKM1	224.63	171.45	0.03	76.32 %	192,543.75	0.00 %		0.00 %	
TRY4	337.54	255.01	0.07	75.55 %	381,350.50	0.00 %		0.00 %	
KUM1	478.72	359.79	0.04	75.16 %	329,138.60	0.00 %		0.00 %	
PBR1	227.67	170.89	0.05	75.06 %	120,525.70	0.00 %		0.00 %	
TNJ1	524.50	384.00	0.11	73.21 %	287,825.10	0.00 %		0.00 %	
APM1	114.49	70.78	0.16	61.82 %	91,051.55	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MC05	49.05	67.24	0.26	137.10 %	28,782.35	40.00 %	11,512.94	0.00 %	11,512.94
CH46	107.51	130.41	0.12	121.30 %	182,532.55	40.00 %	73,013.02	0.00 %	73,013.02
CH17	222.91	265.30	0.22	119.02 %	492,814.05	30.00 %	147,844.22	0.00 %	147,844.22
UKI1	138.43	158.95	0.15	114.82 %	197,113.95	30.00 %	59,134.19	0.00 %	59,134.19
CH27	75.11	85.62	0.28	113.98 %	111,860.90	30.00 %	33,558.27	0.00 %	33,558.27
CH31	105.16	114.74	0.13	109.11 %	158,218.65	25.00 %	39,554.66	0.00 %	39,554.66
PON1	132.28	143.24	0.08	108.28 %	231,289.95	25.00 %	57,822.49	0.00 %	57,822.49
CH23	134.71	135.39	0.42	100.51 %	171,190.40	25.00 %	42,797.60	0.00 %	42,797.60
CH24	313.84	314.35	0.47	100.16 %	415,309.60	25.00 %	103,827.40	0.00 %	103,827.40
CH18	313.19	301.66	0.16	96.32 %	498,775.05	20.00 %	99,755.01	0.00 %	99,755.01
CH03	715.61	659.33	0.44	92.14 %	913,081.00	15.00 %	136,962.15	0.00 %	136,962.15
GPD1	181.98	166.82	0.33	91.67 %	142,936.00	15.00 %	21,440.40	0.00 %	21,440.40
CH15	705.31	623.69	0.10	88.43 %	670,855.10	10.00 %	67,085.51	0.00 %	67,085.51
CH50	289.16	254.05	0.13	87.86 %	427,021.45	10.00 %	42,702.15	0.00 %	42,702.15
CH32	51.84	45.23	0.20	87.25 %	58,856.20	10.00 %	5,885.62	0.00 %	5,885.62
CH06	292.20	253.69	0.09	86.82 %	309,429.00	10.00 %	30,942.90	0.00 %	30,942.90
CH12	456.99	389.13	0.15	85.15 %	515,081.40	10.00 %	51,508.14	0.00 %	51,508.14
CH33	296.40	249.29	0.43	84.11 %	333,517.10	10.00 %	33,351.71	0.00 %	33,351.71
CH21	521.10	437.87	0.51	84.03 %	463,437.60	10.00 %	46,343.76	0.00 %	46,343.76
CH20	387.96	324.09	0.92	83.54 %	370,859.30	10.00 %	37,085.93	0.00 %	37,085.93
CH36	125.17	104.55	0.31	83.52 %	105,402.55	10.00 %	10,540.26	0.00 %	10,540.26
CH34	301.30	249.17	0.20	82.70 %	302,831.40	10.00 %	30,283.14	0.00 %	30,283.14
CH41	273.92	219.51	0.16	80.13 %	338,851.95	10.00 %	33,885.20	0.00 %	33,885.20
MJR1	275.92	215.05	0.17	77.94 %	245,871.65	0.00 %		0.00 %	
CH44	251.64	187.37	0.20	74.46 %	251,678.50	0.00 %		0.00 %	
CH43	223.20	151.25	0.40	67.77 %	166,245.05	0.00 %		0.00 %	
CH51	339.91	229.93	0.80	67.65 %	258,862.40	0.00 %		0.00 %	
MC06	62.89	41.77	0.68	66.42 %	22,120.00	0.00 %		0.00 %	
CH01	22.15	3.43	0.00	15.47 %	3,891.00	0.00 %		0.00 %	
CH09	0.00	(0.38)	-1.01	0.00 %	0.00	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	265.85	469.91	0.33	176.76 %	618,063.90	40.00 %	247,225.56	0.00 %	247,225.56
CH30	279.64	373.30	0.42	133.49 %	398,712.95	40.00 %	159,485.18	0.00 %	159,485.18
CH40	80.56	90.37	0.02	112.18 %	38,264.00	30.00 %	11,479.20	0.00 %	11,479.20
GUD1	273.29	267.54	0.32	97.90 %	498,727.35	20.00 %	99,745.47	0.00 %	99,745.47
CH05	564.60	526.06	0.39	93.17 %	538,184.10	15.00 %	80,727.62	0.00 %	80,727.62
CH19	352.76	321.51	0.33	91.14 %	438,110.60	15.00 %	65,716.59	0.00 %	65,716.59
CH38	227.69	206.59	0.20	90.73 %	215,067.20	15.00 %	32,260.08	0.00 %	32,260.08
CH45	281.99	252.73	0.34	89.63 %	330,287.75	10.00 %	33,028.78	0.00 %	33,028.78
CH25	284.62	252.26	0.30	88.63 %	299,512.95	10.00 %	29,951.30	0.00 %	29,951.30
CH37	141.88	123.31	0.13	86.92 %	223,538.05	10.00 %	22,353.81	0.00 %	22,353.81
CH48	346.00	299.54	0.10	86.57 %	537,209.85	10.00 %	53,720.99	0.00 %	53,720.99
CH14	562.41	470.85	0.36	83.72 %	657,112.05	10.00 %	65,711.21	0.00 %	65,711.21
CH35	235.58	196.73	0.05	83.51 %	345,340.30	10.00 %	34,534.03	0.00 %	34,534.03
SKL1	244.07	195.67	0.24	80.17 %	185,768.95	10.00 %	18,576.90	0.00 %	18,576.90
MRM1	267.20	213.24	0.09	79.81 %	248,087.40	0.00 %		0.00 %	
CGL1	189.49	150.50	0.35	79.42 %	209,665.35	0.00 %		0.00 %	
CH39	155.25	120.78	0.35	77.80 %	184,005.85	0.00 %		0.00 %	
TKM1	138.16	107.39	0.12	77.73 %	151,321.15	0.00 %		0.00 %	
KNR1	185.72	126.11	0.10	67.90 %	183,991.45	0.00 %		0.00 %	
CH49	421.13	285.86	0.19	67.88 %	433,980.95	0.00 %		0.00 %	
CH42	413.30	276.40	0.23	66.88 %	477,134.70	0.00 %		0.00 %	
CH07	457.28	290.90	0.41	63.62 %	382,038.60	0.00 %		0.00 %	
CH16	645.51	399.15	0.30	61.83 %	632,303.30	0.00 %		0.00 %	
CH28	458.44	280.35	0.16	61.15 %	626,390.70	0.00 %		0.00 %	
AVD1	302.51	183.85	0.20	60.77 %	231,298.70	0.00 %		0.00 %	
CH22	377.75	213.25	0.08	56.45 %	220,545.70	0.00 %		0.00 %	
GUD2	232.16	129.07	0.19	55.60 %	192,865.20	0.00 %		0.00 %	
MC09	25.67	13.20	0.02	51.44 %	8,856.70	0.00 %		0.00 %	
CH08	665.68	335.34	0.32	50.38 %	528,433.60	0.00 %		0.00 %	
CH26	112.95	53.45	0.05	47.32 %	59,393.75	0.00 %		0.00 %	
MC10	41.04	15.65	0.00	38.13 %	8,792.95	0.00 %		0.00 %	
CH29	54.39	15.33	0.00	28.20 %	22,605.50	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	119.65	5.06	0.00 %	170,324.00	0.00 %		0.00 %	
GHUB	0.00	328.73	0.39	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	1.57	3.13	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	101.98	0.48	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	37.08	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	1.35	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	12.19	0.28	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.35)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	44.83	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.31)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.07)	-0.26	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.11)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.07)	-1.01	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.14)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.12)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.11)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.22)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	6.42	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	13.12	0.00	0.00 %	0.00	0.00 %		0.00 %	